CRA Board Meeting

FY2008 2nd Amendatory Budget March 17, 2008



Presentation Outline

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- Summary Budgets by Redevelopment Area & Highlights
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Background

- On May 15, 2006, the original FY2008 Budget for the CRA was approved as part of the two-year (FY07 and FY08) budgetary process
- On September 17, 2007 an FY2008 Amendatory Budget was adopted by the CRA (referred as 1st Amendatory for remainder of presentation)
- In December 2007, the actual TIF receipt totals for FY2008 were determined and were greater than originally projected (see table below)

| Revenues | Eastside | FAPS | Downtown | CPUH | Total |
|-----------------------------------|------------|------------|--------------|--------------|--------------|
| 1st Amendatory Budget | \$ 421,408 | \$ 355,714 | \$ 1,103,893 | \$ 2,454,976 | \$ 4,335,990 |
| 2 nd Amendatory Budget | \$ 522,784 | \$ 370,044 | \$ 1,193,054 | \$ 2,571,409 | \$ 4,657,291 |
| Un-appropriated Funds | \$ 101,376 | \$ 14,330 | \$ 89,161 | \$ 116,433 | \$ 321,301 |
| % Change | + 24.06% | + 4.03% | + 8.08% | + 4.74% | + 7.4% |

 A 2nd Amendatory Budget is required to update budget and allocate un-appropriated funds



Summary FY2008 Budgets, Comparison, & Highlights

| FY2008 1 st Amendatory Budget (Approved Sept 17, 2007) | Amount |
|---|--------------|
| Total Revenue | \$ 4,335,990 |
| Minus: Payroll | \$ 460,880 |
| Minus: Operating Expenses | \$ 295,454 |
| Minus: Debt Service/TIF Reimbursement | \$ 708,233 |
| Available for Projects | \$ 2,871,422 |

| Proposed FY2008 2 ^{nd st} Amendatory Budget (Presented Mar 17, 2008) | Amount |
|--|--------------|
| Total Revenue | \$ 4,657,291 |
| Minus: Payroll | \$ 461,336 |
| Minus: Operating Expenses | \$ 344,968 |
| Minus: Debt Service/TIF Reimbursement | \$ 743,412 |
| Available for Projects | \$ 3,107,573 |

| Net Changes | Amount |
|-----------------------------------|--------------|
| Total Revenue | + \$ 321,300 |
| Payroll | + \$ 455 |
| Operating Expenses | + \$ 49,514 |
| Debt Service/TIF Reimbursement | + \$ 35,179 |
| Add'l Funding for Projects | + \$ 236,151 |

Highlights

- Overall, the Community Redevelopment Agency's Overhead (Payroll and Operating Expenses) is 17.9%, which leaves 82.1% of all revenues available for serving existing debt, paying TIF reimbursements, and funding projects
- Total revenue increased \$321,300 after payroll, operating, and debt service/TIF reimbursement, an additional \$236,151 was available to provide additional funding to existing projects or fund new projects



Summary Budgets by Redevelopment Area & Highlights

| Proposed FY2008 2 ^{nd st} Amendatory Budget (Presented Mar 17, 2008) | Amount |
|--|--------------|
| Total Revenue | \$ 4,657,291 |
| Minus: Payroll | \$ 461,336 |
| Minus: Operating Expenses | \$ 344,968 |
| Minus: Debt Service/TIF reimbursement | \$ 743,412 |
| Available for Projects | \$ 3,107,573 |

| Proposed FY2008 2 ^{nd st} Amendatory Budget (Presented Mar 17, 2008) | Eastside | FAPS | Downtown | CPUH | Total |
|--|------------|------------|--------------|--------------|--------------|
| Total Revenue | \$ 522,784 | \$ 370,044 | \$ 1,193,054 | \$ 2,571,409 | \$ 4,657,291 |
| Minus: Payroll | \$ 71,617 | \$ 66,615 | \$ 127,152 | \$ 195,950 | \$ 461,336 |
| Minus: Operating Expenses | \$ 37,946 | \$ 32,772 | \$ 101,765 | \$ 172,484 | \$ 344,968 |
| Minus: Debt Service/TIF reim. | \$ 21,872 | \$ 54,057 | \$ 409,559 | \$ 257,923 | \$ 743,412 |
| Available for Projects | \$ 391,348 | \$ 216,599 | \$ 554,576 | \$ 1,945,050 | \$ 3,107,573 |
| Operating and Payroll = % of TIF (Threshold = 25%) | 21.1% | 26.6% | 20.1% | 15.0% | 17.9% |

Highlights

- The Operating/Payroll to TIF % is below the self-imposed 25% threshold in all redevelopment areas, except Fifth Ave/Pleasant Street
- Downtown redevelopment area has significantly more Debt Service and TIF reimbursement than the other areas in terms of dollars and % of TIF Revenues



Explanation of Changes – Payroll

| Payroll | Eastside | FAPS | Downtown | CPUH | Total |
|-----------------------------------|-----------|-----------|-------------|------------|------------|
| 1 st Amendatory Budget | \$ 61,209 | \$ 61,143 | \$ 151,587 | \$ 186,942 | \$ 460,881 |
| 2 nd Amendatory Budget | \$ 71,617 | \$ 66,615 | \$ 127,152 | \$ 195,950 | \$ 461,336 |
| Net Changes | \$ 10,408 | \$ 5,472 | \$ (24,434) | \$ 9,008 | \$ 455 |

Explanation of Changes

- Significant changes were made internally to re-align staff in order to gain operational efficiencies and have increased accountability for project work internally.
 - Example: Historically staff has been aligned by redevelopment area (i.e. Downtown, Eastside, etc.) and had geography-specific accountability.
- Staff was reorganized to align by functional expertise (i.e. Planning, Engineering, Finance, Project Management, etc.) as these functions are required for most projects; regardless of the redevelopment area for which the project is undertaken. See following slide for more details on re-alignment
- As a result of staff's re-alignment, changes were made to the way we allocate FTEs and therefore payroll expenses across redevelopment areas.



Staff realignment serves as a good foundation for greater efficiency

Pre-Realignment (and pre-hiring)

| | Eastside | FAPS | CPUH | Downtown |
|-----------|----------|------|--------------|----------|
| Project 1 | | ✓ | | |
| Project 2 | | | | ✓ |
| Project 3 | | | \checkmark | |
| Project 4 | | | ✓ | |
| Project 5 | ✓ | | | |
| Project 6 | | | | ✓ |
| Project 7 | | | | √ |

| Staff Expertise | Project 1 | Project 2 |
|---------------------------|-----------|-----------|
| Project Mgt/Admin | √ | |
| Budgeting | | |
| Contracts / Purchasing | ✓ | ✓ |
| Planning/Design | | √ |
| Engineering | | |
| Real Estate Finance | | |

Characteristics

- · Primary focus is the area
- Projects organized by area with limited assistance from areas
- Difference levels of functional expertise among staff, but expertise not shared across areas
- · Absence of expertise in Budgeting, Finance, and Engineering

Post-Realignment (and post-hiring)

| | Eastside / FAPS | CPUH / Downtown |
|-----------|-----------------|--------------------|
| Project 1 | ✓ | |
| Project 2 | | \checkmark |
| Project 3 | | |
| Project 4 | | \checkmark |
| Project 5 | ✓ | √ |
| Project 6 | | ✓ |
| Project 7 | | √ |

| Staff Expertise | Project 1 | Project 2 |
|---------------------------|--------------|--------------|
| Project Mgt/Admin | ✓ | ✓ |
| Budgeting | ✓ | ✓ |
| Contracts / Purchasing | | |
| Planning/Design | ✓ | √ |
| Engineering | ✓ | ✓ |
| Real Estate Finance | ✓ | ✓ |

Characteristics

- While projects are still specific to an area, the primary focus is the project
- Projects organized by teams to bring required functional expertise** necessary for particular project
- Includes staff expertise in Engineering, Budgeting, and Finance**
- Consolidated area-specific positions to provide capacity for functional-specific positions
- **All work necessary to deliver projects can not be performed by staff. 3rd Party contractors will still be required, but on a more limited and focused basis

Explanation of Changes – Operating Expenses

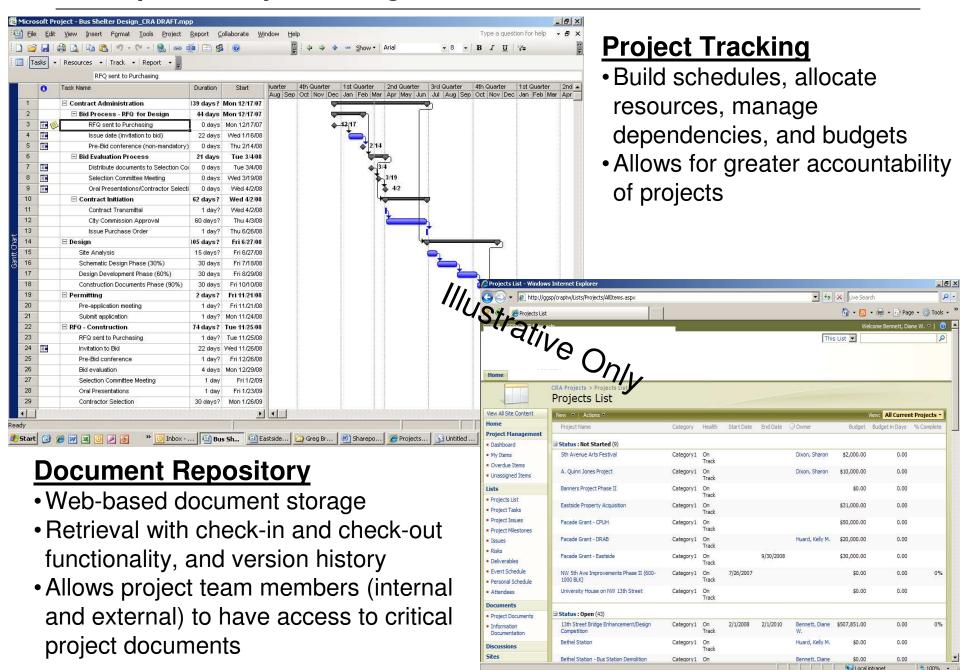
| Operating Expenses | Eastside | FAPS | Downtown | СРИН | Total |
|-----------------------------------|-----------|------------|------------|------------|------------|
| 1st Amendatory Budget | \$ 36,353 | \$ 36,397 | \$ 95,874 | \$ 126,830 | \$ 295,454 |
| 2 nd Amendatory Budget | \$ 37,947 | \$ 32,772 | \$ 101,766 | \$ 172,484 | \$ 344,969 |
| Net Changes | \$ 1,594 | \$ (3,625) | \$ 5,892 | \$ 45,654 | \$ 49,515 |

Explanation of Changes

- The City Attorney's office requested an additional \$25,514 in funding to cover proportional hours spent supporting CRA.
- While positions were included the 1st Amendatory Budget, some of the infrastructure expenditures related to new hires were not:
 - Additional budget was added for computers, office furniture, build out costs associated with office re-configuration to new accommodate new hires
- To support the re-alignment of work assignments, additional budget was added for a new project management and document repository software (see next slide)



Examples – Project Management Tools



Explanation of Changes – Debt Service / TIF Reimbursement

| Debt Service / TIF Reimbursement | Eastside | FAPS | Downtown | СРИН | Total |
|-------------------------------------|-----------|-----------|------------|------------|------------|
| 1 st Amendatory Budget | \$ 21,872 | \$ 52,057 | \$ 407,604 | \$ 226,700 | \$ 708,233 |
| 2 nd Amendatory Budget | \$ 21,872 | \$ 54,057 | \$ 409,559 | \$ 257,924 | \$ 743,412 |
| Net Changes | \$ - | \$ 2,000 | \$ 1,955 | \$ 31,224 | \$ 35,179 |
| % of Budget | | | | | |

Explanation of Changes

- Eastside No change
- Fifth Ave/Pleasant Street **Model Block Bond** payment increased \$2,000
- Downtown Union Street TIF reimbursement was \$1,955 higher than budget based on actual TIF receipts
- CPUH Changes in actual TIF reimbursements:
 - Campus View increased \$36,546
 - Heritage Oaks increased \$886
 - Stratford Court decreased (\$8,472)
 - Woodbury Row increased \$2,534



Explanation of Changes – Project Funding

| Project Funding | Eastside | FAPS | Downtown | CPUH | Amount |
|-----------------------------------|------------|------------|------------|--------------|--------------|
| 1st Amendatory Budget | \$ 301,974 | \$ 206,117 | \$ 448,828 | \$ 1,914,504 | \$ 2,871,422 |
| 2 nd Amendatory Budget | \$ 391,348 | \$ 216,599 | \$ 554,576 | \$ 1,945,050 | \$ 3,107,574 |
| Net Changes** | \$ 89,375 | \$ 10,483 | \$ 105,748 | \$ 30,546 | \$ 236,152 |

^{**}The net changes for projects represents the remaining un-appropriated funds that needed to be assigned to a project

Explanation (N=New Project) (A = Additional Funding)

- Eastside Lead sponsorship of East Gainesville Development Corporation's Annual Awards (N, \$2500), set aside for acquisitions (N, \$36,875), and Streetscape Univ Ave Lights-Waldo to 15th (A, \$50,000)
- FAPS A. Quinn Jones (A)
- Downtown Porter's Neighborhood (A)
- CPUH –Stormwater Management (A)

Important Note: On-going maintenance costs are paid through project funding and continue to increase as a percentage of budget, particularly in the Downtown area.

Maintenance costs (expressed as % of revenue) breakdown:

Eastside – 1.91%; FAPS – 3.65%; Downtown – 7.63%; CPUH – 2.76%



Staff Recommendation

 Executive Director to the CRA: Recommend the CRA adopt Resolution 071017, thus approving an amendatory budget for FY2008 as presented

