

CITY OF GAINESVILLE GENERAL GOVERNMENT PURCHASING DIVISION				
<b>RFP #: RMDX-160031-DD</b>				
<b>RFP NAME: Third Party Claims Adjusting Services</b>				
<b>DUE DATE: 7/7/2016</b>				
Evaluator #: <u>1</u>				
PAGE # of RFP Document	MINIMUM REQUIREMENTS (Must/Shall)	Page number(s) in TRISTAR Proposal where Min. Requirements is addressed:	Page number(s) in UNDERWRITERS Proposal where Min. Requirements is addressed:	PAGE number(s) in PGCS Proposal where Min. Requirements is addressed:
10	A minimum of five (5) years' experience working with self-insured government agencies.	Pg 47 <i>No Pg. Public I could tell</i>	Pg 20	<i>Referenced Section</i>
10	Able to track all Incident-only claims.	<i>Page 2</i>	Pg 23 <i>cont on all</i>	<i>No mention</i>
10	Able to perform all work in the State of Florida CPS Module, EDI filings, Medicare filings and all other state and federal reporting requirements.	<i>supp sw. Medication ?</i>	Pg 7 <i>all</i> Pg 12	<i>with Summary Services Section</i>
10	Has demonstrated ability to indemnify the City and can show proof of insurance as outlined in Section V(B)(5) - "Insurance."	Pg 11 + Exhibit B	Section 4 Pg 29	
<b>Note to Evaluators:</b>				
For each proposer please indicate the page(s) within their proposal where a particular minimum requirement is addressed. If it is unclear from reviewing the proposal that a particular minimum requirement has been adequately addressed, or a minimum requirement is not addressed at all, place an "X" in the appropriate space indicating this fact.				

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Third Party Claims Adjusting Services

RFP/RFQ#: RMDX-160031-DD

EVALUATOR#: 1

DATE: 7/15/2016

FIRM NAME: TRISTAR RISK ENTERPRISE MANAGEMENT, INC.

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
Ability <i>Lock</i> <i>Public Entity, w/c big problem</i>	55	30	did not identify adjuster staff w/c - No public entity and I am not sure what their current FC claims volume. Worried about philosophy regarding settlement \$Bk but we could coach them up - Co-claim encourages quick settlements of small claims w/o back and forth like can be by Bolypt. Good reporting capabilities
Capability of Meeting Time and Budget	45	25	Significant issues changes med bill + hospital bill payem, is where \$ is made - can cut on claim serv + the - make on overlay services
TOTAL	100	<del>65</del> 55 D.D.	

## WRITTEN PROPOSAL EVALUATION

PROJECT: Third Party Claims Adjusting Services

RFP/RFQ#: RMDX-160031-DDEVALUATOR#: 1

DATE: \_\_\_\_\_

FIRM NAME: TRISTAR RISK ENTERPRISE MANAGEMENT, INC.

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	20	Worried about PZ W/L + presumption experience
o Project Approach	30	25	liked approach worried about Cancellly A/L/G/L
o Project Manager	15	15	very experience
o Project Team	15	5	W/L is here us + we'll have the team
o Project Schedule	5	0	did not see timeline or Gantt
o Project Organization	5	5	
TOTAL	100	70	

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Third Party Claims Adjusting Services

RFP/RFQ#: RMDX-160031-DDEVALUATOR#: 1DATE: 7/18/2016FIRM NAME: UNDERWRITERS SAFETY & CLAIMS, INC.

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	50	<ul style="list-style-type: none"> <li>- Agreed to all conditions -</li> <li>- Staff is very familiar w/ C&amp;G policy/procedures</li> <li>- 2nd Corp Adjuster? Joe + Missy are great -</li> <li>- Joe 2 very responsive</li> </ul>
o Capability of Meeting Time and Budget	45	40	<ul style="list-style-type: none"> <li>Time is perfect - correct - Fixed adjusting cost - Incident only before change</li> </ul>
TOTAL	100	90	

## WRITTEN PROPOSAL EVALUATION

PROJECT: Third Party Claims Adjusting Services

RFP/RFQ#: RMDX-160031-DDEVALUATOR#: 1DATE: 7/18/2016FIRM NAME: UNDERWRITERS SAFETY & CLAIMS, INC

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	20	- Thanks. I should know - Multiple Public entity experience incl. COB
o Project Approach	30	25	Worried about 2nd Adjuster -
o Project Manager	15	15	Joe Z is very responsive / talkative as to
o Project Team	15	10	- 2nd Adjuster?
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	90	

## TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Third Party Claims Adjusting Services

RFP/RFQ#: RMDX-160031-DDEVALUATOR#: 1DATE: 7/18/2016FIRM NAME: PREFERRED GOVERNMENTAL CLAIM SOLUTIONS DBA: PGCS

TECHNICAL QUALIFICATIONS (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Ability	55	<del>50</del> 45	Significant experience - & cost for file transfer - # wholly own B&B subs for auxiliary services - - Appears likely w/ the handling in like many.
o Capability of Meeting Time and Budget	45	40	- well suited for transfer - Good cost for claims mgt - no overall sub.
TOTAL	100	85	

## WRITTEN PROPOSAL EVALUATION

PROJECT: Third Party Claims Adjusting Services

RFP/RFQ#: RMDX-160031-DDEVALUATOR#: 1DATE: 7/29/2016FIRM NAME: PREFERRED GOVERNMENTAL CLAIM SOLUTIONS DBA: PGCS

WRITTEN PROPOSAL (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
o Project Understanding/Experience	30	<del>25</del> 15	Did not cost o' provide onsite/local adjusting
o Project Approach	30	20	- Liability gets missed
o Project Manager	15	15	
o Project Team	15	10	- Lic. Adjuster
o Project Schedule	5	5	
o Project Organization	5	5	
TOTAL	100	70	

## TECHNICAL & WRITTEN RECAP PROPOSAL QUALIFICATIONS EVALUATION

PROJECT: Third Party Claims Adjusting Services

RFP/RFQ#: RMDX-160031-DD

EVALUATOR#: 1

DATE: 7/19/2016

	FIRM NAMES	TECHNICAL QUALIFICATIONS (0-100)	WRITTEN PROPOSAL (0-100)	TOTAL POINTS	RANKING
1	TRISTAR RISK ENTERPRISE MANAGEMENT, INC.	65 <sup>SS</sup> J.D.	70	130 <sup>125</sup> D.D.	3
2	UNDERWRITERS SAFETY & CLAIMS, INC.	90	90	180	1
3	PREFERRED GOVERNMENTAL CLAIM SOLUTIONS DBA: PGCS	85	70	155	2
4					
5					
6					
7					
8					
9					