



**A Report to the  
City Commission**

**Mayor**  
Lauren Poe

**Mayor Pro-Tem**  
Adrian Hayes-Santos

**Commission Members**

David Arreola

Gail Johnson

Gigi Simmons

Harvey Ward

Helen Warren

**City of  
Gainesville Office  
of the City  
Auditor**

Carlos L. Holt – City Auditor

**General Fund Revenue Estimates  
Included in the Proposed Budget for  
Fiscal Year 2019**

**(An Attestation Engagement)**

**September 6, 2018**

## EXECUTIVE SUMMARY

September 6, 2018



### Why We Did This Engagement

The engagement is required annually by City Commission Resolution 150127. It is important for the City to have reasonable assurance that projected revenues were forecast using proven methodologies.

### What We Recommend

The Budget Office should continue efforts to:

- Monitor revenues and report changes regularly to the Audit and Finance Committee
- Take action to request realignment of expenditures when forecasted revenue is materially below estimates.

# General Fund Revenue Estimates Included in the Proposed Budget for Fiscal Year 2019

## BACKGROUND

The City Manager must present a balanced budget for City Commission consideration. In preparing the budget, the City Manager is responsible for preparing revenue estimates and developing methodologies and assumptions, such as analytical and historical trends, to support those methodologies. City Commission Resolution No. 150127 directs the City Auditor to review the revenue estimates included in the City Manager's proposed budget to determine whether they were prepared using data and methods that provide reasonable assurance the revenues will be realized.

Note: Neither City management nor the City Auditor guarantees the achievement of the Fiscal Year 2019 revenue estimates.

## OBJECTIVE AND SCOPE

The objective of the engagement was to assess the reasonableness of the preparation of the General Fund revenue estimates included in the proposed budget for the Fiscal Year Ending September 30, 2019.

## WHAT WE FOUND

We found the projected Fiscal Year 2019 General Fund Revenues and Other Sources of Funds in the total amount of \$126,218,273 to be adopted by final resolution by the City Commission on September 20, 2018, were prepared using data and methods to provide reasonable assurance the revenues will be realized. Concerned parties can place reasonable reliance on revenues contained in the General Government Financial and Operating Plan. Minor differences noted in our analysis were considered to not be significant. Management actively monitors the City's financial position throughout the year and provides monitoring reports to the Audit and Finance Committee.

## GOVERNANCE

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The City of Gainesville's financial plan consists of a proposed budget developed at the direction of the City Manager. The City Manager is required to present a balanced budget for City Commission consideration. Finance and Budget staff conducts analysis and prepare the budget documents. Oversight is provided by the Finance Director who reports to the City Manager.

The budget is reviewed and approved by the City Commission before the budget cycle begins. The City Commission adopts a budget each year which reflects assumptions based on the city's five-Year Financial Forecast Planning Tool and incorporates elements of the city's five-year Capital Improvement Plan based on available funds.

## METHODOLOGY

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To accomplish our examination objectives, we:

- Designed and performed analytical procedures
- Interviewed key personnel
- Evaluated relevant and reliable evidence

## RELATED FACTS AND FIGURES - TABLE 1

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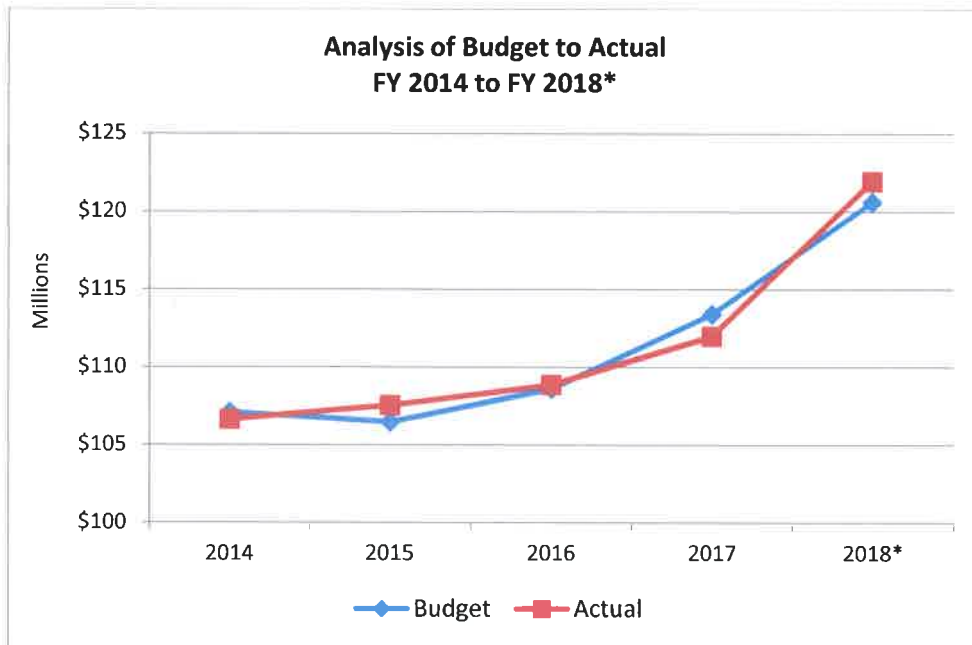
General Fund Revenue Estimates for the Fiscal Year 2019 Proposed Financial and Operating Plan:

Revenue Sources	City Manager's Forecast	Percent of Budget
Taxes	\$50,479,208	40
Licenses and Permits	7,397,567	6
Intergovernmental Revenues	14,627,837	12
Charges for Services	12,352,771	9
Fines and Forfeitures	1,128,660	1
Miscellaneous Revenues	1,359,400	1
Transfers from Other Funds	<u>38,872,830</u>	<u>31</u>
<b>Total Revenues FY 2018 Proposed Budget</b>	<b><u>\$126,218,273</u></b>	<b><u>100</u></b>

## HISTORICAL ANALYSIS BUDGET TO ACTUAL - TABLE 2

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The table provides comparisons of the Adopted Budget to Year End Actuals from FY2014-2018



\*FY 2018 actual is based on estimate provided by Budget and Finance

## CONCLUSION

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The City Auditor's Office reviewed 13 revenue sources or approximately 88.9 percent of the proposed revenue estimates for the General Fund. As a result of our examination, we have concluded that the Forecasted Fiscal Year 2019 General Fund Revenues and Other Sources of Funds in the total amount of \$126,218,273 to be adopted as a final resolution by the City Commission on September 20, 2018, were prepared using data and methods to provide reasonable assurance the revenues will be realized. Previous forecasted amounts since 2014 have been reasonably accurate when compared to actual results.

## GOVERNMENT AUDITING STANDARDS COMPLIANCE

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We conducted this attestation examination engagement in accordance with generally accepted government auditing standards. Those standards require that we plan and perform procedures necessary to achieve the examination engagement objectives. We believe that our procedures provide a reasonable basis for assessing the reliability of the data and methods used in the preparing General Fund revenues for the Fiscal Year Ending September 30, 2019.

## AUDIT TEAM

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Eileen Marzak, CPA, CFE, Assistant City Auditor  
Brecka Anderson CIA, CFE, CGAP, Senior Auditor