# **COVID-19 Recovery Project**

City of Gainesville ARPA Aid to Nonprofits Program

# Alachua County Organization for Rural Needs Inc., dba ACORN Clinic

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## Mr Joseph Franklin Benton

23320 N State Rd 235 Brooker, FL 32622

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# **Application Form**

## **Eligibility**

## **Economic Impact\***

Has your nonprofit organization or the clients you serve suffered demonstrable negative economic impact as a result of COVID-19?

Yes

#### Location\*

Is your organization a nonprofit and located within Alachua County? (physically or principally)

Yes

#### Operating Status\*

Is your nonprofit organization active, open and operating? (in-person or virtually)
Yes

#### IRS Status\*

Is your organization legally registered, fully licensed as a 501(c)3 or 501(c)19 nonprofit (as required by applicable law), and up to date on tax payments/filings to include a valid IRS Form 990 for 2020 (or 2019) or an independently audited financial statement?

Yes

#### IRS Status Year\*

Was your organization incorporated as a nonprofit prior to January 1, 2020?

Yes

## The Philanthropy Hub Verification\*

Is your nonprofit organization verified on The Philanthropy Hub? Yes

#### Services\*

Does your nonprofit organization provide essential human services to City of Gainesville residents who have been impacted by COVID-19? Please check all that apply:

Other

#### **Other Services**

If you selected 'Other' services, please provide details of how your organization serves those adversely affected by COVID-19.

ACORN Clinic provides low-cost dental care using a sliding fee scale that's based on an individual or family's household income. We accept Medicaid and no insurance is necessary for receiving care. 84% of our patients qualify at the lowest level of our sliding scale, meaning they are at or below 100% of the Federal Poverty Level guidelines.

## Acknowledgment

#### **Project Name\***

Name of Project.

**COVID-19 Recovery Project** 

#### Acknowledgment\*

Printed On: 30 March 2022

I understand that in order to apply for the City of Gainesville ARPA Aid to Nonprofits Program, my organization must:

- be principally based or physically located within Alachua County;
- be providing COVID-19-impacted City of Gainesville residents essential services covering medical services, congregate living safety services, food services, housing stability services, training and adult education services, child care and education services, elder care services, and mental health services;
- be active, open and operating (in-person or virtually);
- be registered as a 501(c)(3) prior to January 1, 2020;
- be fully licensed as a nonprofit (as required by applicable law), and up to date on tax payments/filings to
  include a valid IRS Form 990, 990-EZ, or 990-N filing no later than 2019, or an independently audited
  financial statement from the most recently completed fiscal year;
- be able to demonstrate the adverse impact of the COVID-19 pandemic to your organization or the clients you serve in one of the following manners:
  - o incurred unplanned costs for new programming designed to assist those disparately impacted by the pandemic and its economic effects;
  - o incurred unplanned costs to comply with safety and health standards and/or reopening requirements, e.g., modifying facilities for social distancing;
  - o incurred unplanned costs for technology to enable virtual work; or

- o lost revenue due to pandemic-based causes, e.g., due to shutdowns, lost sponsorships, inability to hold fundraising events;
- provide a narrative explaining the impact of COVID-19 on the nonprofit's operations; and
- not have received or been approved to receive City ARPA funding via a separate initiative, project, or program.

Yes

## Applicant/Agency Information

#### Target Population\*

Select all that apply to indicate which population groups are directly impacted by your work.

Children (ages 0-12)
Youth/Teens (ages 13-18)
Adults (ages 19-64)
Seniors (ages 65+)
People with disabilities
Low-income individuals/families
Marginalized/Under-served groups

#### Local Impact\*

What is your organization's impact on its constituents and the City of Gainesville community in recent years? Please quantify your responses where possible (i.e. number of people served).

At ACORN, we serve some of the most economically challenged individuals and families in Gainesville and all of Alachua County. 82% of our patients qualified at our lowest price level based on the Federal Poverty Level guidelines. In 2021 we served 817 individuals from Alachua County. More specifically, in 2021, we served 401 patients from within the city of Gainesville. These patients came from the following zip codes: 32601, 32602, 32603, 32604, 32605, 32606, 32607, 32608, 32609, 32627, 32641, and 32653. The total number of patients served from the city of Gainesville in 2021 was down compared to previous years due to intermittent closures due to COVID-19 as well as being short-staffed. For example, in 2019, we saw 1,002 unique individuals from Alachua County. 516 of those patients in 2019 lived inside the city limits of Gainesville. With that number bound to go back up this year, we're hopeful that we can serve more Gainesville residents in the coming years than ever before. Part of that confidence comes from our continued collaboration with local agencies such as Helping Hands to serve Gainesville's homeless population as well as new collaborations with UF Health's Emergency Departments and certain eastside clinics who can directly refer patients to ACORN from the city. With the pandemic significantly affecting our ability to serve as many patients as we wanted over the past 2 years, we saw our waiting list grow to over 900 names as of the beginning of 2021. Slowly we have been able to get those people in for the treatment they so desperately needed and as of December 2021, we eliminated the waiting list completely and began to accept new patients. We are now in the unique position to serve more patients than ever after a generous donation and some further grant funding that has allowed us to expand our clinic by adding 4 dental chairs. With this new capacity and our ability to receive direct referrals from Gainesville emergency departments and eastside clinics, we're confident we can serve more patients from inside the city of Gainesville than we ever have. Our goal is to get to 750 unique patients served from the city by the end of 2023. With multiple providers (2 fulltime dentists) now on staff and new collaborations, we believe our goal of 750 patients from Gainesville is within sight. With all that said, there unfortunately still remain some COVID-19 obstacles in the form of rising supply expenses and additional measures that have been taken to protect our staff and patients that slow our efforts to dramatically increase the number of patients we can serve.

#### **Board Chair or Authorized Person First Name\***

Joseph

#### Board Chair or Authorized Person Last Name\*

Benton

#### Board Chair or Authorized Person Title\*

**Executive Director** 

#### **Hub Profile\***

Please provide link to verified profile from The Philanthropy Hub. https://www.givegab.com/nonprofits/acorn-clinc/giving\_days/cfncf

#### **Organization Type\***

Nonprofit with 501C3 IRS Status (Other than an institution of Higher Education)

#### Tax Form Information\*

Please select the tax form your organization most recently filed. 990EZ

#### **Gross Revenue\***

Enter your organization's total revenue as reported on your most recently filed IRS Form 990 from no older than 2019 or independently audited financial statement from your most recently completed fiscal year.

- For IRS Form 990 enter the amount indicated on line 12
- For IRS Form 990-EZ enter the amount indicated on line 9.
- For IRS Form 990-N, enter your revenue for the corresponding fiscal year.
- For independently audited financial statement, enter the total revenue indicated.

\$307,754.00

#### Operating Revenue\*

Organization's operating revenue for the last completed fiscal year \$862,098.58

#### Operating Expenses\*

Organization's operating expenses for the last completed fiscal year \$873.584.54

## Pandemic changes to your organization

#### Pandemic-related changes to priorities and goals\*

Briefly explain how the COVID pandemic has changed your organization's priorities and goals.

Before the COVID-19 pandemic, we were focusing on expansion. We wanted to hire more Dentists, Hygienists, and Dental Assistants as well as increase the number of dental operatories all in an effort to see more patients than ever before. The need has always been there, as evident in our constantly growing waiting list. However, once the pandemic began, we were forced to close our doors completely in 2020 for a little over 3 months. During this time we lost several staff members for various reasons, most relating directly or indirectly to COVID-19. Our financial priorities shifted to cover PPE costs as well as purchasing equipment that would help mitigate the spread of the virus in order to protect staff and patients.

Upon re-opening, we returned to find costs for supplies, and PPE had in some cases more than quadrupled in price. On average, of the core PPE supplies, prices increased 59%. With these prices growing and the limited staff we were working with, we had to shift our priorities from expansion to survival. Overall, between the new equipment and the cost of PPE, we spent \$71,205 in additional dollars during a 12 month period across 2020 and 2021.

We adjusted our schedule to only working 3-4 days a week. Due to these shortened hours, we began to see our waiting list grow to new heights it hadn't reached in a very long time. Our production was nowhere near enough to cover the increase in expenses. We were fortunate to receive some federal funding that helped cover these costs and thus was able to remain open through 2020 and into 2021. Due to our extremely committed staff, we persevered through these trying times to get to a point where we could see light at the end of the tunnel. New goals were set once again.

We wanted to eliminate the waiting list in order to be able to take new patients. Some of whom had been waiting for over 8 months to receive care. We were very fortunate to fill a provider vacancy in early 2021 by hiring Dr. Payaal Bhakta. With her enthusiasm and work ethic, we began to see almost twice the number of patients as we had previously with our limited hours. Due to this, we had a renewed goal to get through the waiting list. This would allow us, even on an abbreviated schedule to help meet the growing need of patients who required dental care as well as focus on a new goal of seeing more patients from within the city of Gainesville.

During the toughest parts of the pandemic, a couple of things became clear, one was that individuals were less likely to come in out of fear of catching the virus. The second was that we needed to make sure those patients felt comfortable with coming in to receive care. As I previously mentioned, we purchased equipment such as HEPA filters and aerosol evacuators, as well as added barriers between all of our dental chairs. In the

end, we were able to meet these new objectives and get back to some sense of a new normal which enabled us to begin to once again focus on clinic expansion.

## Pandemic-related changes to your organization's operations\*

Please describe how your operations have changed during the pandemic from a staffing and service delivery standpoint.

As I mentioned in the above question regarding our changing priorities due to the pandemic, one of the first operational changes that were necessary was shortening our schedule. After the initial closing of our clinic in 2020, many of our staff did not return, leaving us short-staffed and unable to be open 5 days per week. We wanted to be able to see as many patients as possible as they need from the community certainly had not slowed down. The waiting list continued to grow. Our staff, being amazing, agreed to put in extended hours on the days we were open as well as increase the number of patients they would see on a given day.

With the increased patient load, our staff was working harder than ever before. We went from our Dental Director seeing 2 columns of patients to 4 columns per day. A column is essentially the number of patients our provider sees per hour. This was leaving our staff overworked, yet they persevered and continued with this new operation schedule until March of 2021. At his point, we had finally been able to hire 2 new Dental Assistants as well as a new Hygienists and therefore returned to 4-5 days per week. These new additions would not have been possible however without the federal Payroll Protection Program loans.

An aspect of this new challenge that shouldn't go unmentioned is the fact that most of our staff who were committed to working had children whose schools or daycares were closed. ACORN decided to pay for childcare services and temporarily turned out old medical clinic into a childcare facility. Our older children were able to work remotely from computers and our younger children were able to get the necessary care they needed. All of this was paid for by ACORN as it was the only way we could get enough staff in order to remain open.

Another operational challenge, due to the long waiting list, was that we needed to focus on recalls. In other words, patients who needed to be seen again soon due to their specific oral care needs. They couldn't go through the front desk for scheduling because it could be months before they could be scheduled again. We began having our dentist and dental assistants schedule these particular patients while they were still in the dental chair so we could ensure they get the care they required in a timely manner. This helped secure we could deliver services in a timeframe necessary to each individual while continuing to widdle down our waiting list.

There has been no shortage of operational challenges that have come up throughout the pandemic. Including even having to hire a cleaning company to come in 2 days per week to ensure deep cleaning and sterilization of the clinic. The commercial cleaning allowed us to rest easier in our efforts to maintain the safety of the staff and patients. In addition, we had our own staff increase their daily sterilization efforts which increased our monthly cost of cleaning/sterilization supplies.

## **Impact**

## Description of Need as Specifically Related to Coronavirus\*

Please provide a description of how your organization continues to be impacted by the coronavirus pandemic, operationally and/or programmatically.

The cost of PPE continues to go up as we continue to comply with federal mandates on additional PPE for staff. For example, a box of gloves costs \$17.59 compared to under \$10 prior to the pandemic. This continued increase is a large burden on our expenses, particularly with ACORN now having to provide these supplies to our UF seniors. Additionally, we were able to receive a federal PPP loan in 2021 which helped keep our doors open, something we can no longer rely on.

Another new cost directly due to COVID is we have had to hire an outside cleaning contractor to deep clean the clinic twice a week. This was in order to ensure the best possible sanitization for our patient's and staff's safety. Prior to this, our own staff was cleaning the clinic. While we continue to do our part, our own costs for supplies such as Lysol, hand sanitizer, hand soap, and DisCide have increased due to the amount which is now required for us to sanitize the clinic on a daily basis.

#### Population Impact\*

Indicate if your services are directed at populations that have been disproportionally impacted by the COVID pandemic. (Identify at least one category: race, gender, ethnicity, geography, income)

We serve the lowest income residents in our county and these individuals as we know have been some of the most affected by this pandemic.

#### Disparity\*

What disparity does this population experience that this program addresses? Examples: home ownership, income, health, educational attainment, etc.

The population we serve have almost no where to go for oral care. Almost all of our patients either have no dental insurance or are on Medicaid.

## **Supplemental Disparity Information**

For organizations with gross revenue of more than \$1 million, show data to demonstrate existing disparities and impact of COVID on the population identified, including local data if possible. Examples of data can be related to health, socioeconomic status, housing, or factors specific to the program.

#### Number of individuals served\*

Indicate the total amount of individuals who will be directly impacted by this program.

1500

#### **Lost Revenue Calculation (Optional Question)**

<u>If</u> you are requesting support for lost revenue, please complete the <u>https://cfncf.org/wp-content/uploads/2022/03/Lost-Revenue-Calculations.xlsx</u>Lost Revenue Calculation worksheet. Click here for instructions: Lost Revenue Calculation Instructions.

After downloading and completing the worksheet, please submit it in Excel format. Lost Revenue Calculation (ARPA).xlsx

#### **Budget Spreadsheet\***

Upload the program budget using the spreadsheet provided: City of Gainesville ARPA Aid to Nonprofits Program Budget Worksheet

Add line items to the budget worksheet as needed. Please be descriptive in your line items, including providing the number of items and cost per item, i.e., 2.5 FTEs @ \$75,000 each.

The worksheet should reflect/include information about other ARPA funding or other COVID- related federal funding received and/or pending. After downloading and completing the budget, please submit it in Excel format.

Budget Spreadsheet Expenditures (ARPA).xlsx

#### Sustainability\*

What are the long-term strategies for funding this project/program at the end of the grant period?

Our long-term goal for this clinic to remain self-sufficient is to become less reliant on grant funding by producing more than ever before. Through our recent physical expansion, though we know it will take some time, we hope to eventually increase the total number of patients we see per year by 40%. This will allow us to shift to a more balanced revenue stream where our dental profits are yielding higher returns than grant funding and donations. The issue at the moment is that we are still being affected by the pandemic via random closures, high supply costs, and minimum staffing which doesn't allow us to completely fill our schedule. We have slowly been opening our expanded clinic in phases and are currently operating 2 additional chairs. Within 2-3 years we hope to be fully functional with a complete staff and utilizing all 5 new dental chairs.

## Request Information

## Purpose of Request\*

One sentence describing the purpose of your request

The purpose of our request is to help offset the rising costs of PPE, clinic closures due to COVID-19, and the rise in no-show rates due to the pandemic.

#### **Amount Requested\***

Funding can be requested to cover expenses from March 3, 2021 - December 31, 2024. Please enter the total amount of your request for all years of your request.

\$107,664.00

#### Total Program Cost\*

\$298,482.00

#### Allocation of requested funds for previous expenses\*

Please indicate the amount of your organization's request that you plan to use for reimbursement of qualified expenses incurred from 3/3/2021-current.

\$6,889.00

#### Allocation of requested funds for year one\*

Please indicate the amount of your organization's request that you plan to use from 6/1/2022 through 6/1/2023. \$66,511.50

## Allocation of requested funds for year two\*

Please indicate the amount of your organization's request that you plan to use from 6/2/2023 through 12/31/2024.

\$34,263.50

## Financial Review

#### **Budgets to Actuals\***

Please upload three years of organizational budget to actuals (current year-to-date, plus the previous two years). You will have to combine the documents into one file to attach here.

Budgets to Actuals for 2019-2022.xlsx

#### Balance sheet\*

Please upload your most recent balance sheet.

Balance Sheet (ARPA Application).xlsx

#### Financial oversight\*

How is your organization's board and/or finance committee evaluating the financial health of your organization? What types of financial documents do they review and how often?

At ACORN we review what we refer to as a "Monthly Financial Report". This document breaks down our production by week and compares it to our expenses for that month which includes payroll. Due to the pandemic, and since its beginning, we have not had any weeks where based on this data alone, we've had a net positive week. This is mainly due to an omission of our donations and grant funding being included in our monthly report amongst our admin staff and leadership team. Going a step further, every 3 months at our Board of Directors meeting, we go over a more comprehensive financial report that includes all expenses, production revenue, as well as incoming or received grant funding. This allows us to take a more accurate look at how our overall finances are doing. This document is titled "Financial Progress Report."

For example, using our monthly report that our administration and leadership team at ACORN looks at, we are able to see where and how our production may be coming up short. By identifying these shortcomings we can adjust accordingly so to maximize our production so we are less reliant on grant monies as we anticipate less of them being available in the coming months/years. With our Board meetings, however, we are able to see a larger picture of our finances so we can do more long-term planning as we also keep a close look at our cash accounts within our banking institution. An example of our long-term planning is we know that in 2020 and 2021, we were able to receive a PPP loan in each of those years, which help significantly offset our losses due to COVID. Whereas for 2022, we anticipated there would be no such funding available. We can now, hopefully, factor in the potential of this ARPA funding helping to offset those costs and include those potential monies in our Financial Progress Report.

## Confirmation and Attestation

#### Confirmation and Attestation 1\*

My nonprofit organization or the clients we serve were adversely affected by the COVID-19 Pandemic.

Yes

#### Confirmation and Attestation 2\*

My nonprofit organization, if approved, will use awarded City of Gainesville ARPA Aid to Nonprofits Program funding solely for the purpose of covering expenses directly related to the COVID-19 pandemic.

Yes

#### Confirmation and Attestation 3\*

I/We have not already received (and will not receive) reimbursement of any of these costs through another funding source (such as insurance or grants).

Yes

#### Confirmation and Attestation 4\*

I/We fully understand that any funding awarded under this program must be used to purchase services or products that will be used within the City of Gainesville by December 31, 2026.

Yes

#### Confirmation and Attestation 5\*

I/We fully understand that it is a Federal crime to knowingly make false statements (especially regarding the misuse of funds).

Yes

#### Confirmation and Attestation 6\*

I/We fully understand that my case file may be subject to a random audit, five (5) years after the date of closing. This audit may be conducted by the City of Gainesville, and/or another local or state nonprofit organization. I agree to fully cooperate with any of these agencies as requested.

Yes

#### Confirmation and Attestation 7\*

I/We fully acknowledge that if any omissions or misrepresentations are revealed, I will be subject to immediate repayment of all assistance received.

Yes

#### Confirmation and Attestation 8\*

I certify that the information contained in this application is true, complete and correct to the best of my knowledge.

Yes

## Signature\*

By entering my name below and submitting this application for financial assistance, I affirm that I read, understand, and agree to the previous statements. I am bound by all of the above statements in this application, and agree to be bound by the following terms and conditions if awarded under this program. I confirm that this application is submitted under the authority and approval of the CEO or Executive Director of my organization. Type your name below

Joseph Benton

## Date Signed\*

03/07/2022

## For Evaluators

#### **CFNCF Comment on Diversity\***

Are diversity policies included in board recruitment? No

**Board Demographics** African American/Black Asian American/Pacific Islander 1 Caucasian Hispanic/Latino Native American/American Indian

Female

Male

Not Specified

Not Specified

**Board Diversity Comments** 

None

# File Attachment Summary

## Applicant File Uploads

- Lost Revenue Calculation (ARPA).xlsx
- Budget Spreadsheet Expenditures (ARPA).xlsx
- Budgets to Actuals for 2019-2022.xlsx
- Balance Sheet (ARPA Application).xlsx

Organization Name: ACORN Clinic Inc.

#### **Base Year Revenue**

(General Revenue for FY19)

#### **Growth Adjustment**

(Average growth over FY17, FY18, & FY19 OR 4.1%, whichever is greater)

n

(Number of months between end of FY19 and December 21, 2020: Choose from dropdown 18 for June end, 15 for October end, or 12 for December end)

#### **Actual Generated Revenue**

(Actual general revenue from the last 12 month period before calculation date)

**Eligible Revenue Loss** 

Calculation								
\$	575,686							
4	.1%							
	12							
\$	483,103							
\$	116,186							

#### **ARPA Coronavirus Nonprofit Recovery Fund**

Organization Name: ACORN Clinic Inc.

	Expenditures	Other Funding Income			
PROJECT BUDGET	Expected Expenditures 03/03/2021 through 12/31/2024	Other ARPA Funding*	Non-ARPA Funding Received**	Total Other Funding	Total Request
PPE (Gloves-\$17.59 a box, 120 boxes per month) (Masks-\$17.50x6/month)*34 months	\$ 75,337.20	\$ 5,083.00		\$ 5,083.00	70,254
Cleaning Supplies Increase (Discide, Lysol, hand sanitizer, hand soap increased by 38.5%)	\$ 8,421.12	\$ -		\$ -	8,421
Cleaning Contractor (Twice Weekly, \$162.50 per week, \$650 per month)	\$ 22,100.00	\$ -		\$ -	22,100
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
				\$ -	-
TOTAL	\$ 105,858.32	\$ 5,083.00	\$ -	\$ 5,083.00	100,775

Sources of Other Funds	Status of Funding	Amount
1st Draw PPP (2020)	Received	\$ 123,000
2nd Draw PPP (February, 2021)	Received	\$ 98,000
Total		\$ 221,000

<sup>\*</sup> Please list any APRA funding received or pending from other sources
\*\*Please include an other federal pandemic response funding received during any time period during the pandemic

PPE Costs	Price		# ordered p/Month	Total cost per month
Gloves per box	\$	17.59	120	\$ 2,110.80
Masks per box	\$	17.50	6	\$ 105.00
			Total	\$ 2,215.80
			*34 months (3/2021-12/2024)	\$ 75,337.20

Cleaning Contractor	Cost per month			Tota	I cost over 34 months
Tammy's Cleaning Service	\$ 650.0	00	*34	\$	22,100.00
Cleaning supplies	% increase post COVID	ı	Increase in cost per month		
Sanitizer					
Lysol	4	8%	\$ 180.69	\$	6,143.46
DisCide (7 Gallons)	2	9% !	\$ 66.99	\$	2,277.66
		1	Total	\$	30,521.12

Previous Expenses	2022 Jan 1-March 3	\$ 6,889.00	
Red	quest for PPE, Cleaning Supply Increase, Cleaning Contractor	\$ 100,775.00	Request - Other ARPA Funding
Year 1	6/1/2022-6/1/2023	\$ 66,511.50	
Year 2	6/2/2023-12/31/2024	\$ 34,263.50	\$ 100,775.00
Prev	rious Expenses + Costs through 12/31/24 (Complete Request)	\$ 107,664.00	

#### ACORN Clinic 2019-2022 Budgets and Actuals

Approved 2022 Budget

Revenue 2022				2021 Actuals
Dental Clinic Fees and Insurance	\$	653,400	\$	483,103.59
Gov Grants	6	205,000	φ.	378.994.99
Other Grants, Donations	٦•	205,000	Φ	370,994.99
Total	\$	858,400	\$	862,098.58

<b>PPP</b> Loan	
Included	

Jan 1, 2022 to March 3rd, 2022						
Dental Production	\$	80,307.37				
Grants, Donations	\$	36,657.42				
Payroll	\$	81,513.18				
Expenses	\$	72,476.55				
	\$	(37,024.94)				

Expenses 2022 2021 Actuals Payroll Dental Payroll Admin 477,990 \$ 439,346.98 \$ 108,398 \$ 139,221.89 \$ 269,024.11 Expenses Dental 221,616 \$ \$ Expenses Admin 62,300 \$ 25,991.56 \$ Total \$ 870,304 \$ 873,584.54

Difference \$ (11,904) \$ (11,485.96)

Approved 2021 Budget

Revenue 2021	2020 Actuals	
Dental Clinic Fees and Insurance	\$ 345,000	\$ 284,208.99
Gov Grants	\$ 275,000	\$ 142,120.75
Other Grants	\$ 193,913	\$ 152,701.00
Donations, Churches & Civic	\$ 12,000	\$ 3,990.00
Total	\$ 825,913	\$ 583,020.74

Expenses 2021	2020 Actuals	
Payroll Dental	\$ 434,400	\$ 286,455.19
Payroll Admin	\$ 90,600	\$ 129,193.00
Expenses Dental	\$ 275,000	\$ 286,455.19
Expenses Admin	\$ 25,900	\$ 28,750.59
Total	\$ 825,900	\$ 730,853.97

Difference	\$ 13	\$ (147,833.23)

Revenue 2019 Actuals				
Dental Clinic & Medical Income		\$	575,686.75	
Gov Grants, Other Grants, Donations		\$	596,072.53	
		Total	\$	1,171,759.28
Expenses 2019 Actuals				
Payroll D	ental & M	edical	\$	789,638.46
Payroll A	dmin		\$	141,786.22
Expenses Dental & Medical			\$	309,190.11
Expenses	Admin		\$	27,118.66
		Total	\$	1,267,733.45

Difference	\$	(95.974)
- Interestines	*	(00,0)

#### Balance Sheet as of

balance Sneet as o	
ITEMS	MONTHLY EXPENSES
Utilities	
AT&T Phones and Internet	\$ 1,066.40
Clay Electric	\$ 581.00
Building Maintenance	
WCA (waste)	\$ 498.14
Recycle	
Lawn Shark	\$ -
Cleaning Services (Tammy's Cleaning Services)	\$ 650.00
Affordable Pest Control	
McCullough Water	
Cleaning Supplies	\$ 579.00
Business Operations	
Wells Fargo (Xerox lease x2)	\$ 655.26
Pitney Bowes (postage)	\$ 165.66
Allstate	\$ 103.96
Federal Accounts (bookkeeping)	\$ 300.00
Renaissance Billing	
Benefits	
Florida Blue	\$ 2,676.09
Life Insurance	\$ 85.00
PPE Costs	
Gloves, Gowns, Masks	\$ 222.00
Clinic Expansion	·
. Materials	\$ 1,400.00
TOTAL MONTHLY EXPENSES	\$ 7,196.93
TOTAL MOTORILE EACE EACE	7,250,55
Payroll by MOST RECENT PAY PERIOD	
Administration (Joseph, Amber)	\$ 4,615.33
Dentist (Dr. Hsiung, Dr. Bhakta)	\$ 6,518.42
Maintenance	
Hygienist(Brittany)	\$ 1,538.01
ntal Assistants (Debra, Shellie, Ahmed, Brania, Gracie, Latecia, Noah)	\$ 4,416.45
ntai Assistants (Debra, Sneille, Anmed, Brania, Gracie, Latecia, Noan) Front Desk (Pat, Sabrina, Rachael)	\$ 4,416.45
Payroll taxes (EFTPS0765)	
SEP payments (retirement)	
Bi-weekly Payroll	\$ 25,642.91
Total bi-weekly payroll (Previous 2)	\$ 51,285.82
TOTAL EXPENSES	
TOTAL EXPENSES	\$ 58,482.75

	New Funding	
HRSA Phase 4	\$	4,201.20
	\$	4,201.20
	Denosited	

Current balance in Campus USA accounts 01/19/2022	\$ 471,777.00
Incoming grant funding (subject to change)	\$ -
TOTAL CASH AVAILABLE	\$ 471,777.00
ESTIMATED MONTHS OF CASH RESERVE (for operations)	9

Monthly Expenses (previous month)	\$ 7,196.93
Monthly Payroll (previous 3 month average)	\$ 50,278.00
AVERAGE TOTAL EXPENSES	\$ 57,474.93

# **COVID-19 Recovery Project**

City of Gainesville ARPA Aid to Nonprofits Program : Evaluation Summary

# Alachua County Organization for Rural Needs Inc., dba ACORN Clinic

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# **Evaluation Summary**

## 1/1 Evaluations Complete

Chris Polischuck: Evaluation Complete

# **Question Group**

#### **GSG Comments\***

Please list any comments you would like for the evaluators to see when reviewing the application

**Chris Polischuck:** While the services provided are not eligible for an ARPA award, the request for cleaning supplies, PPE, and cleaning services clearly are eligible expenses under the following expenditure codes:

- 1.5 Personal Protective Equipment
- 1.6 Medical Expenses
- 1.8 Other COVID-19 Public Health Expenses

In addition, the agency submitted a revenue loss worksheet showing a calculated loss of \$116,186. This would be eligible under expenditure code -

2.10 Aid to nonprofit organizations

Is Your Review Complete?\*

**Chris Polischuck:** Yes