

METHOD OF SOURCE SELECTION  
Waiver for Non-Competitive Procurement

NOTE TO PREPARER

The purpose of this form is solely for the department to justify why the requested purchase, over \$5,000, is not being competitively quoted or bid. Signature by the Procurement Manager or their designee on this form indicates only agreement as to the reasonableness of the specified selection method justified herein; it is not authority to make the purchase.

Department is required to route any contracts through City Attorney and Risk for the respective approvals.

CHECK ONE OF THE FOLLOWING:  Initial MOSS  Revised MOSS (state reason(s) for revision): \_\_\_\_\_

DATE: 8/9/19 DEPARTMENT: Police DIVISION: Operations  
CONTACT: Tony Ferro EXTENSION: 7500

PURCHASE/PROJECT AMOUNT: \$144,300 COST TERM: \_\_\_\_\_ (annual, quarterly, etc.)

ONE-TIME, SINGLE PURCHASE  
 CONTRACT/PURCHASE ORDER/AGREEMENT/PROJECT TERM BEGIN/END DATES: \_\_\_\_\_ / \_\_\_\_\_

COMMISSION APPROVAL REQUIRED (OVER \$100,000):  No, per Procurement Policy # \_\_\_\_\_  Yes, date: 9/5/19  
Procurement Policy link: <http://www.cityofgainesville.org/Portals/0/bf/Procurement%20Policy%20Resolution%20170116-adopted%202017-07-06.pdf>

DESCRIPTION OF THE MATERIAL OR SERVICE TO BE PROVIDED: Glock 9mm Handguns

VENDOR NAME: Lou's Police Distributors, Inc.  
ADDRESS: 7815 West 4<sup>th</sup> Ave  
CITY, STATE, ZIP: Hialeah, FL, 33014

Vendor is already in Financial System -- VC0000105784 and  Vendor Active Status is "Active"

Check one of the following selections:

Other Agency<sup>1</sup>  Professional Services<sup>2</sup>  Continuing Contracts<sup>2</sup>  Sole Source<sup>2</sup>  Specified Source<sup>2</sup>

Note: For an Emergency Purchase complete the stand-alone *Emergency Purchase Request* form

<sup>1</sup>Attach required documentation (ITB, Bid Record, Awarded Response, Complete Contract, and an executed "bridge agreement" or email from legal if not required, etc.)  
<sup>2</sup>Refer to respective Procurement Policy for more information. Written detailed justification is required for these selections: (Please be specific) The Police Department is replacing all handguns carried by sworn personnel with Glock Gen 5 9mm MOS Pistols. \$56,633 of this purchase will be covered by grant funding. The Glock company recognizes three companies in the State of Florida as direct sale representatives to sell their handguns to Law Enforcement Agencies in the State of Florida. These companies sell the handguns at a price that is set by Glock, therefore, the price will be the same from the three available vendors. Out of the three Glock recognized companies, Lou's Police Distributors qualifies as a women and/or minority owned company. The Police Department currently issues a 40 caliber Glock and is switching to the 9mm units due to improved accuracy as verified by FBI testing and lower cost for 9mm ammunition. Staying with Glock allows the Police department to use the same accessories (holsters and magazine pouches). Switching to another manufacturer would require replacement of all accessories at an additional cost of approximately \$24,000. Additional training would be required to implement the use of weapons produced by a different manufacturer. This purchase will be added to the agenda for approval by the City Commission at their meeting scheduled for 9/5/19.

Certification/Statement of Need:

The Requester hereby certifies that this proposed waiver of non-competitive procurement is based upon an objective review of the required product/service and appears to be in the best interest of the City. I know of no conflict of interest on my part or personal involvement in any way with this request or entity selected. No gratuities, favors or compromising action have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials or firms been a deciding influence on my request to waive competitive bidding on this purchase if other suppliers are known to exist.

Requester: Tony Ferro 8/12/19  
Printed Name/Signature Date

Department (Division) Head: Tony Jones 8/12/19  
Printed Name/Signature Date

Procurement Manager or Designee: J. Douglas Dreyman 8/12/2019  
Printed Name/Signature Date





[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Detail By Document Number](#) /

## Detail by Entity Name

Florida Profit Corporation

LOU'S POLICE DISTRIBUTORS, INC.

### Filing Information

**Document Number** P07000076557  
**FEI/EIN Number** 26-0472002  
**Date Filed** 07/03/2007  
**Effective Date** 07/02/2007  
**State** FL  
**Status** ACTIVE

### Principal Address

7815 WEST 4TH AVENUE  
 HIALEAH, FL 33014

### Mailing Address

7815 WEST 4TH AVENUE  
 HIALEAH, FL 33014

Changed: 04/03/2008

### Registered Agent Name & Address

RICCOBONO, Linda  
 7815 WEST 4TH AVENUE  
 HIALEAH, FL 33014

Name Changed: 01/21/2013

Address Changed: 04/03/2008

### Officer/Director Detail

#### **Name & Address**

Title P

RICCOBONO, LINDA R  
 7815 WEST 4TH AVENUE  
 HIALEAH, FL 33014

Title VP, Treasurer, Secretary

GARCIA, PATRICIA K  
 7815 WEST 4TH AVENUE

1015 WEST 4TH AVENUE  
HIALEAH, FL 33014

**Annual Reports**

Report Year	Filed Date
2017	03/22/2017
2018	04/09/2018
2019	03/25/2019

**Document Images**

<a href="#">03/25/2019 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
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<a href="#">04/03/2008 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">07/03/2007 -- Domestic Profit</a>	<a href="#">View image in PDF format</a>



GT Distributors - Austin  
 P.O. Box 16080  
 Austin TX 78761  
 (512) 451-8298 Ext. 0000

Quote	QTE0109047
Date	8/12/2019
Page:	1

**Bill To:**

Gainesville City of (FL)  
 Attn: Accounting Division  
 PO Box 1250  
 Pamela Armagost  
 Gainesville FL 32627

**Ship To:**

Gainesville City of - FL  
 545 NW 8th Ave.  
 Attn: Sgt. Tony Ferro  
 Gainesville FL 32601

Purchase Order No.	Customer ID	Salesperson ID	Shipping Method	Payment Terms	Req Ship Date	Master No.
G17/19 - QTY 220/80	009909	JB	FACTORY DIRECT	NET 30	0/0/0000	1,998,985

Quantity	Item Number	Description	UOM	Unit Price	Ext. Price
220	GLOCK-PA175S702MO	Glock17 Gen5 MOS-9mm Glk Night Sts-3 Mags	Each	\$481.00	\$105,820.00
80	GLOCK-PA195S702MO	Glock19 Gen5 MOS-9mm Glk Night Sts-3 Mags	Each	\$481.00	\$38,480.00

All returns must be authorized by GT Distributors. Interest charges on past due invoices at the maximum rate allowed by law.

Your salesperson is Jocelyn Fultz. Thank You.  
 Sgt. Tony Ferro 352-872-2469  
 ferrotr@cityofgainesville.org

Subtotal	\$144,300.00
Misc	\$0.00
Tax	\$0.00
Freight	\$0.00
<b>Total</b>	<b>\$144,300.00</b>

# Quote

08/12/2019 9:44 am



245 E Merritt Island Cswy  
Merritt Island, Florida, 32952-3645  
United States  
(321) 452-4640

**Company:** GAINESVILLE POLICE DEPARTMENT  
**Customer:** GAINESVILLE POLICE DEPARTMENT  
413 NW 8TH AVENUE, GAINESVILLE, FL, 32602,

**93**  
**220000075259**  
Register: Agency  
Employee: VICTORIA

Item	#	Price
GLOCK 17 GEN 5 MOS, #PA175S702MOS, 9MM, 4.5", 3 MAGS, FRONT SERRATIONS, GLOCK NIGHT SIGHTS*	220	\$105820.00
GLOCK 19 GEN 5 MOS, #PA195S702MOS, 9MM, 4", 3 MAGS, FRONT SERRATIONS, GLOCK NIGHT SIGHTS*	80	\$38480.00
SHIPPING & INSURANCE - *ALL PACKAGES MUST BE INSPECTED & COMPARED TO PACKING SLIP. ALL SHORTAGES OR DISCREPANCIES MUST BE REPORTED WITHIN 10 DAYS OF INVOICE DATE. ALL BOXES & PACKING MATERIAL MUST BE RETAINED FOR CLAIMS.* ***WAREHOUSE WILL DELIVER ORDER TO AGENCY*** *	1	\$0.00
***QUOTE IS VALID FOR 30 DAYS****	1	\$0.00

Let us know how we did! Google B&H Police Supply and leave us a review! Also, see our Facebook page and like us for news, updates, and specials!

Subtotal \$144300.00  
Total Tax \$0.00  
**Total \$144300.00**

ALL FIREARMS AND SPECIAL ORDER SALES ARE FINAL.  
ALL RETURNS AND/OR EXCHANGES MUST BE MADE WITHIN 30 DAYS AND HAVE AN ORIGINAL RECEIPT. ITEMS MUST BE IN ORIGINAL PACKAGING AND UNUSED.  
THANK YOU FOR YOUR BUSINESS. PURCHASE CANCELLATIONS ARE SUBJECT TO A 15% RESTOCKING CHARGE - NO EXCEPTIONS! - DEPOSITS ARE TRANSFERRABLE.

\* No Tax Applied

Thank You GAINESVILLE POLICE DEPARTMENT!