

Submitted 8/28/00 # 991057

**W.W. GAY FIRE & INTEGRATED SYSTEMS, INC.**

522 STOCKTON STREET • JACKSONVILLE, FL 32204 • PHONE 904-387-7973 • www.wgfp@earthlink.net



July 20, 2000

Mr. Gary Hill  
Utilities Purchasing  
Gainesville Regional Utilities  
Administration Building, Third Floor  
301 S.E. 4<sup>th</sup> Street  
Gainesville, FL 32601

Subject: Clarification of Equipment

Dear Mr. Hill:

As per our telephone conversation on Wednesday, July 19, 2000, we removed the bar code vehicle scanner from the request for proposal and will list this as an optional item for Springhills Service Center.

The new price for TCP/IP connection at Administration, Springhills, and Depot Avenue Operation Center will be Forty Four Thousand, Nine Hundred Eighty Four Dollars (\$44,984.00).

The new price for POT connection will be Forty Three Thousand, Five Hundred Thirty Seven Dollars (\$43,537.00).

The addition of the bar code vehicle scanner at Springhills Service Center will be Fifteen Thousand, Six Hundred Eighty Seven Dollars (\$15,687.00).

In Section 1, Page 4, Miscellaneous Equipment under Optical Turnstiles, the three model numbers are all separate turnstiles, as follows:

- CSTG-32-U-C is a full size turnstile with clear panels (cut sheet in section 2)
- ASTG232BC is a full size turnstile indoor or outdoor (cut sheet in section 2)
- 200SS is waist high turnstile indoor or outdoor stainless steel (cut sheet in section 2)

The above prices listed in this proposal overrides all previous prices quoted.

If you have any questions, please feel free to call us at (904) 394-7973.

Sincerely,

Bryan Terhune, Project Manager  
W. W. Gay Fire and Integrated Systems, Inc.

cc: G:\BKearson\My Documents\GRU-Addn-Info.doc

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Bryan Terhune, Project Manager  
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Gainesville Regional Utilities  
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Page Two**

**W/WW Building**

|   |                |   |
|---|----------------|---|
| 1 | ACU2           | Intelligent Controller                    |
| 1 | ACU CONN       | LAN OR MODEM                              |
| 2 | HID/Keypad     | Proximity Readers                         |
| 1 | RRE-2          | Remote Reader Electronics for Two Readers |
| 2 | Door controls  | Electric latch with crash bar             |
| 1 | Power Supplies | Door Lock Power Supply                    |
| 2 | P.I.R.         | Request-To-Exit                           |
| 2 | Door status    | Status Switches                           |
| 2 | Optex          | Emergency Request-To- Exit Buttons        |

Our price to provide the above using a TCP/IP LAN connection will be Eight Thousand, Nine Hundred Eighty-Two Dollars (\$8,982.00).

Our price to provide the above using a POT connection will be Eight Thousand, Eight Hundred Eighty Dollars (\$8,880.00).

The time to complete the above work will be approximately two weeks.

**FIELD SERVICES BUILDING**

|   |                |   |
|---|----------------|---|
| 1 | ACU2           | Intelligent Controller                    |
| 1 | ACU CONN       | LAN OR MODEM                              |
| 2 | HID/Keypad     | Proximity Readers                         |
| 1 | RRE-2          | Remote Reader Electronics for Two Readers |
| 2 | Door controls  | Electric latch with crash bar             |
| 1 | Power Supplies | Door Lock Power Supply                    |
| 2 | P.I.R.         | Request-To-Exit                           |
| 2 | Door status    | Status Switches                           |
| 2 | Optex          | Emergency Request-To- Exit Buttons        |

Our price to provide the above using a TCP/IP LAN connection will be Eight Thousand, Four Hundred Forty Four Dollars (\$8,444.00).

Our price to provide the above using a POT connection will be Eight Thousand, Two Hundred Thirty Four Dollars (\$8,234.00).

The time to complete the above work will be approximately two weeks.

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**ELECTRIC SYSTEM CONTROL CENTER**

|   |                |   |
|---|----------------|---|
| 1 | ACU2           | Intelligent Controller                    |
| 1 | ACU CONN       | LAN OR MODEM                              |
| 1 | HID/Keypad     | Proximity Readers                         |
| 1 | RRE-2          | Remote Reader Electronics for Two Readers |
| 1 | Door controls  | Electric latch with crash bar             |
| 1 | Power Supplies | Door Lock Power Supply                    |
| 1 | P.I.R.         | Request-To-Exit                           |
| 1 | Door status    | Status Switches                           |
| 1 | Optex          | Emergency Request-To- Exit Buttons        |

Our price to provide the above using a TCP/IP LAN connection will be Seven Thousand, Five Hundred Seventy Four Dollars (\$7,574.00).

Our price to provide the above using a POT connection will be Seven Thousand, Three Hundred Sixty Four Dollars (\$7,364.00).

The time to complete the above work will be approximately two weeks.

**KANAPHAU WASTEWATER RECLAMATION FACILITY**

|   |            |   |
|---|------------|---|
| 1 | ACU2       | Intelligent Controller                    |
| 1 | ACU CONN   | LAN OR MODEM                              |
| 1 | LR BARCODE | Long Range Bar Code Reader                |
| 1 | RRE-2      | Remote Reader Electronics for Two Readers |

Our price to provide the above using a TCP/IP LAN connection will be Seventeen Thousand, Six Hundred Eighty Seven Dollars (\$17,687.00).

Our price to provide the above using a POT connection will be Seventeen Thousand, Four Hundred Seventy Seven Dollars (\$17,477.00).

The time to complete the above work will be approximately two weeks.

**MAIN STREET WASTEWATER RECLAMATION FACILITY**

|   |            |   |
|---|------------|---|
| 1 | ACU2       | Intelligent Controller                    |
| 1 | ACU CONN   | LAN OR MODEM                              |
| 1 | LR BARCODE | Long Range Bar Code Reader                |
| 1 | RRE-2      | Remote Reader Electronics for Two Readers |

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Gainesville Regional Utilities  
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Page Four**

Our price to provide the above using a TCP/IP LAN connection will be Seventeen Thousand, Six Hundred Eighty Seven Dollars (\$17,687.00).

Our price to provide the above using a POT connection will be Seventeen Thousand, Four Hundred Seventy Seven Dollars (\$17,477.00).

The time to complete the above work will be approximately two weeks.

**DEERHAVEN**

|   |                |   |
|---|----------------|---|
| 1 | ACU2           | Intelligent Controller                    |
| 1 | ACU CONN       | LAN OR MODEM                              |
| 6 | HID/Keypad     | Proximity Readers                         |
| 3 | RRE-2          | Remote Reader Electronics for Two Readers |
| 2 | Power Supplies | Door Lock Power Supply                    |
| 4 | P.I.R.         | Request-To-Exit                           |
| 8 | Door status    | Status Switches                           |
| 6 | Optex          | Emergency Request-To- Exit Buttons        |

Our price to provide the above using a TCP/IP LAN connection will be Twenty Thousand, Sixty Seven Dollars (\$20,067.00).

Our price to provide the above using a POT connection will be Nineteen Thousand, Eight Hundred Fifty Seven Dollars (\$19,857.00).

The time to complete the above work will be approximately four weeks.

**Miscellaneous Equipment**

|                   |             |
|-------------------|-------------|
| Optical Turnstile |             |
| CSTG 32-U-C       | \$ 5,237.70 |
| ASTG232BC         | \$12,493.30 |
| 200SS             | \$ 4,777.00 |
| Prox Cards (500)  | \$ 2,800.00 |

NOTE: Optical turnstile price does not include installation.

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Thank you for allowing W. W. Gay Fire & Integrated Systems, Inc. the opportunity to provide this proposal. If you have any questions, please feel free to call us at (904) 387-7973.

Sincerely,

**Bryan Terhune, Project Manager  
W. W. Gay Fire & Integrated Systems, Inc.**

BT/csn

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