

**CITY OF GAINESVILLE***Wild Spaces & Public Places*

Memo to File

From: Elizabeth (Betsy) Waite, Director of Wild Spaces & Public Places

Date: July 7th, 2022

Re: Summary of Negotiations with AuMiller Pools, LLC

The purpose of this memo is to explain the negotiations that took place with the sole bidder, AuMiller Pools, LLC, as they relate to the Invitation to Bid #WSPP-220070-DM for the H. Spurgeon Cherry Pool Liner Replacement Rebid.

Invitation for Bid #WSPP-220037-DM was posted on DemandStar on January 11th, 2022. AuMiller Pools, LLC was the only bidder at \$614,250.00. That bid was rejected and the solicitation cancelled because it was over budget.

The rebid for the H. Spurgeon Cherry Pool Liner Replacement was issued on May 17th, 2022 with a due date of June 17th, 2022. The scope of work was changed to include only the replacement of the pool liner. The project consists of the removal and disposal of the existing pool liner and installation of a new PVC Membrane pool liner with a 10-year warranty. Once again, AuMiller Pools, LLC was the sole bidder for this work with a bid of \$454,950, which was still over the City's budget.

AuMiller Pools, LLC agreed to enter into negotiations with the City and meetings were held on June 28th and July 6th. During these discussions the City agreed to allow AuMiller Pools, LLC to complete the project by the end of January, 2023 in order to realize a cost savings of \$104,950, resulting in a new negotiated price of \$350,000. AuMiller Pools, LLC will complete the work per the project's plans and specifications.

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