

Kids Count After School Program

*City of Gainesville ARPA Aid to Nonprofits
Program*

Kids Count in Alachua County

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Application Form

Eligibility

Economic Impact*

Has your nonprofit organization or the clients you serve suffered demonstrable negative economic impact as a result of COVID-19?

Yes

Location*

Is your organization a nonprofit and located within Alachua County? (physically or principally)

Yes

Operating Status*

Is your nonprofit organization active, open and operating? (in-person or virtually)

Yes

IRS Status*

Is your organization legally registered, fully licensed as a 501(c)3 or 501(c)19 nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990 for 2020 (or 2019) or an independently audited financial statement?

Yes

IRS Status Year*

Was your organization incorporated as a nonprofit prior to January 1, 2020?

Yes

The Philanthropy Hub Verification*

Is your nonprofit organization verified on The Philanthropy Hub?

Yes

Services*

Does your nonprofit organization provide essential human services to City of Gainesville residents who have been impacted by COVID-19? Please check all that apply:

- Childcare
- Education
- Medical Services (including Mental Health)

Other Services

If you selected 'Other' services, please provide details of how your organization serves those adversely affected by COVID-19.

Acknowledgment

Project Name*

Name of Project.

Kids Count After School Program

Acknowledgment*

I understand that in order to apply for the City of Gainesville ARPA Aid to Nonprofits Program, my organization must:

- be principally based or physically located within Alachua County;
- be providing COVID-19-impacted City of Gainesville residents essential services covering medical services, congregate living safety services, food services, housing stability services, training and adult education services, child care and education services, elder care services, and mental health services;
- be active, open and operating (in-person or virtually);
- be registered as a 501(c)(3) prior to January 1, 2020;
- be fully licensed as a nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990, 990-EZ, or 990-N filing no later than 2019, or an independently audited financial statement from the most recently completed fiscal year;
- be able to demonstrate the adverse impact of the COVID-19 pandemic to your organization or the clients you serve in one of the following manners:
 - incurred unplanned costs for new programming designed to assist those disparately impacted by the pandemic and its economic effects;
 - incurred unplanned costs to comply with safety and health standards and/or reopening requirements, e.g., modifying facilities for social distancing;
 - incurred unplanned costs for technology to enable virtual work; or
 - lost revenue due to pandemic-based causes, e.g., due to shutdowns, lost sponsorships, inability to hold fundraising events;
- provide a narrative explaining the impact of COVID-19 on the nonprofit's operations; and

- not have received or been approved to receive City ARPA funding via a separate initiative, project, or program.

Yes

Applicant/Agency Information

Target Population*

Select all that apply to indicate which population groups are directly impacted by your work.

Children (ages 0-12)
 Low-income individuals/families
 Marginalized/Under-served groups

Local Impact*

What is your organization's impact on its constituents and the City of Gainesville community in recent years? Please quantify your responses where possible (i.e. number of people served).

Kids Count in Alachua County is an after school program serving elementary students from low-income families in East Gainesville. Our students attend Rawlings, Williams, and Metcalfe elementary schools. Since we began in 2008, Kids Count's mission has been to provide high quality after school programming that gives our students the extra support they need to reach their full potential. We currently serve 70 students and all programming is offered at no cost. Kids Count has two site locations, both of which are strategically located for families from low-income areas who may not have transportation.

The majority of our students are performing well below grade level in reading. The Kids Count tutoring program provides our 70 students with the resources needed to become strong readers. Each student is assessed at the beginning of the school year to determine their oral reading fluency and core phonics skills. Students are paired with a trained tutor who meets with them twice a week for one hour sessions. Over recent years, we have seen at least 90% of our students increase their oral reading fluency and core phonics skills. This is essential for student success as research shows that students who are not reading on grade level by the 4th grade are four times more likely to drop out of school eventually.

Outside of the tutoring time, Kids Count's after school programming consists of literacy activities that teach and develop social-emotional skills. Each month focuses on a different social-emotional skill. In addition, Kids Count staff and volunteers assist students with their homework daily. Fridays are designated enrichment days in which students participate in a variety of activities such as tennis, gardening, science experiments, and field trips. Many of our enrichment opportunities are provided by community partners. Most recently, we are able to provide on-site mental health services through a shared counselor with Aces in Motion, another after school provider in East Gainesville. Throughout after school programming we are very intentional to maintain a 1:12 staff to student ratio to ensure that our students' needs are being met.

Board Chair or Authorized Person First Name*

Kathy

Board Chair or Authorized Person Last Name*

Dixon

Board Chair or Authorized Person Title*

Board Chair

Hub Profile*

Please provide link to verified profile from The Philanthropy Hub.

<https://www.thephilanthropyhub.org/organizations/kids-count-in-alachua-county-inc>

Organization Type*

Nonprofit with 501C3 IRS Status (Other than an institution of Higher Education)

Tax Form Information*

Please select the tax form your organization most recently filed.

Long form 990

Gross Revenue*

Enter your organization's total revenue as reported on your most recently filed IRS Form 990 from no older than 2019 or independently audited financial statement from your most recently completed fiscal year.

- For IRS Form 990 enter the amount indicated on line 12
- For IRS Form 990-EZ enter the amount indicated on line 9.
- For IRS Form 990-N, enter your revenue for the corresponding fiscal year.
- For independently audited financial statement, enter the total revenue indicated.

\$400,136.00

Operating Revenue*

Organization's operating revenue for the last completed fiscal year

\$397,439.66

Operating Expenses*

Organization's operating expenses for the last completed fiscal year

\$349,155.47

Pandemic changes to your organization

Pandemic-related changes to priorities and goals*

Briefly explain how the COVID pandemic has changed your organization's priorities and goals.

Our priorities include providing academic support through one-on-one reading tutoring and homework assistance, social-emotional learning, enrichment activities, and on-site mental health services. The COVID pandemic has not changed these priorities but has revealed an even more substantial need for fulfilling these priorities. When the pandemic happened, the majority of our students were already performing below grade level in reading. The 2020-2021 school year was very disruptive and many students missed instruction for several weeks at a time and struggled to learn online. We have found that the pandemic has led to even lower academic performance for our students, particularly for those who were in the lower grades at the start of it. Many of these students are lacking foundational reading skills and have a significant need for individualized reading tutoring. The goals of our tutoring program are to increase students' core phonics skills and oral reading fluency.

In addition, Kids Count began its first mental health program in the beginning of the pandemic. We hired an on-site mental health professional who split their time between Kids Count and Aces in Motion, to provide individual, group, and family therapy; crisis intervention, mental health assessment and screening; and on-site clinical and behavioral consultation. These services are crucial to the holistic well-being of the children we serve, and the need for such services has increased during the pandemic.

Our organizational goals are as follows:

70 students will attend the Kids Count program

A 1:12 staff to student ratio will be maintained

70 tutors will be trained and paired with students one-on-one

80% of our students will maintain active participation in the Kids Count program

90% of our students will improve their oral reading fluency score and core phonics skills from the beginning to end of the school year

90% of our students will show growth in their social-emotional skills from the beginning to end of the school year

Each year, approximately 20 children and/or family units will receive continual counseling services

70% of the children and families who take part in our mental health programming will report that their participation in these services has helped them cope with various emotions or stressors in a healthier way, and that these services also increase their overall mental health

This year we have an extensive waiting list as more and more students are in need of quality after school programming. In the 2023-2024 school year our goal is to increase our capacity to 80 students so more students can receive the intervention they need.

Pandemic-related changes to your organization's operations*

Please describe how your operations have changed during the pandemic from a staffing and service delivery standpoint.

When the pandemic first started and schools closed in March 2020, we quickly transitioned our program to operate virtually. This was very challenging because the majority of our students did not have access to technology and/or stable internet. Through a grant opportunity and generous donations, we were able to

purchase computers to lend to our students. This enabled them to complete their online schoolwork and meet with our staff virtually. For the rest of the school year, our staff met one-on-one or in small groups with students virtually to continue our tutoring program and assist them with their schoolwork in the Google classroom.

When school started back up in August 2020, the school district provided the opportunity for students to learn virtually through the Digital Academy platform. We reached out to parents to get a gauge on how they felt about sending their kids back to school in person versus having their students learn online. Many parents expressed concern over sending their children back to school in person but felt they didn't have an option due to lack of resources (technology/internet), the inability to stay home and supervise their child, or feelings of inadequacy in helping their child with the technology and schoolwork. This was when Kids Count decided to provide a safe and supportive place for students to come to participate in digital learning. Instead of just being open in the afternoon for after school programming, we opened our site during the school day as well for students to come participate in online learning. During this time, we operated our after school program at a limited capacity due to social distancing guidelines.

Even prior to the stresses of COVID, Kids Count staff and board members recognized the significant need for an on-site mental health counselor to provide services for our students. Through a partnership with two other after school programs, in August 2020 we were able to hire a part-time mental health counselor and start providing these services. Our counselor met with students virtually and gradually transitioned to meeting in person as the school year progressed.

In the spring of 2021, all of our students returned to school in person and we continued to operate at a limited capacity. We did not allow in-person volunteers so our tutoring program was still virtual for the remainder of the school year. In fall 2021, we returned to full capacity and allowed tutors to come in person as long as they were fully vaccinated. Throughout the past two years, we have consistently had to make adjustments due to extensive student, staff, and volunteer absences. We found ourselves needing to hire more staff since it was very challenging to meet the increasing needs of our students, especially without in-person volunteers. There were also several times that staff were absent due to quarantine requirements. Over time, this has put a substantial strain on our staff and the program at large.

Impact

Description of Need as Specifically Related to Coronavirus*

Please provide a description of how your organization continues to be impacted by the coronavirus pandemic, operationally and/or programmatically.

Kids Count targets schools with particularly low percentages of students reading on grade level and passing the state assessment. COVID has created particular challenges to academic progress in low-achieving schools as absences and inconsistent access or ability to succeed in online classwork has impacted achievement. Assessment scores from 2021 indicate that only 18% of 3rd graders at Rawlings Elementary and 29% of 3rd graders at Metcalfe Elementary are reading at grade level or above. At Rawlings, 59% of 3rd graders are reading at Level 1, the lowest assessed level. Twenty-nine (29) percent of 3rd graders at Metcalfe are reading at Level 1. The challenges COVID has presented to our students academically, mentally, and emotionally have revealed a profound need for the academic and mental health services that Kids Count provides. We currently have a waiting list of approximately 25 children and have seen the need to serve more children rise during the pandemic. As previously stated, we have also found it necessary to hire more staff to ensure children's needs are being met and to maintain program stability.

We are requesting funding to support the salary for our mental health counselor that is shared with Aces in Motion through Year 1 (2022-2023) and Year 2 (2023-2024), as well as funds to add an additional mental health counselor to meet increased needs in Year 2.

In Year 2, we would like to expand our capacity to serve more children since we have an extensive waiting list and have seen the increased need through the data above. We are requesting funding to help cover program supplies, an additional part-time staff member, and increased transportation costs for adding 10 kids to the program. We currently only have two vans and already have to make multiple trips to transport students which takes away from programming time. We are requesting funds for an additional van as we increase our student capacity.

Population Impact*

Indicate if your services are directed at populations that have been disproportionately impacted by the COVID pandemic. (Identify at least one category: race, gender, ethnicity, geography, income)

Ninety-six (96) percent of participants identify as Black and 4% as Latinx. All participants attend Rawlings, Williams, or Metcalfe Elementary schools and nearly 100% of the participants fall at least 150% below the federal poverty line.

Disparity*

What disparity does this population experience that this program addresses? Examples: home ownership, income, health, educational attainment, etc.

Our population of students experience an income and educational disparity.

Supplemental Disparity Information

For organizations with gross revenue of more than \$1 million, show data to demonstrate existing disparities and impact of COVID on the population identified, including local data if possible. Examples of data can be related to health, socioeconomic status, housing, or factors specific to the program.

N/A

Number of individuals served*

Indicate the total amount of individuals who will be directly impacted by this program.

70 students during the 2022-2023 school year, 80 students during the 2023-2024 school year

Lost Revenue Calculation (Optional Question)

If you are requesting support for lost revenue, please complete the <https://cfncf.org/wp-content/uploads/2022/03/Lost-Revenue-Calculations.xlsx> Lost Revenue Calculation worksheet. Click here for instructions: [Lost Revenue Calculation Instructions](#).

After downloading and completing the worksheet, please submit it in Excel format.

Budget Spreadsheet*

Upload the program budget using the spreadsheet provided: City of Gainesville ARPA Aid to Nonprofits Program Budget Worksheet

Add line items to the budget worksheet as needed. Please be descriptive in your line items, including providing the number of items and cost per item, i.e., 2.5 FTEs @ \$75,000 each.

The worksheet should reflect/include information about other ARPA funding or other COVID- related federal funding received and/or pending. After downloading and completing the budget, please submit it in Excel format.

ARPA Grant Budget.xlsx

Sustainability*

What are the long-term strategies for funding this project/program at the end of the grant period?

Kids Count has a diverse base of financial support, including individuals and families, private foundations, non-profit organizations, businesses, and government agencies. Alachua County's CAPP grant, United Way, and this past year, the Children's Trust, have provided significant amounts of funding. We will continue to strive for a broad base of financial support, expanding the base while also developing long term relationships with funders for enhanced stability. Post-pandemic we will be able to increase our individual giving and outreach to businesses who will likely be in a better position financially to provide support. Additionally, in 2019, a generous donor gifted an endowment fund to Kids Count which will continue to provide financial stability into the future.

Request Information

Purpose of Request*

One sentence describing the purpose of your request

Kids Count is requesting funds to maintain and expand our mental health programming, assist with program supply costs, and cover initial expansion expenses to serve more students in the 2023-2024 school year.

Amount Requested*

Funding can be requested to cover expenses from March 3, 2021 - December 31, 2024. Please enter the total amount of your request for all years of your request.

\$189,840.00

Total Program Cost*

\$675,000.00

Allocation of requested funds for previous expenses*

Please indicate the amount of your organization's request that you plan to use for reimbursement of qualified expenses incurred from 3/3/2021-current.

\$0.00

Allocation of requested funds for year one*

Please indicate the amount of your organization's request that you plan to use from 6/1/2022 through 6/1/2023.

\$27,750.00

Allocation of requested funds for year two*

Please indicate the amount of your organization's request that you plan to use from 6/2/2023 through 12/31/2024.

\$162,090.00

Financial Review

Budgets to Actuals*

Please upload three years of organizational budget to actuals (current year-to-date, plus the previous two years). You will have to combine the documents into one file to attach here.

Kids Count 3yrs Financials 07012019 to 123121.pdf

Balance sheet*

Please upload your most recent balance sheet.

Balance Sheet.pdf

Financial oversight*

How is your organization's board and/or finance committee evaluating the financial health of your organization? What types of financial documents do they review and how often?

- The Kids Count Executive Director monitors payroll biweekly.
- The Kids Count Treasurer reconciles the checking bank statement monthly.

-The Kids Count Treasurer prepares a balance statement, profit & loss statements (monthly view and aggregate for the FY), budget versus actual report, income detail, and cash flow report (including projection through the end of the FY) bimonthly for the Board to review.

-The Executive Director and the Kids Count Treasurer, with board support, prepares an FY budget annually. This budget is reviewed, revised as agreed upon by consensus, by the full Board.

-Kids Count will undergo a financial audit for FY July 2021-June 2022 in July 2022.

Confirmation and Attestation

Confirmation and Attestation 1*

My nonprofit organization or the clients we serve were adversely affected by the COVID-19 Pandemic.

Yes

Confirmation and Attestation 2*

My nonprofit organization, if approved, will use awarded City of Gainesville ARPA Aid to Nonprofits Program funding solely for the purpose of covering expenses directly related to the COVID-19 pandemic.

Yes

Confirmation and Attestation 3*

I/We have not already received (and will not receive) reimbursement of any of these costs through another funding source (such as insurance or grants).

Yes

Confirmation and Attestation 4*

I/We fully understand that any funding awarded under this program must be used to purchase services or products that will be used within the City of Gainesville by December 31, 2026.

Yes

Confirmation and Attestation 5*

I/We fully understand that it is a Federal crime to knowingly make false statements (especially regarding the misuse of funds).

Yes

Confirmation and Attestation 6*

I/We fully understand that my case file may be subject to a random audit, five (5) years after the date of closing. This audit may be conducted by the City of Gainesville, and/or another local or state nonprofit organization. I agree to fully cooperate with any of these agencies as requested.

Yes

Confirmation and Attestation 7*

I/We fully acknowledge that if any omissions or misrepresentations are revealed, I will be subject to immediate repayment of all assistance received.

Yes

Confirmation and Attestation 8*

I certify that the information contained in this application is true, complete and correct to the best of my knowledge.

Yes

Signature*

By entering my name below and submitting this application for financial assistance, I affirm that I read, understand, and agree to the previous statements. I am bound by all of the above statements in this application, and agree to be bound by the following terms and conditions if awarded under this program. I confirm that this application is submitted under the authority and approval of the CEO or Executive Director of my organization.

Type your name below

Keri Neel

Date Signed*

03/17/2022

For Evaluators

CFNCF Comment on Diversity*

Are diversity policies included in board recruitment?

Yes

Board Demographics

African American/Black

2

Asian American/Pacific Islander

0

Caucasian

7

Hispanic/Latino

0

Native American/American Indian

0

Not Specified

Female

5

Male

4

Not Specified

0

Board Diversity Comments

None

File Attachment Summary

Applicant File Uploads

- ARPA Grant Budget.xlsx
- Kids Count 3yrs Financials 07012019 to 123121.pdf
- Balance Sheet.pdf

Kids Count in Alachua County, Inc.
Profit & Loss Budget vs. Actual
July through December 2021

	Jul - Dec 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Individual Contributions	36,553.06	31,695.00	4,858.06	115.3%
Business Contributions	2,650.00	1,000.02	1,649.98	265.0%
Non-Profit Organizations	15,287.62	12,499.98	2,787.64	122.3%
United Way Grants & Support	29,025.51	42,760.02	-13,734.51	67.9%
Government Support & Grants	120,099.68	28,249.98	91,849.70	425.1%
Screening Income	984.00	1,262.52	-278.52	77.9%
Total Income	204,599.87	117,467.52	87,132.35	174.2%
Gross Profit	204,599.87	117,467.52	87,132.35	174.2%
Expense				
Programs				
Rent - Facilities Rental	3,600.00	3,600.00	0.00	100.0%
Advertising Expenses	0.00			
Telephone, Telecommunications	291.11	124.98	166.13	232.9%
Auto, Mileage & Travel Expense	1,186.01	349.98	836.03	338.9%
Background Screening	420.60	1,507.50	-1,086.90	27.9%
Program Supplies	10,233.17	2,500.02	7,733.15	409.3%
Meetings, Conf. & Staff Develop	10.00	150.00	-140.00	6.7%
Family Events & Field Trips	681.59	750.00	-68.41	90.9%
Insurance				
Vehicle insurance	4,067.50	4,000.02	67.48	101.7%
D&O Insurance	0.00	600.00	-600.00	0.0%
Liability Insurance	0.00	1,275.00	-1,275.00	0.0%
Total Insurance	4,067.50	5,875.02	-1,807.52	69.2%
Printing/copying	80.00			
Salaries				
Payroll Processing Fees	29.75	124.98	-95.23	23.8%
Employee insurance stipend	1,622.00	1,699.98	-77.98	95.4%
Workmen's Compensation In...	0.00	375.00	-375.00	0.0%
Program Salaries	71,623.38	79,447.50	-7,824.12	90.2%
Program Employer Taxes	6,591.08	7,260.00	-668.92	90.8%
Total Salaries	79,866.21	88,907.46	-9,041.25	89.8%
Total Programs	100,436.19	103,764.96	-3,328.77	96.8%
Administration and Fundraising				
Donor Appreciation	0.00	499.98	-499.98	0.0%
Bank Fees	138.11	100.02	38.09	138.1%
Communications	0.00	0.00	0.00	0.0%
IT - Computer Expenses	584.31	250.02	334.29	233.7%
Licenses and Fees	90.90	100.02	-9.12	90.9%
Memberships and Dues	0.00	100.02	-100.02	0.0%
Office Expenses	160.00	150.00	10.00	106.7%
Postage, Mailing Service	246.88	150.00	96.88	164.6%
Printing and Copying	0.00	250.02	-250.02	0.0%
Salaries				
Administrative Salaries	18,918.74	15,452.52	3,466.22	122.4%
Payroll Tax Expense - SUTA	342.16			
Total Salaries	19,260.90	15,452.52	3,808.38	124.6%
Other Expenses	41.54	250.02	-208.48	16.6%
Total Administration and Fundraising	20,522.64	17,302.62	3,220.02	118.6%
Total Expense	120,958.83	121,067.58	-108.75	99.9%
Net Ordinary Income	83,641.04	-3,600.06	87,241.10	-2,323.3%
Net Income	83,641.04	-3,600.06	87,241.10	-2,323.3%

Kids Count in Alachua County, Inc.
Profit & Loss Budget vs. Actual
July 2020 through June 2021

	Jul '20 - Jun 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Individual Contributions	69,968.93	85,203.00	-15,234.07	82.1%
Business Contributions	4,630.60	5,000.04	-369.44	92.6%
Non-Profit Organizations	35,609.29	24,999.96	10,609.33	142.4%
United Way Grants & Support	38,942.65	32,300.04	6,642.61	120.6%
Government Support & Grants	248,747.20	51,525.00	197,222.20	482.8%
Screening Income	2,237.00	2,525.04	-288.04	88.6%
Total Income	400,135.67	201,553.08	198,582.59	198.5%
Gross Profit	400,135.67	201,553.08	198,582.59	198.5%
Expense				
Programs				
Rent - Facilities Rental	0.00	0.00	0.00	0.0%
Summer Instructors & Counselors	860.00			
Staff Appreciation	196.02			
Family Assistance	470.00			
Advertising Expenses	0.00	0.00	0.00	0.0%
Telephone, Telecommunications	573.93	0.00	573.93	100.0%
Auto, Mileage & Travel Expense	1,751.19	699.96	1,051.23	250.2%
Background Screening	1,973.46	2,669.04	-695.58	73.9%
Program Supplies	23,567.50	15,000.00	8,567.50	157.1%
Meetings, Conf. & Staff Develop	0.00	300.00	-300.00	0.0%
Family Events & Field Trips	1,272.37	1,500.00	-227.63	84.8%
Equipment	110,814.10			
Insurance				
Vehicle insurance	6,282.99	7,056.96	-773.97	89.0%
D&O Insurance	1,174.00	1,100.04	73.96	106.7%
Liability Insurance	2,576.70	2,550.00	26.70	101.0%
Total Insurance	10,033.69	10,707.00	-673.31	93.7%
Printing/copying	300.00			
Salaries				
Sick Pay - Covid	1,842.42			
Payroll Processing Fees	0.00	249.96	-249.96	0.0%
Employee insurance stipend	3,483.22	3,330.00	153.22	104.6%
Workmen's Compensation Insuranc	293.80	750.00	-456.20	39.2%
Program Salaries	150,373.30	129,549.96	20,823.34	116.1%
Program Employer Taxes	12,220.90	11,586.00	634.90	105.5%
Total Salaries	168,213.64	145,465.92	22,747.72	115.6%
Gift to Volunteer	4.82			
Total Programs	320,030.72	176,341.92	143,688.80	181.5%
Administration and Fundraising				
Donor Appreciation	87.05	999.96	-912.91	8.7%
Bank Fees	639.93	200.04	439.89	319.9%
Repairs & Maintenance	105.72			
Communications	0.00	249.96	-249.96	0.0%
Interest Expense - General	0.00	0.00	0.00	0.0%
IT - Computer Expenses	1,134.45	200.04	934.41	567.1%
Licenses and Fees	339.25	114.96	224.29	295.1%
Memberships and Dues	100.00	300.00	-200.00	33.3%
Office Expenses	304.82	200.04	104.78	152.4%
Postage, Mailing Service	383.69	300.00	83.69	127.9%
Printing and Copying	252.65	249.96	2.69	101.1%
Salaries				
Administrative Salaries	25,311.32	21,900.00	3,411.32	115.6%
Payroll Tax Expense - SUTA	465.87			
Total Salaries	25,777.19	21,900.00	3,877.19	117.7%
Supplies	0.00	0.00	0.00	0.0%

11:49 PM
03/15/22
Cash Basis

Kids Count in Alachua County, Inc.
Profit & Loss Budget vs. Actual
July 2020 through June 2021

	<u>Jul '20 - Jun 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Other Expenses	0.00	500.04	-500.04	0.0%
Total Administration and Fundraising	29,124.75	25,215.00	3,909.75	115.5%
Total Expense	349,155.47	201,556.92	147,598.55	173.2%
Net Ordinary Income	50,980.20	-3.84	50,984.04	-1,327,609.4%
Net Income	<u>50,980.20</u>	<u>-3.84</u>	<u>50,984.04</u>	<u>-1,327,609.4%</u>

Kids Count in Alachua County, Inc.
Profit & Loss Budget vs. Actual
July 2019 through June 2020

	Jul '19 - Jun 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Individual Contributions	48,767.00	60,235.00	-11,468.00	81.0%
Business Contributions	9,368.83	8,607.00	761.83	108.9%
Non-Profit Organizations	49,590.00	33,340.00	16,250.00	148.7%
United Way Grants & Support	57,058.04	38,405.04	18,653.00	148.6%
Government Support & Grants	23,457.45	25,005.00	-1,547.55	93.8%
Other Support and Grants	0.00	0.00	0.00	0.0%
Screening Income	2,625.00	2,670.00	-45.00	98.3%
Total Income	190,866.32	168,262.04	22,604.28	113.4%
Gross Profit	190,866.32	168,262.04	22,604.28	113.4%
Expense				
Programs				
Family Assistance	240.55			
Advertising Expenses	-7.58	750.00	-757.58	-1.0%
Telephone, Telecommunications	293.53	0.00	293.53	100.0%
Auto, Mileage & Travel Expense	561.24	1,350.00	-788.76	41.6%
Background Screening	2,798.89	3,180.00	-381.11	88.0%
Program Supplies	7,563.27	4,900.00	2,663.27	154.4%
Meetings, Conf. & Staff Develop	1,129.08	1,200.00	-70.92	94.1%
Family Events & Field Trips	820.75	1,500.00	-679.25	54.7%
Equipment	2,580.00			
Insurance				
Vehicle insurance	4,849.37	3,300.00	1,549.37	147.0%
D&O Insurance	1,115.69	0.00	1,115.69	100.0%
Liability Insurance	2,526.49	3,500.04	-973.55	72.2%
Total Insurance	8,491.55	6,800.04	1,691.51	124.9%
Printing/copying	33.00			
Salaries				
Payroll Processing Fees	0.00	250.00	-250.00	0.0%
Employee insurance stipend	2,205.00	2,880.00	-675.00	76.6%
Workmen's Compensation Insuranc	729.00	1,200.00	-471.00	60.8%
Program Salaries	108,885.20	109,062.00	-176.80	99.8%
Program Employer Taxes	10,018.27	10,209.96	-191.69	98.1%
Total Salaries	121,837.47	123,601.96	-1,764.49	98.6%
Volunteer Support				
Volunteer Recruitment	20.00			
Total Volunteer Support	20.00			
Gift to Volunteer	30.00	0.00	30.00	100.0%
Total Programs	146,391.75	143,282.00	3,109.75	102.2%
Administration and Fundraising				
Donor Appreciation	0.00	200.04	-200.04	0.0%
Bank Fees	209.94	365.04	-155.10	57.5%
Communications	6.94	0.00	6.94	100.0%
Interest Expense - General	47.41	360.00	-312.59	13.2%
IT - Computer Expenses	571.88	200.04	371.84	285.9%
Licenses and Fees	399.25	249.96	149.29	159.7%
Memberships and Dues	150.00	0.00	150.00	100.0%
Office Expenses	51.22	774.96	-723.74	6.6%
Postage, Mailing Service	341.34	350.04	-8.70	97.5%
Printing and Copying	250.82	249.96	0.86	100.3%
Salaries				
Administrative Salaries	19,870.24	21,930.00	-2,059.76	90.6%
Payroll Tax Expense - SUTA	656.86			
Total Salaries	20,527.10	21,930.00	-1,402.90	93.6%
Supplies	0.00	300.00	-300.00	0.0%

Kids Count in Alachua County, Inc.
Profit & Loss Budget vs. Actual
July 2019 through June 2020

	<u>Jul '19 - Jun 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Other Expenses	0.00	0.00	0.00	0.0%
Total Administration and Fundraising	22,555.90	24,980.04	-2,424.14	90.3%
Total Expense	168,947.65	168,262.04	685.61	100.4%
Net Ordinary Income	21,918.67	0.00	21,918.67	100.0%
Other Income/Expense				
Other Income				
PPP SBA Program	27,463.32			
Total Other Income	27,463.32			
Net Other Income	27,463.32			
Net Income	<u>49,381.99</u>	<u>0.00</u>	<u>49,381.99</u>	<u>100.0%</u>

Kids Count in Alachua County, Inc.
Balance Sheet
As of December 31, 2021

	<u>Dec 31, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
Capital City Bank Checking-8501	209,598.15
Total Checking/Savings	209,598.15
Other Current Assets	
Undeposited Funds	7,600.00
Total Other Current Assets	7,600.00
Total Current Assets	217,198.15
Fixed Assets	
Vehicle	64,558.45
Furniture and Equipment	3,702.71
Accumulated Depreciation	-5,453.38
Total Fixed Assets	62,807.78
TOTAL ASSETS	<u>280,005.93</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
Capital City Credit Card	366.03
Total Credit Cards	366.03
Other Current Liabilities	
Direct Deposit Liabilities	-321.22
Payroll Liabilities	4,464.89
Total Other Current Liabilities	4,143.67
Total Current Liabilities	4,509.70
Total Liabilities	4,509.70
Equity	
Unrestricted Net Assets	191,855.19
Net Income	83,641.04
Total Equity	275,496.23
TOTAL LIABILITIES & EQUITY	<u>280,005.93</u>

Kids Count After School Program

City of Gainesville ARPA Aid to Nonprofits Program : Evaluation Summary

Kids Count in Alachua County

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Evaluation Summary

1/1 Evaluations Complete

Chris Polischuck:

Evaluation Complete

Question Group

GSG Comments*

Please list any comments you would like for the evaluators to see when reviewing the application

Chris Polischuck: Mental health services provided to the general public are an eligible ARPA expense per the Final Rule. These services have no restrictions on recipient location or income. Since the majority of the proposed expenses are for mental health staff and supplies, this request appears to be an eligible expense. In addition, certain academic services provided to impacted and disproportionately impacted communities are also eligible. This includes services related to mitigating the impact of lost instructional time, and addressing lack of access to technology, and the impact of the lack of access to technology on learning outcomes.

These services appear to be eligible per the following expenditure categories:

- 1.10 Mental Health Services
- 3.2 Education Assistance: Aid to High-Poverty Districts
- 3.3 Education Assistance: Academic Services
- 3.4 Education Assistance: Social, Emotional and Mental Health Services

Is Your Review Complete?*

Chris Polischuck: Yes