

## TECHNICAL & WRITTEN RECAP PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Home Builder Contractors for Heartwood Residential Developme RFP#: CRAX-180072-GD

EVALUATOR#: 2

DATE: 5/21/2018

	FIRM NAMES	TECHNICAL QUALIFICATIO NS (0-100)	WRITTEN PROPOSAL (0-100)	TOTAL POINTS	RANKING
1	Modera Homes	100	89	189	1
2	WPJ Construction	85	80	165	2
3					
4					
5					
6					



## WRITTEN PROPOSAL EVALUATION

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EVALUATOR#: 2 DATE: 5/21/2018

FIRM NAME: WPJ Construction

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	20	Deduct of 10 - no real explanation about project understanding but Experience in schedule A seems to be more than adequate
o Project Approach	30	30	Price point on spec sheet reflects an "affordable" approach
o Project Manager	15	15	provided a list of homes and subdivision built in our area
o Project Team	15	10	only list one team member as "joint venture" on page 34 of proposal
o Project Schedule	5	0	no schedule provided
o Project Organization	5	5	all required documentation was present in the proposal
TOTAL	100	80	

## WRITTEN PROPOSAL EVALUATION

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EVALUATOR#: 2 DATE: 5/21/2018

FIRM NAME: Modera Homes (Concept Companies)

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	25	Deduct 5 points - Understanding/Experience lacks "affordability" factor
o Project Approach	30	25	no real evidence of "value engeering" as stated in proposal
o Project Manager	15	15	Director of construction listed on page 6 of the proposal
o Project Team	15	15	Team also listed on pages 6 and 7 of the proposal
o Project Schedule	5	5	Timeline included on page 9 and 10
o Project Organization	5	4	proposal well organized - could not locate a copy of general contractors license
TOTAL	100	89	

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

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EVALUATOR#: 2 DATE: **5/21/2018**

FIRM NAME: Modera Homes (Concept Companies)

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	35	bank and bonding references starting on page 50 of the proposal indicate ability to perform
		10	
		10	contractor wants to build a model home and work from it.
o Capability of Meeting Time and Budget	45	45	Time table indicated in the proposal and a plan to work with buyer to maintain budget was described
TOTAL	100	100	

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FIRM NAME: WPJ Construction

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	35	schedule A and B provide adequate experience within the last 5 years
		10	Company has performed work for the CRA/City in the past based on information provided in 'schedule B' - (A.Quinn Jones Museum)
		10	lots of similar scope projects provided by "joint venture" partner
o Capability of Meeting Time and Budget	45	30	references indicated their ability to meet time and budget successfully no other supporting documentation
TOTAL	100	85	



