Project Capitalization 238 University Avenue							
Uses		\$ Amount	% of Total		Per Unit	Per Acre	Total Acreage
Land	\$	2,840,500	5%	\$	9,564	\$ 1,150,000	2.47
							Total Bldg SqFt
Hard Costs						Per Bldg SF	351,208
Site Work	\$	1,027,125	2%	\$	3,458	\$ 2.92	Total Units
Demo and Abatement	\$	155,000	0%	\$	522	\$ 0.44	297
Buildings	\$	43,169,645	76%	\$	123,862	\$ 104.74	
Hard Cost Contingency	\$	2,195,314	4%	\$	7,392	\$ 6.25	
Total Hard Cost	\$	46,547,084	82%	\$	156,724	\$ 132.53	
Soft Costs							
Design Professionals and 3rd Parties	\$	1,006,575	2%	\$	2,970	\$ 2.51	
Fees, Deposits, Permits	\$	1,078,085	2%	\$	3,630	\$ 3.07	
Legal, Tax, Title, Bonds, Insurance	\$	654,576	1%	\$	466	\$ 0.39	
Lease Up / Marketing / G&A	\$	850,000	2%	\$	2,694	\$ 2.28	
Financing	\$	1,975,000	3%	\$	-	\$ -	
Soft Cost Contigency and Dev Fee	\$	1,678,212	3%	\$	937	\$ 0.79	
Total Soft Cost	\$	7,242,447	13%	\$	24,385	\$ 20.62	
Total Uses	\$	56,630,031	100%	\$	190,674	\$ 161.24	

Sources	\$ Amount	% of Total
Construction Loan \$	43,424,472	77%
LP Equity \$	13,205,559	23%
GP Equity \$	-	0%
\$	56,630,031	100%







238 West University Avenue

Parking Lot #2 Presentation March 15, 2016 3:15 PM

The Project









238 W. University Avenue

Existing Conditions









238 W. University Avenue

Site Plan









Zoning: Central City District (CCD)

Future Land Use: Mixed Use Residential (MUR)
North Building: 5 Res Levels over 1 Parking Level

Units: 172

South Building: 5 Res Levels over 1 Parking Level

Units: 125

Project Total: 297 Units with 302 Parking Spaces

*PROJECT SITE IS LOCATED WITHIN THE TRADITIONAL CITY OVERLAY DISTRICT

Design Perspective







Lifestyles for Working Professionals and Millennials......Different from student housing

A Downtown Housing Alternative:

- Not Currently Available for Those That Wish to Live Downtown
- Attractive to Young Professionals Working at Innovation Square and the Downtown and the Burgeoning Shands Complexes
- Closest Product: Union Street Condominium

Units that Cater to Young Professionals:

- One and Two-Bedroom Homes with a Smattering of Three Bedrooms
- Sophisticated Design
- "Greener"
- Urban/Dense while Still Offering Amenity Package
- Conventional in All Aspects, Not Oriented to 4 Bedroom/4 Bath (Student Housing)

Unit Space Feature:

- Larger bedrooms
- Dens- to allow options for home offices
- Living Rooms with Connections to Outdoors- balconies
- Larger closets- fit dressing needs
- Kitchens with modern appliances
- Large bathrooms with walk-in showers

Unit Interior Features:

- Quality finishes
- Natural light

Amenities to relax and unwind:

- Public conference space
- Lap pool & spa
- Fitness center

Moreover minimizing the daily commute:

- Convenient access to public transit
- Convenient access to pedestrian and bicycle

What CRA Funding will be Sought?







The Project seeks assistance for infrastructure improvements within the public right of way areas of the project. The funding would be used towards the improvement of utilities, sidewalks, street trees, pedestrian lighting, and other public benefit items that need to be addressed in the construction of the project.

CRA Funding to Enhance the Immediate Area:

- Will Determine the Level of Service and Aid
- Enhance the immediate area surrounding 238
- Create a more enjoyable living experience Downtown

Some Form of CRA Assistance is Critical to the Project:

- We will begin to Reach Out to the CRA
- Follow the Guidelines

Nature of the Assistance:

- Public Infrastructure
- Streetscape

A Successful Partnership Means:

- Many additional people downtown
- People will add vibrancy and life to the area
- No Additional Demands

Project Cost Including Infrastructure







The Project is not contingent on receiving CRA funding, however, the developer is assuming financial risk and managing the design, permitting, and construction for improvements in the public right of way which benefit the community. TCC believes it is an appropriate allocation of CRA funding to assist in supporting a project that provides a public benefit within the Enterprise Zone.

Provide a Summary of Financials







Building Plans and Interaction with 2nd Ave







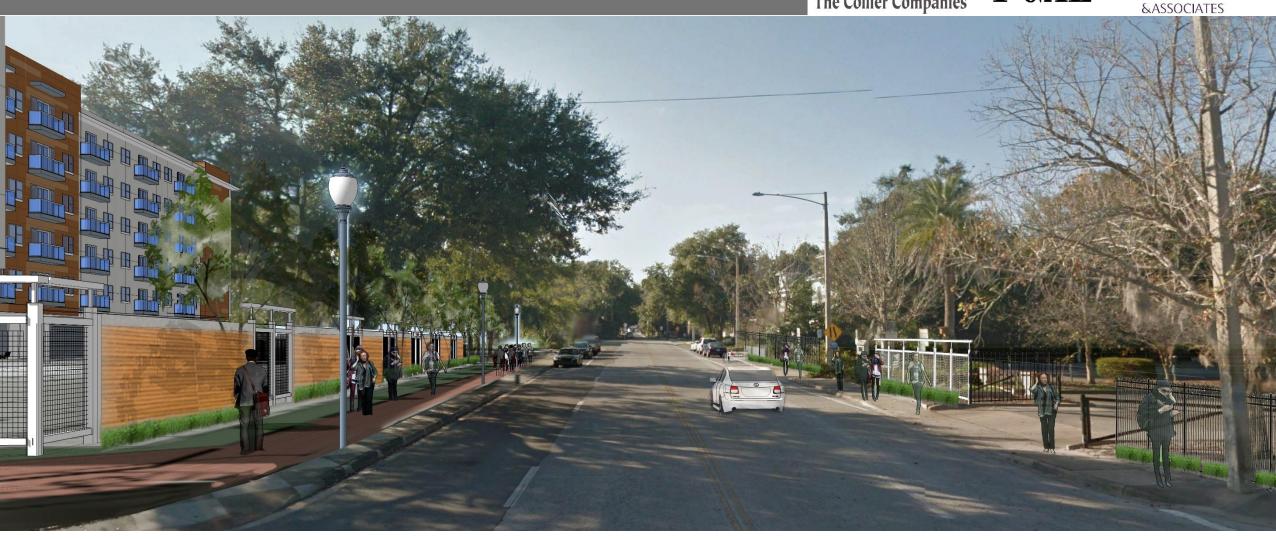
The project will enhance the 2nd Avenue corridor by developing the street edge along 2nd Avenue. The improvements include fencing, lattice work and trellises at street scale with landscape improvements geared to developing a pedestrian scale along 2nd Avenue. The new building is pulled back from 2nd Avenue along the majority of the 2nd Street frontage to allow for landscaping and stepping the building scale back from the edge.

2nd Avenue Scale & Character









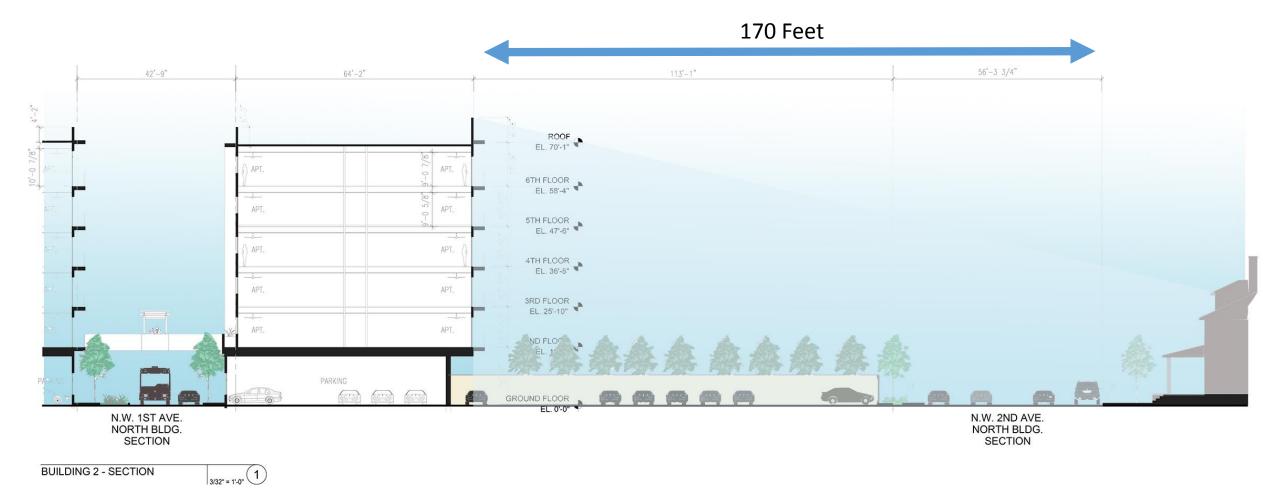
238 W. University Avenue

2nd Avenue Scale & Character









Ground Floor Plan









GENERAL	
CCD - CENTRAL (CITY DISTRICT
APPLICABLE COI	DES: FBC 2014 5TH EDITION, FFPC 5TH EDITION (NFPA 1 AND 101)
CONSTRUCTION	TYPE - 1B - WOOD OR METAL FRAME OVER CONCRETE PODIUM
DCCUPANCY TY	PE - R2 MULTI FAMILY COMMERCIAL DEVELOPMENT
BUILDINGS SHAL	L BE FULLY SPRINKLERED.
3) ENCLOSED M DISTANCE 200 FT	EANS OF EGRESS STAIRS PROVIDED FOR EACH BUILDING, TRAVEL
SETBACKS REQU	IRED:
CCD) - NONE RE	QUIRED Y SPECIAL DEV. PLAN -14 FT SETBACKS (WAVIER REQUIRED).
SETBACKS PROV	IDED:
NW 1ST AVE: 0'-7 EAST ADJACENT	VE: VARIES (0 FT 1'-1")
WW 2ND STREET	
BALCONIES (12'-	" A.F.F.) PROJECT MAX. OF 3'-0" INTO THE RIGHT OF WAY
12'-0" CLR COLC	NNADE ON UNIVERSITY AVE.(2"-8" DP.) AND 3RD STREET (4"-10" DP.)
	WALK ON UNIVERSITY AVE. METER SIDEWALKS VARY FROM + 5 FT TO 8 FT.
	TWEEN 3RD AND 2ND ST) DEDICATED TO OWNER AND CHANGED TO ONE AST BOUND) EAST BOUND BUS ROUTE MAINTAINED W/ PARRELEL PARKING
PEDESTRIAN BRI ROADWAY CLEA	DE CONNECTION BETWEEN BUILDINGS (OVER NW 1ST AVE.) 14'-6" RANCE.
DROP OFF ON N	V 3RD STREET, 2 PARKING SPACE (SHORT TERM)
	T DP INTERIOR 90 DEGREE PARKING STALLS E ISLES PROVIDED
THIS SITE IS NOT	LOCATED WITHIN THE HISTORIC DISTRICT OR FLOOD PLAIN.
THIS SITE AND B	JILDING COMPLIES WITH THE STATE OF FLORIDA ACCESSIBILITY CODE FOR

AREA TYPE	REA TYPE STORIES APPROX. G.S.F.		COMMENTS				
(S) BLDG, No.1	5	184,655	RESIDENTIAL	RESIDENTIAL (SOUTH) APPROX. 36,931 / FLR			
(N) BLDG. No.2	5	159,620		(NORTH) APPROX. 31,9324 / FLR			
(S) POOL DECK	1	11,693	INCL. POOL, F	LANTERS AND PED. BRIDGE			
(S) GARAGE No.1	1	47,408					
(N) GARAGE No.2	1	48.269	INCL. +/- 22,08	88 GSF (85) OPEN AIR SURF. PARK, SE			
LEASING	1	1,810	+/- 12 FT. LOB	BBY CEILING			
MAINT. OFFICE	1	559		20.4.20.2.2.0.2.20.2.2.			
FITNESS 1	1	1,000	BUILD 1 - 2NI	DFLOOR			
FITNESS 2	1	764	BUILD. 1 - 2ND FLOOR				
CONFR. RM	1	633	BUILD: 1 - 2ND	D FLOOR			
SHOP / STOR.	1	1,745	LINER RETAIL	. FACADE UNIVERSITY			
MEP SUPPORT	1	4,197					
		23332					
UNIT COUNT	SOUTH BUILD	DING No.1 (5 RE	S. FLOORS)	10 FT, FIN. CEILINGS AT PH. FLR.			
UNIT TYPE	UNITS/FLR	UNITS/BLDG.	PERCENTAGE	COMMENTS			
STUDIO	15 (14 - 2ND FL	74	43.1%	TRANSOM ALL TOP FL UNITS			
1 BEDROOM			17.4%	3 - UNITS W/ TRANS, &/OR SIDELIT TRANSOM ALL TOP FL UNITS			
1 BED W/ DEN	THE PROPERTY OF THE PROPERTY O		2.3%	5 - UNITS W/ TRANS, &/OR SIDELIT 1 - UNIT W/ TRANS, &/OR SIDELITE			
2 BEDROOM		59	34.3%	TRANSOM ALL TOP FL UNITS			
3 BEDROOM	12 (11 - 2ND FL	5	2.9%	3 - UNITS W/ TRANS, &/OR SIDELITI TRANSOM ALL TOP FL UNITS			
TOTAL	35 (32 - 2ND FL	172	100%	TOWNSON ALE TO TE DATE			
				FT, FIN. CEILINGS AT TOP FLR.			
		1		115/2001 1			
UNIT TYPE	UNITS/FLR	UNITS/BLDG.	PERCENTAGE	COMMENTS			
1 BEDROOM	9	45	36%	4 - UNITS W/ SIDELITE			
1 BEDROOM GREAT RM.	1	5	4%	EXTRA ROOM OFF LIVING. 1 - UNIT W/ SIDELITE			
2 BEDROOM	12	60	48%	LG. MAST. BR. AND BATH . 5 - UNITS W/ SIDELITE			
2 BEDROOM (SUPER)	3	15	12%	EX. LG. BR / BATH / LIVING AND KIT 1 - UNIT W/ SIDELITE			
TOTAL	25	125	100%				
	COUNT - BUILD	ING No. 1 AND	2				
TOTAL UNIT O							
TOTAL UNIT O		UNITS	PERCENTAGE	COMMENTS			
		UNITS 74	PERCENTAGE 24.9%	COMMENTS			
UNIT TYPE		555555		COMMENTS			
UNIT TYPE STUDIO		74	24.9%	COMMENTS			
UNIT TYPE STUDIO 1 BEDROOM		74 75	24.9% 25.2%	COMMENTS			
UNIT TYPE STUDIO 1 BEDROOM 1 BED W/ DEN 1 BEDROOM		74 75 4	24.9% 25.2% 1.3%	COMMENTS			
UNIT TYPE STUDIO 1 BEDROOM 1 BED W/DEN 1 BEDROOM GREAT RM.		74 75 4 5	24.9% 25.2% 1.3% 1.7%	COMMENTS			
UNIT TYPE STUDIO 1 BEDROOM 1 BEDROOM GREAT RM. 2 BEDROOM 2 BEDROOM		74 75 4 5	24.9% 25.2% 1.3% 1.7% 40.1%	COMMENTS			
UNIT TYPE STUDIO 1 BEDROOM 1 BED W/ DEN 1 BEDROOM GREAT RM. 2 BEDROOM 2 BEDROOM (SUPER)		74 75 4 5 119	24.9% 25.2% 1.3% 1.7% 40.1% 5.1%	COMMENTS			
UNIT TYPE STUDIO 1 BEDROOM 1 BED W/ DEN 1 BEDROOM 1 BEDROOM 2 BEDROOM 2 BEDROOM (SUPER) 3 SEDROOM	LOOR)	74 75 4 5 119 15	24.9% 25.2% 1.3% 1.7% 40.1% 5.1%	COMMENTS			
UNIT TYPE STUDIO 1 BEDROOM 1 BED W/ DEN 1 BEDROOM GREAT RM GREAT RM 2 BEDROOM (SUPER) 3 BEDROOM TOTAL	LOOR)	74 75 4 5 119 15	24.9% 25.2% 1.3% 1.7% 40.1% 5.1%	COMMENTS			
UNIT TYPE STUDIO 1 BEDROOM 1 BED W/ DEN 1 BEDROOM GREAT RM 2 BEDROOM (SUPER) 3 BEDROOM TOTAL PARKING (1 F	LOOR)	74 75 4 5 119 15 5	24,9% 25,2% 1,3% 1,7% 40,1% 5,1% 1,7% 100%	COMMENTS 13 TANDER SPACES INCL			
UNIT TYPE STUDIO 1 BEDROOM 1 BED W/ DEN 1 BEDROOM GREAT RM. 2 BEDROOM (SUPER) 3 BEDROOM TOTAL PARKING (1 F BUILDING	LOOR)	74 75 4 5 119 15 5 297	24.9% 25.2% 1.3% 1.7% 40.1% 5.1% 1.7% 100%	COMMENTS 13 TANGER SPACES INCL E VISITOR SPACES INCL IS TANGER SPACES INCL			
UNIT TYPE STUDIO 1 BEDROOM 1 BED W/ DEN 1 BEDROOM 1 BEDROOM 2 BEDROOM 2 BEDROOM (SUPER) TOTAL PARKING (1 F BUILDING No. 1 (S)	LOOR)	74 75 4 5 119 15 5 297 SPACES 122	24.9% 25.2% 1.3% 1.7% 40.1% 5.1% 1.7% 100%	COMMENTS 13 TANDER SPACES INCL E VIETROR SPACES INCL 15 TANDERS SPACES INCL - 65 SINCOMERED PARK SPACES			
UNIT TYPE STUDIO 1 BEDROOM 1 BED W DEN 1 BEDROOM 0 RIVET IN 2 BEDROOM 2 BEDROOM 2 BEDROOM 1 TOTAL PARKING (1 F BUILDING No. 1 (S) No. 2 (N)	LOOR)	74 75 4 5 119 15 5 297 SPACES 122 160	24.9% 25.2% 1.3% 1.7% 40.1% 5.1% 1.7% 100%	COMMENTS 13 TANDERS SPACES INCL. 8 VISITOR SPACES INCL.			

Typical 2nd – 4th Floor









5th Floor









1st Avenue









238 W. University Avenue

Building Elevations











Building Elevations











Building Elevations











Please Identify Proposed Construction Team







The construction team will be selected early in the fall as the final development plans are completed.



Discrepancy in the Number of Units







The 238 Project Facts Revised per DRB Submittal:

With/ Without	# of Apt Homes	# of Beds P	arking Spaces	Parking Ratio
Without Lot 2 With Lot 2	297	441 Beds	300*	0.68 per resident
	297	441 Beds	373	0.84 per resident

^{*} includes 18 spaces on 1st Avenue, but does not include two drop off spaces on 3rd Street.

With Regards to the Parking Lot 2 Price Proposal







Please Clarify How the \$1,000 Payment per Year Tied to CPI was Derived?

Number based in part upon a rough guess/estimate of what City might net from parking revenue less operating expenses. Also reflects extremely tight financial constraints of project.

Please Explain the Reason for 99-Year Term which has Been Proposed, and the necessity to have the start date commence at the building permit issuance?

Viability of project requires, among many other things, the ability to obtain first class institutional financing. The Dodd Frank Act is Causing Commercial Banks (Primary Source of Construction Lending) to Tighten Up Their Underwriting and Subject Any Non-standard or Pioneering Projects to Greater Scrutiny. Any questions that might be raised as to the sustainability of key elements of the project i.e. sufficient parking will potentially result in less than optimum financing. A 99 year lease without contingencies will pass all lender tests with flying colors & also serve as clear evidence of City support for the project, further ameliorating any financing institutions concerns regarding the pioneering nature of this project.

The parking must run with the service life of the asset to maintain its viability. While it may be structured in several ways which would be acceptable to permanent lenders and institutional investors, the license must be very long term. Start term being tied to building permit issuance will allow for the parking lot to be constructed upon and improved during the same construction timeline as 238 University.

With Regards to the Parking Lot 2 Price Proposal







Please clarify the termination request?

Termination prior to Term Expiration. The termination can only occur at time of abandonment of the related development and failure to rebuild within a reasonable period of time; any related financing of the Related Development must be satisfied prior to termination.

With regard to the on-going O & M, please clarify the extent of those as you understand them and the necessity of permitting improvements, if necessary.

Parking Lot 2 will be evaluated for necessary improvements that benefit both the Project and the community and will create the look and feel of an apartment community and be maintained in first-class standards. The improvements will include enhancements to the:

- Landscaping to raise the standard of the overall Project and create a cohesive streetscape appearance.
- Lighting will be evaluated for its overall distribution and contribution to security and pedestrian safety.
- Decorative fencing
- Minor paving enhancements
- Beautify the parking facility and ensure its integrity with the architectural context of the historic neighborhood.
- Remove and return to the City the existing parking meters
- Provide safe pedestrian connections from the parking lot to the Project site in the form of a crosswalk with appropriate ADA compliant ramps and curb cuts.

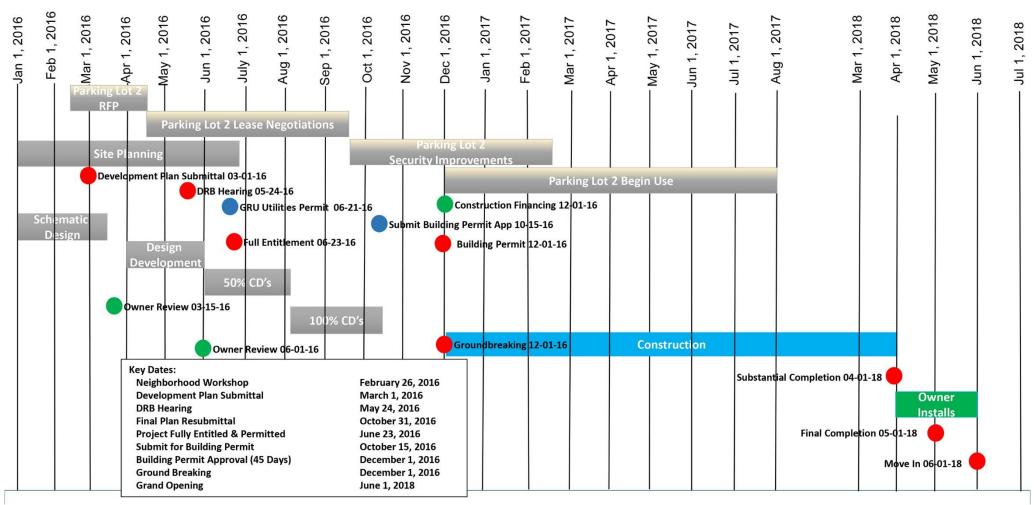
These improvements will require minor site plan review and permitting through the building department for electrical, landscape, and paving permits.

Proposed Project Schedule









238 W. University Avenue

Questions?





