

## **FIRST AMENDMENT TO GRANICUS, INC. SERVICE AGREEMENT**

THIS FIRST AMENDMENT (the “First Amendment”) is made by and between **GRANICUS, INC. a California Corporation** (“Granicus”), and **CITY OF GAINESVILLE, a Florida municipal corporation** (the “Client”).

A. WHEREAS, Granicus is in the business of developing, licensing, and offering for sale various streaming media solutions specializing in Internet broadcasting, and related support services; and

B. WHEREAS, Granicus and the Client entered into a Granicus, Inc. Service Agreement (the “Agreement”) dated August 24, 2015; and

C. WHEREAS, Granicus desires to provide and Client desires to purchase additional services and revise the Granicus Managed Service Fees for Fiscal Year 2016 – 2017 and Fiscal Year 2017 – 2018; and

D. WHEREAS, on \_\_\_\_\_, 2016, the City Commission authorized the Clerk of the Commission to execute this First Amendment; and

E. WHEREAS, the capitalized terms used herein have the meanings assigned to them in the Service Agreement.

NOW, THEREFORE, in consideration of the foregoing and the mutual agreements, covenants, representations, and warranties herein contained, the parties hereto agree as follows:

1. Exhibit “A” to the Agreement is amended to include Granicus providing approval tracking and a Portable Encoder as described in Exhibit A titled “Additional Services” attached to this First Amendment.

2. Exhibit “B” to the Agreement is replaced and superseded by Exhibit B titled “Pricing Fees” attached to this First Amendment.

3. The terms of the Agreement remain in full force and effect, except as modified by this First Amendment.

4. This First Amendment may be executed in a number of counterparts, each of which shall be deemed an original and all of which shall constitute one and the same agreement. Evidence of execution may be transmitted by email or facsimile, which shall constitute an original for all purposes.

5. The Agreement, as amended by this First Amendment, contains the entire agreement between the parties and neither this First Amendment nor the Agreement may be altered, modified or amended unless executed by the parties with the same formalities, as this instrument is executed.

IN WITNESS WHEREOF, the parties have caused this First Amendment to be executed by their duly authorized representatives as of the date written below.

**GRANICUS, INC.**

By: \_\_\_\_\_

Jason Fletcher

Its: Chief Executive Officer

Address:

707 17<sup>th</sup> Street, Suite 4000

Denver, CO 80202

**CITY OF GAINESVILLE, a Florida municipal corporation**

By: \_\_\_\_\_

Kurt Lannon, Clerk of the Commission

Address:

200 E. University Avenue

Gainesville, FL 32601

Date: \_\_\_\_\_

APPROVED AS TO FORM AND LEGALITY

By: \_\_\_\_\_

Nicolle M. Shalley, City Attorney

## Approval Tracking

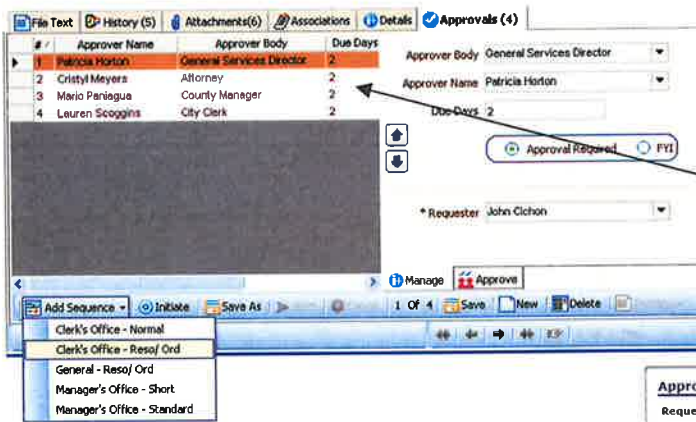
### Workflow

Approval Tracking is a fully integrated module that facilitates and tracks the sequence of review and approval for an agenda item prior to introduction. For example, a purchase request may be made by a staff member, drafted by another person, approved by his immediate superior, and then sent to additional persons for their review and approval before being sent on to the agenda clerk for automatic introduction on the appropriate Council or committee agenda.

Special functions are included to cancel, pause, and restart the approval process and to research, display or print the approval history. There is also an option available where an approver can be part of the approval sequence for FYI purposes only. These approvers are notified that there is an item for their review, they have access to the item up for approval but cannot modify item or affect the approval sequence.

### Approval Sequences

Approval sequences may be modified to include or remove approvers. Each procedural step triggers email notifications to the appropriate users. Standard system approval sequences are stored, as well as personal user sequences that can be reused or shared.



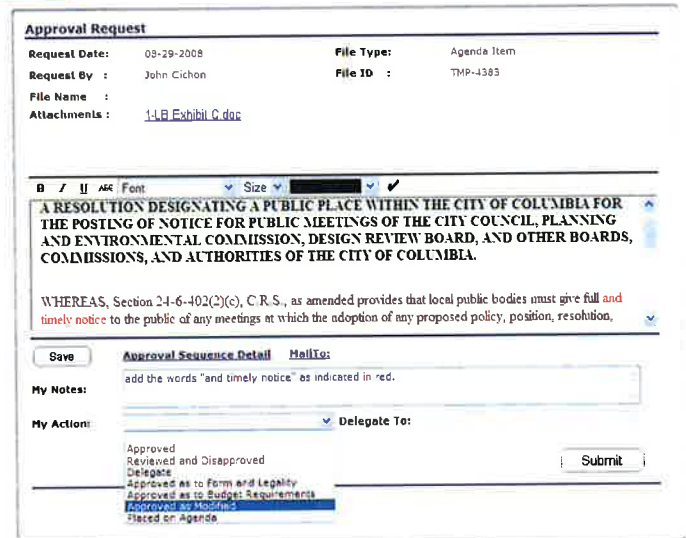
The workflow is flexible and automatic. Approvers are alerted with an email notice as well as a pop-up tickler message on their Legistar main menu form. They simply click on the item to begin the review process.

Each item must be approved by every reviewer in sequence before it goes to the agenda clerk. Any 'disapproval' will halt the process and send the item back to the originator.

### Web Approval Form

Additionally, reviews and approval responses can be done via an intuitive browser form. Whether using the standard Legistar file form directly, or logging in through the ATS browser form, ATS manages the approval workflow automatically, and in real time.

Upon final approval Legistar then has the ability to determine when it is appropriate to list the approved item on the appropriate meeting body agenda, and where on the agenda the item belongs.





# Granicus® Portable Encoder

On-the-go video streaming, anywhere, anytime



The Granicus Portable Encoder is an all-in-one hardware and software solution designed to make it easy to record, manage and live stream high-quality meetings and videos wherever you might go. Clerk and AV staff are no longer limited to set public meeting space to record meetings and events. Our Portable encoding device is designed for ease of use, making it simple to record, encode and live stream high-quality videos from any location.

Rigorously tested and certified to work with Granicus technology, the Portable Encoder allows you to maintain the highest level of service to your citizens at a low monthly cost.

- Stream from any location, anytime, with an internet connection
- Mobile device compatible video
- Ability to work on & offline
- Easy to transport & manage
- Simplified meeting setup

As a fully supported solution, Granicus will provide customers with all necessary upgrades, repairs or replacements to ensure the appliance works effectively on the Granicus platform.

## Optimized Remote Recording & Streaming

The Granicus Portable Encoder is designed and built for our platform and streaming protocols to provide government organizations with a complete streaming solution. Each pre-configured encoder is delivered ready to stream. Simply connect power and an audio/video source to record and encode. Live streaming capability is available with an Internet connection.

**Granicus Portable Encoder**

## Local Distribution & Storage

The Granicus Portable Encoder can be configured to support local live and on-demand streaming. Each device is equipped with 500 GBs of local storage, or roughly 500 hours of video. Granicus provides unlimited cloud content storage and retention.

The Granicus Portable Encoder is military grade and strong enough to work in any video encoding environment. With a sound output less than 40db, the Granicus Portable Encoder is considerably quieter than standard off-the-shelf encoding hardware.



Adobe Flash Player



### Hardware Specifications

Operating System	<ul style="list-style-type: none"> <li>• Genuine Windows® 7 Embedded</li> </ul>
Mobile Computing Platform	<ul style="list-style-type: none"> <li>• Intel Core i5-4300M 2.6GHz Processor with Intel Turbo Boost Technology up to 3.3 GHz</li> <li>• 3MB L3 Intel Smart Cache</li> <li>• Intel vPro Technology *</li> </ul>
VGA Controller	<ul style="list-style-type: none"> <li>• Intel HD Graphics 4600</li> </ul>
Display	<ul style="list-style-type: none"> <li>• 15.6" Full HD (1920x1080) 800 NITS Sunlight-Readable LED Display</li> </ul>
Storage & Memory	<ul style="list-style-type: none"> <li>• 8GB DDR3 Expandable to 32GB</li> <li>• SATA 500GB**</li> </ul>
Keyboard	<ul style="list-style-type: none"> <li>• Waterproof Backlit Mechanical Membrane Keyboard</li> </ul>
Pointing Device	<ul style="list-style-type: none"> <li>• Capacitive Touchpad</li> <li>• Pressure Sensitive Touchscreen</li> <li>• Glide Touchpad with Scroll Bar</li> </ul>
Expansion Slots	<ul style="list-style-type: none"> <li>• PCMCIA Type II</li> <li>• Express Card</li> <li>• Smart Card</li> <li>• SD card reader</li> </ul>
Multimedia Bay	<ul style="list-style-type: none"> <li>• Super Multi DVD</li> </ul>
IO Interface	<ul style="list-style-type: none"> <li>• DC in x 1</li> <li>• USB 3.0 (9 pin) x 2</li> <li>• USB 2.0 (4 pin) x 1</li> <li>• USB 2.0/eSATA Combo x 1</li> <li>• Docking Connector x 1</li> <li>• Serial Port (RS 232) x 2</li> <li>• LAN (RJ45) x 2</li> <li>• External VGA (15 pin; D-sub) x 1</li> <li>• Audio Output (Mini-jack) x 1</li> <li>• Microphone (Mini-jack) x 1</li> <li>• HDMI x 1</li> <li>• IEEE 1394A x 1</li> <li>• OSPREY 260E (or 825E)</li> </ul>
Communication Interface	<ul style="list-style-type: none"> <li>• 10/100/1000 Base-T Ethernet</li> <li>• Intel Dual Band Wireless AC 7260; 802.11ac</li> <li>• Bluetooth (v4.0 class 1)</li> </ul>
Software	<ul style="list-style-type: none"> <li>• Getac Utility</li> <li>• Adobe® Reader®</li> </ul>
Security Features	<ul style="list-style-type: none"> <li>• Fingerprint Scanner</li> <li>• TPM 1.2</li> <li>• Kensington Lock</li> </ul>
Power	<ul style="list-style-type: none"> <li>• AC Adapter (90W, 100-240V, 50/60Hz)</li> <li>• Li-Ion Smart Battery (8700mAh)</li> </ul>
Dimensions & Weight	<ul style="list-style-type: none"> <li>• 16.1" x 11.4" x 2.5" (410 x 290 x 55 mm)</li> <li>• 11.4 lbs</li> </ul>
Rugged Features	<ul style="list-style-type: none"> <li>• Full Magnesium Alloy Case</li> <li>• Shock Protected Removable HDD</li> <li>• Vibration &amp; Drop Resistant</li> <li>• Ultra Rugged</li> <li>• MIL-STD 810G and IP65 certified</li> <li>• MIL-STD 461F certified</li> </ul>
Environmental Specifications	<ul style="list-style-type: none"> <li>• Operating Temperature* 4°F to 131°F / 20°C to 55°C</li> <li>• Storage Temperature* -40°F to 160°F / -40°C to 71°C</li> <li>• Humidity: 95% RH, Non-Condensing</li> </ul>



Granicus Managed Services – Current Services

**October 1, 2016 – September 30, 2017**

Monthly Managed Service: Basic	\$918.75/mo
Monthly Managed Service: MediaVault/StreamReplicator Upgrade	\$360.89/mo
Monthly Managed Service: Media Portal Upgrade	\$105.00/mo
Monthly Managed Service: Open Platform	\$336.00/mo
Monthly Managed Service: Legistar Hosted System	\$325.50/mo
Monthly Managed Service: Performance Accelerator	\$262.50/mo
Monthly Managed Service: Annual Legistar v4.8 Maintenance	\$1167.34/mo
Monthly Managed Service: Boards & Commissions	\$787.50/mo
	<i>Monthly Total</i>
<b>October 1, 2016 – September 30, 2017 Total</b>	<b>\$51,161.80</b>

**Pending Projects -**

Monthly Managed Service: Portable Encoder	\$4800.00/yr
<i>One Time Charge: Portable Encoder</i>	<i>\$7,500.00</i>
<i>One Time Charge: Legistar ATS Setup</i>	<i>\$3,400.00</i>
<b>ADD \$15,700</b>	<b>\$66,861.80</b>

**October 1, 2017 – September 30, 2018**

Monthly Managed Service: Basic	\$964.68/mo
Monthly Managed Service: MediaVault/StreamReplicator Upgrade	\$378.95/mo
Monthly Managed Service: Media Portal Upgrade	\$110.25/mo
Monthly Managed Service: Open Platform	\$352.80/mo
Monthly Managed Service: Legistar Hosted System	\$341.78/mo
Monthly Managed Service: Performance Accelerator	\$275.63/mo
Monthly Managed Service: Annual Legistar v4.8 Maintenance	\$1225.71/mo
Monthly Managed Service: Boards & Commissions	\$826.88/mo
	<i>Monthly Total</i>
<b>October 1, 2017 – September 30, 2018 Total</b>	<b>\$53,719.97</b>

**Pending Projects**

Monthly Managed Service: Portable Encoder	\$420.00/mo
<b>ADD \$5,040 PER YEAR</b>	