

GILLIG

October 25, 2018

Mr. Paul Starling
City of Gainesville
Regional Transit System
100 SE 10th Avenue
Gainesville, FL 32602

RE: 40' LF PLUS ELECTRIC BUS PURCHASE

Dear Paul,

I prepared the following price quote for your TWO (2) 40' Low Floor Plus electric buses based on your LOW-NO Grant award. The specifications were developed based on your previous diesel bus specifications, changes per your request and the base electric bus equipment.

Gillig is pleased to quote the following prices:

(2) 40' Low Floor Plus Electric Buses

\$1,032,163.00 each

Prices FOB Gainesville FL. Prices do not include taxes or license fees. Final production schedule will be determined upon receipt of purchase order.

Should you have any questions, please do not hesitate to contact me. Thank You for your continued support for Gillig and our products.

Sincerely,

Butch Sibley
Regional Sales Manager
Gillig LLC
510-589-9430
bsibley@gillig.com



October 25, 2018

Mr. Paul Starling
Maintenance Manager
RTS Gainesville
34 SE 13th Road
Gainesville, FL 32601

RE: ChargePoint Plug-In Charging

Dear Paul,

Please find enclosed GILLIG’s quote for the ChargePoint plug-in charging equipment and associated services for use with your GILLIG Electric Low Floor Buses. This quote has been assembled in coordination with ChargePoint and represents our proposed solution based on the preliminary scoping discussions we have had to date.

This price reflects equipment drop shipped directly to RTS Gainesville by ChargePoint and the services as described below. No further services or installation are included as part of this GILLIG quote. Payment to GILLIG is due upon shipment of the equipment described herein.

The proposed solution included two ChargePoint Express Dispensers consisting of one pair of conjoined units. This configuration provides a total of 125kW from a single dispenser or 62.5 kW each. If you require two pairs of two conjoined units, please multiply the quantities listed below by two.

QTY	ITEM
2	ChargePoint Express Dispenser - 62.5kW max - 14.5' Cables
2	Cloud EVSE Services Plan for 3- year connectivity to ChargePoint network
2	Express Plus Assure Warranty - 3 year
2	Site Validation (ChargePoint certified installer to perform pre-commissioning and installation Checks on EVSE)
1	ChargePoint Labor MATCH to Support Preliminary Project Design ChargePoint to cover the cost of labor for preliminary site preparation guidance, site layouts in CAD, sample single line diagrams for charging system, etc.
1	ChargePoint Charger Commissioning & Onsite Training ChargePoint to provide labor for a hardware engineer to commission the charging equipment after installation. An onsite training will be arranged with the operator to overview the hardware and network operations platforms.

TOTAL PRICE \$121,205.00