

**PROPOSAL
PRESENTATION/INTERVIEW (ORAL) EVALUATION**

PROJECT: RFP for Banking Services RFP#: FADM-180000-DH
 EVALUATOR#: 2 DATE: November 10, 2016
 FIRM NAME: SunTrust Bank

PRESENTATION/INTERVIEW (100 PTS)	POINT VALUE OPTION 1	POINTS AWARDED	COMMENTS
o Understanding of Project	40	39	
o Responsiveness to Questions	15	14	
o Project Team	25	24	
o Project Manager	20	19	
TOTAL	100	95 ✓	

**PROPOSAL
PRESENTATION/INTERVIEW (ORAL) EVALUATION**

PROJECT: RFP for Banking Services RFP#: FADM-180000-DH
 EVALUATOR#: 2 DATE: November 10, 2016
 FIRM NAME: TD Bank

PRESENTATION/INTERVIEW (100 PTS)	POINT VALUE OPTION 1	POINTS AWARDED	COMMENTS
o Understanding of Project	40	35	
o Responsiveness to Questions	15	10	
o Project Team	25	23	
o Project Manager	20	18	
TOTAL	100	86 ✓	

**PROPOSAL
PRESENTATION/INTERVIEW (ORAL) EVALUATION**

PROJECT: RFP for Banking Services RFP#: FADM-180000-DH
 EVALUATOR#: 2 DATE: November 10, 2016
 FIRM NAME: Wells Fargo Bank, N.A.

PRESENTATION/INTERVIEW (100 PTS)	POINT VALUE OPTION 1	POINTS AWARDED	COMMENTS
o Understanding of Project	40	39	
o Responsiveness to Questions	15	12	
o Project Team	25	18	
o Project Manager	20	16	
TOTAL	100	79 ✓	