April 3, 2015

Mr. Scott Schlossman Gainesville Regional Utilities PO Box 147051 Station A110 Gainesville, FL 32614-7051

Dear Mr. Schlossman:

Enclosed is the draft natural gas rate study prepared for Gainesville Regional Utilities (GRU) for the test year ending September 30, 2016.

Based on this study, revenue from present natural gas rates is \$51,161 more than utility costs for fiscal year 2016. This difference represents (.45%) of revenue at present rates. Baker Tilly calculated the revenue required using the utility basis with a 8.99% return on utility net investment rate base.

As detailed on page 11, the 8.99% rate of return corresponds to a 33.79% return on equity. In recent decisions, the Florida Public Service Commission authorized returns on equity of 10.5% for investor owned utilities. An equivalent return on equity for Gainesville Regional Utilities is around 6.5%. A lower return for GRU is equivalent to a higher return for an investor owned utility because GRU does not pay income tax. Baker Tilly estimates that income tax reduces the return on rate base by one third for an investor owned utility.

The higher return on equity is needed for GRU's natural gas utility to maintain adequate cash flow and meet the debt service obligations, including the manufactured gas plant debt. The rate of return is higher for natural gas than other GRU services because the value of plant in service is lower relative to the revenue required.

Baker Tilly finds that overall revenue at present rates is reasonably close to the calculated cost of service. However, small differences exist between revenue at present rates and the calculated cost of service for individual customer classes. Ideally, GRU should perform a number of rate studies over time while making small rate changes in the direction of the cost of service.

Please call me at 608 240 2361 or email russ.hissom@bakertilly.com to discuss anything contained in the study. Thank you for the opportunity to work with you on this project. We appreciate the effort GRU staff put into making information available for this study.

Sincerely,

BAKER TILLY VIRCHOW KRAUSE, LLP

Russell Mino

Russell A. Hissom, CPA, Partner Enclosures

FORECASTED NATURAL GAS REVENUE REQUIREMENT, COST OF SERVICE, AND RATE DESIGN

> Prepared as of April 3, 2015

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ACCOUNTANTS' COMPILATION REPORT

Gainesville Regional Utilities Gainesville, Florida

We have compiled the accompanying forecasted schedules as identified in the table of contents of the Gainesville Regional Utilities for the years ending September 30, 2015 and 2016, in accordance with applicable guidelines for a compilation of a financial forecast established by the American Institute of Certified Public Accountants attestation standards.

The accompanying schedules present, to the best of management's knowledge and belief, the results of natural gas operations of the Gainesville Regional Utilities for the forecast period. This report was prepared to help GRU establish natural gas rates and should not be used for any other purposes. It is not intended to be a forecast of financial position, changes in net assets, or cash flows in accordance with generally accepted accounting principles.

As disclosed in the Summary of Significant Accounting Policies, in some instances, these forecasted schedules include departures from generally accepted accounting principles. The effect of those departures has not been determined.

A compilation is limited to presenting, in the form of a forecast, information that is the representation of management and does not include evaluation of the support for the assumptions underlying the forecast. We have not examined the forecast and, accordingly, do not express an opinion or any other form of assurance on the accompanying statements or assumptions. Furthermore, there will usually be differences between the forecast and actual results since some assumptions inevitably will not materialize and unanticipated events and circumstances may occur, and the variations may be material. We have no responsibility to update this report for events and circumstances occurring after the date of this report.

We have also compiled the summarized historical financial information presented with the forecast for comparative purposes which was taken from the audited financial statements for the years ended September 30, 2013 through September 30, 2014. We have not audited these financial statements.

Management is responsible for the preparation and fair presentation of the historical information and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the historical financial information.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of historical information without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial information.

This report is intended solely for the information and use of Gainesville Regional Utility management and is not intended to be, and should not be, used by anyone other than the specified parties.

Baler Tilly Virchow Krause, LLP

Madison, Wisconsin April 3, 2015

EXECUTIVE SUMMARY

INTRODUCTION

The Gainesville Regional Utilities retained Baker Tilly Virchow Krause, LLP (Baker Tilly) to forecast the revenue requirement for fiscal year 2016, analyze cost of service, and design natural gas rates.

Baker Tilly used the utility basis to develop the revenue requirement and used the commodity-demand approach to analyze the cost of service. The utility basis differs from the method GRU used in the past to calculate revenue requirement, but it produces a revenue requirement relatively close to revenue at present rates. The major steps in this analysis are summarized below.

REVENUE REQUIREMENT

Baker Tilly forecasted costs, sales, and revenues for fiscal year 2016. Baker Tilly based the forecast on GRU's budget for fiscal year 2016 and historical trends.

	 d Revenue rement
Revenue from Rates Purchased Gas Adjustment (incl Embedded) Manufactured Gas Adjustment	\$ 11,353,953 11,490,189 1,166,083 24,009,225
Expenses Operation and Maintenance - Fuel Other Operations and Maintenance Depreciation Transfer to the General Fund Return on Rate Base Less Other Revenues	10,703,430 5,925,315 3,465,662 2,442,652 3,889,850 (2,467,845) 23,959,064
Rate Increase Required	\$ (51,161)

The small variance between revenue at present rates and the calculated revenue required indicates that the overall level of rates is appropriate given GRU's costs.

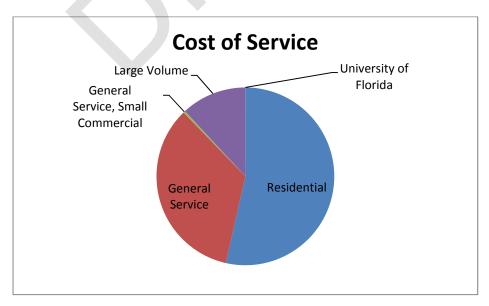
EXECUTIVE SUMMARY (cont.)

COST OF SERVICE

After identifying the revenue needed, Baker Tilly allocated responsibility for the revenue to the customer classes. This process is called a cost of service study. Descriptions of the allocators used in the cost of service study can be found in the Summary of Significant Assumptions below. The following table presents the cost of service by class and compares it to present rates. Customer classes showing a negative percentage change are those with revenue at present rates in excess of allocated costs.

Customer Class	 FY16 ecasted Cost of Service	F	orecasted Revenue at urrent Rates	_	Change Required	Percent Change from Current Rates
Residential General Service General Service –	\$ 12,827,594 8,200,055	\$	12,173,316 8,856,561	\$	654,278 (656,506)	5.37% (7.41%)
Small Commercial Large Volume University of Florida	 82,444 2,846,633 2,340		63,622 2,522,364 394,364		18,822 324,269 (392,024)	29.58% 12.86% (99.41%)
Total Cost of Service	\$ 23,959,066	\$	24,010,227	\$	<u>(51,161</u>)	(.21%)

GRU's current rate for wheeling service to the University of Florida is based on an incremental cost approach. While overall GRU must recover its average embedded cost, incremental cost ratemaking is appropriate for customers in a competitive environment. As long as the rate is greater than the customer's incremental cost, all ratepayers will benefit from bringing the incremental cost customer onto the system. The \$2,340 shown for the cost of service for the University of Florida above represents the customer charge.



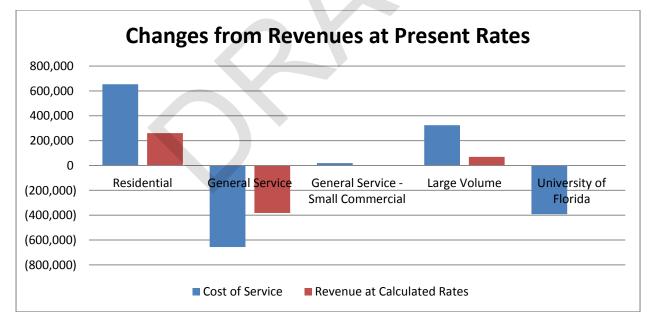
EXECUTIVE SUMMARY (cont.)

RATE DESIGN

The cost of service analysis indicates that forecasted revenues are slightly more than forecasted costs. GRU can adjust rates to match costs to revenues for individual classes. We designed rates to match the cost of service results as much as possible. The results are summarized below.

Because University of Florida rates are fixed by contract, the increase required for the University was absorbed by the other classes.

Customer Class	Co	ost of Service Change	Pro	pposed Change	Percent Change from Current Rates
Residential	\$	654,278	\$	260,870	2.14%
General Service		(656,506)		(382,041)	(4.31%)
General Service – Small					
Commercial		18,822		-	-
Large Volume		324,269		69,083	2.74%
University of Florida		(392,024)		-	<u> </u>
Overall Change	\$	<u>(51,161</u>)	\$	(52,088)	(.21%)



SUMMARY OF SIGNIFICANT ASSUMPTIONS

INTRODUCTION

This section discusses the procedures and assumptions used to prepare this natural gas rate study report for Gainesville.

The financial forecast presents, to the best of the Gainesville management's knowledge and belief, the expected results of gas utility operations for the forecast period. Accordingly, the forecast reflects its judgment as of February 27, 2015, the date of this forecast, of the expected conditions and its expected course of action. The assumptions disclosed herein are those that management believes are significant to the forecast. There will usually be differences between the forecasted and actual results because events and circumstances frequently do not occur as expected, and those differences may be material.

This rate study does not account for changes to costs or revenues which occur outside of fiscal 2016. GRU management should consider changes expected beyond the test year before revising rates. Ideally, GRU should review a number of rate studies over time and revise rates in light of patterns repeated consistently over time.

FORECASTED OPERATIONS AND MAINTENANCE EXPENSES

Forecasted expenses were based on Gainesville's natural gas budget for fiscal year 2016 and past trends.

Operations and maintenance expenses for fiscal year 2016 are forecasted to increase from the historical average to reflect inflation of utility costs.

FORECASTED REVENUES

Energy and demand recorded in the Gainesville's billing system from October 2013 through September 2014 was multiplied by current Gainesville gas rates to recalculate revenues. The recalculated revenue was compared to actual revenues in Gainesville's financial records, and the difference was within three percent.

Baker Tilly used GRU management's forecasts for energy sales and customer counts in fiscal year 2016.

Baker Tilly assumes that sales are inelastic and do not respond to increases or decreases in rates.

FORECASTED PLANT ADDITIONS AND RETIREMENTS

Baker Tilly forecasted additions to plant in service for fiscal years 2015 and 2016 based on the revised six year capital budget prepared by GRU management. To forecast retirements, Baker Tilly averaged 2011 through 2014 retirements.

SUMMARY OF SIGNIFICANT ASSUMPTIONS (cont.)

ALLOCATORS

Assets and expenses are allocated to the customer classes based on customer class characteristics. The following table describes the relevant characteristics used to allocate costs.

Customer	Customer count is the weighted number of customers in each class.
Commodity	Commodity is the total number of therms each class uses for the year.
Capacity	Capacity is the number of therms each class uses in the peak month. Capacity has been split between Distribution, which includes mains, meters, and services; and System.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The statements below are required by the American Institute of Certified Public Accountants for the preparation of a financial forecast in this report.

REVENUE RECOGNITION

Gas revenues are recorded for service rendered based on meter readings, with billings made to customers monthly.

EXPENSES

Historical operation and maintenance expenses and the forecasted fiscal year 2016 expenses are reported on an accrual basis.

PLANT

Additions to and replacement of utility plant are recorded at original cost, which includes material, labor, overhead, and an allowance for the cost of funds used during construction when significant. The cost of property replaced, retired, or otherwise disposed of is deducted from plant accounts.

DEPRECIATION

Depreciation is computed using straight-line rates applied to the average plant investment balances.

REVENUE REQUIREMENT FORECAST

Natural Gas Rate Study Report

Forecasted Revenue Requirement Summary

	 Forecasted 2016
Revenues	
Revenue from Rates	\$ 11,353,953
Embedded Fuel Revenue	1,448,377
Purchased Gas Adjustment	9,647,448
Gas Transport Service	394,364
Manufactured Gas Adjustment	1,166,083
Other Revenue - Interest Income	173,153
Other Revenue - Rate Stabilization Transfer	304,484
Other Revenue - Fuel Levelization	(392,395)
Other Revenue - Surcharge Revenue	405,950
Other Revenue - BABs Subsidy	668,272
Other Revenue - Other	1,308,380
Total Revenues	26,478,069
Expenses	
Operation and Maintenance - Purchased Gas	10,703,430
Other Operations and Maintenance	5,925,315
	0,020,010
Depreciation	
Depreciation	3,465,662
Transfer to the General Fund	2,442,652
Total Expenses	 22,537,059
Net Income	\$ 3,941,011
Net Investment Rate Base	
Plant in Service	\$ 79,041,919
Materials and Supplies	451,717
Accumulated Depreciation	 (36,236,020)
Total Rate Base	\$ 43,257,616
Forecasted Return on Rate Base (Net Income above)	3,941,011
Target Return on Rate Base	3,889,850
Rate Increase Required	\$ (51,161)

Please see Summary of Signifcant Assumptions and Summary of Significant Accounting Policies

Natural Gas Rate Study Report

Forecasted Cash Flow

	F	precasted 2016 at	Foreca	sted 2016 with
		Present Rates	Ra	te Change
Sources of Cash				
Revenue from Rates	\$	11,353,953	\$	11,348,435
Embedded Fuel Revenue		1,448,377		1,442,297
Purchased Gas Adjustment		9,647,448		9,606,960
Gas Transport Service		394,364		394,364
Manufactured Gas Adjustment		1,166,083		1,166,083
Other Revenue - Interest Income		173,153		173,153
Other Revenue - Rate Stabilization Transfer		304,484		304,484
Other Revenue - Fuel Levelization		(392,395)		(392,395)
Other Revenue - Surcharge Revenue		405,950		405,950
Other Revenue - BABs Subsidy		668,272		668,272
Other Revenue - Other		1,308,380		1,308,380
Total Sources of Cash		26,478,069		26,425,983
Uses of Cash				
Purchased Gas		10,703,430		10,703,430
Other Operations and Maintenance		5,925,315		5,925,315
Debt Service		2,726,305		2,726,305
Manufactured Gas Debt Service		1,494,810		1,494,810
Utility Plant Improvement Fund		3,134,397		3,134,397
Transfer to the General Fund		2,442,652		2,442,652
Working Capital Reserve		-		-
Total Uses of Cash		26,426,909		26,426,909
Net Cash Flow	\$	51,161	\$	(925)

Gainesville Regional Utilities Natural Gas Rate Study Report

Rate of Return and Capital Structure

		ecasted 2016 asis Capital Costs	Forecasted 2016 Utility Basis Capital Costs		
Debt Service	\$	2,726,305	\$ -		
Manufactured Gas Debt Service Utility Plant Improvement Fund		1,494,810 3,134,397	-		
Depreciation		-	3,465,662		
		7,355,512	3,465,662		
Required Return on Rate Base		-	3,889,850		
Total Capital Costs		7,355,512	7,355,512		
Rate Base			43,257,616		
Rate of Return Required for Return	of \$3,889,8	350	8.99%		
					Weighted
		Amount	Percent of Capital Structure	Return	Return
Long-term debt	\$	68,522,004	83.67%	4.15%	3.47%
Equity Total	\$	<u>13,371,288</u> 81,893,292	<u>16.33%</u> 100.00%	<u>33.79%</u>	<u>5.52%</u> 8.99%
	Ŧ	,, -			

Natural Gas Rate Study Report

Forecasted Operations and Maintenance Expenses

804	<u>Fuel</u> Gas Purchases	\$ Actual <u>2013</u> 9,152,509	Actual <u>2014</u> \$ 10,647,229	Budgeted <u>2015</u> \$ 10,656,595	Forecasted <u>2016</u> \$ 10,703,430
	<u>Distribution</u>				
870	Gas Dist Op-Sup& Eng	324,463	308,367	357,867	368,609
874	Gas Dist Op-Mains&Ser Exp	399,972	397,926	361,466	373,042
875	Gas Dist Op-Meter & Reg S	10,922	12,443	14,000	13,500
880	Gas Dist Op-Other Exp	136,219	130,597	174,014	176,595
881	Gas Dist Op-Rents	1,415	1,430	636	655
885	Gas Dist-Maint Sup&Eng	124,934	132,070	115,847	118,876
887	Gas Dist-Maint of Mains	70,991	79,431	108,140	111,445
889	Gas Dist-Maint of Meas& e	5,396	12,454	4,900	11,400
890	Gas Dist-Maint of Statn E	11,922	12,911	15,850	15,850
891	Gas Dist-City Gate Meter	6,554	4,410	5,000	5,000
892	Gas Dist-Maint of Serv	(26,593)	(61,802)	16,065	16,548
893	Gas Mt-Meters Gas Dist Mt-Miscellaneous	203,596	209,865	261,003	269,769
894		 2,026	875 1,240,978	3,000	<u>3,060</u> 1,484,349
	Total Distribution Expenses	1,271,010	1,240,978	1,437,789	1,404,349
	Customer Accounts				
901	Cust Service & Accts-Sup	29,136	26,782	28,283	28,758
902	Meter Reading	544,177	595,109	605,195	620,996
903	Cust Records & Collect Ex	1,434,573	1,206,897	1,243,056	1,282,577
904	Uncollectible Accounts	(46,237)	117,202	117,202	117,202
908	Customer Assistance Exp	109,800	127,950	150,000	160,000
909	Inform&Instructl Adverti	60,420	39,127	23,126	23,126
910	Misc Customer Svc&Info Ex	23,948	15,669	13,333	12,741
912	Demo & Selling Expense	3,543	982	296	296
914	Customer Marketing	12,352	2,241	15,766	16,683
916	Misc Sales Expense	283,576	182,823	193,959	199,720
	Total Customer Accounts		/ /	/ -	
	Expenses	2,455,287	2,314,782	2,390,218	2,462,099
	Administrative and General				
920	Administrative and General Admin & Gen Salaries	839,798	763,150	897,426	912,180
921	Admin&General Exp	169,155	138,556	213,031	220,779
922	Admin&General Exp Transfe	(167,991)	(135,136)	(79,619)	(80,807)
923	Outside Services Employed	291,426	301,449	317,621	326,778
924	Property Inusrance	93,818	99,687	110,583	114,166
925	Injuries & Damages	36,247	19,717	136,362	140,453
926	Employee Pension & Benefi	(28,628)	14,862	(306,492)	(298,474)
928	Regulatory Assessment Fee	-	41,464	\$40,000	40,000
930	General Advertising Expen	31,539	14,546	54,666	57,820
931	Rents	221,814	221,744	221,681	221,703
935	Maintenance of General Pl	 328,179	304,509	288,509	324,269
	Total General Expenses	1,815,357	1,784,549	1,893,768	1,978,867

 Total Operations and Maintenance
 \$ 14,694,969
 \$ 15,987,538
 \$ 16,378,369
 \$ 16,628,745

Please see Summary of Significant Assumptions and Summary of Significant Accounting Policies

Gainesville Regional Utilities Natural Gas Rate Study Report Revenue Forecast for 2016

		Res	idential	Genera	al Service	General S	Service, Smal	Il Commercial	Large	Volume	Universit	y of Florida	т	otal
		Units	Revenue	Units	Revenue	Unit	S	Revenue	Units	Revenue	Units	Revenue	Units	Revenue
Residential Service Energy Charge Embedded Fuel Cost Purchased Gas Adjustement Manufactured Gas Adjustment Gross Receipts Tax Index Customer Charge	Authorized Rates \$0.43294 per therm 0.06906 per therm 0.46000 per therm 0.05560 per therm 0.04540 per therm 9.75 per bill	8,217,414 8,217,414 8,217,414 8,217,414 8,217,414 8,217,414 390,900	 \$ 3,557,647 567,495 3,780,010 456,888 373,071 3,811,275 										8,217,414 8,217,414 8,217,414 8,217,414 8,217,414 8,217,414 390,900	\$ 3,557,647 567,495 3,780,010 456,888 373,071 3,811,275
General Service Energy Charge Embedded Fuel Cost Purchased Gas Adjustement Manufactured Gas Adjustment Gross Receipts Tax Index Customer Charge	0.29594 per therm 0.06906 per therm 0.46000 per therm 0.05560 per therm 0.02710 per therm 40.00 per bill			9,261,595 9,261,595 9,261,595 9,261,595 9,261,595 17,520	\$ 2,740,876 639,606 4,260,334 514,945 250,989 700,800								9,261,595 9,261,595 9,261,595 9,261,595 9,261,595 9,261,595 17,520	2,740,876 639,606 4,260,334 514,945 250,989 700,800
General Service, Small Commercial Energy Charge Embedded Fuel Cost Purchased Gas Adjustement Manufactured Gas Adjustment Gross Receipts Tax Index Customer Charge	0.42094 per therm 0.06906 per therm 0.46000 per therm 0.05560 per therm 0.02710 per therm 20.00 per bill						30,809 30,809 30,809 30,809 30,809 30,809 1,632	12,969 2,128 14,172 1,713 835 32,640					30,809 30,809 30,809 30,809 30,809 30,809 1,632	12,969 2,128 14,172 1,713 835 32,640
Large Volume Energy Charge Embedded Fuel Cost Purchased Gas Adjustement Manufactured Gas Adjustment Gross Receipts Tax Index Customer Charge	0.13594 per therm 0.06906 per therm 0.46000 per therm 0.05560 per therm 0.01710 per therm 375.00 per bill								3,462,895 3,462,895	\$ 239,148 \$ 1,592,932 \$ 192,537 \$ 59,216			3,462,895 3,462,895 3,462,895 3,462,895 3,462,895 72	470,746 239,148 1,592,932 192,537 59,216 27,000
University of Florida Energy Charge Customer Charge	0.010 per therm 300.00 per bill										39,076,431 12	\$ 390,764 3,600	39,076,431 12	390,764 3,600
User Charge Revenue Embedded Fuel Cost Purchased Gas Adjustment Manufactured Gas Adjustment Gas Transport Service			7,368,922 567,495 3,780,010 456,888		3,441,676 639,606 4,260,334 514,945			45,609 2,128 14,172 1,713		497,746 239,148 1,592,932 192,537		- - - 394,364		11,353,953 1,448,377 9,647,448 1,166,083 394,364
Total 2016 Revenues			<u>\$ 12,173,315</u>		<u>\$ 8,856,561</u>		\$	63,622		\$ 2,522,363		<u>\$ 394,364</u>		\$ 24,010,225

Note: Did not include gross receipts tax billed to customers in the total revenues as that is pass through

Gainesville Regional Utilities Natural Gas Rate Study Report Forecasted Plant in Service

Acct.		Actual Balance	FY 2015	Estimated	Forecasted Balance	FY 2016 F	orecasted	Forecasted Balance	Test Year Average
<u>No.</u>	Account Description	9/30/2014	Additions	Retirements	9/30/2015	Additions	Retirements	9/30/2016	Balance
370	Meters	9,964	-	-	9,964	-	-	9,964	9,964
374	Land and Land Rights	430,499	24,341	-	454,841	25,461	-	480,302	467,572
	Distribution Plant								
375	Structures and Improvements	-	-	-	-	-	-	-	-
376	Distribution Plant - Reserved	-	-	-	-	-	-	-	-
377	Mains	42,653,519	3,527,843	(10,997)	46,170,365	3,323,902	(10,997)	49,483,270	47,826,818
378	Fire Mains	41,478	-	-	41,478	-	-	41,478	41,478
379	Services	6,656,865	897,206	-	7,554,071	938,516	-	8,492,587	8,023,329
380	Meters	7,480,604	810,496	(134,229)	8,156,871	847,800	(134,229)	8,870,442	8,513,656
381	Backflow Preventers	-	-	-	-	-	-	-	-
382	Hydrants	-	-	-	-	-	-	-	-
383	House Regulators	2,822,319	-	(13,191)	2,809,128	-	(13,191)	2,795,937	2,802,532
384	Measuring and Regulating Stations	326,960	349,968	(2,018)	674,909	426,084	(2,018)	1,098,975	886,942
385	Gas Gate Stations	840,108	-	(8,463)	831,646	-	(8,463)	823,183	827,415
386	Tanks and Installations	29,835	-	-	29,835	-	-	29,835	29,835
	Total Distribution Plant	60,851,689	5,585,512	(168,898)	66,268,304	5,536,302	(168,898)	71,635,708	68,952,005
	General Plant								
387	Reclaimed Water	-	-	-	-	-	-	-	-
389	Land and Land Rights	176,247	-	-	176,247	-	-	176,247	176,247
390	Structures and Improvements	3,839,888	226,038	-	4,065,926	127,962	-	4,193,888	4,129,907
391	Office Furniture and Equipment	1,287,860	75,811	(21,218)	1,342,454	42,249	(21,218)	1,363,486	1,352,970
391.1	Computers and Electronics	1,272,792	74,924	(20,969)	1,326,747	41,755	(20,969)	1,347,533	1,337,140
392	Transportation Equipment	966,676	56,904	(23,807)	999,773	31,465	(23,807)	1,007,431	1,003,602
393	Stores Equipment	-	-	-	-	-	-	-	-
394	Tools, Shop and Garage Equipment	226,972	13,361	(2,746)	237,587	7,477	(2,746)	242,319	239,953
395	Laboratory Equipment	128,528	7,566	(2,944)	133,150	4,190	(2,944)	134,397	133,773
396	Power Operated Equipment	1,123,468	66,134	(65,936)	1,123,666	35,364	(65,936)	1,093,094	1,108,380
397	Communication Equipment	1,633	96	(8,292)	(6,563)	(207)	(8,292)	(15,061)	(10,812)
398	Miscellaneous Equipment	131,301	7,729	-	139,030	4,376	-	143,406	141,218
399	Other Tangible Property	-	-		-	-	-		-
	Total General Plant	9,155,364	528,564	(145,910)	9,538,017	294,632	(145,910)	9,686,739	9,612,378
Total F	Plant In Service	\$ 70,447,516	<u>\$ 6,138,418</u>	<u>\$ (314,808)</u>	<u>\$ 76,271,126</u>	\$ 5,856,395	<u>\$ (314,808)</u>	<u>\$ 81,812,713</u>	<u> </u>

Gainesville Regional Utilities Natural Gas Rate Study Report Forecasted Depreciation Expense

Account Number	Account Description	Depreciation Rates	2015 Depreciable Balance	2015 Depreciation Expense	2016 Depreciable Balance	2016 Depreciation Expense
370	Meters	5.08%	9,964	506	9,964	506
374	Land and Land Rights	0.00%	442,670	-	467,572	-
	Distribution Plant					
375	Structures and Improvements	0.00%	-	-	-	-
376	Distribution Plant - Reserved	0.00%	-	-	-	-
377	Mains	4.70%	44,411,942	2,087,361	47,826,818	2,247,860
378	Fire Mains	0.00%	41,478	-	41,478	-
379	Services	0.80%	7,105,468	56,844	8,023,329	64,187
380	Meters	5.08%	7,818,737	397,192	8,513,656	432,494
381	Backflow Preventers	0.00%	-	-	-	-
382	Hydrants	0.00%	-	-	-	-
383	House Regulators	4.78%	2,815,723	134,592	2,802,532	133,961
384	Measuring and Regulating Stations	2.97%	500,935	14,878	886,942	26,342
385	Gas Gate Stations	3.22%	835,877	26,915	827,415	26,643
386	Tanks and Installations	0.84%	29,835	251	29,835	251
	Total Distribution Plant		63,559,995	2,718,033	68,952,005	2,931,738
	General Plant					
389	Land and Land Rights	0.00%	176,247	-	176,247	-
390	Structures and Improvements	2.33%	3,952,907	92,103	4,129,907	96,227
391	Office Furniture and Equipment	7.07%	1,315,157	92,982	1,352,970	95,655
391.1	Computers and Electronics	9.90%	1,299,769	128,677	1,337,140	132,377
392	Transportation Equipment	9.00%	983,224	88,490	1,003,602	90,324
393	Stores Equipment	0.00%	-	-	-	-
394	Tools, Shop and Garage Equipment	6.13%	232,279	14,239	239,953	14,709
395	Laboratory Equipment	6.25%	130,839	8,177	133,773	8,361
396	Power Operated Equipment	7.92%	1,123,567	88,987	1,108,380	87,784
397	Communication Equipment	6.25%	(2,465)	(154)	(10,812)	(676)
398	Miscellaneous Equipment	6.13%	135,165	8,286	141,218	8,657
399	Other Tangible Property	0.00%	-	-	-	-
	Total General Plant		9,346,689	521,787	9,612,378	533,418
Total Pla	nt In Service		\$ 73,359,318	\$ 3,240,326	<u> </u>	\$ 3,465,662

Please see Summary of Significant Assumptions and

Summary of Significant Accounting Policies

Natural Gas Rate Study Report Forecasted Accumulated Depreciation

		Actual			Forecasted			Forecasted	Test Year
Acct.		Balance	FY 2015 F	orecasted	Balance	FY 2016 F	orecasted	Balance	Average
No.	Account Description	9/30/2014	Depreciation	Retirements	9/30/2015	Depreciation	Retirements	9/30/2016	Balance
370	Meters	(415)	-	-	(415)	-	-	(415)	(415)
374	Land and Land Rights	-	-	-	-	-	-	-	-
	-								
	Distribution Plant								
375	Structures and Improvements	-	-	-	-	-	-	-	-
376	Distribution Plant - Reserved	-	-	-	-	-	-	-	-
377	Mains	(18,737,624)	(2,087,361)	10,997	(20,813,988)	(2,247,860)	10,997	(23,050,851)	(21,932,420)
378	Fire Mains	(577)	-	-	(577)	-	-	(577)	(577)
379	Services	(6,544,333)	(56,844)	-	(6,601,177)	(64,187)	-	(6,665,364)	(6,633,270)
380	Meters	(3,917,321)	(397,192)	134,229	(4,180,284)	(432,494)	134,229	(4,478,549)	(4,329,417)
381	Backflow Preventers	-	-	-	-	-	-	-	-
382	Hydrants	-	-	-	-	-	-	-	-
383	House Regulators	(1,046,495)	(134,592)	13,191	(1,167,896)	(133,961)	13,191	(1,288,666)	(1,228,281)
384	Measuring and Regulating Stations	(214,131)	(14,878)	2,018	(226,991)	(26,342)	2,018	(251,314)	(239,153)
385	Gas Gate Stations	(194,026)	(26,915)	8,463	(212,478)	(26,643)	8,463	(230,659)	(221,568)
386	Tanks and Installations	(29,569)	(251)	-	(29,820)	(251)	-	(30,071)	(29,946)
	Total Distribution Plant	(30,684,076)	(2,718,033)	168,898	(33,233,211)	(2,931,738)	168,898	(35,996,052)	(34,614,632)
	General Plant								
389	Land and Land Rights								
390	Structures and Improvements	(237,648)	(92,103)		(329,751)	(96,227)		(425,978)	(377,865)
390 391	Office Furniture and Equipment	(315,583)	(92,982)	21,218	(323,731)	(95,655)	21,218	(461,785)	(424,566)
391.1	Computers and Electronics	(632,406)	(128,677)	20,969	(740,113)	(132,377)	20,969	(851,521)	(795,817)
392	Transportation Equipment	(371,448)	(88,490)	23,807	(436,131)	(90,324)	23,807	(502,648)	(469,390)
393	Stores Equipment	(371,440)	(00,490)	23,007	(430,131)	(90,324)	23,007	(302,040)	(409,390)
393 394	Tools, Shop and Garage Equipment	(143,049)	(14,239)	2,746	(154,542)	(14,709)	2,746	(166,506)	(160,524)
395	Laboratory Equipment	(84,854)	(8,177)	2,944	(104,042)	(8,361)	2,944	(95,505)	(100,324) (92,796)
396	Power Operated Equipment	638,124	(88,987)	65,936	615,073	(87,784)	65,936	593,225	604,149
397	Communication Equipment	1,599	(00,907) 154	8,292	10,044	676	8,292	19,012	14,528
398	Miscellaneous Equipment	93,922	(8,286)	0,292	85,636	(8,657)	0,292	76,979	81,308
399	Other Tangible Property	30,9ZZ	(0,200)	_	00,000	(0,007)	_	10,919	01,000
298	u	-	-	-	-	-	-	-	-
	Total General Plant	(1,051,342)	(521,787)	145,910	(1,427,219)	(533,418)	145,910	(1,814,727)	(1,620,973)
Total P	Plant In Service	<u>\$ (31,735,833)</u>	<u>\$ (3,239,820)</u>	<u>\$ 314,808</u>	<u>\$ (34,660,846)</u>	<u>\$ (3,465,156)</u>	<u>\$ 314,808</u>	<u>\$ (37,811,194)</u>	<u>\$ (36,236,020)</u>

COST OF SERVICE ANALYSIS



Natural Gas Rate Study Report

Allocation of Operations and Maintenance Expenses to Cost Functions

			Cost Components							
Account Number	Account Description	Forecasted 2016	Customor	Commodity	Demand - Distribution	Demand -				
Number	Account Description	2010	Customer	Commodity	Distribution	System				
	Fuel									
804	Gas Purchases	\$ 10,703,430	-	10,703,430		-				
		* -,,		-,,						
	Distribution									
870	Gas Dist Op-Sup& Eng	368,609	-	-		368,60				
874	Gas Dist Op-Mains&Ser Exp	373,042	-	-	373,042	-				
875	Gas Dist Op-Meter & Reg S	13,500	13,500	-						
880	Gas Dist Op-Other Exp	176,595	-	-		176,5				
881	Gas Dist Op-Rents	655	-	-		6				
885	Gas Dist-Maint Sup&Eng	118,876	-	-		118,8				
887	Gas Dist-Maint of Mains	111,445	-	-	111,445	-				
889	Gas Dist-Maint of Meas& e 11,400		-	-		11,4				
890	Gas Dist-Maint of Statn E	15,850	-	-		15,8				
891	Gas Dist-City Gate Meter	5,000	-	-		5,0				
892	Bas Dist-Maint of Serv	16,548	-	-	16,548	-				
893	Gas Mt-Meters	269,769	269,769							
894	Gas Dist Mt-Miscellaneous	3,060			<u> </u>	3,0				
	Total Distribution Expenses	1,484,349	283,269	-	501,036	700,0				
	Customor Accounts									
001	Customer Accounts Cust Service & Accts-Sup	20 750	28,758							
901		28,758		-	-	-				
902	Meter Reading Cust Records & Collect Ex	620,996	620,996	-	-					
903 904	Uncollectible Accounts	1,282,577	1,282,577	-	-	-				
904 908	Customer Assistance Exp	117,202 160,000	117,202 160,000	-	-	-				
908	Inform&Instructl Adverti	23,126	23,126		-	-				
910	Misc Customer Svc&Info Ex	12,741	12,741	_	_					
912	Demo & Selling Expense	296	296	_	_					
913	A&G Advertising Expense	-	-	-	-	-				
914	Customer Marketing	16,683	16,683	-	-	-				
916	Misc Sales Expense	199,720	199,720			-				
	Expenses	2,462,099	2,462,099	-	-	-				
					Demand -	Demand -				
			Customer	Commodity	Distribution	System				
	Average Allocation without Admin a	and General	18.74%	73.06%	3.42%	4.7				
	Administrative and General									
920	Admin & Gen Salaries	912,180	170,943	666,438	31,197	43,6				
921	Admin&General Exp	220,779	41,374	161,301	7,551	10,5				
922	Admin&General Exp Transfe	(80,807)	(15,143)	(59,037)	(2,764)	(3,8				
923	Outside Services Employed	326,778	61,238	238,744	11,176	15,6				
924	Property Inusrance	114,166	21,395	83,410	3,904	5,4				
925	Injuries & Damages	140,453	26,321	102,615	4,803	6,7				
926	Employee Pension & Benefi	(298,474)	(55,934)	(218,065)	(10,208)	(14,2				
928	Regulatory Assessment Fee	40,000	7,496	29,224	1,368	1,9				
930	General Advertising Expen	57,820	10,836	42,243	1,977	2,7				
931	Rents	221,703	41,547	161,977	7,582	10,5				
935	Maintenance of General Pl Total General Expenses	<u>324,269</u> 1,978,867	<u> </u>	<u>236,911</u> 1,445,761	<u> </u>	<u> </u>				
	i olai Generai Experises	1,00,007	570,041	1,440,701	01,010	94,0				
	Total Operations and Maintenan		\$ 3,116,209	\$ 12,149,191	\$ 568,712	\$ 794,6				

Please see Summary of Significant Assumptions and Summary of Significant Accounting Policies

Gainesville Regional Utilities Natural Gas Rate Study Report Allocation of Depreciation Expenses to Cost Functions

				Cost Co	mponents	
Account Number	Account Description	Forecasted 2016 Depreciation Expense	Customer	Commodity	Demand - Distribution	Demand - System
370	Meters	506	-	-	506	-
374	Land and Land Rights	-	-	-	-	-
	Distribution Plant					
375	Structures and Improvements	-	-	-	-	-
376	Distribution Plant - Reserved	-	-	-	-	-
377	Mains	2,247,860	-	-	2,247,860	-
378	Fire Mains	-	-	-	-	-
379	Services	64,187	-	-	64,187	-
380	Meters	432,494	-	-	432,494	-
381	Backflow Preventers	-	-	-	-	-
382	Hydrants	-	-	-	-	-
383	House Regulators	133,961		-	-	133,961
384	Measuring and Regulating Stations	26,342	-	-	-	26,342
385	Gas Gate Stations	26,643	-	-	-	26,643
386	Tanks and Installations	251	_		-	251
	Total Distribution Plant	2,931,738		-	2,744,541	187,197
	General Plant					
389	Land and Land Rights	-	-	-	-	-
390	Structures and Improvements	96,227	66,937	-	12,216	17,074
391	Office Furniture and Equipment	95,655	66,540	-	12,143	16,972
391.1	Computers and Electronics	132,377	92,084	-	16,805	23,488
392	Transportation Equipment	90,324	62,831	-	11,467	16,026
393	Stores Equipment	-	-	-	-	-
394	Tools, Shop and Garage Equipment	14,709	10,232	-	1,867	2,610
395	Laboratory Equipment	8,361	5,816	-	1,061	1,484
396	Power Operated Equipment	87,784	61,064	-	11,144	15,576
397	Communication Equipment	(676)	(470)	-	(86)	(120)
398	Miscellaneous Equipment	8,657	6,022	-	1,099	1,536
399	Other Tangible Property	-			-	
	Total General Plant	533,418	371,056	-	67,716	94,646

A - Allocated on the basis of administrative and general expenses excluding the allocation to commodity.

Gainesville Regional Utilities Natural Gas Rate Study Report Customer Class Allocation Factors

Commodity and Capacity Allocation

Class	January	February	March	April	May	June	July	August	September	October	November	December
Residential	1,386,708	1,983,343	1,099,046	667,421	426,526	340,014	298,892	288,639	303,145	297,256	427,133	699,291
General Service	650,245	731,277	887,489	1,100,344	1,192,576	927,296	787,704	711,131	613,207	557,265	533,740	569,321
General Service, Small Commercial	2	1,304	2,292	4,342	8,243	4,647	3,011	1,614	1,443	1,150	1,457	1,304
Large Volume	183,163	245,861	258,700	282,383	267,805	235,690	376,036	341,936	340,267	275,969	281,316	373,769
University of Florida	<u>3,212,201</u>	<u>3,037,438</u>	3,583,295	3,680,228	<u>3,612,104</u>	2,249,065	<u>3,501,694</u>	<u>3,160,890</u>	3,254,129	<u>3,308,144</u>	<u>3,172,392</u>	3,304,851
Total	5,432,319	5,999,223	5,830,822	5,734,718	5,507,254	3,756,712	4,967,337	4,504,210	4,512,191	4,439,784	4,416,038	4,948,536

	Commo	dity Allocation				Capa	acity Allocation		
	Annual		Adjusted			Peak		Adjusted	
Class	Therms	Allocation	Therms	Allocation	Class	Therms	Allocation	Therms	AI
Residential	8,217,414	13.68%	8,217,414	39.18%	Residential	1,983,343	27.39%	1,983,343	
General Service	9,261,595	15.42%	9,261,595	44.16%	General Service General Service,	1,192,576	16.47%	1,192,576	
General Service,					Small				
Small Commercial	30,809	0.05%	30,809	0.15%	Commercial	8,243	0.11%	8,243	
Large Volume	3,462,895	5.77%	3,462,895	16.51%	Large Volume	376,036	5.19%	376,036	
University of Florida	<u>39,076,431</u>	65.08%	<u>0</u>	<u>0.00%</u> A	University of Florid	<u>3,680,228</u>	<u>50.84%</u>	<u>0</u>	
Total	60,049,144	100.00%	20,972,713	100.00%	Total	7,240,426	100.00%	3,560,198	

A - Because the University of Florida does not purchase gas from GRU, they are not allocated purchased gas costs.

Customer Allocation

		Weighting	Weighted	
Class	Customers	Factor	Customers	Allocation
Residential	32,575	1	32,575	93.82%
General Service	1,660	1	1,660	4.78%
General Service, Small Commercial	136	3	408	1.18%
Large Volume	11	5	55	0.16%
University of Florida	2	<u>10</u>	20	0.06%
Total	34,384		34,718	100.00%

Natural Gas Rate Study Report

Summary of Costs by Function

			Cost Components										
		Forecasted				Demand -		Demand -					
		2016	Customer		Commodity	Distribution		System					
Operations and Maintenance													
Purchased Gas	\$	10,703,430	\$-	\$	10,703,430	\$-	\$	-					
Non-Fuel Expenses		5,925,315	3,116,209		1,445,761	568,712		794,633					
Total Operations and Maintenance		16,628,745	3,116,209		12,149,191	568,712		794,633					
Capital													
Depreciation		3,465,662	371,056		-	2,812,763		281,843					
Return on Ratebase		3,889,850	416,472		-	3,157,038		316,340					
Total Capital		7,355,512	787,528		-	5,969,801		598,183					
Allocation of C	api	tal and O&M	16.28%		50.65%	27.26%		5.81%					
Transfer to the General Fund		2,442,652	397,664		1,237,203	665,867		141,918					
Other Revenue		(2,467,844)	(401,765)		(1,249,963)	(672,734)		(143,382)					
Total Revenue Required	\$	23,959,064	\$ 3,899,636	\$	12,136,431	\$ 6,531,646	\$	1,391,352					

Gainesville Regional Utilities Natural Gas Rate Study Report Summary of Costs by Rate Class

	Forecasted 2016	6 Residential	Rate Classes General Service, Small Residential General Service Commercial Large Volume										
Cost Components													
Customer Commodity - Fuel Commodity - Non-Fuel Demand - Distribution Demand - System	\$ 3,899,636 10,703,430 1,433,002 6,531,646 <u>1,391,352</u>	4,193,604561,4503,638,780	\$ 186,403 4,726,635 632,814 2,188,101 466,103	\$ 46,016 \$ 16,055 2,150 15,023 3,200	6,239 1,767,136 236,589 689,742 146,927	\$ 2,340 							
Total Revenue Required	23,959,066	6 12,827,594	8,200,055	82,444	2,846,633	2,340							
Revenue Forecast at Present Rates	24,010,227	<u> </u>	8,856,561	63,622	2,522,364	394,364							
Rate Change Required	\$ (51,161) <u>\$ 654,278</u>	\$ (656,506)	<u>\$ 18,822</u> <u></u> \$	324,269	<u>\$ (392,024)</u>							
Percent Change Required	-0.21%	% 5.37%	-7.41%	29.58%	12.86%	-99.41%							

RATE DESIGN

Gainesville Regional Utilities Natural Gas Rate Study Report

Rate Design

			Current	Proposed	Reside	ential	General	Service	eneral Service S	Small Commerc	Large	/olume	University	of Florida
Rate Class		Units	Rates	Rates	Current	Proposed	Current	Proposed	Current	Proposed	Current	Proposed	Current	Proposed
Residential		Units	Nates	Nates	Current	TTOPOSed	Current	TTOposed	Current	TTOPOSeu	Current	TTOposed	Current	TTOpOsed
Energy Charge Embedded Gas Purchased Gas	8,217,414 8,217,414		\$0.43294 0.06906	\$0.45 \$0.07134	3,557,647 567,495	3,675,050 586,222								
Adjustment Manufactured Gas	8,217,414	Therms	0.46000	\$0.47518	3,780,011	3,904,751								
Adjustment Customer Charge	8,217,414 390,900	Therms Customer Months	0.05560 9.75	\$0.05560 \$9.75	456,888 3,811,275	456,888 3,811,275								
General Service														
Energy Charge Embedded Gas Purchased Gas	9,261,595 9,261,595		0.29594 0.06906	0.28 0.07			2,740,876 639,606	2,603,833 607,625						
Adjustment Manufactured Gas	9,261,595	Therms	0.46000	0.44			4,260,334	4,047,317						
Adjustment Customer Charge	9,261,595 17,520	Therms Customer Months	0.05560 40.00	0.05560 40.00			514,945 700,800	514,945 700,800						
General Service Sm	all Commerci	ial												
Energy Charge	30,809		0.42094	0.42094					12,969	12,969				
Embedded Gas Purchased Gas	30,809	Therms	0.06906	0.06906					2,128	2,128				
Adjustment Manufactured Gas	30,809	Therms	0.46000	0.46000					14,172	14,172				
Adjustment Customer Charge	30,809 1,632	Therms Customer Months	0.05560 20.00	0.05560 20.00					1,713 32,640	1,713 32,640				
Large Volume														
Energy Charge Embedded Gas Purchased Gas	3,462,895 3,462,895		0.13594 0.06906	0.14 0.07							470,746 239,148	484,868 246,322		
Adjustment Manufactured Gas	3,462,895	Therms	0.46000	0.47							1,592,933	1,640,720		
Adjustment Customer Charge	3,462,895 72	Therms Customer Months	0.05560 375.00	0.05560 375.00							192,537 27,000	192,537 27,000		
University of Florida Energy Charge Customer Charge	39,076,431	Therms Customer Months	0.01000 300.00	0.01000 300.00 _									390,764 3,600	390,764 3,600
User Charges Embedded Fuel Purchased Gas Adjus Manufactured Gas Ad Gas Transport Servic	djustment			_	7,368,922 567,495 3,780,011 456,888	7,486,325 586,222 3,904,751 456,888 -	3,441,676 639,606 4,260,334 514,945	3,304,633 607,625 4,047,317 514,945	45,609 2,128 14,172 1,713	45,609 2,128 14,172 1,713	497,746 239,148 1,592,933 192,537	511,868 246,322 1,640,720 192,537	- - - 394,364	- - - - 394,364
Forecasted 2016 Rev Proposed Difference						<u>\$ 12,434,186</u> (393,408)		<u>\$ 8,474,520</u> 274,465		<u>\$ 63,622</u> (18,822)		<u>\$2,591,447</u> (255,186)		<u>\$ 394,364</u> 392,024

Natural Gas Rate Study Report Service Charges and Deposits

			Labor	Travel					Vehicle	١	Vehicle	,	/ehicle			
Description	Current Rate	Workers	Hours	Hours	Lab	or Rate	Lab	oor Cost	Hours		Rate		Cost	Equ	uipment	Total
Natural Gas Turn On - Residential	\$ 50.00	1.00	0.50	0.30	\$	39.48	\$	31.58	0.80	\$	20.00	\$	16.00	\$	-	\$ 48.00
Natural Gas Turn On with Water or Electric -	40.00	1.00	0.50	0.15		39.48		25.66	0.65		20.00		13.00		-	39.00
Residential																
Natural Gas Turn On - Non-Residential	100.00	1.00	1.00	0.30		39.48		51.32	1.30		20.00		26.00		-	77.00
Natural Gas Turn On with Water or Electric-	100.00	1.00	1.00	0.15		39.48		45.40	1.15		20.00		23.00		-	68.00
Non-Residential																
Collection Agency Transfer Fee	25%															25%
Remote Read (ERT) Meter Installation - Gas	59.00	1.00	1.25	0.30		29.61		45.90	1.55		20.00		31.00		20.00	97.00
Field Visit	25.00	1.00	0.25	0.30		29.61		16.29	0.55		20.00		11.00		-	27.00
Scheduled Meter Reading	20.00	1.00	0.25	0.30		18.33		10.08	0.55		20.00		11.00		-	21.00
Meter Reread - Reading Correct	20.00	1.00	0.25	0.30		18.33		10.08	0.55		20.00		11.00		-	21.00
Conservation Appointment - Customer	20.00	1.00	0.10	0.30		29.61		11.84	0.40		20.00		8.00		-	20.00
Failed to Show																
Gas Appointment - Customer Failed to	20.00	1.00	0.10	0.30		39.48		15.79	0.40		20.00		8.00		-	24.00
Show																
Light Pilot Light	50.00	1.00	0.50	0.30		39.48		31.58	0.80		20.00		16.00		-	48.00
Delinquent Disconnection - Base Charge	40.00	1.00	0.50	0.30		39.48		31.58	0.80		20.00		16.00		-	48.00
Delinquent Disconnection - After Hours	40.00	1.00	1.70	0.30		43.43		86.86	-		20.00		-		-	87.00
Adder																
Delinquent Disconnection - Weekend /	50.00	1.00	1.70	0.30		43.43		86.86	-		20.00		-		-	87.00
Holiday Adder	00.00	1.00	0.50			00.40		40.74	0.50		00.00		40.00			~~ ~~
Delinquent Disconnection - Commercial Gas	30.00	1.00	0.50			39.48		19.74	0.50		20.00		10.00		-	30.00
Adder	20.00	1.00	0.50	0.30		20.40		31.58	0.80		20.00		16.00			40.00
Customer Requested Temporary Meter Disconnection	20.00	1.00	0.50	0.30		39.48		31.56	0.80		20.00		16.00		-	48.00
Gas Meter Test	10.00	1.00	0.50	0.30		39.48		31.58	0.80		20.00		16.00		-	48.00
Unauthorized Service Investigation	65.00	2.50	0.50	0.30		39.48 29.61		59.22	0.80		20.00		16.00		-	48.00 75.00
GRU Late Payment Fee	1.00 or 1.5%	2.50	0.50	0.50		20.01		55.22	0.00		20.00		10.00		1 00) or 1.5%
Residential Deposit	50.00														1.00	63.62
Nesidential Depusit	50.00															03.02

		Overhead	Loaded
Assumptions	Pay Rate	Rate	Rate
Labor			
Field Service Rep	\$21	41%	\$29.61
Meter Reader	\$13	41%	\$18.33
Specialized Natural Gas	\$28	41%	\$39.48
Vehicle			
Utility Truck	\$20		
Bucket Truck	\$40		