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May 3, 2017

Diane Holder City of Gainesville General Government Purchasing 200 East University Avenue, Room 339 Gainesville, Florida 32601

Dear Ms. Holder:

The governmental consulting and law firm of Colodny Fass, PLLC is pleased to submit the attached proposal in response to RFP#SIDX-180003-DH for the provision of State Lobbying and Advocacy Services to the City of Gainesville.

We fully understand the scope of services required by the City of Gainesville as set forth in the RFP, and are prepared and fully capable of their provision.

Colodny Fass's Governmental Consulting Division is based in Tallahassee and provides lobbying and governmental consultation to public sector clients before the executive and legislative branches of the State of Florida, as well as its regulatory agencies and those of other state governments. The Firm has extensive experience in bipartisan advocacy before the Florida Legislature, the Florida Cabinet and the various agencies and departments constituting the executive and administrative branches of Florida's government.

State legislative lobbying services for the City of Gainesville would be provided primarily by our Tallahassee Office, which is located one block from Florida's Capitol at:

215 S. Monroe Street, Suite 701 Tallahassee, Florida 32301 Telephone: (850) 577-0398

Administrative responsibility for our Agreement with the City would be handled by our Sunrise Office, which is located at:

1401 NW 136th Avenue, Suite 200 Sunrise, Florida 33323 Telephone: (954) 492-4010

The attorney-lobbyists providing the services prescribed by the Agreement would be as follows:



Diane Holder General Government Purchasing Page 2 of 2

- H. Douglas Bruce, Lobbyist and Governmental Consultant (dbruce@colodnyfass.com)
- Katherine S. Webb, Shareholder (kwebb@colodnyfass.com)
- Trevor B. Mask, Partner (tmask@colodnyfass.com)
- Jodi Davidson, Lobbyist and Governmental Consultant (jdavidson@colodnyfass.com)
- Nicole Graganella, Lobbyist and Governmental Consultant (<u>ngraganella@colodnyfass.com</u>)
- Mike Colodny, Shareholder (<u>mcolodny@colodnyfass.com</u>)

With the exception of myself and Jodi Davidson, who can be reached at our Sunrise Office as listed above, all of the above persons can be reached at our Tallahassee Office address and telephone number, also as listed above.

Colodny Fass seeks every day to earn the confidence placed in us by our clients and looks forward to representing the City of Gainesville.

Should you need additional information, please do not hesitate to contact us.

Very truly yours,

COLODNY FASS, PLLC

Mike Colodny

MC/pm Enc:

SUNRISE • FL 33323 • T 954 492 4010 • F 954 492 1144



RFP#: SIDX-180003-DH
Bid Due Date: May 4, 2017
City of Gainesville State of Florida Lobbying and Advocacy Services

Diane Holder
City of Gainesville
General Government Purchasing
200 East University Avenue, Room 339
Gainesville, Florida 32601

Response Respectfully Submitted by



"From the Capitol to the Courthouse"

PROPOSAL RESPONSE FORM – SIGNATURE PAGE

(submit this form with your proposal)

TO:	City of Gainesville, Florida 200 East University Avenue Gainesville, Florida 32601	
PROJECT:	Statte of FLorida Lobbying and Advocacy Serv	vices
RFP#:	SIDX-180003-DH	
RFP DUE DA	DATE: May 4, 2017 @ 3:00 pm	
Proposer's Lega Proposer's Alias	gal Name: Colodny Fass, a Florida Profess as/DBA: Colodny Fass	ional Limited Liability Company
Proposer's Address	1401 NW 136th Ave., Suite 200	
	Sunrise, FL 33323	
Name: Date: ADDENDA The Proposer he to these Specifications TAXES	Fa Line Land Land Land Land Land Land Land Land	elephone Number (954) 492-4010 Ex Number mail addressjdavidson@colodnyfass.com A,,,
by City of Gaine from taxes for e	agrees that any applicable Federal, State and Local sales ar nesville, are included in the stated bid prices. Since often equipment, materials and services, it is the responsibility axes are applicable. The Contractor is liable for any applic d prices.	the City of Gainesville is exempt
LOCAL PRE	EFERENCE (check one)	
Local Preference	te requested: YES X NO	
A copy of your E ocal preference i	Business tax receipt and Zoning Compliance Permit shoule is requested.	d be submitted with your bid if a
QUALIFIED	D LOCAL SMALL BUSINESS STATUS (chec	k one)
s your business o	s qualified as a Local Small Business in accordance with the rement Program? (Refer to Definitions)	

SERVICE-DISABLED VETERANS' BUSINESS (check one)
Is your business certified as a service-disabled veterans' business? YES NO
LIVING WAGE COMPLIANCE See Living Wage Decision Tree (Exhibit C hereto)
Check One:
Living Wage Ordinance does not apply (check all that apply) Not a covered service Contract does not exceed \$100,000 Not a for-profit individual, business entity, corporation, partnership, limited liability company, joint venture, or similar business, who or which employees 50 or more persons, but not including employees of any subsidiaries, affiliates or parent businesses. Located within the City of Gainesville enterprise zone.
Living Wage Ordinance applies and the completed Certification of Compliance with Living Wage is included with this bid.
NOTE: If Contractor has stated Living Wage Ordinance does not apply and it is later determined Living Wage Ordinance does apply, Contractor will be required to comply with the provision of the City of Gainesville's living wage requirements, as applicable, without any adjustment to the bid price.
SIGNATURE ACKNOWLEDGES THAT: (check one)
Proposal is in full compliance with the Specifications.
Proposal is in full compliance with specifications except as specifically stated and attached hereto.
Signature also acknowledges that Proposer has read the current City of Gainesville Debarment/Suspension/Termination Procedures and agrees that the provisions thereof shall apply to this RFP.
ATTEST: (CORPORATE SEAL) PROPOSER: Oloday Eass, DLEC

Signature By: Mike Colodny

Manager Member

Signature
By: Joel S. Fass

Title: Member

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I. TECHNICAL PROPOSAL

A. UNDERSTANDING OF THE CITY'S LEGISLATIVE, BUDGETARY, AND POLICY NEEDS

Colodny Fass is specifically suited to understand and handle not only the issues that are common to all municipalities, but also the unique legislative budgetary and policy needs of the City of Gainesville. The Firm's legislative and executive team, possesses the bi-partisan contacts and access to legislative and executive leadership of the State of Florida. Our reputation for accomplishing assigned tasks is our strongest asset in providing governmental consulting to meet the goals and objectives of the City of Gainesville.

Colodny Fass understands the City of Gainesville's highly unique needs inherent in the concept of the "New American City" and its symbiotic relationship with the University of Florida. The firm recognizes the City's proprietary position as an energy and utilities provider and its governance over Gainesville Regional Utilities (GRU).

The firm further understands that the governmental consultants for the City of Gainesville must be fully prepared and knowledgeable to effectively advocate to the Executive and Legislative decision makers of our state regarding the diverse needs of the City in such areas as energy, utilities, technology, telecommunications, workforce, water/wastewater, housing, health, public safety, education, transportation, and the arts, as well as the creation of a full-scale civic smart cities laboratory in partnership with the University of Florida to create strong neighborhoods, and a citizen-centric community.

Our team is skilled in handling such issues that are vital to the operation of local governments. With our substantial governmental and utility sector experience spanning more than 40 years, we are inherently attuned to the City's unique, forward-thinking strategies. Our Firm's Project Leader, Doug Bruce, has in the past effectively represented the City of Gainesville in the Florida Legislature and successfully helped secure multi-year funding for numerous water projects in Gainesville, including the Paynes Prairie Restoration Project; helped enact legislation to establish a transportation fee for Sante Fe College Students; worked to enable an enhanced Gainesville public transit system; and facilitated entertainment district multi-jurisdictional enforcement of alcoholic beverage related issues.

We recognize that in addition to all of the aspects of the scope of services, there are specific legislative initiatives in which the City of Gainesville has extreme interests such as the attempts to remove the GRU Utility Management from the City to an independent board. Our paramount concern is to maintain and grow the City of Gainesville's position through beneficial state-level legislative policy that benefits both the City and its surrounding businesses and residents alike.

B. SCOPE OF WORK

The Firm has reviewed the general categories and specific items contained in the Scope of Services section of the RFP. The Firm has experienced governmental consultants and lobbyists who will be dedicated to the representation of the City of Gainesville to fulfill the requirements set forth in the Scope of Services.

C. APPROACH TO THE WORK

Over a period of forty years, Colodny Fass' overall approach to meeting legislative, budgetary, and policy needs is to become fully educated and knowledgeable about our clients' positions and objectives on pertinent issues. If we are retained by the City of Gainesville, this would begin by meeting with the Mayor, City Commission and City Manager. The Firm is prepared to spend the time to learn, discuss, and develop strategies and methods of communication to become fully prepared to represent the City's needs. The key to any successful governmental representation is the in-depth knowledge of the client's needs and objectives and the establishment of good communication between the client and its governmental consultants.

Consideration and coordination where appropriate will be given to legislative policy statements adopted by the Florida League of Cities for the purpose of identifying allies and strategic partners to aid in the advocacy of the City's goals and objectives. Upon request we will attend any and all meetings of the City Commission, including special and emergency meetings, and all committee, agency and board meetings relevant to the City's legislative program.

On a continuing basis, as we do for all clients, we will monitor and review any proposed State legislation, policies, programs and regulatory rules, with the goal of identifying those issues that may affect the City or its citizens. In addition to advice on any and all applicable federal, state and local legislation, and advice on any and all general questions concerning lobbying-related matters, Colodny Fass government affairs specialists regularly work with their litigation and regulatory counterparts to ensure that clients are provided with added insight and perspective when needed.

We will monitor State Legislative committee meetings and related meetings at which specific issues that are within and are relative to the City's adopted Legislative program, or that might otherwise impact the City, will be considered. After all input is taken into account, we will assist in developing and evaluating strategy for the support, opposition or amendment of pending legislation.

Once the City's legislative agenda is formulated, our team will coordinate appointments and meetings between the designated members of the City and the appropriate state decision makers to commence their education as to the City's goals and objectives.

During Florida's annual Legislative Session, Extended, or Special Session(s), and at Legislative Committee meetings and meetings of the Alachua County Legislative Delegation, we will be prepared to testify, advocate and lobby the Legislature, Governor and Cabinet as necessary on behalf of the City. Our lobbyists will also appear and testify before state agency hearings, rulemaking proceedings and other administrative agency or legislative meetings, as required, to promote, oppose and seek passage of legislation affecting the City or its citizens, as well as specific legislation contained in the City's legislative program.

In addition to preparation of any and all necessary lobbying related documentation, Colodny Fass will prepare or assist in the preparation of any and all reports detailing, explaining and assessing any and all proposed, new or modified laws.

Colodny Fass fully understands the need for the Mayor, City Commission and City Manager to have real-time information to stay fully apprised and knowledgeable as to the status of all matters affecting the city's legislative program. The Firm routinely receives and reviews local, state and national legislative and administrative updates and has extensive access to legal and other information pertaining to local and state government, as well as executive and administrative governmental agencies.

D. SCHEDULE OF WORK

Because we have long recognized the critical need for immediate communication, Colodny Fass specializes in written reports and employs a full-time communications staff whose primary function is the preparation and distribution of client-specific communications, reports and related information. For the City of Gainesville, we can submit required reports and be available for personal briefings. Information bulletins pertinent to any legislation, rules or regulations, and other state policies or programs can be customized as well.

Such reports may include, but not be limited to, personal briefings and information bulletins pertinent to any legislation, rules, or regulations, and other state policies or programs that affect the City and its citizens either directly or indirectly.

As a matter of course during legislative sessions, our lobbyists will prepare and submit a written summary report at the end of each week detailing legislative action taken during the week, status of legislative issues and anticipated action during the upcoming week.

Also, we will provide a written report that summarizes the status of the City's legislative priorities within the timeframe as outlined by the RFP. Periodic written reports on issues of interest or concern to the City will be provided at least monthly during those months that the Legislature is not in Session. Such information may include, but is not limited to, action taken at interim committee meetings, rulemaking hearings, status of studies underway and advance notice of legislation being proposed.

Upon request by the City, Colodny Fass will assist the City in coordinating applications and obtaining State permits and grants.

Through our representation of Broward League of Cities, the Firm has solid understanding and close familiarity with the Florida League of Cities legislative platform, and will be able to apply that knowledge to facilitate and more rapidly advance the City of Gainesville's own interpretation of that agenda.

All Colodny Fass lawyers, lobbyists, governmental consultants and communications team espouse a 24-hour, 365-day work ethic and take pride in being available to serve clients with immediacy and urgency as required. Client reports and communication are one of our cornerstones; customized programs can even be built to most effectively produce and distribute client updates as needed.

Further, our Tallahassee office maintains ample work space for incoming clients, which includes private offices, computers loaded with up-to-date software, video conferencing, large document reproduction and administrative services.

I. PRICE PROPOSAL

If selected, Colodny Fass will provide the City of Gainesville with all of the services outlined in the RFP and this proposal for the 2018 Florida Legislative Session, including previously approved travel expenses, for seventy-two thousand dollars (\$72,000) annually.

II. QUALIICATIONS

The Colodny Fass team meets all of the minimum requirements set forth in Section II, Scope of Services.

A. COLODNY FASS TEAM

If the Colodny Fass firm is selected, responsibility for Florida statewide governmental consulting efforts on behalf of the City of Gainesville will be led under Doug Bruce in our Tallahassee office.



Veteran Florida lobbyist **H. Douglas Bruce** is a Lobbyist and Governmental Consultant in Colodny Fass' Tallahassee, Florida office.

As former Principal of Doug Bruce and Associates, Mr. Bruce has represented the governmental interests of a variety of national and international corporate clients in diverse industries. He has developed public policy related to municipal services, utilities, transportation, education, environmental regulation, community redevelopment, and others. Particularly skilled in

legislative appropriations, he has been instrumental in securing nearly \$1 billion in funding for a wide variety of client initiatives over the course of his 30-year career.

Experienced in lobbying Florida's Executive Branch, Legislature and regulatory agencies, Mr. Bruce has held prominent positions with some of Tallahassee's most respected organizations, for which he has provided clients with counsel on political campaigns and fundraising, legislative and regulatory alternatives to litigation, grant planning, and political and legislative strategy.

Mr. Bruce brings to the firm both public and private sector leadership experience, having worked at high levels in staff positions in both the Florida House of Representatives and Senate, as well as in such prominent positions as Vice President of Governmental Affairs for Associated Industries of Florida.

A graduate of Florida State University, Mr. Bruce is a founding member of the Tallahassee PACE Center for Girls, among other civic and community accomplishments. He serves as a Trustee of the Talquin Electric Cooperative.



Mike Colodny, founder of Colodny Fass, focuses on administrative and regulatory law, governmental affairs and representation of national corporations and governmental clients before regulatory agencies and quasijudicial public boards and commissions of the State of Florida. A former attorney for the Florida Senate and former four-term Mayor of the City of North

Miami, Mr. Colodny also has served as former General Counsel to Citizens Property Insurance Corporation, for which he was instrumental in negotiating several billion dollars in catastrophe bond funding to ensure claims payment in the wake of a major hurricane. A graduate of the University of Florida and the University of Florida's College of Law, he also has served as City Attorney for the Town of Golden Beach and Special Counsel for City of South Miami, among other municipalities.



Katherine S. Webb, a Partner at Colodny Fass specializes in governmental consulting and regulatory law. A fixture in the Tallahassee lobbying corps, she is known for her thorough understanding of technical and complex issues. In June 2011, she was named as "Most Outstanding Lobbyist" by a major trade consortium. A member of the Florida Bar, Ms. Webb has significant experience representing clients in a wide range of legislative and executive branch issues, including issues relating to criminal and juvenile justice, law enforcement and public safety, appropriations, finance and taxation, and insurance.



Jodi Bock Davidson

Throughout her two-decade legislative and political career, Ms. Davidson has served in positions in both the U.S. House of Representatives and Florida House of Representatives. She has extensive knowledge of federal, state and municipal government relations and political strategy through her work in several key senior level positions. For US Rep. Debbie Wasserman Schultz, Ms. Davidson helped oversee legislative and political affairs, while managing the Congresswoman's Florida office and staff. Prior to joining Rep.

Wasserman Schultz's team, Ms. Davidson served as Deputy District Director to former Congressman Kendrick Meek. She also served as a Legislative Aide to former Florida State Representatives Nan Rich and Ken Gottlieb in Tallahassee. Ms. Davidson has been a campaign advisor to multiple state and municipal officials, and spearheaded several successful ballot initiatives, including developing strategy and a community outreach plan for the campaign to reauthorize the Children's Services Council of Broward County. She currently serves as a member of the Town of Davie Planning and Zoning Board and previously served on the City of Sunrise Planning and Zoning Board.



Trevor B. Mask, an Associate at Colodny Fass was the former Director of Legislative Affairs for the Florida Electrical Cooperatives Association, where he was responsible for developing that organization's legislative agenda and implementing its directives. He also has handled legislative affairs on behalf of the Broward League of Cities and the Florida Association of Counties. As a law student, he served a fellowship in the Florida House of Representatives on the Council for LifeLong Learning, which was responsible for Florida's education system.



Nicole Graganella is a non-attorney Governmental Consultant in Colodny Fass' Tallahassee Lobbying and Governmental Consulting practice group. She has been with the Firm since February 2010.

She works with the Florida Legislature and various regulators to advocate for Colodny Fass clients. Her policy area experience includes insurance, environmental issues, municipal services, community redevelopment, a variety of appropriation issues and fundraising. She has created strong relationships with legislators and legislative staff alike.

Ms. Graganella spent several years as a Legislative Analyst upon completing her Bachelors Degree in both Political Science and Sociology from Florida State University. She earned her Masters of Public Administration from Nova Southeastern University.

She has spent six years working in Florida's legislative process, which has included work on a number of special sessions, elections and the highly publicized Florida reapportionment. She also works with clients and the Firm's governmental consulting team to strategize on campaigns and various fundraising efforts.

B. ACCOMPLISHMENTS

Colodny Fass has strong working knowledge of legal, legislative, administrative and regulatory processes, as indicated by the following major accomplishments:

ENVIRONMENT AND UTILITIES:

Colodny Fass lobbyists successfully passed legislation providing incentives relating to renewable energy sources required to be purchased by electric utilities. The legislation offered a purchase contract to renewable energy producers and required the Florida Public Service Commission to establish requirements relating to the purchase of capacity and energy by public utilities from those renewable energy producers. It also revised permit requirements for waste-to-energy facilities.

In association with engagements with the Haskell Construction Company, the Firm secured funding for water and water projects, including creative water re-use projects to use city-owned golf courses for spray fields. Among the municipalities benefitting from these efforts were the Cities of Chipley, Alachua, Live Oak, Webster, and Grand Ridge.

ECONOMIC DEVELOPMENT:

Omni Community Redevelopment Association

Since 2000, Colodny Fass has represented Miami's Omni Community Redevelopment Association in its efforts to secure state legislative appropriations for project engineering, including road and parks reconstruction, flood relief grants and economic development funding, such as funds to lure film and entertainment production to Downtown Miami.

Funds secured for the Omni CRA have been used to, among other efforts, combat sea level rise, as well as streamline government operations through the use of public-private partnerships.

Additionally, the Firm supported CRA initiatives to create an entertainment industry district supporting movie making, television production, creative advertising and various other related enterprises.

Southeast Overtown Park West Community Redevelopment Association

Colodny Fass has represented the Southeast Overtown Park West Community Redevelopment Association since 1999, and facilitated coordination between local law enforcement personnel and state Alcoholic, Beverage, and Tobacco enforcement officers to help resolve various criminal activities within the CRAs. The firm amended Public-Partnership legislation to allow creation of The Conservancy, a mechanism for operation and management of Bicentennial Park on Biscayne Bay. Colodny Fass supported CRA initiatives to create an entertainment industry district supporting movie making, television production, creative advertising and various other related enterprises.

Osceola Legislative Effort

For more than 15 years, through our governmental consultant Doug Bruce, Colodny Fass has represented the Osceola Legislative Effort, a consortium of the Osceola School District and Osceola County Commission. During this time our firm has secured substantial appropriations used to fund capital improvements and government operations including funding for the restoration of Lake Tohopekaliga and a related storm water project, which benefitted the Comprehensive Everglades Restoration Project. This has included money used to improve wastewater and flood control infrastructure for Osceola County in addition to similar efforts for other clients throughout the state.

Florida Economic Development Council

For the past three years, Colodny Fass represented the Florida Economic Development Council on all of its Legislative and Executive branch needs. This included all appropriations and regulatory issues, in addition to assisting with communications and member marketing efforts specifically targeted to the Florida Legislature.

Colodny Fass was instrumental in the doubling of Florida's Road Fund, a priority of the Florida Economic Development Council, to \$20 million. Funding also was achieved for Florida's Economic Development Tool Kit, including Rural Infrastructure funding at \$4.7 million, defense infrastructure funding at \$10.6 million and Military Base Protection at \$250,000.

Working together in a tight budget year with Workforce Florida leadership, and through formal alliances with the Florida Chamber, Enterprise Florida and others, the Firm successfully ensured the continuation of funding for Florida's Quick Response Training Program at \$5 million and maintained funding for the Incumbent Worker Training Program at \$2 million.

PUBLIC SAFETY:

While representing the Florida Police Chiefs Association, Colodny Fass prevented a recommended reduction to the Florida Department of Law Enforcement Crime Labs budget in the amount of \$1 million. Previous legislative successes on behalf of the Florida Police Chiefs Association include facilitating the passage of SB 1030, which increased the amount of training dollars available for law enforcement.

PUBLIC FINANCE AND TAXATION:

In representing the School Board of Broward County, Mr. Colodny was responsible for drafting and passage of a legislative provision that gave all Florida school boards more flexibility to use a portion of the 2 mil ad valorem funding mechanism for certain operating expenses. For Broward County, that meant an additional \$26 million in revenue that would not have otherwise been available.

During his tenure with Citizens Property Insurance, Mr. Colodny was responsible for negotiating billions of dollars in bonds and lines of credit.

INSURANCE:

Colodny Fass was the driving force behind 2011's comprehensive property insurance reform legislation, SB 408. Working in concert with Senate Banking and Insurance Chairman Garrett Richter, our team was able to craft and pass legislation that was over two years in the making, and that has been characterized as "monumental" by the international insurance community.

DRUG-FREE WORKPLACE FORM

The ur	andersigned vendor in accordance with Florida Statute 2	87.087 hereby certifies that
Col	lodny Fass, PLIC	does:
	(Name of Business)	
1.	Publish a statement notifying employees that the possession, or use of a controlled substance is prohib will be taken against employees for violations of such	ted in the workplace and specifying the actions that
2.	Inform employees about the dangers of drug abuse in a drug-free workplace, any available drug counseling and the penalties that may be imposed upon employed	, rehabilitation, and employee assistance programs,
3.	Give each employee engaged in providing the common copy of the statement specified in subsection (1).	nodities or contractual services that are under bid a
4.	In the statement specified in subsection (1), notify the commodities or contractual services that are under statement and will notify the employer of any conviction of Chapter 893 or of any controlled substitution occurring in the workplace no later than five	bid, the employee will abide by the terms of the tion of, or plea of guilty or nolo contendere to, any tance law of the United States or any state, for a
5.	Impose a sanction on, or require the satisfactory parti- program if such is available in the employee's commi	
6.	Make a good faith effort to continue to maintain a disection.	rug-free workplace through implementation of this
	ne person authorized to sign the statement, I certificements.	ty that this firm complies fully with the above sidder's Signature 5/3/2017 Date



Workers Compensation And Employers Liability Insurance



WORKERS COMPENSATION AND EMPLOYERS LIABILITY POLICY INFORMATION PAGE



Policy Information

Coverage Provided By

Transportation Insurance Company a Stock Insurance

Company

333 S Wabash Ave Chicago, IL 60604 **Policy Number**

Policy Number: WC 6 21474325

Renewal of: New Policy

NCCI Carrier Code: 12408



Item 1 Named Insured and Mailing Address

Colodny Fass, PLLC dba Colodny 1401 NW 136TH AVE STE 200 200

Type of Entity: General Partnership

FEIN Number: 59-2170069

SUNRISE, FL 33323

Pro

Producer Information

SEITLIN, A MARSH & MCLENNAN AGENCY 9850 NW 41ST ST STE 100 DORAL, FL 33178-2986

Producer Processing Code: 770-057698

If there are other work places not shown above: See attached Schedule (s)



Item 2 Policy Period

03/20/2017 to 11/08/2017 at 12:01 a.m. Standard Time at the Insured's mailing address.

Anniversary Rating Date: NONE



Item 3.A. Part One of this policy applies to the Workers Compensation Law and any Occupational Disease Law of each of the states listed here:

States: FL



Item 3 B. Part Two of this policy applies to Employers Liability Insurance for work in each state listed in Item 3.A. The limits of our liability are:

Bodily Injury by Accident

\$1,000,000 each accident

Bodily Injury by Disease

\$1,000,000 policy limit

Bodily Injury by Disease

\$1,000,000 each employee

Item 3 C. Other States Insurance: Part Three of this policy applies to the states, if any, listed here:

States: All states except ND, OH, WA, WY and states designated in Item 3A of the Information Page

WC000001

Form No: P-300528-A (07-2008) Information Page; Page: 1 of 2

Underwriting Company: Transportation Insurance Company, 333 S Wabash Ave, Chicago, IL 60604

Policy No: WC 6 21474325 Policy Effective Date: 03/20/2017

Policy Page: 11 of 36

Copyright 2008 National Council on Compensation Insurance, Inc. All Rights Reserved.



Commercial Umbrella

New Business Declaration

POLICY NUMBER

COVERAGE PROVIDED BY

FROM - POLICY PERIOD - TO

B 6021475099

CONTINENTAL CASUALTY COMPANY

03/20/2017

11/08/2017

333 S. WABASH

CHICAGO, IL. 60604

INSURED NAME AND ADDRESS

Colodny Fass, PLLC dba Colodny Fass

1401 NW 136TH AVE STE 200

SUNRISE, FL 33323

AGENCY NUMBER

AGENCY NAME AND ADDRESS

057698

SEITLIN, A MARSH & MCLENNAN AGENCY

LLC COMPANY

9850 NW 41ST ST STE #100

DORAL, FL 33178

Phone Number: (305)591-0090

BRANCH NUMBER

770

BRANCH NAME AND ADDRESS

FLORIDA BRANCH 2405 LUCIEN WAY P.O. BOX 946500

MAITLAND, FL 32794

Phone Number: (407)919-3000

This policy becomes effective and expires at 12:01 A.M. standard time at your mailing address on the dates shown above.

The Named Insured is a Partnership.

Your policy is composed of this Declarations, with the attached Coverage Forms, and Endorsements if any. The Policy Forms and Endorsement Schedule shows all forms applicable to this policy at the time of policy issuance.

POLICY TERM PREMIUM

Premium Basis	Estimated Exposure	Rate	Estimated Advance Premium
riat Charge			

Minimum Premium:

Policy Term

Total Advance Premium:

Your Premium includes the following amount for Certified Acts of Terrorism Coverage

Audit Period is Not Auditable

INSURED

Page 1 of 3

170128

SUNRISE, FL 33323

POLICY LIMITS OF INSURANCE

Each Incident: \$3,000,000 Aggregate:

\$3,000,000

RETAINED LIMIT

Retained Limit: \$10000

SCHEDULE OF UNDERLYING INSURANCE

Underlying Insurer Policy Number Policy Period	Underlying Insurance	Coverages	LimitS of Insurance
American Casualty Co. Reading	General Liability	Each Occurrence Limit	\$1,000,000
6021474471		General Aggregate Limit Doesn't apply per location Doesn't apply per project	\$2,000,000
Eff: 03/20/2017 to 11/08/2017		Products/Completed Operations Aggregate Limit	\$2,000,000
		Personal and Advertising Injury Liability Limit	\$1,000,000
Transportation Insurance Co.	Employers Liability	Bodily Injury By Accident: Each Accident Limit	\$1,000,000
6021474325		Bodily Injury By Disease: Each Employee Limit	\$1,000,000
Eff: 03/20/2017 to 11/08/2017		Policy Limit	\$1,000,000



CNA Connect

New Business Declaration

POLICY NUMBER

COVERAGE PROVIDED BY B 6021474471

FROM - POLICY PERIOD - TO AMERICAN CASUALTY CO OF READING, PA 03/20/2017 11/08/2017

333 S. WABASH

CHICAGO, IL. 60604

INSURED NAME AND ADDRESS

Colodny Fass, PLLC dba Colodny Fass

1401 NW 136TH AVE STE 200

SUNRISE, FL 33323

AGENCY NUMBER

AGENCY NAME AND ADDRESS 057698

SEITLIN, A MARSH & MCLENNAN AGENCY

LLC COMPANY

9850 NW 41ST ST STE #100

DORAL, FL 33178

Phone Number: (305)591-0090

BRANCH NUMBER

770

BRANCH NAME AND ADDRESS

FLORIDA BRANCH 2405 LUCIEN WAY P.O. BOX 946500 MAITLAND, FL 32794

Phone Number: (407)919-3000

This policy becomes effective and expires at 12:01 A.M. standard time at your mailing address on the dates shown above.

The Named Insured is a Partnership.

Your policy is composed of this Declarations, with the attached Common Policy Conditions, Coverage Forms, and Endorsements, if any. The Policy Forms and Endorsement Schedule shows all forms applicable to this policy at the time of policy issuance.

The Estimated Policy Premium Is Florida Fire Insurance Surcharge Florida Property Surcharge

Total Policy Charges

Terrorism Risk Insurance Act Premium

Audit Period is Not Auditable

POLICY NUMBER B 6021474471

INSURED NAME AND ADDRESS Colodny Fass, PLLC dba Colodny Fass 1401 NW 136TH AVE STE 200 SUNRISE, FL 33323

PROPERTY COVERAGE LIMIT OF INSURANCE

The following deductible applies unless a separate deductible is shown on the Schedule of Locations and Coverage.

Deductible:

\$1,000

Business Income and Extra Expense Coverage Business Income and Extra Expense

12 Months Actual Loss Sustained Up to \$500,000 Maximum Limit

Business Income and Extra Expense - Dependent Properties \$10,000

Employee Dishonesty \$50,000

Forgery and Alteration \$50,000

LIABILITY COVERAGE LIMIT OF INSURANCE Liability and Medical Expense Limit - Each Occurrence \$1,000,000 Medical Expense Limit -- Per Person \$10,000 Personal and Advertising Injury \$1,000,000 Products/Completed Operations Aggregate \$2,000,000 General Aggregate \$2,000,000 Damage To Premises Rented To You \$300,000 Employee Benefits Liability Each Employee Deductible \$1,000 Each Employee \$1,000,000 Aggregate \$2,000,000 Hired Auto Liability \$1,000,000 Nonowned Auto Liability \$1,000,000

INSURED



CITY OF GAINESVILLE REQUEST FOR PROPOSALS (RFP) STATE OF FLORIDA LOBBYING AND ADVOCACY SERVICES RFP No. SIDX-180003-DH

MAY 4, 2017

PEEBLES & SMITH, INC.
301 SOUTH BRONOUGH STREET, SUITE 500
TALLAHASSEE, FLORIDA 32301
PHONE: (850) 681-7383
FACSIMILE: (850) 681-7271
BILL@PEEBLES-SMITH.COM

PROPOSAL RESPONSE FORM – SIGNATURE PAGE

(submit this form with your proposal)

TO:	City of Gainesville, Florida 200 East University Avenue Gainesville, Florida 32601
PROJECT:	Statte of FLorida Lobbying and Advocacy Services
RFP #:	SIDX-180003-DH
RFP DUE DA	TE:
Proposer's Legal	Name: Peebles & Smith, Inc.
Proposer's Alias	/DBA:
Proposer's Address	301 S. Bronough Street, Suite 500
	Tallahassee, Florida 32301
PROPOSER'S R Name:	EPRESENTATIVE (to be contacted for additional information on this proposal) William J. Peebles Telephone Number (850) 566-3029
Date:	05/04/17 Fax Number (850) 681-7271
ADDENDA	Email address bill@peebles-smith.com
The Proposer here to these Specification	reby acknowledges receipt of Addenda No.'s,,,,,,,
<u> FAXES</u>	
by City of Gaine from taxes for e	rees that any applicable Federal, State and Local sales and use taxes, which are to be paid sville, are included in the stated bid prices. Since often the City of Gainesville is exempt quipment, materials and services, it is the responsibility of the Contractor to determine es are applicable. The Contractor is liable for any applicable taxes which are not included prices.
LOCAL PRE	FERENCE (check one)
Local Preference	requested: YES NO
A copy of your E ocal preference i	Business tax receipt and Zoning Compliance Permit should be submitted with your bid if a s requested.
QUALIFIED	LOCAL SMALL BUSINESS STATUS (check one)
	ualified as a Local Small Business in accordance with the City of Gainesville Small ment Program? (Refer to Definitions)

SERVICE-DISABLED VETERANS' BUSINESS (check one) NO Is your business certified as a service-disabled veterans' business? YES LIVING WAGE COMPLIANCE See Living Wage Decision Tree (Exhibit C hereto) Check One: X Living Wage Ordinance does not apply (check all that apply) Not a covered service Contract does not exceed \$100,000 Not a for-profit individual, business entity, corporation, partnership, limited liability company, joint venture, or similar business, who or which employees 50 or more persons, but not including employees of any subsidiaries, affiliates or parent businesses. Located within the City of Gainesville enterprise zone. Living Wage Ordinance applies and the completed Certification of Compliance with Living Wage is included with this bid. NOTE: If Contractor has stated Living Wage Ordinance does not apply and it is later determined Living Wage Ordinance does apply, Contractor will be required to comply with the provision of the City of Gainesville's living wage requirements, as applicable, without any adjustment to the bid price. SIGNATURE ACKNOWLEDGES THAT: (check one) X Proposal is in full compliance with the Specifications. Proposal is in full compliance with specifications except as specifically stated and attached hereto. acknowledges that Proposer has read the current City of Gainesville Debarment/Suspension/Termination Procedures and agrees that the provisions thereof shall apply to this RFP. (CORPORATE SEAL) ATTEST: PROPOSER: Signature Signature By: William J. Peebles Amy Harllee By: Title: Office Manager Title: Principal **ASHLEY NOACK** MY COMMISSION # FF 203137 EXPIRES: February 24, 2019 Bonded Thru Notary Public Underwriters

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Email: office@peebles-smith.com

John Wayne Smith Cellular: (850) 570-7242 john@peebles-smith.com

May 4, 2017

Ms. Diane Holder City of Gainesville General Government Purchasing 200 East University Avenue, Room 339 Gainesville, Florida 32601

Re: RFP No. SIDX-180003-DH

Dear Ms. Holder,

Peebles & Smith, Inc. (the "Firm") is pleased to respond to the Request for Proposals (the "RFP") by the City of Gainesville (the "City"). The Firm specializes in representing local government entities and possesses a particular familiarity with public policy, finance, and appropriation issues that impact municipalities and publicly owned utilities. It is this specialization that ensures the City will receive a complete and uninhibited provision of state lobbying and advocacy services from the Firm, that is, a degree of service unencumbered by conflicts of interest.

With over 60 years of combined experience lobbying the Florida Legislature and Executive Branch, the Firm has developed highly effective strategies for advocating on behalf of local public entities. In addition to a successful track record lobbying for the City in the past, the Firm represents other local governments and municipal utilities, such as the Cities of Orlando, Tallahassee, and Tampa, and OUC and JEA. The Firm also represents the Florida League of Cities, the Florida Municipal Electric Association, the Florida Redevelopment Association, and other statewide associations devoted to home rule.

The Firm welcomes the opportunity to participate in the City's RFP process. I am a principal of the Firm and am authorized to negotiate with the City pursuant to this RFP. Please do no hesitate to contact me if you have any questions regarding the content of this proposal.

Sincerely,

William J. Peebles

Technical Proposals

Understanding of Scope of Services

Through its deep experience and expertise specializing in the representation of local government entities, the Firm completely understands the scope of services that the city requires. The Firm has represented the City for the past five years. During that time we have become extremely familiar with both the opportunities and challenges of the City. The growth of the City's downtown and CRA areas provide the City with a compelling story. The City's recent Memorandum of Understanding with the University of Florida likewise represents an important asset for the City. Nevertheless, issues related to the Gainesville Regional Utility continue to present challenges.

Before delving into the Firm's approach to providing state lobbying and advocacy services, which includes consultation, advocacy, communications, and logistical services, the proposal will outline a brief history and other pertinent characteristics of the Firm, in order to convey the unique qualifications of the Firm that will serve to benefit the City.

The Firm - History

William "Bill" J. Peebles established William J. Peebles, P.A. in 1995, with a focus on the long-term, high-quality, full-service representation of local governments (cities, counties, school districts, and special districts), not-for-profits, and other public bodies before state and federal agencies and legislative and executive policymakers. John Wayne Smith joined William J. Peebles, P.A. as a governmental consultant in 2012 after serving Florida's cities and counties for over twenty years, having worked for both the Florida Association of Counties (FAC) and the Florida League of Cities (FLC). In January of 2014, Mr. Peebles and Mr. Smith established Peebles & Smith.

The Florida Municipal Electric Association and the Florida Municipal Natural Gas Association were Mr. Peebles's founding clients. Shortly thereafter, the City of Orlando and the City of Tampa became Mr. Peebles's initial municipal clients. Mr. Peebles has represented FMEA for thirty-one years, enjoying great success on behalf of Florida's thirty-three municipally owned electric utilities. In that time he has repeatedly turned back efforts to regulate municipals, to certify their service areas, to tax them as private utilities, to require divestiture of extraterritorial customers, to eliminate extra-territorial utility tax surcharges, and to reconstitute their governing boards. He has successfully advocated for various municipal electric open records exemptions, amended municipal electric governing charters, secured substantial appropriations, and exempted all but the two largest municipals from state energy and conservation requirements.

During the past five years, the Firm celebrated the additions of the Central Florida Regional Transportation Authority (LYNX), the City of Archer, the City of Cape Coral, the City of Mt. Dora, the City of Gainesville, Ecology & Environment, Inc., Florida Keys Community College,

Jacksonville Electric Authority, Marion County, Monroe County, The Garland Company, the Trust for Public Land, and WaterSmart Software.

Together, Mr. Peebles and Mr. Smith have nearly sixty years of combined experience representing clients on matters before the Florida Legislature, Governor and Cabinet Offices, and State Agencies, having successfully lobbied both policy and budget issues. The Firm offers a broad and diverse set of experience and skills, including legal, executive, political, budgeting, policy development, public relations, and advocacy, in an effort to provide clients the most successful path in the policy-making arena and the appropriations process.

The Firm - Local Government Specialization

By primarily focusing on local government representation, the Firm is able to provide unfettered service, avoiding conflicts of interest. The Firm has been exposed to almost every possible issue confronted by local governments. The Firm has expert knowledge of the regulatory issues and legislation that impact cities due to a career-long dedication to home-rule. In what is almost a yearly battle, unfunded mandates and preemption of home rule are continually threatening local governments, especially by reducing local governments' ability to secure adequate revenue sources. The Firm's extensive involvement, leadership, and recognized success dealing with transgressions of home rule have also made the Firm skilled at coalition building.

As a policy advisor, strategic consultant, and advocate for a large group of statewide associations, the Firm has extensive exposure to legislative leadership, relevant committee chairs, and their staff. Likewise, the Firm's experience with multiple local public entities and related statewide associations has enabled the firm to establish relationships with a full complement of Florida's legislative members. These relationships have proven invaluable for local-government clients of the Firm.

The Firm's representation of various statewide local-government associations allows its team of professionals to advise clients early regarding potential legislative priorities and trends in the appropriations process. This early notice gives clients a head start in preparing for new competitive programs and allows clients to alert the Firm regarding eligibility and critical issues that need to be resolved.

Also, Mr. Smith's experience with FLC exposed him to the different circumstances faced by small and medium sized cities. Whereas large cities can rely on large legislative delegations, small and medium sized cities have more difficulty being heard in Tallahassee. The Firm helps local governments leverage political assets and strategically communicate with their own legislative delegations as well as legislative leadership by bridging the gaps in understanding that may prevent state and local officials from realizing their respective roles, or the unique circumstances of a particular community.

There are numerous other examples of the Firm's successes mentioned in the following sections of the proposal; many show how the Firm initiated and coordinated projects that had never been done before, which required the Firm to create the playbook and serve as the "air traffic controller" in order to successfully achieve client objectives.

It is also important to reiterate that the Firm's specialization distinguishes it from other advocacy groups and affords the Firm the ability to serve in leadership roles on all kinds of issues affecting local governments. Not only does this local-government focus help deliver results for clients, it is a point of pride for the Firm.

Approach, Methodology, and Schedule

The Firm has principals, consultants, and support-staff in its Tallahassee office year-round and these professionals will be readily available to the City. The Firm can prepare any bill drafts, budget proviso, and amendments needed by the City. The Firm will attend any required hearings, meetings, and workshops as needed in Tallahassee or around the state.

Immediately following an engagement with the City, the Firm will meet directly with the City's leadership personnel and key staff, in order to develop legislative priorities, both short-term and long-term. This process will combine the need and urgency of the issues and projects proposed by the City with the Firm's insights into a range of potential options and viability of success. Additionally, the Firm may suggest for the City to determine a particular individual who will act as liaison with the Firm.

The Firm strongly encourages its clients to develop and approve legislative priorities in a timely manner. The earlier, the better. This strategy provides the Firm and the City a better opportunity to educate members of their local delegation one-on-one and in public forums.

After the initial stage of meetings, the Firm will work with the City's liaison and other appropriate personnel to create a "State Legislative Program" for 2018, based on the current legislative leadership and budget projections of the Legislature and relevant Executive Branch agencies. While creating the City's State Legislative Program, the Firm and the City will also coordinate efforts needed to conduct pertinent research and data collection, and prepare relevant background materials and supporting documents. As needed, the Firm has extensive experience drafting proposed language for legislation and agency rules, as well as preparing budget line-items and proviso language. Further, as part of preparing the City's State Legislative Program, the Firm will outline a plan of action for obtaining sponsors and briefing the Governor's office, appropriate state agencies, committee chairpersons, legislators, and senior staff.

At various times, the Firm may request the participation of the City or assigned staff to assist in this effort. Such participation may include writing letters, sending emails, providing additional information, and attending meetings with legislators, staff, or agency representatives to tell the

City's "story." The Firm takes pride in putting a real and personal face on issues and has regularly incorporated such strategies for the overall success of its clients.

Likewise, the Firm provides clients with invaluable insights on how to communicate effectively with policy makers and have impactful meetings with state officials. Another integral part of effective advocacy is strategic messaging. Through the Firm's in-house graphics, document preparation, and printing facilities, the Firm is also capable of preparing any necessary illustrations, charts, graphic presentations, and other information that may be of use when representing the City in public forums.

Effective and responsive communication between the client and consultant is the foundation for the implementation of successful legislative outcomes. The Firm's organizational structure is set up to provide cooperative communication between client and firm, effective coordination of activities, distribution of information, and accountability. The Firm will work closely with the City's liaison to review and monitor legislation that is of interest.

The Firm's team of professionals is available to participate in weekly conference calls during Session. In addition, the Firm will provide the City with weekly reports during Session, analyzing filed legislation and amendments related to principal objectives as well as other issues that may impact the City. On pressing issues, the Firm is capable of relaying relevant developments to the City's liaison on an as-needed basis. For example, clients often request bill texts, summaries, and analyses of bills introduced by the House and Senate relating to the gamut of local government issues. Monthly newsletters will be provided during the interim periods.

The Firm employs the latest technologies to maintain open lines of communication with clients. The Firm is dedicated to providing a higher level of service; when necessary, the Firm is always available to act promptly. Because of the multitude of issues that are important to local governments, the Firm knows from experience that timely communication is crucial in order to effectively implement the City's State Legislative Program.

Utilizing *Lobbytools*, a comprehensive bill tracking and information system, Legislation will be monitored closely from the date of introduction through final legislative and gubernatorial action. Upon request, reports can be generated and transmitted at any time to provide timely information on the status of pending legislation, hearing schedules, and filed amendments, keeping the City up-to-speed with the most up-to-date information available.

A final legislative summary will be prepared and presented to the City Commissioners at the end of each regular Session, reviewing the outcomes of principal objectives and other relevant legislation. Also, the Firm is more than willing to coordinate advisory briefings on the action needed to insure proper implementation of, and compliance with new laws and agency rules. A

legislative "scorecard" will be included in the final legislative summary so as to ascertain the City's satisfaction with the Firm's performance.

Issues may vary between clients, but the Firm's methodology for developing lobbying strategies and successfully implementing them is persistent and refined. Before going into more detail, a timeline demonstrating this approach generally conforms to the following:

June-August: provide post-session summaries of relevant issues; scan enrolled bills for relevant study groups/taskforces created; monitor and lobby Governor's office on line item budget vetoes and legislative vetoes; follow up with agencies on any outstanding issues; monitor interim House and Senate projects; advise clients on the action needed to insure the proper implementation of, and compliance with new laws and agency rules; meet with committee staff to ascertain important issues for the upcoming session; attend any relevant conferences/meetings such as FLC's.

September-December: obtain agency proposed Legislative Budget Requests for the upcoming fiscal year; prepare materials for legislative delegation meeting(s); attend delegation meeting(s); attend legislative workshops; attend House and Senate interim committee meetings; monitor any developments of proposed special session(s).

January-February: attend interim legislative committee meetings; monitor and flag bills introduced pre-session; review Governor's proposed budget; identify sponsors for proposed legislation; monitor deadlines for filing bills; identify bills important to the City; provide presession overviews; obtain interim project reports.

March-May (Session Convenes): move bills, amendments, and appropriations through the process; oppose unfunded mandates; protect home rule authority; coordinate the City's visits to the Capitol; arrange meetings with legislators, executive branch officials, and agency heads; provide legislative alerts and weekly legislative updates.

Additional Expertise

Economic Development

The Firm's client base has required its professional team to adapt to diverse approaches to economic development. For example, for the City of Archer, a city with a population just over 1,000, establishing the City's initial wastewater collection and treatment facility was considered a major economic initiative. In contrast, the City of Orlando engaged the Firm to expand Florida's professional sports facilities tax credit program to incentivize the establishment of Florida's first Major League Soccer (MLS) franchise (Orlando City Soccer Club).

Marion County engaged the Firm to shepherd an application for Florida's eighth Veterans' Nursing Home. The Firm will be pursuing funding after having recently secured Cabinet

approval. In addition, the Firm has obtained funding for the Marion County Horse Park and the Southeastern Livestock Pavilion, enhancing the venues and supporting the County's position in the equestrian community.

On behalf of the City of Orlando, the Firm co-lead the effort for the SunRail system in Central Florida. Additionally, the Firm has led efforts for a variety of intermodal transportation initiatives, including Port Everglades (Broward County), Tampa Airport Master Plan (City of Tampa), and the recognition of the Kissimmee Airport as part of the Strategic Intermodal System (City of Kissimmee).

Budget & Taxation Policy

The Firm is unrivaled when it comes to state and local public finance policy, having been involved in every major policy discussion on property taxes, local option tax sources provided by the state, preservation of home rule revenues, revenue and expenditure constraints, as well as every major state programmatic funding priority of local governments.

In fact, the Firm has engaged in establishing many of the state's dedicated funding initiatives and authorized local option revenue tools. Statewide funding initiatives include affordable housing (Sadowski funds), homeless funding, SCRAP, SCOP, TRIP, half-cent sales tax distribution, and county and municipal revenue sharing. Likewise, the Firm has engaged in almost every discussion regarding local sales, tourist, gas, utility, and communications services tax during the past 27 years. Most recently, the Legislature approved the expansion of the uses of the local discretionary surtax for specific counties to deal with unique pension liabilities.

The Firm has leveraged its budget expertise and expansive coalition building strategies to create a number of specific new funding opportunities for a variety of purposes. In this effort, the Firm has been strategically positioned to post many of its clients at the front of the line. In 2014, the Legislature established a matching grant program for Quiet Zones, funded at \$10 million. Since then, the Firm's clients have benefited from over 60% of the application awards. Likewise, this past Session, the Legislature funded Florida Communities Trust for the first time as a separate line-item. We anticipate similar results in the grant process.

Regarding the Firms anticipated effectiveness in the upcoming budget processes, it should be mentioned that the Firm maintains a strong relationship with the Senate Appropriations Chairman, Senator Jack Latvala. Similarly, Eddy Gonzalez will assist with House Appropriations Chairman Trujillo.

Environmental/Natural Resources

The Firm has extensive experience in water policy and infrastructure funding. For example, the Firm worked to pass legislation allowing the City of Tampa's reclaimed water to be eligible for alternative water supply funding, a major priority for Tampa. In addition, the legislation also exempted reclaimed water from water management district regulations (2012).

In the 2016 Session, the Firm was heavily engaged in multiple aspects of Florida's major water policy bill (SB 552) on behalf of a variety of clients, including springs (Marion County, City of Archer, and the City of Gainesville), the codification of the Central Florida Water Initiative (City of Orlando, Orland Utilities Commission, and the Toho Water Authority), and expansion of incentives for water conservation initiatives (WaterSmart).

Also, during the 2016 Legislative Session, the Firm participated with a team of lobbyists representing entities in the Keys for the passage of the Keys' Stewardship Act. The Act expanded the use of dedicated Everglades bonding authority for broad water quality and created a dedicated funding source for preservation of conservation lands. Likewise, the Firm's Keys-clients (Monroe County and Islamorada Village of Islands) engaged the Firm for support of the Legacy Bill, providing dedicated funding to bolster Everglades Restoration efforts. The Firm continues to engage in discussions with the Governor's Office, the Department of Environmental Protection, and the Army Corp for the protection of the Florida Bay.

In addition to primarily representing local governments and municipal utilities, the Firm has been engaged by the Trust for Public Land, a key partner in the support of funding for conservation, green space, and parks. The Firm has been a part of long standing efforts to provide funding for Florida Forever and its key programs, specifically the Florida Communities Trust and the Rural Family and Lands Program. This partnership has also allowed the Firm to secure funding for clients' local projects.

Transportation & Infrastructure

Regarding transportation infrastructure, the Firm's successful advocacy efforts have been mentioned previously. Nonetheless, the Firm's involvement on several other key initiatives and specific budget requests should not be overlooked. For example, the Firm played a critical role in securing funding for the Coast-to-Coast Trail System in 2015. This past Session, the Firm worked to move the prioritization of I-175 up to the front in DOT's workplan. Also, in 2016, the Firm worked to provide unique funding to mitigate operational constraints created by the I-4 construction that has been impeding the service of the Central Florida Regional Transportation Authority (LYNX).

Municipal Utilities & Energy

The Florida Municipal Electric Association and the Florida Municipal Natural Gas Association were the Firm's founding clients in 1995. Mr. Peebles is recognized as an expert in the area of energy and utility law. For the past eight years, the Firm has fought back attempts to put greater state regulations on municipal electric utilities and the Florida Municipal Power Agency. In 2015, the City of Cape Coral engaged the Firm to represent them as the investor owned electrics, cooperative electrics, cable and telecommunications industry attempted to erase a recent favorable court decision for the City. This past Session, the Jacksonville Electric

Authority engaged the Firm to assist with the passage of legislation that expanded the use of a local option surtax.

Appropriations Successes

▶Transportation

Kissimmee Airport

On behalf of the City of Kissimmee, the Firm successfully amended the Florida Statutes, resulting in an expansion of the Strategic Intermodal System so that it included the Kissimmee Airport, benefiting Kissimmee by \$2 million.

Transportation/Bridge Funding

Monroe County engaged the Firm to assist with the transfer and acquisition of the Seven Mile Bridge from the Florida Department of Transportation (DOT). The Seven Mile Bridge is an historic marker, but has been used as a linear park for the past ten years. Monroe County wanted to acquire the Bridge and make it part of a local park system, while DOT has wanted to remove itself from the park business. The Firm helped negotiate a fair price, including bringing the bridge up to required specifications before the transfer. This project will save Monroe County \$15 million.

SunRail

The Firm coordinated a two-year legislative effort that culminated in the approval of a complex and comprehensive package for Central Florida Commuter Rail. Mr. Peebles served as coleader for the coalition of lobbyists and regional interests supporting SunRail. The Firm is presently engaged in efforts to provide dedicated funding for the governments and to enhance the provision of quiet zone crossings.

Quiet Zones

On behalf of the City of Kissimmee, City of Orlando, City of Tampa, and City of Winter Park, the Firm advocated for the creation of a new matching grant program for the development of quiet zones along the SunRail corridor. The program received \$10 million in seed money in 2014. All four cities received funding from the grant program.

I-175 Ramp/4th Avenue

The Firm was engaged by the City of St. Pete to secure funding for a new ramp off 4th Avenue to have north bound access to I-175. The City received \$975,000.

▶ Economic Development

Public Education Capital Outlay (PECO) Projects

As a representative of several host communities for the state's public universities and state colleges, the Firm has partnered on numerous community funding priorities for the benefit of downtown improvement strategies. For example, the Firm has partnered with the following entities:

- City of Orlando UCF Partnership Complex \$8,000,000
- City of St. Pete USF/St. Pete Business School \$10,000,000
- City of Tampa USF/College of Medicine \$5,000,000

Tampa Bay Innovation Training Center

On behalf of the City of Tampa, the Firm helped the TBITC receive \$1,150,000 in 2014.

Port Everglades

On behalf of Broward County, the Firm helped the County get \$14.7 million for an expansion project at the port.

Cultural Arts Facility

On behalf of the City of Orlando, the Firm obtained \$10 million in 2014 and \$5 million in 2016 respectively for the downtown Cultural Arts Facility.

Central Florida Life Sciences Incubator Consortium

On behalf of the City of Orlando, the Firm obtained \$5 million in 2012 for the Central Florida Life Sciences Incubator Consortium.

► Environmental Mitigation

Lake ToHo Restoration

On behalf of the City of Kissimmee, the Firm successfully advocated for \$1,000,000 for the restoration of Lake Tohopekaliga.

Beach Renourishment

On behalf of Broward County, the Firm advocated for \$5.2 million in 2014 to implement the phase-II segment of the County's beach renourishment plan.

Howell Branch Preserve

On behalf of the City of Winter Park, the Firm successfully advocated for \$2 million in 2016 for the acquisition of 48 acres to restore Howell Branch Creek and establish a linear park.

Mead Garden (Lake Lillian) Restoration

On behalf of the City of Winter Park, the Firm successfully advocated for \$400,000 in 2014 for the restoration of Mead Garden Park.

Tumblin Creek

On behalf of the City of Gainesville, the Firm successfully advocated for \$393,357 in 2014 for the restoration of Tumblin Creek.

▶ Infrastructure Initiatives

Wastewater Collection & Treatment Facility

In 2012, the Firm led an effort to secure authorization for the issuance of \$50 million in Everglades bonds. As a result, Monroe County received \$30 million and the Village of Islamorada received \$20 million for construction of wastewater collection and treatment facilities. The Keys' communities received a second round of funding for \$50 million in 2014.

Wastewater Collection & Treatment Facility

On behalf of the City of Archer, the Firm successfully advocated for \$750,000 in 2014 and \$650,000 in 2016 to establish a wastewater collection and treatment system.

Utility Relocation

On behalf of the City of Mt. Dora, the Firm successfully advocated for \$1,000,000 for the relocation of utilities to offset DOT impacts along Britt Road.

Woodside Drainage Stormwater

On behalf of the City of Kissimmee, the Firm successfully advocated for \$500,000 for the Woodside Drainage stormwater project.

Emory Avenue Stormwater

On behalf of the City of Kissimmee, the Firm successfully advocated for \$500,000 for stormwater improvements along Emory Avenue.

Price Proposal

If retained, the Firm proposes a monthly fee of \$6,000 not to exceed \$72,000 annually. The proposed fee is inclusive of all services and administrative expenses, including administrative fees, postage, et cetera. The Firm shall incur no travel or related expenses chargeable to the City without prior approval by an authorized City representative. Approved travel costs shall not exceed three (3) percent of the total contract amount. No precise dollar amount will be attributed to a sub-contractor of the Firm.

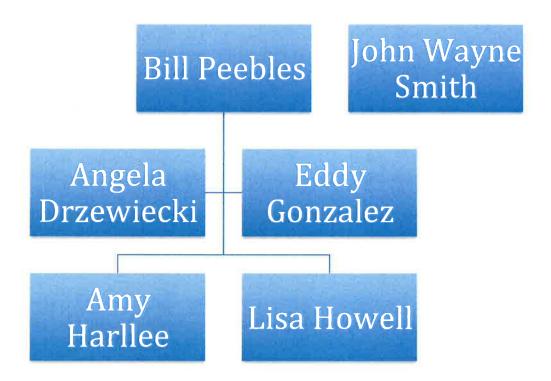
Qualifications

Key Personnel - Minimum Qualifications

Mr. Peebles has provided professional legislative consulting and lobbying services for seventeen years on behalf of local governments and thirty-one years on behalf of publicly owned utilities. Mr. Smith has provided professional legislative consulting and lobbying services for twenty-seven years on behalf of local governments and 5 years on behalf of publicly owned utilities.

The Firm - Organization

Peebles & Smith, Inc. employs six (6) professionals, one of which subcontracts, consistent with the following organizational chart.



Mr. Peebles will serve as the project manager, that is, the primary point of contact and lead lobbyist for issues related to the Gainesville Regional Utility and specific general government issues. Mr. Smith will have the responsibility for appropriations and public finance issues. Mr. Gonzalez, and Ms. Drzewiecki will provide lobbying support and strategic consulting. Ms. Harllee will provide administrative and logistical support. Ms. Howell will coordinate scheduling.

The Firm - Functions and Services

The Firm provides year round full-service advocacy and representation in Florida's state capital for a variety of clients.

The Firm - Location

The Firm's principal office is conveniently located at 301 S. Bronough Street, Suite 500, two blocks from Florida's Capitol complex. The Firm maintains additional office space for visiting clients, including an office, conference rooms, and kitchen facilities. In addition, the Firm has an expansive lobby area for receptions and special events.

William J. Peebles

Bill Peebles is a founding principal of Peebles & Smith. Among his many achievements, he has changed the state distribution formula for transportation funds, led the lobbying effort to bring commuter rail to Central Florida, passed scores of local bills, and worked on numerous revisions to statutes impacting local government revenue. His expertise and leadership in the area of local government finance and tax were recognized in 2011, when Peebles & Smith was retained to represent the Florida League of Cities, the Florida Association of Counties, and the Florida School Board Association in connection with anticipated revenue cap and ad valorem tax reform efforts.

Bill's effectiveness in this area was also recognized when Peebles & Smith was retained in 2011 by the law firm that serves as general counsel to the Florida Association of Counties. He worked to protect the legal interests of the law firm and Florida counties regarding efforts to exempt online travel companies from paying a portion of tourist development taxes.

As a result of his longtime representation of public utilities, he is also recognized as preeminent in that arena. He has successfully fought efforts by private electric and telecommunications utilities to prohibit, inhibit, or tax the provision of these services by governments. He also led the local government lobbying and legal negotiations that resulted in major revisions to Florida's scheme for taxing cable and telecommunications services and remedying problems in the collection of the tax that occurred in the wake of federal deregulation of the communications industry.

Since 1995, Bill has also represented the Florida Municipal Insurance Trust (FMIT), a self-insurance pool consisting solely of local governments and administered by the Florida League of Cities (FLC). He was chosen by the Executive Director and the General Counsel to represent this vital interest. Since this engagement, he has had great success defending against claims bills and defeating an effort led by the then-President of the Senate and the Senate Insurance Committee Chairman to subject FMIT to regulation by the Department of Insurance as if it were a private company. Bill also has broad experience in the area of municipal finance, having served as bond counsel, issuers' counsel, and underwriters' counsel in his legal practice.

John Wayne Smith

John Wayne Smith is a registered state and federal lobbyist with the legislative and executive branches and is a principal of Peebles & Smith. He is a Certified Professional Lobbyist by the Florida Association of Professional Lobbyists (FAPL). Currently, John serves on the FAPL Board of Directors, maintaining his commitment to "high standards of professionalism and ethical standards" for those choosing advocacy as a profession.

John has twenty-seven years of experience representing clients in Tallahassee and Washington, D.C. For the first two decades, he served Florida's counties and municipalities, the last five as Legislative Director for the Florida Association of Counties. As FAC's Legislative Director, John assisted all sixty-seven counties in developing their legislative programs, providing insight and advice on potential priorities. In addition, he performed in a similar role for eight years as Assistant Director for Legislative & Public Affairs with the Florida League of Cities.

As part of his professional lobbying service to local governments, he has developed broad knowledge and extensive experience in developing coalitions and coordinating successful advocacy strategies at the state and federal levels. He is recognized as an expert in fiscal matters by virtue of his distinctive skills and knowledge in the areas of state and local public finance, including appropriations, state and local fiscal policy, and the revenue estimating process.

Since 1990, John has played a leadership role in initiatives, providing state and federal funding for affordable housing, solid waste (landfill closures) and recycling, economic development, professional sports franchises, transportation, beach renourishment, land acquisition, water quality and supply, wastewater collection and treatment, and courthouses and judicial system. In the area of state shared revenues, he has directed modifications to the following: the expansion of guaranteed entitlements, the sales tax "swap" (trading cigarette and intangibles tax revenue for state sales tax), and eliminating the Dade County "kicker" (index). Likewise, in the arena of local option revenues, he has coordinated efforts to provide cities and counties greater flexibility regarding local sales taxes, gas taxes, tourist development taxes, utility taxes, and communication services taxes.

Eduardo "Eddy" Gonzalez

Eduardo Gonzalez is the president of Sun City Strategies, LLC, a business and government consulting company located in Hialeah, Florida. Eddy is a graduate of Miami Dade College, where he received his degree in Business Management and Administration.

Eddy began his career serving his community. He joined the Kiwanis Club of Flamingo Hialeah in 1991, where he was appointed Treasurer in 1993 and then became President of the organization in 1995. The organization held toy drives for under-privileged children, provided Thanksgiving dinner-basket giveaways for the needy families in the community and held festivals and community events.

In 1998 Eddy served on the City of Hialeah's water and sewer board. He was appointed as Councilmember to the City of Hialeah in 1998. He then was elected in 1999 and was reelected subsequently until 2006. In 2003 he was appointed by Governor Jeb Bush to serve a 2-year term on the State Legislative Committee on Inter-governmental relations.

Eddy was an Executive Board Member of the Miami Dade County League of Cities where he also served as President. During that time he also served as an Executive Committee Member of the Florida League of Cities.

In 2006 he was elected State Representative to the Florida House of Representatives and reelected subsequently until 2014. He was Chairman of Local and Federal Affairs. He also served on Appropriations, Higher Ed, K-12, Health Innovation and Health & Human Services Committees.

He was elected by his colleagues to be Chairman of the Miami Dade Legislative Delegation in 2012 and 2013.

Angela Drzewiecki

A Tallahassee, Florida native, Angela Drzewiecki brings years of legislative and political experience to Peebles & Smith, Inc. Angela began her career working as a director on a gubernatorial campaign. She has extensive campaign management experience and diverse knowledge of Florida government. Angela has worked at several high-profile lobbying firms in Tallahassee where she has successfully advocated for issues addressing the needs of municipalities, trade associations, and businesses. She is also a member of the Florida Association of Professional Lobbyists.

Angela attended Florida State University, where she earned her Bachelor's degree in Political Science and a Master's degree in Applied American Politics and Policy. Active in the local community, Angela serves on the advisory board for the Tallahassee Animal Shelter and is the founder of a non-profit animal rescue organization. In her free time, Angela enjoys traveling and spending time with family.

AMY S. HARLLEE 301 S. BRONOUGH STREET, SUITE 500 TALLAHASSEE, FL 32301 AMY@PEEBLES-SMITH.COM (850) 519-1413

HIGHLIGHTS OF STRENGTHS

- Over 15 years of Executive Assistant and Office Manager experience in non-profit business, and law and lobbying firms.
- Assist in the representation of counties and municipalities while dealing with government administrative and accounting offices.

PROFESSIONAL

Executive Assistant / Office Manager, William J. Peebles P.A. and Peebles & Smith, LLC, 2012 - Present

Joined the firms of William J. Peebles, PA and Peebles & Smith, LLC in 2012 as
Executive Assistant and Office Manager. Responsible for assisting the team of
lobbyists with current client relationships and future client development.
Provide support with client management while corresponding with all levels of
government and staff.

Executive Assistant / Office Manager, The Florida Center for Performing Arts and Education, Inc., 2010 - 2012

Assistant under the Executive Director of Fundraising during the cultivation
process of the performing arts center in Tallahassee. Assisted the Executive
Director/CEO with preparation of proposals and grant applications for funding
requests. Assisted in prospect research; cultivation, solicitation and donor
relations activities. Helped with special event planning to raise funds, and
awareness of the need for a performing arts center in Tallahassee.

Executive Assistant / Office Manager, Coastal Conservation Association Florida, 2000 - 2009

 Worked under direction of the Coastal Conservation Association of Florida's Executive Director and assisted with the CCA Florida Conservation Advocacy Program. Responsible for maintaining the Guide Directory and donations while providing ongoing communication with donors and members. Assisted the Communications Director with direct mail fundraisers and the development, formatting, and distribution of grant application packages.

EDUCATION

Tallahassee Community College

LISA GRIFFIN HOWELL 3275 SHAMROCK ST. E TALLAHASSEE, FL 32309 LISAGHOWELL@GMAIL.COM (850) 559-8008

HIGHLIGHTS OF STRENGTH

- Fifteen years of experience in federal and state government working as a Legislative Assistant and Scheduler.
- Established contacts within the executive and legislative branches of government, including state agencies.

PROFESSIONAL

Independent Contractor, Lisa Griffin Howell, 2012 - Present

Coordinate meetings for clients with various federal, state, and local officials
including members of the Florida Congressional Delegation; elected and
appointed members of the Florida executive and legislative branches; and localelected officials.

Office Manager and Scheduler, U.S. House of Representatives, 2011 - 2012

 Established, organized and maintained the Washington, DC, schedule for a Member of Congress, including facilitating and coordinating meetings for the Congressman with government officials and private sector parties.

Senior Administrative Assistant, Florida House of Representatives, Rules Committee, 2010

 Co-authored floor scripts and re-created procedural charts for use during Session.

Scheduler, Speaker of the Florida House of Representatives, 2008 - 2010

 Facilitated and coordinated meetings with the Speaker and legislators, government officials, and private sector parties.

Legislative Assistant, Florida House of Representatives, 2005 – 2008 Legislative Assistant, Florida Senate and Florida House of Representatives, 2001 – 2004

 Prepared, analyzed, summarized and tracked bills and amendments, including appropriations requests. Represented the District at meetings with local governments, school board and industry groups, and coordinated calendar events such as meetings, public relations opportunities, and community events.

Assistant to CEO/President of Crispers Restaurant, 2004 - 2005

Coordinated advertising and marketing activities.

EDUCATION

Florida Southern College, (2000), Lakeland, FL Bachelor of Science, Summa Cum Laude, Political Science

References

Client:

City of Winter Park

Contact:

Randy Knight, City Manager

Phone:

(407) 599-3236

Email:

RKnight@cityofwinterpark.org

Client:

City of Orlando

Contact:

Kathy Russell, Governmental Affairs

Phone:

(407) 246-3094

Email:

kathy.russell@cityoforlando.net

Client:

City of Tampa

Contact:

Debbie Stevenson, City Manager

Phone:

(813) 274-8162

Email:

Deborah.Stevenson@tampagov.net

Client:

City of Kissimmee

Contact:

Don Smallwood, City Attorney

Phone:

(407) 518-2310

Email:

dsmallwood@kissimmee.org

Client:

Florida League of Cities

Contact:

Mike Sittig, Executive Director

Phone:

(850) 222-9684

Email:

mikesittig@flcities.com

Client:

Florida Municipal Electric Association

Contact:

Amy Zubaly, Executive Director

Phone:

(850) 224-3314

Email:

azubaly@publicpower.com

Similar Scope & Services - Current Client List - Peebles & Smith, Inc.

Client	Length of Representation				
Florida Municipal Electric Association Post Office Box 10114 Tallahassee, FL 32302	31 years				
Florida Municipal Natural Gas Association Post Office Box 548 Valparaiso, FL 32580	20 years				
Community Telecommunications Council PO Box 10114 Tallahassee, FL 32302	18 years				
City of Orlando 400 S Orange Ave Orlando, FL 32801	17 years				
City of Tampa 306 E Jackson St 7E Tampa, FL 33602	17 years				
Florida Municipal Insurance Trust Post Office Box 1757 Tallahassee, FL 32302	17 years				
Orlando Utilities Commission 500 S Orange Ave Orlando, FL 32801	17 years				
City of Tallahassee 300 S Adams St Tallahassee, FL 32301	17 years				
City of Kissimmee 101 N Church St 2nd Floor Kissimmee, FL 34741	13 years				
MetroPlan Orlando 315 E Robinson St #355 Orlando, FL 32801	12 years				
ToHo Water Authority 101 N Church St 2nd Floor Kissimmee, FL 34741	11 years				
Florida League of Cities, Inc. Post Office Box 1757 Tallahassee, FL 32302-1757	10 years				

City of Winter Park 401 Park Ave S Winter Park, FL 32789	8 years
Florida Redevelopment Association Post Office Box 1757 Tallahassee, FL 32302-1757	7 years
Islamorada, Village of Islands 86800 Overseas Highway Islamorada, FL 33036	5 years
Florida Association of Counties PO Box 549 Tallahassee, FL 32302	5 years
Florida Municipal Power Agency 8553 Commodity Cir Orlando, FL 32819	5 years
City of Gainesville City Hall - 200 East University Avenue, PO Box 490, Station 6 Gainesville, FL 32602-0490	5 years
City of Mount Dora 510 N. Baker Street Mount Dora, FL 32757	5 years
City of Archer PO Box 39, 16870 SW 134th Avenue Archer, FL 32618-0039	4 years
Monroe County 1100 Simonton Street, Room 2-205 Key West, FL 33040	4 years
LYNX 455 N Garland Avenue Orlando, FL 32801	3 years
Marion County 601 SE 25 th Avenue Ocala, FL 34471	2 years
Florida Keys Community College 5901 College Road Key West, FL 33040	2 years

Jacksonville Electric Authority 21 West Church Street Jacksonville, FL 32202	2 years
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Forms and Supporting Documents



Department of State / Division of Corporations / Search Records / Detail By Document Number /

Detail by Entity Name

Florida Profit Corporation PEEBLES & SMITH, INC.

Filing Information

Document Number

P00000118016

FEI/EIN Number

59-3689829

Date Filed

12/29/2000

State

r=1

Status

ACTIVE

Last Event

CORPORATE MERGER

Event Date Filed

09/26/2016

Event Effective Date

NONE

Principal Address

301 South Bronough Street

Suite 500

TALLAHASSEE, FL 32301

Changed: 03/20/2014

Mailing Address

PO BOX 10930

TALLAHASSEE, FL 32302

Changed: 02/21/2006

Registered Agent Name & Address

PEEBLES, WILLIAM J

301 South Bronough Street

Suite 500

TALLAHASSEE, FL 32301

Address Changed: 03/20/2014

Officer/Director Detail

Name & Address

Title PRES

PEEBLES, WILLIAM J

301 SOUTH BRONOUGH STREET

SUITE 500

TALLAHASSEE, FL 32301

FLORIDA LEGISLATURE - 2017 REGISTRATIONS BY LOBBYIST NAME

10 Milk St, Ste 810, Boston, MA 02018 Industry Code: 813312 Effective: 01/05/2017

Florida Acupuncture Association 628 E Colonial Dr., Orlando, FL 32803 Industry Code: 813920 Effective: 01/25/2017

Florida Association of Counties 100 S Monroe St, Tallahassee, FL 32301 Industry Code: 813990 Effective: 01/05/2017

Florida Keys Community College Education Foundation 5901 College Rd, , Key West, FL 33040 Industry Code: 611210 Effective: 01/05/2017

Florida Landmark Communities 4315 Metro Pkwy, Ste 500, Ft Myers, FL 33619 Industry Code: 531390 Effective: 01/05/2017

Florida League of Cities PO Box 1757, Tallahassee, FL 32302-1757 Industry Code: 813910 Effective: 01/05/2017

Florida Municipal Electric Association PO Box 10114, Tallahassee, FL 32302 Industry Code: 813990 Effective: 01/05/2017

Florida Municipal Insurance Trust 210 W Park Ave, Tallahassee, FL 32301 Industry Code: 524126 Fflectiva: 01/05/2017

Florida Municipal Natural Gas Association PO Box 548, Valparaiso, FL 32580 Industry Code: 813990 Effective: 01/05/2017

Florida Municipal Power Agency 8553 Commodity Cir, Orlando, FL 32819 Industry Code: 221122 Effective: 01/05/2017

Florida Redevelopment Association PO Box 1757, Tallahassee, FL 32302-1757 Industry Code: 925120 Effective: 01/05/2017

InVesta Services
1266 W. Paces Ferry Road, #517, Atlanta, Georgia 30327
Industry Code: 525990
Effective: 03/06/2017

Islamorada Village of Islands 86800 Overseas Hwy, (MM 87-Founders Park), Islamorada, FL 33036 Industry Code: 921110 Effective: 01/05/2017

JEA 21 W Church St, T-15, Jacksonville, FL 32202 Industry Code: 221112 Effective: 01/06/2017

Keys Energy Services 1001 James St, , Key West, FL 33040 Industry Code: 221122 Effective: 02/07/2017

Marion County Board of County Commissioners 601 SE 25th Ave, Ocala, FL 34471 Industry Code: 921190 Effective: 01/08/2017

Peebles, William J. (850) 681-7383

Po Box 10930, Tallahassee, FL 32302-2930

Lobbying Firm(s):
Peebles & Smith, Inc.
PO Box 10930, Tallahassee, Florida 32302

Phone: (850) 681-7383

Principal(s):

Central Florida Regional Transportation Authority (LYNX) 455 N Garland Ave, Orlando, FL 32801 Industry Code: 485113 Effective: 01/05/2017

City of Archer PO Box 39, 16870 SW 134th Ave, Archer, FL 32618-0039 Industry Code: 921120 Effective: 01/05/2017

City of Gainesville PO Box 490, Station 6, Gainesville, FL 32602 Industry Code: 921120 Effective: 01/05/2017

City of Kissimmee 101 N Church St 2nd Floor, Kissimmee, FL 34741 Industry Code: 921110 Effective: 01/05/2017

City of Mount Dora 510 N Baker St, Mount Dora, FL 32757 Industry Code: 921190 Effective: 01/25/2017

Effective: 01/25/2017

City of Orlando
City Hall, 400 S Orange Ave, Orlando, FL 32801-3302
Industry Code: 921110

Effective: 01/20/2017

City of Tallahassee
300 S Adams St, Tallahassee, FL 32301
Industry Code: 921110

Effective: 01/05/2017

City of Tampa
306 E Jackson St 7E, Tampa, FL 33602
Industry Code: 921110

Effective: 01/25/2017

City of Winter Park 401 Park Ave S, Winter Park, FL 32789 Industry Code: 921120 Effective: 01/05/2017

Community Telecommunications Council PO Box 10114, Tallahassee, FL 32302 Industry Code: 813990 Effective: 01/05/2017

Conservation Campaign, The

FLORIDA LEGISLATURE - 2017 REGISTRATIONS BY LOBBYIST NAME

Metroplan Orlando 315 E Robinson St #355, Orlando, FL 32801 industry Code: 483999 Effective: 01/05/2017

Monroe County Board of County Commissioners 1100 Simonton St, Key West, FL 33040 Industry Code: 921120 Effective: 01/25/2017

Orlando Utilities Commission 500 S Orange Ave, Orlando, FL 32801 Industry Code: 921110 Effective: 01/25/2017

ToHo Water Authority 101 N Church St 2nd Floor, Klasimmee, FL 34741 Industry Code: 221310 Effective: 01/20/2017

WaterSmart Software 20 California St, #200, SF, CA 94111 Industry Code: 511210 Effective: 01/05/2017

FLORIDA LEGISLATURE - 2017 REGISTRATIONS BY LOBBYIST NAME

Smith, John Wayne (850) 681-7383

Po Box 10930, Tallahassee, FL 32302-2930

Lobbying Firm(s):

Peebles & Smith, Inc.
PO Box 10930, Tallahassee, Florida 32302
Phone: (850) 681-7383

Principal(s):

Central Florida Regional Transportation Authority 455 N Garland Ave, Orlando, FL 32801 Industry Code: 926120 Effective: 01/05/2017

City of Archer
PO Box 39, 16870 SW 134th Ave, Archer, FL 32618-0039
Industry Code: 921120
Effective: 01/05/2017

City of Gainesville

FLORIDA LEGISLATURE - 2017 REGISTRATIONS BY LOBBYIST NAME

PO Box 490, Station 6, Gainesville, FL 32602 Industry Code: 921120 Effective: 01/05/2017

City of Kissimmee 101 N Church St, Kissimmee, FL 34741 Industry Code: 921120 Effective: 01/05/2017

City of Mount Dora 510 N Baker St, Mount Dora, FL 32757 Industry Code: 921190 Effective: 01/25/2017

City of Orlando 400 S Orange Ave, Orlando, FL 32801 Industry Code: 921110 Effective: 01/20/2017

City of Tallahassee 300 S Adams St, Tallahassee, FL 32301 Industry Code: 921120 Effective: 01/05/2017

City of Tampa 306 E Jackson St 7E, Tampa, FL 33602 Industry Code: 921110 Effective: 01/25/2017

City of Winter Park 401 Park Ave S, Winter Park, FL 32789 Industry Code: 921120 Effective: 01/05/2017

Community Telecommunications Council PO Box 10114, Tallahassee, FL 32302 Industry Code: 813910 Effective: 01/05/2017

Conservation Campaign, The 10 Milk St, Ste 810, Boston, MA 02018 Industry Code: 813312 Effective: 01/05/2017

Ecology and Environment, Inc 368 Pleasant View Dr, Lancaster, NY 14086 Industry Code: 541620 Effective: 02/14/2017

Florida Association of Counties 100 S Monroe St, Tallahassee, FL 32301 Industry Code: 813990 Effective: 01/05/2017

Florida Keys Community College Education Foundation 5901 College Rd., Key West, FL 33040 Industry Code: 611210 Effective: 01/05/2017

Florida Landmark Communities 4315 Metro Pky, Ste 500, Ft Myers, FL 33916 Industry Code: 531390 Effective: 01/05/2017

Florida League of Cities PO Box 1757, Taliahassee, FL 32302 Industry Code: 813910 Effective: 01/05/2017

Florida Municipal Electric Association PO Box 10114, Tallahassee, FL 32302 Industry Code: 813910 Effective: 01/05/2017

Florida Municipal Insurance Trust PO Box 1757, Tallahassee, FL 32301 Industry Code: 525190 Effective: 01/05/2017 Florida Municipal Natural Gas Association PO Box 548, Valparaiso, FL 32580 Industry Code: 813910 Effective: 01/05/2017

Florida Municipal Power Agency 8553 Commodity Cir, Orlando, FL 32819 Industry Code: 813910 Effective: 01/05/2017

Florida Redevelopment Association PO Box 1757, Tallahassee, FL 32302 Industry Code: 813910 Effective: 01/05/2017

InVesta Services 1266 W. Paces Ferry Road, #517, Atlanta, Georgia 30327 Industry Code: 525990 Effective: 03/06/2017

Islamorada Village of Islands Hwy MM 87 Founders Park, 8600 Overseas Hwy, Islamorada, FL 33036 Industry Code: 921120 Effective: 01/05/2017

JEA 21 W Church St, T-15, Jacksonville, FL 32202 Industry Code: 221112 Effective: 01/06/2017

Marion County Board of County Commissioners 601 SE 25th Ave, Ocala, FL 34471 Industry Code: 921190 Effective: 01/06/2017

Metroplan Orlando 315 E Robinson St #355, Orlando, FL 32801 Industry Code: 926120 Effective: 01/05/2017

Monroe County Board of County Commissioners 1100 Simonton St, Key West, FL 33040 Industry Code: 921120 Effective: 01/25/2017

Orlando Utilities Commission 500 S Orange Ave, Orlando, FL 32801 Industry Code: 221112 Effective: 01/25/2017

ToHo Water Authority 101 N Church St, Kissimmee, FL 34741 Industry Code: 237110 Effective: 01/20/2017

WaterSmart Software 20 California St, #200, SF, CA 94111 Industry Code: 511210 Effective: 01/05/2017

FLORIDA LEGISLATURE - 2017 REGISTRATIONS BY LOBBYIST NAME

Gonzalez, Eduardo S

..... (786) 351-5849

7625 W 14th Ct, Hialeah, FL 33014

Lobbying Firm(s):

Sun City Strategies, LLC 7625 W 14th Ct, Hialeah, Florida 33014 Phone: (786) 351-5849

Principal(s):

American Traffic Solutions, Inc.

1150 N. Alma School Road, Mesa, AZ 85201 Industry Code: 423410

(House, Senate, PSCNC) Effective: 02/23/2017

City of Hialeah Gardens, FI 10001 NW 87th Ave., Hialeah Gardens, FL 33016 Industry Code: 921110 Effective: 01/12/2017

City of Homestead

Into Civic Court, Homestead, FL 33030 Industry Code: 541820 (House, Senate, PSCNC)

Effective: 03/28/2017

Electric Guard Dog, LLC 121 Executive Center Dr, Suite 230, Columbia, SC 29210 Industry Code: 581612

Effective: 01/10/2017

Florida League of Cities, Inc Po Box 1757, Tallahassee, FL 32302-1757 Industry Code: 813990

Effective: 01/10/2017

Florida Municipal Electric Association Po Box 10114, Tallahassee, FL 32302-2114 Industry Code: 813910 (House, Senate, PSCNC) Effective: 04/24/2017

Hialeah Park

2200 E 4lh Ave, Hialeah, FL 33013 Industry Code: 713210

Effective: 01/10/2017

Mlami Children's Health System

3100 SW 62nd Ave, , Miami, FL 33155 Industry Code: 622110

(House, Senate, PSCNC) Effective: 02/21/2017

Monroe County Board of County Commissioners 1100 Simonton St, Ste 2-205, Key West, FL 33040

Industry Code: 921120 (House, Senate, PSCNC)

Effective: 04/24/2017

Region X of the Appraisal Institute 16765 Fishhawk Blvd #347, Lithia, FL 33547 Industry Code: 531320

(House, Senate, PSCNC) Effective: 02/22/2017

The Everglades Foundation, Inc. 18001 Old Cutler Rd, Suite 625, Miami, FL 33157

Industry Code: 813312

(House, Senate, PSCNC) Effective: 02/06/2017

ToHo Water Authority

101 Church St, KissImmee, FL 34741 Industry Code: 221310

(House, Senate, PSCNC) Effective: 04/25/2017

Town of Bay Harbor Islands 9665 Bay Harbor Terrace, Bay Harbor Islands, FL 33154 Industry Code: 221320 (House, Senate, PSCNC) Effective: 03/23/2017

Town of Miami Lakes 6601 Main St, Mlami Lakes, FL 33014 Industry Code: 921110

Effective: 01/10/2017

Transdev North America, Inc 720 Butterfield Rd, 300, Lombard, IL 60148 Industry Code: 482111

(House, Senate, PSCNC) Effective: 03/03/2017

FLORIDA LEGISLATURE - 2017 REGISTRATIONS BY LOBBYIST NAME

Drzewiecki, Angela M. (850) 681-7386

301 S Bronough St, Suite 500, Tallahassee, FL 32301

Lobbying Firm(s):

Peebles & Smith, Inc. PO Box 10930, Tallahassee, Florida 32302 Phone: (850) 681-7383

Principal(s):

City of Archer
Po Box 39, 16870 SW 134th Ave, Archer, FL 32618-0039
Industry Code: 921120

Effective: 01/18/2017

City of Gainesville
Po Box 490, Gainesville, FL 32627-0490
Industry Code: 921120

Effective: 01/18/2017

City of Kissimmee 101 Church St, Kissimmee, FL 34741 Industry Code: 921110 Effective: 01/18/2017

City of Mount Dara 510 N Baker St, Mt Dora, FL 32757 Industry Code: 921190

Effective: 02/27/2017

City of Orlando 400 S Orange Ave, 400 S Orange Ave, Orlando, FL 32801 Industry Code: 921110 Effective: 04/24/2017

FLORIDA LEGISLATURE - 2017 REGISTRATIONS BY LOBBYIST NAME

City of Tampa 306 E Jackson St, Ste. 7E, Tampa, FL 33602 Industry Code: 921110 Effective: 03/06/2017

City of Winter Park 401 S Park Ave, Winter Park, FL 32789 Industry Code: 921110 Effective: 01/13/2017

Ecology and Environment, Inc 368 Pleasant View Dr., Lancaster, NY 14086 Industry Code: 541620 Effective: 01/13/2017

Florida Acupuncture Association 628 E Colonial Dr., Orlando, FL 32803 Industry Code: 813920 Effective: 01/25/2017

Florida Association of Counties 100 S Monroe St, Tailahassee, FL 32301 Industry Code: 921120 Effective: 01/20/2017

Florida Keys Community College Education Foundation 5901 College Rd., Key West, FL 33040 Industry Code: 611210 Effective: 01/13/2017

Florida League of Citles Po Box 1757, Tallahassee, FL 32302-1757 Industry Code: 813990 Effective: 01/13/2017

Florida Municipal Electric Association Po Box 10114, Tallahassee, FL 32302-2114 Industry Code: 813910 Effective: 01/20/2017

InVesta Services 1266 W. Paces Ferry Road, #517, Atlanta, Georgia 30327 Industry Code: 525990 Effective: 03/06/2017

Islamorada Village of Islands 86800 Overseas Hwy, Islamorada, FL 33036 industry Code: 921110 Effective: 01/17/2017

Keys Energy Services 1001 James St, , Key West, FL 33040 Industry Code: 221122 Effective: 03/13/2017

Marion County Board of County Commissioners 601 SE 25th Ave, Ocala, FL 34471 Industry Code: 921120 Effective: 01/13/2017

Metroplan Orlando 250 S Orange Ave, Suite 200, Orlando, FL 32801 Industry Code: 485111 Effective: 01/25/2017

ToHo Water Authority 101 Church St, Klssimmee, FL 34741 Industry Code: 221310 Effective: 01/25/2017

Trust for Public Land, The 306 N Monroe St, Tallahassee, FL 32301 Industry Code: 813312 Effective: 02/27/2017

EXECUTIVE BRANCH - 2017 REGISTRATIONS BY LOBBYIST NAME

Peebles, William J. (850) 681-7383
Po Box 10930, Tallahassee, FL 32302-2930

Lobbying Firm(s):

Peebles & Smith, Inc.
PO Box 10930, Tallahassee, Florida 32302
Phone: (850) 681-7383

EXECUTIVE BRANCH - 2017 REGISTRATIONS BY LOBBYIST NAME

Principal(s):

Central Florida Regional Transportation Authority 455 N Garland Ave, Orlando, FL 32801 Industry Code: 926120 Effective: 01/05/2017

City of Archer
PO Box 39 16870 SW 134th Ave, Archer, FL 32618-0039 Industry Code: 921120 Effective: 01/05/2017

City of Gainesville Station 6 PO Box 490, Gainesville, FL 32602 Industry Code: 921120 Effective: 01/05/2017

City of Kissimmee 101 N Church St, Kissimmee, FL 34741 Industry Code: 921110 Effective: 01/05/2017

City of Mount Dora 510 N Baker St, Mount Dora, FL 32757 industry Code: 921190 Effective: 01/25/2017

City of Orlando

400 S Orange Ave, Orlando, FL 32801 Industry Code: 921110 Effective: 01/20/2017

City of Tallahassee 300 S Adams St, Tallahassee, FL 32301 Industry Code: 921110 Effective: 01/05/2017

City of Tampa

306 E Jackson St 7E, Tampa, FL 33602 Industry Code: 921110 Effective: 01/25/2017

City of Winter Park 401 Park Ave S, Winter Park, FL 32789 Industry Code: 921120 Effective: 01/05/2017

Community Telecommunications Council PO Box 10114, Tallahassee, FL 32302 Industry Code: 813990 Effective: 01/05/2017

Conservation Campaign, The 10 Milk St, Ste 810, Boston, MA 02018 Industry Code: 813312 Effective: 01/05/2017

Florida Acupuncture Association 628 E Colonial Dr., Orlando, FL 32803 Industry Code: 813920 Effective: 01/26/2017

Florida Association of Counties 100 South Monroe St, Tallahassee, FL 32301 Industry Code: 813990 Effective: 01/05/2017

Florida Keys Community College Education Foundation 5901 College Rd, , Key West, FL 33040 Industry Code: 611210 Effective: 01/05/2017

Florida Landmark Communities 4315 Metro Pkwy, Ste 500, Ft Myers, FL 33916 Industry Code: 531390 Effective: 01/05/2017

Florida League of Cities PO Office Box 1757, Tallahassee, FL 32302-1757 Industry Code: 813990

Effective: 01/05/2017

Florida Municipal Electric Association PO Box 10114, Tallahassee, FL 32302 Industry Code: 524126 Effective: 01/05/2017

Florida Municipal Insurance Trust PO Box 1757, Tallahassee, FL 32301 Industry Code: 524126 Effective: 01/05/2017

Florida Municipal Natural Gas Association PO Box 548, Valparalso, FL 32580 Industry Code: 813990 Effective: 01/05/2017

Florida Municipal Power Agency 8553 Commodity Circle, Orlando, FL 32819 Industry Code: 221122 Effective: 01/05/2017

Florida Redevelopment Association PO Box 1757, Tallahassee, FL 32302-1757 Industry Code: 925120 Effective: 01/05/2017

InVesta Services 1266 W. Paces Ferry Road, #517, Atlanta, Georgia 30327 Industry Code: 525990

Effective: 03/06/2017

Islamorada Village of Islands 86900 Overseas Hwy, MM 87-Founders Park, Islamorada, FL Industry Code: 921110 Effective: 01/05/2017

21 W Church St, T-15, Jacksonville, FL 32202 Industry Code: 221112 Effective: 01/06/2017

Keys Energy Services 1001 James St, , Key West, FL 33040 Industry Code: 221122 Effective: 02/07/2017

Marion County Board of County Commissioners 601 SE 25th Ave, Ocala, FL 34471 Industry Code: 921190 Effective: 01/06/2017

Metropian Orlando 315 E Robinson St # 355, Orlando, FL 32801 Industry Code: 485999 Effective: 01/05/2017

Monroe County Board of County Commissioners 500 Whitehead St, Key West, FL 33040 Industry Code: 921120 Effective: 01/25/2017

Orlando Utilities Commission 500 S Orange Ave, Orlando, FL 32801 Industry Code: 921110 Effective: 01/25/2017

ToHo Water Authority 101 N Church St, Kissimmee, FL 34741 Industry Code: 221310 Effective: 01/20/2017

WaterSmart Software 20 California St, #200, SF, CA 94111 Industry Code: 511210 Effective: 01/05/2017

EXECUTIVE BRANCH - 2017 REGISTRATIONS BY LOBBYIST NAME

Smith, John Wayne (850) 681-7383

Po Box 10930, Tallahassee, FL 32302-2930

Lobbying Firm(s):

Peebles & Smith, Inc.
PO Box 10930, Tallahassee, Florida 32302
Phone: (850) 681-7383

Principal(s):

Central Florida Regional Transportation Authority 455 N Garland Ave, Orlando, FL 32801 Industry Code: 926120 Effective: 01/05/2017

City of Archer PO Box 39 16870 SW 134th Ave, Archer, FL 32618-0039 Industry Code: 921120

Effective: 01/05/2017 City of Gainesville

Station 6 PO Box 490, Gainesville, FL 32602 Industry Code: 921120

Effective: 01/05/2017

City of Kissimmee 101 N Church St, Kissimmee, FL 34741 Industry Code: 921120 Effective: 01/05/2017

City of Mount Dora

510 N Baker St, Mount Dora, FL 32757 Industry Code: 921190 Effective: 01/25/2017

City of Orlando

400 S Orange Ave, Orlando, FL 32801 Industry Code: 921110

Effective: 01/20/2017

Effective: 01/05/2017

City of Tallahassee 300 S Adams St, Tallahassee, FL 32301 Industry Code: 921120

Effective: 01/05/2017

City of Tampa 306 Jackson St 7E, Tampa, FL 33602 Industry Code: 921110 Effective: 01/25/2017

City of Winter Park 401 Park Ave S, Winter Park, FL 32789 Industry Code: 921120

Community Telecommunications Council PO Box 10114, Tallahassee, FL 32302 Industry Code: 813910

Effective: 01/05/2017 Conservation Campaign, The 10 Milk St, Ste 810, Boston, MA 02018 Industry Code: 813312 Effective: 01/05/2017

Ecology and Environment, Inc 368 Pleasant View Dr, Lancaster, NY 14086 Industry Code: 541620 Effective: 01/05/2017

Florida Association of Counties 100 S Monroe St, Tallahassee, FL 32301 Industry Code: 813990 Effective: 01/05/2017

Florida Keys Community College Education Foundation 5901 College Rd, , Key West, FL 33040 Industry Code: 611210 Effective: 01/05/2017

Florida Landmark Communities 4315 Metro Pkwy, Ste 500, Ft Meyers, FL 33916 Industry Code: 531390 Effective: 01/05/2017

Florida League of Cities PO Box 1757, Tallahassee, FL 32302-1757 Industry Code: 813910 Effective: 01/05/2017

Florida Municipal Electric Association PO Box 10114, Tallahassee, FL 32302 Industry Code: 813910 Effective: 01/05/2017

Florida Municipal Insurance Trust PO Box 1757, Tallahassee, FL 32301 Industry Code: 525190 Effective: 01/05/2017

Florida Municipal Natural Gas Association PO Box 548, Valparaiso, FL 32580 Industry Code: 813910 Effective: 01/05/2017

Florida Municipal Power Agency 8553 Commodity Cir, Orlando, FL 32819 Industry Code: 813910 Effective: 01/05/2017

Florida Redevelopment Association PO Box 1757, Tallahassee, FL 32302-1757 Industry Code: 813910 Effective: 01/05/2017

InVesta Services 1266 W. Paces Ferry Road, #517, Atlanta, Georgia 30327 Industry Code: 525990 Effective: 03/07/2017

Islamorada Village of Islands 86800 Overseas Hwy, MM 87-Founders Park, Islamorada, FL Industry Code: 921120

Effective: 01/05/2017

JEA 21 W Church St, T-15, Jacksonville, FL 32202 Industry Code: 221112 Effective: 01/06/2017

Marion County Board of County Commissioners 601 SE 25th Ave, Ocala, FL 34471 Industry Code: 921190 Effective: 01/06/2017

Metropian Orlando 315 E Robinson St #355, Orlando, FL 32801 Industry Code: 926120 Effective: 01/05/2017

Monroe County 1100 Simonton St, Key West, FL 33040 Industry Code: 921120 Effective: 01/25/2017

Orlando Utilities Commission 500 S Orange Ave, Orlando, FL 32801 Industry Code: 221112 Effective: 01/25/2017

EXECUTIVE BRANCH - 2017 REGISTRATIONS BY LOBBYIST NAME

ToHo Water Authority 101 N Church St, Kissimmee, FL 34741 Industry Code: 237110 Effective: 01/20/2017

WaterSmart Software 20 California St, #200, SF, CA 94111 Industry Code: 511210 Effective: 01/05/2017

EXECUTIVE BRANCH - 2017 REGISTRATIONS BY LOBBYIST NAME

Industry Code: 423410 Effective: 02/24/2017

City of Hialeah Gardens, FI 10001 NW 87th Ave, , Hialeah Gardens, FL 33016 Industry Code: 921110 Effective: 01/18/2017

City of Homestead 100 Civic Court, Homestead, FL 33030 Industry Code: 541820 Effective: 04/03/2017

Electric Guard Dog, LLC 121 Executive Center Dr, Suite 230, Columbia, SC 29210 Industry Code: 561612 Effective: 01/18/2017

Florida League of Cities, Inc Po Box 1757, Tallahassee, FL 32302-1757 Industry Code: 813990 Effective: 01/18/2017

Hialeah Park 2200 E 4th Ave, Hialeah, FL 33013 Industry Code: 713210 Eflective: 01/18/2017

Miami Children's Health System 3100 SW 62nd Ave, , Miami, FL 33155 Industry Code: 622110 Effective: 02/24/2017

Region X of the Appraisal Institute 16765 Fishhawk Blvd #347, Lithia, FL 33547 Industry Code: 531320 Effective: 02/24/2017

The Everglades Foundation, Inc. 18001 Old Cutter Rd, Suite 625, Miami, FL 33157 industry Code: 813312 Effective: 02/24/2017

Town of Bay Harbor Islands 9665 Bay Harbor Terrace, Bay Harbor Islands, FL 33154 Industry Code: 221320 Effective: 03/29/2017

Town of Miami Lakes 6601 Main St, Miami Lakes, FL 33014 Industry Code: 921110 Effective: 01/18/2017

Transdev North America, Inc 720 Butterfield Rd, 300, Lombard, IL 60148 Industry Code: 482111 Effective: 03/14/2017

Gonzalez, Eduardo S (786) 351-5849

7625 W 14th Ct, Hialeah, FL 33014

Lobbying Firm(s):

Sun City Strategies, LLC 7625 W 14th Ct, Hialeah, Florida 33014 Phone: (786) 351-5849

Principal(s):

American Traffic Solutions, Inc 1150 N. Alma School Road, Mesa, AZ 85201

Principal(s):

City of Archer
Po Box 39, 16870 SW 134th Ave, Archer, FL 32618-0039
industry Code: 921120
Effective: 01/18/2017

City of Gainesville Po Box 490, Gainesville, FL 32627-0490 Industry Code: 921120 Effective: 01/18/2017

City of Kissimmee 101 Church St, Kissimmee, FL 34741 Industry Code: 921110 Effective: 01/18/2017

City of Mount Dora 510 N Baker St, Mt Dora, FL 32757 Industry Code: 921190 Effective: 02/27/2017

City of Orlando 400 S Orange Ave, 400 S Orange Ave, Orlando, FL 32801 Industry Code: 921110 Effective: 04/24/2017

City of Tampa 306 E Jackson St, Ste. 7E, Tampa, FL 33602 Industry Code: 921110 Effective: 03/06/2017

City of Winter Park 401 S Park Ave, Winter Park, FL 32789 Industry Code: 921110 Effective: 01/13/2017

Ecology and Environment, Inc 368 Pleasant View Dr., Lancaster, NY 14086 Industry Code: 541620 Effective: 01/13/2017

Florida Acupuncture Association 628 E Colonial Dr., Orlando, FL 32803 Industry Code: 813920 Effective: 01/25/2017

Florida Association of Counties 100 S Monroe St, Tallahassee, FL 32301 Industry Code: 921120 Effective: 01/20/2017

Florida Keys Community College Education Foundation 5901 College Rd., Key West, FL 33040 Industry Code: 611210 Effective: 01/13/2017

Florida League of Cities Po Box 1757, Tallahassee, FL 32302-1757 Industry Code: 813990 Effective: 01/13/2017

Florida Municipal Electric Association Po Box 10114, Tallahassee, FL 32302-2114 Industry Code: 813910 Effective: 01/20/2017

InVesta Services 1266 W. Paces Ferry Road, #517, Atlanta, Georgia 30327 Industry Code: 525990 Effective: 03/06/2017

Islamorada Village of Islands 86800 Overseas Hwy, Islamorada, FL 33036 Industry Code: 921110 Effective: 01/18/2017

Keys Energy Services

Drzewiecki, Angela M. (850) 681-7386

301 S Bronough St, Suite 500, Tallahassee, FL 32301

Lobbying Firm(s):

Peebles & Smith, Inc.PO Box 10930, Tallahassee, Florida 32302
Phone: (850) 681-7383

EXECUTIVE BRANCH - 2017 REGISTRATIONS BY LOBBYIST NAME

1001 James St, , Key West, FL 33040 Industry Code: 221122 Effective: 03/13/2017

Marion County Board of County Commissioners 601 SE 25th Ave, Ocala, FL 34471 Industry Code: 921120 Effective: 01/13/2017

Metroplan Orlando 250 S Orange Ave, Suite 200, Orlando, FL 32801 Industry Code: 485111 Effective: 01/25/2017

ToHo Water Authority 101 Church St, Kissimmee, FL 34741 Industry Code: 221310 Eflective: 01/25/2017

Trust for Public Land, The 306 N Monroe St, Tallahaasee, FL 32301 Industry Code: 813312 Effective: 02/27/2017

DRUG-FREE WORKPLACE FORM

The u	ndersigned vendor in accordance with Florida	Statute 287.087 hereby certifies that
	Peebles & Smith, Inc.	does:
	(Name of Business)	
1		that the unlawful manufacture, distribution, dispensing, is prohibited in the workplace and specifying the actions that ns of such prohibition.
2.		g abuse in the workplace, the business's policy of maintaining ounseling, rehabilitation, and employee assistance programs, employees for the drug abuse violations.
3.	Give each employee engaged in providing copy of the statement specified in subsection	the commodities or contractual services that are under bid a n (1).
4.	commodities or contractual services that a statement and will notify the employer of a	notify the employees that, as a condition of working on the are under bid, the employee will abide by the terms of the ny conviction of, or plea of guilty or nolo contendere to, any alled substance law of the United States or any state, for a rethan five (5) days after such conviction.
5.		ctory participation in a drug abuse assistance or rehabilitation c's community, by any employee who is so convicted.
6.	Make a good faith effort to continue to ma section.	intain a drug-free workplace through implementation of this
	e person authorized to sign the statement ements.	t, I certify that this firm complies fully with the above Bidder's Signature
		05/01/17 Date
4.5.6.As th	In the statement specified in subsection (1) commodities or contractual services that a statement and will notify the employer of a violation of Chapter 893 or of any controviolation occurring in the workplace no late. Impose a sanction on, or require the satisfact program if such is available in the employee. Make a good faith effort to continue to ma section.	n (1). n notify the employees that, as a condition of working on the dire under bid, the employee will abide by the terms of the ny conviction of, or plea of guilty or nolo contendere to, an alled substance law of the United States or any state, for than five (5) days after such conviction. ettory participation in a drug abuse assistance or rehabilitation in a drug abuse who is so convicted. ettory participation in a drug abuse assistance or rehabilitation in a drug-free workplace through implementation of this t, I certify that this firm complies fully with the above the Bidder's Signature



CERTIFICATE OF LIABILITY INSURANCE

170128 DATE (MM/DD/YYYY) 11/2/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

ocitificate fiolder til fled of 30	CIIC	ndorsement(s).			
PRODUCER			CONTACT Mark Demont, CIC		
Demont Insurance Agenc	y &	Financial Services	PHONE (A/C, No, Ext): (850) 942-7760 FAX (A/C, No): (850) 942		
2400 Mahan Drive			E-MAIL ADDRESS: mdemont@demontinsurance.c	om	
			INSURER(S) AFFORDING COVERAGE		NAIC #
Tallahassee	FL	32308	INSURER A Depositors Ins. Co.		42587
INSURED			INSURER B Bridgefield Casualty Ins	urance	
PEEBLES & SMITH, INC.			INSURER C :		
310 W COLLEGE AVE			INSURER D:		
			INSURER E :		
TALLAHASSEE	FL	32301-1406	INSURER F:		
COVERAGES		CERTIFICATE NUMBER:CL1611	203522 REVISION NI	JMBER:	

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR		TYPE OF INSURANCE	ADDL S	UBR			POLICY EXP (MM/DD/YYYY)	LIMIT	rs	
	x	COMMERCIAL GENERAL LIABILITY	INSU Y	WVD	FOLICT NUMBER	(MM/DD/TTTT)	(MM/DD/TTTT)			1 000 000
1	-							DAMAGE TO RENTED	\$	1,000,000
A		CLAIMS-MADE X OCCUR						PREMISES (Ea occurrence)	\$	300,000
					ACPBPOD5964386397	5/12/2016	5/12/2017	MED EXP (Any one person)	\$	5,000
								PERSONAL & ADV INJURY	\$	1,000,000
	GE	N'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$	2,000,000
	X	POLICY PRO-						PRODUCTS - COMP/OP AGG	\$	2,000,000
		OTHER:						Add'l for policy minimum	\$	
	AUT	OMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	\$	1,000,000
A		ANY AUTO						BODILY INJURY (Per person)	\$	
		ALL OWNED SCHEDULED AUTOS			ACPBPOD5964386397	5/12/2016	5/12/2017	BODILY INJURY (Per accident)	\$	
	X	HIRED AUTOS X NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident)	\$	
				_					\$	
		UMBRELLA LIAB OCCUR						EACH OCCURRENCE	\$	
		EXCESS LIAB CLAIMS-MADE						AGGREGATE	\$	
		DED RETENTION \$							\$	
		EKERS COMPENSATION EMPLOYERS' LIABILITY						X PER OTH-		
	ANY	PROPRIETOR/PARTNER/EXECUTIVE CER/MEMBER EXCLUDED?	N/A					E.L. EACH ACCIDENT	\$	1,000,000
В	(Mar	idatory in NH)		0196-22462-0 8/12/2016 8/12/2017 E.L. DISEASE - EA EMP		E.L. DISEASE - EA EMPLOYEE	\$	1,000,000		
	DES	CRIPTION OF OPERATIONS below		_				E.L. DISEASE - POLICY LIMIT	\$	1,000,000
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)										

CERTIFICATE HOLDER	CANCELLATION			
For Insurance Purposes Only	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.			
	AUTHORIZED REPRESENTATIVE			
	M Demont, CIC/TRACY			

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