

ID# 200413 G

City of  
**Gainesville**

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**Exclusive Solid Waste Franchise Electric Vehicle Discussion**  
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# Infrastructure Constraints & Concern

Electric	CNG
Time to Get Equipment	Access to Pipeline
Performance in Field	Time to Build Slow Fill Station



## Collection Vehicles

### Option 1

Require a Combination of CNG and Electric Vehicles for the Entire 10 Year Term of the Contract

- Mandate the Percentage
- Bidder State Percentage with More Points for EV %
- Bidder Stating Would Require RFP or ITN
- Significant Penalties for Not Making Milestones

# Collection Vehicles

## Option 2

Year	EV %
3	30
5	50
8	100

- Requiring CNG in the Interim May Be too Costly
- May Give WCA Competitive Advantage
- Diesel Undesirable

## Collection Vehicles

### Option 3

Require Electric Vehicles By Year 3 in the Contract

- More Precise Requirement
- Can Be Used as Bid
- May Require Use of Diesel in Interim
- Requiring CNG in Interim May Benefit WCA

# Procurement Options

Standard Bid	Request for Proposals (RFP)	Invitation to Negotiate (ITN)
<ul style="list-style-type: none"> <li>Specifically Defined Scope, Number or Product</li> <li>Low, Responsive Bid According to Bid Criteria</li> </ul>	<ul style="list-style-type: none"> <li>Criteria in Addition to Price is to be Considered</li> <li>A Selection Committee Reviews Proposals Based on RFP Requirements</li> <li>Contract is Awarded to Vendor that Committee Ranks as Number 1</li> </ul>	<ul style="list-style-type: none"> <li>Scope of Work is Varied and Complex</li> <li>Services May Be Provided in Various Ways</li> <li>Contractor Qualifications are Important</li> <li>Responses May Contain Innovative Solutions.</li> <li>Negotiations May Take Place with More than One Vendor</li> </ul>

**Thank You.**