



June 29, 2017

Budget & Finance Department, Purchasing Division  
PO Box 490, Station 32  
Gainesville, FL 32602-0490

Subject: Bid # FMDX-180007-DS, Vehicle Accident Management Services-

Dear Ms. Dykeman,

Fleet Response respectfully submits the following additional details as part of our RFP submission.

Fleet Response agrees to conduct a body shop evaluation process that includes:

- Prepare a letter of solicitation that will be sent to the body shops to inform them of a network facility opportunity. This letter will be reviewed by the City of Gainesville before it is sent to the shops
- Provide the City of Gainesville with results of the solicitation – how many shops respond, which shops meet requirements, which shops do not meet requirements and why not.
- Recommend one primary and one secondary vendor resultant from the solicitation
- Deadline for completion is Monday, August 14, 2017 so the information can be digested and incorporated into the presentation to the City Commission on August 17, 2017.
- This requires the repair facility complies with all requirements of both Fleet Response and the City of Gainesville which includes but is not limited to:
  - Free pick-up and delivery
  - Provide current certificate for insurance indicating their commercial and garage liability insurance meets Fleet Response standards
  - Current licenses that apply to their business practices
  - Taking into consideration previous experience with the city of Gainesville, Fleet Response and feedback from Fleet Response clients
  - Safe storage of vehicles at no charge, up to 30 days
  - I-Car Trained, ASE Certified Technicians that have continuous training and appropriate equipment to handle the vehicles they've advised that they can repair
  - Ability to complete the repair to the manufacturer recommendation and specifications
  - Shop will be monitored for quality and removed from the network if warranted
  - Final selection includes physical inspections by Fleet Response's Adjuster and Maintenance Manager who holds the following qualifications: ASE Certified Master Collision Technician, ASE Certified Collision Estimator, I-Car Platinum Individual

Please contact me at 216.548.7362 if you have any questions or need further clarification.

Sincerely,

Ed Castro  
Fleet Response  
ecastro@fleetresponse.com

RFP SUBMISSION



July 12, 2017

To Whom It May Concern:

Fleet Response is an accident management company specializing in providing services for self-insured company owned and leased fleet vehicles as well as vehicles insured by carriers. In business since 1986, Fleet Response has several hundred clients nationwide, including fleets throughout Canada and Puerto Rico. We manage over 500,000 vehicles and, with your facility in our network, would be able to recommend your shop to our clients and drivers when accidents occur in your area.

One of our prospective clients, the City of Gainesville, is requesting the opportunity to consider your services for vehicle collision repair and asked us to contact you regarding becoming a direct repair vendor in our network. To participate as a vendor for the City of Gainesville, they have requested that certain requirements are met, specific for their vehicles only. These requirements include:

- Free pick-up and delivery
- No charge for teardown labor fees if vehicle is repaired; if city of Gainesville-Fleet vehicle is not repaired then standard hourly labor rates billed should not exceed 3 hours, and all loose parts returned to the City of Gainesville
- Fully comply with all other Fleet Response requirements as included on the attached Vendor Services Agreement

If you are interested in becoming a vendor of Fleet Response that is eligible to repair the City of Gainesville-Fleet vehicles, please execute the attached VSA (Vendor Services Agreement) and return with the necessary forms. This includes a current Certificate of Insurance, copy of your warranty and photos of your shop. *Please note: if you are currently a network vendor of Fleet Response, you are still required to complete and return the VSA and corresponding documents to be considered for the City of Gainesville-Fleet opportunity.*

**Please return all documents to our Vendor Services Coordinator, Edwin Castro, Sr. at [ecastrosr@FleetResponse.com](mailto:ecastrosr@FleetResponse.com) by July 21, 2017.**

If you have any questions, please contact Edwin at (216) 525-3870, ext. 246.

We are looking forward to your prompt response and building a lasting relationship with your company.

Sincerely,

Fleet Response

Name	Physical Address	Phone	Fax	Email
A-1 Paint & Body	2635 SW 35th Pl Gainesville, FL 32608	806-316-1318		
Accredited Paint & Body, Inc.	2536 NE 19th Dr Gville, FL 32609	352-378-4602	352-378-1850	n/a
All Pro Paint & Body	1409 S Main St Gainesville, FL 3260	352-376-0543		
Auto ER	2383 SW Archer Rd Gville, FL 32608	352-372-2232	352-373-6365	mk@theautoer.com
Automotive Super Sports, Inc.	3001 NE 21st Way Gville, FL 32609	352-379-9111	352-379-5599	autopb2000@yahoo.com
Body Work By Fischer	2616 NE 17th Ter Gville, FL 32609	352-353-7980	352-377-9801	kfish46@yahoo.com
Buchholz Paint & Body	2618 NE 19th Dr Gville FL 32609	352-373-5482	352-373-8366	brad@buchholz.cfcxmail.com
City Collision/Gainesville Collision	1601 NW 55th Pl Gville FL 32653	352-338-3544	352-338-1825	gainesville@citycollisioncfl.com
Dave Barbers Paint & Body	310 NW 6th St Gville FL 32601	352-376-5331	352-378-4816	davebarbers@aol.com
Fischer Auto Body	2410 NE 17th Ter Gville, FL 32609	352-377-9801	352-377-9801	kfish46@yahoo.com
Florida Collision & Service Ctr	2625 N Main St Gville FL 32609	352-378-4251	352-378-4773	emailinfo@floridacollision.com
Gainesville Buick GMC Honda	2101 N Main St Gville, FL 32609	352-642-1304	352-375-1600	tharden@gainesvillebuickandgmc.com
Gainesville Chevrolet	2600 N Main St, Gville FL 32609	352-376-7581	352-376-7866	n/a
Gator Paint & Body Shop	2946 NE 19th Dr, Gville, FL 32609	352-377-0530	352-376-7315	gatorbody54@yahoo.com
Gatorland Collision	751 NE 34th Pl Gville, FL 32609	352-248-2541	352-248-2583	dgair@gettel.com
Gerber Collision	4319 NW 6th St Gville, FL 32609	352-372-6258	352-372-2170	gainesvillefine33rdave@gerbercollision.com
GT Motorcars	33 SE 13th Rd Gville, FL 32601	352-371-0215	352-375-3690	gtmotorcars@bellsouth.net
Hodges Automotive Refinishing	3335 N. Main Terr. Gainesville, FL 32609	352-336-0202		hodgeauto@att.net
Hogtown Auto Inc	3020 N Main St, Gville, FL 32069	352-375-2211	352-375-2880	hogtownautoinc@aol.com
Jerry Bush Auto Repair	1311 NW 5th Ave Gville FL 32603	352-378-4525	352-338-9002	troublethedog@aol.com
Larry's Paint & Body Shop	4051 NW 6th Street, Gainesville, FL 32605	352-335-0077		
Maaco	3222 N Main St Gville, FL 32609	352-371-4251	352-378-9965	jaks2246@aol.com
Max's Paint & Body Shop	2314 NE 19th Dr Gville, FL 32609	352-377-0525	352-372-0834	maxstowing@netzero.net
Mends and Blends, Inc	3202 N Main St, Ste D Gville, FL 32609	352-264-1414	352-338-9153	mendsblends16@yahoo.com
Mir Smalt Dent	1228 S Main St Gville, FL 32601	352-373-3665	352-372-8325	n/a
Perfection Auto Repair	4141 NW 6th St Gville, FL 32609	352-373-3859	352-378-6000	perfectionauto4141@yahoo.com
Thomas Paint and Body	2027 NE 27th Ave Gville, FL 32609	352-376-0608	n/a	n/a
University Collision	2700 NW 74th Pl Gville, FL 32653	352-336-2273	352-336-2996	frank.ucc@gmail.com & patrick.ucc@gmail.com

Name	Physical Address	Phone	Fax	Email
Accredited Paint & Body, Inc.	2536 NE 19th Dr Gville, FL 32609	352-378-4602	352-378-1850	n/a
Auto ER	2383 SW Archer Rd Gville, FL 32608	352-372-2232	352-373-6365	<a href="mailto:mk@theautoer.com">mk@theautoer.com</a>
Automotive Super Sports, inc	3001 NE 21st Way Gville, FL 32609	352-379-9111	352-379-5599	<a href="mailto:autopb2000@yahoo.com">autopb2000@yahoo.com</a>
Body Work By Fischer	2616 NE 17th Ter Gville, FL 32609	352-353-7980	352-377-9801	<a href="mailto:kfish46@yahoo.com">kfish46@yahoo.com</a>
Buchholz Paint & Body	2618 NE 19th Dr Gville FL 32609	352-373-5482	352-373-8366	<a href="mailto:brad@buchholz.cfcoxmail.com">brad@buchholz.cfcoxmail.com</a>
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Dave Barbers Paint & Body	310 NW 6th St Gville FL 32601	352-376-5331	352-378-4816	<a href="mailto:davebarbers@aol.com">davebarbers@aol.com</a>
Fischer Auto Body	2410 NE 17th Ter Gville, FL 32609	352-377-9801	352-377-9801	<a href="mailto:kfish46@yahoo.com">kfish46@yahoo.com</a>
Florida Collision & Service Ctr	2625 N Main St Gville FL 32609	352-378-4251	352-378-4773	<a href="mailto:emailinfo@floridacollision.com">emailinfo@floridacollision.com</a>
Gainesville Buick GMC Honda	2101 N Main St Gville, FL 32609	352-642-1304	352-375-1600	<a href="mailto:tharden@gainesvillebuickandgmc.com">tharden@gainesvillebuickandgmc.com</a>
Gainesville Chevrolet	2600 N Main St, Gville FL 32609	352-376-7581	352-376-7866	n/a
Gator Paint & Body Shop	2946 NE 19th Dr, Gville, FL 32609	352-377-0530	352-376-7315	<a href="mailto:gatorbody54@yahoo.com">gatorbody54@yahoo.com</a>
Gatorland Collision	751 NE 34th Pl Gville, FL 32609	352-248-2541	352-248-2583	<a href="mailto:gair@gettel.com">gair@gettel.com</a>
Gerber Collision	4319 NW 6th St Gville, FL 32609	352-372-6258	352-372-2170	<a href="mailto:gainesvillefine33rdave@gerbercollision.com">gainesvillefine33rdave@gerbercollision.com</a>
G.T. Motorcars	33 SE 13th Rd Gville, FL 32601	352-372-2100	352-375-3690	<a href="mailto:gtmotorcars@bellsouth.net">gtmotorcars@bellsouth.net</a>
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Mr Small Dent	1228 S Main St Gville, FL 32601	352-264-1414	352-372-8325	n/a
Perfection Auto Repair	4141 NW 6th St Gville, FL 32609	352-373-3665	352-378-6000	<a href="mailto:perfectionauto4141@yahoo.com">perfectionauto4141@yahoo.com</a>
Thomas Paint and Body	2027 NE 27th Ave Gville, FL 32609	352-376-0608	n/a	n/a
University Collision	2700 NW 74th Pl Gville, FL 32653	352-336-2273	352-336-2996	<a href="mailto:patrick.ucc@gmail.com">patrick.ucc@gmail.com</a>
The CEI Group Inc	4850 E. Street Road, Suite 200 Trevoose, PA 10953-6646	215-364-5600	215-485-4653	<a href="mailto:kathi.croze@ceinetwork.com">kathi.croze@ceinetwork.com</a>
Penske	Route 10 Green Hills, Reading, PA. 19603	1-855-345-7268	484-550-6730	Tina Lascaia
ARI (Automotive Resources International	4001 Leadenhall Road, Mount Laurel, NJ 08054	856-778-1500	856-231-9106	<a href="mailto:wdoman@arifleet.com">wdoman@arifleet.com</a>
Corporate Claims Management	One Ivybrook Blvd, Suite 140, Ivyland, PA. 18974	215-396-1991	215-396-1997	<a href="mailto:sales@ccmservices.com">sales@ccmservices.com</a>
GE Capital Fleet Services	3135 Easton Turnpike, Fairfield, CT 06828	203-373-22-11		<a href="mailto:fleet.answerline@ge.com">fleet.answerline@ge.com</a>
Enterprise Fleet Management	11304 Atlantic Blvd, Jacksonville, FL 3225	904-265-4350	904-398-8532	
Merchants Fleet Management	1278 Hooksett Rd, Hooksett, NH 03106	1-866-653-2737	603-669-2031	<a href="mailto:leasecontact@merchantsfleet.com">leasecontact@merchantsfleet.com</a>
PHH Arval	940 Ridgebrook Road, Sparks, MD 21152	1800-665-9744		
Donlen	2315 Sanders Road, Northbrook, IL 60062	847-714-1400		<a href="mailto:info@donlen.com">info@donlen.com</a>
Fleet Response	6450 Rockside Woods Blvd. S Suite 250, Cleveland, OH 44131-2237	1-800-338-0619		<a href="mailto:contact@fleetresponse.com">contact@fleetresponse.com</a>
Ewald Fleet Solutions	1720 Paramount Drive Suite 100, Waukesha, WI 53185	1-888-571-2382		<a href="mailto:ewaldfleetsolutions@ewaldauto.com">ewaldfleetsolutions@ewaldauto.com</a>

**Dukes, Sheryl D.**

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**From:** Dykeman, Gayle B  
**Sent:** Monday, August 14, 2017 11:48 AM  
**To:** Dukes, Sheryl D.  
**Cc:** Sesco, Daphyne A.; Holder, Diane S.  
**Subject:** Fleet Response - FMDX-180007-DS  
**Attachments:** Gainesville Shop Inspection 2.xlsx

Sheryl,

Attached is the evaluation sheet from Fleet Response where they itemize their evaluations. Based on their site visits, they also changed their recommendations for primary vendors: University Collision Center as primary, Gainesville Chevrolet as secondary.

Let me know if you have any questions.

Gayle

Gayle Dykeman  
Senior Buyer  
City of Gainesville | Procurement Division

PO Box 490 | Station 32  
Gainesville, FL 32627-0490  
[dykemangb@cityofgainesville.org](mailto:dykemangb@cityofgainesville.org)  
352 393 8789

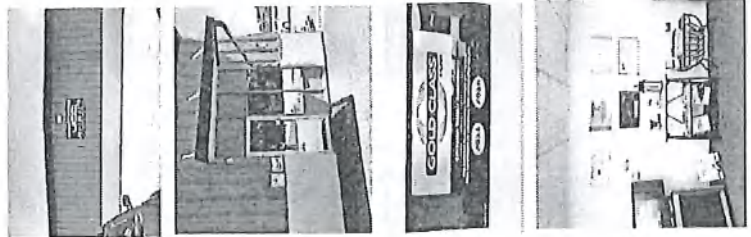
Office Hours: 7:00am-4:00pm, Monday – Thursday; 8:00am-5:00pm Friday



University Collision Center Inc. 3614

Free Pickup/Delivery Yes  
 Current CDI Yes  
 Current Licenses NA  
 Free 30 Day Storage Yes  
 I-Car Trained Yes  
 ASE Certified Yes  
 Per to Manufacture specs/ recommendations Yes  
 Physical Inspection Yes  
 Tear Down 3 hours Yes  
 Shop Monitoring / Feedback from clients/ Adjusters Yes  
 Score: Exceeds/Meets/ Does not Meet  
 Rating: 1-2-3-4

On site visit and inspection completed with Co-Owner, Patrick Kolosky. University Collision Centers has 25,000 sq. ft. of work area. Shop has the capacity of repairing 50 plus units per week. University has been a Fleet Response, Network Vendor since 11/14/04 and has had no negative feedback from client or FR Adjusters. University is a state of the state of the art repair facility with the most up to date equipment and training available. University is intimate with the City of Gainesville's repair requirement and expectations. Patrick has assured Fleet Response that University will provide the City of Gainesville with the highest level of customer service and value that the City of Gainesville demands.



Gainesville Chevrolet 26735

Yes  
 Yes  
 NA  
 Yes  
 Yes  
 Yes  
 Yes  
 Yes  
 Yes  
 Yes  
 Exceeds

On site visit and inspection complete with Head Estimator, Lou Gullf. Gainesville Chevrolet has 6,600 sq. ft. of work area. Shop has the capacity of repairing 30 units per week. Gainesville Chevrolet has been added to Fleet Response's Vendor Network to ensure proper vendor coverage to meet the City of Gainesville collision repair needs. Gainesville has the very well equipped repair facility with continue on site training. Lou has assured Fleet Response that Gainesville Chevrolet will provide the highest level of customer service that the City of Gainesville demands.



Maaco 1351

Yes  
 Yes  
 NA  
 Yes  
 Yes  
 Yes  
 Yes  
 Yes  
 Yes  
 Exceeds

On site visit and inspection completed with Jeff and Jason Wilks, Owners. Maaco. Maaco Gainesville has 7,200 sq. ft. of work area. Shop has the capacity of repairing 40 units per week. Gainesville Maaco has been a Fleet Response. Network Vendor since 2/15/06, no negative feedback from client or FR Adjusters. Maaco has all required equipment and training to meet the City of Gainesville repair requirements and expectations.



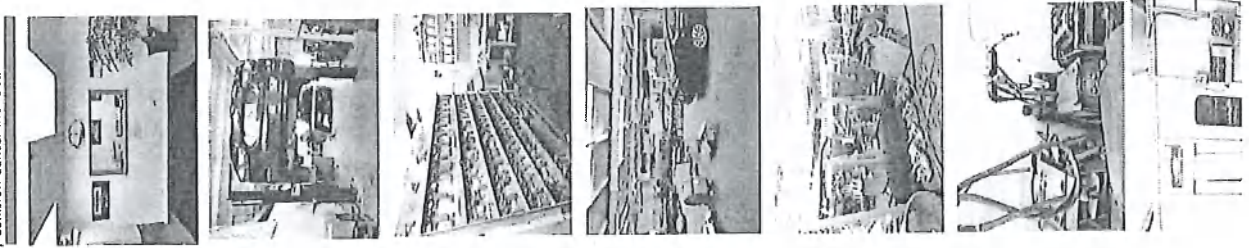
Lorenzo's Gator Paint and Body 1824

Yes  
 Yes  
 NA  
 Yes  
 No  
 No  
 Yes  
 Yes  
 Yes  
 Does not meet

On site visit with and inspections with Co-owner, Leonard Johnson. Suspended from Fleet Response Network as shop lost the ASE and I-Trained Technician. Pending new hire and updated certification and training material for reinstatement.



University Collision Center Inc. 3614



Gainesville Chevrolet 25735



Maaco 1351



Lorenzo's Gator Paint and Body 1824



University Collision Center Inc. 3614



Gainesville Chevrolet 25735

Maaco 1351

Lorenzo's Gator Paint and Body 1824