

**TECHNICAL PROPOSAL
QUALIFICATIONS EVALUATION**

PROJECT: RFP for Professional Auditing Services for General Government RFP# CAUD-170010-DH

and Gainesville Regional Utilities

EVALUATOR: #1

DATE: 11/7/16

FIRM NAME: Baker Tilly

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	55	<ul style="list-style-type: none"> - Naturally recognized in utilities industry & Active in publications trainings white papers, etc - GASB/FARB/SASB committees - Blvd + Regulatory Exp; FERC NADUC - Audits several utilities significantly larger than Gule - exceptional level of util exp
o Capability of Meeting Time and Budget	45	45	<ul style="list-style-type: none"> - Excellent staffing levels with experience + assignments - Natural experience
TOTAL	100	100 ✓	

WRITTEN PROPOSAL EVALUATION

PROJECT: RFP for Professional Auditing Services for General Government and Gainesville Regional Utilities RFP#: CAUD-170010-DH

EVALUATOR#: 1 DATE: 11/7/16

FIRM NAME: Baker Tilly

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	30	Significant multi util client base
o Project Approach	30	29	IT Risk Assessment, predictive tests etc (Arenae (papers) data) / extracting information
o Project Manager	15	15	Experienced Partners/Sr mg/IT w/ multi util
o Project Team	15	12	STAFF Auditors 3-5 yrs exp NOT CPA'S
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	96 ✓	

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: RFP for Professional Auditing Services for General Government RFP# CAUD-170010-DH
and Gainesville Regional Utilities
 EVALUATOR: #1 _____ DATE: 11/7/16
 FIRM NAME: Carr, Riggs & Ingram

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	41	Low level & relevant; exp. w/ similar multi-utility Pf 12 (Huntsville) NO. Bond / Arbitration exp
o Capability of Meeting Time and Budget	45	34	Low level of Util Experience
TOTAL	100	75 ✓	

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EVALUATOR#: 1 _____ DATE: 11/7/16

FIRM NAME: Carr, Riggs & Ingram

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	23	Did not designate staff to each segment
o Project Approach	30	25	
o Project Manager	15	12	Partner - minimal. will exp Manager - reasonable with exp NO BURD / ARB. TRAFF
o Project Team	15	12	2 SENIORS - NOT CPA
o Project Schedule	5	3	LACKS STAFF ASSIGNMENT
o Project Organization	5	2	MISSING INFO/DUES NO STAFF ASSIGNMENTS NO CONTINUITY START NO LITIGATION ✓
TOTAL	100	77 ✓	

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PROJECT: RFP for Professional Auditing Services for General Government RFP# CAUD-170010-DH

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EVALUATOR: #1

DATE: 11/7/16

FIRM NAME: Mauldin + Jenkins LLC

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	41	Naturally Ranked #85 Affiliated w/ RSM #5 No relevant multi-utility exp No Bond Arbitrage exp ✓ FERC
o Capability of Meeting Time and Budget	45	34	low rate of util experience
TOTAL	100	75 ✓	

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EVALUATOR#: 1 _____ DATE: 11/7/16

FIRM NAME: Mauldin & Jenkins

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	24	950 Hours - High level of experience/mgr
o Project Approach	30	26	1 Partner, + 1 mgr w/ same skill
o Project Manager	15	13	"STAFF Auditors" = Partner Level. - Pgs 36 & 37
o Project Team	15	13	IT capabilities Pgs 17, 19
o Project Schedule	5	5	
o Project Organization	5	4	staffing pgs covering pgs 12, 19
TOTAL	100	85 ✓	

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

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 EVALUATOR: #1 _____ DATE: 11/7/16
 FIRM NAME: Furriss, Gray + Co

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	50	<p>Significant concentration in Utilities (Some are non-generating) = Some scoring advantage</p>
o Capability of Meeting Time and Budget	45	42	<p>Good staffing plan + assignments</p>
TOTAL	100	92 ✓	

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RFP#: CAUD-170010-DH

EVALUATOR#: 1

DATE: 11/7/16

FIRM NAME: Furriss, Gray & Co

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	26	Firm indicates majority client base of elect cooperatives; includes Genl
o Project Approach	30	28	Prof. Adeq. Proc. + staffing 40% partners 172 mg
o Project Manager	15	13	Experienced industry Partners/manager
o Project Team	15	13	Partner/manager team base + 15k auditors
o Project Schedule	5	5	
o Project Organization	5	5	well organized
TOTAL	100	90 ✓	