

**Agenda Item 100576**

# **Vendor Selection for Transportation and Reuse or Disposal of Dewatered Biosolids**

**Water & Wastewater Engineering Department  
Gainesville Regional Utilities**

**April 2<sup>nd</sup>, 2015**

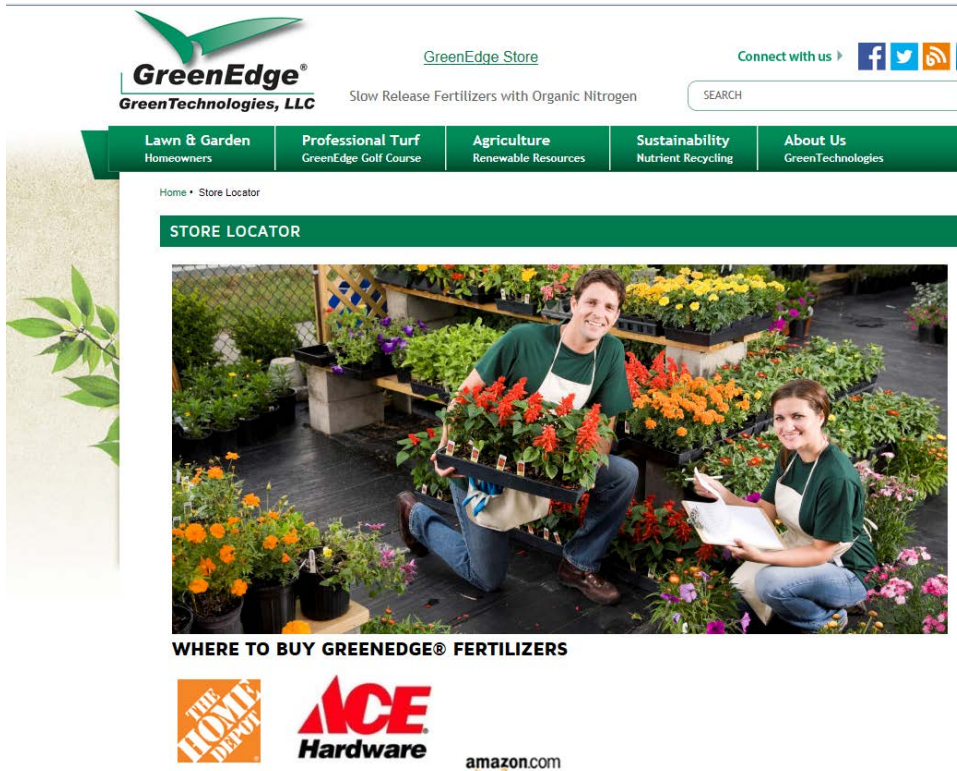
# Schedule

- December 4<sup>th</sup>, 2014 – City Commission
  - authorized issuance of RFP
  - Approved criteria and weighting for evaluation of proposals
- March 2015 – Evaluated proposals & selected vendor
- April 2, 2015 – Seeking approval from City Commission to negotiate and execute a contract w/ vendor
- January 2016 – Construction of dewatering facilities complete
- February 2016 – Regulatory deadline for discontinuing current program

# RFP Evaluation Factors

- 45% - Annualized Operating Cost
- 20% - Risk
- 20% - Flexibility
- 5% - Enhanced Environmental Benefits
- 5% - Enhanced Economic Benefits
- 5% - Local Preference

# GREEN TECHNOLOGIES, LLC



The screenshot shows the GreenEdge website's store locator page. At the top, the GreenEdge logo is displayed with the tagline "GreenTechnologies, LLC". Below the logo, the text "GreenEdge Store" and "Slow Release Fertilizers with Organic Nitrogen" is visible. A search bar and social media icons for Facebook, Twitter, and LinkedIn are also present. A navigation menu includes categories like "Lawn & Garden Homeowners", "Professional Turf GreenEdge Golf Course", "Agriculture Renewable Resources", "Sustainability Nutrient Recycling", and "About Us GreenTechnologies". The main content area features a "STORE LOCATOR" heading and a photograph of two employees in green shirts and aprons kneeling in a nursery, surrounded by various potted plants. Below the photo, the text "WHERE TO BUY GREENEDGE® FERTILIZERS" is displayed, followed by logos for "THE HOME DEPOT", "ACE Hardware", and "amazon.com".



# Fiscal Impact

- 5-year contract
- Annual cost ~ \$1M per year
- Partially offset by the discontinuation of the existing biosolids program
- Net increase in annual operating and maintenance cost ~\$300,000 per year

# Recommendation

The City Commission authorize the Interim General Manager, or her designee, to:

1. Negotiate and execute a five-year contract with GreenTechnologies, LLC for transportation and beneficial reuse or disposal of dewatered biosolids and;
2. Approve the issuance of purchase orders in amounts not to exceed budgeted amount for each year of the contract, subject to the final appropriation of funds for each year.