

Meridian's Covid Response Access to Care project

*City of Gainesville ARPA Aid to Nonprofits
Program*

Meridian Behavioral Healthcare, Inc

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Application Form

Eligibility

Economic Impact*

Has your nonprofit organization or the clients you serve suffered demonstrable negative economic impact as a result of COVID-19?

Yes

Location*

Is your organization a nonprofit and located within Alachua County? (physically or principally)

Yes

Operating Status*

Is your nonprofit organization active, open and operating? (in-person or virtually)

Yes

IRS Status*

Is your organization legally registered, fully licensed as a 501(c)3 or 501(c)19 nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990 for 2020 (or 2019) or an independently audited financial statement?

Yes

IRS Status Year*

Was your organization incorporated as a nonprofit prior to January 1, 2020?

Yes

The Philanthropy Hub Verification*

Is your nonprofit organization verified on The Philanthropy Hub?

Yes

Services*

Does your nonprofit organization provide essential human services to City of Gainesville residents who have been impacted by COVID-19? Please check all that apply:

Medical Services (including Mental Health)

Other Services

If you selected 'Other' services, please provide details of how your organization serves those adversely affected by COVID-19.

N/A

Acknowledgment

Project Name*

Name of Project.

Meridian's Covid Response Access to Care project

Acknowledgment*

I understand that in order to apply for the City of Gainesville ARPA Aid to Nonprofits Program, my organization must:

- be principally based or physically located within Alachua County;
- be providing COVID-19-impacted City of Gainesville residents essential services covering medical services, congregate living safety services, food services, housing stability services, training and adult education services, child care and education services, elder care services, and mental health services;
- be active, open and operating (in-person or virtually);
- be registered as a 501(c)(3) prior to January 1, 2020;
- be fully licensed as a nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990, 990-EZ, or 990-N filing no later than 2019, or an independently audited financial statement from the most recently completed fiscal year;
- be able to demonstrate the adverse impact of the COVID-19 pandemic to your organization or the clients you serve in one of the following manners:
 - incurred unplanned costs for new programming designed to assist those disparately impacted by the pandemic and its economic effects;
 - incurred unplanned costs to comply with safety and health standards and/or reopening requirements, e.g., modifying facilities for social distancing;
 - incurred unplanned costs for technology to enable virtual work; or
 - lost revenue due to pandemic-based causes, e.g., due to shutdowns, lost sponsorships, inability to hold fundraising events;
- provide a narrative explaining the impact of COVID-19 on the nonprofit's operations; and

- not have received or been approved to receive City ARPA funding via a separate initiative, project, or program.

Yes

Applicant/Agency Information

Target Population*

Select all that apply to indicate which population groups are directly impacted by your work.

- Children (ages 0-12)
- Youth/Teens (ages 13-18)
- Adults (ages 19-64)
- Seniors (ages 65+)
- People with disabilities
- Low-income individuals/families
- Marginalized/Under-served groups

Local Impact*

What is your organization's impact on its constituents and the City of Gainesville community in recent years? Please quantify your responses where possible (i.e. number of people served).

Meridian is a provider of safety net services to the underserved with 86% of clients at 100% below the poverty line. Without the care provided by Meridian, many of the individuals would go without essential mental healthcare. In recent years Meridian has experienced significant growth in terms of services reach and clients served. Seeing over 21,000 individuals in treatment annually with greater than 35% of those clients residing in Alachua County. Meridian provides a broad range of care to citizens of the City of Gainesville including; supported housing, residential treatment, children’s and adult crisis stabilization, emergency screening, addictions receiving and outpatient services including psychosocial rehab, care coordination, diversion and recovery forensic programs, psychiatric care, counseling and therapy, and medication assisted treatment.

Between 3/3/21 and 3/3/22, Meridian saw in treatment 2,933 Gainesville residents with 1,129 living within the defined City of Gainesville limits. The impact is even greater when considering the family members of those in treatment.

Board Chair or Authorized Person First Name*

Christina

Board Chair or Authorized Person Last Name*

Seifert

Board Chair or Authorized Person Title*

Chairperson

Hub Profile*

Please provide link to verified profile from The Philanthropy Hub.

<https://www.thephilanthropyhub.org/organizations/meridian-behavioral-healthcare>

Organization Type*

Nonprofit with 501C3 IRS Status (Other than an institution of Higher Education)

Tax Form Information*

Please select the tax form your organization most recently filed.

Long form 990

Gross Revenue*

Enter your organization's total revenue as reported on your most recently filed IRS Form 990 from no older than 2019 or independently audited financial statement from your most recently completed fiscal year.

- For IRS Form 990 enter the amount indicated on line 12
- For IRS Form 990-EZ enter the amount indicated on line 9.
- For IRS Form 990-N, enter your revenue for the corresponding fiscal year.
- For independently audited financial statement, enter the total revenue indicated.

\$55,503,065.00

Operating Revenue*

Organization's operating revenue for the last completed fiscal year

\$55,503,065.00

Operating Expenses*

Organization's operating expenses for the last completed fiscal year

\$49,556,632.00

Pandemic changes to your organization

Pandemic-related changes to priorities and goals*

Briefly explain how the COVID pandemic has changed your organization's priorities and goals.

As essential healthcare to the region specializing in mental health and substance use disorders, it was of significant importance that Meridian remain open and available to the community during the pandemic. Even more so as COVID was and continues to have a major impact on mental well-being, especially to those that may have challenges with access to care. Substance use disorder has been on the rise since COVID; and for both mental health and substance use disorder (MH/SUD) we are seeing “net new” individuals struggling and seeking care and treatment. Additionally, we saw an 11% increase in the utilization of deeper end services as opposed to pre-pandemic rates. We remained open and have enhanced our ability to serve beyond the traditional 8-5 weekdays.

Care for both acute and sub-acute needs are now available at any time of need. Currently, Gainesville Citizen can access care around the clock by telephone, walk in clinic, or through telehealth online. Costs relating to the above have skyrocketed and staffing is what makes Meridian effective.

Cost of care is up, on-call and overtime/compensation are the required as to keep our units open as the pandemic has impacted our employees as the community has. Without adding expenses for compensation and technology, our communities would go unserved causing other crisis such as increased suicide rates, emergency department visits, and greater acuity.

Pandemic-related changes to your organization's operations*

Please describe how your operations have changed during the pandemic from a staffing and service delivery standpoint.

During the pandemic Meridian remained open serving clients with no gaps in service, while experiencing an exponential increase in the use of virtual telehealth visits and managing a drastic change in our operations in order to ensure the safety of our staff and clients.

Meridian rapidly developed medical safety protocols in order to keep everyone safe. This included a complete overhaul to the way we entered campus and also the way the we deployed services. Physical barriers were placed in areas of close contact, temperature and screening kiosks at all entry points, masking, regular testing and when providing vaccinations when they became available.

Acute care and residential facilities remained near or at capacity and required a great deal of care and supplies to operate safely. One aspect of this included deploying Kiosks at every entry point into our facilities to provide a safe and effective, and way to implement contactless temperature taking and recording and also monitors clients and staff for symptoms of COVID and/or other illness. The support plan for these Kiosks helps us keep the software up to date, allows the software to be expanded to allow more functionality, and provides for replacement parts when the Kiosks are damaged.

During this time staffing has been a great challenge as our staff are impacted by COVID-19 just as our clients and our community are. Outages, recruiting, and retention continue to be challenge for our operations. We currently have significant staff vacancies.

As we had staff outages due to COVID-19, we also had an innate responsibility to keep our units open and available for those that needed essential healthcare. Being that the pandemic was the perfect storm to further complicate the health conditions of those that struggle with mental illness and addiction we had to increase access to care so that clients could be safe at home and receive the care that they needed. This aspect

required the addition of a great deal of technology and support to manage the numerous technological additions.

In the early days of the pandemic we scaled rapidly from approximately 30 virtual visits a day in late February to over 300 per day by mid-march and over 400 per day by May. During our last fiscal year, we provided over 46,974 units of care virtually.

For telehealth visits, while virtual visits were growing at a rapid rate, there were many that did not have access to appropriate equipment or data to access virtual appointments it was because of this that Meridian implemented a tablet program that included the data necessary for those who do not have appropriate resources to participate in treatment through telehealth. Providing tablets to community members also requires a Device Management platform, Hexnode, which allows Meridian to secure and manage the tablets remotely enabling the tablets and the data to be used for services at meridian or other healthcare connections but not for entertainment purposes.

Impact

Description of Need as Specifically Related to Coronavirus*

Please provide a description of how your organization continues to be impacted by the coronavirus pandemic, operationally and/or programmatically.

For specialized healthcare like Meridian, the conditions created by the pandemic still persist requiring increased access to care through technological modalities, enhanced medical safety protocols, and the need to keep our facilities open regardless of staff outage, and a decreased ability to recruit and retain staff due to the current state of employment challenges. (For example, the great resignation and competition for a decreased applicant pool.)

Keeping crisis and residential facilities open, safe from the spread of disease, and appropriately staffed in Gainesville, in spite of COVID, came with additional costs resulting in a significant increase in overtime/compensation to keep crisis and residential facilities operational. The costs of maintaining the enhanced technologies that were implemented to ensure that those with mental illnesses and substance use disorders could and still can continue to receive essential healthcare came at a significant cost was well.

We request funding to support the cost of overtime/compensation to facilities on our Gainesville campus open and available for the citizens of the City of Gainesville and Greater Gainesville and some technology costs to support City of Gainesville resident's tablets and device management, as well as our annual Kiosk support plan and \$218,037 for over 17,000 coverage hours around the clock to provide essential acute healthcare. All of which was necessary to continue to provide crisis care for the Gainesville community.

The circumstances created by the pandemic laid the ground work for a mental health crisis. According to the JAMA Network, the prevalence of depression is three times more common among U.S. adults during COVID-19 than it was prior. A Boston University study released in 2020 indicated that by the first half of April in 2020 more than a quarter of the 1,1441 adults surveyed 27.8% reported depression symptoms. Locally at Meridian, for the same time period, we experienced an 40% increase in crisis calls. Any lapse in essential healthcare would be detrimental to the Gainesville community and our most fragile citizens.

Population Impact*

Indicate if your services are directed at populations that have been disproportionately impacted by the COVID pandemic. (Identify at least one category: race, gender, ethnicity, geography, income)

86% of clients are below 100% of the poverty line. Those who experience poverty, are at risk of a adverse health and developmental outcomes, subsequently those with mental illnesses are often subject to poverty due to conditions of the health.

Disparity*

What disparity does this population experience that this program addresses? Examples: home ownership, income, health, educational attainment, etc.

Access to specialized healthcare for mental illness, mental health, and substance use disorders. Addressing mental illnesses can lead to improved outcomes in many areas of disparity.

Supplemental Disparity Information

For organizations with gross revenue of more than \$1 million, show data to demonstrate existing disparities and impact of COVID on the population identified, including local data if possible. Examples of data can be related to health, socioeconomic status, housing, or factors specific to the program.

86% of clients are below the federal poverty. Their daily struggle has increased since the pandemic. Living below the federal poverty line for a family of four in 2021, the annual income is no higher than \$26,500.00. Reviewing local Census data, we note average rent is \$983.00 per month. Therefore, family living below the poverty line uses 41.5% of their income for rent; and for homeowners it is 64.48%.

According to the USDA, food costs are rising, with a 3.5% increase noted from 2020-2021 affecting our city's residents. Also, increased unemployment doubled from 3.8% in March, 2020 to 8.8% in April 2020 with high numbers all year from COVID-19. While that number is not as high now (3%) in December, 2021; it is still higher than it was pre-pandemic.

With limited financial means after all housing, food and unemployment factors are accounted for, the ability to receive affordable healthcare significantly decreases and shows the need for better access to mental health services.

Number of individuals served*

Indicate the total amount of individuals who will be directly impacted by this program.

8,799 individuals living in Gainesville and 3,387 living within the incorporated boundaries of the City of Gainesville.

Lost Revenue Calculation (Optional Question)

If you are requesting support for lost revenue, please complete the <https://cfncf.org/wp-content/uploads/2022/03/Lost-Revenue-Calculations.xlsx> Lost Revenue Calculation worksheet. Click here for instructions: [Lost Revenue Calculation Instructions](#).

After downloading and completing the worksheet, please submit it in Excel format.

[Unanswered]

Budget Spreadsheet*

Upload the program budget using the spreadsheet provided: City of Gainesville ARPA Aid to Nonprofits Program Budget Worksheet

Add line items to the budget worksheet as needed. Please be descriptive in your line items, including providing the number of items and cost per item, i.e., 2.5 FTEs @ \$75,000 each.

The worksheet should reflect/include information about other ARPA funding or other COVID- related federal funding received and/or pending. After downloading and completing the budget, please submit it in Excel format.

Grant-Budget meridian.xlsx

Sustainability*

What are the long-term strategies for funding this project/program at the end of the grant period?

The majority of this request is for past expense to cover overtime/compensation to support staffing of our crisis and residential facilities in Gainesville which will not be a recurring expense. \$218,037

. Internally we have put a stronger than usual emphasis on recruiting, revamped new employee orientation and on boarding procedures to be more efficient and to speed the on-boarding process. Some examples of this are changing the frequency of the New Employee Orientation program to weekly, previously it was twice per month, revamped our marketing campaigns around hiring in order to be more relevant and more frequent, implemented quarterly employment focused open houses and job fairs, and developed processes that make it more feasible to move employees from one location to another for coverage. The remainder of the of the request \$34,918 will be absorbed into the overall organizational budget beyond the scope of this application time-frame

Request Information

Purpose of Request*

One sentence describing the purpose of your request

Assistance with cost of overtime/compensation utilized to keep residential and crisis programs open and available. Assistance with cost of tablets and Hexnode device management software, and tech related to physical entry point COVID screening.

Amount Requested*

Funding can be requested to cover expenses from March 3, 2021 - December 31, 2024. Please enter the total amount of your request for all years of your request.

\$252,955.00

Total Program Cost*

\$22,655,898.00

Allocation of requested funds for previous expenses*

Please indicate the amount of your organization's request that you plan to use for reimbursement of qualified expenses incurred from 3/3/2021-current.

\$224,971.00

Allocation of requested funds for year one*

Please indicate the amount of your organization's request that you plan to use from 6/1/2022 through 6/1/2023.

\$15,584.00

Allocation of requested funds for year two*

Please indicate the amount of your organization's request that you plan to use from 6/2/2023 through 12/31/2024.

\$12,400.00

Financial Review

Budgets to Actuals*

Please upload three years of organizational budget to actuals (current year-to-date, plus the previous two years). You will have to combine the documents into one file to attach here.

Budget to actuals.pdf

Balance sheet*

Please upload your most recent balance sheet.

Jan 2022 Statement of Financial Position.pdf

Financial oversight*

How is your organization's board and/or finance committee evaluating the financial health of your organization? What types of financial documents do they review and how often?

As per Meridian Board Governance Policy, in order to carry out the functions of the Board, individual member contributions are essential. The following duties are some of the essential responsibilities of Board members as related to financial oversight.

Each year, both capital and operating budgets are presented to the Board of Directors for review and approval. Board members are given opportunity to ask questions about the budget prior to a board action to approve. On a monthly basis board members are provided with a board package two weeks prior to the board meeting that includes the following financial reports: Balance Sheet, Operating Statement, Quick Stats (financial), and a Statement of Cash Flows along with a detailed narrative on financial position from the President/CEO of Meridian. Ample time is provided on the monthly meeting agenda in order for Board members to engage and ask any question they may have about the financial reports.

Additionally, Board members are asked to be accountable to funders and accrediting bodies for programs and services and funds expended in the following way:

- Monitor and evaluate the effectiveness of the organization through regular review of information and reports.
- Approve major actions of the organization such as capital expenditure and major service/program changes.
- Ensure adequate and frequent review of finances and financial matters.
- Ensure compliance with applicable federal and state laws and regulations (e.g., IRS, Legal filings, and governing documents);
- In its audit Committee capacity, the Executive Committee Is responsible for engaging and serving as the liaison to Meridian's independent financial auditors.
- Because the Executive/Audit Committee meets with the Auditors annually, the slate and/or at large members should include individuals with expertise and interest in financial matters.

Confirmation and Attestation

Confirmation and Attestation 1*

My nonprofit organization or the clients we serve were adversely affected by the COVID-19 Pandemic.

Yes

Confirmation and Attestation 2*

My nonprofit organization, if approved, will use awarded City of Gainesville ARPA Aid to Nonprofits Program funding solely for the purpose of covering expenses directly related to the COVID-19 pandemic.

Yes

Confirmation and Attestation 3*

I/We have not already received (and will not receive) reimbursement of any of these costs through another funding source (such as insurance or grants).

Yes

Confirmation and Attestation 4*

I/We fully understand that any funding awarded under this program must be used to purchase services or products that will be used within the City of Gainesville by December 31, 2026.

Yes

Confirmation and Attestation 5*

I/We fully understand that it is a Federal crime to knowingly make false statements (especially regarding the misuse of funds).

Yes

Confirmation and Attestation 6*

I/We fully understand that my case file may be subject to a random audit, five (5) years after the date of closing. This audit may be conducted by the City of Gainesville, and/or another local or state nonprofit organization. I agree to fully cooperate with any of these agencies as requested.

Yes

Confirmation and Attestation 7*

I/We fully acknowledge that if any omissions or misrepresentations are revealed, I will be subject to immediate repayment of all assistance received.

Yes

Confirmation and Attestation 8*

I certify that the information contained in this application is true, complete and correct to the best of my knowledge.

Yes

Signature*

By entering my name below and submitting this application for financial assistance, I affirm that I read, understand, and agree to the previous statements. I am bound by all of the above statements in this application, and agree to be bound by the following terms and conditions if awarded under this program. I confirm that this

application is submitted under the authority and approval of the CEO or Executive Director of my organization.
Type your name below

Joy Riddle

Date Signed*

03/17/2022

For Evaluators

CFNCF Comment on Diversity*

Are diversity policies included in board recruitment?
Yes

Board Demographics

African American/Black

1

Asian American/Pacific Islander

0

Caucasian

8

Hispanic/Latino

0

Native American/American Indian

0

Not Specified

4

Female

9

Male

4

Not Specified

0

Board Diversity Comments

None

File Attachment Summary

Applicant File Uploads

- Grant-Budget meridian.xlsx
- Budget to actuals.pdf
- Jan 2022 Statement of Financial Position.pdf

ARPA Coronavirus Nonprofit Recovery Fund

Organization Name: Meridian Behavioral Healthcare

PROJECT BUDGET	Expenditures	Other Funding Income			Total Request
	Expected Expenditures 03/03/2021 through 12/31/2024	Other ARPA Funding*	Non-ARPA Funding Received**	Total Other Funding	
Input Line Item Descriptions in this Column				\$ -	-
overtime and additional compensation to keep crisis units and residential program staffed during staff outages related to COVID (3/3/21-3/9/22) This is related to 17,111 overtime hours for operation of our Gainesville Crisis and residential program.	\$ 218,037.00	\$ -	\$ -	\$ -	218,037
Reimbursement for tablets/data distributed to residents 15@250	\$ 3,750.00	\$ -	\$ -	\$ -	3,750
Hexnode mobile Device Management platform to keep tablets remotely secure. Annual plan not per device 2 years @ 3184 per year	\$ 6,368.00	\$ -	\$ -	\$ -	6,368
Annual Kiosk Support plan for temperature and COVID screen devices at entry points 12,400 per year @ two years (support plan only, not device cost)	\$ 24,800.00	\$ -	\$ -	\$ -	24,800
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
TOTAL	\$ 252,955.00	\$ -	\$ -	\$ -	252,955

Sources of Other Funds	Status of Funding	Amount
Total		\$ -

* Please list any APRA funding received or pending from other sources
 **Please include an other federal pandemic response funding received during any time period during the pandemic

Internal Use Only
Unaudited

MERIDIAN BEHAVIORAL HEALTHCARE, INC.
STATEMENT OF FINANCIAL ACTIVITIES
FOR PERIOD ENDED
January 31, 2022

MTD				YTD				
MTD ACTUAL	MTD BUDGET	VARIANCE	PY ACT MTD		YTD ACTUAL	YTD BUDGET	VARIANCE	PY ACT YTD
REVENUES								
\$87,558	\$59,943	\$27,616	\$55,965	CLIENT FEES	\$306,818	\$416,819	(\$110,001)	\$243,388
\$93,176	\$115,262	(\$22,086)	\$114,475	INSURANCE FEES	\$750,952	\$800,656	(\$49,705)	\$911,887
\$19,559	\$19,663	(\$104)	\$38,518	MEDICARE	\$337,727	\$136,724	\$201,002	\$218,115
\$11,161	\$44,392	(\$33,231)	\$60,573	MEDICAID FFS	\$136,208	\$308,461	(\$172,253)	\$216,619
\$1,141,239	\$1,352,334	(\$211,095)	\$1,345,195	MANAGED MEDICAID	\$8,800,848	\$9,394,245	(\$593,397)	\$9,058,566
\$0	\$0	\$0	\$1	CAPITATED MEDICAID	\$92,545	\$0	\$92,545	\$0
\$1,664,629	\$1,602,133	\$62,497	\$1,665,048	STATE FUNDS	\$10,705,641	\$11,129,420	(\$423,779)	\$11,464,755
\$138,778	\$152,959	(\$14,181)	\$151,263	STATE MATCH	\$1,016,210	\$1,061,531	(\$45,321)	\$1,044,288
\$207,887	\$291,724	(\$83,837)	\$132,417	OTHER LOCAL AND STATE CONTRACTS	\$1,640,359	\$1,709,983	(\$69,624)	\$956,472
\$130,570	\$191,782	(\$61,212)	\$142,608	FEDERAL GOVERNMENT REVENUE	\$1,004,417	\$1,649,325	(\$644,908)	\$4,494,513
\$303,607	\$220,243	\$83,364	\$105,606	MISCELLANEOUS CLINICAL REVENUE	\$1,335,395	\$1,529,490	(\$194,095)	\$1,159,528
\$311,650	\$137,834	\$173,817	\$92,863	MISCELLANEOUS CLINICAL DONATIONS	\$2,755,646	\$958,403	\$1,797,242	\$1,171,279
\$18,075	\$9,339	\$8,736	\$205,861	NONCLINICAL REVENUES	\$76,058	\$64,779	\$11,279	\$272,689
<u>\$10,136</u>	<u>\$23,780</u>	<u>(\$13,644)</u>	<u>\$21,849</u>	DONATED GOODS/EQUIPMENT	<u>\$146,199</u>	<u>\$166,460</u>	<u>(\$20,261)</u>	<u>\$147,795</u>
<u>\$4,138,026</u>	<u>\$4,221,387</u>	<u>(\$83,361)</u>	<u>\$4,132,242</u>	Total REVENUES	<u>\$29,105,023</u>	<u>\$29,326,298</u>	<u>(\$221,275)</u>	<u>\$31,359,895</u>
EXPENSES								
\$2,263,844	\$2,685,425	\$421,581	\$2,566,255	SALARIES	\$16,207,565	\$18,656,368	\$2,448,803	\$17,850,899
\$24,139	\$3,332	(\$20,807)	\$4,152	SELECT PROFESSIONAL SERVICES	\$58,495	\$23,324	(\$35,171)	\$59,241
\$551,980	\$506,899	(\$45,081)	\$341,732	EMPLOYEE BENEFITS	\$3,265,952	\$3,516,052	\$250,099	\$3,397,134
\$132,433	\$130,850	(\$1,583)	\$115,573	BUILDING OCCUPANCY	\$958,664	\$915,949	(\$42,714)	\$889,736
\$22,428	\$27,335	\$4,907	\$21,695	PROFESSIONAL SERVICES	\$215,830	\$191,343	(\$24,487)	\$171,470
\$32,154	\$69,870	\$37,716	\$37,665	TRAVEL AND PROFESSIONAL DEVELOPMENT	\$250,184	\$497,130	\$246,946	\$278,921
\$71,986	\$83,934	\$11,947	\$86,572	EQUIPMENT COSTS	\$529,369	\$587,537	\$58,168	\$569,180
\$44,611	\$58,620	\$14,009	\$53,699	FOOD AND FOOD SERVICES	\$405,707	\$410,342	\$4,635	\$379,751
\$124,454	\$122,703	(\$1,751)	\$92,937	MEDICAL AND PHARMACY	\$942,174	\$877,227	(\$64,947)	\$808,224
\$45,089	\$56,818	\$11,729	\$35,084	SUBCONTRACTED SERVICES	\$330,131	\$397,725	\$67,594	\$322,717
\$128,320	\$137,260	\$8,940	\$118,080	INSURANCE	\$898,251	\$960,819	\$62,569	\$824,831
\$18,651	\$15,513	(\$3,139)	\$11,649	INTEREST EXPENSE	\$132,438	\$108,588	(\$23,850)	\$108,361
\$162,050	\$189,101	\$27,051	\$198,835	OPERATING SUPPLIES AND EXPENSES	\$1,274,515	\$1,323,705	\$49,191	\$1,492,766
\$12,653	\$9,538	(\$3,115)	\$3,165	RECRUITING EXPENSES	\$50,552	\$66,765	\$16,213	\$36,448
\$0	\$20,042	\$20,042	\$18,502	DONATED EXPENSES	\$86,439	\$140,289	\$53,850	\$167,198
<u>\$311,650</u>	<u>\$134,646</u>	<u>(\$177,005)</u>	<u>\$92,863</u>	DONATED PHARMACEUTICALS	<u>\$2,755,729</u>	<u>\$969,143</u>	<u>(\$1,786,587)</u>	<u>\$1,142,499</u>
<u>\$3,946,443</u>	<u>\$4,251,885</u>	<u>\$305,442</u>	<u>\$3,798,459</u>	Total EXPENSES	<u>\$28,361,994</u>	<u>\$29,642,306</u>	<u>\$1,280,311</u>	<u>\$28,499,374</u>
<u>\$191,583</u>	<u>(\$30,498)</u>	<u>(\$222,081)</u>	<u>\$333,782</u>	INCOME(LOSS) FROM OPERATIONS	<u>\$743,028</u>	<u>(\$316,008)</u>	<u>(\$1,059,036)</u>	<u>\$2,860,521</u>
NONOPERATING REVENUES(EXPENSES)								
\$0	\$0	\$0	\$0	DONATIONS - STOP THE VIOLENCE	\$0	\$0	\$0	\$0
<u>\$13,859</u>	<u>\$87,904</u>	<u>(\$74,045)</u>	<u>\$25,531</u>	Other	<u>\$450,871</u>	<u>\$613,368</u>	<u>(\$162,497)</u>	<u>\$530,268</u>
<u>\$13,859</u>	<u>\$87,904</u>	<u>(\$74,045)</u>	<u>\$25,531</u>	Total NONOPERATING REVENUES(EXPENSES)	<u>\$450,871</u>	<u>\$613,368</u>	<u>(\$162,497)</u>	<u>\$530,268</u>
<u>\$205,442</u>	<u>\$57,406</u>	<u>\$148,036</u>	<u>\$359,313</u>	EXCESS (DEFICIT) OF REVENUES OVER EXPENSES	<u>\$1,193,899</u>	<u>\$297,360</u>	<u>\$896,539</u>	<u>\$3,390,789</u>

MERIDIAN BEHAVIORAL HEALTHCARE, INC.
STATEMENT OF FINANCIAL ACTIVITIES
FOR PERIOD ENDED
June 30, 2021

MTD								
MTD ACTUAL	MTD BUDGET	VARIANCE	PY ACT MTD		YTD ACTUAL	YTD BUDGET	YTD VARIANCE	PY ACT YTD
REVENUES								
\$47,241	\$93,018	(\$45,777)	(\$175,351)	CLIENT FEES	\$402,734	\$1,055,314	(\$652,580)	\$665,437
\$89,466	\$98,367	(\$8,901)	\$44,138	INSURANCE FEES	\$1,597,793	\$1,117,716	\$480,077	\$1,079,961
\$30,139	\$24,025	\$6,114	(\$18,685)	MEDICARE	\$341,149	\$240,968	\$100,181	\$143,409
\$396	\$35,491	(\$35,095)	(\$1,176)	MEDICAID FFS	\$344,848	\$403,328	(\$58,480)	\$359,116
\$1,305,783	\$1,443,716	(\$137,933)	\$1,128,268	MANAGED MEDICAID	\$15,906,850	\$16,198,485	(\$291,635)	\$14,260,270
(\$5,063)	\$0	(\$5,063)	\$1	CAPITATED MEDICAID	\$0	\$0	\$0	\$0
\$1,793,257	\$1,631,365	\$161,892	\$3,270,585	STATE FUNDS	\$19,619,274	\$19,348,120	\$271,154	\$20,911,755
\$149,063	\$150,293	(\$1,230)	\$157,776	STATE MATCH	\$1,777,101	\$1,731,463	\$45,639	\$1,735,323
\$94,432	\$142,611	(\$48,179)	\$140,552	OTHER LOCAL AND STATE CONTRACTS	\$1,685,127	\$1,584,909	\$100,218	\$1,724,326
\$246,880	\$149,455	\$97,425	\$1,292,521	FEDERAL GOVERNMENT REVENUE	\$5,635,768	\$1,697,677	\$3,938,091	\$3,615,831
		\$0		MISCELLANEOUS CLINICAL REVENUE			\$0	
\$288,321	\$271,793	\$16,528	\$189,780	MISCELLANEOUS CLINICAL DONATIONS	\$2,086,225	\$3,021,368	(\$935,143)	\$2,752,282
\$8,723	\$7,423	\$1,300	\$6,827	NONCLINICAL REVENUES	\$318,043	\$89,080	\$228,964	\$102,312
\$658,513	\$183,266	\$475,246	\$733,721	DONATED GOODS/EQUIPMENT	\$3,505,825	\$1,939,185	\$1,566,640	\$2,733,612
\$4,707,151	\$4,230,824	\$476,328	\$6,768,956	Total REVENUES	\$53,220,738	\$48,427,612	\$4,793,126	\$50,083,635
EXPENSES								
\$1,808,343	\$2,480,072	\$671,729	\$2,610,430	SALARIES	\$28,302,721	\$29,775,331	\$1,472,610	\$29,448,928
\$12,976	\$6,204	(\$6,772)	\$21,842	SELECT PROFESSIONAL SERVICES	\$95,902	\$110,447	\$14,545	\$192,100
\$578,543	\$458,758	(\$119,784)	\$413,864	EMPLOYEE BENEFITS	\$5,757,365	\$5,640,543	(\$116,822)	\$5,123,682
\$168,231	\$127,669	(\$40,563)	\$136,550	BUILDING OCCUPANCY	\$1,609,034	\$1,540,889	(\$68,146)	\$1,484,679
\$25,147	\$16,543	(\$8,603)	\$18,654	PROFESSIONAL SERVICES	\$316,480	\$223,237	(\$93,243)	\$217,413
(\$35,801)	\$73,828	\$109,629	\$56,604	TRAVEL AND PROFESSIONAL DEVELOPMENT	\$396,901	\$874,970	\$478,068	\$993,851
\$167,126	\$78,595	(\$88,531)	\$71,399	EQUIPMENT COSTS	\$1,049,955	\$954,045	(\$95,909)	\$1,032,595
\$52,810	\$54,471	\$1,661	\$50,830	FOOD AND FOOD SERVICES	\$651,590	\$680,821	\$29,232	\$685,843
\$118,283	\$101,578	(\$16,705)	\$138,953	MEDICAL AND PHARMACY	\$1,406,339	\$1,215,432	(\$190,907)	\$1,317,684
\$48,540	\$54,811	\$6,271	\$93,227	SUBCONTRACTED SERVICES	\$587,811	\$685,283	\$97,472	\$683,881
\$95,477	\$118,080	\$22,603	\$105,107	INSURANCE	\$1,390,443	\$1,416,959	\$26,516	\$1,245,242
\$43,888	\$15,510	(\$28,379)	\$22,611	INTEREST EXPENSE	\$219,655	\$186,115	(\$33,540)	\$244,369
\$132,464	\$186,275	\$53,811	\$1,284,612	OPERATING SUPPLIES AND EXPENSES	\$2,485,499	\$2,259,799	(\$225,701)	\$3,663,697
\$7,658	\$9,271	\$1,613	\$15,889	RECRUITING EXPENSES	\$71,707	\$112,693	\$40,986	\$127,578
\$33,139	\$19,094	(\$14,045)	\$49,014	DONATED EXPENSES	\$264,580	\$222,123	(\$42,457)	\$271,720
\$655,137	\$152,726	(\$502,412)	\$702,968	DONATED PHARMACEUTICALS	\$3,263,369	\$1,688,707	(\$1,574,662)	\$2,414,946
\$3,911,960	\$3,953,484	\$41,523	\$5,792,554	Total EXPENSES	\$47,869,355	\$47,587,396	(\$281,959)	\$49,148,208
\$795,191	\$277,340	(\$517,851)	\$976,402	INCOME(LOSS) FROM OPERATIONS	\$5,351,383	\$840,216	(\$4,511,167)	\$935,426
NONOPERATING REVENUES(EXPENSES)								
\$0	\$0	\$0	\$0	DONATIONS - STOP THE VIOLENCE	\$0	\$0	\$0	\$0
\$306,817	\$54,797	\$252,020		Other	\$1,006,161	\$585,393	\$420,768	\$454,657
\$306,817	\$54,797	\$252,020	\$0	Total NONOPERATING REVENUES(EXPENSES)	\$1,006,161	\$585,393	\$420,768	\$454,657
\$1,102,008	\$332,137	\$769,871	\$976,402	EXCESS (DEFICIT) OF REVENUES OVER EXPENSES	\$6,357,544	\$1,425,609	\$4,931,935	\$1,390,083

MERIDIAN BEHAVIORAL HEALTHCARE, INC.
Statement of Revenues and Expenditures
From 6/1/2020 Through 6/30/2020
(In Whole Numbers)

MTD ACTU...	MTD BUDGET	MTD VARIANCE	PY ACT MTD		YTD ACTUAL	YTD BUDGET	YTD VARIANCE	PY ACT YTD
REVENUES								
7,614	68,848	(61,234)	46,914	CLIENT FEES	588,936	841,698	(252,762)	1,562,051
116,036	112,762	3,274	65,436	INSURANCE FEES	1,220,629	1,241,566	(20,937)	1,440,233
8,700	25,455	(16,756)	31,614	MEDICARE	201,188	294,244	(93,056)	313,162
13,089	38,923	(25,834)	51,255	MEDICAID FFS	376,727	447,002	(70,275)	469,002
1,152,289	1,324,800	(172,510)	1,265,161	MANAGED MEDICAID	13,978,751	14,808,745	(829,994)	15,472,169
0	0	0	0	CAPITATED MEDICAID	0	0	0	0
3,264,803	1,736,359	1,528,443	2,252,000	STATE FUNDS	20,905,973	19,662,215	1,243,758	16,647,170
142,623	140,115	2,508	147,027	STATE MATCH	1,720,170	1,717,407	2,763	1,763,181
191,697	232,556	(40,859)	221,140	OTHER LOCAL AND STATE CONTRACTS	2,602,234	2,803,862	(201,628)	2,424,404
1,647,488	167,278	1,480,209	133,111	FEDERAL GOVERNMENT REVENUE	4,062,220	1,935,138	2,127,083	1,842,123
144,348	155,256	(10,907)	114,784	MISCELLANEOUS CLINICAL REVENUE	1,885,789	1,988,317	(102,528)	1,877,007
160,801	127,067	33,734	186,476	MISCELLANEOUS CLINICAL DONATIONS	1,879,847	1,617,871	261,975	1,624,127
6,827	7,618	(791)	8,205	NONCLINICAL REVENUES	102,312	88,938	13,373	147,634
13,168	26,097	(12,930)	36,904	DONATED GOODS/EQUIPMENT	294,014	333,202	(39,189)	304,091
<u>6,869,482</u>	<u>4,163,134</u>	<u>2,706,348</u>	<u>4,560,026</u>	Total REVENUES	<u>49,818,788</u>	<u>47,780,205</u>	<u>2,038,583</u>	45,886,352
EXPENSES								
2,551,680	2,479,030	(72,650)	2,248,451	SALARIES	29,379,866	29,479,680	99,814	27,150,999
23,778	10,300	(13,478)	12,410	SELECT PROFESSIONAL SERVICES	194,037	123,192	(70,845)	280,887
416,364	481,139	64,775	561,959	EMPLOYEE BENEFITS	5,136,494	5,935,779	799,285	4,763,637
159,542	104,966	(54,576)	117,515	BUILDING OCCUPANCY	1,507,670	1,418,374	(89,297)	1,370,963
22,361	15,016	(7,345)	38,866	PROFESSIONAL SERVICES	221,121	222,723	1,602	323,414
56,604	83,616	27,012	72,875	TRAVEL AND PROFESSIONAL DEVELOPMENT	993,842	1,041,584	47,742	961,954
55,048	78,223	23,175	112,673	EQUIPMENT COSTS	1,016,244	955,853	(60,391)	924,520
50,830	43,693	(7,137)	80,568	FOOD AND FOOD SERVICES	685,630	628,348	(57,282)	721,060
145,506	102,580	(42,926)	120,014	MEDICAL AND PHARMACY	1,324,238	1,235,561	(88,676)	1,046,861
96,440	50,604	(45,835)	60,085	SUBCONTRACTED SERVICES	687,094	621,113	(65,980)	655,799
105,107	103,663	(1,444)	96,030	INSURANCE	1,245,242	1,246,567	1,325	1,139,206
16,976	17,555	578	24,236	INTEREST EXPENSE	238,734	235,576	(3,158)	208,505
1,693,710	164,594	(1,529,116)	647,675	OPERATING SUPPLIES AND EXPENSES	3,210,247	2,088,054	(1,122,193)	3,681,876
9,582	13,776	4,193	7,435	RECRUITING EXPENSES	121,272	134,757	13,485	136,580
16,815	24,188	7,373	23,182	DONATED EXPENSES	239,750	266,633	26,882	230,467
160,801	127,067	(33,734)	186,932	DONATED PHARMACEUTICALS	1,872,779	1,617,871	(254,908)	1,624,130
<u>5,581,145</u>	<u>3,900,009</u>	<u>(1,681,136)</u>	<u>4,410,905</u>	Total EXPENSES	<u>48,074,260</u>	<u>47,251,664</u>	<u>(822,595)</u>	45,220,856

MERIDIAN BEHAVIORAL HEALTHCARE, INC.
Statement of Revenues and Expenditures
 From 6/1/2020 Through 6/30/2020
 (In Whole Numbers)

<u>MTD ACTU...</u>	<u>MTD BUDGET</u>	<u>MTD VARIANCE</u>	<u>PY ACT MTD</u>		<u>YTD ACTUAL</u>	<u>YTD BUDGET</u>	<u>YTD VARIANCE</u>	<u>PY ACT YTD</u>
1,288,336	263,124	1,025,212	149,121	INCOME(LOSS) FROM OPERATIONS	1,744,529	528,541	1,215,987	665,496
				NONOPERATING REVENUES(EXPENSES)				
16,578	34,300	(17,722)	46,577		4,128	427,381	(423,253)	(144,975)
<u>16,578</u>	<u>34,300</u>	<u>(17,722)</u>	<u>46,577</u>	Total NONOPERATING REVENUES(EXPENSES)	<u>4,128</u>	<u>427,381</u>	<u>(423,253)</u>	<u>(144,975)</u>
<u>1,304,914</u>	<u>297,424</u>	<u>1,007,490</u>	<u>195,698</u>	EXCESS (DEFICIT) OF REVENUES OVER EXPENSES	<u>1,748,656</u>	<u>955,922</u>	<u>792,734</u>	520,522

Internal Use Only
Unaudited

MERIDIAN BEHAVIORAL HEALTHCARE, INC

STATEMENT OF FINANCIAL POSITION (year over year)

	Jan-22			Current Year % Change
	1/31/2022 FY 2022	1/31/2021 FY 2021	\$ Change	
CURRENT ASSETS				
OPERATING CASH	\$ 9,000,944	\$ 7,400,346	\$ 1,600,598	22%
INVESTMENTS	\$ 1,986,087	\$ 1,867,461	\$ 118,626	6%
RESTRICTED ASSETS	<u>\$ 708,988</u>	<u>\$ 480,563</u>	<u>\$ 228,425</u>	<u>48%</u>
	\$ 11,696,019	\$ 9,748,370	\$ 1,947,649	20%
INVENTORY	\$ 575,475	\$ 671,352	\$ (95,877)	-14%
PREPAIDS AND DEPOSITS	<u>\$ 714,342</u>	<u>\$ 605,753</u>	<u>\$ 108,589</u>	18%
CURRENT ASSETS	\$ 12,985,836	\$ 11,025,475	\$ 1,960,361	18%
ACCOUNTS RECEIVABLE				
ACCOUNTS RECEIVABLE - CLIENT FEES	\$ 345,107	\$ 224,413	\$ 120,694	54%
ACCOUNTS RECEIVABLE - MANAGED MEDICAID	\$ 1,757,081	\$ 1,155,615	\$ 601,466	52%
ACCOUNTS RECEIVABLE - MEDICAID	\$ 104,217	\$ 73,381	\$ 30,836	42%
ACCOUNTS RECEIVABLE - MEDICARE	\$ 52,675	\$ 37,629	\$ 15,046	40%
ACCOUNTS RECEIVABLE - INSURANCE	\$ 373,379	\$ 182,973	\$ 190,406	104%
ACCOUNTS RECEIVABLE - LUTHERAN	\$ 1,742,060	\$ 2,024,401	\$ (282,341)	-14%
ACCOUNTS RECEIVABLE - OTHER	<u>\$ 1,836,344</u>	<u>\$ 1,256,002</u>	<u>\$ 580,342</u>	46%
ACCOUNTS RECEIVABLE	\$ 6,210,863	\$ 4,954,414	\$ 1,256,449	25%
OTHER ASSETS	\$ 1,078,759	\$ 978,658	\$ 100,101	10%
FIXED ASSETS	<u>\$ 10,025,877</u>	<u>\$ 10,219,388</u>	<u>\$ (193,511)</u>	<u>-2%</u>
TOTAL ASSETS	<u>\$ 30,301,335</u>	<u>\$ 27,177,935</u>	<u>\$ 3,123,400</u>	<u>11%</u>

Internal Use Only
Unaudited

MERIDIAN BEHAVIORAL HEALTHCARE, INC

STATEMENT OF FINANCIAL POSITION (year over year)

Jan-22

	<u>FY 2022</u>	<u>FY 2021</u>	<u>\$ Change</u>	
CURRENT LIABILITIES				
ACCOUNTS PAYABLE	\$ 673,009	\$ 522,261	\$ 150,748	29%
EMPLOYEE BENEFIT LIABILITY	\$ 2,047,707	\$ 2,392,393	\$ (344,686)	-14%
OTHER LIABILITY	\$ 202,528	\$ 192,473	\$ 10,055	5%
DEFERRED REVENUES	\$ 268,098	\$ 665,935	\$ (397,837)	-60%
NOTES PAYABLE CURRENT PORTION	\$ 243,185	\$ 608,353	\$ (365,168)	-60%
BONDS PAYABLE CURRENT PORTION	<u>\$ 509,275</u>	<u>\$ 292,081</u>	<u>\$ 217,194</u>	<u>74%</u>
CURRENT LIABILITIES	\$ 3,943,802	\$ 4,673,496	\$ (729,694)	-16%
LONG-TERM LIABILITIES				
NOTES PAYABLE	\$ 1,618,659	\$ 1,648,340	\$ (29,681)	-2%
BONDS PAYABLE	\$ 3,196,415	\$ 4,249,318	\$ (1,052,903)	-25%
LEASES PAYABLE	\$ 324,908	\$ 363,513	\$ (38,605)	-11%
CURRENT PORTION OF LONG-TERM DEBT	<u>\$ -</u>	<u>\$ (813,629)</u>	<u>\$ 813,629</u>	<u>-100%</u>
LONG-TERM LIABILITIES	\$ 5,139,981	\$ 5,447,542	\$ (307,561)	-6%
<u>TOTAL LIABILITIES</u>	<u>\$ 9,083,783</u>	<u>\$ 10,121,038</u>	<u>\$ (1,037,255)</u>	<u>-10%</u>
NET POSITION				
NET ASSETS	<u>\$ 20,023,651</u>	<u>\$ 13,651,107</u>	<u>\$ 6,372,544</u>	47%
EXCESS/(DEFICIT) OF REVENUES OVER EXPENSES	<u>\$ 1,193,899</u>	<u>\$ 3,405,790</u>	<u>\$ (2,211,891)</u>	-65%
Total NET POSITION	<u>\$ 21,217,550</u>	<u>\$ 17,056,897</u>	<u>\$ 4,160,653</u>	<u>24%</u>
TOTAL LIABILITIES AND NET ASSETS	<u>30,301,334</u>	<u>27,177,934</u>	<u>3,123,400</u>	<u>11%</u>

Meridian's Covid Response Access to Care project

City of Gainesville ARPA Aid to Nonprofits Program : Evaluation Summary

Meridian Behavioral Healthcare, Inc

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Mrs Joy Riddle

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Gainesville, FL 32608

joy_riddle@mbhci.org
O: 352-374-5600
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Evaluation Summary

1/1 Evaluations Complete

Chris Polischuck:

Evaluation Complete

Question Group

GSG Comments*

Please list any comments you would like for the evaluators to see when reviewing the application

Chris Polischuck: The proposed services appear to be eligible under the following ARPA expenditure categories. As the services are targeted at a population below the poverty line, the services qualify under several categories related to effects of the pandemic.

1.10 Mental Health Services

1.11 Substance Use Services

3.2 Aid to High-Poverty Districts

3.4 Educational Assistance: Social, Emotional and Mental Health Services

3.14 Social Determinants of Health: Community Health Workers or Benefits Navigators

Is Your Review Complete?*

Chris Polischuck: Yes