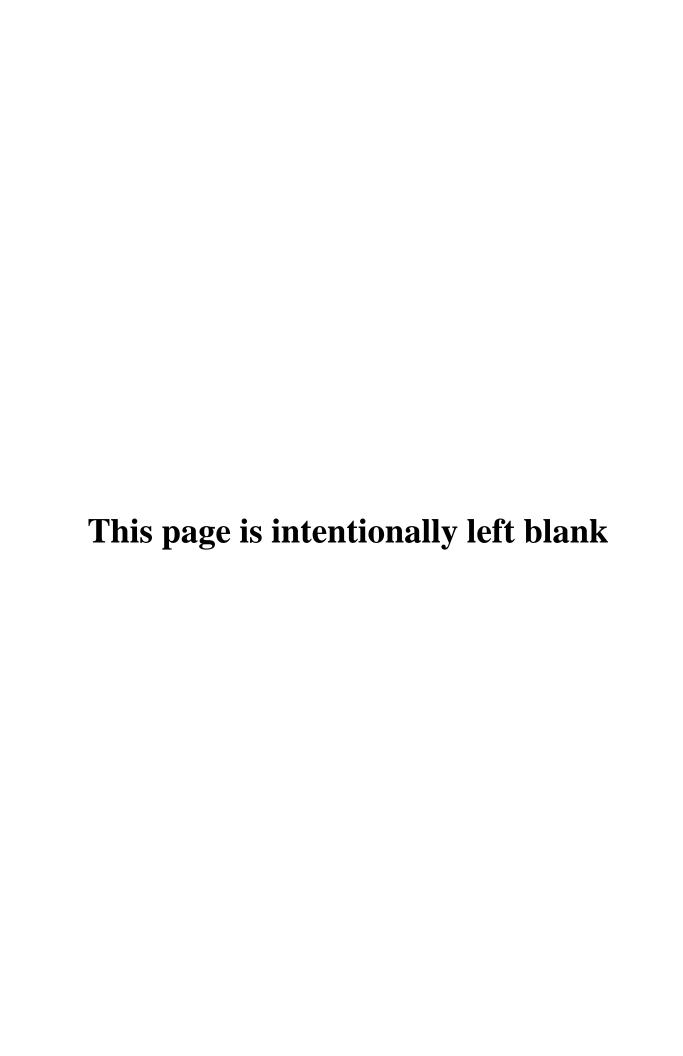
LEGISLATIVE FILE #170990

Budget to Actual Comparison





Management's Discussion and Analysis Budget to Actual Comparison

Gainesville Regional Utilities Budget to Actual Comparison For the Period Ended December 31, 2017

Management's Discussion and Analysis – Budget to Actual Comparison

We offer readers this analysis of the budget to actual activities of GRU for the period ended December 31, 2017.

Budget Highlights

Combined Utility Systems

• The combined systems withdrew \$1.67 million from rate stabilization for the period ended December 31, 2017.

Electric System

- Budget numbers represent 25% of the annual Electric System budget and do not reflect the seasonality inherent in the Electric System, where revenues are typically higher during the summer months. At December 31, MWh sales were close to forecast levels with 480,953 actual MWh sold compared to 484,437 forecast, a variance of (.72%).
- Fuel adjustment revenue and fuel expense is lower than budgeted due to the purchase of the DHR facility in early November and the resulting reduction in fixed fuel costs. The fuel budget has not been yet been amended to reflect the change in ownership and operation.
- Administrative and general costs are significantly below budget due primarily to two factors. First, there is a more detailed cost allocation associated with the newly implemented SAP software. Corporate shared services and overhead from operational areas budgeted under administrative and general expense are now being charged to operating areas based on the manner in which the work is distributed. Second, while there was an increase in the administrative and general expense budget category in FY18 compared to FY17, through December 31 actual expenses were comparable to first quarter spending in FY17. This difference will appear in other systems as well.

Water System

- Residential and non-residential water sales are approximately 1.2% above forecast levels at December 31.
- Other revenues are below budget due to connection charges coming in at approximately \$284,000 below forecast levels at December 31.

Wastewater System

• Including reclaimed water, wastewater kgals billed are coming in approximately 5.3% above forecasted levels at December 31.

Gainesville Regional Utilities Budget to Actual Comparison For the Period Ended December 31, 2017

Gas System

Budget numbers represent 25% of the annual Gas System budget and do not reflect the
seasonality inherent in the Gas System, where revenues are typically higher in the winter
months. Due to relatively moderate weather through December 31, residential therms sold
came in almost 12% below forecast levels. Commercial therms sold, which are not as sensitive
to weather as residential sales, were 5.2 % above forecast levels at December 31.

Telecommunications (GRUCom) System

• The budgeted transfers from the GRUCom rate stabilization fund were not made due to the fact that the balance in the fund was not sufficient to support the transfer.



Combined Utility Systems

Budget to Actual Comparison

	Budget	Actual	Actual Over/ <under> Budget</under>	% Variance	FY18 Budget	YTD Actual as % of FY18 Budget
REVENUES:						
Electric system:						
Sales of electricity	\$ 34,420,085	\$ 31,847,009	\$ (2,573,076)	(7.5)	\$ 137,680,337	23.1
Fuel adjustment	40,846,845	29,692,357	(11,154,488)	(27.3)	163,387,381	18.2
Sales for resale	919,570	1,023,066	103,496	11.3	3,678,280	27.8
Transfer from/(to) rate stabilization	1,876,813	1,851,215	(25,598)	(1.4)	7,507,251	24.7
Other revenue	1,984,349	1,014,722	(969,627)	(48.9)	7,937,394	12.8
Other income (expense)	225,077	(168,558)	(393,635)	(174.9)	900,307	(18.7)
Build America Bonds	723,772	<u>-</u> _	(723,772)	(100.0)	2,895,091	
Total electric system revenues	80,996,511	65,259,811	(15,736,700)	(19.4)	323,986,041	20.1
Water system:						
Sales of water	8,538,345	8,737,919	199,574	2.3	34,153,375	25.6
Transfer from/(to) rate stabilization	(261,722)	(266,996)	(5,274)	2.0	(1,046,888)	25.5
Other revenue	952,132	386,470	(565,662)	(59.4)	3,808,528	10.1
Other income (expense)	69,685	(30,542)	(100,227)	(143.8)	278,739	(11.0)
Build America Bonds	203,866	-	(203,866)	(100.0)	815,464	-
Total water system revenues	9,502,306	8,826,851	(675,455)	(7.1)	38,009,218	23.2
Wastewater system:						
Sales of wastewater	9,779,413	10,271,564	492,151	5.0	39,117,651	26.3
Transfer from/(to) rate stabilization	556,286	555,337	(949)	(0.2)	2,225,136	25.0
Other revenue	1,276,100	1,135,861	(140,239)	(11.0)	5,104,400	22.3
Other income (expense)	61,018	(59,893)	(120,911)	(198.2)	244,073	(24.5)
Build America Bonds			<u>-</u> _			
Total wastewater system revenues	11,672,817	11,902,869	230,052	2.0	46,691,260	25.5
Gas system:						
Sales of gas	3,871,606	3,985,513	113,907	2.9	15,486,425	25.7
Fuel adjustment	2,397,833	1,920,484	(477,349)	(19.9)	9,591,330	20.0
Transfer from/(to) rate stabilization	(460,405)	(466,087)	(5,682)	1.2	(1,841,624)	25.3
Other revenue	591,144	58,975	(532,169)	(90.0)	2,364,574	2.5
Other income (expense)	29,948	(33,185)	(63,133)	(210.8)	119,792	(27.7)
Build America Bonds						
Total gas system revenues	6,430,126	5,465,700	(964,426)	(15.0)	25,720,497	21.3
Telecommunications system:						
Sales of services	2,942,981	3,089,255	146,274	5.0	11,771,922	26.2
Transfer from/(to) rate stabilization	409,435	-	(409,435)	(100.0)	1,637,741	-
Other revenue	44,836	11,024	(33,812)	(75.4)	179,345	6.1
Other income (expense)	8,018	(133,828)	(141,846)	(1,769.1)	32,071	(417.3)
Total telecommunications system revenues	3,405,270	2,966,451	(438,819)	(12.9)	13,621,079	21.8
TOTAL REVENUES	112,007,030	94,421,682	(17,585,348)	(15.7)	448,028,095	21.1

Gainesville Regional Utilities Combined Utility Systems Budget to Actual Comparison

For the Period Ended December 31, 2017 Page 2

	Budget	Actual	Actual Over/ <under> Budget</under>	% Variance	FY18 Budget	YTD Actual as % of FY18 Budget
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:						
Electric system:						
Fuel expenses	40,846,845	29,692,357	(11,154,488)	(27.3)	163,387,381	18.2
Operation and maintenance	11,678,185	12,460,586	782,401	6.7	46,712,737	26.7
Administrative and general	8,018,086	3,042,430	(4,975,656)	(62.1)	32,072,343	9.5
Total Electric System Expenses	60,543,116	45,195,373	(15,347,743)	(25.4)	242,172,461	18.7
Water system:						
Operation and maintenance	2,595,075	2,307,800	(287,275)	(11.1)	10,380,299	22.2
Administrative and general	1,728,550	1,000,986	(727,564)	(42.1)	6,914,199	14.5
Total Water System Expenses	4,323,625	3,308,786	(1,014,839)	(23.5)	17,294,498	19.1
Wastewater system:						
Operation and maintenance	2,250,683	3,123,677	872,994	38.8	9,002,731	34.7
Administrative and general	2,888,055	1,146,107	(1,741,948)	(60.3)	11,552,219	9.9
Total Wastewater System Expenses	5,138,738	4,269,784	(868,954)	(16.9)	20,554,950	20.8
Gas system:						
Fuel expense and purchased gas	2,397,833	1,920,484	(477,349)	(19.9)	9,591,330	20.0
Operation and maintenance	562,508	665,809	103,301	18.4	2,250,030	29.6
Administrative and general	1,366,539	482,805	(883,734)	(64.7)	5,466,155	8.8 NC
Total Gas System Expenses	4,326,880	3,069,098	(1,257,782)	(29.1)	17,307,515	17.7
Telecommunications system:						
Operation and maintenance	1,240,077	1,228,715	(11,362)	(0.9)	4,960,306	24.8
Administrative and general	941,604	188,443	(753,161)	(80.0)	3,766,415	5.0
Total Telecommunications System Expenses	2,181,681	1,417,158	(764,523)	(35.0)	8,726,721	16.2
TOTAL EXPENSES	76,514,040	57,260,199	(19,253,841)	(25.2)	306,056,145	18.7
NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION:						
Total electric system	20,453,395	20,064,438	(388,957)	(1.9)	81,813,580	24.5
Total water system	5,178,681	5,518,065	339,384	6.6	20,714,720	26.6
Total wastewater system	6,534,079	7,633,085	1,099,006	16.8	26,136,310	29.2
Total gas system	2,103,246	2,396,602	293,356	13.9	8,412,982	28.5
Total telecommunications system	1,223,589	1,549,293	325,704	26.6	4,894,358	31.7
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION	35,492,990	37,161,483	1,668,493	4.7	141,971,950	26.2
LESS:						
Debt service	16,118,080	17,637,124	1,519,044	9.4	64,472,318	27.4
Debt service - UPIF	(1,250,000)	(1,250,000)	-	-	(5,000,000)	25.0
UPIF contributions	11,530,139	11,530,139	-	-	46,120,553	25.0
Transfer to City of Gainesville General Fund	9,094,771	9,094,771	-		36,379,079	25.0
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$ -	\$ 149,449	\$ 149,449		\$ -	

Electric Utility System

Budget to Actual Comparison

	Budget	Actual	Actual Over/ <under> Budget</under>	% Variance	FY18 Budget	YTD Actual as % of FY18 Budget
REVENUES:	_					
Residential	\$ 12,417,465	\$ 11,630,157	\$ (787,308)	(6.3)	\$ 49,669,861	23.4
Non-residential	17,347,163	15,595,738	(1,751,425)	(10.1)	69,388,651	22.5
Fuel adjustment	40,846,845	29,692,357	(11,154,488)	(27.3)	163,387,381	18.2
Sales for resale	919,570	1,023,066	103,496	11.3	3,678,280	27.8
Utility surcharge	767,554	719,256	(48,298)	(6.3)	3,070,214	23.4
Other electric sales	3,887,903	3,901,858	13,955	0.4	15,551,611	25.1
Total Sales of Electricity	76,186,500	62,562,432	(13,624,068)	(17.9)	304,745,998	20.5
Transfer from/(to) rate stabilization	1,876,813	1,851,215	(25,598)	(1.4)	7,507,251	24.7
Other revenue	1,984,349	1,014,722	(969,627)	(48.9)	7,937,394	12.8
Other income (expense)	225,077	(168,558)	(393,635)	(174.9)	900,307	(18.7)
Build America Bonds	723,772	-	(723,772)	(100.0)	2,895,091	<u>-</u>
Total Revenues	80,996,511	65,259,811	(15,736,700)	(19.4)	323,986,041	20.1
OPERATION. MAINTENANCE AND ADMINISTRATIVE EXPENSES:						
Fuel expenses	40,846,845	29,692,357	(11,154,488)	(27.3)	163,387,381	18.2
Power production	8,365,237	8,427,564	62,327	0.7	33,460,946	25.2
Transmission and distribution	3,312,948	4,033,022	720,074	21.7	13,251,791	30.4
Interchange	-	-	· -	-	· · ·	-
Administrative and general	8,018,086	3,042,430	(4,975,656)	(62.1)	32,072,343	9.5
Total Operation, Maintenance and Administrative Expenses	60,543,116	45,195,373	(15,347,743)	(25.4)	242,172,461	18.7
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION	20,453,395	20,064,438	(388,957)	(1.9)	81,813,580	24.52
LESS:						
Debt service	9.971.931	12.638.062	2.666.131	26.7	39.887.725	31.7
Debt service - UPIF	(1,250,000)	(1,250,000)	-	-	(5,000,000)	25.0
UPIF contributions	6,374,644	6,374,644	_	_	25,498,577	25.0
Transfer to City of Gainesville General Fund	5,356,820	5,356,820			21,427,278	25.0
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$ -	\$ (3,055,088)	\$ (3,055,088)		\$ -	

Water Utility System

Budget to Actual Comparison

					Actual r/ <under></under>				YTD Actual as % of FY18
	Budget		Actual		Budget	% Variano	e:e	FY18 Budget	Budget
REVENUES:							_		
Residential	\$ 5,339,810	\$	5,403,049	\$	63,239	1	.2	\$ 21,359,240	25.3
Non-residential	2,566,529		2,695,439		128,910	5	5.0	10,266,112	26.3
Utility surcharge	632,006		639,431		7,425	1	.2	2,528,023	25.3
Total Sales of Water	8,538,345		8,737,919		199,574	2	2.3	34,153,375	25.6
Transfer from/(to) rate stabilization	(261,722)		(266,996)		(5,274)	2	2.0	(1,046,888)	25.5
Other revenue	952,132		386,470		(565,662)	(59	9.4)	3,808,528	10.1
Other income (expense)	69,685		(30,542)		(100,227)	(143	3.8)	278,739	(11.0)
Build America Bonds	203,866		-		(203,866)	(100	0.0)	815,464	` -
Total Revenues	9,502,306	_	8,826,851		(675,455)	(7	7.1)	38,009,218	23.2
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:									
Transmission and distribution	1,115,944		837,213		(278,731)	(25	5.0)	4,463,776	18.8
Treatment	1,479,131		1,470,587		(8,544)	(0	0.6)	5,916,523	24.9
Administrative and general	1,728,550		1,000,986		(727,564)	(42	2.1)	6,914,199	14.5
Total Operation, Maintenance and Administrative Expenses	4,323,625	_	3,308,786	_	(1,014,839)	(23	3.5)	17,294,498	19.1
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION	5,178,681		5,518,065		339,384	6	5.6	20,714,720	26.6
	 		2,010,000						
LESS:									
Debt service	1,851,916		1,420,760		(431,156)	(23	3.3)	7,407,663	19.2
UPIF contributions	1,867,054		1,867,054			•	-	7,468,215	25.0
Transfer to City of Gainesville General Fund	 1,459,711		1,459,711		<u>-</u>			5,838,842	25.0
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$ 	\$	770,540	\$	770,540			\$ -	

Gainesville Regional Utilities Wastewater Utility System Budget to Actual Comparison

		Budget	 Actual	 Actual er/ <under> Budget</under>	% Variance	F	Y18 Budget	YTD Actual as % of FY18 Budget
REVENUES:								
Residential	\$	6,647,150	\$ 6,912,251	\$ 265,101	4.0	\$	26,588,599	26.0
Non-residential		2,414,717	2,625,418	210,701	8.7		9,658,869	27.2
Utility surcharge		717,546	 733,895	 16,349	2.3		2,870,183	25.6
Total Sales of Services		9,779,413	 10,271,564	 492,151	5.0	l —	39,117,651	26.3
Transfer from/(to) rate stabilization		556,286	555,337	(949)	(0.2)		2,225,136	25.0
Other revenue		1,276,100	1,135,861	(140,239)	(11.0)		5,104,400	22.3
Other income (expense)		61,018	(59,893)	(120,911)	(198.2)		244,073	(24.5)
Build America Bonds		-	-	-	` -		-	` -
Total Revenues		11,672,817	11,902,869	230,052	2.0		46,691,260	25.5
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:								
Collection		1,452,041	1.671.110	219.069	15.1		5.808.165	28.8
Treatment		798.642	1,452,567	653,925	81.9		3,194,566	45.5
Administrative and general		2,888,055	1,146,107	(1,741,948)	(60.3)		11,552,219	9.9
Total Operation, Maintenance and Administrative Expenses		5,138,738	 4,269,784	(868,954)	(16.9)		20,554,950	20.8
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION		6,534,079	7,633,085	1,099,006	16.8		26,136,310	29.2
	-	2,001,010	 1,000,000	 .,,		_		
LESS:								
Debt service		2,237,815	1,773,408	(464,407)	(20.8)		8,951,258	19.8
UPIF contributions		2,459,120	2,459,120	-	-		9,836,478	25.0
Transfer to City of Gainesville General Fund		1,837,144	 1,837,144	 <u> </u>		l —	7,348,574	25.0
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$	-	\$ 1,563,413	\$ 1,563,413		\$	-	_

Gas Utility System

Budget to Actual Comparison

		Budget		Actual	Ov	Actual er/ <under> Budget</under>	% Variance	FY	/18 Budget	YTD Actual as % of FY18 Budget
REVENUES:	•		•	0.005.700	•	(74.040)	(0.0)			
Residential	\$	2,166,922	\$	2,095,706	\$	(71,216)	(3.3)	\$	8,667,688	24.2
Non-residential		1,279,023		1,407,742		128,719	10.1		5,116,091	27.5
Fuel adjustment		2,397,833		1,920,484		(477,349)	(19.9)		9,591,330	20.0
Utility surcharge		123,599		137,237		13,638	11.0		494,397	27.8
Other gas sales		302,062		344,828		42,766	14.2		1,208,249	28.5
Total Sales of Gas		6,269,439		5,905,997		(363,442)	(5.8)		25,077,755	23.6
Transfer from/(to) rate stabilization		(460,405)		(466,087)		(5,682)	1.2		(1,841,624)	25.3
Other revenue		591,144		58,975		(532,169)	(90.0)		2,364,574	2.5
Other income (expense)		29,948		(33,185)		(63,133)	(210.8)		119,792	(27.7)
Build America Bonds		-				- '	` -			` -
Total Revenues		6,430,126	_	5,465,700	_	(964,426)	(15.0)		25,720,497	21.3
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:										
Fuel expense - purchased gas		2,397,833		1,920,484		(477,349)	(19.9)		9,591,330	20.0
Operation and maintenance		562,508		665,809		103,301	18.4		2,250,030	29.6
Administrative and general		1,366,539		482,805		(883,734)	(64.7)		5,466,155	8.8
Total Operation, Maintenance and Administrative Expenses		4,326,880		3,069,098	_	(1,257,782)	(29.1)		17,307,515	17.7
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION		2,103,246		2,396,602		293,356	13.9	l	8,412,982	28.5
LESS:										
Debt service		1,037,969		902,988		(134,981)	(13.0)		4,151,875	21.7
UPIF contributions		719,676		719,676		-	-		2,878,702	25.0
Transfer to City of Gainesville General Fund		345,601		345,601				l —	1,382,405	25.0
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$		\$	428,337	\$	428,337		\$		

Gainesville Regional Utilities Telecommunications Utility System Budget to Actual Comparison For the Period Ended December 31, 2017

	Budget	Actual	Actual Over/ <under> Budget</under>	% Variance	FY18 Budget	YTD Actual as % of FY18 Budget
REVENUES:						
Residential	\$ -	\$ 13,327	\$ 13,327	-	\$ -	-
Non-residential	2,942,981	3,075,928	132,947	4.5	11,771,922	26.1
Total Sales of Services	2,942,981	3,089,255	146,274	5.0	11,771,922	26.2
Transfer from/(to) rate stabilization	409,435	-	(409,435)	(100.0)	1,637,741	-
Other revenue	44,836	11,024	(33,812)	(75.4)	179,345	6.1
Other income (expense)	8,018	(133,828)	(141,846)	(1,769.1)	32,071	(417.3)
Total Revenues	3,405,270	2,966,451	(438,819)	(12.9)	13,621,079	21.8
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:						
Operation and maintenance	1,240,077	1,228,715	(11,362)	(0.9)	4,960,306	24.8
Administrative and general	941,604	188,443	(753,161)	(80.0)	3,766,415	5.0
Total Operation, Maintenance and Administrative Expenses	2,181,681	1,417,158	(764,523)	(35.0)	8,726,721	16.2
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION	1,223,589	1,549,293	325,704	26.6	4,894,358	31.7
LESS:						
Debt service	1,018,449	901,906	(116,543)	(11.4)	4,073,797	22.1
UPIF contributions	109.645	109.645	,	-	438,581	25.0
Transfer to City of Gainesville General Fund	95,495	95,495			381,980	25.0
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	<u> </u>	\$ 442,247	\$ 442,247		\$ -	

