

Created Gainesville

City of Gainesville ARPA Aid to Nonprofits Program

Created Gainesville

Mrs. Alison Mary Ungaro Mr. Brandon West
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Application Form

Eligibility

Economic Impact*

Has your nonprofit organization or the clients you serve suffered demonstrable negative economic impact as a result of COVID-19?

Yes

Location*

Is your organization a nonprofit and located within Alachua County? (physically or principally)

Yes

Operating Status*

Is your nonprofit organization active, open and operating? (in-person or virtually)

Yes

IRS Status*

Is your organization legally registered, fully licensed as a 501(c)3 or 501(c)19 nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990 for 2020 (or 2019) or an independently audited financial statement?

Yes

IRS Status Year*

Was your organization incorporated as a nonprofit prior to January 1, 2020?

Yes

The Philanthropy Hub Verification*

Is your nonprofit organization verified on The Philanthropy Hub?

Yes

Services*

Does your nonprofit organization provide essential human services to City of Gainesville residents who have been impacted by COVID-19? Please check all that apply:

- Community Development
- Education
- Food Security
- Housing
- Human & Social Services
- Medical Services (including Mental Health)

Other Services

If you selected 'Other' services, please provide details of how your organization serves those adversely affected by COVID-19.

[Unanswered]

Acknowledgment

Project Name*

Name of Project.

Created Gainesville

Acknowledgment*

I understand that in order to apply for the City of Gainesville ARPA Aid to Nonprofits Program, my organization must:

- be principally based or physically located within Alachua County;
- be providing COVID-19-impacted City of Gainesville residents essential services covering medical services, congregate living safety services, food services, housing stability services, training and adult education services, child care and education services, elder care services, and mental health services;
- be active, open and operating (in-person or virtually);
- be registered as a 501(c)(3) prior to January 1, 2020;
- be fully licensed as a nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990, 990-EZ, or 990-N filing no later than 2019, or an independently audited financial statement from the most recently completed fiscal year;
- be able to demonstrate the adverse impact of the COVID-19 pandemic to your organization or the clients you serve in one of the following manners:
 - incurred unplanned costs for new programming designed to assist those disparately impacted by the pandemic and its economic effects;
 - incurred unplanned costs to comply with safety and health standards and/or reopening requirements, e.g., modifying facilities for social distancing;

- o incurred unplanned costs for technology to enable virtual work; or
- o lost revenue due to pandemic-based causes, e.g., due to shutdowns, lost sponsorships, inability to hold fundraising events;
- provide a narrative explaining the impact of COVID-19 on the nonprofit's operations; and
- not have received or been approved to receive City ARPA funding via a separate initiative, project, or program.

Yes

Applicant/Agency Information

Target Population*

Select all that apply to indicate which population groups are directly impacted by your work.

- Youth/Teens (ages 13-18)
- Adults (ages 19-64)
- People with disabilities
- Low-income individuals/families
- Marginalized/Under-served groups

Local Impact*

What is your organization's impact on its constituents and the City of Gainesville community in recent years? Please quantify your responses where possible (i.e. number of people served).

Created Gainesville is committed to reaching and restoring lives impacted by sex trafficking and sexual exploitation. We aim to do this through a 4-prong strategy which includes the following: PREVENTION which is geared towards empowering the next generation, AWARENESS which provides education designed to rewrite the narrative around this issue, OUTREACH which extends hope into the darkness of this reality for citizens of our community, and RESTORATION which provides women the opportunities needed to reclaim their lives.

Created Gainesville launched in 2012 and since its inception has reached nearly 3,000 women (300 + per year). Created values collaboration and has also provided training for law enforcement, service providers, educators, business owners, and those who work with youth in foster care and in church settings. Many of those who have received our trainings have ended up partnering with us through making necessary referrals, working cases together, or providing a service that is needed in our community. Created currently has 2 programs offering a long-term approach to healing and restoration for women 18 years of age and older with a history of sex trafficking and sexual exploitation. Created Care is our non-residential program. And we are preparing to open the doors of our Residential program in 2 weeks. Both programs are 18-24 months and include a holistic model of care centered around the unique needs of survivors of sexual exploitation.

In the past few months, we have been invited by our local High Schools to provide Prevention Presentations for all grades/students. Thus far, we have provided presentations for all staff and students at both Eastside High School and Gainesville High School. We are also working with the Alachua County School Board to train all Guidance Counselors. We have been able to provide this training for our Elementary School Guidance Counselors and are working to schedule trainings for our Middle and High School Guidance Counselors in the coming months. Our vision is to eventually expand this training to also include our School Resource Officers and Support Staff. The goal of our Youth Prevention Program is simple....

We aim to Empower our Youth to:

- 1.) Know the signs and tactics of traffickers so they can protect themselves.
- 2.) Know how to look out for their peers and what to do if they see something.
- 3.) Use their voice to rewrite the narrative around this issue.

*Please note that the below grant request and budget of project line items do not include 2 of our programs (Created Care and Residential), because both are covered primarily by the OAG grant we were awarded in July of 2021. The only aspect that of Residential that we did not include in our OAG grant are the renovations and residential vehicle. We did however, receive a partial grant for the vehicle in the amount of \$15,000 from Clay Electric.

Board Chair or Authorized Person First Name*

Brandon

Board Chair or Authorized Person Last Name*

West

Board Chair or Authorized Person Title*

Board of Directors Chair/Founder of PHOS Creative

Hub Profile*

Please provide link to verified profile from The Philanthropy Hub.
<https://www.thephilanthropyhub.org/organizations/created-gainesville>

Organization Type*

Nonprofit with 501C3 IRS Status (Other than an institution of Higher Education)

Tax Form Information*

Please select the tax form your organization most recently filed.
Long form 990

Gross Revenue*

Enter your organization's total revenue as reported on your most recently filed IRS Form 990 from no older than 2019 or independently audited financial statement from your most recently completed fiscal year.

- For IRS Form 990 enter the amount indicated on line 12
- For IRS Form 990-EZ enter the amount indicated on line 9.

- For IRS Form 990-N, enter your revenue for the corresponding fiscal year.
 - For independently audited financial statement, enter the total revenue indicated.
- \$379,656.00

Operating Revenue*

Organization's operating revenue for the last completed fiscal year

\$606,967.00

Operating Expenses*

Organization's operating expenses for the last completed fiscal year

\$379,545.00

Pandemic changes to your organization

Pandemic-related changes to priorities and goals*

Briefly explain how the COVID pandemic has changed your organization's priorities and goals.

The COVID pandemic has further revealed the limitations that are present for survivors of sex trafficking to access the help that is needed to start the healing process. National Residential Program waitlists over the past two years have been the longest they have ever been. Many residential programs already had extensive waitlists, but when they had to cut the number of residents they could have at one time and had to require additional steps of quarantining and covid testing prior to accepting new residents, all of us in the field felt the added strain our clients were experiencing and are still experiencing. We have since moved past seeing the limited number of residents in each safe home, but the additional testing is still present, which means we are providing more temporary placements in hotels in order to bridge the gap between being released from jail or exiting a dangerous situation and getting to the door of residential care.

This housing limitation made us more determined than ever to open our own safe home in Alachua County as soon as possible. We have been working tirelessly this past year to find the perfect home, renovate, and hire the additional staff it will require to operate our residential program in the ways survivors need. We are planning to have our very first resident move in next week and are excited to be partnering with other residential programs all over the state and country through the National Sheltered Alliance to meet this significant need that is has been growing since the onset of Covid.

We know deeply in this field of work, that when citizens experience financial and housing insecurity, that they are more vulnerable to the grips of exploiters/traffickers. We have seen this first hand as individuals in our community have struggled to maintain stability in the midst of so many unknowns and changes, especially for single mothers who suddenly had to figure out how to keep their jobs and have their children home when schools closed. The struggle has continued as quarantining and recovering from Covid has been a reality for many households.

We also saw a national rise in internet-based cases of sex trafficking over the course of the past 2 years. We are currently at 88% of reported cases coming in through the National Human Trafficking Hotline including use of the internet. This is a huge concern for us when it comes to the safety of our youth, who all

have had significant increases in how much time they are using the internet for both education and socially. When children were quarantined, they turned to staying connected to peers and others through the internet. This all happened without adequate time and ability to equip our local youth in how to keep themselves safe. As a result, we have been encouraged to see the local response of our school leadership to make sure that we give our youth the tools and opportunities to talk about this issue and how it impacts them and their world.

Pandemic-related changes to your organization's operations*

Please describe how your operations have changed during the pandemic from a staffing and service delivery standpoint.

We were able to get a grant this year (our first ever) from the Office of the Attorney General which was designed specifically to assist with the start-up of our new residential program. This grant has significantly helped us in opening our home through covering salaries for our programs staff and many of the services women have the opportunity to receive through our programs (medical care, counseling, medication assistance, materials, etc.) However, this grant does not cover any of our operations expenses. This has resulted in us staying put in the office space that has been generously donated to us by Greenhouse Church, even though we are seeing the needs for expanding the number of offices we have and the accessibility our clients have to us. We have also limited the hiring of needed operational staff for roles like grant writing, grant management, community engagement, marketing and youth prevention, simply because there have been so many unknowns related to our donor base. We have seen a drop in number of monthly donors since the onset of Covid and businesses that once were able to donate in-kind to us, have had to temporarily stop donating due to their own business instability. This has resulted in us needing to financially cover costs that once were donated, like printing, gifts that we take on outreach, meals for weekly meetings, etc.

Our growth in programs needs operational growth that reflects the needs and has the capacity to support the operations in greater and fuller ways. We have had to pivot and adapt the way we engage with our community and have yet to come back to where we were in terms of opportunities to recruit volunteers, monthly and one-time donors, community initiated fundraisers that benefit Created Gainesville, and the ability to simply educate our community around this issue and invite them to actively take part.

Prior to Covid-19, we were having multiple speaking engagements a month, which is where we share our work and needs, and the community has the opportunity to respond. All of that stopped and we suddenly went from a fast and steady increase of monthly donors to a reduction. In comparing to other organizations like ours across the country, who opened homes outside of a pandemic and who saw dramatic increases in all streams of revenue as a result, we have seen a very different pattern. We recognize that most of our citizens are still in survival mode themselves in many ways and as a result are not actively looking for additional ways to give or volunteer at this time. We are extremely grateful for those who have remained as partners (churches, individuals, families, businesses) and for the OAG grant we were awarded in 2021 (July 2021-June 2022), but we recognize our needs to keep providing the services we do and to grow them as our community needs us to. And we cannot do that well without our revenue being supplemented by grants like this one while our community continues to recover.

Impact

Description of Need as Specifically Related to Coronavirus*

Please provide a description of how your organization continues to be impacted by the coronavirus pandemic, operationally and/or programmatically.

Our vision set prior to the coronavirus included that for the next 2-3 years we would expand our Youth Prevention program and add a second safe home property to our Residential Program. Our eventual vision is to have 3 separate Residential properties so we can divide residents across 3 main phases of their care while protecting the integrity and effectiveness of each phase.

This long-term vision includes having staff that goes into our local Elementary, Middle, and High Schools on a regular basis to provide support to teachers and students, as well as providing annual trainings for guidance counselors, social workers, school resource officers, and school support staff.

In addition, our residential program will have an Intake/Assessment Home to serve clients in their first 4-6 weeks of residential care, while we assess needs and readiness for long-term care. Secondly, there will be a long-term house which will provide wrap around care as well as opportunities to develop education, life-skills, job-readiness skills, and healthy coping/relationship skills. The third property will be the Independent Living phase, where residents still have access to support and community through the program and our staff, but will be focusing most of their time preparing for a sustainable transition into the community.

I share all of this, because although we have been able to obtain our first home, we are not done yet. The needs are great for serving this specific population. It is estimated that statewide, we only have enough safe beds to serve about 10% of survivors of sex trafficking. Created Gainesville aims to be part of the solution to this significant shortage while also meeting the issue at its root through Youth Prevention and greater Awareness in our community. In order to maintain our home and to continue moving towards our 3 year vision, we need to see our revenue increase more than we have over the past 2 years. We will continue fighting hard to re-integrate back into the community for speaking engagements and community events, but in the meantime, our operations and programming needs greater community support that at this time our citizens are not able to provide as a whole.

There is no way to predict how long this will take to come back to the trends of increasing our numbers of volunteers and financial giving to charitable initiatives, but we are hopeful that together, we will weather the impact of the coronavirus and come out stronger than ever.

Population Impact*

Indicate if your services are directed at populations that have been disproportionately impacted by the COVID pandemic. (Identify at least one category: race, gender, ethnicity, geography, income)

including but not limited to women and youth, those experiencing housing insecurity or homelessness, and those experiencing financial insecurity/extreme poverty

Disparity*

What disparity does this population experience that this program addresses? Examples: home ownership, income, health, educational attainment, etc.

Housing, basic needs, transportation assistance, access to medical care and mental health support, medication assistance, educational assistance/scholarships, job-readiness coaching, sobriety support

Supplemental Disparity Information

For organizations with gross revenue of more than \$1 million, show data to demonstrate existing disparities and impact of COVID on the population identified, including local data if possible. Examples of data can be related to health, socioeconomic status, housing, or factors specific to the program.

NA

Number of individuals served*

Indicate the total amount of individuals who will be directly impacted by this program.

Students and staff in public schools across Alachua County (estimated 10,000). Plus 300-350 women annually through our outreach programs in the jail, streets, strip club AND through our restorative programs.

Lost Revenue Calculation (Optional Question)

If you are requesting support for lost revenue, please complete the <https://cfncf.org/wp-content/uploads/2022/03/Lost-Revenue-Calculations.xlsx> Lost Revenue Calculation worksheet. Click here for instructions: [Lost Revenue Calculation Instructions](#).

After downloading and completing the worksheet, please submit it in Excel format.

Lost-Revenue-Calculations-2.xlsx

Budget Spreadsheet*

Upload the program budget using the spreadsheet provided: [City of Gainesville ARPA Aid to Nonprofits Program Budget Worksheet](#)

Add line items to the budget worksheet as needed. Please be descriptive in your line items, including providing the number of items and cost per item, i.e., 2.5 FTEs @ \$75,000 each.

The worksheet should reflect/include information about other ARPA funding or other COVID- related federal funding received and/or pending. After downloading and completing the budget, please submit it in Excel format.

Grant-Budget.xlsx

Sustainability*

What are the long-term strategies for funding this project/program at the end of the grant period?

Sustainability is super important to us at Created Gainesville as we commit to our mission and those impacted by it. We will be actively working to recover and increase the number of revenue sources fueling our work. We are aiming to develop and grow the following sources of revenue: community hosted fundraisers (clubs, churches, businesses, etc.), individual monthly and one-time donors, sale of merchandise, grants, annual events hosted by Created Gainesville, business/foundation partnerships, in-kind partnerships.

One of the ways we aim to protect our sustainability is by having at minimum 6 months worth of program expenses in reserve. We have been able to accomplish this goal in the last 12 months as we prepare to open our residential program, but it is going to take hard work and opportunities like this one in order to maintain this layer of financial protection around our program.

Request Information

Purpose of Request*

One sentence describing the purpose of your request

Although we have experienced significant growth in the programs we offer and lives impacted, we have been unable to grow and recover some of our sources of revenue which have been most impacted by Covid.

Amount Requested*

Funding can be requested to cover expenses from March 3, 2021 - December 31, 2024. Please enter the total amount of your request for all years of your request.

\$642,000.00

Total Program Cost*

\$750,000.00

Allocation of requested funds for previous expenses*

Please indicate the amount of your organization's request that you plan to use for reimbursement of qualified expenses incurred from 3/3/2021-current.

\$125,000.00

Allocation of requested funds for year one*

Please indicate the amount of your organization's request that you plan to use from 6/1/2022 through 6/1/2023.

\$258,500.00

Allocation of requested funds for year two*

Please indicate the amount of your organization's request that you plan to use from 6/2/2023 through 12/31/2024.

\$258,500.00

Financial Review

Budgets to Actuals*

Please upload three years of organizational budget to actuals (current year-to-date, plus the previous two years). You will have to combine the documents into one file to attach here.

Budget to actual 2020 thru 2022.pdf

Balance sheet*

Please upload your most recent balance sheet.

Balance sheet.pdf

Financial oversight*

How is your organization's board and/or finance committee evaluating the financial health of your organization? What types of financial documents do they review and how often?

On our Board of Directors, we have a Treasurer along with our other Executive Board members, who oversee and report to all Board of Directors members at each meeting regarding the status of organization's financials. We also have a Finance Coordinator on our staff team who manages our OAG grant and financials. He has developed a very detailed and organized Financial Management Tool that not only tracks past and current expenses, but projects expenses that will be accrued in the future. This tool also tracks our various revenue sources so we are aware of our status at all times in all lanes of our revenue generation. Our Finance Coordinator attends all Board of Directors meetings and gives an in-depth report of our Profit and Loss and Year To Date information. Our Board of Directors has been meeting monthly due to the new endeavor of our Residential Program, but we will most likely transition to every other month starting this summer.

Confirmation and Attestation

Confirmation and Attestation 1*

My nonprofit organization or the clients we serve were adversely affected by the COVID-19 Pandemic.

Yes

Confirmation and Attestation 2*

My nonprofit organization, if approved, will use awarded City of Gainesville ARPA Aid to Nonprofits Program funding solely for the purpose of covering expenses directly related to the COVID-19 pandemic.

Yes

Confirmation and Attestation 3*

I/We have not already received (and will not receive) reimbursement of any of these costs through another funding source (such as insurance or grants).

Yes

Confirmation and Attestation 4*

I/We fully understand that any funding awarded under this program must be used to purchase services or products that will be used within the City of Gainesville by December 31, 2026.

Yes

Confirmation and Attestation 5*

I/We fully understand that it is a Federal crime to knowingly make false statements (especially regarding the misuse of funds).

Yes

Confirmation and Attestation 6*

I/We fully understand that my case file may be subject to a random audit, five (5) years after the date of closing. This audit may be conducted by the City of Gainesville, and/or another local or state nonprofit organization. I agree to fully cooperate with any of these agencies as requested.

Yes

Confirmation and Attestation 7*

I/We fully acknowledge that if any omissions or misrepresentations are revealed, I will be subject to immediate repayment of all assistance received.

Yes

Confirmation and Attestation 8*

I certify that the information contained in this application is true, complete and correct to the best of my knowledge.

Yes

Signature*

By entering my name below and submitting this application for financial assistance, I affirm that I read, understand, and agree to the previous statements. I am bound by all of the above statements in this application, and agree to be bound by the following terms and conditions if awarded under this program. I confirm that this

application is submitted under the authority and approval of the CEO or Executive Director of my organization.
Type your name below

Alison Ungaro

Date Signed*

03/17/2022

For Evaluators

CFNCF Comment on Diversity*

Are diversity policies included in board recruitment?
Yes

Board Demographics

African American/Black

5

Asian American/Pacific Islander

0

Caucasian

2

Hispanic/Latino

1

Native American/American Indian

0

Not Specified

0

Female

7

Male

1

Not Specified

0

Board Diversity Comments

We have just gone through a shift with our Board of Directors with 4 longterm members rotating off, 2 members remaining (in first term of service), and 6 new members stepping on brand new. Once the onboarding and training is complete with the 6 new members, we plan to open up 3-4 more open seats. Diversity is extremely important to us at Created Gainesville for a variety of reasons. a.) we are better when we operate as a unified body of diverse and unique backgrounds, experiences, ideas. b.) we serve a diverse group of women/youth and therefore need to operate with leadership that reflects that same diversity. c.) we get to learn more when we are working and living beside individuals who are different than ourselves. As you can see, we are rebuilding from a base of majority female leaders. We believe that we are in a season of redeveloping our Board culture and that it was important to begin with a team of experienced, passionate, well-rounded women serving in our community and who each bring a different and much needed perspective as we grow our Board to reflect the growth of the rest of our organization.

File Attachment Summary

Applicant File Uploads

- Lost-Revenue-Calculations-2.xlsx
- Grant-Budget.xlsx
- Budget to actual 2020 thru 2022.pdf
- Balance sheet.pdf

Organization Name: Created Gainesville

Calculation	
Base Year Revenue <i>(General Revenue for FY19)</i>	\$ 179,720
Growth Adjustment <i>(Average growth over FY17, FY18, & FY19 OR 4.1%, whichever is greater)</i>	282.0%
	2019: \$179,720 2018: \$219,705 2017: \$63,695
n <i>(Number of months between end of FY19 and December 21, 2020: Choose from dropdown 18 for June end, 15 for October end, or 12 for December end)</i>	12
Actual Generated Revenue <i>(Actual general revenue from the last 12 month period before calculation date)</i>	\$ 379,656
	Revenue in 2020
Eligible Revenue Loss \$ 306,874	

ARPA Coronavirus Nonprofit Recovery Fund

Organization Name: Created Gainesville, Inc.

PROJECT BUDGET	Expenditures	Other Funding Income			Total Request
	Expected Expenditures 03/03/2021 through 12/31/2024	Other ARPA Funding*	Non-ARPA Funding Received**	Total Other Funding	
Residential Program Vehicle	\$35,000		\$ 15,000.00	\$ 15,000.00	20,000
Renovations and Mainttence on Residentail Property	\$80,000			\$ -	80,000
Youth Prevention Coordinator	\$92,000			\$ -	92,000
Youth Prevention Supplies	\$12,500			\$ -	12,500
Grant and Community Engagement Specialist	\$95,000			\$ -	95,000
Supplies and Printing	\$5,000			\$ -	5,000
Rent for office space (plus utilities/internet)	\$66,000			\$ -	66,000
Cleaning Service for Office	\$6,000			\$ -	6,000
Emergency Support (hotels, housing assistance, transportation)	\$10,000			\$ -	10,000
Marketing Coordinator	\$45,000			\$ -	45,000
Finance Coordinator	\$82,500			\$ -	82,500
Legal Services	\$12,000			\$ -	12,000
Administration and Operations Director	\$105,000		\$26,250.00	\$ 26,250.00	78,750
Outreach Vehicle	\$38,000.00			\$ -	38,000
				\$ -	-
TOTAL	\$ 684,000.00	\$ -	\$ 41,250.00	\$ 41,250.00	642,750

Sources of Other Funds	Status of Funding	Amount
Offic of the Attorney General (Residential Program Start-up)	Current and Applying for Resubmission	\$ 430,000
Clay Electric	Current and Applying for Resubmission	\$ 15,000
Church, Business, and Individual Donors	Currently have 87 monthly partners	\$ 60,000
Annual Life Reclaimed Event	February 24th 2022	\$ 105,000
Total		\$ 610,000

* Please list any APRA funding received or pending from other sources

**Please include an other federal pandemic response funding received during any time period during the pandemic

	2020 Total Budgeted	2020 Total Actual
Total Revenue	\$345,000	\$351,845
Total Expenses	\$197,917	\$197,636
Net Income	\$147,083	\$154,209
Revenue		
Total Revenue	\$345,000	\$351,845
Expenses		
Payroll		
Total Monthly Salaries	\$123,100	\$129,869
Total Payroll Taxes	\$9,417	\$10,271
Total Monthly Payroll (Salaries, Taxes, Benefits)	\$132,517	\$140,140
Office/General Administrative Expenses		
Admin contracted services	\$3,500	\$8,587
Rent	\$0	\$0
Insurance	\$3,300	\$3,594
Office supplies	\$2,000	\$2,387
Postage	\$600	\$987
Misc	\$2,500	\$3,722
Meals/appreciation	\$2,000	\$891
Mileage	\$1,500	\$1,127
Marketing		

Fundraising (meals, events and supplies)	\$5,000	\$12,755
Merchant Processing fees	\$5,000	\$2,667
Program Expenses		
Contracted Services (counseling, medical, etc.)	\$9,000	\$7,118
Jail Materials	\$4,000	\$1,837
Mentorship (Selah Freedom)	\$3,000	\$3,250
Supplies	\$4,000	\$1,994
Sponsorship	\$14,000	\$5,011
Transports	\$3,000	\$612
Travel/training	\$3,000	\$957
Total Monthly Expenses	\$197,917	\$197,636

	2021 Total Budgeted	2021 Total Actual
Total Revenue	\$528,340	\$599,381
Total Expenses	\$255,946	\$360,376
Net Income	\$272,394	\$239,005
Net Operating Percent	51.6%	39.9%
Revenue		
Total Monthly Revenue	\$528,340	\$595,961
Expenses		
Payroll		
Total Monthly Salaries	\$63,738	\$162,549
Total Payroll Taxes	\$14,666	\$28,239
Benefits		
Bonuses (EOY, et al.)	\$0	\$1,300
Medical Stipends	\$7,500	\$7,500
Total Monthly Payroll (Salaries, Taxes, Benefits)	\$189,100	\$199,587
Office/General Administrative Expenses		
Marketing		
Program Expenses		

	2021 Total Budgeted	2021 Total Actual
Residential Program Expenses	\$99,144	\$63,162
Insurance		
Total Monthly Expenses	\$255,946	\$346,777
Saving		
Safety Net Cash Reserves (Three Months of Expenses)		
Total Savings / Reserved Cash Needed		
Cash		
Checking		
Savings		
Total Cash		
Total Cash Projection		

	January	Jan-Act	February	Feb-Act	2022 Total Projected	2022 Total Actual
Total Revenue	\$46,045	\$59,437	\$288,795	\$100,482	\$851,490	\$159,919
Total Expenses	\$55,138	\$91,261	\$56,572	\$91,370	\$704,988	\$182,631
Net Income	-\$9,093	-\$31,824	\$232,223	\$9,112	\$146,502	-\$22,712
Net Operating Percent	-19.7%	-35.3%	80.4%	9.1%	17.2%	
Revenue						
Total Monthly Revenue	\$46,045	\$59,437	\$288,795	\$100,482	\$851,490	\$159,919
Expenses						
Payroll						
Total Monthly Salaries	\$19,786	\$15,637	\$19,786	\$15,381	\$252,880	\$31,018
Total Payroll Taxes	\$1,514	\$1,254	\$1,514	\$1,286	\$19,345	\$2,540
Benefits						
Bonuses (EOY, et al.)					\$3,527	\$0
Medical Stipends		\$755		\$839	\$15,000	\$1,594
Total Monthly Payroll (Salaries, Taxes, Benefits)	\$21,300	\$17,646	\$21,300	\$17,506	\$272,225	\$35,152
Office/General Administrative Expenses						
Marketing						
Program Expenses						
Residential Program Expenses	\$27,255	\$64,470	\$27,735	\$51,557	\$503,659	\$116,027
Insurance						
Total Monthly Expenses	\$55,138	\$91,261	\$56,572	\$91,370	\$870,178	\$182,631

	January	Jan-Act	February	Feb-Act	2022 Total Projected	2022 Total Actual
Saving						
Safety Net Cash Reserves (Three Months of Expenses)		\$435,089		\$435,089		
Total Savings / Reserved Cash Needed		\$435,089		\$435,089		
Cash						
Checking		\$53,231		\$52,505		
Savings		\$439,353		\$424,370		
Total Cash		\$492,584		\$476,875		
Total Cash Projection		\$426,886		\$638,849		

Created Gainesville
Balance Sheet
As of February 28, 2022

	<u>Feb 28, 22</u>
ASSETS	
Current Assets	
Checking/Savings	
Ameris Checking	5,086.24
Ameris Money Market	424,369.49
Campus USA	
Operating	-5.98
Operating Savings	5.98
Total Campus USA	0.00
Created Grant #1	100.00
Total Checking/Savings	<u>429,555.73</u>
Total Current Assets	<u>429,555.73</u>
TOTAL ASSETS	<u><u>429,555.73</u></u>
LIABILITIES & EQUITY	
Equity	
Unrestricted Net Assets	527,646.47
Net Income	-98,090.74
Total Equity	<u>429,555.73</u>
TOTAL LIABILITIES & EQUITY	<u><u>429,555.73</u></u>

Created Gainesville

City of Gainesville ARPA Aid to Nonprofits Program : Evaluation Summary

Created Gainesville

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Evaluation Summary

1/1 Evaluations Complete

Chris Polischuck:

Evaluation Complete

Question Group

GSG Comments*

Please list any comments you would like for the evaluators to see when reviewing the application

Chris Polischuck: While the provision of certain services within this program (housing, access to medical care, mental health support etc) is eligible per the Final Rule, it is unclear whether there is enough of a causal link between the effects of the pandemic and sex trafficking/sexual exploitation. Further research would need to be done to provide evidence that one of the effects of the pandemic is a measurable increase in sex trafficking/sexual exploitation, and treating the effects with mental health services.

However, the agency has demonstrated a revenue loss of \$306,874 as a result of the pandemic, and is eligible for an ARP award of up to that amount under expenditure code

2.10 Aid to nonprofit organizations

Is Your Review Complete?*

Chris Polischuck: Yes