



## 4<sup>th</sup> Avenue – Bidding Process Narrative

To: Bryan Harrington, Trimark Properties

From: Brandon Tinckham, D.E. Scorpio Corporation

Bryan,

The 4<sup>th</sup> Avenue Undergrounding project involved a very limited scope of work and a smaller list of subcontractors. Thus, much of the conversation between our company and the bidders was done over the phone. I have attached to this narrative copies of our Bid Scopes, an email initially sent to all invited bidders with their company names, and two Notice to Bidders issued to interested bidders with supplementary information.

From the list of invited bidders, the following list of companies sent representatives to the project site for our onsite walk through and meeting: Earthworks, O'Steen, B&D Electric, Feagin, All Florida Electric, and Mid-State Electric. I personally called and spoke with every other invited bidder to try to initiate more interest from them, but the scope of work either did not interest them or the schedule did not fit within their availability.

Ultimately, two companies bid the sitework components of the work: Earthworks Solutions and B&D Electric. Earthworks bid both as a stand alone site number and a combo number with Feagin Total Communications. Electrically, FTC, All Florida Electric and B&D Electric bid the scope. In Gainesville, the four companies that do most of the underground electrical work are AFE, B&D, USI and Hines. Both USI and Hines were unable to fit this project in with their current workload.