

**CITY OF GAINESVILLE
GENERAL GOVERNMENT PURCHASING DIVISION**

BID #: DODX-180049-GD
BID NAME: Enterprise Permitting & Land Management Software
DUE DATE: 1/31/18

Evaluator #: 2

PAGE of Bid Document	MINIMUM REQUIREMENTS (Must/Should)	PAGE # of	PAGE # of	PAGE # of	PAGE # of	PAGE # of	PAGE # of
		Tyler Technologies Proposal	Timmons Group Proposal	Coastal Cloud Proposal	PAGE # of CityView Proposal	Flairsoft Ltd Proposal	Redmark Technologies Proposal
9	1. Citizen Facing - the system will have a robust, intuitive citizen portal	9	17	9	80	18	17
9	2. Interface to City Payment system, Connection to end-to-end automated payment systems	9	17	9	80	21	17
9	3. Issue permits/entitlement and licenses, each with its individual workflow	10	17	9	80	22	18
9	4. Enables customers to schedule inspections a. Enables customers to schedule building inspections via mobile enabled devices and links with voice recognition for phone requests for inspections b. Enables customers to select whether the inspection is in the AM or PM c. Sends customers an email to confirm a scheduled inspection	10	17	9	80	24	18
9	5. Mobile-enabled a. End-to-end mobile device enables for internal and external users. b. Application, scheduling, tracking and payment for customers c. Management, reporting and tracking for staff	11	17	10	80	27	18
9	6. Reporting, Benchmarking & Dashboard a. Includes reporting capabilities, benchmarking tools and a dashboard. b. Easily create customized reports	12	17	10	81	29	19
10	7. ArcGIS Services are source of spatial data a. ArcGIS services published by the Property Appraiser, e911 and the City will be the source of spatial data b. EX: Zoning, homestead exemption status, jurisdiction, flood zone context area, historic preservation context area, wellfield context area, land use designation, Enterprise zones, CRA districts, Parking zones, Parcels, e911 addresses	13	17	10	81	33	19
10	8. Parcel Based a. All data has unique parcel number as unique id. b. Ability to link to previous parcel number.	13	17	10	81	34	19

Project Manager Signature:

Bid # 180014S1
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WRITTEN PROPOSAL EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/8/18

FIRM NAME: Tyler Technologies

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	28	- demonstrated thorough understanding of work - proven track record - proposal was specific to SA
o Project Approach	30	28	
o Project Manager	15	(15)	?
o Project Team	15	(15)	
o Project Schedule	5	5	- work breakdown looks good on P&I
o Project Organization	5	5	- stages are well organized
TOTAL	100	76	

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP/RFQ#: RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/8/18

FIRM NAME: Tyler Technologies

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability ① Team / resume ② History of work ③ How 31 written ④ History of it being ⑤ Quality of work products ⑥ Relevant recent work ⑦ Unique abilities	55	50	- no resumes - 3 good examples - 4 examples
o Capability of Meeting Time and Budget ① staff size ② Past problems ③ Book of info. ④ Leadership ⑤ Work load ⑥ History of work orders	45	40	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49 50 51 52 53 54 55 56 57 58 59 60 61 62 63 64 65 66 67 68 69 70 71 72 73 74 75 76 77 78 79 80 81 82 83 84 85 86 87 88 89 90 91 92 93 94 95 96 97 98 99 100
TOTAL	100	90	

WRITTEN PROPOSAL EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/8/18

FIRM NAME: Timmons Group | City of Berkeley

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	15	- limited understanding of project approach
o Project Approach	30	25	- PM team well qualified - PLL is well-organized, but there are some concerns about the approach to work with mobile and data base
o Project Manager	15	10	- Project team is strong and qualified
o Project Team	15	12	- schedule is robust
o Project Schedule	5	5	- PLL is well-organized, but there are some concerns about the approach to work with mobile and data base
o Project Organization	5	3	- schedule is robust
TOTAL	100	70	

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP/RFO#: RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/8/18

FIRM NAME: Timmons Group | City of Denver

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
Ability ① Key staff ② History of work ③ Staff training ④ Integration history ⑤ Qual. of subs ⑥ Recent work ⑦ Insurance - liability	55	35	- Key staff look well qualified - History of work excellent - Staff modern, highly skilled and well trained - Unique team already in place for RFP # 049 of 47K - Unlimited CLE work for subs
Capability of Meeting Time and Budget ① Level of key staffing ② History of meeting requests ③ Cost of work ④ Ability to meet deadlines	45	40	- Handling work well
TOTAL	100	75	

WRITTEN PROPOSAL EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/8/17

FIRM NAME: Coastal Cloud

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	15	- limited experience in land management software
o Project Approach	30	15	- limited number of A/C/S services
o Project Manager	15	10	- limited work exp. in land management software
o Project Team	15	10	- good exp. in land management software
o Project Schedule	5	4	- look good but more aggressive
o Project Organization	5	3	- looking good but more aggressive
TOTAL		57	

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP/RFO#: RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/8/18

FIRM NAME: Coastal Land

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability ① very short ② history of work ③ relevant exp. ④ history of history ⑤ good. of subse ⑥ recent work ⑦ unique abilities	55	15	- limited info on firm's specific public projects - limited history of a managed - in planning for edge of proj. - exp. requiring some specific exp. - relevant to local land use - no subs - lack of recent work history - potential
o Capability of Meeting Time and Budget ① very short ② history of int. response ③ good of int. ④ time line ⑤ workload ⑥ change order history	45	40	- request to have more - qualified team # low price
TOTAL	100	55	

WRITTEN PROPOSAL EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/8/18

FIRM NAME: CityView

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	15	- lack of attention to 005 desire for more centered design creating a modern UI + mobile
o Project Approach	30	15	- generic response
o Project Manager	15	5	- no number of PM having more centered design. 2 implementations
o Project Team	15	10	- Proj. team looks good, no mention of prior - centered design exp.
o Project Schedule	5	4	- P3B comprehensive schedule
o Project Organization	5	4	- Fairly well organized not good + 1 year incentive
TOTAL	100	53	

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP/RFQ#: RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/2/18

FIRM NAME: CityView

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability ① Few staff ② history of work ③ familiarity ④ subs ⑤ recent work ⑥ unique abilities	55	35	- Proj. Team on 9/1/18 - 250 in punch list for 9/18 - looked @ values coming - families w/ permitting - no subs - recent - track of initiative 601
o Capability of Meeting Time and Budget ① level of staffing ② time = budget capability ③ proof of responsibility ④ schedule ⑤ workload	45	30	- long history - schedule - looks realistic - schedule looks realistic - time costs ~ 600k - travel costs ~ 11,616k + ITR add 50k to over-time
TOTAL	100	65	

WRITTEN PROPOSAL EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/8/18

FIRM NAME: Flair docs

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	25	- concerned w/ let to be exc. w/ min. implementation
o Project Approach	30	25	- limited scope of work - wanted to see private
o Project Manager	15	12	- PM & team look good
o Project Team	15	13	
o Project Schedule	5	4	- schedule looks good
o Project Organization	5	4	
TOTAL	100	83	

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP/RFO#: RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/2/18

FIRM NAME: Flairdals

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability 1 Knowledge 2 history of work 3 similarity history 4 integrity history 5 subs 6 similar work 7 unique ability	55	40	- good team profile - DOT exp. (strong) - no minor exp. - lack of familiarity w/ RFPs. requires - no subs - GUI looks good & user friendly
o Capability of Meeting Time and Budget 1 need of estimating 2 ability time & budget req. 3 insurance 4 schedule 5 workload 6 history of 7 in scope	45	40	- no obvious - schedule looks good
TOTAL	100	80	

WRITTEN PROPOSAL EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP# DODX-180049-GD

EVALUATOR#: 2

DATE: _____

FIRM NAME: Redmark Technologies Accelerate Civic Platform

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	10	- 100% boiler plate, little mention of our desire to not be a generic O&M system
o Project Approach	30	10	- Project approach wasn't tailored to functionality of our vision of being iter - centered, people and engaged
o Project Manager	15	10	- Will have interviewer be the PM? Good point
o Project Team	15	0	- Not built into system
o Project Schedule	5	0	- Detailed
o Project Organization	5	4	- well organized, but can't have been better organized to meet was in RFP
TOTAL	100	44	

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP/RFP#: RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/2/18

FIRM NAME: Redmark Technologies Accela Civic Platform

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability 1) Very effective 2) history of work 3) relevant exp. 4) size 5) visibility 6) relevant work 7) previous utilization o Capability of Meeting Time and Budget 1) staying within budget 2) history of work meeting budget objectives 3) schedule similarities 4) work order history TOTAL	55	30	- no number of human-centered design - permitting system exp - permitting system, exp - human-centered exp - recent work, exp
	45	30	- conduct kind projects - schedule in proposal
	100	60	

WRITTEN PROPOSAL EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/8/18

FIRM NAME: Citizen Secure

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	25	- good understanding
o Project Approach	30	28	- approach is solid
o Project Manager	15	10	- could have used more info
o Project Team	15	10	
o Project Schedule	5	5	- risk implemented
<i>Proposed</i> o Project Organization	5	5	- well organized
TOTAL	100	83	

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Enterprise Permitting & Land Management Software RFP/RFQ#: RFP# DODX-180049-GD

EVALUATOR#: 2 DATE: 2/21/08

FIRM NAME: Citizen Solve

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability ① Key staff ② history of work ③ Familiarity ④ litigation history ⑤ subs ⑥ recent exp. ⑦ unique abilities	55	50	- 250 local cont. staff (ex. Sacramento Ac. So. = Citizen Solve) - no litigation history - no subs
o Capability of Meeting Time and Budget ① staff time ② history of other jobs, requests ③ insurance ④ schedule ⑤ workload ⑥ change-orders history	45	40	- no subs
TOTAL	100	90	