

TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Broker/Agent Insurance and Risk Management

RFP #: RMDX-150054-DD

Consulting Services

EVALUATOR #: 1

DATE: 7/29/2015

FIRM NAME: Marsh + M&P

Signature: 

| TECHNICAL QUALIFICATIONS (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|---|-------------|----------------|--|
| o Ability | 55 | 50 | Service team more experienced in industry Specialize in power and professional Superior loss control services - Improve GR4 risk profile PAST 7 years working w/ carrier |
| o Capability of meeting Time and Budget constraints | 45 | 45 | Incumbent knowledge of program + current underwriters make Marsh best choice. More depth in Power Industry and in better position to tell our story regarding risk profile. Big deal w/ Power + Mech. |
| TOTAL | 100 | 95 ✓ | |

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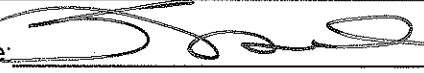
RFP #: RMDX-150054-DD

Consulting Services

EVALUATOR #: 1

DATE: 7/27/2015

FIRM NAME: ATG

Signature: 

| TECHNICAL QUALIFICATIONS (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|---|-------------|----------------|---|
| o Ability | 55 | 40 | Less yrs exp on term - Good work up on Loss Control but not consistent with past experience. Prior problem on disclosure - Good analysis of policy function Temp/land unchanged that ATG critical of policy language existed when they established panel - |
| o Capability of meeting Time and Budget constraints | 45 | 40 | - only problem arising up to speed on start-up form. but can never re-examine. |
| TOTAL | 100 | 80 | |

WRITTEN PROPOSAL EVALUATION

PROJECT: Broker/Agent Insurance and Risk Management Consulting Services

RFP #: RMDX-150054-DD

EVALUATOR #: _____
FIRM NAME: Marsh

DATE: 7/29/15

Signature: 

| WRITTEN PROPOSAL (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|------------------------------------|-------------|----------------|--|
| o Project Understanding/Experience | 30 | 28 | Excellent Service team - Many years of experience - Ability to know and program well documented market access and similar - Much better documentation of project approach - More experienced & accessible - Great depth w/ staffing - doable & reasonable - Had 2 references did not perform required more time to find |
| o Project Approach | 30 | 30 | |
| o Project Manager | 15 | 15 | |
| o Project Team | 15 | 15 | |
| o Project Schedule | 5 | 5 | |
| o Project Organization | 5 | 2 | |
| TOTAL | 100 | 95 | |


WRITTEN PROPOSAL EVALUATION

PROJECT: Broker/Agent Insurance and Risk Management Consulting Services

RFP #: RMDX-150054-DD

EVALUATOR #: 1
FIRM NAME: ASE

DATE: 7/20/2015

Signature: 

| WRITTEN PROPOSAL (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|------------------------------------|-------------|----------------|---|
| o Project Understanding/Experience | 30 | 25 | Need to get up to speed - next year will be fine. |
| o Project Approach | 30 | 20 | Standard approach - not personalized to our program - contract is solid - |
| o Project Manager | 15 | 10 | Zero exp. than others |
| o Project Team | 15 | 10 | Commit raises more to 10 |
| o Project Schedule | 5 | 5 | good & standard |
| o Project Organization | 5 | 5 | very well organized. |
| TOTAL | 100 | 75 ✓ | |