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## **Presentation Overview**

- Context
- Expansion Opportunity
- Incentive Program Revisions
  - Recommendation



#### **GTEC 100% Master Plan** Approved By CRA Board, March 2015





## **Anchor Tenant**



- Headquarters located in Paris France
- Over 80 labs worldwide in 21 countries
- Acquired ABC Research located in SW since 1967
- Food safety, quality and nutritional content
- 70 FTE's increasing by 25 within 5 Years
- Average Salary \$27,000 \$36,000







## **Incentive Programs**

#### Company Relocation Incentive Program

- Intended to assist companies with their relocation expenses
- Program maximum scale is 31 employees
- Modifications
  - Relocating 1-5 employees increase from \$5k to \$10k Maximum
  - Relocating 6-30 employees increase from \$30k to \$40k Maximum
    - Relocating 31+ employees increase from \$50k to 80k Maximum



# Incentive Programs

## Job Creation Incentive Policy

Intended to reward companies for bringing jobs to our districts. Program guidelines are preventing the deserving companies from participating.

- Modifications Changing name to Job Creation Incentive Program in lieu of High Wage Incentive Program.
  - ➢ 70% 100% of avg. County wage\*\* → \$1,500/job over 2 years
  - 100%-130% of avg. County wage
  - 130%-160% of avg. County wage
  - 160% + of avg. County wage

- \$1,500/job over 2 years
  \$2,500/job over 2 years
  \$3,500/job over 2 years
  \$4,500/job over 2 years
- \*\* Minimum 30 Jobs to qualify.





### **Next Steps**

- City Commission proposed land deal for Building B
- CRA Board Guaranteed Maximum Price proposal
- Fully permitted Construction Documents (Phase I Horizontal Improvements)
  - Begin Construction of infrastructure





## Recommendation

 Approve incentive program modifications as outlined in this presentation, subject to the CRA attorney as to form and legality.



