

Some examples of how The Gainesville Council for Economic Outreach has worked to improve the local business climate and increase quality job opportunities:

- Nordstrom awarded an \$85,479 Quick Response Training Grant.
- Exactech, Inc. awarded a \$65,962 Quick Response Training grant.
- Since 1990, CEO-provided assistance to such companies as Naylor Publications, Florida Food Service, American Polysteel Forms, Heat Pipe Technology and others has resulted in more than \$242,069 in estimated yearly property taxes paid to the City of Gainesville.
- Companies located in the Airport Industrial Park alone have generated \$46,835,540 in capital investment.
- Approximately 670 jobs have been created or retained by companies in the Airport Industrial Park.
- More than \$1,971,534 in state road funds and training dollars have been captured for companies in the Airport Industrial Park.
- CEO staff participated in workshops on the Transportation Concurrency Exception Area and the Depot Avenue Redevelopment project.
- CEO in conjunction with the Alliance for Economic Development and the Gainesville Area Chamber of Commerce worked to attract better air service to the Gainesville Regional Airport.
- CEO promoted Gainesville's Enterprise Zone to numerous companies seeking a new location.
- CEO staff worked with staff of the City of Gainesville on development and design of the Gainesville Technology Enterprise Center.



# IMPACT OF AIRPORT INDUSTRIAL PARK COMPANIES ASSISTED BY CEO 1994 - 1999

*The following companies represented below are those that CEO has provided extensive assistance during the company's recruitment or retention/expansion.*

YEAR PROJECT ANNOUNCED	CATEGORY	NEW/ RETENTION/ EXPANSION	COMPANY	PRIMARY JOBS CREATED/ RETAINED
1994	Distribution	E	Performance Food Group (formerly Kenneth O. Lester)	125
1997	Manufacturing	N	American Polysteel Forms	18
1997	Distribution	N	Nordstrom	75*
<b>TOTAL</b>				<b>218</b>

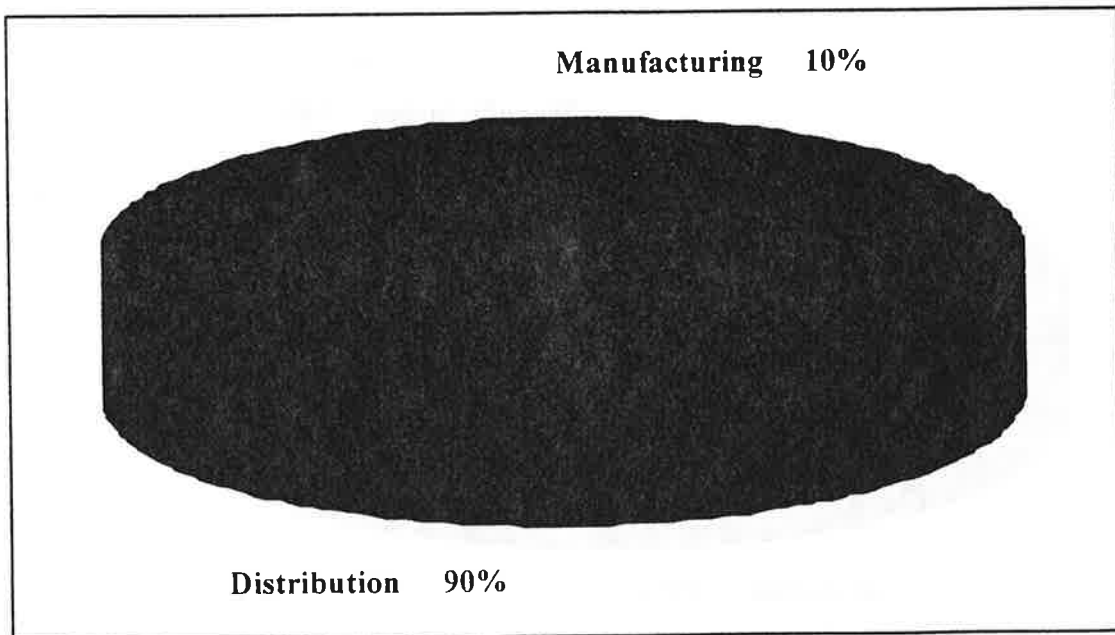
\*Estimated when facility has been in operation for one year

*CEO also provides general assistance and/or information to other local companies. This can include assistance such as workforce development, site selection and/or training needs. The companies represented below are those that CEO assisted in some manner during the company's expansion.*

<b>YEAR PROJECT ANNOUNCED</b>	<b>CATEGORY</b>	<b>NEW/ RETENTION/ EXPANSION</b>	<b>COMPANY</b>	<b>PRIMARY JOBS CREATED/ RETAINED</b>
<b>1994</b>	<b>Manufacturing</b>	<b>E</b>	<b>Fabco Air</b>	<b>113</b>
<b>1997</b>	<b>Distribution</b>	<b>E</b>	<b>Florida Food Service</b>	<b>63</b>
<b>1998</b>	<b>Manufacturing</b>	<b>E</b>	<b>Heat Pipe Technology</b>	<b>42</b>
<b>1998</b>	<b>Distribution</b>	<b>E</b>	<b>Archimica</b>	<b>234</b>
<b>TOTAL</b>				<b>452</b>

**ESTIMATED CAPITAL INVESTMENT  
OF CEO-ASSISTED COMPANIES WHO  
RESIDE IN THE  
AIRPORT INDUSTRIAL PARK**

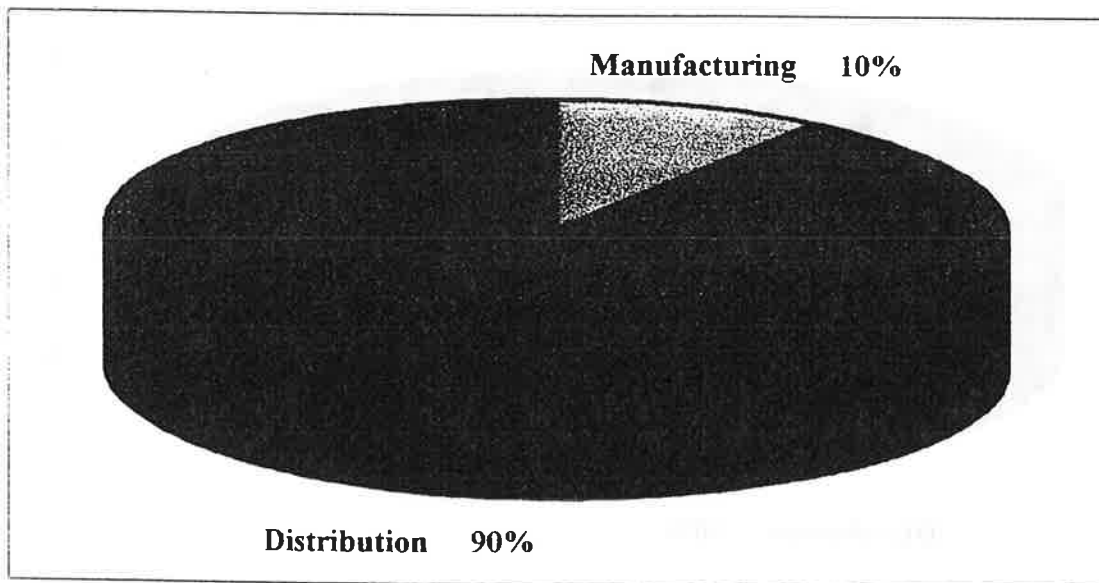
<b>MANUFACTURING</b>	<b>\$4,554,490</b>
<b>DISTRIBUTION</b>	<b>\$42,281,050</b>
<b>TOTAL</b>	<b>\$46,835,540</b>



**ESTIMATED YEARLY  
PROPERTY TAXES PAID BY  
CEO-ASSISTED COMPANIES  
WHO RESIDE IN THE  
AIRPORT INDUSTRIAL PARK**

*(at current millage rates when facilities are  
constructed and fully on the tax rolls)*

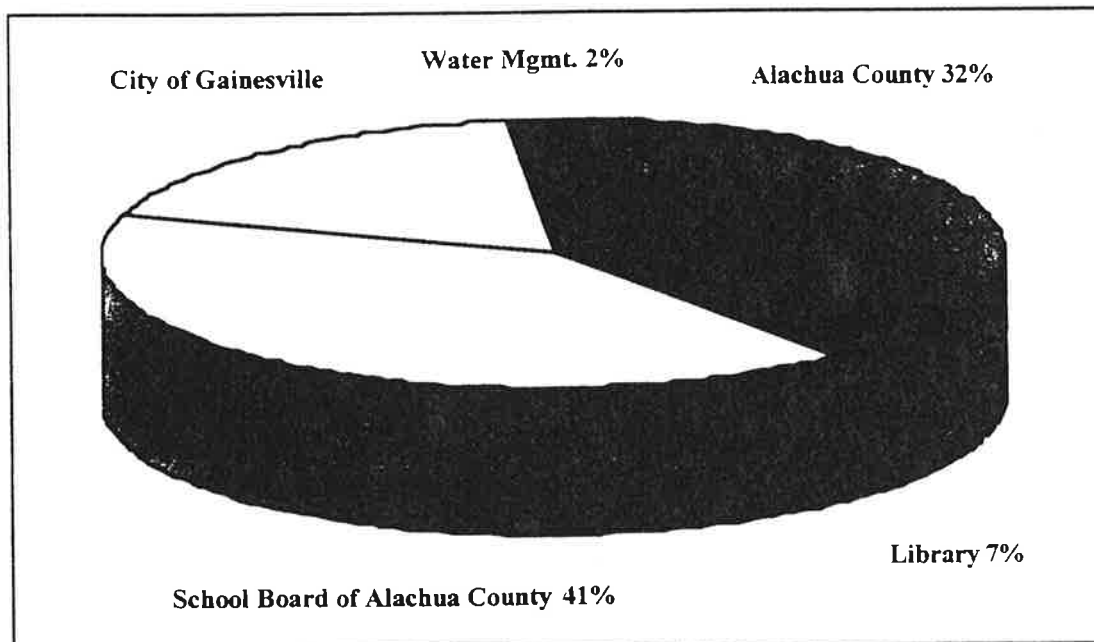
<b>MANUFACTURING</b>	<b>\$123,197</b>
<b>DISTRIBUTION</b>	<b>\$1,143,685</b>
<b>TOTAL</b>	<b>\$1,266,882</b>



**ESTIMATED YEARLY  
PROPERTY TAXES FOR EACH TAXING  
AUTHORITY PAID BY  
CEO-ASSISTED COMPANIES  
WHO RESIDE IN THE  
AIRPORT INDUSTRIAL PARK**

*(at current millage rates when facilities are  
constructed and fully on the tax rolls)*

<b>ALACHUA COUNTY</b>	<b>\$410,748</b>
<b>LIBRARY</b>	<b>88,987</b>
<b>SCHOOL BOARD OF A.C.</b>	<b>513,132</b>
<b>CITY OF GAINESVILLE</b>	<b>231,442</b>
<b>WATER MGMT.</b>	<b>22,573</b>
<b>TOTAL</b>	<b>\$1,266,882</b>



**STATE FUNDING FLOWING TO  
AIRPORT INDUSTRIAL PARK COMPANIES  
1994 – 1999**

**1994**

Kenneth O. Lester	Road fund	\$783,000
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**1997**

American Polysteel Forms	Road fund	\$128,149
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Nordstrom	Road fund	\$974,906
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**1999**

Nordstrom	Training grant	\$85,479
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<b>TOTAL TO AIP TENANTS</b>		<b>\$1,971,534</b>
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