

RFQ No. FPUR-180009-GD
CONTINUING
CONSTRUCTION MANAGEMENT
PROFESSIONAL SERVICES
FOR MINOR PROJECTS

D.E.SCORPIO CORPORATION

Construction Manager Qualifications Submittal
October 23, 2017

CGC# 061834

2700 NW 43rd Street, Suite B • Gainesville, FL 32606 • 352.363.6070 • descorpiocorp.com



D.E.SCORPIO CORPORATION

Commercial Construction Managers

October 23, 2017

Ms. Gayle Dykeman, Senior Buyer
City of Gainesville Purchasing Division
200 East University Avenue, Rm. 339
Gainesville, FL 32601

Re:RFQ No. FPUR-180009-GD
Continuing Construction Management Professional Services for Minor Projects

Dear Ms. Dykeman,

It is our pleasure to submit this proposal for Construction Management Professional Services for Minor Projects, and we look forward to the opportunity of serving the City of Gainesville in this capacity. We are a team of qualified professionals that have established careers performing the exact services required by this RFQ.

With over 100 years of combined experience, the proposed members of our team have collectively performed Construction Management Services for over 1,500 minor projects valued at more than \$250 Million for ten agencies throughout Central and North Central Florida.

We perform all aspects of project delivery including:

- Preconstruction: estimating, value engineering, constructability reviews, planning, scheduling, bidding, and subcontracting
- Construction: cost, quality, subcontractor and schedule management
- Post-Occupancy: close out and warranty services

Our team's experience is a perfect match for the City of Gainesville and the needs outlined in the RFQ. The resumes enclosed outline the depth of experience with the types of projects the City of Gainesville anticipates needing, such as structure rehabilitation, new construction, remodeling, commercial buildings, large scale sitework, storm and utility infrastructure, roadways, sidewalks and parking lot construction, grounds improvements, lighting, and landscape. We offer extensive experience in the Commissioning and LEED certification process as well.

Our lean processes and operating systems allow our firm to offer exceptional Construction Management Services with minimal overhead, ensuring more of your budget is implemented into constructing projects.

We hope that after reviewing our qualifications proposal, you find the D.E. Scorpio Corporation team to be the exceptionally qualified to serve the City of Gainesville in delivering minor projects.

Sincerely,



Domenic Scorpio
President

2700 NW 43rd Street, Suite B • Gainesville, FL 32606

CGC 061834

o 352.363.6070 • f 352.363.6071 • descorpiocorp.com

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Construction Manager Qualifications Submittal
October 23, 2017

D.E.SCORPIO CORPORATION

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TAB| 1

Company Information and Certification



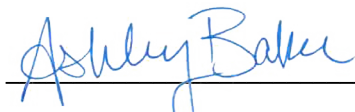
COMPANY INFORMATION and CERTIFICATION (CMQS 0)

PROJECT NUMBER:	<u>FPUR-180009-GD</u>
PROJECT NAME:	<u>Continuing Construction Management Services for Minor Projects</u>
FIRM NAME:	<u>D. E. Scorpio Corporation</u>
ADDRESS OF PROPOSED OFFICE IN CHARGE:	<u>2700 NW 43rd Street, Suite B</u> <u>Gainesville, FL 32606</u>
Telephone & Fax Numbers:	<u>T: 352-363-6070/ F: 352-363-6071</u>
E-Mail Address & Website Address:	<u>Email: Domenic@descorpiocorp.com</u> <u>Website: descorpiocorp.com</u>
Federal ID Number:	<u>46-2621773</u>
Florida Corporate Charter Number:	<u>P13000037247</u>
How many years has the applicant been providing construction management services? General contracting services?	<u>4.5 YRS- CM & GC</u> <u>18 YRS- CM & GC with</u> <u>Previous Partnership</u>
Total billings, past three calendar years (submitting office)?	<u>\$45,031,431</u>
Total billings, past three calendar years (company-wide)?	<u>\$45,031,431</u>

Notarized signature below certifies the following:

- I. Regarding information furnished by the applicant herewith, and as may be provided subsequently (including information presented at interview, if a finalist):
 - a) All information of a factual nature is certified to be true and accurate (subject to perjury laws, Chapter 837, Florida Statutes).
 - b) All statements of intent or proposed future action (including the assignment of personnel and the provision of services) are commitments that will be honored by the applicant if awarded the contract.
 - c) The provision of false information could be cause for my firm's disqualification from applying for other Owner's work for a period of up to three years.
- II. Applicant acknowledges that:
 - a) If any information provided by the applicant is found to be, in the opinion of the Selection Committee or the Owners, substantially unreliable, this application may be rejected.
 - b) The Selection Committee may reject all applicants and may stop the selection process at any time.
 - c) The selection of finalists for interview will be made on the basis of information provided herein. Finalists will be ranked based on additional criteria, the interview, and the results of reference checks.
 - d) It is understood that this submittal must be received by Owners at City Hall-200 East University Avenue, Room 339, Gainesville, FL 32601 attention Gayle Dykeman no later than 3:00PM October 23, 2017. Facsimile (FAX) submittals are not acceptable and will not be considered. In addition, proposer must provide one (1) electronic copy of their submittal in PDF format on a CD or USB flash drive. The statement of qualifications shall be clearly labeled: Statement of Qualifications for Continuing Construction Management Services for Minor Projects.
 - e) Failure to file a protest within the time prescribed in City of Gainesville Purchasing Procedures shall constitute a waiver of proceedings.
 - f) Failure to sign this form will result in disqualification.
- III. The undersigned certifies that he/she is a principal or officer of the firm applying for consideration and is authorized to make the above acknowledgments and certifications for and on behalf of the applicant.
- IV. The undersigned certifies that the Applicant has not been convicted of a public entity crime within the past 36 months, as set forth in Section 287.133, Florida Statutes.

Sworn to and subscribed to me,
A Notary Public, This 23rd Day of October 2017





Ashley Baker
Commission # GG017259
Expires: August 1, 2020
Bonded thru Aaron Notary

For and on behalf of the applicant:



Domenic Scorpio, President

By: Domenic Scorpio, President

TAB|2

Personnel Resumes



Proposed Team for CITY OF GAINESVILLE MINOR PROJECTS

Our team of dedicated construction professionals are experienced and conduct business in an efficient and effective manner. From project inception to completion and beyond, our team is involved in a hands on, day-to-day fashion – ensuring you will receive exceptional service during the delivery of the City’s Continuing Construction Management Professional Services for Minor Projects.



Architect/Engineer



*The resources shown here are available as projects dictate.

Accounting & Administration



Estimating



Management



Supervision



D.E. SCORPIO CORPORATION

Integrity
Quality
Service



Domenic Scorpio, LEED AP BD+C, Principal

Mr. Scorpio began his career working specifically on UF Annual Campus Continuing Services for Minor Projects. During his role as Project Manager, he delivered over 150 minor projects valued at approx. \$50MM. Later, as a "hands on" Executive Manager, Mr. Scorpio provided the leadership and oversight in delivering more than 1,500 minor projects for 10 State Agencies across Florida, totaling approx. \$250MM in value. His experience in Education, Innovation, Government, Healthcare, Commercial, and Institutional projects throughout Gainesville and elsewhere in Florida provides him the insight to overcome any project challenge. He offers expertise in conceptual estimating, value analysis, planning, logistics and scheduling. This experience, coupled with his integrity and open, honest communication ensures the successful delivery of Construction Management Services on Minor Projects to the City of Gainesville.

Educ, Cert's, Affil's

Master of Science in
Building Construction, UF

Bachelor of Design in
Architecture, UF

FL Cert. Gen. Contractor,
License #CGC061834

GA Cert. Gen. Contractor,
License #GCQA002489

LEED Accredited
Professional BD+C USGBC

Project Experience

- UF Annual Campus Continuing Services for Minor Projects (22 Years)
- Santa Fe College Annual Services for Minor Projects
- Innovation District-Multiple Projects
- HCA-North Florida Regional Medical Center-Multiple Projects
- Alachua County Fire Station #23 in Waldo
- Alachua County Fire Station #9 in Gainesville
- Lake County Emergency Operations Center
- Alachua County Courthouse
- University of Central Florida Annual Services for Minor Projects
- Seminole State College Annual Services for Minor Projects
- Florida Department of Juvenile Justice Annual Services for Minor Projects
- ITPro.TV & New Horizons Learning Center



Don Kellogg, LEED AP BD+C, Senior Project Manager

Mr. Kellogg has 15 years of wide and varied Construction Management experience on minor projects. He has been involved in many complex expansions and renovations throughout both UF and Santa Fe College's campus—with a large majority of the projects being Annual CM Services Contract work. Don is detail oriented, driven, and focused on ensuring client expectations are exceeded for the City of Gainesville.

City of Residence High Springs, FL

Educ, Cert's, Affil's

Bachelor of Science in
Building Construction, UF

FL Cert. Gen. Contractor,
License #CGC1517397

OSHA Certification (30 hrs)

LEED Accredited
Professional BD+C USGBC

Green Globes Professional

Asbestos Awareness Class
IV Training

Project Experience

- UF Annual Campus Continuing Services for Minor Projects (15 Years)
- Santa Fe College Annual Services for Minor Projects
- Innovation District-Multiple Projects
- HCA-North Florida Regional Medical Center-Multiple Projects
- City of Gainesville GRU 1st Floor Lobby Restrooms
- School Board of Alachua County SBAC To #17 - Fire Sprinklers at Various High Schools
- Mindtree, Ayers 3rd & 4th Floor Renovation
- St. Augustine Government House Renovation
- ITPro.TV & New Horizons Learning Center
- UF Career Resource Center Expansion & Renovation
- UF-583 BSB Ground Floor Renovation
- UF McCarty Hall A Laboratory Renovation



Rick Buxton, General Superintendent

Mr. Buxton has provided Annual CM Services for Minor Projects for Eight (8) continuous years as a Superintendent, and an additional Fifteen (15) years as General Superintendent, expanding Annual Campus Continuing Services for Minor Projects to 10 State Agencies across Florida. Working side-by-side with Domenic Scorpio for 22 years, they have delivered more than \$200MM in minor projects. With over 34 years of experience in all types of new construction, renovations, and building expansions, he is undoubtedly a seasoned construction industry veteran. He is well respected by Subcontractors and Clients alike for being an excellent communicator that is fair, mindful and direct.

City of Residence High Springs, FL

Educ, Cert's, Affil's

Superintendent Training
Program, Santa Fe College

OSHA 10-Hour Safety
Certification

CPR & First Aid
Certification

Hazardous Material
Training Certification

Project Experience

- UF Annual Campus Continuing Services for Minor Projects (22 Years)
- Santa Fe College Annual Services for Minor Projects
- Innovation District-Multiple Projects
- HCA-North Florida Regional Medical Center-Multiple Projects
- Alachua County Fire Station #23 in Waldo
- Alachua County Fire Station #9 in Gainesville
- Lake County Emergency Operations Center
- Alachua County Courthouse
- University of Central Florida Annual Services for Minor Projects
- Seminole State College Annual Services for Minor Projects
- Florida Department of Juvenile Justice Annual Services for Minor Projects
- ITPro.TV & New Horizons Learning Center



**Ryan Stroh, Project Manager****City of Residence** Gainesville, FL

Mr. Stroh has over 12 years of Construction Management experience, successfully completing millions of dollars-worth of construction projects for multiple organizations in the Gainesville area. Throughout his career, he has been responsible for managing projects from preconstruction through closeout and warranty, while ensuring that communication between all partners is well-maintained. He is experienced in new construction, renovations, and additions with an emphasis on research laboratories. In addition, Mr. Stroh has delivered multiple LEED certified and Green Globes certified projects.

Project Experience

- UF Ayers 4th Floor IT Renovation
- UF Tigert Hall Ground Floor Renovation
- UF Bryan Hall Window Repairs
- UF Children's Medical Services Third Floor Addition
- UF Greek Housing Lots Creation
- Alachua County Facilities Mgmt Civil Courthouse HVAC Renovation
- Alachua County Facilities Mgmt Al.Co. Fairgrounds Pre-Engineered Metal Building
- Alachua County Facilities Mgmt ACFR Surplus Warehouse Re-roof
- Alachua County Facilities Mgmt Public Works Sign Shop Re-Roof

Educ, Cert's, Affil's

Bachelor of Science in
Building Construction, UF

Master of Science in Building
Construction, UF

**Allyson Puckett, Project Engineer****City of Residence** Gainesville, FL

Ms. Puckett is an energetic construction professional whose innovative approach facilitates the effective day-to-day administration and coordination of projects. Her driven and collaborative attitude fosters strong organization and management throughout the construction process, from inception to pre-construction and through project closeouts. She assists the Project Manager and Superintendent in project planning, trade coordination, communication, and document management. Allyson's primary role is to facilitate the flow of information to and from all project members and stakeholders including Owners, Architects, Subcontractors, and Suppliers.

Project Experience

- UF IFAS Live Oak Bldg 8329 Renovation
- Santa Fe College Buildings B, E & J Renovations
- Santa Fe College Building S Renovation
- Santa Fe College Building T New Police Station
- HCA Lake City Regional New Parking lots
- UF Gamma Phi Beta New Sorority House
- Trimark Cascades Luxury Apartments
- Trimark 9th Street Urban Walk Way
- Trimark 4th Avenue Undergrounding of Utilities
- City Place Apartments at Celebration Point
- OPTYM Phase II Office Renovation

Educ, Cert's, Affil's

Bachelor of Science in
Architecture, UF

BiM Specialist

JCPR & First Aid Certification

**Todd Brock, LEED AP BD+C, Senior Estimator****City of Residence** Gainesville, FL

Mr. Brock's primary responsibility is to align budget and scope of a project during preconstruction. His expertise in estimating is a culmination of over 13 years in the construction industry. Todd's understanding of the means and methods by which systems and assemblies come together ensures accuracy in his work product. He has extensive experience with new construction, expansions, and renovations and offers a well-established network of subcontractors and suppliers throughout Gainesville and North Central Florida. Mr. Brock's ability to foresee and communicate design challenges with architects and engineers ensures solutions are incorporated into the design and the bidding documents.

Project Experience

- UF Annual Campus Continuing Services for Minor Projects
- Santa Fe College Annual Services for Minor Projects
- Innovation District-Multiple Projects
- Alachua County Fire Station #23 in Waldo
- Alachua County Fire Station #9 in Gainesville
- HCA-North Florida Regional Medical Center-Multiple Projects
- Lake County Emergency Communications and Operations Center
- ITPro.TV & New Horizons Learning Center
- UF College of Engineering Renovation
- UF CVM Education & Research Center, Sm. Animal Hospital
- SFC Center for Emerging Technologies
- NFRMC Patient Tower Expansion & Cardiac Services Renovation

**Educ, Cert's, Affil's**

Bachelor of Science in
Building Construction, UF

UF School of Architecture

LEED Accredited Professional BD+C
USGBC

Associated Builders & Contractors
Future Leaders Program

**Jessica MacLaren, Project Administrator/Accountant****City of Residence** Fort White, FL

Mrs. MacLaren has 17 years of experience with accurate and timely reporting of job cost, client, trade contractor and vendor requisition management, management of lien waivers and notice to owners, and trade contractor insurance verification. She is also responsible for Owner Direct Purchase reconciliation, document management, accounting, and administration of audits. Jessica is an extremely detail-oriented and cost conscious administrative/accounting professional.

Project Experience

- UF Annual Campus Continuing Services for Minor Projects
- Santa Fe College Annual Services for Minor Projects
- Innovation District-Multiple Projects
- HCA-North Florida Regional Medical Center-Multiple Projects
- Alachua County Fire Station #23 in Waldo
- Alachua County Fire Station #9 in Gainesville
- ITPro.TV & New Horizons Learning Center
- UF-583 BSB Ground Floor Renovation
- UF Sigma Kappa New Sorority House
- Koss•Olinger Building Interior Office Renovations
- Optym Innovative Scheduling Corporate Office Expansion & Renovation

Educ, Cert's, Affil's

Bachelor of Science in
Accounting, UF

Construction Financial
Management Association
Certification

**Paul Shealy**, *Superintendent***City of Residence** Macclenny, FL

Mr. Shealy has a construction background spanning over 15 years. He is responsible for daily on-site construction activity. His awareness of all activity in and around his projects and attention to jobsite organization is superb. Mr. Shealy has become an expert at creating a safe separation between construction activity and customers, and performs work with minimal disruption to the daily functioning of surrounding areas. Mr. Shealy is well respected by the local trade contractor community, and is regarded as being direct but fair. He consistently exceeds client expectations.

Educ, Cert's, Affil's

Assoc. of Applied Science in
Building Construction Management,
Santa Fe College

OSHA 30 Hour Safety Certification

GRU Academy Graduate

Project Experience

- UF Alpha One 3.0 Laboratory Renovation
- UF Health Medical Plaza Eye Clinic Renovation
- UF MSB Research Office Expansion
- UF MSB 5th Floor Laboratory Renovation
- UF DSB HHW Pipe Replacement
- UF DSB CHW Pipe Replacement
- UF IFAS Timpoochee Roof Replacement
- UF IFAS 7904 Reroof
- Innovation District-Multiple Projects
- Duval County School Board Bathroom Renovation and Chiller Replacement
- Flagler County School Board Wadsworth Elem. & Buddy Taylor Middle
- GeneAidyx Alpha 1 Laboratory Renovation

**Jason Russell**, *Superintendent***City of Residence** Trenton, FL

Mr. Russell is a safety conscious and detail oriented project superintendent that provides clear direction to subcontractors on a daily basis. In addition to his many years of experience as a superintendent, Jason is a licensed electrical journeyman who has completed various industrial electrical installations, including nuclear power houses, coal-burning power houses, chemical plants, and auto factories. He has delivered numerous minor projects under the Continuing Annual CM Services Contract as well as several switchgear and cabling related projects.

Educ, Cert's, Affil's

Santa Fe College A.S. Building
Construction Technology

State Certified Residential
Contractor CRC1328751

Journeyman Electrician

Red Badge Security Background
Clearance

Project Experience

- Santa Fe College Annual Services for Minor Projects
- UF Children's Medical Services Third Floor Addition
- UF Greek Housing Lots Creation
- UF Reitz Union Ground Floor Renovation
- UF Dental Science Bldg Re-roof and AHU 5, 8, and 9 Replacement
- UF Dental Science Bldg Resurfacing of West Loading Dock
- UF Substation #10 Rebuild
- UF Substation #10 STR Installation
- UF Substations 6, 12, 13, and 14 STR Installation
- UF Pharmacy Wing Window Replacement
- UF Carry Village Bldg 284 Renovation

**Matthew Clark**, *Superintendent***City of Residence** Gainesville, FL

Mr. Clark expertly manages subcontractors to maximize daily production in the field. He always advocates in the owner's interest when unforeseeable circumstances arise. Mr. Clark is an excellent communicator and keeps a safe, clean, work environment while delivering an exceptional quality product. Mr. Clark is extremely conscientious in communicating with building occupants adjacent to his project work spaces.

Educ, Cert's, Affil's

Bachelor of Science in Business
Administration, UF

Real Estate Sales Associate,
Florida License #SL3128715

OSHA 10 Hour Safety
Certification

Project Experience

- HCA-NFRMC Women's Center Suite 100
- HCA-NFRMC Bi-Plane 16
- ITPro.TV & New Horizons Learning Center
- Nephrology Healthcare New Building
- Nephrology Healthcare Renovation
- Santa Fe Ford Service Drive Renovation
- Santa Fe Ford Reroof
- Karate Dojo
- Invivo Remodel
- Embers Remodel
- Themeworks Remodel

**Nick Feagin**, *Superintendent***City of Residence** Alachua, FL

Mr. Feagin has been in the construction industry for over 10 years. His career began as an electrician, where he quickly moved up the ranks to managing projects. During this time, his responsibilities included maintaining project budgets, material procurement and directing the work crews. In recent years Mr. Feagin has worked on several minor projects for various clients. Nick is well organized and a natural leader. He is accustomed to working in a fast-paced environment with quick turn arounds. He is experienced in estimating, buy-out, application for payment processing, shop drawing review, submittal processing, RFI and contract document management.

Educ, Cert's, Affil's

Bachelor of Science in Building
Construction, U of North FL

Associate of Arts, Business
Administration, Santa Fe College

American Institute of Constructors
(AIC) Associate Constructor Cert.

Project Experience

- Santa Fe College Annual Services for Minor Projects
- UF IFAS Building 8329
- UF IFAS 7904 Reroof
- UF IFAS 8004 Reroof
- UF-583 BSB Ground Floor Renovation
- UF Health Medical Plaza Eye Clinic Renovation
- UF Health Sciences Renovations and Expansions
- UF Florida Gym Renovation
- HCA-NFRMC 5th and 6th Floor Expansion
- HCA-NFRMC Integrated Regional Laboratory
- GeneAidyx Alpha-1 Laboratory Renovation

TAB|3

Experience & References



The D.E. SCORPIO CORPORATION team will bring our collective expertise, gained from delivering hundreds of minor projects to Gainesville and North Central Florida clients. We are committed to exceeding the City's expectations in this endeavor.

1,500+
MINOR
PROJECTS

VALUED AT
OVER

EXPERIENCE WITH
10
SIMILAR CLIENT CONTRACTS

\$250
MILLION

COMBINED
TEAM
EXPERIENCE

100+
YEARS

Experience and References

1



UF ANNUAL CAMPUS CONTINUING SERVICES FOR MINOR PROJECTS

2



SANTA FE COLLEGE ANNUAL SERVICES FOR MINOR PROJECTS

3



INNOVATION DISTRICT-
MULTIPLE PROJECTS

4



HCA-NORTH FLORIDA REGIONAL MEDICAL
CENTER-MULTIPLE PROJECTS

5



ALACHUA COUNTY FIRE STATIONS

1 UF Annual Campus Continuing Services for Minor Projects

Project Information

Project # and Title: UF Annual Campus Continuing Services Contract for Minor Projects

Project Location: UF Campus

Services provided (check applicable boxes) ☒ CM At-Risk ☒ GC (Low Bid) ☐ Design-Build ☐ CM Agency

☐ Subcontractor ☐ Other

Pre-Construction services provided? ☒ YES ☐ NO

Current Status In progress

Size of project (GSF) Varies by project

Program/Pre-design Budget Varies-\$2M max

Design Devel. Budget Varies-\$2M max

GMP Proposal (Original) Varies-\$2M max

Final Contract Value Varies by project

Construction Start (NTP) Date Annual Renewal

Original Substantial Completion Date Varies by project

Actual Substantial Completion Date Varies by project

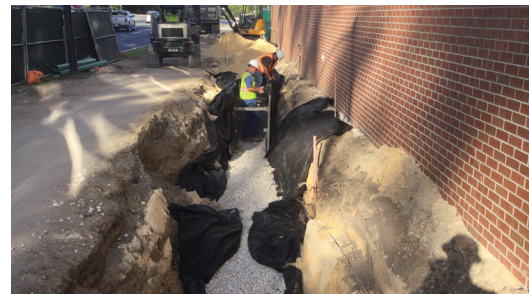
LEED Certified? Project specific

Staffing Information (for this project)

On proposed FPUR-180009-GD team?

Principal: Domenic Scorpio
 Sr. Project Manager: Don Kellogg
 Project Manager: Ryan Stroh
 Superintendent: Rick Buxton, General
 Superintendent: Nick Feagin
 Administrative Staff: Jessica MacLaren
 Sr. Estimator: Todd Brock

☒ YES ☐ NO
☒ YES ☐ NO
☒ YES ☐ NO
☒ YES ☐ NO
☒ YES ☐ NO
☒ YES ☐ NO
☒ YES ☐ NO



Narrative description of facility, including space type(s), major building components, and construction type(s):

The UF Annual CM Services Contract provides D.E. Scorpio the opportunity to perform a variety of services

on and around campus ranging from underground utilities to roof tops and everything in between. The scope of these projects includes:

- Infrastructure and utilities
- Sidewalks and parking lots
- Additions and expansions
- New construction
- System upgrades of varying sizes and complexity
- Wastewater treatment facilities
- Faculty and administrative offices
- Auditoriums and labs
- Specialty equipment, and elevators
- Advanced technologies: server rooms, AV/IT systems and cabling, security systems
- Air handling units, chillers, cooling towers
- Restrooms and lounge areas
- Flexible and collaborative work environments
- Landscaping and hardscaping
- Exterior facade upgrades
- Residence Halls
- Retail and food service
- Fire alarm/sprinkler systems, emergency exit lighting

Examples of recent infrastructure projects: Addition of new parking lot and retention basin at the UF College of Veterinary Medicine. Work included new underground storm drain system; underdrain system at retention basin; 400' underground electrical duct bank with manhole access for future building; new site lighting (light poles); parking lot paving/stripping; concrete curbing; landscape; tree protection/preservation. Our team also developed a multi-acre site for future Greek Housing at UF. Project included the addition a new electrical transformer; underground storm drain system; tie-in of new sanitary lines to existing; addition of new asphalt parking lot including paving, striping, site lighting, new emergency "blue phones"; tree protection/preservation. Our team and subcontractors worked diligently to ensure the safety of motorists and pedestrians while delivering this project along on one of the busiest roads on campus. CTRB Underdrains was an installation of new foundation underdrain system to reduce slab heaving conditions. UF Cable/Switchgear was a recent project that replaced 4.5 miles of cable and 19 switches across the university campus requiring intense logistical planning and scheduling.

Explanation of relevance/similarity to the FPUR-180009-GD project (see instructions):

- Infrastructure improvements
- Commercial building
- Remodeling
- Structure rehabilitation
- Streetscapes/lighting
- Water treatment/water reclamation projects
- Phased construction
- Flexibility for future expansions/renovations
- Multi-functional interactive spaces
- Noise, dust and vibration considerations
- Sustainable design and construction (LEED and Commissioning)
- Experience on active campus
- Similar site constraints
- Advanced technology spaces
- Fast-tracked schedule

Owner Contact Information

Owner/Client: University of Florida – Planning, Design & Construction

Contact Person or PM: David Wood

Address: 245 Gale Lemerand, Gainesville, FL 32611

E-mail Address: davidwood@ufl.edu

Phone and Fax: (352) 273-4440

Designer Contact Information

Architect/Eng: Walker Architects

Contact Person or PM: Joe Walker

Address: 4055 NW 43rd Street, Suite 28, Gainesville, FL 32606

E-mail Address: jwalker@walker-arch.com

Phone and Fax: (352) 612-6448 / (352) 672-6468

Subcontractor #1 Information (highest dollar value trade contract on this project)

Sub-Contractor: Comprehensive Energy Services, Inc.

Contact Person or PM: Mark McConnell

CSI Division/Trade: Mechanical / Plumbing

Value of Sub-Contract: \$405,104

Address: 1378 NW 53rd Avenue, Gainesville, FL 32609

E-mail Address: MarkM@cesmechanical.com

Phone and Fax: (352) 246-2807

Subcontractor #2 Information (second highest dollar value trade contract on this project)

Sub-Contractor: Earthwork Solutions, LLC

Contact Person or PM: Mike English

CSI Division/Trade: Sitework

Value of Sub-Contract: \$347,820

Address: P.O. Box 3075, High Springs, FL 32655

E-mail Address: earthworksolutions@ymail.com

Phone and Fax: (352) 538-3418

Subcontractor #3 Information (third highest dollar value trade contract on this project)

Sub-Contractor: Burgess and Dudley

Contact Person or PM: Bo Dudley

CSI Division/Trade: Electrical

Value of Sub-Contract: \$239,000

Address: 25050 W Newberry Rd. Newberry FL 32669

E-mail Address: bdudley@bdielec.com

Phone and Fax: (352) 472-1966 / (352) 472-1967

2 Santa Fe College Annual Services for Minor Projects

Project Information

Project # and Title: Santa Fe College Annual Continuing Services Contract for Minor Projects Project Location: Santa Fe College Campus
 Services provided (check applicable boxes) ☒ CM At-Risk ☐ GC (Low Bid) ☐ Design-Builder ☐ CM Agency ☐ Subcontractor ☐ Other
 Preconstruction services provided? ☒ YES ☐ NO
 Current Status In progress Size of project (GSF) Varies by project Program/Pre-design Budget Varies-\$2M max
 Design Devel. Budget Varies-\$2M max GMP Proposal (Original) Varies-\$2M max Final Contract Value Varies-\$2M max
 Construction Start (NTP) Date Renewed annually Original Substantial Completion Date Varies by Project Actual Substantial Completion Date Varies by Project
 LEED Certified? No

Staffing Information (for this project)

On proposed FPUR-180009-GD team?

Principal: <u>Domenic Scorpio</u>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Sr. Project Manager: <u>Don Kellogg</u>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Project Engineer: <u>Allyson Puckett</u>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Superintendent: <u>Rick Buxton, General</u>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Superintendent: <u>Jason Russell</u>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Administrative Staff: <u>Jessica MacLaren</u>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
Sr. Estimator: <u>Todd Brock</u>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO

Narrative description of facility, including space type(s), major building components, and construction type(s):

The Santa Fe College Annual Services Contract offers a large variety of projects in new construction as well as expansions and renovations of varying sizes and complexity. Space uses include faculty and administrative offices, auditoriums, flexible and collaborative work environments, advanced technologies, exterior facade upgrades, labs, re-roofs, exterior and interior pointing up and patching, asbestos abatement, ADA walkways, ramps, bathrooms, fire alarm and sprinkler systems, emergency exit lighting, specialty flooring, specialty equipment, air handling units, lighting, chilled water, domestic water, sanitary piping, secondary power distribution systems, AV/IT systems and cabling, signage projects, sidewalks, across the SFC campus.



Explanation of relevance/similarity to the FPUR-180009-GD project (see instructions):

- Infrastructure improvements
- Commercial building
- Remodeling
- Structure rehabilitation
- Streetscapes/lighting
- Similar site constraints
- New construction
- Multi-functional interactive spaces
- Advanced technology spaces
- Noise, dust and vibration consideration
- Flexibility for future expansions and renovations
- Office buildings
- Experience on an active campus
- Projects occurring simultaneously
- Working in an occupied building maintaining operations
- Existing building expansions and renovations
- Fast-tracked schedule

Owner Contact Information

Owner/Client: Santa Fe College
 Phone and Fax: (352)395-5521 / (352)395-7356

Contact Person or PM: Rebecca Rogers
 E-mail Address: Rebecca.Rogers@sfcollge.edu

Designer Contact Information

Architect/Eng: Kail Partners Architecture and Interiors
 Address: PO Box 359055 Gainesville, Florida 32635-9055
 Phone and Fax: (352)871-4935

Contact Person or PM: Danny Kail
 E-mail Address: danny@kailpartners.com

Subcontractor #1 Information (highest dollar value trade contract on this project)

Sub-Contractor: Mac Johnson Roofing Inc.
 CSI Division/Trade: Roofing
 Address: PO Box 367 Newberry FL 32669
 Phone and Fax: (352) 472-1365 / (352)472-1369

Contact Person or PM: Marty Poore
 Value of Sub-Contract: Varies by project
 E-mail Address: Marty_mjrinc@bellsouth.net

Subcontractor #2 Information (second highest dollar value trade contract on this project)

Sub-Contractor: Santa Fe Electric
 CSI Division/Trade: Electrical
 Address: PO Box 12 Earleton, FL 32631
 Phone and Fax: (352)468-1602 / (352) 468-2189

Contact Person or PM: Dave Boydston
 Value of Sub-Contract: Varies by project
 E-mail Address: davidb@santafeelectric.net

Subcontractor #3 Information (third highest dollar value trade contract on this project)

Sub-Contractor: R.J. Cameron Construction, Inc.
 CSI Division/Trade: Acoustical Ceilings, Demo, MS&D
 Address: 7826 SW 37th Place Gainesville FL 32608
 Phone and Fax: (352)281-6435 / (352)226-8653

Contact Person or PM: Randy Cameron
 Value of Sub-Contract: Varies by project
 E-mail Address: rjcameron1@gmail.com

Project Information

Project # and Title: Innovation District Multiple ProjectsProject Location: Gainesville, FLServices provided (check applicable boxes) ☒ CM At-Risk ☐ GC (Low Bid) ☐ Design-Build ☐ CM Agency ☐ Subcontractor ☐ OtherPre-Construction services provided? ☒ YES ☐ NOCurrent Status: In progressDesign Devel. Budget: N/AConstruction Start (NTP) Date: VariesLEED Certified? NoSize of project (GSF): 23,455GMP Proposal (Original): \$2,254,364Original Substantial Completion Date: 12/1/2016Program/Pre-design Budget: N/AFinal Contract Value: \$2,254,364Actual Substantial Completion Date: TBD

Staffing Information (for this project)

On proposed FPUR-180009-GD team?Principal: Domenic ScorioSr. Project Manager: Don KelloggProject Engineer: Allyson PuckettSuperintendent: Rick Buxton, GeneralSuperintendent: Paul ShealyAdministrative Staff: Jessica MacLarenSr. Estimator: Todd Brock☒ YES ☐ NO☒ YES ☐ NO☒ YES ☐ NO☒ YES ☐ NO☒ YES ☐ NO☒ YES ☐ NO

Narrative description of facility, including space type(s), major building components, and construction type(s):

Part of the revitalization of the downtown Innovation District in Gainesville, the D.E. Scorio Corporation has completed numerous projects working with private developer Trimark Properties. Existing buildings that originally served the community in a variety of functions have been renovated and updated to provide prime office and software development office spaces, new manufacturing and distribution spaces, and even warehouse space. In addition to interior renovations, projects have included modernization of exteriors, and many projects have been in cooperation with the City of Gainesville Community Redevelopment Agency. Furthering the resurgence of this area, other projects have undertaken major infrastructure enhancements, relocating major storm systems, upgrading roadways, undergrounding overhead electrical and telecommunications lines, and the extension of the Urban Walkway, a pedestrian destination project.

Explanation of relevance/similarity to the FPUR-180009-GD project (see instructions):

- Infrastructure improvements
- Commercial building
- Remodeling
- Structure rehabilitation
- Streetscapes/lighting
- Multiple office spaces
- Major building systems including mechanical and building envelope
- Flexibility for future expansions and renovations
- Upgrading roadway and pedestrian travel paths
- Expansion and renovation
- Active campus settings
- Working within an occupied building/maintaining operations
- Utility infrastructure upgrades and relocations

Owner Contact Information

Owner/Client: Trimark PropertiesAddress: 321 SW 13th Street, Gainesville, FL 32601Phone and Fax: (352) 376-6223 / (352) 376-6269Contact Person or PM: John FlemingE-mail Address: jfleming@trimarkproperties.com

Designer Contact Information

Architect/Eng: Walker ArchitectsAddress: 4055 NW 43rd Street, Suite 28, Gainesville, FL 32606Phone and Fax: (352) 612-6448 / (352) 672-6468Contact Person or PM: Joe WalkerE-mail Address: jwalker@walker-arch.com

Subcontractor #1 Information (highest dollar value trade contract on this project)

Sub-Contractor: Central Florida Drywall & PlasteringCSI Division/Trade: Metal Stud & DrywallAddress: 3307 NE 2nd Street, Gainesville, FL 32609Phone and Fax: (352) 376-6606 / (352) 372-6606Contact Person or PM: Kenneth TenneyValue of Sub-Contract: \$309,777E-mail Address: kenneth@cfdp.biz

Subcontractor #2 Information (second highest dollar value trade contract on this project)

Sub-Contractor: O'Steen Brothers, Inc.CSI Division/Trade: SiteworkAddress: 1006 SE 4th Street, Gainesville, FL 32601Phone and Fax: (352) 376-1634 / (352) 373-7642Contact Person or PM: Hugh FeatherValue of Sub-Contract: \$289,716E-mail Address: hughf@osteenbrothers.com

Subcontractor #3 Information (third highest dollar value trade contract on this project)

Sub-Contractor: Crystal Air & WaterCSI Division/Trade: Mechanical HVACAddress: 1611 NW 55th Place, Suite B, Gainesville, FL 32653Phone and Fax: (352) 333-0460 / (352) 378-7867Contact Person or PM: Kirk SmithValue of Sub-Contract: \$276,120E-mail Address: krsmith444@gmail.com



HCA-North Florida Regional Medical Center-Multiple Projects

Project Information

Project # and Title: HCA and North Florida Regional Medical Center-Multiple Projects Project Location: Multiple locations Gainesville
 Services provided (check applicable boxes) ☒ CM At-Risk ☒ GC (Low Bid) ☐ Design-Builder ☐ CM Agency ☐ Subcontractor ☐ Other
 Preconstruction services provided? ☐ YES ☒ NO
 Current Status In progress Size of project (GSF) Varies by project Program/Pre-design Budget Varies by project
 Design Devel. Budget Varies by project GMP Proposal (Original) Varies by project Final Contract Value Varies by project
 Original Substantial Completion Date Varies by Project Actual Substantial Completion Date Varies by Project
 Construction Start (NTP) Date June 2013
 LEED Certified? No

Staffing Information (for this project)

On proposed **FPUR-180009-GD** team?

Principal: Domenic Scorio
 Sr. Project Manager: Don Kellogg
 Project Engineer: Allyson Puckett
 Superintendent: Rick Buxton, General
 Superintendent: Matthew Clark
 Administrative Staff: Jessica MacLaren
 Sr. Estimator: Todd Brock

☒ YES ☐ NO
☒ YES ☐ NO
☒ YES ☐ NO
☒ YES ☐ NO
☒ YES ☐ NO
☒ YES ☐ NO
☒ YES ☐ NO



Narrative description of facility, including space type(s), major building components, and construction type(s):

Our projects include exam rooms, offices, moisture intrusion, building envelope and roofs, structural remediation, utilities, and civil upgrades. Working in a hospital environment on multiple occasions has our team well versed in handling highly complex areas regarding cleanliness, airborne particle control, noise levels and security, especially as it relates to the sensitivities regarding patient comfort. This work has included the installation of specialized equipment, such as CT Scans and Bi-Plane machines, as well as other imaging technology and the infrastructure that accompanies that. Our team has also managed the installation of parking lots, walkways and the undergrounding of utilities on HCA properties.



Explanation of relevance/similarity to the **FPUR-180009-GD** project (see instructions):

- Commercial building
- Remodeling
- Structure rehabilitation
- Streetscapes/lighting
- Fast-tracked schedule
- Office Buildings
- Experience on an active campus
- Projects occurring simultaneously
- Working in an occupied building maintaining operations
- Existing building expansions and renovations
- Phased construction
- Similar site constraints
- Advanced technology spaces
- Structural improvements and upgrades
- Noise, dust and vibration considerations
- Flexibility for future expansions and renovations

Owner Contact Information

Owner/Client: North Florida Regional Medical Center
 Phone and Fax: (352) 333-4100

Contact Person or PM: Ralph Waccary
 E-mail Address: ralph.waccary@hcahealthcare.com

Designer Contact Information

Architect/Eng: Conn & Associates, Inc
 Address: 1960-C Buford Blvd, Tallahassee, FL 32308
 Phone and Fax: (850) 878-8784

Contact Person or PM: Brad Kirn
 E-mail Address: bkirn@connandassociates.com

Subcontractor #1 Information (highest dollar value trade contract on this project)

Sub-Contractor: Mid-State, Inc.
 CSI Division/Trade: Electrical
 Address: 2323 NE 17th Terrace, Gainesville, FL 32606
 Phone and Fax: (352) 376-0793 / (352) 376-6002

Contact Person or PM: Billy Samples
 Value of Sub-Contract: Varies by project
 E-mail Address: mdstate@bellsouth.net

Subcontractor #2 Information (second highest dollar value trade contract on this project)

Sub-Contractor: Coastal Mechanical
 CSI Division/Trade: Mechanical HVAC
 Address: 4949 SW 41st Boulevard, Suite A-30, Gainesville, FL 32608
 Phone and Fax: (352) 505-5331 / (352) 505-5374

Contact Person or PM: Mark McConnell
 Value of Sub-Contract: Varies by project
 E-mail Address: mmcconnell@coastalmechanical.com

Subcontractor #3 Information (third highest dollar value trade contract on this project)

Sub-Contractor: Quality Plumbing of Gainesville, Inc
 CSI Division/Trade: Plumbing
 Address: 6318 NW 18th Drive, Gainesville, FL 32653
 Phone and Fax: (352) 377-1009 / (352) 377-3204

Contact Person or PM: Steve McAleese
 Value of Sub-Contract: Varies by project
 E-mail Address: steve@quality-plumbing.net

**Project Information**Project # and Title: Aachua County Firestations #23 and #9Services provided (check applicable boxes) ☒ CM At-Risk ☒ GC (Low Bid) ☐ Design-Builder ☐ CM Agency ☐ Subcontractor ☐ OtherPreconstruction services provided? ☒ YES ☐ NOProject Location: Waldo/Gainesville

Current Status	<u>Completed</u>	Size of project (GSF)	<u>23- 5,684 sf</u> <u>9- 7,754 sf</u>	Program/Pre-design Budget	<u>23-\$1,775,503</u> <u>9-\$2,332,444</u>
Design Devel. Budget	<u>23-\$1,800,312</u> <u>9-\$2,347,886</u>	GMP Proposal (Original)	<u>23-\$1,775,503</u> <u>9-\$2,332,444</u>	Final Contract Value	<u>23-\$1,526,123</u> <u>9-\$2,281,427</u>
Construction Start (NTP) Date	<u>23-9/19/16</u> <u>9-9/21/16</u>	Original Substantial Completion Date	<u>23-6/15/17</u> <u>9-5/16/17</u>	Actual Substantial Completion Date	<u>23-6/14/17</u> <u>9-7/31/17</u>
LEED Certified?	<u>No</u>				

Staffing Information (for this project)On proposed FPUR-180009-GD team?

Principal: Domenic Scorpio
 Sr. Project Manager: Chris Crehore
 Sr. Superintendent: Steve Hendrickson
 Superintendent: Rick Buxton, General
 Administrative Staff: Jessica MacLaren
 Sr. Estimator: Todd Brock

☒ YES ☐ NO
☐ YES ☒ NO
☐ YES ☒ NO
☒ YES ☐ NO
☒ YES ☐ NO
☒ YES ☐ NO

Narrative description of facility, including space type(s), major building components, and construction type(s):

The two new state-of-the-art emergency services facilities were initiated simultaneously with two different design teams. Fire Station #23 is a one-story new construction facility of approximately 5,684 sf that houses 18 fire fighters and EMS personnel with a two-bay apparatus area. Fire Station #9 is a one story new construction facility of approximately 7,754 sf that houses 28 fire fighters and EMS personnel. Each is comprised of multiple dorm rooms and full bathrooms (1 ADA). The floor plans include a full kitchen with commercial grade appliances, a living / dining area, an exterior covered patio, a fitness room, a shop area, a laundry room, a locker room, a decontamination room, a watch room with IT area above, and watch commander's office with a future officer dorm area. Both were designed as an energy efficient structures meeting current Aachua County green standards in structural as well as MEP.



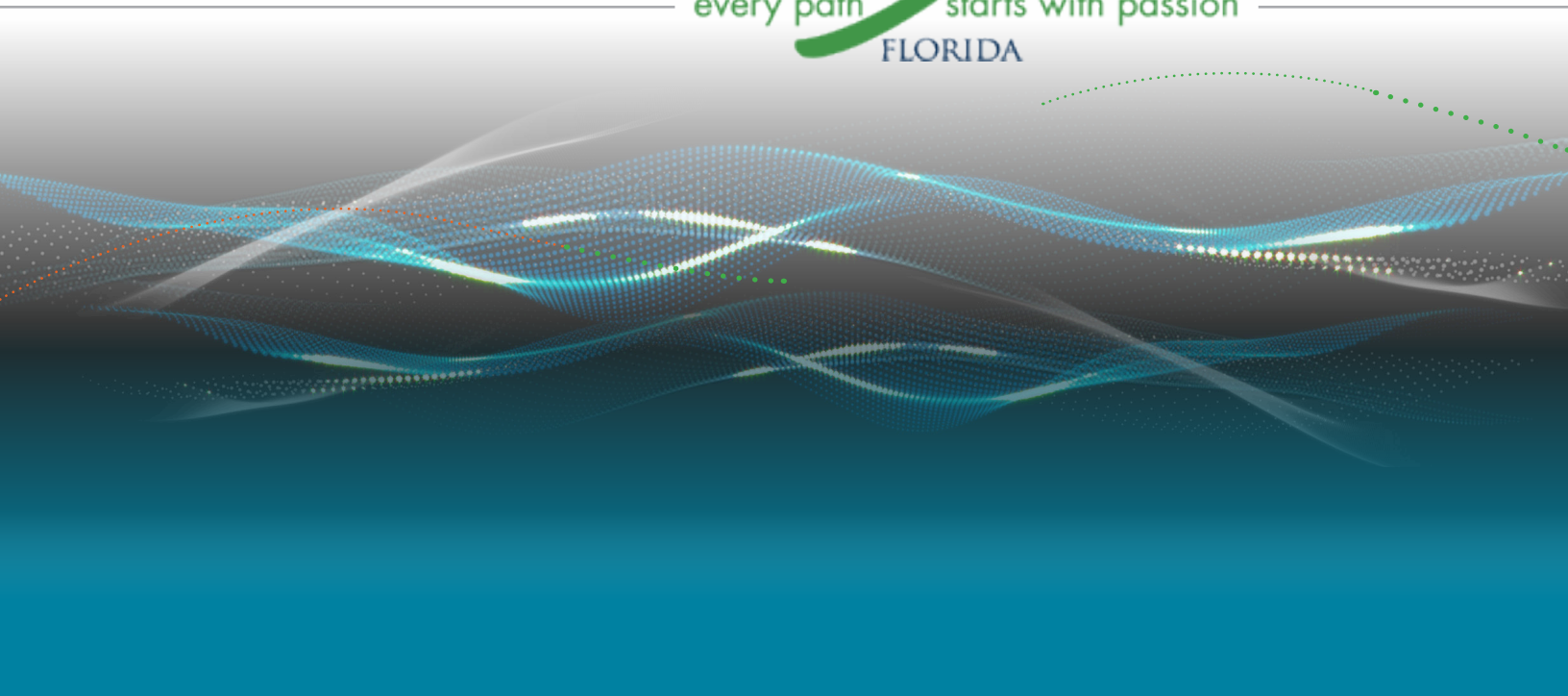
Explanation of relevance/similarity to the FPUR-180009-GD project (see instructions):

- New construction
- Projects occurring simultaneously
- Fast-tracked schedule
- Infrastructure improvements
- Utilities
- Energy Efficient
- Streetscapes/lighting
- Sidewalks and parking lots
- Multi-functional interactive spaces
- Emergency Response Facility
- Flexibility for future expansions and renovations

Owner Contact InformationOwner/Client: Aachua County Facilities ManagementPhone and Fax: (352) 384-3190Contact Person or PM: Bryan Schneider, Capital Project CoordinatorE-mail Address: BRS@alachuacounty.us**Designer Contact Information**Architect/Eng: Strollo Architects/Brame Heck ArchitectsAddress: Orlando/GainesvillePhone and Fax: (407) 423-5355/ (352) 372-0425Contact Person or PM: Jim Strollo/ Billy BrameE-mail Address: jpat@strolloarchitects.com/ b.brame@brameheck.com**Subcontractor #1 Information (highest dollar value trade contract on this project)**Sub-Contractor: Santa Fe Electric, Inc.CSI Division/Trade: ElectricalAddress: PO Box 12 Earleton, FL 32631Phone and Fax: (352) 468-1602/ (352) 468-2189Contact Person or PM: David BoydstonValue of Sub-Contract: Varies by projectE-mail Address: davidb@santafeelectric.net**Subcontractor #2 Information (second highest dollar value trade contract on this project)**Sub-Contractor: Crystal Air and WaterCSI Division/Trade: Mechanical HVACAddress: 6424 NW 18th Dr., Gainesville, FL 32653Phone and Fax: (352) 333-0460 / (352) 378-7867Contact Person or PM: Kirk SmithValue of Sub-Contract: Varies by projectE-mail Address: krsmith444@gmail.com**Subcontractor #3 Information (third highest dollar value trade contract on this project)**Sub-Contractor: Quality Plumbing of Gainesville, IncCSI Division/Trade: PlumbingAddress: 6318 NW 18th Drive, Gainesville, FL 32653Phone and Fax: (352) 377-1009 / (352) 377-3204Contact Person or PM: Steve McAleeseValue of Sub-Contract: Varies by projectE-mail Address: steve@quality-plumbing.net

TAB|4

Procurement, Management, and Coordination of Trade Subcontractors



PROCUREMENT, MANAGEMENT, AND COORDINATIONS OF TRADE SUBCONTRACTORS

What means will be used to identify, notify, pre-qualify, and procure sub-contractors for the disciplines involved in these projects? How will the trade contracts be proactively, rather than reactively, managed? What specific steps will be taken to ensure communication and to minimize conflicts between trades in the field as well as conflicts between the CM and sub-contractors? Other than tracking and processing, what is the CM's role in technical correspondence between sub-contractors and the owners A/E (submittals and shop drawings, Requests For Information, etc.)? Elaborate on your understanding of the City Local Small Business Procurement Program.

THE RIGHT CONTRACTOR AT THE RIGHT PRICE

The D.E. Scorpio Corporation prides itself on the relationships and true partnerships we have formed over the decades working in this region. We offer a depth of knowledge on the capabilities of craft professionals working in Gainesville and the surrounding areas that is unsurpassed. Rick Buxton has a long tenured career in this industry and is one of the most respected leaders in his field, serving this community for over 37 years. Domenic Scorpio teamed with Rick nearly 22 years ago, during which both were working almost exclusively on contracts offering Continuing Services for Minor Projects. Don Kellogg has also been working exclusively on Continuing Services for Minor Projects at UF and Santa Fe College for almost 15 years. This amount of experience, coupled with the respect and appreciation from those they have worked with, has created a wealth of industry knowledge that cannot be duplicated.

Craft Professional Procurement and Management Process



When a project is awarded to our company, the first step taken is to publicly advertise the work, promoting interest to the broader community. In a parallel effort, vendors already in our comprehensive database are electronically notified of the upcoming work. Subcontractors interested in the project are then asked to submit qualification criteria that ensures their experience is a good match for the scope of services needed.

Once the qualified firms are identified, an electronic link is offered for the bidders to access information specific to the project. Through this directory, bidders are able to download plans, specifications, work scopes, and bid instructions. Utilizing a

project specific portal allows for a safe exchange of potentially sensitive project information (such as security systems, animal labs, etc.) to a controlled group. Our portal also allows for an exchange of information such as pre-bid RFIs, further ensuring that all bidders have equal access to the information necessary to submit a responsive bid.

At any time in the process, our team can view which bidders have downloaded information, how many times they have accessed the site, and their intent on bidding the work. Participating bidders are invited to a pre-bid meeting, where the project expectations are communicated and the site is walked through, allowing bidders to familiarize themselves with potential challenges in delivering the work. As the bid date nears, bidders are sent email reminders at intervals of seven, three, and one day prior to bidding, which greatly enhances bidder participation. When receiving bids, City of Gainesville procurement standards will be strictly adhered to by all at the D.E. Scorpio Corporation.

PROACTIVE MANAGEMENT PRACTICES

Openly communicating and providing access to information are best practices for proactively managing subcontractors and vendors. This starts at the bid process and continues to project completion.

During the bidding process, subcontractors are provided well-defined bid scopes for each trade bid package. Our bid scopes take into account all collected information from design meetings, document reviews, constructability reviews, and owner input. This results in a clear expectation of each trade related to their work, greatly reduces potential overlap of work, assigns responsibility of the work, and ensures all required work is accounted for.

Once bids are received, a bid and work scope review is conducted with the apparent low bidder to validate their bid and understanding of the work. If the bidder is proven to be the lowest responsive bidder, a contract agreement is offered for execution. Once all subcontracts have been awarded, a preconstruction meeting is conducted to review the safety, security, administrative and site requirements for performing the work.

As work commences, superintendents perform daily inspections to ensure quality workmanship from all subcontractors. Corrections are made as they are identified, before significant time is lost, and the cost to rework errors affects a subcontractors ability to successfully complete the project. In addition to daily communication between subcontractors and superintendent, formal weekly meetings are conducted to address updates in contract documents, review progress, and communicate two and three week schedule look aheads. For specialty installations, a pre-installation meeting is also performed to verify that the work accomplished in preparation of the specialty installation meets the tolerances specified. Formal meeting minutes are published for all project stakeholders. This process is adhered to until the project is 100% complete. A well communicated project ensures everyone is successful in delivering the work.

Continued on next page

Our team will administer the project for technical correspondence, continuity, record keeping and reporting. We utilize Procore, an industry leading cloud-based data management software accessible to all of the project stakeholders. This software is a secure application that is simple to navigate and provides instant access to project data from any computer or mobile device. The number of users is limitless, allowing full collaboration with owners, architects, consultants, and subcontractors at all times. Utilizing this tool is essential in maintaining organization, maximizing efficiency, and ensuring project documents are updated in real time and readily available. Processes managed within Procore are:

- Document Management
- Request for Information (RFI)
- Submittal & Shop Drawing Logs
- Meetings Minutes
- Project Update Reports
- Data Access & Distribution
- Contract Management
- Purchase Order Management
- Direct Purchase Program Management
- Application for Payments
- Photo Logging
- Daily Logs
- Punch Lists

Having an easy to utilize project administration and record keeping software enhances communication and increases productivity. Electronic transfer of all project documents also reduces waste. This translates to lower costs for your project, a higher level of quality, and a reduction of risks associated with misinformed project team members. At the conclusion of each project, these files will be indefinitely archived within the system then downloaded and saved for your beneficial use.

Subcontractor performance reviews at the conclusion of work provides valuable insight into which craft professionals function best in the variety of projects offered under a continuing services contract.

COMMITMENT TO DIVERSITY

The D.E. Scorpio Corporation maintains an ongoing commitment to the success, growth, and development of local small business; which aligns perfectly with the City's Small Business Procurement Program.

EXTERNALLY

The D.E. Scorpio Corporation understands the value a diverse workforce brings to the betterment of communities. Our team members have worked throughout Central and North Central Florida successfully procuring, awarding, and completing projects with Small, Minority, Disadvantaged and Woman owned businesses. We have experienced success utilizing a number of strategies to generate interest and attract diverse companies to projects.

The D.E. Scorpio Corporation is currently actively participating in the City of Gainesville Office of Equal Opportunity's Small, Minority, and Veteran Business Program on the following levels:

Matchmaker Events - opportunities to connect with suppliers, subcontractors, and other agencies in the region

Technical Assistance Workshops - topics include bidding opportunities, net-working, presentation and responding to bids, Request for Information (RFIs) and other industry specific data management tools and processes

First Thursday Meetings - held each month as a resource to provide assistance for any Small, HUB Zone, Minority, Small Disadvantaged, Veteran, Service-Disabled Veteran, and Woman-owned businesses on whatever topics or issues required

attn: SMWVBE firms

Construction Subcontractor Outreach Event for the upcoming \$24M UF Norman Hall Campus Renovation and Expansion Project.

All contractors and vendors are encouraged to attend as we discuss the scope of the project and the opportunities for small, minority, women, and/or veteran owned firms.

Meet one-on-one with the contractors to:

- Meet the Team
- Learn about Construction Subcontracting Opportunities
- Discuss Bidding Opportunities
- Review Bid Schedules
- Obtain Pre-qualification

10.24.17
4:30-6pm
Norman Hall Terrace Room
1221 SW 5th Ave
Gainesville, FL 32601
FREE EVENT, PARKING and FOOD

D.E. SCORPIO CORPORATION
Commercial Construction Managers
Contact: Chris Grogan - cgrogan@descorpco.com 352.363.6070

FORESIGHT CONSTRUCTION GROUP
Contact: Adam Goodson - agoodson@foresightgroup.com 352.385.6352

To RSVP or for more information [Click Here](http://www.descorpco.com/culture/vendor-diversity/) or call 352.363.6070

www.descorpco.com/culture/vendor-diversity/ <http://foresightgroup.com/work-with-us/subcontractors>

INTERNALLY

The tone for D. E. Scorpio Corporation's Vendor Diversity policies and goals is established at the top by Domenic Scorpio and strategies are then executed at every level of the company from our paper supplier to our steel providers.

Each year, at our strategic planning sessions, Vendor Diversity is addressed as a company-wide initiative and assigned to an internal committee of eight (8) D.E. Scorpio employees for planning, execution and evaluation. The outcomes of these planning sessions have been impactful, however we will continue to raise the bar and do more. Examples of the committee's work is outlined below:

- Dedicated landing page on our website explaining D.E. Scorpio's commitment to Vendor Diversity and offering information for potential subcontractors.
- D. E. Scorpio SMWVB database to focus information and ITBs.
- Subcontractor/Vendor Certification Form to track those contracted by our subcontractors to offer better and more accurate reporting.
- Commitment of a 30% minimum goal of SMWVB participation on all D.E. Scorpio projects.
- SMWVB participation reports for each project.
- Early Release Information Sessions for major projects that allow for:
 - packages to be broken up in a practical method
 - smaller/disadvantaged companies to gather important project information
 - relationship building

TAB|5

Cost Estimating & Control



COST ESTIMATING and CONTROL

- Describe the team's approach to, and methods for, cost estimating during the pre-GMP phase and cost control during the construction phase, specifically when the unforeseen arises.
- How are cost estimates developed and how dependent are they upon estimates by potential sub-contractors?
- Provide a examples of previous cost estimates. Were they lump sum packages or unit pricing, or a combination of both?

DEVELOPING THE GMP

Cost Estimating is the initial phase in the construction management process and is essential to the success of a project. The size, scope, complexity and time-frame of each minor project will dictate cost estimating requirements. The important work performed at this phase is used throughout the duration of the project for cost control.

Our team is able to provide accurate budget estimating when presented with conceptual project requirements when called on to do so. Our experienced project managers and estimators can understand, visualize and communicate project requirements from any of the City's departments, understand what is associated with the buildings and systems they manage, and convert that information into a meaningful cost estimate early in the process.

Once a project is defined, our team performs a detailed quantity takeoff of the work and applies unit costs to establish the resultant estimate. The information is then presented in a well organized manner that is easily understood by all project stakeholders. Our unit cost database is updated regularly to reflect fluctuations in the marketplace and to ensure accurate estimates are produced. Depending on the pace of the project and extent of preconstruction services required, a combination of in-house estimating and marketplace feedback is conducted to deliver a Guaranteed Maximum Price (GMP) for a project.

5 Prong Approach to Controlling Cost

- 1 In-house database that is industry and trade specific
- 2 Historical cost data for similar projects
- 3 Marketplace confirmation
- 4 Architect/engineering consultants validation of costs
- 5 Comparing and monitoring anticipated to actual scope of work

This cost effective approach challenges both the designer and construction manager to ensure the City is receiving maximum value for these systems.

Continued on next page



COST CONTROL DURING CONSTRUCTION

Upon acceptance of a GMP, the project is then divided into work packages that can be competitively bid to multiple subcontractors and vendors. Clearly defined work packages are produced to ensure there are no work scope gaps or overlaps in the competitive bid process, and a thorough bid scope review is conducted prior to awarding subcontracts. Materials are identified for Owner Direct Purchase (ODP) to maximize tax savings at this stage of the process.

As the project progresses, the actual work requirements are monitored and compared against the subcontracted scope to mitigate the potential for change order activity. The work completed within each pay period is evaluated against the subcontractor's schedule of values to ensure pay applications are reflective of the work put in place, and that the applications for payment have been properly submitted.

Throughout the course of the project, our team is focused on opportunities to maximize value by identifying cost saving strategies without sacrificing quality.

DELIVERING ON BUDGET

Review & Target

- Budget
- Quality Levels

Design & Adjust

- Element Choices
- Stakeholders
- Consultants

Verify

- Element Cost
- Constructability
- Schedule Impact

Deliver

- Target Cost
- Bid Options

D.E.SCORPIO CORPORATION					
Project ABC					
Concept Budget Estimate					
9/18/2017					
Bid Pkg #	Description	Takeoff Quantity	Total Cost/Unit	Total Amount	Grand Total
00GC1	STAFF				
	00GC1 STAFF	4.62 mo	18,042.03 /mo		83,335
00GC2	GENERAL CONDITIONS				
	00GC2 GENERAL CONDITIONS	4.62 mo	5,083.07 /mo		23,478
01D	TESTING				
	01D TESTING	7,740.00 sf	0.10 /sf		750
01E	SURVEY				
	01E SURVEY	7,740.00 sf	0.00 /sf		0
02A	DEMOLITION				
	Demolition - Package	0.00 ls	0.00 /ls		0
	General Demolition	7,740.00 sf	4.00 /sf		
	Slab Cutting & Removal	313.00 sf	15.00 /sf		
	Demo Exterior Windows & Lower Masonry	100.00 lf	20.00 /lf		
	Corr Room - Temp Partition	1.00 ls	750.00 /ls		
	Corr Room - Demolition	300.00 sf	4.00 /sf		
	02A DEMOLITION	7,740.00 sf	5.12 /sf		
03A	CAST IN PLACE CONCRETE				
	Concrete - Package	0.00 ls	0.00 /ls		
	Concrete Patch & Repair for New Pkg	313.00 sf	20.00 /sf		
	03A CAST IN PLACE CONCRETE	7,740.00 sf	0.81 /sf		
04A	MASONRY				
	Masonry - Package	0.00 ls	0.00 /ls		
	Masonry Patch & Repair @ Exterior Windows Sill	100.00 lf	100.00 /lf		
	Masonry Patch & Repair	7,740.00 ls	1.25 /ls		
	04A MASONRY	7,740.00 sf	2.54 /sf		
05C	ORNAMENTAL METALS				
	Ornamental Railings - Package	0 ls	0 /ls		
	Ornamental Railings - Stair Railing Single Line	10 lf	300 /lf		
	05A STRUCTURAL STEEL	7,740.00 sf	0.39 /sf		
06E	FINISH CARPENTRY - LABOR				
	Finish Carpentry - Package	0.00 ls	0.00 /ls		
	Set Interior Doors & Hardware	25.00 ea	275.00 /ea		
	Bituminous Coating on HM Frames	8.00 ea	30.00 /ea		
	Grouting of HM Frames	8.00 ea	75.00 /ea		
	06E FINISH CARPENTRY - LABOR	7,740.00 sf	1.10 /sf		
07K	BUILDING INSULATION				
	Sound Insulation at Restroom	0.00 sf	0.00 /sf		
	07K BUILDING INSULATION	7,740.00 sf	0.00 /sf		
08A	DOORS / FRAMES / HARDWARE				
	Door Frames & Hardware - Package	0.00 ls	0.00 /ls		
	Wood Doors & Leverest Hardware	19.00 ea	1,000.00 /ea		
	Storefront Exit Devices	2.00 ea	2,500.00 /ea		
	Alternate Area - Wood Doors & Leverest Hardware	7.00 ea	1,000.00 /ea		
	Hollow Metal Frames	7.00 ea	300.00 /topg		
	Alternate Area - Hollow Metal Frames	1.00 ea	300.00 /ea		
	08A DOORS / FRAMES / HARDWARE	7,740.00 sf	4.32 /sf		
08B	STOREFRONT, GLASS				
	Glass and Glazing - Package	0.00 sf	0.00 /sf		
	Exterior Storefront 5' Tall	500.00 sf	50.00 /sf		
	Aluminum Storefront 5' Tall	960.00 sf	35.00 /sf		
	Aluminum Doors Hardware by Package (58A)	2.00 /ea	2500.00 /ea		
	Glass and Glazing - Sliding Doors - NIC - Swing Doors Substituted	0.00 ea	0.00 /ea		
	Glass and Glazing - Door Lites	19.00 ea	125.00 /ea		
	08B STOREFRONT, GLASS	7,740.00 sf	8.52 /sf		
09A	DRYWALL, METAL STUDS				
	Drywall - Package	0.00 sf	0.00 /sf		
	3 5/8" MS w/ 5/8" DS Gypsum	5,882.00 sf	7.50 /sf		
	2" MS w/ 5/8" SS Gypsum Furring	2,580.00 sf	4.50 /sf		

D.E.SCORPIO CORPORATION					
Project ABC					
Concept Budget Estimate					
9/18/2017					
Bid Pkg #	Description	Takeoff Quantity	Total Cost/Unit	Total Amount	Grand Total
00GC1	STAFF				
	00GC1 STAFF	4.62 mo	18,042.03 /mo		83,335
00GC2	GENERAL CONDITIONS				
	00GC2 GENERAL CONDITIONS	4.62 mo	5,083.07 /mo		23,478
01D	TESTING				
	01D TESTING	7,740.00 sf	0.10 /sf		750
02A	DEMOLITION				
	02A DEMOLITION	7,740.00 sf	5.12 /sf		39,605
03A	CAST IN PLACE CONCRETE				
	03A CAST IN PLACE CONCRETE	7,740.00 sf	0.81 /sf		6,260
04A	MASONRY				
	04A MASONRY	7,740.00 sf	2.54 /sf		19,675
05C	ORNAMENTAL METALS				
	05A STRUCTURAL STEEL	7,740.00 sf	0.39 /sf		3,000
06E	FINISH CARPENTRY - LABOR				
	06E FINISH CARPENTRY - LABOR	7,740.00 sf	1.10 /sf		8,540
08A	DOORS / FRAMES / HARDWARE				
	08A DOORS / FRAMES / HARDWARE	7,740.00 sf	4.32 /sf		33,400
08B	STOREFRONT, GLASS				
	08B STOREFRONT, GLASS	7,740.00 sf	8.52 /sf		65,975
09A	DRYWALL, METAL STUDS				
	09A DRYWALL, METAL STUDS	7,740.00 sf	8.48 /sf		65,610
09C	ACOUSTICAL CEILINGS				
	09C ACOUSTICAL CEILINGS	7,740.00 sf	2.59 /sf		20,065
09D	PAINTING				
	09D PAINTING	7,740.00 sf	2.66 /sf		20,574
09E	FLOORING				
	09E FLOORING	7,740.00 sf	5.77 /sf		44,685
10A	TOILET ACCESSORIES				
	10A TOILET ACCESSORIES	7,740.00 sf	0.84 /sf		6,540
10C	FIRE EXTINGUISHERS, CABINETS				
	10C FIRE EXTINGUISHERS, CABINETS	7,740.00 sf	0.12 /sf		900
12C	CASEWORK				
	12C CASEWORK	7,740.00 sf	2.07 /sf		16,000
21A	FIRE PROTECTION				
	21A FIRE PROTECTION	7,740.00 sf	3.60 /sf		27,890
22A	PLUMBING				
	22A PLUMBING	7,740.00 sf	5.56 /sf		43,000
23A	HVAC				
	23A HVAC	7,740.00 sf	26.62 /sf		206,025
26A	ELECTRICAL				
	26A ELECTRICAL	7,740.00 sf	16.84 /sf		130,340
Subtotal		7,740.00 sf	111.84 /sf		865,647

TAB| 6

Quality Control & Constructability



QUALITY CONTROL and CONSTRUCTABILITY

- Does your staff review design submittals with an eye for errors, discrepancies, conflicts, and other potential change order issues? If so, who specifically does that?
- What means are used to cross-check design submittals against the City design & construction parameters and standards, previous review comments, Value Engineering input, and other direction or feedback?
- Describe the methods used by the team to maintain quality control during the construction phase.
- Briefly describe the firms' existing quality assurance policies & procedures and explain how they're tailored to each project.

PRE-CONSTRUCTION



CONSTRUCTION



CLOSE-OUT



ACTION AND ACCOUNTABILITY

The pre-construction effort at the D.E. Scorpio Corporation is a collaborative team effort, led by the Project Manager. As Project Manager and the team leader, Don Kellogg will be the primary point of contact for all City projects, maintaining the link between meetings and discussions held during pre-construction and bringing that experience into the project development, construction and close out. Design charette outcomes, constructability reviews and City comments create our action items list that is monitored and guides further discussion.

But a team has more than one player. General Superintendent Rick Buxton will be intimately involved in the pre-construction effort, reviewing each stage of the design as it develops. Constructability reviews are conducted with the Manager and the Superintendent scrubbing documents together and discussing how individual pieces of the project fit together. Senior Estimator Todd Brock brings years of experience estimating projects to ensure critical concerns are incorporated into the project budgets and estimates. Todd's continuity in estimating for our firm brings constant vigilance on pricing, current market trends, and forecasts to provide input and feedback in real time.

A good pre-construction effort involves the complete understanding of the project, the goals and the potential pain points, building it virtually while developing project schedules. Logistics and sequence are key factors to be reviewed by the

construction team, and discussed with the designers and the Owner. Access points, equipment travel paths, delivery access and sequence are all reviewed and mapped out as part of the pre-construction service our team provides.

This in-depth approach directly translates into value engineering. Many companies limit value engineering to product selection and options. True value engineering services need to start with a much broader viewpoint, at D.E. Scorpio everything is on the table.

Our team has successfully guided projects through early value decisions such as

- building orientation/positioning
- infrastructure analysis
- structural systems
- exterior building skin options
- mechanical and electrical systems options
- fit and finish options

Continued on next page

QUALITY CONTROL AND QUALITY ASSURANCE

At D.E. Scorpio Corporation, we hold ourselves and our subcontractors to the highest standards and strive to continually exceed our client's expectations. This is undoubtedly the most crucial when planning and implementing our standards for Quality Assurance and Quality Control.

Our Quality Control program outlines the personnel and procedures utilized in maintaining the highest standards from project to project. The Quality Control measures include organization, inspections and testing, documentation, remedial work, and warranty procedures of the D.E. Scorpio Corporation and our subcontractors. The dedicated team of highly experienced project managers and superintendents at the D.E. Scorpio Corporation constantly review the products produced and adjusts the program to become more efficient and effective. Overall management of the quality control program is the responsibility of a Quality Control Manager (QCM), Rick Buxton. The QCM makes regular visits to projects to review documentation, including constructability review, inspections reports and review questions or concerns with the client.

FROM BEGINNING TO END

Quality performance begins with the initial concept development, extending through completion of the building construction. Our methodology includes specific review milestones during the design process, soliciting external peer reviews when necessary, and conducting ongoing training in quality-related issues.

During design, our approach ensures construction documents are complete and well-coordinated. To support these objectives, we have developed a rigorous quality management process that focuses on all aspects of the project delivery to ensure the documents clearly articulate the work. This effort is well established and successfully qualified by our team of experts.

Once construction documents are final, they are issued to prequalified subcontractors that demonstrate the availability of resources to carry out the work. The project is competitively bid, followed by scope reviews with the apparent low bidders, and finally the issuance of subcontracts. Once subcontractors are procured, the Site Logistics Plan is communicated. Then, Pre-Installation Meetings are conducted to review the following: approved submittal data, manufacturer recommendations for material installation, mock-up requirements, and third-party review of the mockups.

Quality Assurance Inspections are performed daily for acceptance of the work. Any known deficiencies are communicated on-the-spot and documented in the daily log for correction by the subcontractor. Formal Punch Lists are issued to address any defective work throughout the course of construction and prior to final acceptance. Enforcement of quality standards is critical to delivering the high-level of craftsmanship that the City requires, our clients deserve, and that our reputation is based upon. Material, Equipment, and Systems Warranties are provided at the conclusion of projects. Our warranty protocol is communicated with the Owner and User Group to address issues quickly.



TAB| 7

Scheduling



- Describe how the team will develop and maintain the construction schedule throughout the construction process. Who develops the schedule that accompanies the GMP proposal? Who is responsible for updating and adhering to the schedule during construction?
- What role, if any, do potential sub-contractors play in developing the schedule? What role, if any, do actual sub-contractors play in refining and maintaining the schedule?
- Given your understanding of the Owner's goals, requirements, and constraints, elaborate on ideas you have for "fast-tracking" the project without sacrificing quality or introducing unreasonable risk.

DEVELOPING PROJECT SCHEDULES

Schedules are the scaffolding for every project we manage. They are an important management tool that enhances the decision-making process throughout the course of a project. Project managers and superintendents collaborate on every project to create a construction schedule that is meaningful and effective in communicating and managing the work. Our schedules are created with industry leading scheduling software and presented in critical path methods (CPM) and bar chart formats.

At times, it is appropriate to involve potential subcontractors for their feedback in developing preliminary schedules. During the bidding process, subcontractors are given the opportunity to review and comment on durations and sequencing of work activities, as the schedules are ultimately incorporated into the subcontractor agreements.

Weather conditions are also taken into consideration when developing schedules. For interior projects, weather only factors into delivery of materials. However, open air projects are reviewed with historical weather patterns in the North Central Florida area taken into account.

MAINTAINING PROJECT SCHEDULES

Project managers and superintendents collaborate to create the schedule, but it is the superintendent's role to perform the daily planning, directing, and controlling of all on-site operations. This includes managing the resources necessary to carry out the work in the specified time frame. Throughout the course of project delivery, schedules are utilized to communicate workflow and to compare planned progress against actual progress. By continuously performing these comparisons, deviations are identified early, allowing the construction management team to react before delays become unmanageable. Modifications to resources and sequencing allows the project schedule to become workable and realistic.

The schedule is communicated with the subcontractors during weekly project meetings. Work sequencing is discussed with 2 or 3 week "look ahead" schedules for the subcontractors to make the necessary arrangements of materials and resources.

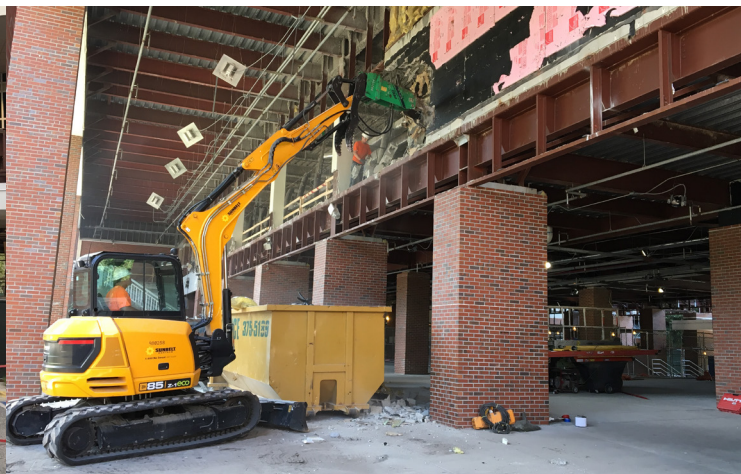
FAST-TRACKING PROJECTS

Time is of the essence in all construction projects. At times, we recognize that projects may require an even faster delivery mechanism. The approach of fast-tracking projects relies on a company's expertise and trust. A well prepared conceptual estimate is necessary prior to proceeding with the work to avoid unnecessary cost risk, and fast-tracking projects should never translate into sacrificing quality.

The process of fast-tracking a project begins with design. The project should be broken down into significant work packages that promote a fast-track approach, but have little affect on the design sequence once committed to the project. Examples of work package breakdown include:

- an early demolition package that reveals potential unforeseen conditions
- an early site utility infrastructure package or utility relocates
- providing the site and structure information to allow more time for decisions related to the building exterior and interior finishes
- providing equipment and material information for items that have a long lead time for fabrication and delivery

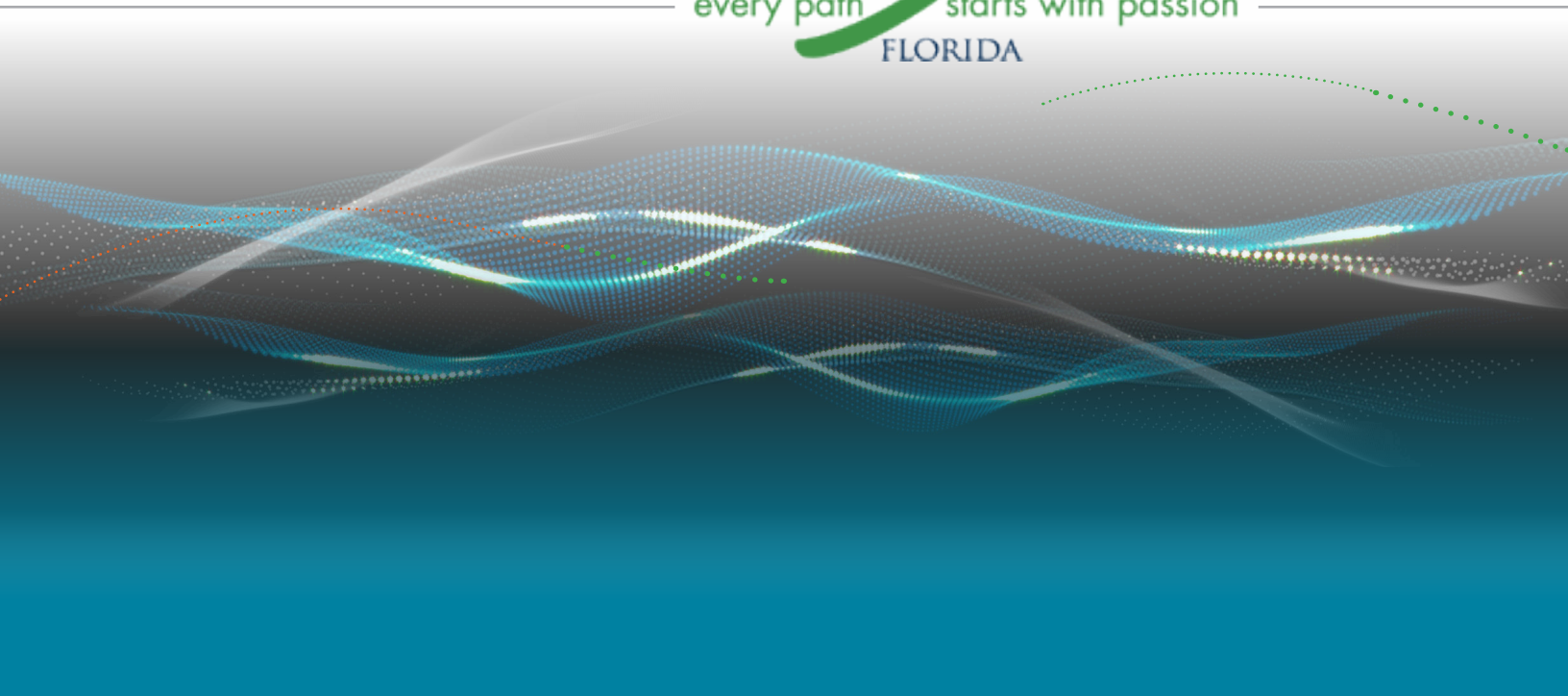
Whether the projects are fast-tracked, have aggressive schedules, or allow a less constraining amounts of time to perform the work, we are confident in our ability to create and maintain a project schedule everyone can understand, follow, and execute; thus, allowing open communication throughout the construction process.



UF CRC Early Release Package Demolition

TAB| 8

Safety, Commissioning, and LEED



SAFETY, COMMISSIONING, and LEED

- Outline your firm's approach to jobsite safety management, training & education, enforcement and OSHA compliance. Provide proof of your firm's Experience Modification Rate for the past three years.
- Describe the experience of the proposed staff with building commissioning.
- LEED or equivalent accreditation is preferred; enclose copies of proposed staff's LEED similar accreditation(s) and describe the experience of the proposed project management staff with sustainable construction and LEED certification efforts.

SAFETY ZERO-TOLERANCE SAFETY STANDARD

Safety has been and continues to be the number one priority on all of our projects. The D.E. Scorpio Corporation has a "zero tolerance" policy as our safety standard. Our customized safety program addresses the safety of construction workers, public, staff and visitors through communication, separation, and isolation. **Communication** is of the utmost importance and is successfully achieved by incorporating a number of methods: meetings, signage, reports, and IT based notifications. **Separation** is vital to secure the safety to the public and is accomplished with fencing, barricades, and partitions. **Isolation** addresses a more specific work scope that requires tying into an existing building system or utility infrastructure that must now be "isolated" to prevent unwanted impact or activity to the system or utility it supports.

Communication



Separation



Isolation



OVERSIGHT

The entire team is responsible for safety oversight, but the jobsite specific management is the responsibility of the Superintendent. As a team, we begin by identifying the potential hazards of a given project, followed by a Project Specific Safety Plan that ensures constant communication, separation, and isolation between work and the building occupants. Our safety plan also addresses noise and dust considerations, traffic flow requirements, and timed material deliveries.

EDUCATION

Our Field Superintendents are required to maintain Occupational Health and Safety Administration (OSHA) Certifications as a minimum education requirement as well as CPR and First Aid Training. The superintendents educate project stakeholders by communicating on a regular basis. Construction workers are required to participate in a pre-job safety orientation that concludes with a easily identifiable hard hat sticker branding their completion of orientation. "Safety Talks" and "Tool Box Meetings" occur each morning before work commences to address general safety topics and specific work activity taking place on a daily basis, specifically citing safety awareness of such activity.

ENFORCEMENT

Everyone associated with the D.E. Scorpio Corporation's project is required to adhere to OSHA and the D.E. Scorpio Corporation Safety Standards. There is no such thing as a second chance in terms of safety enforcement on the jobsite. Violations of safety standards and protocol are addressed by dismissing the construction worker from the project site immediately. They are required to participate in the safety orientation program again before they can return to work on a project.

Continued on next page

**THERE IS NO
SUCH THING AS
A SECOND CHANCE
IN TERMS OF SAFETY
ENFORCEMENT ON
THE JOBSITE.**



KNOW YOUR ENVIRONMENT

Working on an active campus or within an occupied building offers its own unique safety challenges. Our team has an intimate understanding of the potential hazards related to this work environment and it reaches much further than the physical work space in which the project is taking place. We have gained this intimate understanding through the number of years of delivering work for organizations with unusually high activity levels.

During the pre-construction planning stages of any project our team evaluates jobsite logistics, which includes the flow of traffic in and around the work area. The City maintains an number of active campuses that interfaces with pedestrian, bicycle and vehicular traffic. Contributing to activity at any of the locations with construction vehicles further congests traffic flow and creates unnecessary safety hazards. We overcome the potential hazards associated with the probable interaction between construction activities and the public as follows:

Reduce Construction Related Traffic

Require subcontractors to carpool their personnel to the jobsite in buses or vans, thus cutting down on the number of vehicles in and around the jobsite, and requiring equipment and material deliveries to occur early in the morning.

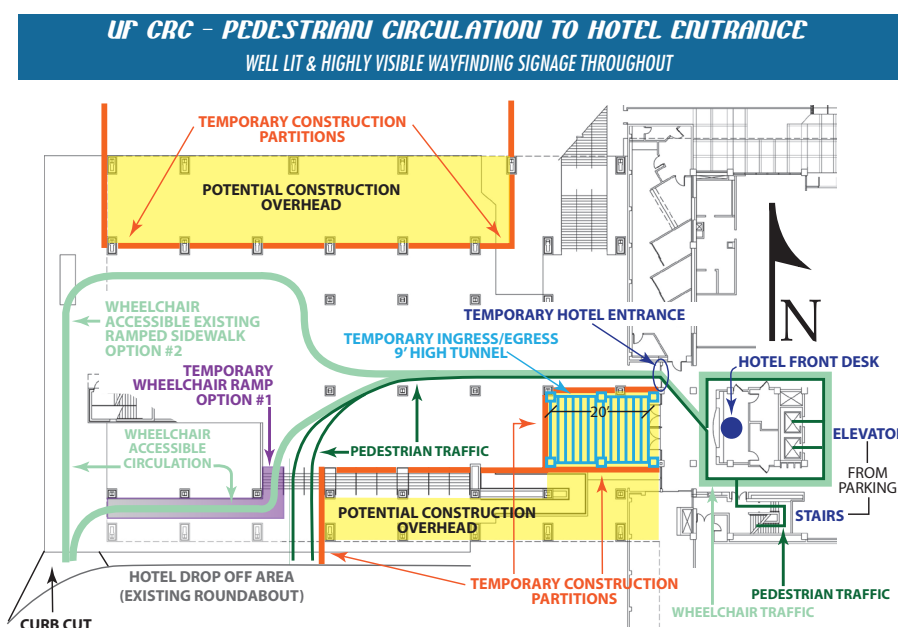
Signage Visibly Posted

Create a jobsite specific wayfinding strategy that includes directional signage at major intersection for traffic awareness of construction activity, jobsite separation fence signage to inform passers-by of the dangers of the work taking place within the isolated job compound, and internal jobsite and building signage that informs the workers with-in the job compound of the dangerous work activity taking place around them at differing stages of construction.

Develop a Maintenance of Traffic (MOT) Plan

An approved MOT Plan will be prepared any time work is being performed on an active campus. The plan incorporates uniform traffic control devices such as road and sidewalk barriers, and flagmen to address vehicular, bicycle, and pedestrian traffic. Used in road construction primarily, the D.E. Scorpio Corporation takes those same methods to evaluate pedestrian and bike traffic even when road construction is not part of the project. Understanding that pedestrians will forge their own paths if suggested walk paths are not provided and well communicated is a key to guiding safe travel patterns around an active campus project.

Example MOT Plan



2015

WORKERS COMPENSATION EXPERIENCE RATING



Risk Name: D E SCORPIO CORP
Rating Effective Date: 05/30/2016

Production Date: 12/02/2015

State: FLORIDA

Risk ID: 093095537

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
FL	.05	4,310	6,471	2,161	0	21,500	0	0
(A) (B) (C) Exp Excess Losses (D - E)								
(A) (B) (C) Exp Excess Losses (D - E)	4,310	6,471	2,161	0	21,500	0	0	0
Primary Losses		Stabilizing Value		Ratable Excess		Totals		
(I)		$C * (I - A) + G$		$(A) * (F)$		(J)		
Actual	(E)	0	25,595		0		25,595	
Expected		2,161	$C * (I - A) + G$	$(A) * (C)$	216		27,972	
Factors	ARAP	FLARAP	SARAP	MAARAP			Exp Mod	
		1.00					(J) / (K)	.92



LEED GOLD

**COLLECTIVELY,
MEMBERS OF OUR
TEAM HAVE DELIVERED
31 LEED ACCREDITED
PROJECTS.**

BUILDING COMMISSIONING BEGIN WITH THE END IN MIND

Buildings and campuses require careful attention to not only the design and construction of the facility, but to the activation of the facility. Building commissioning is conducted to test, verify and formally document performance of building envelopes, mechanical, plumbing, electrical, AV/IT, and security systems to ensure they have been designed, installed, and are performing as anticipated. The complex nature of the systems and activities of these building types require that careful and persistent attention be focused on vetting the installation to ensure a safe and functional environment that meets the building's programmatic needs. A well conceived commissioning (Cx) process is essential to ensuring that the facility is able to operate effectively to meet the need of the building users and operators. The process is controlled by the Commissioning Authority (CxA), but requires cooperation and input from the A/E, CM, and Subcontractors.

All members of our team are experienced and well versed in both the Commissioning and LEED process. We have performed these services on numerous major and minor projects. Our team's experience spans over 15 years of successful implementation of sustainable design and building commissioning efforts. The LEED rating system for sustainable design and construction practices requires varying levels of building commissioning. To achieve a successful LEED building, a CxA needs to get involved early and be proactive in supporting the design and construction team with this effort. Ideally, a CxA should be selected and in place by the time the design team begins evaluating schematic design options. Implementation is controlled by a defined commissioning plan outlining systems to be verified and assigning responsible participants. Throughout the course of project delivery, our team includes the CxA in design reviews, RFIs, and submittals to keep them current on contract documents and potential changes in the design and construction process. As systems are installed, our field staff reviews pre-functional checklists to ensure all items are addressed, with information provided in a timely manner for systems testing.

During the systems testing phase, our staff and each responsible trade are present to perform functional testing and to make instant adjustments in their respective systems as required by the CxA. In some instances, the CxA may determine that additional testing be performed, manufacturer involvement be required, or that the Engineer of Record further evaluates the equipment or process being tested. In these instances, our staff will ensure that issues do not sit idle and solutions are being expedited. The CxA is encouraged to make routine site visits and generate field observations prior to final systems verification to ensure potential issues are addressed early in the process.

WORKING SEAMLESSLY TO DELIVER

Our approach is collaborative with the goal of working seamlessly alongside other professionals to deliver the client the best value from the commissioning process. Where unusual or innovative mechanical, electrical and plumbing (MEP) systems are proposed and explored, our team will lead work sessions to "brainstorm" options to facilitate system testing and verification with no negative impact to the schedule.

Our team participates in peer reviews and we process submittals in a professional and responsive manner. We develop in-house comment/response spreadsheets to track all Engineer-CxA document review periods including design documents, product data, shop drawings, and progress energy models. This effort promotes integrated team involvement to meet the owner's project requirements, fully understand the basis of design systems, and provide sustainable design solutions.

LEED

BENEFITS OF ENVIRONMENTALLY RESPONSIVE DESIGN

Environmentally responsive design increases occupant productivity, and limits health risk liability. Its realization is dependent upon an integrated, multidisciplinary design approach that redefines issues of team formation, evaluation criteria, design process, and design tools. Our team's goal is to integrate sustainable design with a net-zero first cost impact on budget.

Continued on next page

Our approach to sustainable design is integral to every project and focuses on the evaluation of a series of energy conservation and architectural responses. This approach to building performance is related to a comprehensive set of sustainable concepts addressing not only energy issues, but also indoor environmental quality issues, water use both inside and outside, the environmental impacts of construction materials, and environmental construction management practices. A collaborative work effort between architects, engineers, and the D.E. Scorpio Corporation helps to ensure concepts developed in the design process and during construction are consistent with the client's goals and operating philosophies.

EARLY ADAPTERS

Collectively, team members have delivered nineteen (19) projects in Gainesville, and twelve (12) projects elsewhere, for a **combined thirty-one (31) commissioned and LEED certified projects**. Key members of our team participated with the first LEED certified project at UF, as well as the first LEED platinum project for UF and the state of Florida. We are active members of the United States Green Building Council (USGBC).

ADVANCING THE SUSTAINABLE STRATEGIC VISION

This team is committed to ensuring our projects advance the City in the implementation of its strategic vision for sustainability. Our role is to oversee the LEED certification process from beginning to end, with the following key tasks:

- Meet with the design team during the planning phase to review the Owner's Project Requirements.
- Review the applicable LEED Rating System scorecard and understand the project's Basis of Design document.
- Review design deliverables for compliance with the current LEED scorecard, while promoting and exploring additional sustainable design features.
- Attend all LEED-related project meetings.
- Complete LEED online submittal documentation and address potential review comments from the Green Business Certification Inc. (GBCI).
- Develop and implement indoor air quality and waste management plans.
- Verify product emission data during the submittal process.

All members of this team stay at the forefront of sustainable design and the LEED green building certification program through active involvement with LEED discussion forums, project experience, and green building workshops. Our aim is to encourage sustainable design and construction for all projects, assist with credit or standards interpretations, and share lessons learned.



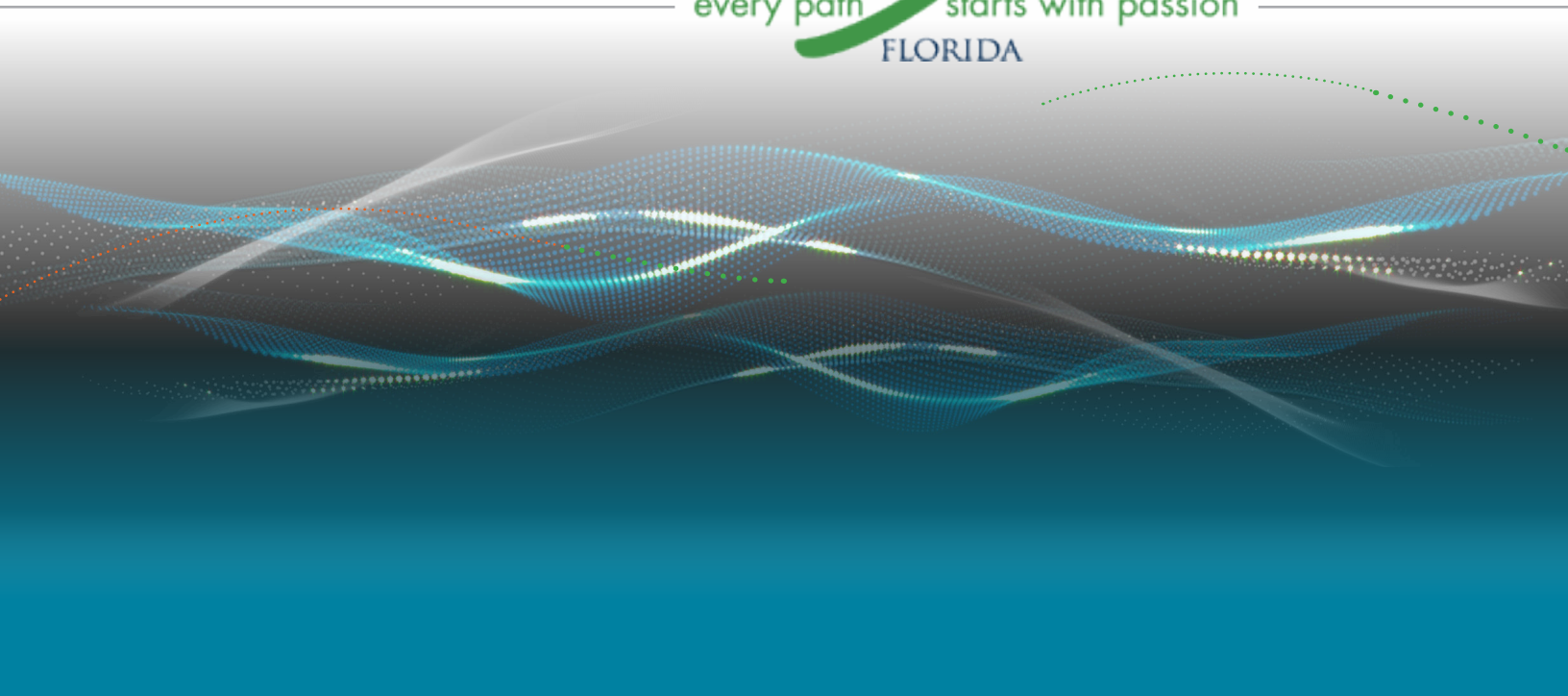
TAB| 9

Joint Venture Information
-not applicable-



TAB|10

Attachments/Supplements



State of Florida Department of State

I certify from the records of this office that D E SCORPIO CORPORATION is a corporation organized under the laws of the State of Florida, filed on April 24, 2013.

The document number of this corporation is P13000037247.

I further certify that said corporation has paid all fees due this office through December 31, 2017, that its most recent annual report/uniform business report was filed on January 16, 2017, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Sixth day of April, 2017*



Ken Detmer
Secretary of State

Tracking Number: CU0763402558

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

General Contractor's License

RICK SCOTT, GOVERNOR	KEN LAWSON, SECRETARY					
STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION CONSTRUCTION INDUSTRY LICENSING BOARD						
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 20%; background-color: #f2f2f2;">LICENSE NUMBER</td> <td></td> </tr> <tr> <td>CGC061834</td> <td></td> </tr> </table>			LICENSE NUMBER		CGC061834	
LICENSE NUMBER						
CGC061834						
<p>The GENERAL CONTRACTOR Named below IS CERTIFIED Under the provisions of Chapter 489 FS. Expiration date: AUG 31, 2018</p>						
<p>SCORPIO, DOMENICO EMILIO D E SCORPIO CORPORATION 2700 NW 43RD ST. STE B GAINESVILLE FL 32606</p>						
ISSUED: 08/30/2016	DISPLAY AS REQUIRED BY LAW	SEQ # L1608300002797				

WillisTowersWatson 

March 16, 2017

Re: D E Scorpio Corporation

To whom it may concern:

The purpose of this letter is to advise you of the surety bond capacity and reputation of D E Scorpio Corporation.

Since 2013, we have had the privilege to work together on their Surety requirements with Fidelity and Deposit Company of Maryland and Zurich American Insurance Company, as Surety. We are prepared to write bonds for D E Scorpio Corporation through Fidelity and Deposit Company of Maryland and Zurich American Insurance Company upon written request. D E Scorpio Corporation is a professionally managed organization with an excellent reputation and is well financed. The Fidelity and Deposit Company of Maryland and Zurich American Insurance Company have evaluated D E Scorpio Corporation's capacity and will consider single jobs in the \$30,000,000 range, with an aggregate program of \$100,000,000.

Fidelity and Deposit Company of Maryland and Zurich American Insurance Company carries an AM Best's Rating of A+ XV, is listed in the Department of the Treasury's Listing of Approved Sureties, and is licensed to conduct business throughout the United States.

If D E Scorpio Corporation has a low bid acceptable to all parties, if adequate financing is confirmed, and if all other normal underwriting requirements are met, with the surety approval, we look forward to providing a performance and payment bond.

This is not an assumption of liability, nor is it a bid bond or a performance bond. Willis of Florida, Inc., Fidelity and Deposit Company of Maryland and Zurich American Insurance Company, their agents and owners accept no liability for its contents. The surety company reserves the right to review each submission and base their final decision upon normal underwriting requirements and conditions, which exist at the time of the bond request.

I highly recommend D E Scorpio Corporation and invite your further inquiry.

Sincerely,
Willis of Florida, Inc.



Eileen Heard
Senior Client Manager-Surety
FL Licensed Resident Agent

WILLIS TOWERS WATSON
Willis of Florida, Inc.
4211 W. Boy Scout Blvd #1000
Tampa, FL 33607 USA

D +1 813-490-5162
M +1 813-281-2095
E Eileen.heard@willistowerswatson.com
W willistowerswatson.com

October 17, 2017

City of Gainesville
Purchasing Division
City Hall
200 E. University Ave, Room 339
Gainesville, FL 32601

RE: D. E. Scorpio Corporation
RFQ for Continuing Services for Minor Projects
Professional Liability Insurance

To whom it may concern,

Per your request for evidence of Professional Liability Insurance, this letter is to advise you that D. E. Scorpio Corporation is set up to acquire Professional Liability with \$1,000,000 Limit with Johnson & Fletcher Insurance.

Johnson & Fletcher Insurance provides all aspects of insurance for D.E. Scorpio Corporation as needed on a variety of projects and has found them to be an outstanding contractor, with a good reputation in the construction industry.

Johnson & Fletcher Insurance is a licensed Florida Agent providing all aspects of insurance for the construction industry.

If D.E. Scorpio Corporation is awarded the captioned project and meets all normal underwriting requirements, we look forward to providing the Professional Liability Insurance required.

As this is a letter of recommendation and not an insurance policy or binder, Johnson & Fletcher Insurance accepts no liability for its contents. The insurance carrier reserves the right to review each submission and base their final decision upon normal underwriting requirements and conditions, which exist at the time of request.

If we can be of additional assistance, please give me a call.

Sincerely,



Doug Johnson
Owner



3225 NW 13th Street
Gainesville, FL 32609

Telephone
(352) 373-4381
Facsimile
(352) 373-2501

Visit Us At Our Website
www.jfinsurance.net

Licensed Agents:

Doug Johnson, Owner
Commercial Account Executive

Faye Fletcher Johnson, CFO
Certified Insurance Counselor

Kenneth L. Guthrie
Certified Insurance Counselor
Director of Operations

Auto • Home • Boat • Motorcycle • Mobile Home • Life • Health • Disability • IRA • Group Pensions
Long Term Care • Workers Compensation • General Liability • Businessowners • Garage Liability





DESCOR1

OP ID: TL

CERTIFICATE OF LIABILITY INSURANCE

 DATE (MM/DD/YYYY)
 10/13/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Johnson & Fletcher Insurance 3225 N W 13th Street Gainesville, FL 32609 JOHNSON & FLETCHER INS		CONTACT NAME: Johnson & Fletcher Insurance PHONE (A/C, No, Ext): 352-373-4381 E-MAIL ADDRESS: receptionist@JFInsurance.net FAX (A/C, No): 352-373-2501															
INSURED D. E. Scorpio Corporation 2700 NW 43rd Street, Suite B Gainesville, FL 32606-7416		<table border="1"> <thead> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A : Gemini Insurance Company</td> <td></td> </tr> <tr> <td>INSURER B : Auto Owners Insurance</td> <td>18988</td> </tr> <tr> <td>INSURER C : LibertySurplusInsuranceCorp</td> <td>10725</td> </tr> <tr> <td>INSURER D : BridgefieldEmployersInsCo</td> <td>10701</td> </tr> <tr> <td>INSURER E : Evanston Insurance Company</td> <td>35378</td> </tr> <tr> <td>INSURER F :</td> <td></td> </tr> </tbody> </table>		INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : Gemini Insurance Company		INSURER B : Auto Owners Insurance	18988	INSURER C : LibertySurplusInsuranceCorp	10725	INSURER D : BridgefieldEmployersInsCo	10701	INSURER E : Evanston Insurance Company	35378	INSURER F :	
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INSURER F :																	

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			VCGP081740	05/30/2017	05/30/2018	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COM/OP AGG \$ 2,000,000
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			4950168900	05/30/2017	05/30/2018	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input checked="" type="checkbox"/> RETENTION \$ 10000			1000057911-05	05/30/2017	05/30/2018	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	0830-52716	05/30/2017	05/30/2018	<input checked="" type="checkbox"/> PER STATUTE <input checked="" type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
E	POLLUTION LIABILITY			MKLV2ENV100166	05/30/2017	05/30/2018	OCCURENCE 1,000,000 AGGREGATE 2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Project name:RFQ NO. FPUR-180009-GD CONTINUING CONSTRUCTION MANAGEMENT
 PROFESSIONAL SERVICES FOR MINOR PROJECTS
 Certificate Holder and Owners are listed as Additional Insureds with regard to the General Liability policy. 30 Day notice of cancellation amended to 10 Days for non-payment of premium.

CERTIFICATE HOLDER

GAINPU1

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

ACORD 25 (2016/03)

© 1988-2015 ACORD CORPORATION. All rights reserved.

The ACORD name and logo are registered marks of ACORD

DRUG FREE WORKPLACE FORM


The undersigned vendor in accordance with Florida Statute 287.087 hereby certifies that

D.E. Scorpio Corporation does:

(Name of Business)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty of nolo contendere to, any violation of Chapter 893, Florida Statutes, or of any controlled substance law of the United State or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.


 Bidder's Signature

10/23/17

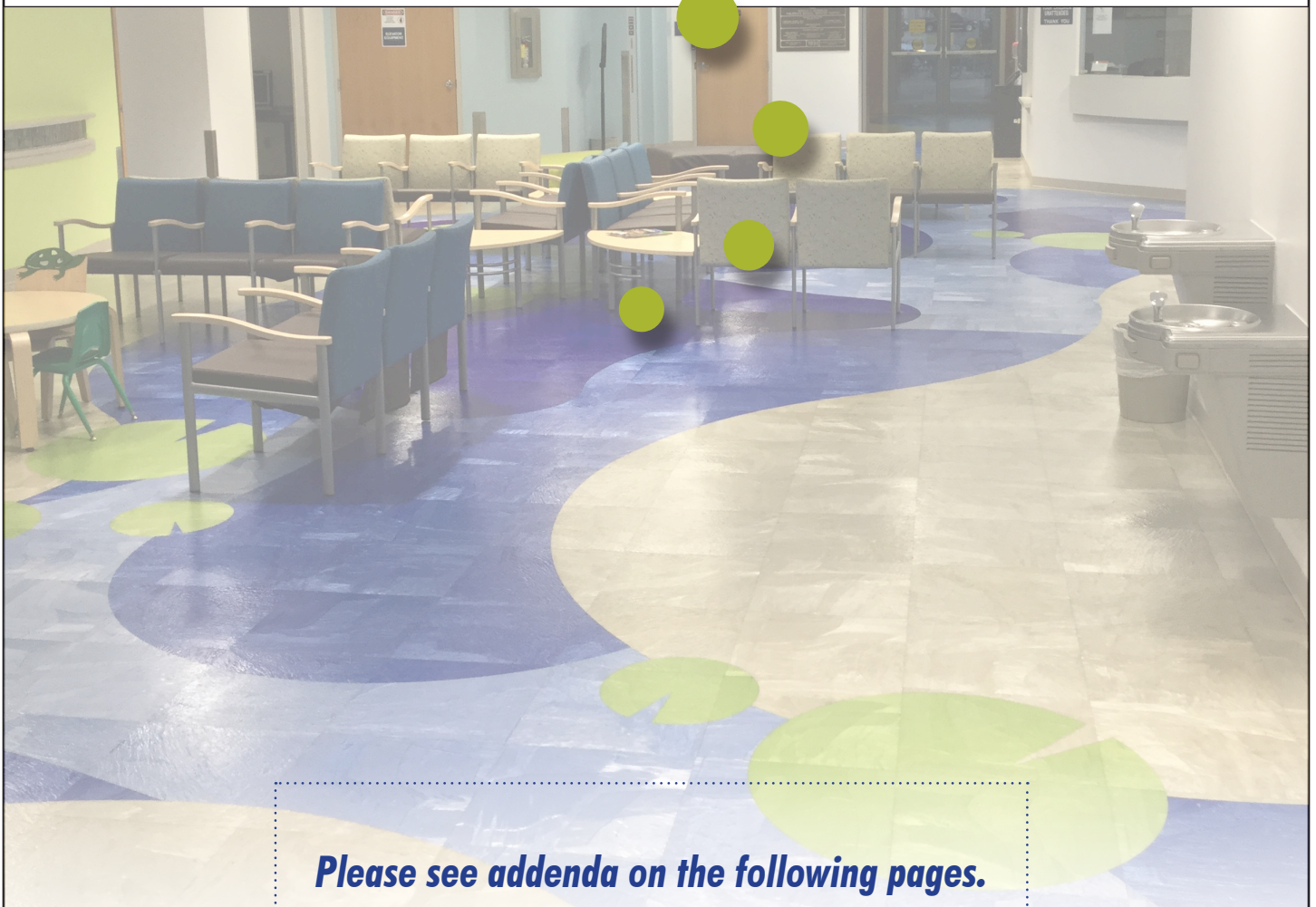
Date

We hope you find the information contained in this
Qualifications Submittal aligns with your expectations for
the **The City of Gainesville's Continuing Construction Management
Professional Services for Minor Projects.**

We look forward to serving you in this capacity.

Thank You

D.E.SCORPIO CORPORATION

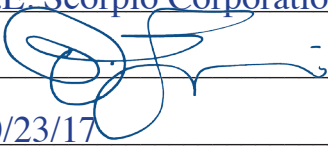


Please see addenda on the following pages.

Addendum 1 Acknowledgment

CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 1 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

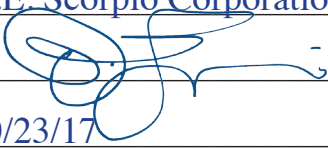
PROPOSER: D.E. Scorpio Corporation
BY:  Domenic Scorpio, President
DATE: 10/23/17

–A copy of this form is enclosed.–

Addendum 2 Acknowledgment

CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 2 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.


PROPOSER: D.E. Scorpio Corporation
BY:  Domenic Scorpio, President
DATE: 10/23/17

–A copy of this form is enclosed.–

Addendum 3 Acknowledgment

CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 3 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER: D.E. Scorpio Corporation
BY:  Domenic Scorpio, President
DATE: 10/23/17

–A copy of this form is enclosed.–

ADDENDUM NO. 1

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS



Date: October 2, 2017

Bid Date: October 23, 2017
at 3:00 P.M. (Local Time)Bid Name: Continuing Construction Management Professional
Services for Minor Projects

Bid No.: FPUR-180009-GD

NOTE: This Addendum has been issued only to the holders of record of the specifications.

The original Specifications remain in full force and effect except as revised by the following changes which shall take precedence over anything to the contrary:

1. Any questions shall be submitted in writing to the City of Gainesville Purchasing Division by 3:00 p.m. (local time), October 9, 2017. Questions may be submitted as follows:

Email: dykemangb@cityofgainesville.org
or
Faxed (352) 334-3163
Attention: Gayle Dykeman

2. Please find attached:

- a) Copy of the blackout period information (Financial Procedures Manual Section 41-423 Prohibition of lobbying in procurement matters) distributed during mandatory pre-bid meeting.
b) Copy of the Pre-Bid sign-in sheet for your information.

3. Gayle Dykeman, Procurement Division, discussed bid requirements

- a. Sign-in Sheet is circulating.
i. Submitted bid to match business name as signed in at pre-bid.
b. Firms are encouraged to read the documentation prior to the Questions deadline. Questions are to be received by the Purchasing office no later than 3:00 p.m. on October 9, 2017. Any questions received after 3:00 p.m. on that date will not be answered.
c. Send questions in writing to Gayle Dykeman via email (dykemangb@cityofgainesville.org) or fax.
i. All communication through Gayle Dykeman only. Do not communicate with other City staff.
d. Discussed bid due date, time and delivery location.
i. Deliver (or have delivered) to Purchasing by 3:00pm local time, October 23, 2017.
e. Various forms are to be completed and returned with your bid. Instructions on how to submit your proposal are located on pages 18 and 19 of the package.
i. Sign, date and return all Addenda.

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS

CITY OF GAINESVILLE FINANCIAL SERVICES PROCEDURES MANUAL

41-423 Prohibition of lobbying in procurement matters

Except as expressly set forth in Resolution 060732, Section 10, during the black out period as defined herein no person may lobby, on behalf of a competing party in a particular procurement process, City Officials or employees except the purchasing division, the purchasing designated staff contact. Violation of this provision shall result in disqualification of the party on whose behalf the lobbying occurred.

Black out period means the period between the issue date which allows for immediate submittals to the City of Gainesville Purchasing Department for an invitation for bid or the request for proposal, or qualifications, or information, or the invitation to negotiate, as applicable, and the time the City Officials and Employee awards the contract.

Lobbying means when any natural person for compensation, seeks to influence the governmental decision making, to encourage the passage, defeat, or modification of any proposal, recommendation or decision by City Officials and Employees, except as authorized by procurement documents.

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS

The following are answers/clarifications to questions received at the mandatory pre-bid conference:

4. Question: Are you looking for a particular number of qualified respondents?

Answer: No, in this project we don't have a set number of companies we will short list. We will choose the companies based on the strength in the respected areas of expertise. For example, if you have experience with working certain areas such as roadways, storm water, or building it will be to your advantage to include that information in your qualifications.

5. Question: Are there any additional staffing requirements for this project?

Answer: You are expected to have the staffing needed to perform the particular type of work, but having those specific relationships with other companies that have a niche may aid you in the process and be the justification of choosing your firm. For example, a lot of the projects require an engineering component we are not requiring you have an engineer on staff, but one may be needed to successfully complete project.

6. Question: Is local preference a factor?

Answer: Because of the type of solicitation (RFQ), local preference will not play a role in the evaluation process.

7. Question: Is there quantitative scoring associated with this project?

Answer: Please pay attention to the 'musts' and 'shall's' of the project along with the requested information. The solicitation will be evaluated quantitatively by the evaluation committee.

8. Question: Are there any other individuals on the evaluation team that are not present?

Answer: One member of the team is absent due to a family emergency. He will be representing CRA.

ACKNOWLEDGMENT: Each Proposer shall acknowledge receipt of this Addendum No. 1 by his or her signature below, **and a copy of this Addendum to be returned with proposal.**

CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 1 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER: D.E. Scorpio Corporation

BY: [Signature] Domenic Scorpio, President

DATE: 10/23/17

CITY OF GAINESVILLE
GENERAL GOVERNMENT PURCHASING DIVISION
NON-MANDATORY PRE-BID CONFERENCE
Continuing Construction Management Professional Services for Minor Projects
DATE: October 2, 2017 @ 1:00 PM LOCAL TIME
BID #FPUR-180009-GD
DUE DATE: October 23, 2017, AT 3:00PM

YOUR COMPANY'S NAME, ADDRESS &
PHONE NUMBER

1) JOYNER CONSTRUCTION
7545 WEST UNIVERSITY AVE
SUITE B GAINESVILLE, FL 32606
PHONE # (352) 332-8171

YOUR SIGNATURE, PRINTED NAME,
EMAIL ADDRESS & FAX NUMBER

[Signature]
JOHN SIKES
PRINTED NAME
E-MAIL: JOYNER-CONSTRUCTION.NET
FAX # (352) 332-9777

2) SAWCROSS INC.
1097 NEW BYRON RD.
JACKSONVILLE, FL 32226
PHONE # (904) 751-7500

[Signature]
Charles
PRINTED NAME
E-MAIL: CHARLES@SAWCROSS.COM
FAX # (904) 751-0060

3) CHARLES PERRY PARTNERS, INC.
8200 NW 15TH PLACE
GAINESVILLE, FL 32606
PHONE # (352) 494-2698

[Signature]
A. KEVIN SMITH
PRINTED NAME
E-MAIL: KEVIN.SMITH@CAPL.COM
FAX # (352) 873-5119

4) Wharton-Smith
750 Monroe Rd
Sacred FL 32771
PHONE # (407) 321 8710

[Signature]
Matt Petersen
PRINTED NAME
E-MAIL: mpetersen@whartonsmith.com
FAX # ()

5) Scherer Construction
2504 NW 71 Place
Gainesville, FL 32653
PHONE # (352) 371-1417

[Signature]
Sara Emmanuel
PRINTED NAME
E-MAIL: Saraemmanuel@schererfl.com
FAX # (352) 338-1018

CITY OF GAINESVILLE
GENERAL GOVERNMENT PURCHASING DIVISION
NON-MANDATORY PRE-BID CONFERENCE
Continuing Construction Management Professional Services for Minor Projects
DATE: October 2, 2017 @ 1:00 PM LOCAL TIME
BID #FPUR-180009-GD
DUE DATE: October 23, 2017, 2017, AT 3:00PM

YOUR COMPANY'S NAME, ADDRESS &
PHONE NUMBER

6) Foresight CGI
5080 W. Newberry Rd. Ste 2A
Gulf 32607
PHONE # (352) 335-6352

YOUR SIGNATURE, PRINTED NAME,
EMAIL ADDRESS & FAX NUMBER

Adam Brundage
E-MAIL: abrundage@foresightcgi.com
FAX # (888) 638-4790

7) OCEANIC CONSTRUCTION, INC.
275 NW 13TH DR, Suite A
Julesville, FL 32669
PHONE # (352) 745-7877

John OCEANIC
E-MAIL: john@oceanicconstruction.com
FAX # (352) 745-7878

8) JOHN GILBERT, DRMP, INC.
7525 NW 4TH AVE #20
Gainesville, FL 32607
PHONE # (352) 321-2741

John Gilbert
E-MAIL: john.gilbert@drmp.com
FAX # ()

9) Chris Decker, T.E. Decker
Construction Group
1503 NW 16th Avenue Group
Gainesville, FL 32605
PHONE # (352) 442-1428

Chris Decker
E-MAIL: _____
FAX # ()

10) Jason Dixon, BBI Construction Management
4039 NW 53RD AVENUE
GAINESVILLE, FL 32659
PHONE # (352) 248-1511

Jason Dixon
E-MAIL: jdixon@bbi-cm.com
FAX # ()

2

CITY OF GAINESVILLE
GENERAL GOVERNMENT PURCHASING DIVISION
NON-MANDATORY PRE-BID CONFERENCE
Continuing Construction Management Professional Services for Minor Projects
DATE: October 2, 2017 @ 1:00 PM LOCAL TIME
BID #FPUR-180009-GD
DUE DATE: October 23, 2017, 2017, AT 3:00PM

YOUR COMPANY'S NAME, ADDRESS &
PHONE NUMBER

11) BBI Construction Management
4039 NW 53RD AVE
Gainesville, FL 32653
PHONE # (352) 538-4231

YOUR SIGNATURE, PRINTED NAME,
EMAIL ADDRESS & FAX NUMBER

Chris Trowell
E-MAIL: c.trowell@bbi-cm.com
FAX # ()

12) BBI Construction Mgt Inc
4639 NW 53 AVE
Gainesville, FL 32653
PHONE # (352) 538-1819

Joe Burns
E-MAIL: joe@bbi-cm.com
FAX # (352) 371-4784

13) GRV W/WW Eng.

Andrew Roberts
E-MAIL: roberts@grv.com
FAX # ()

14) _____

PHONE # ()

E-MAIL: _____
FAX # ()

15) _____

PHONE # ()

E-MAIL: _____
FAX # ()

3

CITY OF GAINESVILLE
GENERAL GOVERNMENT PURCHASING DIVISION
NON-MANDATORY PRE-BID CONFERENCE
Continuing Construction Management Professional Services for Minor Projects
DATE: October 2, 2017 @ 1:00 PM LOCAL TIME
BID #FPUR-180009-GD
DUE DATE: October 23, 2017, 2017, AT 3:00PM

YOUR COMPANY'S NAME, ADDRESS &
PHONE NUMBER

16) _____

PHONE # ()

YOUR SIGNATURE, PRINTED NAME,
EMAIL ADDRESS & FAX NUMBER

E-MAIL: _____
FAX # ()

17) _____

PHONE # ()

E-MAIL: _____
FAX # ()

18) _____

PHONE # ()

E-MAIL: _____
FAX # ()

19) _____

PHONE # ()

E-MAIL: _____
FAX # ()

20) _____

PHONE # ()

E-MAIL: _____
FAX # ()

4

Addendum 2

ADDENDUM NO. 2

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS



Date: October 3, 2017

Bid Date: October 23, 2017
at 3:00 P.M. (Local Time)Bid Name: Continuing Construction Management Professional
Services for Minor Projects

Bid No.: FPUR-180009-GD

NOTE: This Addendum has been issued only to the holders of record of the specifications.

The original Specifications remain in full force and effect except as revised by the following changes which shall take precedence over anything to the contrary:

1. Please note the following changes to the RFQ:
 - a. Submittal Instructions, Page 20, section 2, paragraph 1
 - i. Replace "Submit up to three most related projects..." with "Submit up to five (5) most related projects"
 - b. Submittal Instructions, Page 20, section 2, paragraph 2
 - i. Replace "(one two-page form for each of the three projects)" with "(one two-page form for each of the five (5) projects)"
 - c. Submittal Instructions, Page 20, section 2, last paragraph
 - i. Replace "INCLUDE NO MORE THAN 3 TOTAL PROJECTS." with "INCLUDE NO MORE THAN 5 TOTAL PROJECTS."
 - d. Submittal Instructions, Page 23, first paragraph
 - i. Replace "NOTE: Complete one 2-page form for each of the (up to 3) ..." with "NOTE: Complete on 2-page form for each of the (up to 5)..."
2. Any questions shall be submitted in writing to the City of Gainesville Purchasing Division by 3:00 p.m. (local time), October 9, 2017. Questions may be submitted as follows:

Email: dykemangb@cityofgainesville.org
or
Faxed (352) 334-3163
Attention: Gayle Dykeman
3. Please find attached:
 - a) Copy of the blackout period information (Financial Procedures Manual Section 41-423 Prohibition of lobbying in procurement matters) distributed during mandatory pre-bid meeting.

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS

ACKNOWLEDGMENT: Each Proposer shall acknowledge receipt of this Addendum No. 2 by his or her signature below, **and a copy of this Addendum to be returned with proposal.**

CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 2 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER: D.E. Scorpio CorporationBY:  Domenic Scorpio, PresidentDATE: 10/23/17

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS

CITY OF _____ FINANCIAL SERVICES GAINESVILLE PROCEDURES MANUAL

41-423 Prohibition of lobbying in procurement matters

Except as expressly set forth in Resolution 060732, Section 10, during the black out period as defined herein no person may lobby, on behalf of a competing party in a particular procurement process, City Officials or employees except the purchasing division, the purchasing designated staff contact. Violation of this provision shall result in disqualification of the party on whose behalf the lobbying occurred.

Black out period means the period between the issue date which allows for immediate submittals to the City of Gainesville Purchasing Department for an invitation for bid or the request for proposal, or qualifications, or information, or the invitation to negotiate, as applicable, and the time the City Officials and Employee awards the contract.

Lobbying means when any natural person for compensation, seeks to influence the governmental decision making, to encourage the passage, defeat, or modification of any proposal, recommendation or decision by City Officials and Employees, except as authorized by procurement documents.

Addendum 3

ADDENDUM NO. 3

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS



Date: October 10, 2017

Bid Date: October 23, 2017
at 3:00 P.M. (Local Time)

Bid Name: Continuing Construction Management Professional
Services for Minor Projects

Bid No.: FPUR-180009-GD

NOTE: This Addendum has been issued only to the holders of record of the specifications.

The original Specifications remain in full force and effect except as revised by the following changes which shall take precedence over anything to the contrary:

1. Please find attached:
 - a) Copy of the blackout period information (Financial Procedures Manual Section 41-423 Prohibition of lobbying in procurement matters) distributed during mandatory pre-bid meeting.
2. Page 25, Title is revised from "CMQS Question 3 (Experience..." to read "CMQS Question 2 Experience..."
3. QUESTION:
Per Attachment A in the General Instructions portion of the Statement of Qualifications it states the "entire proposal shall be limited to thirty (30)pages." When acknowledging the Addendums for submission, do the attached addendums count as part of the 30 pages? Or do we attach the notification of the addendums as an additional documentation?
ANSWER:
The addenda do not count as part of the 30 page response.
4. QUESTION:
In Addendum #2 it states that we can submit no more than 5 projects instead of 3. Are you revising the current CMSQ 2 with that correction or do we use it as is? Also, since we are limited to 30 pages and are now able to list 5 projects, can we modify the CMQS 2 form to fit in just 2 pages instead of 4 as laid out in the Request for Qualifications packet?
ANSWER:
CMQS #2, The form CMQS#2 can be adjusted to a 2 page form, provided you are able to fully answer the questions.

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS

ACKNOWLEDGMENT: Each Proposer shall acknowledge receipt of this Addendum No. 3 by his or her signature below, and a copy of this Addendum to be returned with proposal.

CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 3 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER: D.E. Scorpio Corporation

BY:  Domenic Scorpio, President

DATE: 10/23/17

FPUR-180009-GD
CONTINUING CONSTRUCTION MANAGEMENT PROFESSIONAL SERVICES FOR MINOR PROJECTS

CITY OF FINANCIAL SERVICES GAINESVILLE PROCEDURES MANUAL

41-423 Prohibition of lobbying in procurement matters

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