



# Asplundh Contract Extension

Item #160265  
August 17, 2016

# Asplundh Contract Extension

- Contract provides for vegetation management
  - Transmission System – 125 miles
  - Distribution System – 600+ miles
  - FY17 Costs 2.1M
- Contract is for trimming and/or removal of trees and other vegetation, herbicide application, and storm response activities
- Asplundh originally awarded (2013) contract based on being 9.5% lower in total cost.

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- GRU/Asplundh has a working relationship spanning 20+ years. This has been beneficial to GRU and our customers due to the size, abilities, and quality of work that Asplundh brings to the table.
  - Ability to add/modify/delete crews and equipment at a moments notice has proven to be very beneficial during day to day work and storm response activities such as the back to back hurricanes we experienced in 2004.
  - Per contract, all equipment is required to be 3 years or less of age. This ensures the equipment is reliable, safe, and readily available at a moments notice.



# Asplundh Contract Extension

- Recommend to extend contract 3 years
  - Keeps cost of vegetation maintenance activities lower. Traditionally, when contract is rebid our fixed costs go up. Also we are locked into prices based on 2013 figures. Asplundh originally 9.5% lower cost, rebids traditionally have been higher each new contract.
  - Ability of Asplundh to respond to our needs quickly and effectively such as hurricane response.
  - Asplundh is an industry leader in this area and as such maintains quality equipment, safety and training programs. This provides quality equipment and skilled, safe workers to accomplish the work we require to be completed to maintain our electrical systems.

QUESTIONS?