



100 YEARS OF SERVICE | 1912-2012

GAINESVILLE REGIONAL UTILITIES

Water/Wastewater Department

LABORATORY INFORMATION MANAGEMENT SYSTEM

RFP No. 2012 – 024

RFP EVALUATIONPROPOSER

PROMIUM, LLC
 AUTOSCRIBE INFORMATICS, INC
 ACCELERATED TECHNOLOGY, LABORATORIES, INC (SAMPLE MASTER)
 ACCELERATED TECHNOLOGY, LABORATORIES, INC (TITAN)
 PERKINELMER HEALTH SCIENCES, INC
 THERMO LABSYSTEMS, INC

| OVERALL PRICING (40 PTS) | REQUIREMENTS (30 PTS) | FINANCIAL STRENGTH (20 PTS) | REFERENCES (5 PTS) | LOCAL PREFERENCE (5 PTS) | TOTAL (100 PTS) |
|--------------------------------|--------------------------|-----------------------------------|-----------------------|--------------------------------|--------------------|
| 22.95 | 29.43 | 13.00 | 2.00 | 0.00 | 67.38 |
| 29.90 | 24.46 | 20.00 | 2.00 | 0.00 | 76.36 |
| 27.85 | 29.85 | 18.00 | 2.00 | 0.00 | 77.70 |
| 24.78 | 29.98 | 18.00 | 2.00 | 0.00 | 74.76 |
| 25.86 | 30.00 | 20.00 | 2.00 | 0.00 | 77.86 |
| 11.18 | 26.61 | 20.00 | 2.00 | 0.00 | 59.79 |

DEMONSTRATION EVALUATION

PROMIUM, LLC
 AUTOSCRIBE INFORMATICS, INC
 ACCELERATED TECHNOLOGY, LABORATORIES, INC (SAMPLE MASTER)
 ACCELERATED TECHNOLOGY, LABORATORIES, INC (TITAN)
 PERKINELMER HEALTH SCIENCES, INC

| PRODUCT USABILITY (60 PTS) | PROJECT METHODOLOGY (30 PTS) | OVERALL (10 PTS) | TOTAL (100 PTS) |
|----------------------------------|------------------------------------|---------------------|--------------------|
| 59.64 | 29.76 | 10.00 | 99.40 |
| 51.45 | 25.79 | 9.60 | 86.84 |
| 49.52 | 26.12 | 8.73 | 84.37 |
| 50.14 | 24.55 | 7.90 | 82.59 |
| 37.44 | 12.61 | 4.62 | 54.67 |



GAINESVILLE REGIONAL UTILITIES

Water/Wastewater Department

TOTAL OF RFP SCORE AND DEMONSTRATION SCORE:

| | |
|---|--------|
| PROMIUM, LLC* | 166.78 |
| AUTOSCRIBE INFORMATICS, INC | 163.20 |
| ACCELERATED TECHNOLOGY, LABORATORIES, INC (SAMPLE MASTER) | 162.07 |
| ACCELERATED TECHNOLOGY, LABORATORIES, INC (TITAN) | 157.35 |
| PERKINELMER HEALTH SCIENCES, INC | 132.53 |

* Recommended Award. Best evaluated proposal meeting specifications.
A copy of all proposals is on file in Utilities Purchasing and is available for inspection.

Prepared by:

Dana L. Gauthier, C.P.M.
Senior Buyer