



# **Cornerstone Land Disposition**

CITY COMMISSION MEETING August 4, 2016





## **Presentation Overview**

- Context
- Expansion Opportunity
- Land Lease
- Recommendation



### **GTEC 100% Master Plan**

#### Approved By CRA Board, March 2015



## **Proposed Lessee**







#### **Principals**

Mack Reese – Gateway Development Brian Crawford – Concept Companies





## **Land Lease Terms**

- > 15 year lease with an option to purchase at year 16
- ➤ Payments will begin on year 6 with an increase corresponding with 50% of the increase charged to the building tenant every year.
- Overall purchase price of \$778,982





## **Next Steps**

#### **August CRA Meeting**

- Review/approve deal
- CRA Economic Development Program revisions & construction design with GMP
- Presentation of Potential Development Deal for Building B







## Recommendation

 Authorize the City Manager to execute the land lease with an option to purchase for pads C and D of the Cornerstone Expansion Master Plan subject to the City Attorney as to form and legality



