

**Agenda Item #2**

**Alachua County Coalition for the Homeless & Hungry  
Financial & Performance Information, Fiscal Year 2015/16 Budget Request**

**Description**

The Services Agreement and Inter-local Agreement between the City of Gainesville and Alachua County only provides funding for Fiscal Years 13/14 and 14/15. The agreements indicate funding, if provided in Fiscal Year 15/16, needs to be appropriated by the respective Commissions, and there is no commitment of future appropriations. Last month, the Coalition briefly presented information on its performance and budget request for Fiscal Year 15/16. The Advisory Board scheduled this meeting for a detailed review of those materials. Coalition representatives have revised last month's materials.

**Supporting Documents**

- 1) Fiscal Year 15/16 Grace Marketplace Draft Budget Dated May 28, 2015
- 2) Power Point Presentation

**Action/Recommendation**

Receive the attached information and hear a presentation from Coalition representatives.

Determine the sufficiency of the Coalition's performance and provide a recommendation, if any, to the City of Gainesville and Alachua County Board of County Commissioners.

**Estimated 15-16 Overall GRACE Marketplace budget  
5.28.2015 draft**

[Notes regarding specific line items are included on the pages pertaining to the separate parts of the overall budget]

	<b>Total FY 14-15 City/County Budget</b>	<b>Projected 15-16 Day Service Costs w/o Kitchen</b>	<b>Projected 15-16 Indoor Shelter Costs</b>	<b>Projected 15-16 Pavilion Shelter Costs</b>	<b>Projected 15-16 Kitchen costs</b>	<b>Total Projected 15-16 Costs (excl in-kind &amp; outside funding)</b>
<b>ANNUAL COSTS</b>						
<b>Operational Costs</b>						
Utilities/CAM	\$ 96,000.00	\$ 76,500.00	\$ 13,500.00		\$ 30,000.00	\$ 120,000.00
Food	\$ 17,618.00	\$ 12,000.00	\$ -	\$ 8,000.00	\$ 20,000.00	\$ 40,000.00
Kitchen Cleaning/Paper products	\$ -	\$ -	\$ -		\$ 5,000.00	\$ 5,000.00
Phones/Internet	\$ 10,200.00	\$ 13,000.00	\$ -		\$ -	\$ 13,000.00
Resident & Client Supplies	\$ 16,960.00	\$ 7,000.00	\$ 1,400.00	\$ 3,600.00	\$ -	\$ 12,000.00
Maintenance	\$ 26,432.00	\$ 21,500.00	\$ 3,700.00	\$ 3,400.00	\$ 18,900.00	\$ 47,500.00
Liability Insurance	\$ 21,635.00	\$ 23,400.00	\$ -	\$ -	\$ -	\$ 23,400.00
<b>Total Operational</b>	<b>\$ 188,845.00</b>	<b>\$ 153,400.00</b>	<b>\$ 18,600.00</b>	<b>\$ 15,000.00</b>	<b>\$ 73,900.00</b>	<b>\$ 260,900.00</b>
<b>Personnel Costs</b>						
ACCHH Executive Director 1.0 FTE	\$ -	\$ -			\$ -	\$ -
Operations Director 1.0 FTE	\$ 49,800.00	\$ 57,750.00			\$ -	\$ 57,750.00
HMIS Data Coordinator 1.0 FTE	\$ -	\$ -			\$ -	\$ -
Office Manager 1.0 FTE	\$ 25,280.00	\$ 24,225.60			\$ -	\$ 24,225.60
Client Advocates 5.55 FTE	\$ 99,372.00	\$ 111,228.00	\$ 21,528.00		\$ -	\$ 132,756.00
Intake Coordinator 1.0 FTE	\$ -	\$ 24,960.00			\$ -	\$ 24,960.00
Senior Client Advocate 1.0 FTE	\$ 31,200.00	\$ 15,600.00	\$ 15,600.00		\$ -	\$ 31,200.00
Case Manager .75 FTE	\$ 15,600.00	\$ -	\$ 23,400.00		\$ -	\$ 23,400.00
Night Attendant 3.4 FTE	\$ 45,864.00	\$ -	\$ -	\$ 45,864.00	\$ -	\$ 45,864.00
Security 1.5 FTE	\$ -	\$ -			\$ -	\$ -
Volunteer Coordinator 1.0 FTE	\$ 8,320.00	\$ 24,960.00			\$ -	\$ 24,960.00
Kitchen Manager 1.0 FTE	\$ -	\$ -			\$ 23,920.00	\$ 23,920.00
Kitchen Coordinator 1.0 FTE	\$ -	\$ -			\$ 20,800.00	\$ 20,800.00
Partner Agency Case Mgmt 2.8 FTE	\$ -	\$ -			\$ -	\$ -
RRH .25 FTE	\$ -	\$ -			\$ -	\$ -
TANF .25 FTE	\$ -	\$ -			\$ -	\$ -
Experience Works 2.1 FTE	\$ -	\$ -			\$ -	\$ -
Volunteers 6.6 FTE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Salaries</b>	<b>\$ 275,436.00</b>	<b>\$ 258,723.60</b>	<b>\$ 60,528.00</b>	<b>\$ 45,864.00</b>	<b>\$ 44,720.00</b>	<b>\$ 409,835.60</b>
FICA/WC/Ins	\$ 68,859.00	\$ 64,680.90	\$ 15,132.00	\$ 11,466.00	\$ 11,180.00	\$ 102,458.90
Employer share of health ins.	\$ -	\$ 63,920.50	\$ 5,115.00	\$ 12,787.50	\$ 10,230.00	\$ 92,053.00
<b>Total Personnel</b>	<b>\$ 344,295.00</b>	<b>\$ 387,325.00</b>	<b>\$ 80,775.00</b>	<b>\$ 70,117.50</b>	<b>\$ 66,130.00</b>	<b>\$ 604,347.50</b>
<b>Non GRACE Direct Services</b>						
RRH pymt to clients	\$ -	\$ -			\$ -	\$ -
TANF pymt to clients	\$ -	\$ -			\$ -	\$ -
<b>Total Pymt to Clients</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>Administrative Costs</b>						
Local Travel	\$ 120.00	\$ 1,500.00			\$ 2,400.00	\$ 3,900.00
Regional Travel	\$ 300.00	\$ 300.00			\$ -	\$ 300.00
Postage	\$ 120.00	\$ 250.00			\$ -	\$ 250.00
Office Supplies	\$ 5,000.00	\$ 5,000.00			\$ 300.00	\$ 5,300.00
Staff Development	\$ 3,600.00	\$ 3,000.00			\$ 800.00	\$ 3,800.00
Audit	\$ 2,400.00	\$ 4,000.00			\$ -	\$ 4,000.00
Professional Services	\$ 15,000.00	\$ 15,000.00			\$ -	\$ 15,000.00
Software and Banking Fees	\$ -	\$ 2,800.00			\$ -	\$ 2,800.00
Non GRACE Grant Admin	\$ -	\$ -			\$ -	\$ -
HMIS License	\$ -	\$ -			\$ -	\$ -
PIT Expenses	\$ -	\$ -			\$ -	\$ -
CoC Planning	\$ -	\$ -			\$ -	\$ -
Accounting Volunteer	\$ -	\$ -			\$ -	\$ -
Certification and inspections	\$ -	\$ -			\$ 2,500.00	\$ 2,500.00
Membership fees	\$ -	\$ -			\$ -	\$ -
Misc	\$ -	\$ -	\$ -	\$ -	\$ 2,400.00	\$ 2,400.00
<b>Total Administrative</b>	<b>\$ 26,540.00</b>	<b>\$ 31,850.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 8,400.00</b>	<b>\$ 40,250.00</b>
<b>Total</b>	<b>\$ 559,680.00</b>	<b>\$ 572,575.00</b>	<b>\$ 99,375.00</b>	<b>\$ 85,117.50</b>	<b>\$ 148,430.00</b>	<b>\$ 905,497.50</b>
<b>FY 14-15 Comparison</b>		\$ 403,963.00	\$ 79,883.00	\$ 75,834.00	\$ -	\$ 559,680.00

<i>FY 15-16 Outside Funding Budget</i>	<i>FY 15-16 Inkind/ Volunteers Budget</i>	<i>Total FY 15-16 Operating Budget w/Kitchen</i>
\$ -	\$ -	\$ 120,000.00
\$ -	\$ 199,000.00	\$ 239,000.00
\$ -	\$ -	\$ 5,000.00
\$ -	\$ -	\$ 13,000.00
\$ -	\$ 50,000.00	\$ 62,000.00
\$ -	\$ 5,200.00	\$ 52,700.00
\$ 2,000.00	\$ -	\$ 25,400.00
<b>\$ 2,000.00</b>	<b>\$ 254,200.00</b>	<b>\$ 517,100.00</b>
\$ 61,000.00	\$ -	\$ 61,000.00
\$ -	\$ -	\$ 57,750.00
\$ 38,110.00	\$ -	\$ 38,110.00
\$ 10,382.40	\$ -	\$ 34,608.00
\$ -	\$ -	\$ 132,756.00
\$ -	\$ -	\$ 24,960.00
\$ -	\$ -	\$ 31,200.00
\$ -	\$ -	\$ 23,400.00
\$ -	\$ 28,392.00	\$ 74,256.00
\$ -	\$ -	\$ -
\$ -	\$ -	\$ 24,960.00
\$ -	\$ -	\$ 23,920.00
\$ -	\$ -	\$ 20,800.00
\$ -	\$ 88,000.00	\$ 88,000.00
\$ 8,840.00	\$ -	\$ 8,840.00
\$ 8,840.00	\$ -	\$ 8,840.00
\$ -	\$ 45,864.00	\$ 45,864.00
\$ -	\$ 138,000.00	\$ 138,000.00
<b>\$ 127,172.40</b>	<b>\$ 300,256.00</b>	<b>\$ 837,264.00</b>
\$ 31,793.10	\$ -	\$ 134,252.00
\$ 10,278.67	\$ -	\$ 102,281.00
<b>\$ 368,193.58</b>	<b>\$ 300,256.00</b>	<b>\$ 1,073,797.00</b>
\$ 27,065.00	\$ -	\$ 27,065.00
\$ 11,700.00	\$ -	\$ 11,700.00
<b>\$ 38,765.00</b>		<b>\$ 38,765.00</b>
\$ 1,200.00	\$ -	\$ 5,100.00
\$ 400.00	\$ -	\$ 700.00
\$ 100.00	\$ -	\$ 350.00
\$ 300.00	\$ 5,200.00	\$ 10,800.00
\$ 5,000.00	\$ 500.00	\$ 10,300.00
\$ 2,000.00	\$ -	\$ 6,000.00
\$ 10,000.00	\$ 50,000.00	\$ 75,000.00
\$ -	\$ 4,000.00	\$ 6,800.00
\$ -	\$ -	\$ -
\$ 26,000.00	\$ -	\$ 26,000.00
\$ 5,000.00	\$ -	\$ 5,000.00
\$ -	\$ -	\$ -
\$ -	\$ -	\$ -
\$ -	\$ -	\$ -
\$ -	\$ -	\$ 2,500.00
<b>\$ 1,604.07</b>	<b>\$ 5,000.00</b>	<b>\$ 9,004.07</b>
<b>\$ 52,684.87</b>	<b>\$ 64,700.00</b>	<b>\$ 157,554.07</b>
<b>\$ 262,562.57</b>	<b>\$ 619,156.00</b>	<b>\$ 1,787,216.07</b>
\$ 322,060.00	\$ 496,730.00	\$ 1,378,470.00

**ANNUAL COSTS**

**Operational Costs**

Utilities/CAM
Food
Kitchen Cleaning/Paper products
Phones/Internet
Resident & Client Supplies
Maintenance
Liability Insurance
<b>Total Operational</b>

**Personnel Costs**

ACCHH Executive Director 1.0 FTE
Operations Director 1.0 FTE
HMIS Data Coordinator 1.0 FTE
Office Manager 1.0 FTE
Client Advocates 5.55 FTE
Intake Coordinator 1.0 FTE
Senior Client Advocate 1.0 FTE
Case Manager .75 FTE
Night Attendant 3.4 FTE
Security 1.5 FTE
Volunteer Coordinator 1.0 FTE
Kitchen Manager 1.0 FTE
Kitchen Coordinator 1.0 FTE
Partner Agency Case Mgmt 2.8 FTE
RRH .25 FTE
TANF .25 FTE
Experience Works 2.1 FTE
Volunteers 6.6 FTE
<b>Total Salaries</b>

FICA/WC/Ins
Employer share of health ins.
<b>Total Personnel</b>

**Non GRACE Direct Services**

RRH pymt to clients
TANF pymt to clients
<b>Total Pymt to Clients</b>

**Administrative Costs**

Local Travel
Regional Travel
Postage
Office Supplies
Staff Development
Audit
Professional Services
Software and Banking Fees
Non GRACE Grant Admin
HMIS License
PIT Expenses
CoC Planning
Accounting Volunteer
Certification and inspections
Membership fees
Misc
<b>Total Administrative</b>

**Total**  
**FY 14-15**  
**Comparison**

(21)

Estimated 15-16 City/County Funding budget  
for GRACE Marketplace 5.28.2015 draft

	Total FY 14-15 City/County Budget	Projected 15-16 Day Service Costs w/o Kitchen	Projected 15-16 Indoor Shelter Costs	Projected 15-16 Pavilion Shelter Costs	Projected 15-16 Kitchen costs	Total Projected 15-16 Costs (excl in-kind & outside funding)
<b>ANNUAL COSTS</b>						
<b>Operational Costs</b>						
Utilities/CAM	\$ 96,000.00	\$ 76,500.00	\$ 13,500.00		\$ 30,000.00	\$ 120,000.00
Food	\$ 17,618.00	\$ 12,000.00	\$ -	\$ 8,000.00	\$ 20,000.00	\$ 40,000.00
Kitchen Cleaning/Paper products	\$ -	\$ -	\$ -		\$ 5,000.00	\$ 5,000.00
Phones/Internet	\$ 10,200.00	\$ 13,000.00	\$ -		\$ -	\$ 13,000.00
Resident & Client Supplies	\$ 16,960.00	\$ 7,000.00	\$ 1,400.00	\$ 3,600.00	\$ -	\$ 12,000.00
Maintenance	\$ 26,432.00	\$ 21,500.00	\$ 3,700.00	\$ 3,400.00	\$ 18,900.00	\$ 47,500.00
Liability Insurance	\$ 21,635.00	\$ 23,400.00	\$ -	\$ -	\$ -	\$ 23,400.00
<b>Total Operational</b>	<b>\$ 188,845.00</b>	<b>\$ 153,400.00</b>	<b>\$ 18,600.00</b>	<b>\$ 15,000.00</b>	<b>\$ 73,900.00</b>	<b>\$ 260,900.00</b>
<b>Personnel Costs</b>						
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Operations Director 1.0 FTE	\$ 49,800.00	\$ 57,750.00			\$ -	\$ 57,750.00
HMIS Data Coordinator	\$ -	\$ -			\$ -	\$ -
Office Manager .7 FTE	\$ 25,280.00	\$ 24,225.60			\$ -	\$ 24,225.60
Client Advocates 5.55 FTE	\$ 99,372.00	\$ 111,228.00	\$ 21,528.00		\$ -	\$ 132,756.00
Intake Coordinator 1.0 FTE	\$ -	\$ 24,960.00			\$ -	\$ 24,960.00
Senior Client Advocate 1.0 FTE	\$ 31,200.00	\$ 15,600.00	\$ 15,600.00		\$ -	\$ 31,200.00
Case Manager .75 FTE	\$ 15,600.00	\$ -	\$ 23,400.00		\$ -	\$ 23,400.00
Night Attendant 2.1 FTE	\$ 45,864.00	\$ -	\$ -	\$ 45,864.00	\$ -	\$ 45,864.00
Security 1.5 FTE	\$ -	\$ -			\$ -	\$ -
Volunteer Coordinator 1.0 FTE	\$ 8,320.00	\$ 24,960.00			\$ -	\$ 24,960.00
Kitchen Manager 1.0 FTE	\$ -	\$ -			\$ 23,920.00	\$ 23,920.00
Kitchen Coordinator 1.0 FTE	\$ -	\$ -			\$ 20,800.00	\$ 20,800.00
Partner Agency Case Mgmt	\$ -	\$ -			\$ -	\$ -
RRH	\$ -	\$ -			\$ -	\$ -
TANF	\$ -	\$ -			\$ -	\$ -
Experience Works	\$ -	\$ -			\$ -	\$ -
Volunteers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Salaries</b>	<b>\$ 275,436.00</b>	<b>\$ 258,723.60</b>	<b>\$ 60,528.00</b>	<b>\$ 45,864.00</b>	<b>\$ 44,720.00</b>	<b>\$ 409,835.60</b>
FICA/WC/Ins	\$ 68,859.00	\$ 64,680.90	\$ 15,132.00	\$ 11,466.00	\$ 11,180.00	\$ 102,458.90
Employer share of health ins.	\$ -	\$ 63,920.50	\$ 5,115.00	\$ 12,787.50	\$ 10,230.00	\$ 92,053.00
<b>Total Personnel</b>	<b>\$ 344,295.00</b>	<b>\$ 387,325.00</b>	<b>\$ 80,775.00</b>	<b>\$ 70,117.50</b>	<b>\$ 66,130.00</b>	<b>\$ 604,347.50</b>
<b>Non GRACE Direct Services</b>						
RRH pymt to clients	\$ -	\$ -			\$ -	\$ -
TANF pymt to clients	\$ -	\$ -			\$ -	\$ -
<b>Total Pymt to Clients</b>						
<b>Administrative Costs</b>						
Local Travel	\$ 120.00	\$ 1,500.00			\$ 2,400.00	\$ 3,900.00
Regional Travel	\$ 300.00	\$ 300.00			\$ -	\$ 300.00
Postage	\$ 120.00	\$ 250.00			\$ -	\$ 250.00
Office Supplies	\$ 5,000.00	\$ 5,000.00			\$ 300.00	\$ 5,300.00
Staff Development	\$ 3,600.00	\$ 3,000.00			\$ 800.00	\$ 3,800.00
Audit	\$ 2,400.00	\$ 4,000.00			\$ -	\$ 4,000.00
Professional Services	\$ 15,000.00	\$ 15,000.00			\$ -	\$ 15,000.00
Software and Banking Fees	\$ -	\$ 2,800.00			\$ -	\$ 2,800.00
Non GRACE Grant Admin	\$ -	\$ -			\$ -	\$ -
HMIS License	\$ -	\$ -			\$ -	\$ -
PIT Expenses	\$ -	\$ -			\$ -	\$ -
CoC Planning	\$ -	\$ -			\$ -	\$ -
Accounting Volunteer	\$ -	\$ -			\$ -	\$ -
Certification and inspections	\$ -	\$ -			\$ 2,500.00	\$ 2,500.00
Membership fees	\$ -	\$ -			\$ -	\$ -
Misc	\$ -	\$ -	\$ -	\$ -	\$ 2,400.00	\$ 2,400.00
<b>Total Administrative</b>	<b>\$ 26,540.00</b>	<b>\$ 31,850.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 8,400.00</b>	<b>\$ 40,250.00</b>
<b>Total</b>	<b>\$ 559,680.00</b>	<b>\$ 572,575.00</b>	<b>\$ 99,375.00</b>	<b>\$ 85,117.50</b>	<b>\$ 148,430.00</b>	<b>\$ 905,497.50</b>
<b>FY 14-15 Comparison</b>		\$ 403,963.00	\$ 79,883.00	\$ 75,834.00	\$ -	\$ 559,680.00

(22)

**Notes:**

*Kitchen specific notes in italics*

*Food cost based on purchasing from BotM @ \$.18/lb  
Estimate based on 200 meals/day  
Added two additional copper lines for alarm/fax machine  
Costs are reduced due to regular community donations  
Costs include pest control, hood/grease trap cleaning, etc.  
Premium changes*

Includes 5% increase over original RFP budget

larger portion of total salary allocated to Outside Funding  
increased from 182 to 222 hrs/wk, @ \$11.50/hr  
New position added March 2015

Increase Case Manager from 20 hrs/wk to 30 hrs/wk

FY 14-15 amount = 8 months at .5 FTE  
*New position due to operating kitchen  
New position due to operating kitchen*

based on AvMed policy quote

**ANNUAL COSTS**

***Operational Costs***

- Utilities/CAM
- Food
- Kitchen Cleaning/Paper products
- Phones/Internet
- Resident & Client Supplies
- Maintenance
- Liability Insurance
- Total Operational***
- Personnel Costs***
- ACCHH Executive Director
- Operations Director
- HMIS Data Coordinator
- Office Manager
- Client Advocates
- Intake Coordinator
- Senior Client Advocate
- Case Manager
- Night Attendant
- Security
- Volunteer Coordinator
- Kitchen Manager
- Kitchen Coordinator
- Partner Agency Case Mgmt
- RRH
- TANF
- Experience Works
- Volunteers

FICA/WC/Ins  
Employer share of health ins.

***Non GRACE Direct Services***

- RRH pymt to clients
- TANF pymt to clients

***Administrative Costs***

- Local Travel
- Regional Travel
- Postage
- Office Supplies
- Staff Development
- Audit
- Professional Services
- Software and Banking Fees
- Non GRACE Grant Admin
- HMIS License
- PIT Expenses
- CoC Planning
- Accounting Volunteer
- Certification and inspections
- Membership fees
- Misc

*kitchen travel costs based on \$45-50/wk for gas*

Sending out more mail than we expected  
*kitchen costs based on office set-up for kitchen manager  
kitchen costs based on need for food service certification  
audit costs go up as complexity of operations increases*

*New expense due to operating kitchen*

*miscellaneous kitchen costs estimated at \$200/mo*

Estimated 15-16 Outside Funding budget  
for GRACE Marketplace 5.28.2015 draft

	FY 14-15 Outside Funding Budget	FY 15-16 Outside Funding Budget	Notes:
<b>ANNUAL COSTS</b>			
<b>Operational Costs</b>			
Utilities/CAM	\$ -	\$ -	
Food	\$ -	\$ -	
Kitchen Cleaning/Paper products	\$ -	\$ -	
Phones/Internet	\$ -	\$ -	
Resident & Client Supplies	\$ -	\$ -	
Maintenance	\$ -	\$ -	
Liability Insurance	\$ 3,055.00	\$ 2,900.00	
<b>Total Operational</b>	<b>\$ 3,055.00</b>	<b>\$ 2,900.00</b>	
<b>Personnel Costs</b>			
ACCHH Executive Director 1.0 FTE	\$ 61,000.00	\$ 61,000.00	based on renewal of DCF grant
Operations Director	\$ -	\$ -	
HMIS Data Coordinator 1.0 FTE	\$ 37,000.00	\$ 38,110.00	based on renewal of HMIS grant; includes 3% increase
Office Manager .3 FTE	\$ 8,320.00	\$ 10,382.40	based on renewal of multiple grants; includes 3% increase
Client Advocates	\$ -	\$ -	
Intake Coordinator	\$ -	\$ -	
Senior Client Advocate	\$ -	\$ -	
Case Manager	\$ -	\$ -	
Night Attendant	\$ -	\$ -	
Security	\$ -	\$ -	
Volunteer Coordinator	\$ -	\$ -	
Kitchen Manager	\$ -	\$ -	
Kitchen Coordinator	\$ -	\$ -	
Partner Agency Case Mgmt	\$ -	\$ -	
RRH .25 FTE	\$ 8,840.00	\$ 8,840.00	based on renewal of RRH grant
TANF .25 FTE	\$ 8,840.00	\$ 8,840.00	based on renewal of TANF grant
Experience Works Volunteers	\$ 45,864.00	\$ -	contribution now shown on In-kind/Volunteer budget
<b>Total Salaries</b>	<b>\$ 169,864.00</b>	<b>\$ 127,172.40</b>	
FICA/WC/Ins	\$ 42,466.00	\$ 31,793.10	
Employer share of health ins.	\$ -	\$ 10,728.00	based on AvMed policy quote and renewal of HMIS grant
<b>Total Personnel</b>	<b>\$ 212,330.00</b>	<b>\$ 169,593.50</b>	
<b>Non GRACE Direct Services</b>			
RRH pymt to clients	\$ 27,065.00	\$ 27,065.00	based on renewal of RRH grant
TANF pymt to clients	\$ 11,700.00	\$ 11,700.00	based on renewal of TANF grant
<b>Total Pymt to Clients</b>	<b>\$ 38,765.00</b>	<b>\$ 38,765.00</b>	
<b>Administrative Costs</b>			
Local Travel	\$ 1,200.00	\$ 1,200.00	based on renewal of multiple grants
Regional Travel	\$ 750.00	\$ 400.00	based on renewal of multiple grants
Postage	\$ 60.00	\$ 100.00	based on renewal of multiple grants
Office Supplies	\$ 300.00	\$ 300.00	based on renewal of multiple grants
Staff Development	\$ 5,000.00	\$ 6,000.00	based on renewal of multiple grants
Audit	\$ 2,600.00	\$ 2,000.00	based on renewal of multiple grants
Professional Services	\$ 10,000.00	\$ 10,000.00	
Software and Banking Fees	\$ 5,000.00	\$ -	
Non GRACE Grant Admin	\$ 5,000.00	\$ -	
HMIS License	\$ 23,000.00	\$ 26,000.00	based on renewal of HMIS grant
PIT Expenses	\$ 5,000.00	\$ 5,000.00	based on renewal of multiple grants
CoC Planning	\$ 5,000.00	\$ -	
Accounting Volunteer	\$ -	\$ -	
Certification and inspections	\$ -	\$ -	
Membership fees	\$ 2,500.00	\$ -	
Misc	\$ 2,500.00	\$ 1,504.07	amount available based on renewal of multiple grants
<b>Total Administrative</b>	<b>\$ 67,910.00</b>	<b>\$ 52,604.07</b>	
<b>Total</b>	<b>\$ 322,060.00</b>	<b>\$ 262,562.57</b>	
	FY 14-15 Outside Funding	FY 15-16 Outside Funding	

24

Estimated 15-16 In-kind and Volunteers budget  
for GRACE Marketplace 5.28.2015 draft

	FY 14-15 Inkind/ Volunteers Budget	FY 15-16 Inkind/ Volunteers Budget	Notes:
<b>ANNUAL COSTS</b>			
<b>Operational Costs</b>			
Utilities/CAM	\$ -	\$ -	
Food	\$ 229,950.00	\$ 199,000.00	based on 200 meals/day @ \$3/meal minus Coalition costs
Kitchen Cleaning/Paper products	\$ -	\$ -	
Phones/Internet	\$ -	\$ -	
Resident & Client Supplies	\$ 24,000.00	\$ 50,000.00	includes clothing, bedding, etc.; based on donation logs
Maintenance	\$ 2,000.00	\$ 5,200.00	estimate based on in-kind skilled labor donations
Liability Insurance	\$ -	\$ -	
<b>Total Operational</b>	<b>\$ 255,950.00</b>	<b>\$ 254,200.00</b>	
<b>Personnel Costs</b>			
ACCHH Executive Director	\$ -	\$ -	
Operations Director	\$ -	\$ -	
HMIS Data Coordinator	\$ -	\$ -	
Office Manager	\$ -	\$ -	
Client Advocates	\$ -	\$ -	
Intake Coordinator	\$ -	\$ -	
Senior Client Advocate	\$ -	\$ -	
Case Manager	\$ -	\$ -	
Night Attendant 1.3 FTE	\$ 24,960.00	\$ 26,392.00	based on 52 hours/wk @ \$10.50/hr
Security	\$ -	\$ -	
Volunteer Coordinator	\$ -	\$ -	
Kitchen Manager	\$ -	\$ -	
Kitchen Coordinator	\$ -	\$ -	
Partner Agency Case Mgmt 2.8 FTE	\$ 70,720.00	\$ 88,000.00	based on Q2 posted hours of service @ \$15/hr
RRH	\$ -	\$ -	
TANF	\$ -	\$ -	
Experience Works 2.1 FTE	\$ -	\$ 45,864.00	contribution previously shown on Outside Funding budget
Volunteers 6.6 FTE	\$ 62,400.00	\$ 138,000.00	based on Q2 volunteer hours of service @ \$10/hr
<b>Total Salaries</b>	<b>\$ 158,080.00</b>	<b>\$ 300,256.00</b>	
FICA/WC/Ins	\$ -	\$ -	
Employer share of health ins.	\$ -	\$ -	
<b>Total Personnel</b>	<b>\$ 158,080.00</b>	<b>\$ 300,256.00</b>	
<b>Non GRACE Direct Services</b>			
RRH pymt to clients	\$ -	\$ -	
TANF pymt to clients	\$ -	\$ -	
<b>Total Pymt to Clients</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>Administrative Costs</b>			
Local Travel	\$ -	\$ -	
Regional Travel	\$ -	\$ -	
Postage	\$ -	\$ -	
Office Supplies	\$ -	\$ 5,200.00	based on anticipated donation of office furnishings
Staff Development	\$ 200.00	\$ 500.00	some trainings have been provided in-kind
Audit	\$ 500.00	\$ -	hours not separately tracked
Professional Services	\$ 75,000.00	\$ 50,000.00	based on Q2 hours of service and agreed-upon cap on fees
Software and Banking Fees	\$ -	\$ 4,000.00	based on in-kind software and licensing fee donations
Non GRACE Grant Admin	\$ -	\$ -	
HMIS License	\$ -	\$ -	
PIT Expenses	\$ -	\$ -	
CoC Planning	\$ -	\$ -	
Accounting Volunteer	\$ 2,000.00	\$ -	hours not separately tracked
Certification and inspections	\$ -	\$ -	
Membership fees	\$ -	\$ -	
Misc	\$ 5,000.00	\$ 5,000.00	based on donations/volunteer hrs not otherwise included
<b>Total Administrative</b>	<b>\$ 82,700.00</b>	<b>\$ 64,700.00</b>	
<b>Total</b>	<b>\$ 496,730.00</b>	<b>\$ 619,156.00</b>	

25

**ACCHH Presentation to  
Empowerment Center  
Oversight Advisory Board**

**June 3, 2015**

26



# Budget Comparison

## FY 14-15 to FY 15-16

### 5.1.2015 Draft Budget

	FY 14-15 City/County Budget	Projected 15-16 Costs w/o Kitchen	Projected 15-16 Kitchen costs	Total Projected 15-16 Costs
<b>ANNUAL COSTS</b>				
<b>Operational Costs</b>	\$ 188,845.00	\$ 193,000.00	\$ 81,400.00	\$ 274,400.00
<b>Personnel Costs</b>	\$ 344,295.00	\$ 538,217.50	\$ 66,130.00	\$ 604,347.50
<b>Administrative Costs</b>	\$ 26,540.00	\$ 31,850.00	\$ 8,400.00	\$ 40,250.00
<b>Total</b>	<b>\$ 559,680.00</b>	<b>\$ 763,067.50</b>	<b>\$ 155,930.00</b>	<b>\$ 918,997.50</b>

(27)

# Budget Comparison

## FY 14-15 to FY 15-16

### 5.28.2015 Draft Budget

	FY 14-15 City/County Budget	Projected 15-16 Costs w/o Kitchen	Projected 15-16 Kitchen costs	Total Projected 15-16 Costs
<b><u>ANNUAL COSTS</u></b>				
<b>Operational Costs</b>	\$ 188,845.00	\$ 187,000.00 <del>\$ 193,000.00</del>	\$ 73,900.00 <del>\$ 81,400.00</del>	\$ 260,900.00 <del>\$ 274,400.00</del>
<b>Personnel Costs</b>	\$ 344,295.00	\$ 538,217.50	\$ 66,130.00	\$ 604,347.50
<b>Administrative Costs</b>	\$ 26,540.00	\$ 31,850.00	\$ 8,400.00	\$ 40,250.00
<b>Total</b>	<b>\$ 559,680.00</b>	<b>\$ 757,067.50</b>	<b>\$ 148,430.00</b>	<b>\$ 905,497.50</b>

128

# Requested Action: Recommend Funding for FY 15-16

	FY 14-15 City/County Budget	FY 15-16 Day Service Costs w/o Kitchen	FY 15-16 Indoor Shelter Costs	FY 15-16 Pavilion Shelter Costs	FY 15-16 Kitchen costs	Total Projected 15-16 Costs (excl. in-kind & outside funding)	FY 15-16 Outside Funding Budget	FY 15-16 Inkind/ Volunteers Budget	Total FY 15-16 Operating Budget w/Kitchen
<b>ANNUAL COSTS</b>									
Operational Costs	\$ 188,845.00	\$153,400.00	\$18,600.00	\$15,000.00	\$ 73,900.00	\$ 260,900.00	\$ 2,000.00	\$254,200.00	\$ 517,100.00
Personnel Costs	\$ 344,295.00	\$387,325.00	\$80,775.00	\$70,117.50	\$ 66,130.00	\$ 604,347.50	\$189,192.50	\$300,256.00	\$1,073,797.00
Non GRACE Direct Services Administrative Costs	\$ 26,540.00	\$ 31,850.00	\$ -	\$ -	\$ 8,400.00	\$ 40,250.00	\$ 38,785.00	\$ 64,700.00	\$ 38,765.00
<b>Total</b>	<b>\$ 559,680.00</b>	<b>\$572,575.00</b>	<b>\$99,375.00</b>	<b>\$85,117.50</b>	<b>\$148,430.00</b>	<b>\$ 905,497.50</b>	<b>\$282,882.87</b>	<b>\$619,156.00</b>	<b>\$1,787,216.07</b>

ACCHH Contribution: \$ 124,704.00  
NET FUNDING REQUESTED: \$ 780,793.50

29

# Performance Outputs:

## October - April

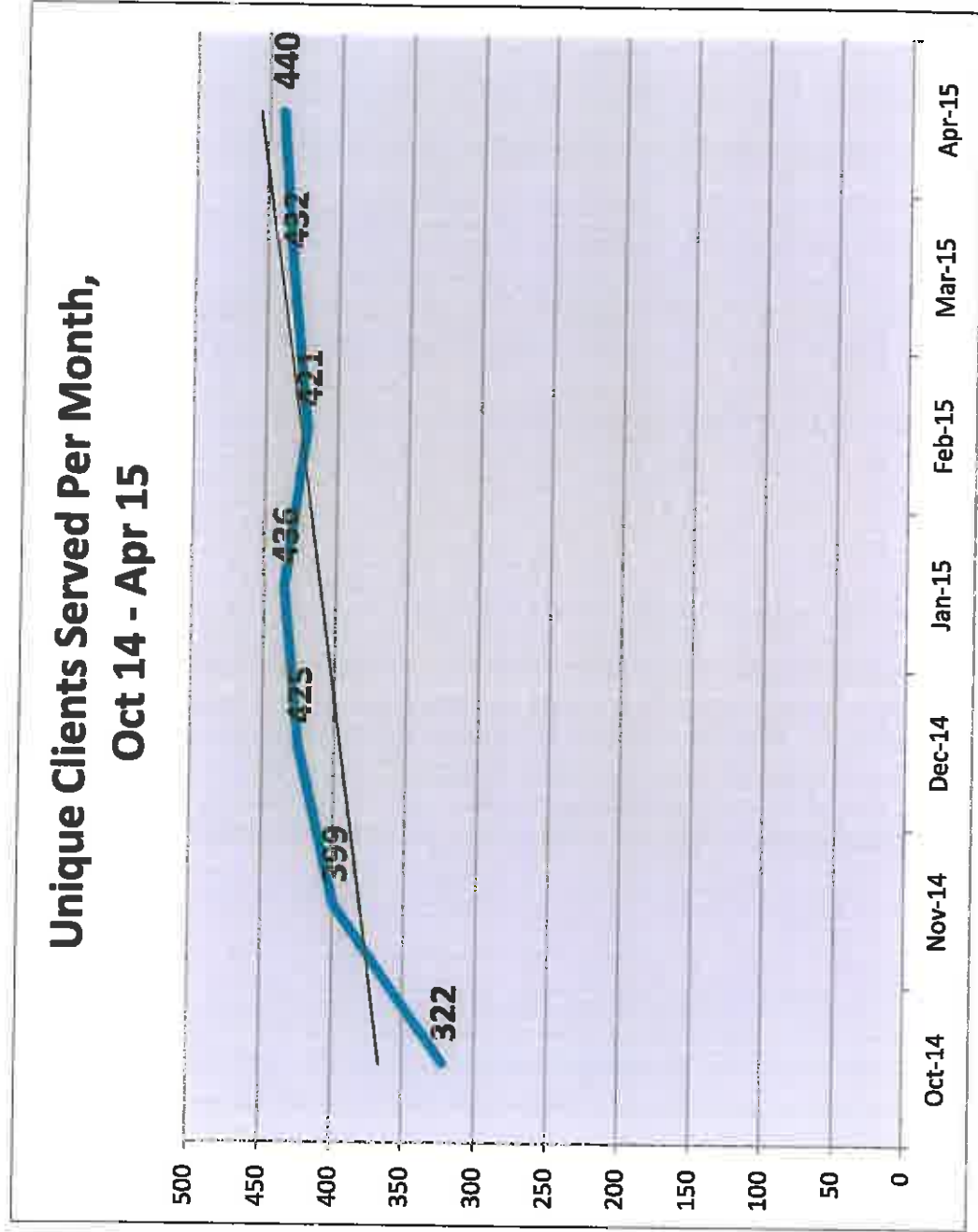
Performance Indicator	Year 2 target (prorated)	Actual
Unduplicated Clients: All services	174	1036
Unduplicated Clients: Meals	174	844*
Unduplicated Clients: Shelter	87	309**
Unduplicated Clients: Case Management	58	90
Total Meals	21200	36474
Nights of Shelter: indoors	4240	4138
Nights of Shelter: total	-	10355
Total Showers	-	4215
Total All Services	-	77708

\*Dinner only

\*\*Pavilion only

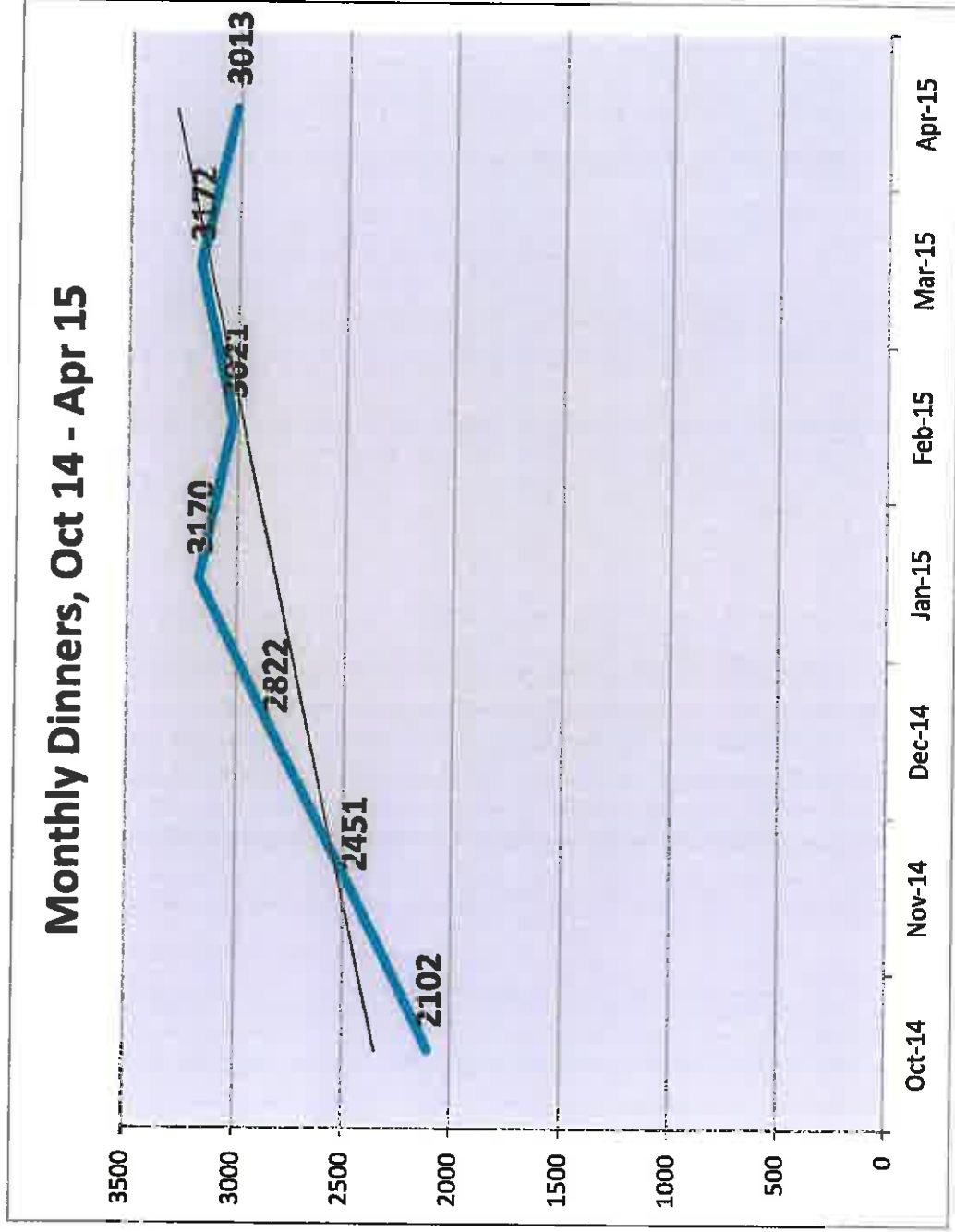
30

# Performance Outputs: Unduplicated Clients Served

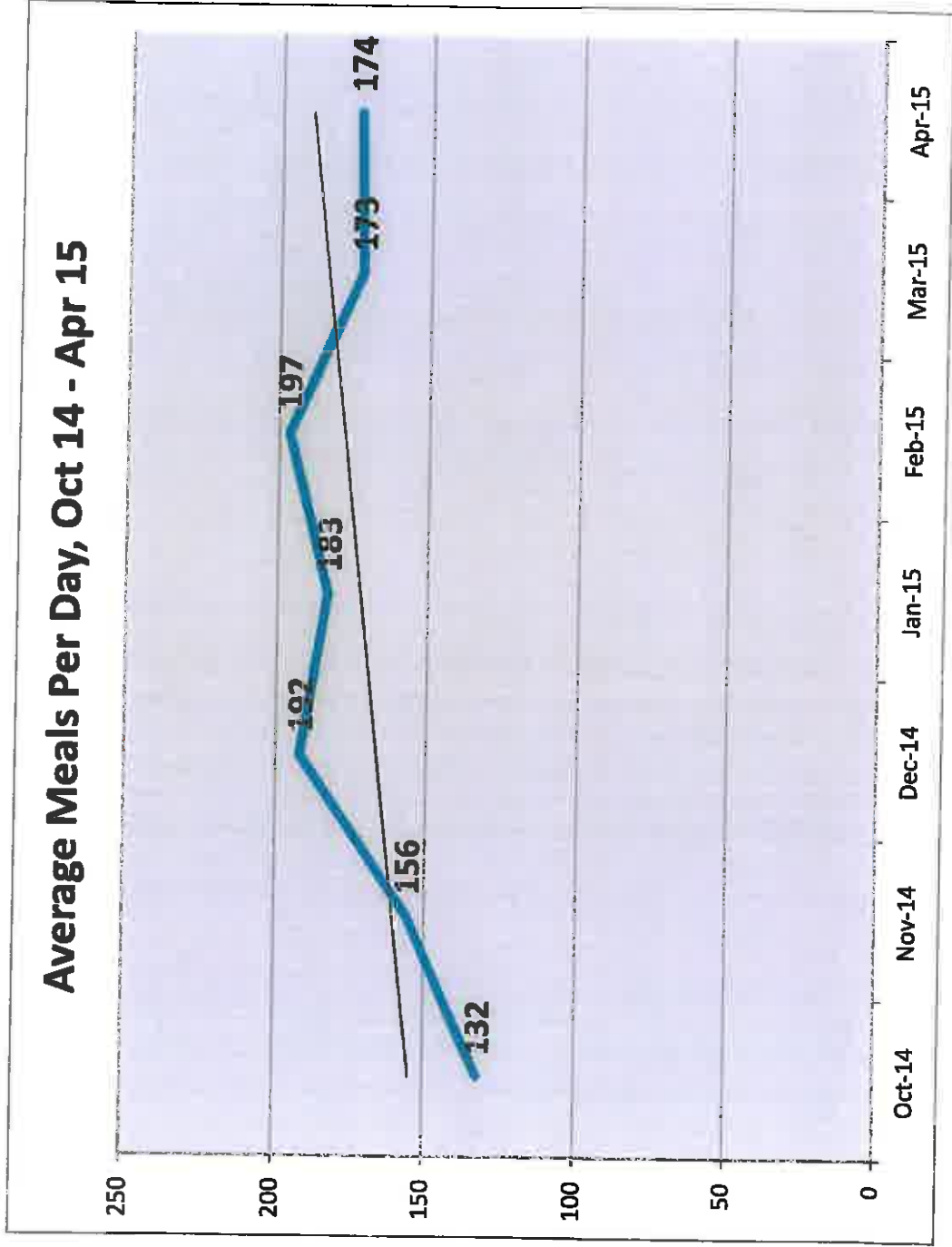


# Performance Outputs:

## Meals

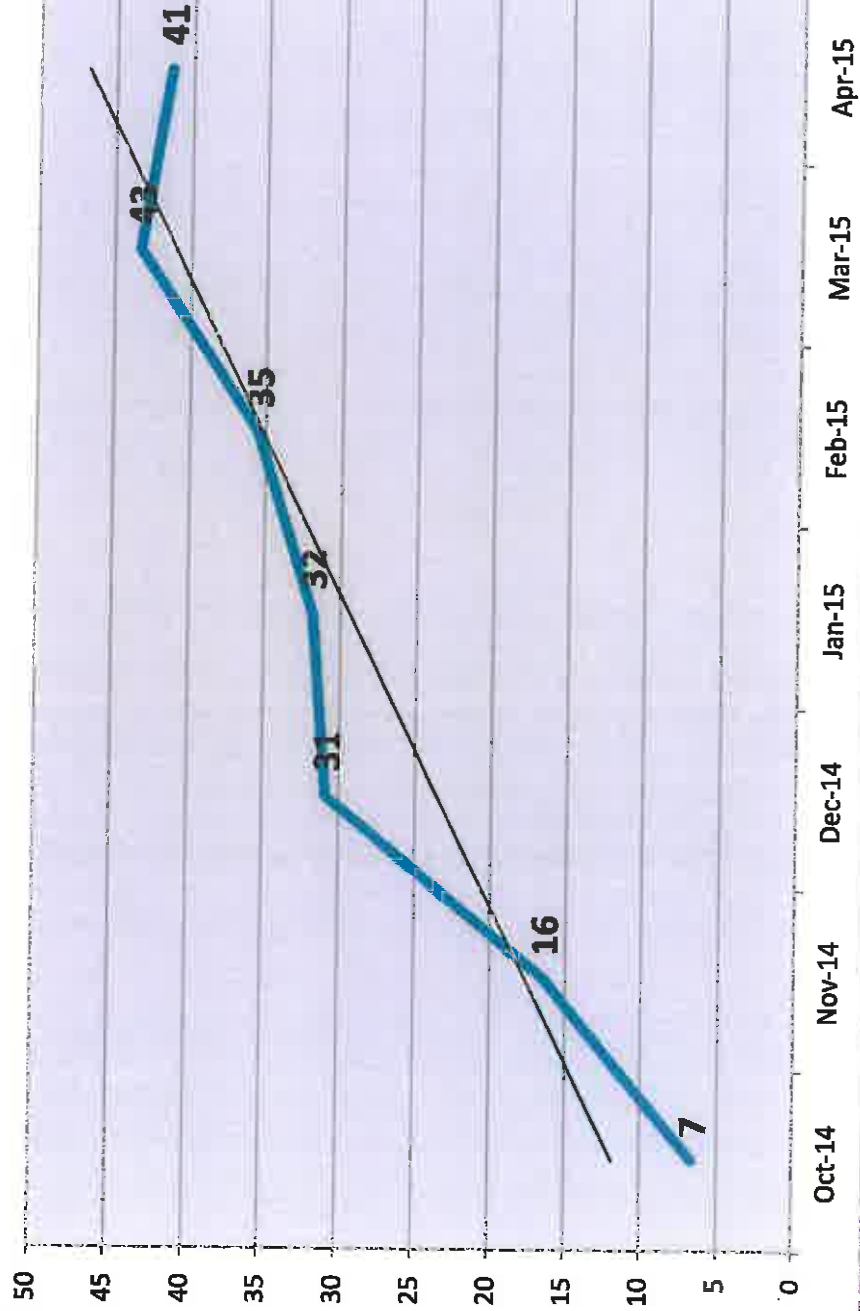


# Performance Outputs: Meals



# Performance Outputs: Pavilion Shelter

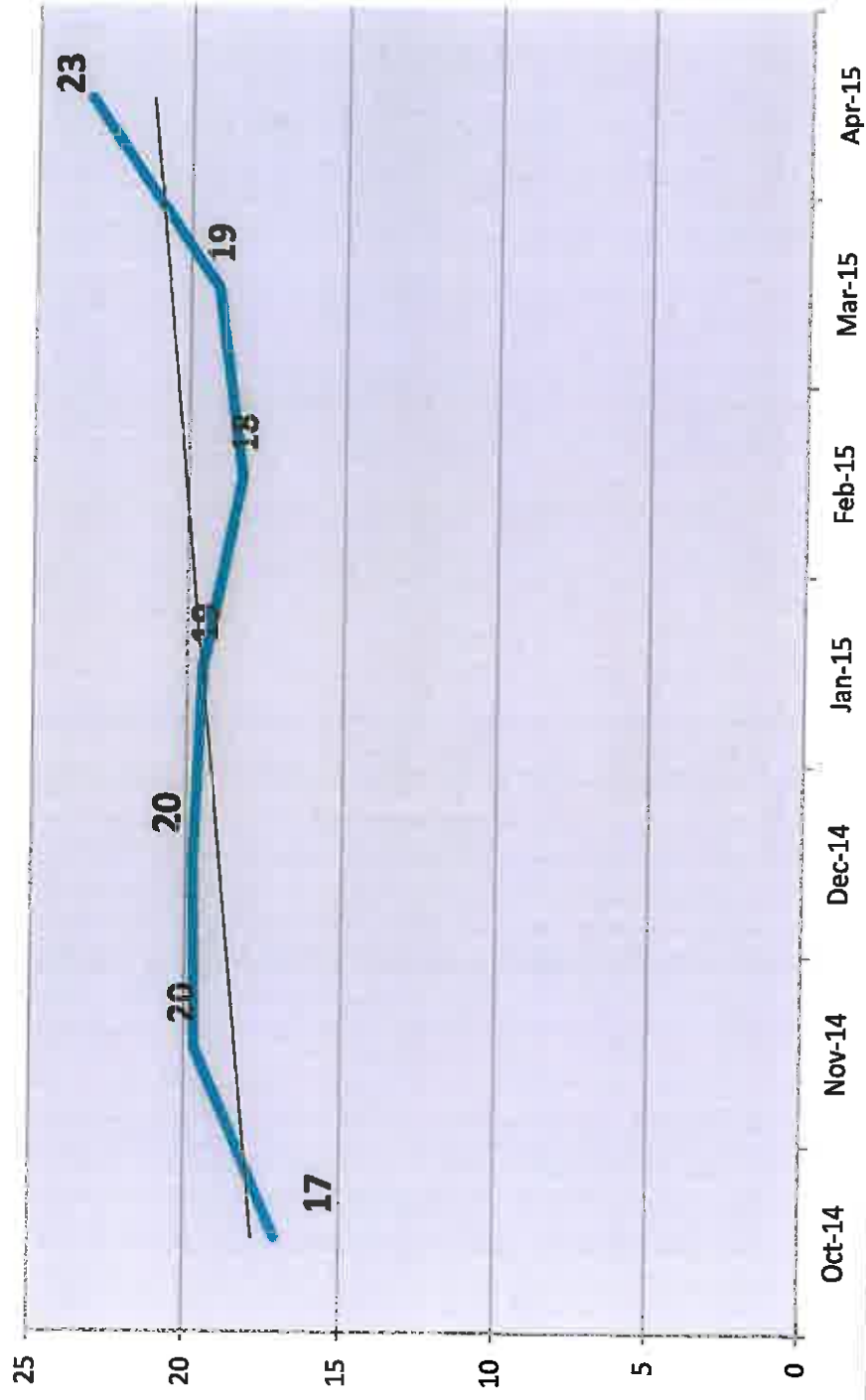
Avg. Residents/Night, Pavilion  
October 2014 - April 2015





# Performance Outputs: Indoor Shelter

Avg. Residents / Night, Indoor Shelter  
October 2014 - April 2015



# Additional Performance Measures:

## Indoor Shelter Program

<b>Indoor Shelter Program (90 participants; 65 exited; 25 remain)</b>	
Transitioned from outdoor to indoor shelter	55 of 90
Transitioned to permanent housing	19 of 65
Became employed	7 of 65
Qualified for SSI/SSDI	7 of 65

# Additional Performance Measures:

## Indoor Shelter Program

Indoor Shelter Program (65 exited)		
Exit due to non-compliance with rules	19 of 65	29.2%
Exit due to criminal activity	5 of 65	7.7%
Exit due to conflict with program participants or rules	2 of 65	3.1%
Exit due to unknown reasons	7 of 65	10.8%
<b>Total exited w/o full engagement</b>	<b>33 of 65</b>	<b>50.8%</b>
<b>Exited after full engagement with case management</b>	<b>32 of 65</b>	<b>49.2%</b>

Saint Francis House comparison (189 exited)		
<b>Total exited w/o full engagement (for same reasons)</b>	<b>55 of 189</b>	<b>29.1%</b>
<b>Exited after full engagement with case management</b>	<b>134 of 189</b>	<b>70.9%</b>

# Additional Performance Measures:

## Indoor Shelter Program

Indoor Shelter Program (32 fully engaged with case management)		
Qualified for new SSI/SSDI benefits	7 of 32	21.9%
Obtained new employment	7 of 32	21.9%
Obtained other new income	3 of 32	9.4%
<b>Total exiting with new income</b>	<b>17 of 32</b>	<b>53.1%</b>
Entered program with benefits or income	9 of 32	28.1%
<b>Total exiting with benefits/employment/other income</b>	<b>26 of 32</b>	<b>81.2%</b>

# Additional Performance Measures:

## Indoor Shelter Program

Indoor Shelter Program (32 fully engaged with case management)		
Obtained permanent housing	19 of 32	59.4%
Obtained temporary housing with family or friends	3 of 32	9.4%
Total exiting with housing	22 of 32	68.8%

Saint Francis House comparison (134 fully engaged with case management)		
Obtained permanent housing	73 of 134	54.5%
Obtained temporary housing with family or friends	14 of 134	10.4%
Total exiting with housing	87 of 134	64.9%

# Additional Performance Measures: Indoor Shelter Program

Indoor Shelter Program (22 exiting with housing)		
Homeless more than one year	5 of 21	23.8%
Homeless multiple times in past 3 years	11 of 17	64.7%
Mental/physical disability	14 of 22	63.6%

# Success Stories



## Gary

- Long-time resident of the Downtown Community Plaza
- Moved to GRACE when pavilion opened in June 2014
- Worked with case manager to secure housing in Summer 2014
- Currently works 22 hours a week (paid by State) as Administrative Receptionist at GRACE

# Success Stories



**Victor**

- Ran his own business for 20 years, imprisoned for theft after a “bad choice.”
- Offered work release after 90 days, chose Gainesville work release program because it was one of the “fastest paced” programs in the state
- Released to GRACE, works 60+ hours a week as a professional painter
- Worked with County Social Services to connect with WeCare to get much needed surgery
- Saving money to pay off court costs, driver’s license fees, and move into housing
- Eligible for Coalition funds to pay first/last/security upon exit



# Success Stories



**Lee**

- Became homeless in Alachua County on September 5, 2014
- Sheltered on pavilion, moved into dorm when it opened 10/1/2014
- volunteered @ front desk while taking online classes to become a Substance Abuse/Mental Health Counselor
- Worked with case manager at GRACE and Volunteers of America to secure housing in early 2015
- Currently employed full-time as GRACE Client Advocate

# Performance Outputs: Proposed FY 15-16 (Revised)

Output	FY 14-15	FY 15-16
Unduplicated Clients	300	1500
Meals: Unduplicated	300	1500
Meals: Average Meals/Day	100	200
Shelter: Unduplicated	150	300
Shelter: Average Indoor/Night	20	25
Case Management: Unduplicated	100	140

44

# Budget Comparison

## FY 14-15 to FY 15-16

### 5.1.2015 Draft Budget

	FY 14-15 City/County Budget	Projected 15-16 Costs w/o Kitchen	Projected 15-16 Kitchen costs	Total Projected 15-16 Costs
<b><u>ANNUAL COSTS</u></b>				
<b>Operational Costs</b>	\$ 188,845.00	\$ 193,000.00	\$ 81,400.00	\$ 274,400.00
<b>Personnel Costs</b>	\$ 344,295.00	\$ 538,217.50	\$ 66,130.00	\$ 604,347.50
<b>Administrative Costs</b>	\$ 26,540.00	\$ 31,850.00	\$ 8,400.00	\$ 40,250.00
<b>Total</b>	<b>\$ 559,680.00</b>	<b>\$ 763,067.50</b>	<b>\$ 155,930.00</b>	<b>\$ 918,997.50</b>

(45)

# Budget Comparison

## FY 14-15 to FY 15-16

### 5.28.2015 Draft Budget

	FY 14-15 City/County Budget	Projected 15-16 Costs w/o Kitchen	Projected 15-16 Kitchen costs	Total Projected 15-16 Costs
<b><u>ANNUAL COSTS</u></b>				
<b>Operational Costs</b>	\$ 188,845.00	\$ 187,000.00 <del>\$ 193,000.00</del>	\$ 73,900.00 <del>\$ 81,400.00</del>	\$ 260,900.00 <del>\$ 274,400.00</del>
<b>Personnel Costs</b>	\$ 344,295.00	\$ 538,217.50	\$ 66,130.00	\$ 604,347.50
<b>Administrative Costs</b>	\$ 26,540.00	\$ 31,850.00	\$ 8,400.00	\$ 40,250.00
<b>Total</b>	<b>\$ 559,680.00</b>	<b>\$ 757,067.50</b>	<b>\$ 148,430.00</b>	<b>\$ 905,497.50</b>

# Budget Comparison

## FY 14-15 to FY 15-16

	Total FY 14-15 City/County Budget	Projected 15-16 Day Service Costs w/o Kitchen	Projected 15-16 Indoor Shelter Costs	Projected 15-16 Pavillon Shelter Costs	Projected 15-16 Kitchen costs	Total Projected 15-16 Costs (excl. in-kind & outside funding)
<b>ANNUAL COSTS</b>						
<b>Operational Costs</b>						
Utilities/CAM	\$ 96,000.00	\$ 76,500.00	\$ 13,500.00	\$ 8,000.00	\$ 30,000.00	\$ 120,000.00
Food	\$ 17,618.00	\$ 12,000.00	\$ -	\$ -	\$ 20,000.00	\$ 40,000.00
Kitchen Cleaning/Paper products	\$ -	\$ -	\$ -	\$ -	\$ 5,000.00	\$ 5,000.00
Phones/Internet	\$ 10,200.00	\$ 19,000.00	\$ -	\$ -	\$ -	\$ 13,000.00
Resident & Client Supplies	\$ 16,960.00	\$ 7,000.00	\$ 1,400.00	\$ 3,600.00	\$ -	\$ 12,000.00
Maintenance	\$ 26,432.00	\$ 21,500.00	\$ 3,700.00	\$ 3,400.00	\$ 18,900.00	\$ 47,500.00
Liability Insurance	\$ 21,635.00	\$ 23,400.00	\$ -	\$ -	\$ -	\$ 23,400.00
<b>Total Operational</b>	<b>\$ 188,845.00</b>	<b>\$ 153,400.00</b>	<b>\$ 18,600.00</b>	<b>\$ 15,000.00</b>	<b>\$ 73,900.00</b>	<b>\$ 260,900.00</b>

(47)

# Budget Comparison FY 14-15 to FY 15-16

	Total FY 14-15 City/County Budget	Projected 15-16 Day Service Costs w/o Kitchen	Projected 15-16 Indoor Shelter Costs	Projected 15-16 Pavillion Shelter Costs	Projected 15-16 Kitchen costs	Total Projected 15-16 Costs (excl. in-kind & outside funding)
<b>Personnel Costs</b>						
ACCHH Executive Director	\$ -	\$ -			\$ -	\$ -
Operations Director 1.0 FTE	\$ 49,800.00	\$ 57,750.00			\$ -	\$ 57,750.00
HMIS Data Coordinator	\$ -	\$ -			\$ -	\$ -
Office Manager .7 FTE	\$ 25,280.00	\$ 24,225.60			\$ -	\$ 24,225.60
Client Advocates 5.55 FTE	\$ 99,372.00	\$ 111,228.00	\$ 21,528.00		\$ -	\$ 132,756.00
Intake Coordinator 1.0 FTE	\$ -	\$ 24,960.00			\$ -	\$ 24,960.00
Senior Client Advocate 1.0 FTE	\$ 31,200.00	\$ 15,600.00	\$ 15,600.00		\$ -	\$ 31,200.00
Case Manager .75 FTE	\$ 15,600.00	\$ -	\$ 23,400.00		\$ -	\$ 23,400.00
Night Attendant 2.1 FTE	\$ 45,864.00	\$ -	\$ -	\$ 45,864.00	\$ -	\$ 45,864.00
Security 1.5 FTE	\$ -	\$ -			\$ -	\$ -
Volunteer Coordinator 1.0 FTE	\$ 8,320.00	\$ 24,960.00			\$ -	\$ 24,960.00
Kitchen Manager 1.0 FTE	\$ -	\$ -			\$ 23,920.00	\$ 23,920.00
Kitchen Coordinator 1.0 FTE	\$ -	\$ -			\$ 20,800.00	\$ 20,800.00

48

# Budget Comparison

## FY 14-15 to FY 15-16

- Client Advocates
  - Increased from 182 to 222 hrs/wk
- Shelter Case Manager
  - Increased from 20 to 30 hrs/wk
- Volunteer Coordinator
  - Increased from 20 to 40 hrs/wk
- Intake Coordinator
  - New position: 40 hrs/wk

UPSHOT: instead of 2 people on deck, we have 2-3; shelter capacity indoors increased from 22 to 30

# Budget Comparison

## FY 14-15 to FY 15-16

	Total FY 14-15 City/County Budget	Projected 15-16 Day Service Costs w/o Kitchen	Projected 15-16 Indoor Shelter Costs	Projected 15-16 Pavilion Shelter Costs	Projected 15-16 Kitchen costs	Total Projected 15-16 Costs (excl. in-kind & outside funding)
Total						
Salaries	\$ 464,281.00	\$ 258,723.60	\$ 60,528.00	\$ 45,864.00	\$ 44,720.00	\$ 409,835.60
FICA/WC/Ins	\$ 116,070.25	\$ 64,680.90	\$ 15,132.00	\$ 11,466.00	\$ 11,180.00	\$ 102,458.90
Employer share of health ins.	\$ -	\$ 63,920.50	\$ 5,115.00	\$ 12,787.50	\$ 10,230.00	\$ 92,053.00
Total	\$ 580,351.25	\$ 387,325.00	\$ 80,775.00	\$ 70,117.50	\$ 66,130.00	\$ 604,347.50

50



# Health Insurance Costs: Employer Share

Coverage	Monthly Cost	Annual Cost
Employee Only	\$426	\$5,115
Employee + 1 Dependent	\$639	\$7,673
Each Additional Dependent	\$213	\$2,558
<b>Total Estimated Policy Cost:</b>	<b>\$7671</b>	<b>\$92,053</b>

(51)

# Kitchen Budget

	Projected 15-16 Kitchen costs	Notes:
<b><u>ANNUAL COSTS</u></b>		
<b>Operational Costs</b>		
Utilities/CAM	\$ 30,000.00	
Food	\$ 20,000.00	Food cost based on purchasing from BotM @ \$.18/lb
Kitchen Cleaning/Paper products	\$ 5,000.00	Estimate based on 200 meals/day
Phones/Internet	\$ -	
Resident & Client Supplies	\$ -	
Maintenance	\$ 18,900.00	Costs include pest control, hood/grease trap cleaning, etc.
Liability Insurance	\$ -	
<b>Total Operational</b>	<b>\$ 73,900.00</b>	

52

# Kitchen-specific maintenance costs

- 6 additional plumbing calls @ \$250 each = \$1,500
- Grease trap maintenance @ \$300/mo. = \$3,600
- Hood exhaust system cleaning @ \$900 x 2/yr = \$1,800
- Chemicals required for dishwasher + sanitizing @ \$300/month = \$3,600
- Monthly pest control specific to kitchen @ \$75/month = \$900
- Kitchen equipment repair/misc. maintenance expenses = \$7,500

# Kitchen Budget

		Projected 15-16 Kitchen costs	Notes:
<b>Personnel Costs</b>			
Kitchen Manager	1.0 FTE	\$ 23,920.00	New position due to operating kitchen
Kitchen Coordinator	1.0 FTE	\$ 20,800.00	New position due to operating kitchen
	<b>Total</b>		
	Salaries	\$ 44,720.00	
	FICA/WC/Ins	\$ 11,180.00	
	Employer share of health ins.	\$ 10,230.00	based on AvMed policy quote
	<b>Total</b>		
	Personnel	\$ 66,130.00	

(54)

# Kitchen Budget

	Projected 15-16	Notes:
<b>Administrative Costs</b>	<b>Kitchen costs</b>	
Local Travel	\$ 2,400.00	kitchen travel costs based on \$45-50/wk for gas
Regional Travel	\$ -	
Postage	\$ -	
Office Supplies	\$ 300.00	kitchen costs based on office set-up for kitchen manager
Staff Development	\$ 800.00	kitchen costs based on need for food service certification
Certification and inspections	\$ 2,500.00	New expense due to operating kitchen
Membership fees		
Misc	\$ 2,400.00	miscellaneous kitchen costs estimated at \$200/mo
	<b>Total</b>	
	Administrative	\$ 8,400.00
	<b>Total</b>	<b>\$ 148,430.00</b>

(SS)

# Sulzbacher Kitchen

## Budget Comparison

**Sulzbacher Kitchen Budget**

- Personnel 201,023.41
- Volunteers 216,000.00
- In-kind Food 432,000.00
- Other Costs ~450,000.00

**TOTAL: 1,299,278.21**

Meals per day = 1500  
Meals per year = 547500  
Total cost per meal = \$2.37  
Cost excl. in-kind = \$1.19/meal

**GRACE Kitchen Budget**

- Personnel 66,130.00
- Volunteers -
- In-kind Food 199,000.00
- Other Costs 82,300.00

**TOTAL: 347,430.00**

Meals per day = 200  
Meals per year = 73000  
Total cost per meal = \$4.76  
Cost excl. in-kind = \$2.03/meal

# Budget Comparison

## FY 14-15 to FY 15-16

### 5.28.2015 Draft Budget

	FY 14-15 City/County Budget	Projected 15-16 Costs w/o Kitchen	Projected 15-16 Kitchen costs	Total Projected 15-16 Costs
<b><u>ANNUAL COSTS</u></b>				
<b>Operational Costs</b>	\$ 188,845.00	\$ 187,000.00 <del>\$ 193,000.00</del>	\$ 73,900.00 <del>\$ 81,400.00</del>	\$ 260,900.00 <del>\$ 274,400.00</del>
<b>Personnel Costs</b>	\$ 344,295.00	\$ 538,217.50	\$ 66,130.00	\$ 604,347.50
<b>Administrative Costs</b>	\$ 26,540.00	\$ 31,850.00	\$ 8,400.00	\$ 40,250.00
<b>Total</b>	<b>\$ 559,680.00</b>	<b>\$ 757,067.50</b>	<b>\$ 148,430.00</b>	<b>\$ 905,497.50</b>

(57)

# Budget Comparison

## FY 14-15 to FY 15-16

	FY 14-15 City/County Budget	FY 15-16 Day Service Costs w/o Kitchen	FY 15-16 Indoor Shelter Costs	FY 15-16 Pavilion Shelter Costs	FY 15-16 Kitchen costs	Total Projected 15-16 Costs (excl. in-kind & outside funding)	FY 15-16 Outside Funding Budget	FY 15-16 In-kind/ Volunteers Budget	Total FY 15-16 Operating Budget w/Kitchen
<b>ANNUAL COSTS</b>									
Operational Costs	\$ 188,845.00	\$153,400.00	\$18,600.00	\$15,000.00	\$ 73,900.00	\$ 260,900.00	\$ 2,000.00	\$254,200.00	\$ 517,100.00
Personnel Costs	\$ 344,295.00	\$387,325.00	\$80,775.00	\$70,117.50	\$ 66,130.00	\$ 604,347.50	\$169,193.80	\$300,256.00	\$1,073,797.00
Non GRACE Direct Services	\$ 26,540.00	\$ 31,850.00	\$ -	\$ -	\$ 8,400.00	\$ 40,250.00	\$ 88,788.00	\$ 64,700.00	\$ 38,765.00
Administrative Costs	\$ 559,680.00	\$572,575.00	\$99,375.00	\$85,117.50	\$148,430.00	\$ 905,497.50	\$262,562.57	\$ 619,156.00	\$ 157,554.07
<b>Total</b>									



## FY 15-16 Anticipated Grant Funding

Grant name	Amount
DCF Staffing grant	\$ 71,428.57
FCH Staffing grant*	\$ -
HUD HMIS grant	\$ 87,361.00
DCF TANF - prevention	\$ 22,750.00
HUD RRH grant	\$ 49,165.00
HUD Continuum of Care Planning Grant	\$ 28,858.00
Lucky Markets rehousing funds**	\$ -
City of Gainesville Community Grant	\$ 3,000.00
<b>TOTAL</b>	<b>\$ 262,562.57</b>
* non-recurring State funds - renewal not anticipated	
** one-time award - renewal not anticipated	

# Fundraising Summary

• Revenues:		
Q1: Oct – Dec 2014	40,252.63	
Q2: Jan – Mar 2015	<u>20,554.66*</u>	
	total: 60,807.29	
• Expenses:		
	<u>32,274.84</u>	
	<b>NET TOTAL:</b>	<b>28,532.45</b>

\*total excludes \$224.00 in HMIS license fees previously included in fundraising revenues by mistake

# FY 15-16 ACCHH Funding Contribution

- Net Fundraising Revenues: \$ 60,000
- Year 1 Carry-Forward:
  - Kitchen Equipment \$13,172
  - Dormitory Furnishings \$42,058
  - Other/unallocated \$ 9,474
- sub-total: \$64,704
- **TOTAL:** **\$124,704**

# Requested Action: Recommend Funding for FY 15-16

	FY 14-15 City/County Budget	FY 15-16 Day Service Costs w/o Kitchen	FY 15-16 Indoor Shelter Costs	FY 15-16 Pavilion Shelter Costs	FY 15-16 Kitchen costs	Total Projected 15-16 Costs (excl. in-kind & outside funding)	FY 15-16 Outside Funding Budget	FY 15-16 Inkind/ Volunteers Budget	Total FY 15-16 Operating Budget w/Kitchen
<b>ANNUAL COSTS</b>									
Operational Costs	\$ 188,845.00	\$153,400.00	\$18,600.00	\$15,000.00	\$ 73,900.00	\$ 260,900.00	\$ 2,000.00	\$254,200.00	\$ 517,100.00
Personnel Costs	\$ 344,295.00	\$387,325.00	\$80,775.00	\$70,117.50	\$ 66,130.00	\$ 604,347.50	\$189,198.80	\$300,256.00	\$1,073,797.00
Non GRACE Direct Services	\$ 26,540.00	\$ 31,850.00	\$ -	\$ -	\$ 8,400.00	\$ 40,250.00	\$ 39,748.00	\$ 64,700.00	\$ 38,765.00
Administrative Costs									
<b>Total</b>	<b>\$ 559,680.00</b>	<b>\$572,575.00</b>	<b>\$99,375.00</b>	<b>\$85,117.50</b>	<b>\$148,430.00</b>	<b>\$ 905,497.50</b>	<b>\$262,562.57</b>	<b>\$619,156.00</b>	<b>\$1,787,216.07</b>

ACCHH Contribution: \$ 124,704.00  
NET FUNDING REQUESTED: \$ 780,793.50

62

# Requested Action:

## Recommend Funding for FY 15-16

	FY 14-15 City/County Budget	FY 15-16 Day Service Costs w/o Kitchen	FY 15-16 Indoor Shelter Costs	FY 15-16 Pavilion Shelter Costs	FY 15-16 Kitchen costs	Total Projected 15-16 Costs (excl. In-kind & outside funding)	FY 15-16 Outside Funding Budget	FY 15-16 In-kind/ Volunteers Budget	Total FY 15-16 Operating Budget w/Kitchen
<b>ANNUAL COSTS</b>									
Operational Costs	\$ 188,845.00	\$153,400.00	\$18,600.00	\$15,000.00	\$ 73,900.00	\$ 260,900.00	\$ 2,000.00	\$254,200.00	\$ 517,100.00
Personnel Costs	\$ 344,295.00	\$387,325.00	\$80,775.00	\$70,117.50	\$ 66,130.00	\$ 604,347.50	\$169,198.50	\$300,256.00	\$1,073,797.00
Non GRACE Direct Services	\$ 26,540.00	\$ 31,850.00	\$ -	\$ -	\$ 8,400.00	\$ 40,250.00	\$ 29,785.00	\$ 64,700.00	\$ 38,765.00
Administrative Costs	\$ 559,680.00	\$572,575.00	\$99,375.00	\$85,117.50	\$148,430.00	\$ 905,497.50	\$282,562.57	\$619,156.00	\$1,57,554.07
<b>Total</b>									

ACCHH Contribution: \$ 124,704.00

NET FUNDING REQUESTED: \$ 780,793.50

63

**Requested Action:**

**Recommend Funding for FY 15-16**

**FY 15-16 FUNDING REQUESTED: \$780,793.50**