GAINESVILLE REGIONAL UTILITIES

UTILITY RATE STUDY

For the Electric, Water, Wastewater and Natural Gas Systems





Agenda

- Introductions
- Objectives of 2017 Study
- Cost of Service Study Overview
- Natural Gas System Study
- Water System Study
- Wastewater System Study
- Electric System Study
- Connection Charge Study
- Comments/Questions

UTILITY RATE STUDY

For the Electric, Water, Wastewater and Natural Gas Systems



About Willdan







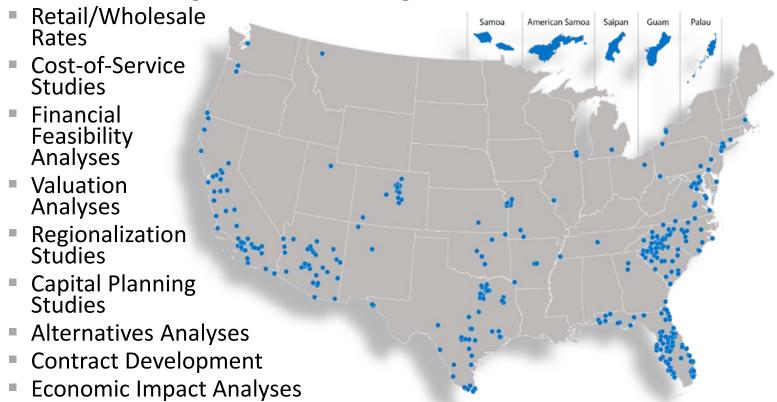
Willdan Financial
Services is one of
four operating
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Willdan Group Inc.





Willdan Financial Services

- One of the largest public sector financial consulting service companies in the US
- Financial & Management Consulting Services



Your Presenters

Lisa M. Vedder

- Project Manager
- Harvard University
 Master Public Administration
- University of Wisconsin-Madison BS Industrial Engineering Tau Beta Pi & Alpha Pi Mu
- Certified Internal Auditor
- Certification in Control Self Assessment
- 30 years experience in public utility industry-rate, financial, regulatory, power supply

Daryll B. Parker

- Water/Wastewater Lead
- University of Florida
 Master of Business
 Administration
- University of Florida BS/BA Marketing
- 25 years experience in public utility industry-rate, financial, capital planning and debt funding

Your Presenters

Jennifer A. White

- Electric Lead
- Texas Christian University, B.S. in Economics
- 19 years experience in management consulting to electric utilities
- Expertise includes cost-ofservice and rate design studies, integrated resource planning, and utility organizational strategic planning and performance assessment



Objectives of 2017 Study

- Assess adequacy and appropriateness of current utility rate structures.
- Determine revenue requirements for Test Year
 2019 and the cost to serve each customer class.
- Identify inter- and intra-class subsidization and other issues and areas of concern.
- Provide recommendations:
 - For rate changes that align with COS principles and industry standards.
 - Regarding delineation of customer rate classes and incentives.

Cost of Service Study Overview

- Rules for Price Setting
 - Cost of Service (COS) plus
 - A reasonable return
- James C. Bonbright's 1960 Principles of Public Utility Rates
 - Practical
 - Uncontroversial as to interpretation
 - Effective in meeting revenue requirements
 - Stable from a revenue perspective
 - Stable from a rate perspective
 - Fairness among customer classes
 - Avoidance of undue discrimination
 - Efficient economically, discouraging wasteful use of services and promoting optimal offerings of services



Study Approach

☐ Data ☐ Collection & ☐ Review C Establish
Revenue
Requirement

Conduct COS

• Functionalize
• Classify

Allocate

Tevaluate
Revenue
Sufficiency &
Rate Designs



Test Year



- 12-month period that reflects financial and operating conditions that are expected to occur into the future
- Sources
 - Historical Fiscal Year **Accounting and Operating** Information
 - Audited Financial Statements
- Reflects anticipated conditions
- Basis for generating rates



Cost of Service and Rate Design Process

Step 1
Establish Revenue
Requirement

Step 2 Allocate Costs

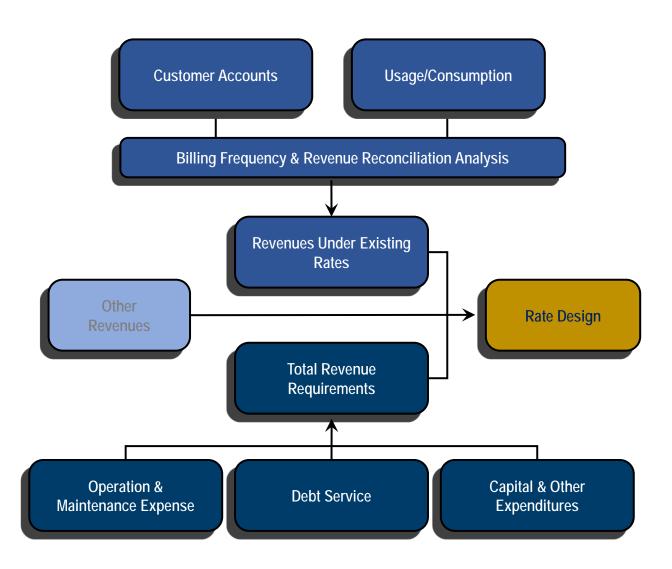
- Functionally Unbundle
 Production, Collection, Treatment,
 Transmission, Distribution,
 Customer
- Classify Fixed, Variable, Customer
- Allocate to Customer Classes

Step 3
Design
Rates



Cost of Service/Rate Design Methodology

Properly
designed rates
will generate
sufficient
revenues to
equal the
revenue
requirement







GAINESVILLE REGIONAL UTILITIES



Natural Gas System Results

- Factors Driving Proposed Rates
- Current Rates
- FY 2019 Revenue Requirement
- Cost of Service vs. Current and Proposed Rates
- Revenues at Current, COS, and Proposed Rates
- Bill Comparisons
- Neighboring Utility Comparisons
- Recommendations
- Comments/Questions

Factors Driving Proposed Rates

No changes proposed

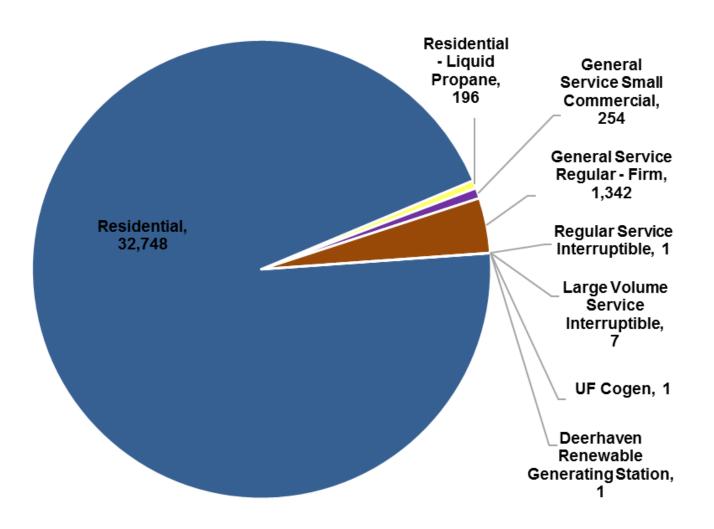
Current Natural Gas Rates (\$/Therm)

Residential		
Customer Charge (\$/Month)	\$	9.75
Usage Charge		0.63
Manufactured Gas Plant Cost Recovery Factor	\$	0.06
Residential - Liquid Propane		
Customer Charge (\$/Month)	\$	9.75
Usage Charge (Basic No Recovery) (\$/Gallon)		0.72
Purchased Gas Adjustment (\$/Gallon)		0.98
General Service Small Commercial		
Customer Charge (\$/Month)	\$	20.00
Usage Charge		0.62
Manufactured Gas Plant Cost Recovery Factor		0.06
General Service Firm		
Usage Charge	\$	45.00
General Service Regular - Firm	\$	0.44
Manufactured Gas Plant Cost Recovery Factor	\$	0.06
Large Volume Service Interruptible		
Customer Charge (\$/Month)	\$	400.00
Usage Charge		0.27
Manufactured Gas Plant Cost Recovery Factor		0.06
Regular Service Interruptible		
Customer Charge (\$/Month)	\$	400.00
Usage Charge		0.39
Manufactured Gas Plant Cost Recovery Factor		0.06
UF Cogen		
Customer Charge (\$/Month)	\$	300.00
Transportation Charge		0.01
Deerhaven Renewable Generating Station		
Purchased Gas Adjustment	_ \$	0.23

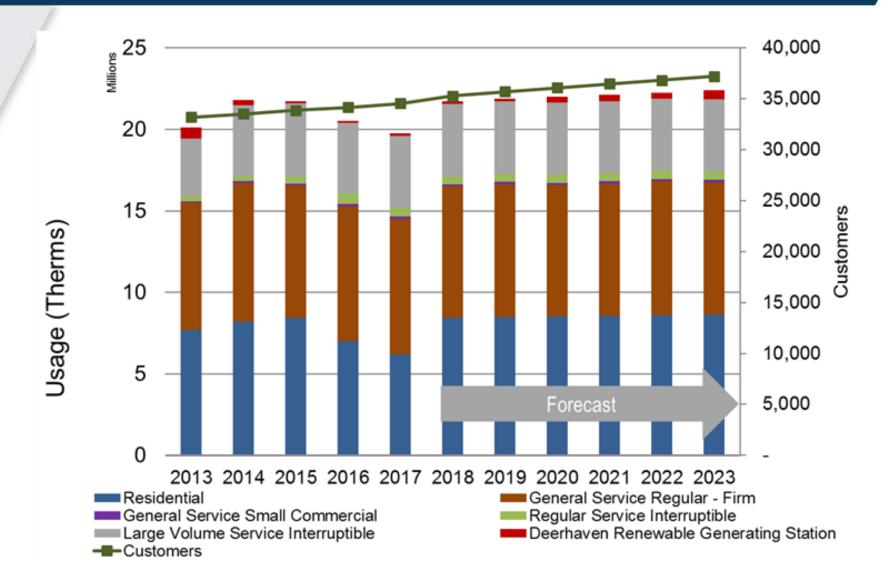
- Purchased Gas Adjustment
 - \$0.23/Therm (varies monthly)
 - Applies to all commodity sales



Natural Gas Customer Accounts (FY 2017)



Projected Customers & Usage – Natural Gas



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Natural Gas Billing Determinants (Test Year FY 2019)

	CUSTOMER	
NATURAL GAS CUSTOMER CLASS	ACCOUNTS	USAGE (THERMS)
Residential	33,846	8,470,217
General Service Small Commercial	260	149,019
General Service Regular - Firm	1,377	8,168,396
Regular Service Interruptible	1	501,408
Large Volume Service Interruptible	7	4,430,000
Deerhaven Renewable Generating Station	1	157,037
Total All Rate Classes	35,492	21,876,078
		TRANSPORT (THERMS)
University of Florida Cogeneration Plant	1	32,000,000
		USAGE (GALLONS)
Residential Liquid Propane	202	58,074

Functionally Unbundled Revenue Requirement

	TEST YEAR
	FY 2019
NATURAL GAS BUDGET COMPONENT	(\$000)
Supply	\$5,845
Transportation	1,801
Distribution	6,552
Customer	7,149
Direct Assign	110
Total Revenue Requirement	\$21,458

Classified, Functionally Unbundled Revenue Requirement

NATURAL GAS BUDGET COMPONENT	FIXED (\$000)	VARIABLE (\$000)	TOTAL (\$000)
Supply	\$0	\$5,845	\$5,845
Transportation	0	1,801	1,801
Distribution	6,552	0	6,552
Customer	7,149	0	7,149
Direct Assign	25	86	110
Total Revenue Requirement	\$13,726	\$7,732	\$21,458

Revenue Requirement Allocated to Customer Class

NATURAL GAS CUTOMER CLASS	FIXED	VARIABLE	TOTAL
Residential			
Supply	\$-	\$2,263,214	\$2,263,214
Transportation	-	283,136	283,136
Distribution	2,537,038	-	2,537,038
Customer	4,167,308	-	4,167,308
Total Residential	\$6,704,346	\$2,546,350	\$9,250,696
Residential Liquid Propane			
Supply	\$-	\$85,608	\$85,608
Distribution	24,771		24,771
Customer	24,899		24,899
Total Residential Liquid Propane	\$49,671	\$85,608	\$135,278
General Service Small Commercial			
Supply	\$-	\$39,817	\$39,817
Transportation	-	4,981	4,981
Distribution	44,635	-	44,635
Customer	32,049	-	32,049
Total General Service Small Commercial	\$76,684	\$44,799	\$121,483

Revenue Requirement Allocated to Customer Class

NATURAL GAS CUTOMER CLASS	FIXED	VARIABLE	TOTAL
General Service Regular - Firm			
Supply	\$-	\$2,182,568	\$2,182,568
Transportation	-	273,047	273,047
Distribution	2,446,635	-	2,446,635
Customer	2,034,795	-	2,034,795
Total General Service Regular - Firm	\$4,481,430	\$2,455,615	\$6,937,045
Regular Service Interruptible			
Supply	\$-	\$133,975	\$133,975
Transportation	-	16,761	16,761
Distribution	150,184	-	150,184
Customer	1,231	-	1,231
Total Regular Service Interruptible	\$151,415	\$150,735	\$302,151

Revenue Requirement Allocated to Customer Class

NATURAL CAS CUTOMER CLASS	FIVED	VARIABLE	TOTAL
NATURAL GAS CUTOMER CLASS	FIXED	VARIADLE	TOTAL
Large Volume Service Interruptible			
Supply	\$-	\$1,183,681	\$1,183,681
Transportation	-	148,083	148,083
Distribution	1,326,894	-	1,326,894
Customer	851,630	-	851,630
Total Large Volume Service Interruptible	\$2,178,523	\$1,331,764	\$3,510,287
Deerhaven Renewable Generating Station			
Supply	\$-	\$41,960	\$41,960
Transportation	-	5,249	5,249
Distribution	47,036	-	47,036
Customer	18,469	-	18,469
Total DHRGS	\$65,505	\$47,209	\$112,715
University Of Florida Cogeneration Plant			
Supply	\$-	\$-	\$-
Transportation	-	1,069,673	1,069,673
Distribution	-	-	-
Customer	18,469	-	18,469
Total UF Cogeneration Plant	\$18,469	\$1,069,673	\$1,088,142
TOTAL ALL RATE CLASSES	\$13,726,043	\$7,731,754	\$21,457,797

Current v. COS v. Proposed Rates

						D	ifference	Change			Diff	erence
		D /	TES FY					_)repect		
		K.	_				Rates v.	from	ľ	roposed		posed
GAS Rates (\$/Therm Unless Noted)			2018	C	OS Rates		COS	cos		Rates	v. C	urrent
			Oct-17									
Residential		•		•			(2.2.1)				•	
Customer Charge (\$/Month)		\$	9.75	\$	10.69	\$	(0.94)	-9%	\$	9.75	\$	-
Usage Charge	Per Therm Net Embedded Fuel	\$	0.56094	\$	0.27958	\$	0.28	101%	\$	0.56094	\$	-
Embedded Fuel Cost (Natural Gas)	Per Therm	\$	0.06906	\$	0.06906	\$	-	0%	\$	0.06906	\$	-
Purchased Gas Adjustment	Per Therm	\$	0.23000	\$	0.18479	\$	0.05	24%	\$	0.23000	\$	-
Manufactured Gas Plant Cost Recovery	Per Therm	\$	0.05560	\$	0.05560	\$	-	0%	\$	0.05560	\$	-
Residential - Liquid Propane												
Customer Charge (\$/Month)		\$	9.75	\$	10.69	\$	(0.94)	-9%	\$	9.75	\$	_
Usage Charge (Basic No Recovery)	Per Gallon Net Embedded Fuel	\$	0.56094	\$	0.40524	\$	0.16	38%	\$	0.56094	\$	_
Embedded Fuel Cost (Liquid Propane)	rer Gallott Net Embedded raer	\$	0.15882	\$	0.40324	\$	0.10	0%	\$	0.15882	\$	_
Purchased Gas Adjustment	(\$/Gallon)	\$	0.13662	\$	1.24166	\$	(0.27)	-21%	\$	0.13602	\$ \$	_
i dichased Gas Adjustinent	(ψ/GaliOΠ)	Ψ	0.37 300	Ψ	1.24100	Ψ	(0.27)	-2176	Ψ	0.97300	Ψ	_
General Service Small Commercial												
Customer Charge (\$/Month)		\$	20.00	\$	10.69	\$	9.31	87%	\$	20.00	\$	-
Usage Charge	Per Therm Net Embedded Fuel	\$	0.55094	\$	0.27958	\$	0.27	97%	\$	0.55094	\$	-
Embedded Fuel Cost (Natural Gas)	Per Therm	\$	0.06906	\$	0.06906	\$	-	0%	\$	0.06906	\$	-
Purchased Gas Adjustment	Per Therm	\$	0.23000	F \$	0.18479	\$	0.05	24%	\$	0.23000	\$	-
Manufactured Gas Plant Cost Recovery	Per Therm	\$	0.05560	\$	0.05560	\$	-	0%	\$	0.05560	\$	-
General Service Regular - Firm												
Customer Charge (\$/Month)		\$	45.00	\$	128.33	\$	(83.33)	-65%	\$	45.00	\$	-
Usage Charge	Per Therm Net Embedded Fuel	\$	0.37094	\$	0.27958	\$	0.09	33%	\$	0.37094	\$	-
Embedded Fuel Cost (Natural Gas)	Per Therm	\$	0.06906	\$	0.06906	\$	-	0%	\$	0.06906	\$	-
Purchased Gas Adjustment	Per Therm	\$	0.23000	- \$	0.18479	\$	0.05	24%	\$	0.23000	\$	-
Manufactured Gas Plant Cost Recovery	Per Therm	\$	0.05560	\$	0.05560	\$	-	0%	\$	0.05560	\$	-
Large Volume Service Interruptible												
Customer Charge (\$/Month)		\$	400.00	\$	10,694.43	\$	(10,294.43)	-96%	\$	400.00	\$	-
Usage Charge	Per Therm Net Embedded Fuel	\$	0.20094	\$	0.27958	\$	(0.08)	-28%	\$	0.20094	\$	-
Embedded Fuel Cost (Natural Gas)	Per Therm	\$	0.06906	\$	0.06906	\$	-	0%	\$	0.06906	\$	-
Purchased Gas Adjustment	Per Therm	\$	0.23000	\$	0.18479	\$	0.05	24%	\$	0.23000	\$	-
Manufactured Gas Plant Cost Recovery	Per Therm	\$	0.05560	\$	0.05560	\$	-	0%	\$	0.05560	\$	-

Current v. COS v. Proposed Rates

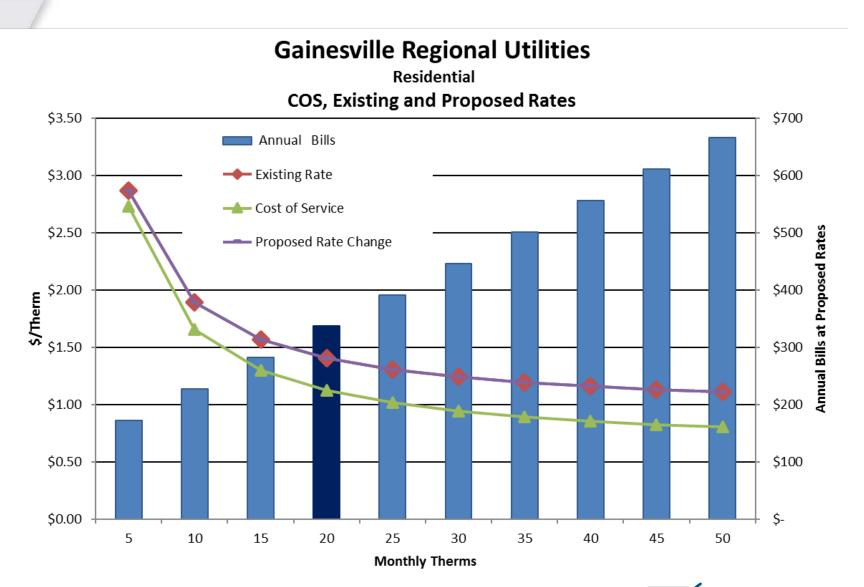
	GAS Rates (\$/Therm Unless Noted)		R/	ATES FY 2018	OS Rates		fference Rates v. COS	Change from COS	oposed Rates	Pro	rence posed urrent
Ţ	Regular Service Interruptible										
	Customer Charge (\$/Month)		\$	400.00	\$ 106.94	\$	293.06	274%	\$ 400.00	\$	-
	Usage Charge	Per Therm Net Embedded Fuel	\$	0.32484	\$ 0.27958	\$	0.05	16%	\$ 0.32484	\$	-
	Embedded Fuel Cost (Natural Gas)	Per Therm	\$	0.06906	\$ 0.06906	\$	-	0%	\$ 0.06906	\$	-
	Purchased Gas Adjustment	Per Therm	\$	0.23000	\$ 0.18479	\$	0.05	24%	\$ 0.23000	\$	-
	Manufactured Gas Plant Cost Recover	y Per Therm	\$	0.05560	\$ 0.05560	\$	-	0%	\$ 0.05560	\$	-
!	<u>UF Cogen</u>										
	Customer Charge (\$/Month)		\$	300.00	\$ 1,604.16	\$	(1,304.16)	-81%	\$ 300.00	\$	-
	Purchased Gas Adjustment Transportation Charge	Per Therm Per Therm	\$	- 0.01000	\$ 0.03176	\$	(0.02)	-69%	0.01	\$	-
ļ	Deerhaven Renewable Generating Stati Customer Charge (\$/Month)	<u>on</u>	\$	-	\$ 1,604.16	\$	(1,604.16)	-100%	\$ -	\$	-
	Purchased Gas Adjustment	Per Therm	\$	0.23000	\$ 0.25385	\$	(0.02)	-9%	\$ 0.23000	\$	-
	Usage Charge Embedded Fuel Cost (Natural Gas)	Per Therm Per Therm	\$ \$	-	\$ 0.03176	\$ \$	(0.03)	-100% 100%	 -	\$ \$	-

Current v. COS v. Proposed Revenues

										Dif	ference		
	Re	venue at	С	COS Rate Change from				P	roposed	Proposed v.			
GAS Rate Revenues	Cur	rent Rates	F	Revenue COS				Rates			Current		
	At F	Y2018 Rates											
<u>Residential</u>													
Non-Gas	\$	9,182,158	\$	7,182,535	\$	1,999,622	28%	\$	9,182,158	\$	-		
Embedded Gas	\$	584,953	\$	584,953	\$	-	0%	\$	584,953	\$	-		
PGA	\$	1,948,150	\$	1,565,198	\$	382,952	<u>24%</u>	\$	1,948,150	\$	-		
TOTAL	\$	11,715,261	\$	9,332,687	\$:	2,382,574	26%	\$	11,715,261	\$	-		
Residential - Liquid Propane													
Non-Propane	\$	56,236	\$	25,952	\$	30,284	117%	\$	56,236	\$	-		
Embedded Propane	\$	9,223	\$	9,223	\$	-	0%	\$	9,223	\$	-		
PGA	\$	56,622	\$	95,642	\$	(39,020)	<u>-41%</u>	\$	56,622	\$	-		
TOTAL	\$	122,081	\$	130,817	\$	(8,736)	-7%	\$	122,081	\$	-		
General Service Small Commercial													
Non-Gas	\$	152,856	\$	83,352	\$	69,504	83%	\$	152,856	\$	-		
Embedded Gas	\$	10,291	\$	10,291	\$	-	0%	\$	10,291	\$	-		
PGA	\$	34,274	\$	27,537	\$	6,737	24%	\$	34,274	\$	-		
TOTAL	\$	197,422	\$	121,180	\$	76,242	63%	\$	197,422	\$	-		
General Service Regular - Firm													
Non-Gas	\$	4,227,816	\$	4,858,693	\$	(630,877)	-13%	\$	4,227,816	\$	-		
Embedded Gas	\$	564,109	\$	564,109	\$	-	0%	\$	564,109	\$	-		
PGA	\$	1,878,731	\$	1,509,425	\$	369,306	24%	\$	1,878,731	\$	-		
TOTAL	\$	6,670,656	\$	6,932,228	\$	(261,571)	-4%	\$	6,670,656	\$	-		
Large Volume Service Interruptible													
Non-Gas	\$	1,169,672	\$	2,372,475	\$(1,202,803)	-51%	\$	1,169,672	\$	-		
Embedded Gas	\$	305,936	\$	305,936	\$	-	0%	\$	305,936	\$	-		
PGA	\$	1,018,900	\$	818,613	\$	200,287	24%	\$	1,018,900	\$	-		
TOTAL	\$	2,494,508	\$	3,497,024	\$(1,002,516)	-29%	\$	2,494,508	\$	-		

Current v. COS v. Proposed Revenues

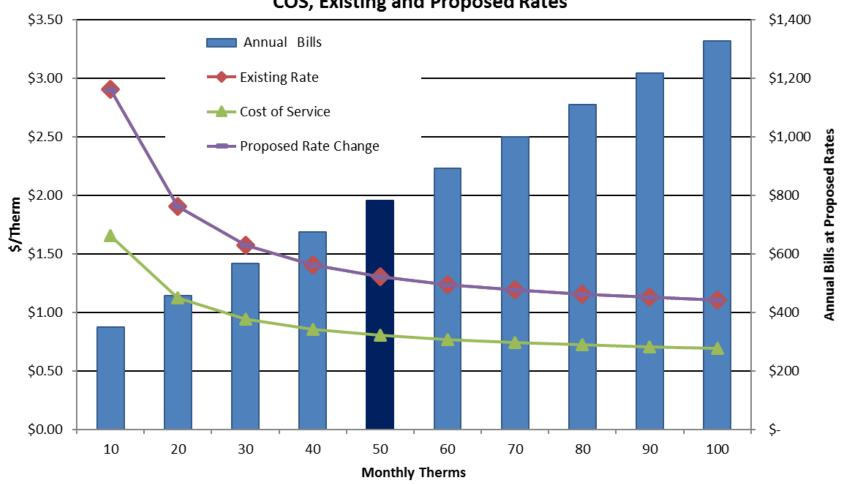
	_	_		_	-	_			_		
										Dif	fference
	Re	venue at	C	COS Rate Change from				F	Proposed	Proposed v.	
GAS Rate Revenues	Cur	rent Rates	-	Revenue	COS				Rates		urrent
Regular Service Interruptible											
Non-Gas	\$	195,556	\$	169,344	\$	26,212	15%	\$	195,556	\$	-
Embedded Gas	\$	34,627	\$	34,627	\$	-	0%	\$	34,627	\$	-
PGA	\$	115,324	\$	92,655	\$	22,669	<u>24%</u>	\$	115,324	\$	-
TOTAL	\$	345,507	\$	296,626	\$	48,881	16%	\$	345,507	\$	-
<u>UF Cogen</u>											
Non-Gas	\$	323,600	\$	1,035,486	\$	(711,886)	-69%	\$	323,600	\$	-
Embedded Gas	\$	-	\$	-	\$	-	100%	\$	-	\$	-
PGA	\$	-	\$	-	\$		<u>100%</u>	\$	-	\$	-
TOTAL	\$	323,600	\$	1,035,486	\$	(711,886)	-69%	\$	323,600	\$	-
Deerhaven Renewable Generating S	tatior	<u>1</u>									
Non-Gas	\$	-	\$	71,885	\$	(71,885)	-100%	\$	-	\$	-
Embedded Gas	\$	-	\$	-	\$	-	100%	\$	-	\$	-
PGA	\$	36,118	\$	39,864	\$	(3,745)	<u>-9%</u>	\$	36,118	\$	-
TOTAL	\$	36,118	\$	111,749	\$	(75,630)	-68%	\$	36,118	\$	-
TOTAL NATURAL GAS											
Non-Gas	\$	15,251,658	\$	15,773,771	\$	(522,113)	-3%	\$	15,251,658	\$	-
Embedded Gas	\$	1,499,917	\$	1,499,917	\$	-	0%	\$	1,499,917	\$	-
PGA	\$	5,031,498	\$	4,053,292	\$	978,206	24%	\$	5,031,498	\$	
TOTAL	\$	21,783,073	\$	21,326,980	\$	456,093	2%	\$	21,783,073	\$	-
TOTAL LIQUID PROPANE											
Non-Propane	\$	56,236	\$	25,952	\$	30,284	117%	\$	56,236	\$	-
Embedded Propane	\$	9,223	\$	9,223	\$	-	0%	\$	9,223	\$	-
PGA	\$	56,622	\$	95,642	\$	(39,020)	-41%	\$	56,622	\$	-
TOTAL	\$	122,081	\$	130,817	\$	(8,736)	-7%	\$	122,081	\$	-
TOTAL REVENUE	\$	21,905,154	\$	21,457,797	\$	447,357	2%	\$	21,905,154	\$	-



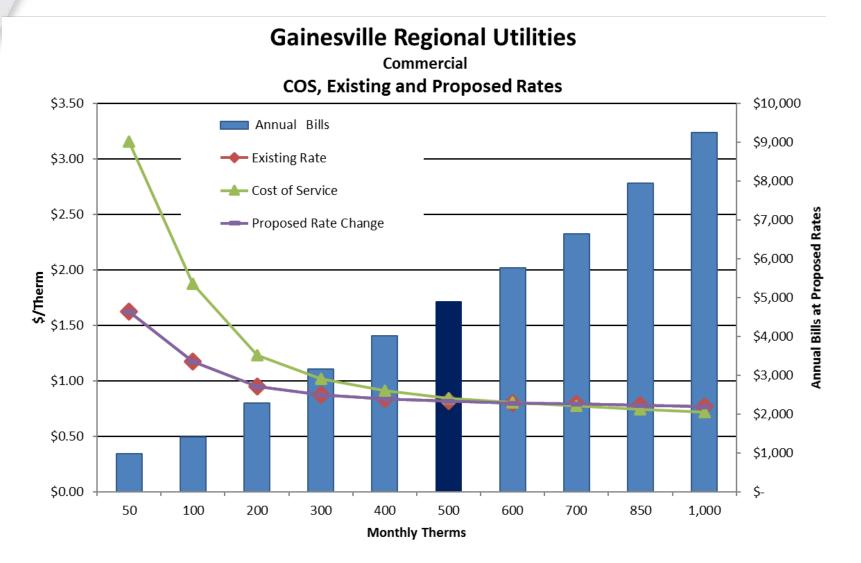


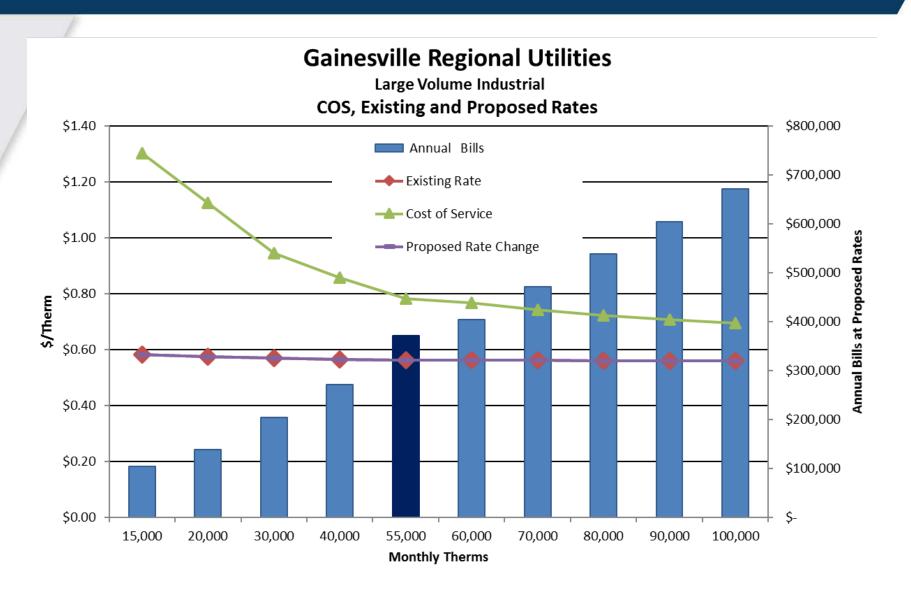
Small Commercial

COS, Existing and Proposed Rates

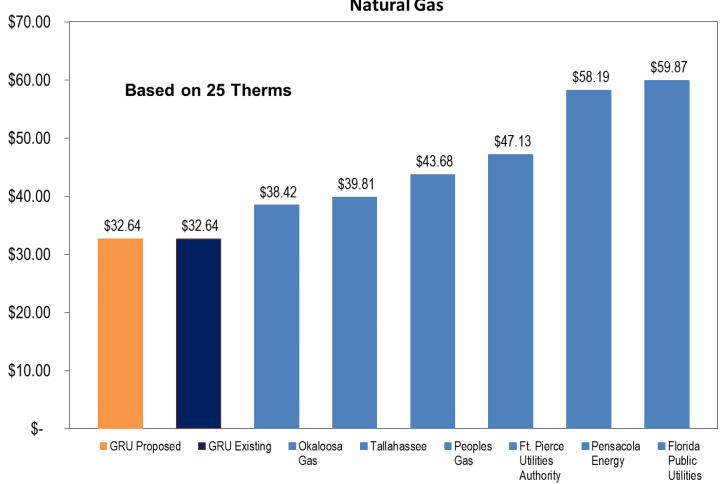


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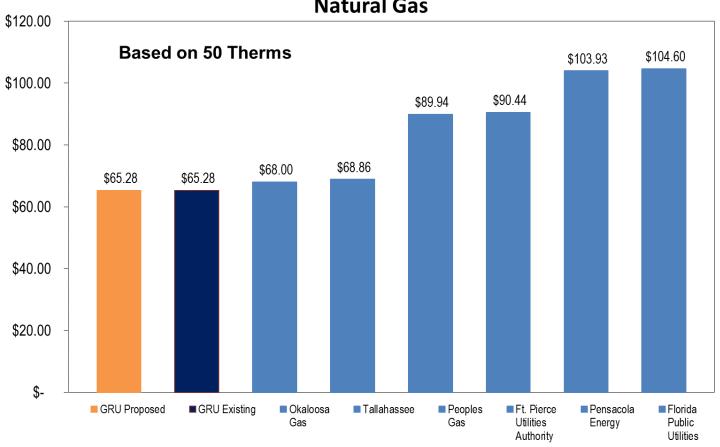




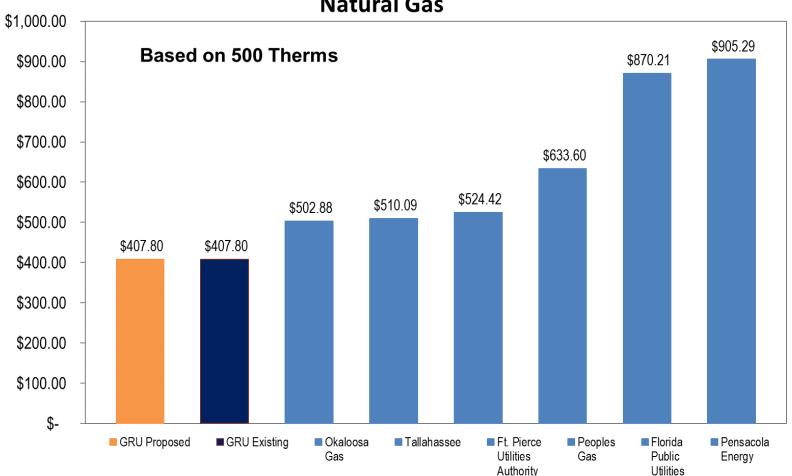




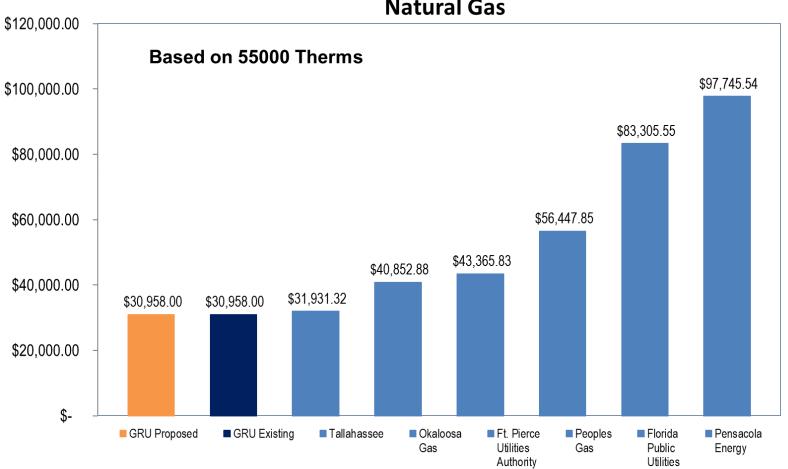
Gainesville Regional Utilities Small Commerical Monthly Bill Comparison Natural Gas



Gainesville Regional Utilities Commercial Monthly Bill Comparison Natural Gas



Gainesville Regional Utilities Large Volume Industrial Monthly Bill Comparison Natural Gas



Natural Gas Recommendations

- Move retail rate classes towards cost-based rates over time to the extent possible.
- Maintain competitive rates to provide systemwide benefits.







WATER

GAINESVILLE REGIONAL UTILITIES



Water System

- Existing Rates
- Factors Driving Proposed Rates
- FY 2019 Cost of Service Analysis
- Cost of Service vs. Current and Proposed Rates
- Revenues at Current, COS, and Proposed Rates
- Bill Comparisons
- Neighboring Utility Comparisons
- Recommendations
- Comments/Questions

Existing Rates - Water

Monthly Base Charges:		
5/8 & 3/4 Inch	\$	9.45
1.0 Inch	\$	9.65
1.5 Inch	\$	12.50
2.0 Inch	\$	20.00
3.0 Inch	\$	74.00
4.0 Inch	\$	100.00
6.0 Inch	\$	140.00
8.0 Inch	\$	200.00
10.0 Inch	\$	275.00
Volumetric Per 1,000 Gal - Residential:		
0 to 4,000 Gallons / Month	\$	2.45
4,001 to 16,000 Gallons / Month	\$	3.75
All Over 16,000 Gallons / Month	\$	6.00
Volumetric Per 1,000 Gal - Res Irrigation:		
0 to 12,000 Gallons / Month	\$	3.75
All Over 12,000 Gallons / Month	\$	6.00
Volumetric Per 1,000 Gal - General Service:		
Multi-Family	\$	3.75
Nonresidential	\$	3.85
Nonresidential Irrigation	\$	4.60
9-11	т	

Proposed Rate Structure Changes - Water

Monthly Base Charges

- Increment by meter size in accordance with AWWA meter equivalency factors
- Apply a 5-year phasing approach to avoid rate shock to larger customers
- Volumetric Rates
 - Maintain current volumetric rate structure
 - Apply minor adjustments as proposed for rate structure consistency

Factors Driving Proposed Rates - Water

Meter Equivalency Factors

Meter Size	Base Charges		Existing Factors	AWWA Factors ⁽¹⁾
5/8 & 3/4 Inch	\$	9.45	1.00	1.00
1.0 Inch	\$	9.65	1.02	2.50
1.5 Inch	\$	12.50	1.32	5.00
2.0 Inch	\$	20.00	2.12	8.00
3.0 Inch	\$	74.00	7.83	16.00
4.0 Inch	\$	100.00	10.58	25.00
6.0 Inch	\$	140.00	14.81	50.00
8.0 Inch	\$	200.00	21.16	80.00
10.0 Inch	\$	275.00	29.10	125.00

⁽¹⁾ Meter-size equivalency factors established by the AWWA and identified in AWWA Standards C700, M1 and M22.

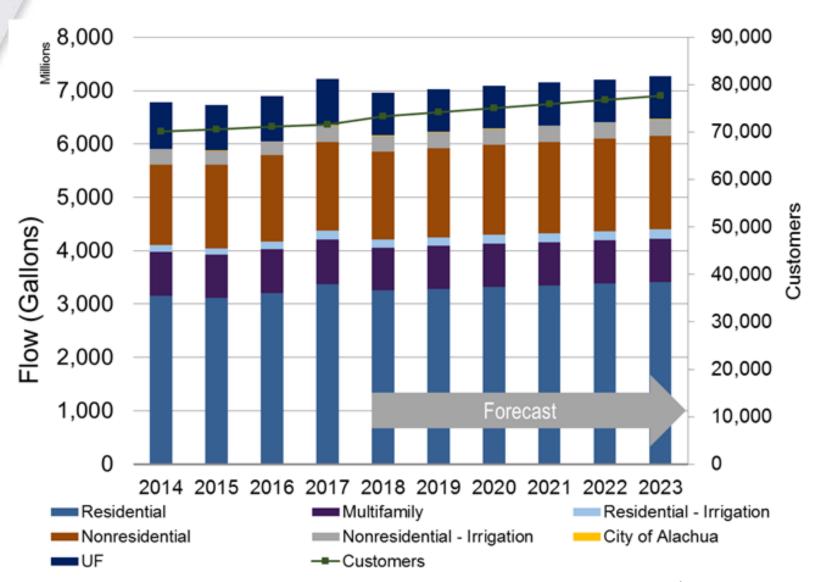


Factors Driving Proposed Rates - Water

Equivalency Factor Phasing

Meter Size	AWWA	Existing	Р	roposed P	hasing Imp	lementation	1
Weter Size	Factors	Factors	Test Year	Year 2	Year 3	Year 4	Year 5
5/8 & 3/4 Inch	1.00	1.00	1.00	1.00	1.00	1.00	1.00
1.0 Inch	2.50	1.02	1.30	1.60	1.90	2.20	2.50
1.5 Inch	5.00	1.32	2.10	2.90	3.70	4.50	5.00
2.0 Inch	8.00	2.12	3.30	4.50	5.70	6.90	8.00
3.0 Inch	16.00	7.83	9.50	11.20	12.90	14.60	16.00
4.0 Inch	25.00	10.58	13.50	16.40	19.30	22.20	25.00
6.0 Inch	50.00	14.81	21.90	29.00	36.10	43.20	50.00
8.0 Inch	80.00	21.16	32.90	44.70	56.50	68.30	80.00
10.0 Inch	125.00	29.10	48.30	67.50	86.70	105.90	125.00

Projected Customers & Usage - Water



COS Determinants - Water

Customer-Related Determinants

	Customer A		Equivalent Residentia	
	Amount	Percent	Amount Per	cent
Customer Class:				
Residential	64,673	87.09%	70,858 8	3.83%
Multifamily	1,350	1.82%	2,181	2.58%
Residential - Irrigation	1,727	2.33%	2,025	2.40%
Nonresidential	5,103	6.87%	7,368	8.72%
Nonresidential - Irrigation	1,328	1.79%	1,530	1.81%
City of Alachua	4	0.01%	25	0.03%
UF On Campus	36	0.05%	421	0.50%
UF Off Campus	40	0.05%	113	0.13%
Total System	74,261	100.00%	84,521 10	0.00%

COS Determinants - Water

Flow-Related Determinants

	Avg Day Usage - Base		Max Day	Max Day	Extra Capacit	ty - System	Extra Capad	city - Dist.
	Amount	Percent	Factor	Capacity	Amount	Percent	Amount	Percent
Customer Class:								
Residential	8,229,853	43.18%	1.19	9,800,136	1,570,283	49.34%	1,570,283	49.45%
Multifamily	2,301,949	12.08%	1.18	2,727,441	425,492	13.37%	425,492	13.40%
Residential - Irrigation	594,154	3.12%	1.62	964,506	370,352	11.64%	370,352	11.66%
Nonresidential	4,857,420	25.48%	1.11	5,393,226	535,807	16.84%	535,807	16.87%
Nonresidential - Irrigation	870,021	4.56%	1.31	1,138,691	268,670	8.44%	268,670	8.46%
City of Alachua	15,030	0.08%	1.45	21,797	6,767	0.21%	0	0.00%
UF On Campus	2,165,479	11.36%	1.00	2,165,479	0	0.00%	0	0.00%
UF Off Campus	26,301	0.14%	1.19	31,266	4,965	0.16%	4,965	0.16%
Total System	19,060,207	100.00%		22,242,544	3,182,337	100.00%	3,175,570	100.00%

COS Functionalization - Water

	Supply/ Treatment	Transmission	Distribution	Administration	Customer Billing
Revenue Requirements:	•			-	
Customer Expenses	\$ 0	\$ 0	\$ 0	\$ 0	\$1,474,155
Admin & General	1,616,443	608,515	2,037,203	187,533	499,518
Operating Expenses	7,677,310	839,972	2,812,080	0	0
Debt Service	1,951,191	1,060,459	3,550,231	618,419	0
General Fund Transfer	3,056,699	476,405	1,594,921	61,679	649,138
UPIF	2,922,072	507,497	1,655,596	754,267	1,318,682
Total Expenditures	\$17,223,716	\$ 3,492,848	\$11,650,030	\$ 1,621,900	\$3,941,493
Non-Rate Revenues	(2,314,239)	(469,311)	(1,565,339)	(217,924)	(529,593)
Net Requirement	\$14,909,477	\$ 3,023,537	\$10,084,692	\$ 1,403,975	\$3,411,900

Total Net Revenue Requirement \$32,833,580



COS Classification - Water

	Test Year Budget	Base	Max Day System	Max Day Distribution	Cust Billing
Revenue Requirements:					
Customer Expenses	\$ 1,474,155	\$ 0	\$ 0	\$ 0	\$1,474,155
Admin & General	4,949,212	2,861,328	629,229	938,778	519,876
Operating Expenses	11,329,363	7,318,710	2,752,003	1,258,650	0
Debt Service	7,180,300	4,595,069	840,178	1,677,920	67,134
General Fund Transfer	5,838,842	3,348,197	1,112,082	722,730	655,833
UPIF	7,158,115	3,719,349	1,184,709	853,494	1,400,563
Total Expenditures	\$ 37,929,986	\$21,842,652	\$ 6,518,201	\$ 5,451,572	\$4,117,561
Non-Rate Revenues	(5,096,406)	(2,934,855)	(875,808)	(732,492)	(553,250)
Net Requirement	\$ 32,833,580	\$18,907,797	\$ 5,642,392	\$ 4,719,080	\$3,564,311

Existing, COS & Proposed Rates - Water

Monthly Base Charges

Description	Test Year	Water Rat	Difference vs. Existing			
Description	Existing	COS	Proposed	COS	Proposed	
Monthly Base Charges:						
5/8 & 3/4 Inch	\$ 9.45	\$ 3.51	\$ 9.45	\$ (5.94)	\$ -	
1.0 Inch	\$ 9.65	\$ 3.58	\$ 12.29	\$ (6.07)	\$ 2.64	
1.5 Inch	\$ 12.50	\$ 4.64	\$ 19.85	\$ (7.86)	\$ 7.35	
2.0 Inch	\$ 20.00	\$ 7.45	\$ 31.19	\$ (12.55)	\$ 11.19	
3.0 Inch	\$ 74.00	\$ 27.52	\$ 89.78	\$ (46.48)	\$ 15.78	
4.0 Inch	\$ 100.00	\$ 37.18	\$ 127.58	\$ (62.82)	\$ 27.58	
6.0 Inch	\$ 140.00	\$ 52.05	\$ 206.96	\$ (87.95)	\$ 66.96	
8.0 Inch	\$ 200.00	\$ 74.36	\$ 310.91	\$ (125.64)	\$ 110.91	
10.0 Inch	\$ 275.00	\$ 102.26	\$ 456.44	\$ (172.74)	\$ 181.44	

Existing, COS & Proposed Rates - Water

Volumetric Rates

Description	Test Year Water Rates - Inside							Difference vs. Existing			
Description	Existing			COS		Proposed		cos		Proposed	
Volumetric Per 1,000 Gal - Reside	ential	:									
0 to 4,000 Gallons / Month	\$	2.45	\$	2.89	\$	2.45	\$	0.44	\$	-	
4,001 to 16,000 Gallons / Month	\$	3.75	\$	4.42	\$	3.75	\$	0.67	\$	-	
All Over 16,000 Gallons / Month	\$	6.00	\$	7.07	\$	6.13	\$	1.07	\$	0.13	
Volumetric Per 1,000 Gal - Res Irrigation:											
0 to 12,000 Gallons / Month	\$	3.75	\$	8.28	\$	3.75	\$	4.53	\$	-	
All Over 12,000 Gallons / Month	\$	6.00	\$	13.25	\$	6.13	\$	7.25	\$	0.13	
Volumetric Per 1,000 Gal - Genera	al Se	rvice:									
Multi-Family	\$	3.75	\$	4.37	\$	3.75	\$	0.62	\$	-	
Nonresidential	\$	3.85	\$	3.70	\$	3.86	\$	(0.15)	\$	0.01	
Nonresidential Irrigation	\$	4.60	\$	5.48	\$	4.61	\$	0.88	\$	0.01	

Existing, COS & Proposed Revenues - Water

Test Year 2019 Projected Revenues

Description	Test `	Year Water Reve	enues	Difference vs. Existing			
Description	Existing	cos	Proposed	cos	Proposed		
Combined Revenues:							
Residential	\$19,298,359	\$16,269,848	\$19,345,679	\$(3,028,511)	\$ 47,320		
Multifamily	3,398,541	3,762,242	3,479,959	363,701	81,418		
Residential - Irrigation	1,043,097	1,881,821	1,049,135	838,724	6,038		
Nonresidential	7,660,394	6,875,500	7,864,454	(784,894)	204,060		
Nonresidential - Irrigation	1,634,343	1,803,212	1,658,144	168,869	23,801		
City of Alachua	11,759	27,976	13,287	16,217	1,528		
UF On Campus	2,292,490	2,165,921	2,318,301	(126,569)	25,811		
UF Off Campus	48,080	47,051	53,695	(1,029)	5,615		
Total	\$35,387,063	\$32,833,571	\$35,782,654	\$(2,553,492)	\$395,591		
TY Revenue Requirement	\$32,833,580	\$32,833,580	\$32,833,580				
Difference	\$ 2,553,483	\$ (9)	\$ 2,949,074	\$(2,553,492)	\$395,591		

Typical Bill Comparisons - Water

Residential

Meter Size	Monthly		N	lont	hly Charge	Difference From Existing						
Weter Size	Flow (Gal)	E	xisting		cos		Proposed		cos		Proposed	
3/4 Inch	0	\$	9.45	\$	3.51	\$	9.45	\$	(5.94)	\$	0.00	
3/4 Inch	2,000	\$	14.35	\$	9.29	\$	14.35	\$	(5.06)	\$	0.00	
3/4 Inch	4,000	\$	19.25	\$	15.07	\$	19.25	\$	(4.18)	\$	0.00	
3/4 Inch	6,000	\$	26.75	\$	23.91	\$	26.75	\$	(2.84)	\$	0.00	
3/4 Inch	8,000	\$	34.25	\$	32.76	\$	34.25	\$	(1.49)	\$	0.00	
3/4 Inch	12,000	\$	49.25	\$	50.44	\$	49.25	\$	1.19	\$	0.00	
3/4 Inch	16,000	\$	64.25	\$	68.13	\$	64.25	\$	3.88	\$	0.00	
3/4 Inch	20,000	\$	88.25	\$	96.42	\$	88.77	\$	8.17	\$	0.52	

Typical Bill Comparisons - Water

Small Commercial

Meter Size	Monthly		N	l ontl	nly Charge	Di	Difference From Existing					
IVICTO SIZE	Flow (Gal)	E	Existing		cos		Proposed		cos		Proposed	
3/4 Inch	10,000	\$	47.95	\$	40.54	\$	48.05	\$	(7.41)	\$	0.10	
3/4 Inch	20,000	\$	86.45	\$	77.57	\$	86.65	\$	(8.88)	\$	0.20	
1.0 Inch	40,000	\$	163.65	\$	151.69	\$	166.69	\$	(11.96)	\$	3.04	
1.0 Inch	60,000	\$	240.65	\$	225.75	\$	243.89	\$	(14.90)	\$	3.24	
1.5 Inch	80,000	\$	320.50	\$	300.86	\$	328.65	\$	(19.64)	\$	8.15	
1.5 Inch	100,000	\$	397.50	\$	374.92	\$	405.85	\$	(22.58)	\$	8.35	
2.0 Inch	150,000	\$	597.50	\$	562.86	\$	610.19	\$	(34.64)	\$	12.69	
2.0 Inch	200,000	\$	790.00	\$	748.00	\$	803.19	\$	(42.00)	\$	13.19	

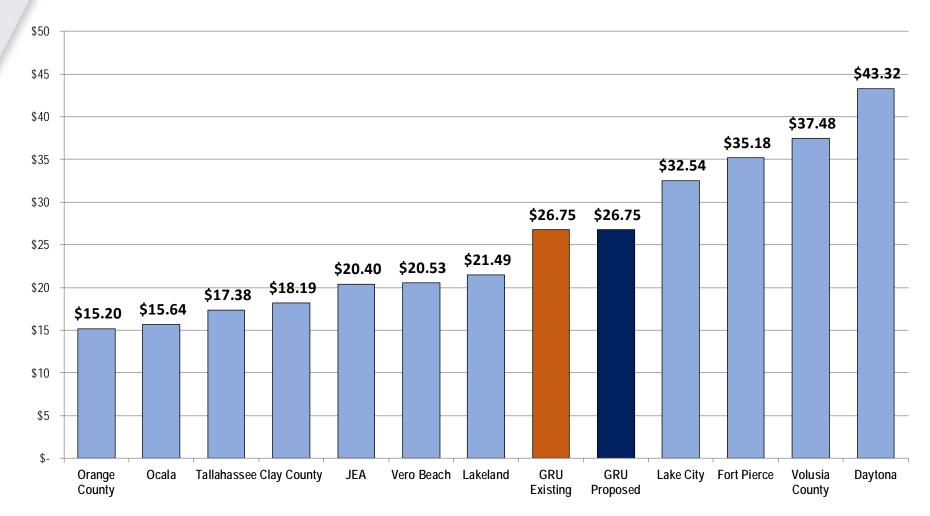
Typical Bill Comparisons - Water

Large Commercial

Meter Size	Monthly		ľ	Vont	hly Charge	Di	Difference From Existing				
IVICTEI SIZE	Flow (Gal)	E	Existing		cos	Proposed		cos		Pr	oposed
3.0 Inch	150,000	\$	651.50	\$	582.93	\$	668.78	\$	(68.57)	\$	17.28
3.0 Inch	200,000	\$	844.00	\$	768.07	\$	861.78	\$	(75.93)	\$	17.78
4.0 Inch	300,000	\$	1,255.00	\$	1,148.01	\$	1,285.58	\$	(106.99)	\$	30.58
4.0 Inch	400,000	\$	1,640.00	\$	1,518.28	\$	1,671.58	\$	(121.72)	\$	31.58
6.0 Inch	600,000	\$	2,450.00	\$	2,273.70	\$	2,522.96	\$	(176.30)	\$	72.96
6.0 Inch	1,000,000	\$	3,990.00	\$	3,754.80	\$	4,066.96	\$	(235.20)	\$	76.96
8.0 Inch	2,000,000	\$	7,900.00	\$	7,479.86	\$	8,030.91	\$	(420.14)	\$	130.91
8.0 Inch	6,000,000	\$2	23,300.00	\$2	22,290.86	\$2	23,470.91	\$	(1,009.14)	\$	170.91

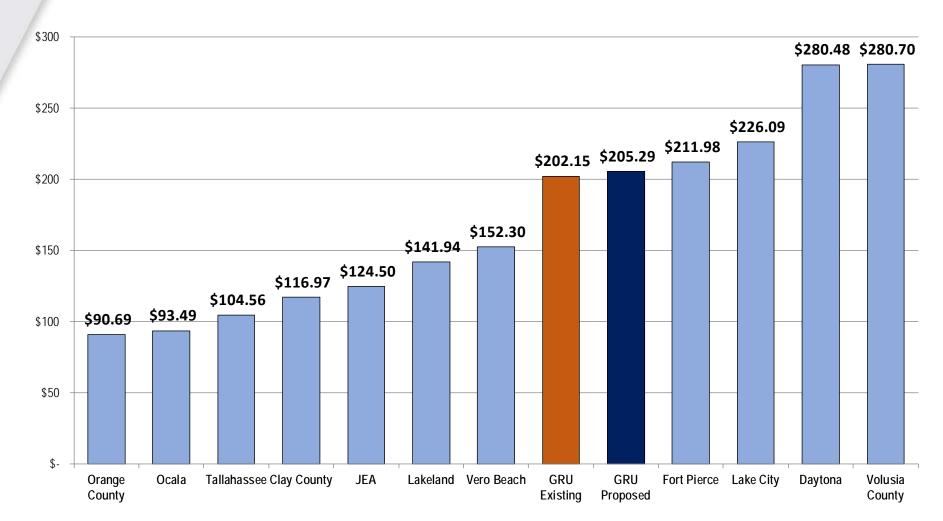
Neighboring Utility Comparisons - Water

Residential – 6,000 Gallons Per Month



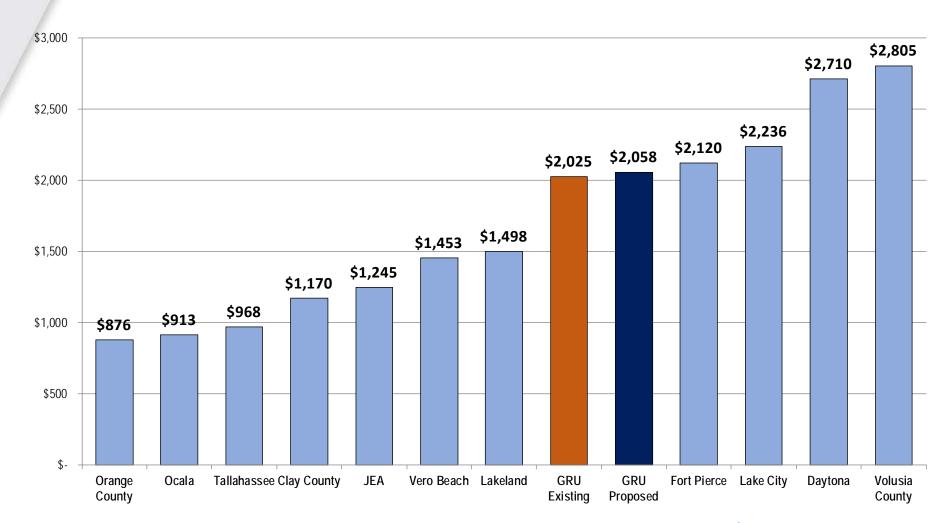
Neighboring Utility Comparisons - Water

Small Commercial – 50,000 Gallons Per Month



Neighboring Utility Comparisons - Water

Large Commercial – 500,000 Gallons Per Month



Recommendations - Water

- Adopt the proposed water rates to become effective as of October 1, 2018 (or other such date as deemed appropriate by the City Commission)
- Apply a phase-in approach to adjust the base monthly charges to be consistent with AWWA meter equivalency factors
- Review the rates as needed to ensure the financial sufficiency of the utility system









Wastewater System

- Existing Rates
- Factors Driving Proposed Rates
- FY 2019 Cost of Service Analysis
- Cost of Service vs. Current and Proposed Rates
- Revenues at Current, COS, and Proposed Rates
- Bill Comparisons
- Neighboring Utility Comparisons
- Recommendations
- Comments/Questions



Existing Rates - Wastewater

Monthly Base Charges: All Connection Sizes	\$	9.10
Volumetric Rates Per 1,000 Gal: All Billable Flow - General Service All Billable Flow - Reclaimed	\$ \$	6.30 0.95
Residential Flat Fee: Per Month	\$	40.60

Proposed Rate Structure Changes - Wastewater

- Monthly Base Charges
 - Increment by connection size in accordance with the proposed water meter equivalency factors
 - Apply a 5-year phasing approach to avoid rate shock to larger customers
- Volumetric Rates
 - Maintain current volumetric rate structure



Factors Driving Proposed Rates - Wastewater

Meter Equivalency Factors

Meter Size	Base Charges		Existing Factors	AWWA Factors (1)
5/8 & 3/4 Inch	\$	9.10	1.00	1.00
1.0 Inch	\$	9.10	1.00	2.50
1.5 Inch	\$	9.10	1.00	5.00
2.0 Inch	\$	9.10	1.00	8.00
3.0 Inch	\$	9.10	1.00	16.00
4.0 Inch	\$	9.10	1.00	25.00
6.0 Inch	\$	9.10	1.00	50.00
8.0 Inch	\$	9.10	1.00	80.00
10.0 Inch	\$	9.10	1.00	125.00

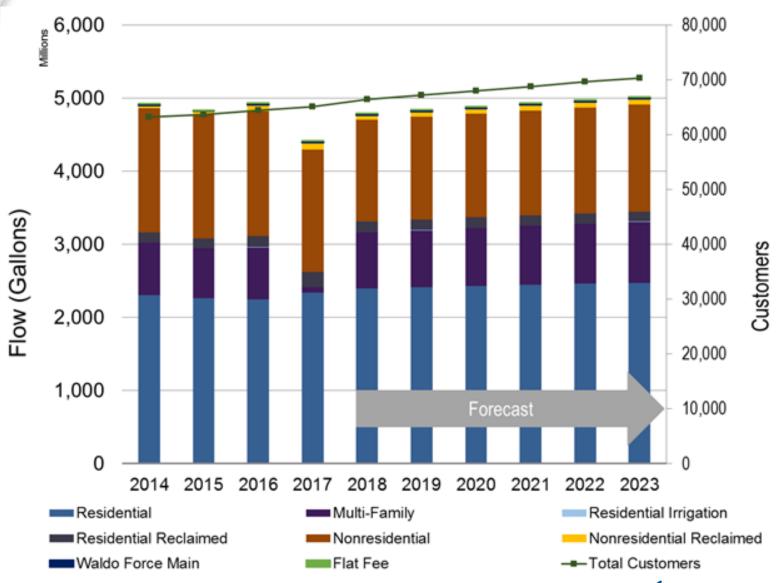
⁽¹⁾ Meter-size equivalency factors established by the AWWA and identified in AWWA Standards C700, M1 and M22.

Factors Driving Proposed Rates - Wastewater

Equivalency Factor Phasing

Meter Size	AWWA	Existing	Р	roposed P	hasing Imp	lementatio	า
Weter Size	Factors	Factors	Test Year	Year 2	Year 3	Year 4	Year 5
5/8 & 3/4 Inch	1.00	1.00	1.00	1.00	1.00	1.00	1.00
1.0 Inch	2.50	1.00	1.30	1.60	1.90	2.20	2.50
1.5 Inch	5.00	1.00	2.10	2.90	3.70	4.50	5.00
2.0 Inch	8.00	1.00	3.30	4.50	5.70	6.90	8.00
3.0 Inch	16.00	1.00	9.50	11.20	12.90	14.60	16.00
4.0 Inch	25.00	1.00	13.50	16.40	19.30	22.20	25.00
6.0 Inch	50.00	1.00	21.90	29.00	36.10	43.20	50.00
8.0 Inch	80.00	1.00	32.90	44.70	56.50	68.30	80.00
10.0 Inch	125.00	1.00	48.30	67.50	86.70	105.90	125.00

Projected Customers & Flows - Wastewater



COS Determinants - Wastewater

Customer-Related Determinants

	Customer Ac	counts	Equivalent Residential Units			
	Amount	Amount Percent Amoun		Percent		
Customer Class:						
Residential	57,392	85.33%	62,185	84.97%		
Multi-Family	1,367	2.03%	1,406	1.92%		
Res Irrigation	2,929	4.35%	3,513	4.80%		
Flat Fee	59	0.09%	62	0.08%		
Residential Reclaimed	919	1.37%	1,141	1.56%		
Nonresidential	4,452	6.62%	4,703	6.43%		
Nonresidential Reclaimed	140	0.21%	173	0.24%		
Waldo Force Main	2	0.00%	2	0.00%		
Total System	67,260	100.00%	73,185	100.00%		

COS Determinants - Wastewater

Flow-Related Determinants

	Annual Flow -	Treatment	Annual Flow - Collection			
	Amount	Percent	Amount	Percent		
Customer Class:						
Residential	2,640,381,545	50.45%	2,640,381,545	50.67%		
Multi-Family	809,194,191	15.46%	809,194,191	15.53%		
Res Irrigation	1,157,117	0.02%	1,157,117	0.02%		
Flat Fee	3,720,000	0.07%	3,720,000	0.07%		
Residential Reclaimed	181,598,904	3.47%	181,598,904	3.49%		
Nonresidential	1,494,971,469	28.57%	1,494,971,469	28.69%		
Nonresidential Reclaimed	79,659,041	1.52%	79,659,041	1.53%		
Waldo Force Main	22,882,966	0.44%	0	0.00%		
Total System	5,233,565,233	100.00%	5,210,682,267	100.00%		

COS Functionalization - Wastewater

	Treatment	Collection	Administration	Customer Billing
Revenue Requirements:				
Customer Expenses	\$ 0	\$ 0	\$ 0	\$ 1,554,519
Admin & General	2,681,653	2,207,694	214,217	383,202
Operating Expenses	11,307,912	2,741,891	0	0
Debt Service	3,297,337	4,689,900	721,841	0
General Fund Transfer	4,874,256	1,724,538	74,638	675,142
UPIF	3,683,795	4,214,055	652,076	640,107
Total Expenditures	\$25,844,953	\$15,578,079	\$ 1,662,771	\$ 3,252,971
Non-Rate Revenues	(3,076,445)	(1,854,331)	(197,927)	(387,216)
Net Requirement	\$22,768,508	\$13,723,748	\$ 1,464,843	\$ 2,865,755

Total Net Revenue Requirement

\$40,822,854

Existing, COS & Proposed Rates - Wastewater

Monthly Base Charges

Description		Test Yea	astewa	Difference vs. Existing						
		Existing		COS		Proposed		cos		Proposed
Monthly Base Charges:										
5/8 & 3/4 Inch	\$	9.10	\$	3.38	\$	9.40	\$	(5.72)	\$	0.30
1.0 Inch	\$	9.10	\$	3.38	\$	12.22	\$	(5.72)	\$	3.12
1.5 Inch	\$	9.10	\$	3.38	\$	19.74	\$	(5.72)	\$	10.64
2.0 Inch	\$	9.10	\$	3.38	\$	31.02	\$	(5.72)	\$	21.92
3.0 Inch	\$	9.10	\$	3.38	\$	89.30	\$	(5.72)	\$	80.20
4.0 Inch	\$	9.10	\$	3.38	\$	126.90	\$	(5.72)	\$	117.80
6.0 Inch	\$	9.10	\$	3.38	\$	205.86	\$	(5.72)	\$	196.76
8.0 Inch	\$	9.10	\$	3.38	\$	309.26	\$	(5.72)	\$	300.16
10.0 Inch	\$	9.10	\$	3.38	\$	454.02	\$	(5.72)	\$	444.92

Existing, COS & Proposed Rates - Wastewater

Volumetric Rates

Description		Test Yea	astewa	Difference vs. Existing						
		Existing		COS		Proposed		COS		Proposed
Volumetric Rates Per 1,000 Gal:										
All Billable Flow - General Service	\$	6.30	\$	7.24	\$	6.49	\$	0.94	\$	0.19
All Billable Flow - Reclaimed	\$	0.95	\$	7.24	\$	0.98	\$	6.29	\$	0.03
Residential Flat Fee:										
Per Month	\$	40.60	\$	39.61	\$	41.85	\$	(0.99)	\$	1.25

Existing, COS & Proposed Revenues - Wastewater

Test Year 2019 Projected Revenues

Description	Test Yea	r Wastewater R	Difference vs. Existing			
Description	Existing	cos	Proposed	cos	Proposed	
Combined Revenues:						
Residential	\$23,430,596	\$21,653,079	\$24,163,733	\$(1,777,517)	\$ 733,137	
Multi-Family	5,252,105	5,919,043	5,919,043 5,578,639		326,534	
Res Irrigation	391,079	151,073	405,199	(240,006)	14,120	
Flat Fee	30,206	29,467	31,136	(740)	930	
Residential Reclaimed	297,462	1,361,859	307,764	1,064,397	10,302	
Nonresidential	9,933,703	11,020,873	10,604,514	1,087,170	670,811	
Nonresidential Reclaimed	94,751	584,102	111,770	489,351	17,019	
Waldo Force Main	144,163	103,338	148,510	(40,824)	4,348	
Total	\$39,574,065	\$40,822,834	\$41,351,266	\$ 1,248,768	\$ 1,777,201	
TY Revenue Requirement	enue Requirement \$40,822,854 \$40,822,854 \$40,		\$40,822,854			
Difference	\$ (1,248,788)	\$ (20)	\$ 528,412	\$ 1,248,768	\$ 1,777,201	

Typical Bill Comparisons - Wastewater

Residential

2	Meter Size	Monthly		Monthly Charges						Difference From Existing			
1	ivieter Size	Flow (Gal)	E	Existing		cos	Proposed		cos		Proposed		
	3/4 Inch	0	\$	9.10	\$	3.38	\$	9.40	\$	(5.72)	\$	0.30	
	3/4 Inch	2,000	\$	21.70	\$	17.87	\$	22.38	\$	(3.83)	\$	0.68	
	3/4 Inch	4,000	\$	34.30	\$	32.36	\$	35.36	\$	(1.94)	\$	1.06	
	3/4 Inch	6,000	\$	46.90	\$	46.85	\$	48.34	\$	(0.05)	\$	1.44	
	3/4 Inch	8,000	\$	59.50	\$	61.34	\$	61.32	\$	1.84	\$	1.82	
	3/4 Inch	12,000	\$	84.70	\$	90.31	\$	87.28	\$	5.61	\$	2.58	
	3/4 Inch	16,000	\$	109.90	\$	119.29	\$	113.24	\$	9.39	\$	3.34	
	3/4 Inch	20,000	\$	135.10	\$	148.27	\$	139.20	\$	13.17	\$	4.10	

Typical Bill Comparisons - Wastewater

Small Commercial

Meter Size	Monthly	Monthly Charges					Difference From Existing				
Weter Size	Flow (Gal)		Existing		cos	Proposed		cos		Proposed	
3/4 Inch	10,000	\$	72.10	\$	75.83	\$	74.30	\$	3.73	\$	2.20
3/4 Inch	20,000	\$	135.10	\$	148.27	\$	139.20	\$	13.17	\$	4.10
1.0 Inch	40,000	\$	261.10	\$	293.15	\$	271.82	\$	32.05	\$	10.72
1.0 Inch	60,000	\$	387.10	\$	438.04	\$	401.62	\$	50.94	\$	14.52
1.5 Inch	80,000	\$	513.10	\$	582.92	\$	538.94	\$	69.82	\$	25.84
1.5 Inch	100,000	\$	639.10	\$	727.80	\$	668.74	\$	88.70	\$	29.64
2.0 Inch	150,000	\$	954.10	\$	1,090.01	\$	1,004.52	\$	135.91	\$	50.42
2.0 Inch	200,000	\$	1,269.10	\$	1,452.22	\$	1,329.02	\$	183.12	\$	59.92

Typical Bill Comparisons - Wastewater

Large Commercial

Meter Size	Monthly	M	lonthly Charge	Difference From Existing			
Meter Size	Flow (Gal)	Existing	cos	Proposed	cos	Proposed	
3.0 Inch	150,000	\$ 954.10	\$ 1,090.01	\$ 1,062.80	\$ 135.91	\$ 108.70	
3.0 Inch	200,000	\$ 1,269.10	\$ 1,452.22	\$ 1,387.30	\$ 183.12	\$ 118.20	
4.0 Inch	300,000	\$ 1,899.10	\$ 2,176.64	\$ 2,073.90	\$ 277.54	\$ 174.80	
4.0 Inch	400,000	\$ 2,529.10	\$ 2,901.06	\$ 2,722.90	\$ 371.96	\$ 193.80	
6.0 Inch	600,000	\$ 3,789.10	\$ 4,349.90	\$ 4,099.86	\$ 560.80	\$ 310.76	
6.0 Inch	1,000,000	\$ 6,309.10	\$ 7,247.58	\$ 6,695.86	\$ 938.48	\$ 386.76	
8.0 Inch	2,000,000	\$12,609.10	\$14,491.77	\$13,289.26	\$ 1,882.67	\$ 680.16	
8.0 Inch	6,000,000	\$37,809.10	\$43,468.54	\$39,249.26	\$ 5,659.44	\$ 1,440.16	

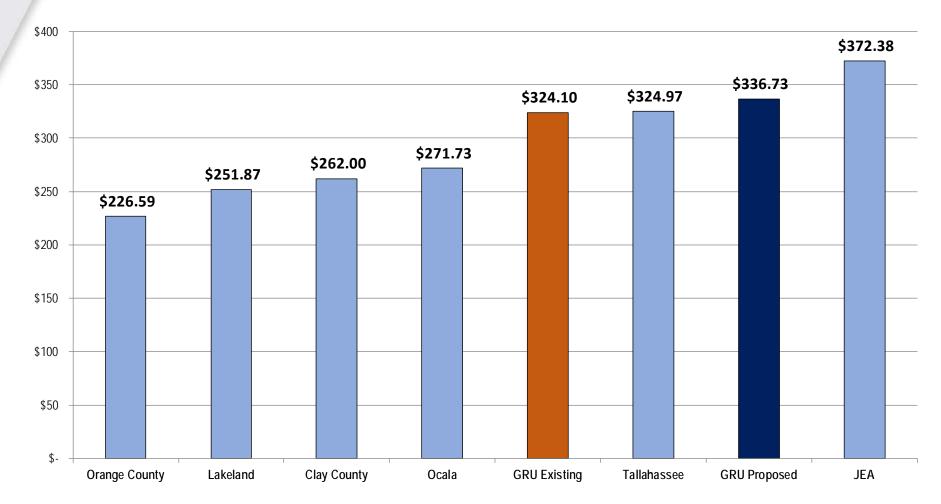
Neighboring Utility Comparisons - Wastewater

Residential – 6,000 Gallons Per Month



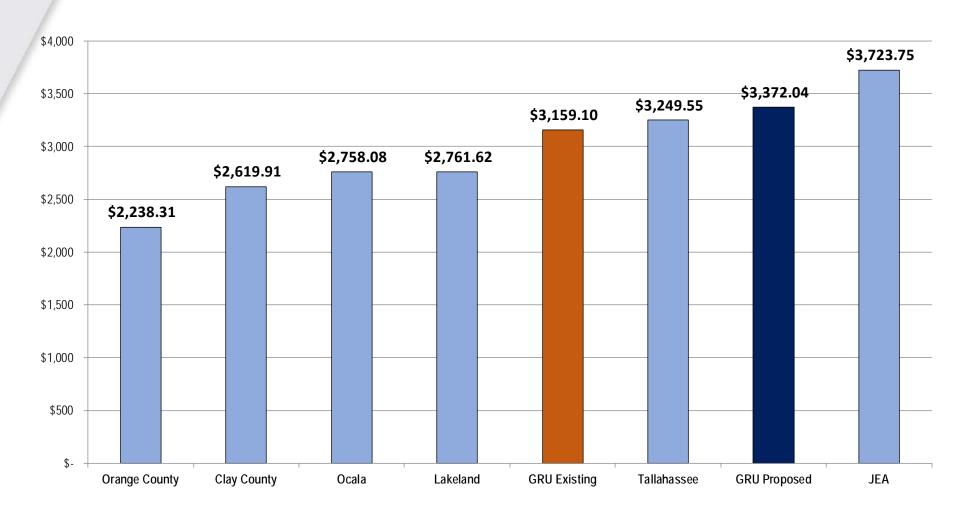
Neighboring Utility Comparisons - Wastewater

Small Commercial – 50,000 Gallons Per Month



Neighboring Utility Comparisons - Wastewater

Large Commercial – 500,000 Gallons Per Month



Recommendations - Wastewater

- Adopt the proposed wastewater rates to become effective as of October 1, 2018 (or other such date as deemed appropriate by the City Commission)
- Apply a phase-in approach to adjust the base monthly charges to be consistent with AWWA meter equivalency factors
- Review the rates as needed to ensure the financial sufficiency of the utility system







GAINESVILLE REGIONAL UTILITIES



Electric System Results

- Factors Driving Proposed Rates
- Existing Rates
- FY 2019 Revenue Requirement
- Cost of Service vs. Current and Proposed Rates
- Revenues at Current, COS, and Proposed Rates
- Bill Comparisons
- Neighboring Utility Comparisons
- Recommendations
- Comments/Questions

Factors Driving Proposed Rates - Electric

- Deerhaven Renewable Generating Station Purchase
 - Power purchase costs decrease from \$81 million in FY 2018 to \$1.6 million for the Test Year FY 2019.
 - Annual Debt Service increases from \$40 million to \$71 million.
- Cross subsidization of Residential and Rental Lighting Classes
 - All other retail classes pay more than cost to serve for the Test Year under current rates.
 - Residential subsidy \$3.7 million.
 - Rental lighting subsidy \$367,455.
- Wholesale customers can select other suppliers and contribute to fixed cost recovery, therefore, at current rates these transactions are beneficial to retail classes.

Existing Rates - Electric

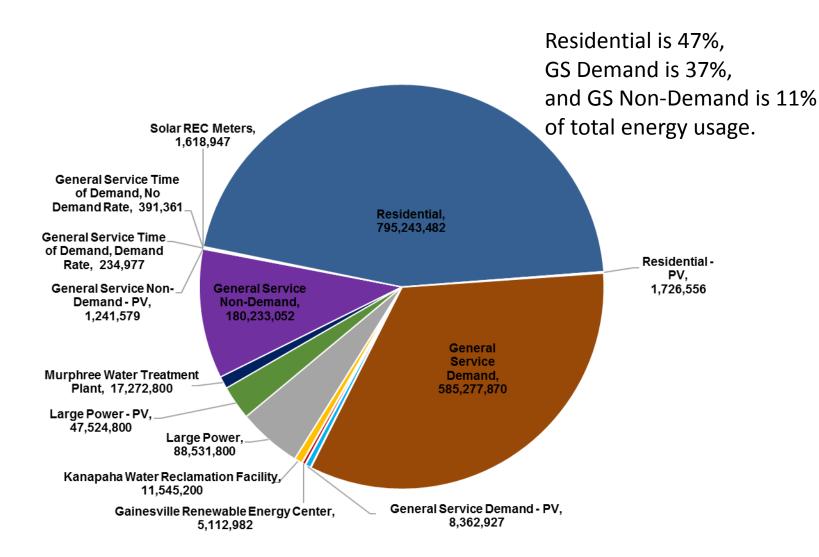
Customer Class	Rate Component	Rates Effective October 1, 2017	Rates Effective February 1, 2018
Residential			
	Tier 1 kWh (0-850), Less Embedded Fuel (\$ per kWh)	0.0375	0.0615
	Tier 2 kWh (>850), Less Embedded Fuel (\$ per kWh)	0.0595	0.0865
	Customer Charge (\$ per Month)	14.25	14.25
	Embedded Fuel (\$ per kWh)	0.0065	0.0065
	Fuel and Purchased Power Adjustment (\$ per kWh)	0.0700	0.0350
General Se	rvice Non-Demand		
	Tier 1 kWh (0-1500), Less Embedded Fuel (\$ per kWh)	0.0635	0.0825
	Tier 2 kWh (>1500), Less Embedded Fuel (\$ per kWh)	0.0965	0.1155
	Customer Charge (\$ per Month)	29.50	29.50
	Embedded Fuel (\$ per kWh)	0.0065	0.0065
	Fuel and Purchased Power Adjustment (\$ per kWh)	0.0700	0.0350
General Se	rvice Demand		
	Energy Charge, Less Embedded Fuel (\$ per kWh)	0.0347	0.0536
	Demand Charge (\$ per kW)	8.50	9.50
	Customer Charge (\$ per Month)	100.00	100.00
	Embedded Fuel (\$ per kWh)	0.0065	0.0065
	Fuel and Purchased Power Adjustment (\$ per kWh)	0.0700	0.0350
	Primary Service Discount	(0.1500)	(0.1500)
	Primary Metering Discount*	2.00%	2.00%
Large Powe			
	Energy Charge, Less Embedded Fuel (\$ per kWh)	0.0305	0.0498
	Demand Charge (\$ per kW)	8.50	9.75
	Customer Charge (\$ per Month)	350.00	350.00
	Embedded Fuel (\$ per kWh)	0.0065	0.0065
	Fuel and Purchased Power Adjustment (\$ per kWh)	0.0700	0.0350
	Primary Service Discount	(0.1500)	(0.1500)
	Primary Metering Discount*	2.0%	2.0%



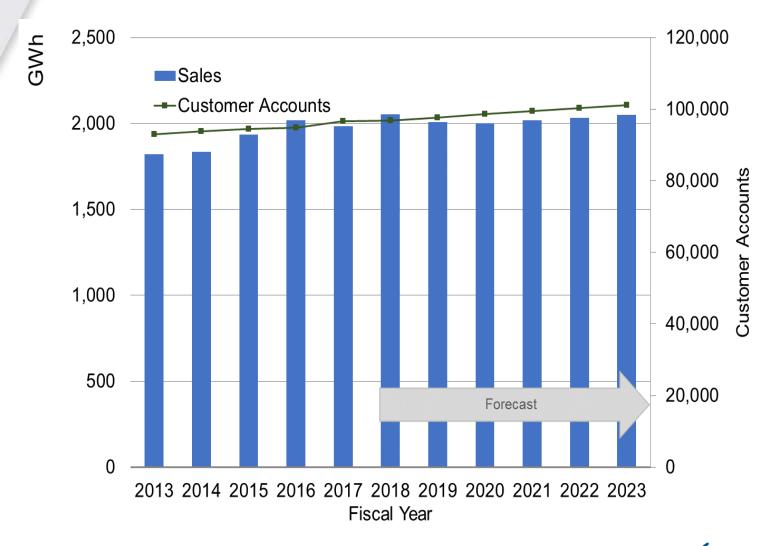
Existing Rates - Electric

Customer Class	Rate Component	Current FY 2018 Rates
Alachua		
	Base Energy Charge (\$ per kWh)	0.0185
	Demand Charge (\$ per kW)	-
	Customer Charge (\$ per Month)	1,750.00
	Fuel and Purchased Power Adjustment (\$ per kWh)	0.0395
Winter Pa	<u>ırk</u>	
	Energy Charge (\$ per kWh)	-
	Demand Charge, Base Rate (\$ per kW)	8.00
	Customer Charge (\$ per Month)	-
	Fuel and Purchased Power Adjustment (\$ per kWh)	0.0440
Wheeling	- Seminole Electric Power Cooperative	
	Wheeling Charge (\$ per kW)	1.3600

FY 2017 Energy Usage by Customer Class



Customer Sales and Accounts - Electric



Test Year Billing Determinants - Electric

			NON-	
	4414114144	COINCIDENT	COINCIDENT	AVERAGE
CUSTOMER CLASS	ANNUAL LOAD	PEAK DEMAND	PEAK DEMAND	CUSTOMER ACCOUNTS
General Service Demand	(MWH)	(MW)	(MW)	
	607,288	124.17	148.6	1,176
General Service Demand - PV	8,677	1.74	2.2	18
Gainesville Renewable Energy Center	6,136	5.14	10.1	1
Kanapaha Water Reclamation Facility	11,545	1.51	1.9	1
Large Power	96,192	21.06	23.4	9
Large Power - PV	51,637	8.33	15.4	2
Murphree Water Treatment Plant	17,273	2.24	2.9	1
General Service Non-Demand	184,335	24.29	28.4	9,417
General Service Non-Demand - PV	1,270	0.52	1.1	61
General Service Time of Demand, Demand	235	0.16	0.2	3
General Service Time of Demand, Non-Demand	391	0.23	0.3	11
Residential	834,475	216.71	232.5	81,871
Residential - PV	1,812	0.53	0.6	214
Rental Lighting	11,995	2.28	3.2	1,295
Streetlighting	12,895	2.45	3.4	15
Traffic Lights	54	0.01	0	2
Sales for Resale - Alachua	142,029	26.17	29.5	1
Sales for Resale - Winter Park	22,090	-	10	1
TOTAL	2,010,329	437.50	513.60	94,099

COS Functionalization - Electric

	Production	Transmission	Distribution	Customer
Production O&M	\$99,183,045	\$0	\$0	\$0
Purchased Power and Other Production	20,330,184	-	-	-
Transmission and Distribution O&M	-	1,547,134	13,406,324	-
Customer Expenses	-	-	-	5,683,341
Administrative & General Expense	14,272,863	1,833,379	6,948,485	7,411,885
Debt Service	56,350,705	1,620,454	13,328,135	3,798
Fund Transfers	17,206,453	494,799	4,069,690	1,160
Utility Plant Improvement Fund (UPIF) Contributions	9,346,426	380,019	12,491,686	597,279
Subtotal	\$216,689,676	\$5,875,784	\$50,244,320	\$13,697,464
Less Other Income	32,597,615	454,528	3,862,812	888,968
Total Revenue Requirement	\$184,092,061	\$5,421,256	\$46,381,508	\$12,808,496

Total Revenue Requirement is \$248,703,321

COS Classification - Electric

Production	
Demand Related	\$ 59,287,907
Energy Related	 124,804,154
Total Production	\$ 184,092,061
Transmission	
138 kV System (All Customers)	\$ 4,979,935
Direct Assignment (Alachua)	441,320
Total Transmission	\$ 5,421,256
Distribution	
Demand Related	\$ 28,255,496
Customer Related	12,033,247
Direct Assignment (Lighting)	 6,092,765
Total Distribution	\$ 46,381,508
Customer	12,808,496
Total Revenue Requirements to be Met from Base, Fuel Adjustment, and Wholesale Revenues	\$ 248,703,321



Existing, COS, & Proposed Rates - Electric

Customer		Current FY	COS Rates,	Difference Current from	Proposed Rate (Rates Effective	Difference Proposed from
Class	Rate Component	2018 Rates	Test Year 2019	COS (%)	February 1)	Current (%)
Residential						
7	Tier 1 kWh (0-850), Less Embedded Fuel (\$ per kWh)	0.0375	0.0660	-43.2%	0.0615	64.0%
	Tier 2 kWh (>850), Less Embedded Fuel (\$ per kWh)	0.0595	0.1007	-40.9%	0.0865	45.4%
	Customer Charge (\$ per Month)	14.25	20.66	-31.0%	14.25	0.0%
	Embedded Fuel (\$ per kWh)	0.0065	0.0065	0.0%	0.0065	0.0%
	Fuel and Purchased Power Adjustment (\$ per kWh)	0.0700	0.0355	97.2%	0.0350	-50.0%
General Ser	rvice Non-Demand					
	Tier 1 kWh (0-1500), Less Embedded Fuel (\$ per kWh)	0.0635	0.0635	-0.1%	0.0825	29.9%
	Tier 2 kWh (>1500), Less Embedded Fuel (\$ per kWh)	0.0965	0.0968	-0.3%	0.1155	19.7%
	Customer Charge (\$ per Month)	29.50	21.69	36.0%	29.50	0.0%
	Embedded Fuel (\$ per kWh)	0.0065	0.0065	0.0%	0.0065	0.0%
	Fuel and Purchased Power Adjustment (\$ per kWh)	0.0700	0.0355	97.2%	0.0350	-50.0%
General Ser	rvice Demand					
	Energy Charge, Less Embedded Fuel (\$ per kWh)	0.0347	0.0214	61.9%	0.0536	54.5%
	Demand Charge (\$ per kW)	8.50	15.97	-46.8%	9.50	11.8%
	Customer Charge (\$ per Month)	100.00	79.58	25.7%	100.00	0.0%
	Embedded Fuel (\$ per kWh)	0.0065	0.0065	0.0%	0.0065	0.0%
	Fuel and Purchased Power Adjustment (\$ per kWh)	0.0700	0.0355	97.2%	0.0350	-50.0%
	Primary Service Discount	(0.1500)	` ,	-54.9%	(0.1500)	
	Primary Metering Discount*	2.00%	0.70%	183.9%	2.00%	0.0%
Large Powe						
	Energy Charge, Less Embedded Fuel (\$ per kWh)	0.0305	0.0216	41.1%	0.0498	63.3%
	Demand Charge (\$ per kW)	8.50	16.19	-47.5%	9.75	14.7%
	Customer Charge (\$ per Month)	350.00	1,336.21	-73.8%	350.00	0.0%
	Embedded Fuel (\$ per kWh)	0.0065	0.0065	0.0%	0.0065	0.0%
	Fuel and Purchased Power Adjustment (\$ per kWh)	0.0700	0.0355	97.2%	0.0350	-50.0%
	Primary Service Discount	(0.1500)	,	-54.9%	(0.1500)	
	Primary Metering Discount*	2.0%	0.7%	183.9%	2.0%	0.0%

^{*}Note: The Primary Metering Discount currently applies a 2% reduction to energy and demand charges; COS results changes this discount to 0.7% and applies it to the energy portion only.



Existing, COS, & Proposed Rates - Electric

					9		
				Difference	(Rates	Difference	
Customer		Current FY	COS Rates,	Current from	Effective	Proposed from	
Class	Rate Component	2018 Rates	Test Year 2019	COS (%)	February 1)	Current (%)	
<u>Alachua</u>							
	Base Energy Charge (\$ per kWh)	0.0185	0.0278	-33.5%	0.0185	0.0%	
	Demand Charge (\$ per kW)	-	14.34	-100.0%	-		
	Customer Charge (\$ per Month)	1,750.00	17,389.44	-89.9%	1,750.00	0.0%	
	Fuel and Purchased Power Adjustment (\$ per kWh)	0.0395	0.0355	11.3%	0.0395	0.0%	
Winter Deal	_						
Winter Park	=		0.0270	100.00/			
	Energy Charge (\$ per kWh)	-	0.0278	-100.0%	-	0.00/	
	Demand Charge, Base Rate (\$ per kW)	8.00	13.51	-40.8%	8.00	0.0%	
	Customer Charge (\$ per Month)	-	2,712.09	-100.0%	-	0.00/	
	Fuel and Purchased Power Adjustment (\$ per kWh)	0.0440	0.0355	24.0%	0.0440	0.0%	
Wheeling -	Seminole Electric Power Cooperative						
	Wheeling Charge (\$ per kW)	1.3600	1.0866	25.2%	1.3600	0.0%	

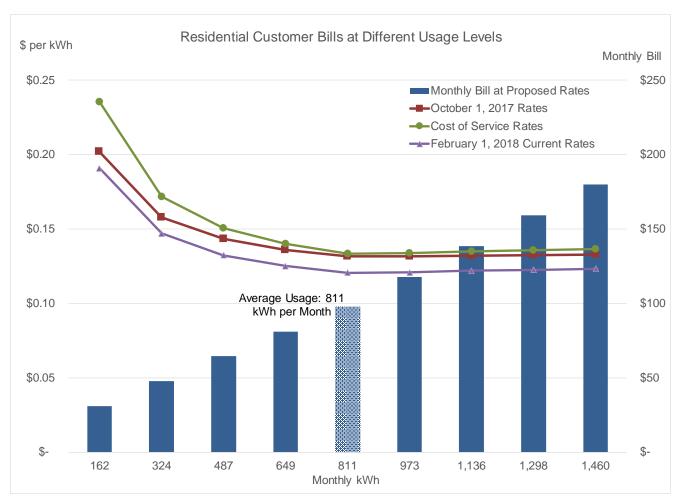
Existing, COS, & Proposed Revenue – Electric (\$000)

Customei Class	r Rate Component	Und Effecti	9 Revenues der Rates ve February , 2018	019 Revenues er COS Rates	_	rence Feb. 1 COS (Value)	Difference Feb. 1 from COS (%)
Residenti	<u>al</u>						
	Tier 1 kWh (0-850), Less Embedded Fuel	\$	39,725	\$ 42,655	\$	(2,930)	-6.9%
	Tier 2 kWh (>850), Less Embedded Fuel		16,309	18,985		(2,676)	-14.1%
	Customer Charge		14,165	20,539		(6,374)	-31.0%
	Embedded Fuel		5,424	5,424		-	0.0%
	Fuel and Purchased Power Adjustment		29,207	29,617		(410)	-1.4%
	Total	\$	104,830	\$ 117,219	\$	(12,390)	-10.6%
General S	Service Non-Demand						
	Tier 1 kWh (0-1500), Less Embedded Fuel	\$	7,325	\$ 5,642	\$	1,683	29.8%
	Tier 2 kWh (>1500), Less Embedded Fuel		11,036	9,251		1,785	19.3%
	Customer Charge		3,394	2,496		898	36.0%
	Embedded Fuel		1,198	1,198		-	0.0%
	Fuel and Purchased Power Adjustment		6,452	6,542		(91)	-1.4%
	Total	\$	29,405	\$ 25,129	\$	4,275	17.0%
General S	Service Demand						
	Energy Charge, Less Embedded Fuel	\$	32,551	\$ 13,019	\$	19,531	150.0%
	Demand Charge		14,984	25,191		(10,208)	-40.5%
	Customer Charge		1,471	1,171		301	25.7%
	Embedded Fuel		3,947	3,947		-	0.0%
	Fuel and Purchased Power Adjustment		21,255	21,553		(298)	-1.4%
	Primary Service Discount		(72)	(159)		88	-54.9%
	Primary Metering Discount*		(258)	(42)		(216)	512.0%
	Total	\$	73,878	\$ 64,680	\$	9,198	14.2%

Existing, COS, & Proposed Revenue – Electric (\$000)

Customer Class	Rate Component	Und Effecti	9 Revenues der Rates ve February I, 2018		2019 Revenues der COS Rates		nce Feb. 1 OS (Value)	Difference Feb. 1 from COS (%)
Large Pow	er Service							
	Energy Charge, Less Embedded Fuel	\$	4,790	\$	2,080	\$	2,711	130.3%
	Demand Charge	Ψ	1,774	Ψ	2,946	Ψ	(1,171)	-39.8%
	Customer Charge		40		154		(114)	-73.8%
	Embedded Fuel		625		625		-	0.0%
	Fuel and Purchased Power Adjustment		3,367		3,414		(47)	-1.4%
	Primary Service Discount		(27)		(61)		33	-54.9%
	Primary Metering Discount*		(102)		(19)		(83)	435.9%
	Total	\$	10,468	\$	9,139	\$	1,329	14.5%
Total Rate	Revenues (w/o Rental/Street Lighting)	\$	239,358	\$	240,635	\$	(1,277)	-0.5%
Rental and	Street Lighting (no change)		7,805		7,805		-	0.0%
Total Rate F	Revenue	<u></u>	247,164		248,441		(1,277)	-0.5%
Less Total (Cost to Serve		248,703		248,703		-	0.0%
Surplus/(De	ficiency)		(1,540)		(263)		(1,277)	486.2%
Surcharge F	Revenues		4,835		4,700		135	2.9%
Other Reve	nues		34,347		34,347		-	0.0%
Total Other	Revenues	\$	39,183	\$	39,048	\$	135	0.3%
Total Rate	Plus Other Revenues	\$	286,347	\$	287,489		(1,142)	-0.4%
Less Total	Revenue Requirement	\$	286,507	\$	286,507		-	0.0%
Total Surpl	us/(Deficiency)	\$	(161)	•	981	•	(1,142)	-116.4%

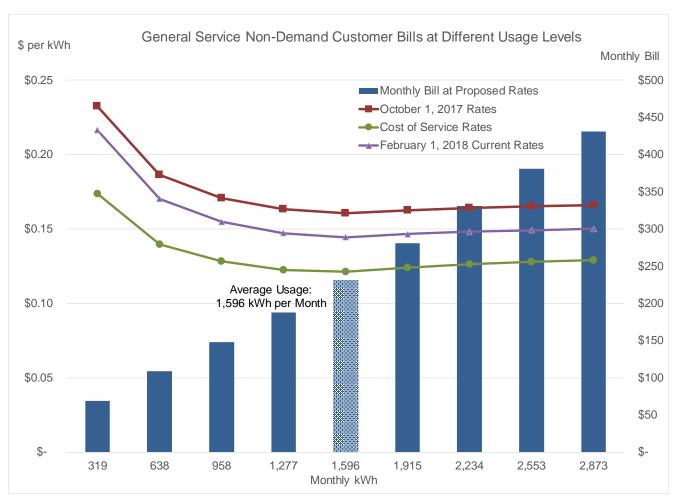
Residential



Average Residential customer would see 10.7% increase at COS rates (against Feb. 1 current rates).

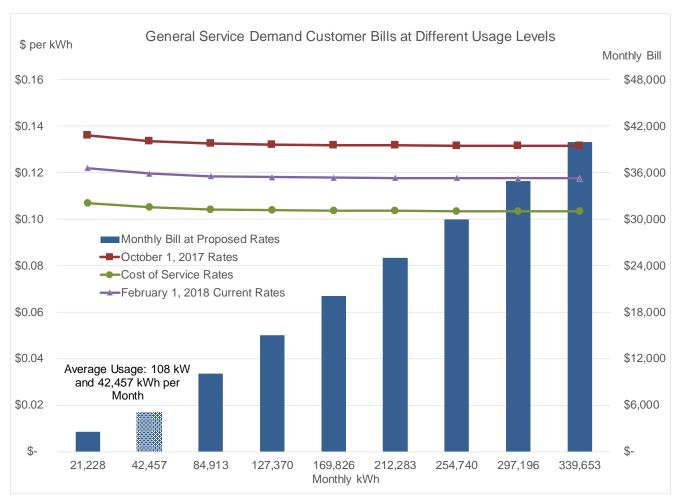


General Service Non-Demand



Average GS Non-Demand customer would see 16.2% decrease at COS rates (against Feb. 1 current rates).

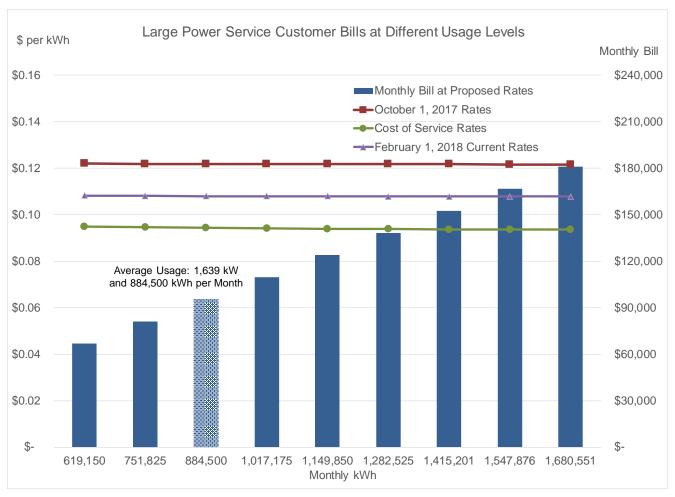
General Service Demand



Average GS Demand customer would see 12.2% decrease at COS rates (against Feb. 1 current rates).



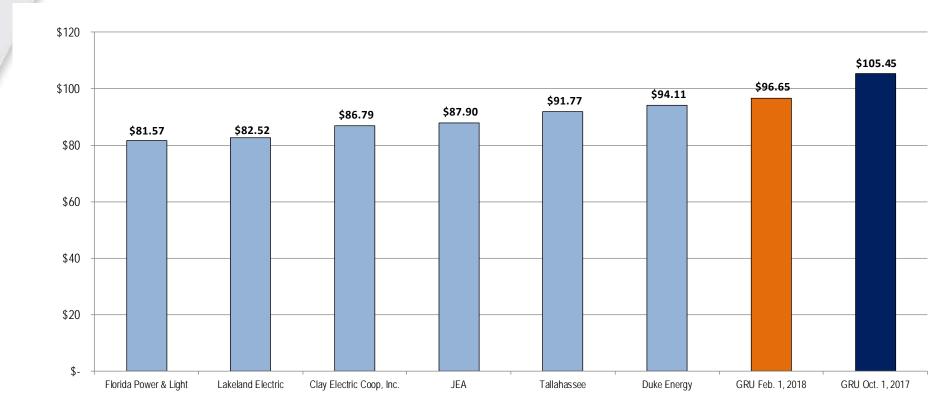
Large Power



Average Large Power customer would see 12.7% decrease at COS rates (against Feb. 1 current rates).

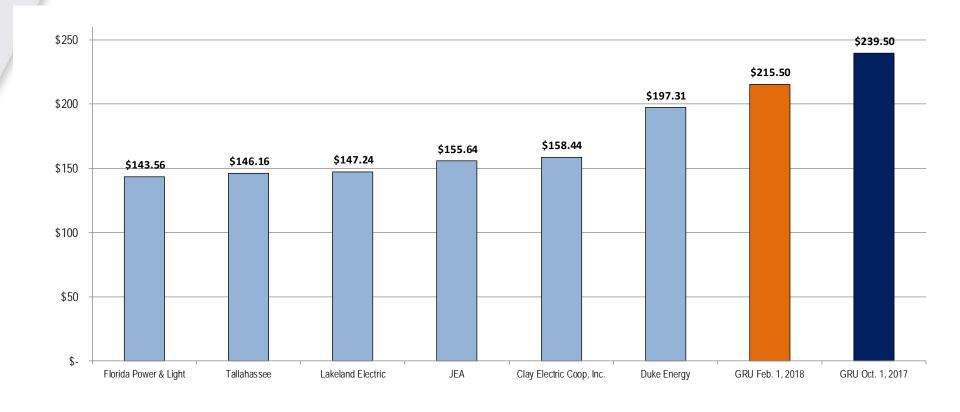
Neighboring Utility Comparisons - Electric

Residential – 800 kWh Per Month



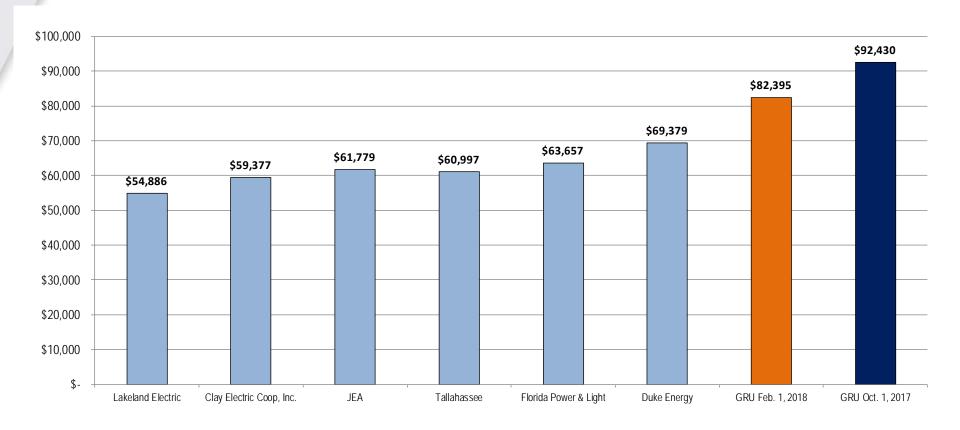
Neighboring Utility Comparisons - Electric

Small Commercial – 1,500 kWh Per Month



Neighboring Utility Comparisons - Electric

Large Commercial – 750,000 kWh Per Month



Recommendations - Electric

- Move retail rate classes towards cost-based rates over a three to five-year time period, recognizing that additional revenue increases may be required in FY 2020, FY 2022, and FY 2023.
- Change the applicability of the Primary Metering Discount to only the energy portion of the bill (rather than energy plus demand).
- If additional incentives for conservation and energy efficiency are desired, lower the consumption setpoint for Tier 1 energy for both Residential and General Service Non-Demand customer classes, with commensurate rate changes to avoid over-collection.
- Maintain competitive wholesale rates to provide systemwide benefits.







CONNECTION CHARGES



Connection Charges - General

- A one-time fee applied <u>only</u> to new/future system customers (separate for water and wastewater).
- Recovers capital costs incurred to provide system capacity to new/future users (major facilities).
- Helps growth pay for growth.
- Protects existing customers from paying for expansions needed to support system growth.

Recoverable Capital Costs – Existing Assets

Water System

	Original Cost	Replacement Cost New	Depreciation	RCNLD
Total Utility Assets	\$ 287,120,565	\$ 1,451,965,644	\$ (116,012,243)	\$1,335,953,402
Assets Over Cost Limit	\$ 245,063,103	\$1,374,522,350	\$ (101,297,187)	\$1,273,225,163
Excluded From Recovery	\$ (137,814,003)			\$ (885,376,298)
Recoverable Asset Costs	\$ 107,249,100			\$ 387,848,865
Recoverable Assets: Treatment Facilities Transmission Facilities Total				\$ 72,523,530 315,325,335 \$ 397,949,965
Total				\$ 387,848,865

Recoverable Capital Costs – Existing Assets

Wastewater System

	Original Cost	Replacement Cost New	Depreciation	RCNLD
Total Utility Assets	\$ 378,453,166	\$1,180,539,031	\$ (153,619,048)	\$1,026,919,983
Assets Over Cost Limit	\$ 322,957,026	\$1,077,862,703	\$ (130,705,968)	\$ 947,156,734
Excluded From Recovery	\$ (112,218,489)			\$ (404,020,935)
Recoverable Asset Costs	\$ 210,738,537			\$ 543,135,799
Recoverable Assets: Treatment Facilities Transmission Facilities				\$ 137,424,790 405,711,009
Total				\$ 543,135,799

Recoverable Capital Costs – Planned Assets

Water System

	Total CIP	Allocation Amount							
	Total CIP		Expand/Upgrade		R&R		Other		
Treatment Projects Transmission Projects	\$ 23,902,500	\$	3,667,500	\$	20,235,000	\$	0		
Other Projects	22,397,000 8,038,738		630,000 0		8,617,500 0		13,149,500 8,038,738		
Total	\$ 54,338,238	\$	4,297,500	\$	28,852,500	\$	21,188,238		

Recoverable Capital Costs – Planned Assets

Wastewater System

	Total CID	Allocation Amount						
	Total CIP	Expand/Upgrade		R&R		Other		
Treatment Projects Transmission Projects Other Projects	\$ 27,170,000 3,420,000 172,000	\$	300,000 140,000 0	\$	26,870,000 290,000 0	\$	0 2,990,000 172,000	
Total	 30,762,000	\$	440,000	\$	27,160,000	\$	3,162,000	

Allocated Recoverable Costs

	Recoverable Capital Costs					
	Water	Wastewater				
Combined:	_					
Treatment Facilities	\$ 76,191,030	\$ 137,724,790				
Transmission Facilities	315,955,335	405,851,009				
Subtotal	\$ 392,146,365	\$ 543,575,799				
Less Debt Service Credit:						
Treatment Facilities	\$ (22,212,053)	\$ (36,686,555)				
Transmission Facilities	(96,575,869)	(108,307,528)				
Subtotal	\$(118,787,922)	\$(144,994,083)				
Net Capital Costs:						
Treatment Facilities	\$ 53,978,977	\$ 101,038,235				
Transmission Facilities	219,379,466	297,543,481				
Net Recoverable Capital Costs	\$ 273,358,443	\$ 398,581,716				



Existing & Proposed Connection Charges

Water System

	Connection Charge - Water					Difference		
	Existing		Proposed		Dillerence			
Charge Per Gallon of Capacity								
Treatment Facilities	\$	2.410	\$	1.645	\$	(0.765)		
Transmission Facilities		1.600	\$	3.358		1.758		
Cost Per GPD	\$	4.010	\$	5.003	\$	0.993		
Adopted Level of Service (GPD		280		280				
Connection Charge Per ERU:								
Treatment Facilities	\$	675	\$	460	\$	(215)		
Transmission Facilities		448		940		492		
Connection Charge	\$	1,123	\$	1,400	\$	277		

Existing & Proposed Connection Charges

Wastewater System

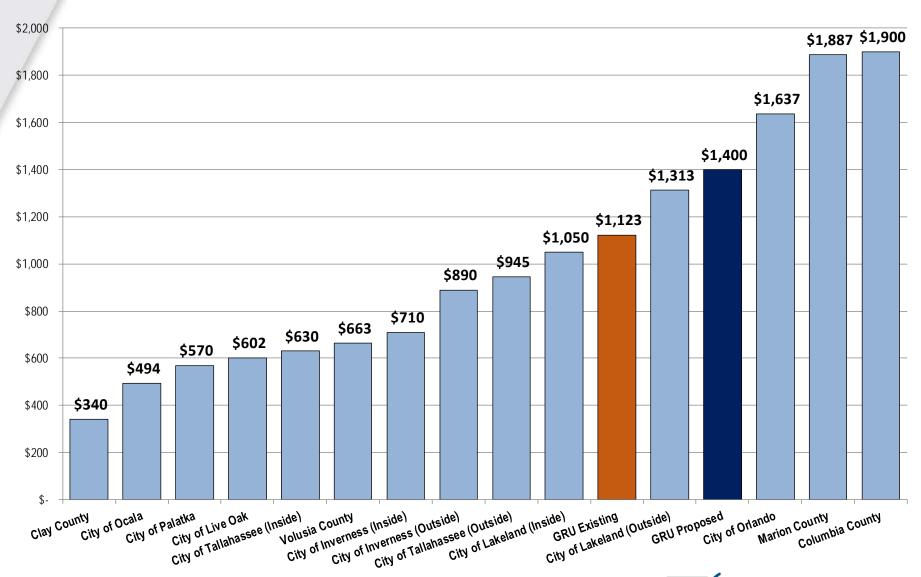
	Connection Charge - Wastewater					Difference		
	Existing		Proposed		Dillerence			
Charge Per Gallon of Capacity (GPD):								
Treatment Facilities	\$	9.120	\$	5.285	\$	(3.835)		
Transmission Facilities		2.660		7.785		5.125		
Cost Per GPD	\$	11.780	\$	13.070	\$	1.290		
Adopted Level of Service (GPD		280		280				
Connection Charge Per ERU:								
Treatment Facilities	\$	2,554	\$	1,480	\$	(1,074)		
Transmission Facilities		744		2,180		1,436		
Connection Charge	\$	3,298	\$	3,660	\$	362		

Proposed Connection Charge Structure

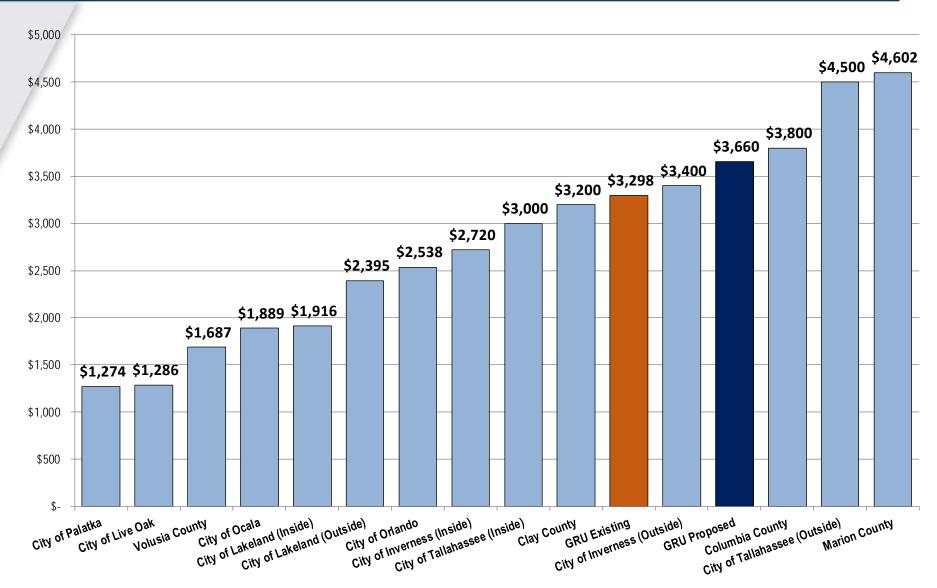
Charges By Meter Size

	Meter-Based	Pro	Proposed Connection Char			
	ERU Factor		Water	Wastewater		
Meter Size:						
5/8 & 3/4 Inch	1.00	\$	1,400	\$	3,660	
1.0 Inch	2.50	\$	3,500	\$	9,150	
1.5 Inch	5.00	\$	7,000	\$	18,300	
2.0 Inch	8.00	\$	11,200	\$	29,280	
3.0 Inch	16.00	\$	22,400	\$	58,560	
4.0 Inch	25.00	\$	35,000	\$	91,500	
6.0 Inch	50.00	\$	70,000	\$	183,000	
8.0 Inch	80.00	\$	112,000	\$	292,800	
10.0 Inch	125.00	\$	175,000	\$	457,500	

Neighboring Utility Comparison - Water



Neighboring Utility Comparison - Wastewater



Recommendations – Connection Charges

- Adopt the proposed Connection Charges to become effective as of October 1, 2018 (or other such date as deemed appropriate by the City Commission)
- Apply a meter-based fee structure to be consistent with AWWA meter equivalency factors
- Review the fees as needed to ensure sufficient recovery of capital costs







THANK YOU

