

**PROPOSAL
PRESENTATION/INTERVIEW (ORAL) EVALUATION**

PROJECT: RFP for Enterprise Resource Planning (ERP) Consulting Services RFP#: FADM-170007-DH

EVALUATOR#: 3 DATE: 10/2/2016

FIRM NAME: Baker Tilly Virchow Krause, LLP

PRESENTATION/INTERVIEW (100 PTS)	POINT VALUE OPTION 1	POINTS AWARDED	COMMENTS
o Understanding of Project	40	36	Holistic approach. Understand ERP selection is not just about Tech - but also Bus. Process. Focus groups - all levels
o Responsiveness to Questions	15	15	Able to answer questions easily - Shows experience & knowledge
o Project Team	25	23	- HR, Financial & IT experience - State & local govt experience - Team worked well together during presentation - Showed flexibility
o Project Manager	20	18	Good experience managing ERP proj.
TOTAL	100	92	

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EVALUATOR#: 3 DATE: 10/4/2016

FIRM NAME: Berry Dunn McNeil & Parker LLC

PRESENTATION/INTERVIEW (100 PTS)	POINT VALUE OPTION 1	POINTS AWARDED	COMMENTS
o Understanding of Project	40	30	Focused on Project Mgt. + Financial Didn't get a good understanding of HR experience
o Responsiveness to Questions	15	12	Answered questions adequately
o Project Team	25	18	Small team - heavy Fin - didn't get a sense of HR
o Project Manager	20	15	Good exp - PM, minimizing
TOTAL	100	75	

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EVALUATOR#: 3 DATE: 10/4/2016

FIRM NAME: Plante & Moran, PLLC

PRESENTATION/INTERVIEW (100 PTS)	POINT VALUE OPTION 1	POINTS AWARDED	COMMENTS
o Understanding of Project	40	40	Holistic approach / People / process / tech Showed good examples Variety of exp w/ diff. softwares FL exp.
o Responsiveness to Questions	15	15	Answered questions easily by experienced a knowledge
o Project Team	25	24	Extensive experience. Large team.
o Project Manager	20	16	Showed knowledge of subject good exp.
TOTAL	100	95	