Interim Financial Statements - Unaudited

For the Period Ended March 31, 2018



Contents

| Overview and Basis of Accounting | 2 |
|---|------|
| Management's Discussion and Analysis | 4 |
| Financial Statements | |
| Statements of Net Position-Unaudited | 10 |
| Statements of Revenues, Expenses, and Changes in Net Position-Unaudited | 13 |
| Statements of Cash Flows-Unaudited | 14 |
| Schedules of Combined Net Revenues in Accordance with Bond Resolution-Unaudited | 16 |
| Electric Revenue Fund - Schedules of Net Revenues in Accordance with Bond Resolution-Unaudited | |
| Water Revenue Fund - Schedules of Net Revenues in Accordance with Bond Resolution-Unaudited | 19 |
| Wastewater Revenue Fund - Schedules of Net Revenues in Accordance with Bond Resolution-Unaudited | 20 |
| Gas Revenue Fund - Schedules of Net Revenues in Accordance with Bond Resolution-Unaudited | 21 |
| Telecommunications Revenue Fund – Schedule of Net Revenues in Accordance with Bond Resolution-Unaudited | d 22 |
| Supplementary Information | |
| Fuel Adjustment Levelization | 24 |
| Purchased Gas Adjustment (PGA) Levelization | 25 |

Overview and Basis of Accounting

Overview

Gainesville Regional Utilities (GRU or the Utility) is a combined municipal utility system operating electric, water, wastewater, natural gas, and telecommunications (GRUCom) systems. GRU is a utility enterprise of the City of Gainesville, Florida (City) and is reported as an enterprise fund in the comprehensive annual financial report of the City. GRU is required to follow the provisions in the Amended and Restated Utilities System Revenue Bond Resolution (Resolution) adopted by the City on January 30, 2003.

We offer readers these unaudited utility system financial statements for the period ended March 31, 2018.

Basis of Accounting

GRU is required to follow the provisions in the Amended and Restated Utilities System Revenue Bond Resolution (Resolution) adopted by the City on January 30, 2003. GRU's electric and gas accounts are maintained substantially in accordance with the Uniform System of Accounts of the Federal Energy Regulatory Commission (FERC), as required by the Resolution, and in conformity with accounting principles generally accepted in the United States of America using the accrual basis of accounting, including the application of regulatory accounting as described in Governmental Accounting Standards Board (GASB) Statement No. 62 - Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements.

GRU prepares its financial statements in accordance with GASB Statement No. 62, *paragraphs* 476-500, *Regulated Operations*, and records various regulatory assets and liabilities. For a government to report under GASB Statement No. 62, its rates must be designed to recover its costs of providing services, and the utility must be able to collect those rates from customers. If it were determined, whether due to regulatory action or competition, that these standards no longer applied, GRU could be required to expense its regulatory assets and liabilities. Management believes that GRU currently meets the criteria for continued application of GASB Statement No. 62, but will continue to evaluate significant changes in the regulatory and competitive environment to assess continuing applicability of the criteria.

The Resolution specifies the flow of funds from revenues and the requirements for the use of certain restricted and unrestricted assets. Under the Resolution, rates are designed to cover operation and maintenance expenses, rate stabilization, debt service requirements, utility plant improvement fund contributions and for any other lawful purpose. The flow of funds excludes depreciation expense and other noncash revenue and expense items. This method of rate setting results in costs being included in the determination of rates in different periods than when these costs are recognized for financial statement purposes. The effects of these differences are recognized in the determination of operating income in the period that they occur, in accordance with GRU's accounting policies.

| Management's | Discussion | and Anal | ysis |
|---------------------|------------|----------|------|

Management's Discussion and Analysis

We offer readers of GRU's financial statements this management's discussion and analysis of the financial activities of GRU for the period ended March 31, 2018. It should be read in conjunction with the unaudited financial statements that follow this section.

Financial Highlights – Overall

- The Utility purchased a biomass plant in November of 2017. Various items in the financial statements were impacted and are addressed below as applicable.
- Cash and investments decreased \$18.3 million or 37.1% due to normal operations and contributions to and from rate stabilization cash.
- Fuel inventories increased \$3.3 million or 40.8% due primarily to an increase in the purchase of coal and biomass fuel.
- Materials and supplies increased \$3.5 million or 48.9% due to the purchase of the Deerhaven Renewable Generating Station (DHR) in November 2017.
- Debt service cash and investments increased \$10.4 million or 34.3% due primarily to the issuance of the 2017 Series bonds to purchase DHR.
- Construction fund cash and investments, and utility plant improvement fund cash and investments decreased \$13.5 million or 91.7% and \$20 million or 39.4%, respectively, due to the construction of capital assets. The Utility is scheduled to issue \$40 million in commercial paper in the next quarter.
- Net costs recoverable in future years decreased \$54.1 million or 100% due to the cancellation of the Power Purchase Agreement (PPA) with Gainesville Renewable Energy Center (GREC) and the concurrent purchase of DHR.
- Unamortized debt issuance costs increased \$3.7 million or 64.8% due primarily to the issuance of the 2017 Series bonds to purchase DHR.
- Pension costs regulatory asset increased \$17 million or 30.3% and related deferred outflow of resources for pension costs increased \$6.9 million or 33.1% due to updated actuarial calculations at September 30, 2017.
- Utility plant in service increased \$811.1 million or 41.6% due primarily to the purchase of DHR.
- Capital lease decreased by \$1 billion or 100% due to the cancellation of the PPA with GREC and the concurrent purchase of DHR.
- Construction in progress decreased \$8.4 million or 8.9% due to a Utility wide effort to capitalize assets placed into service. This effort was driven by the reimplementation of the SAP software project and changes in business processes.

- Fuels payable decreased \$9.9 million or 76.4% due to a decrease in purchases from GREC once the plant was purchased.
- Current portion of the capital lease and the long-term portion of the capital lease decreased \$9.3 million and \$941.3 million, respectively, or 100% due to the cancellation of the PPA with GREC and the concurrent purchase of DHR.
- Current portion of utilities system revenue bonds decreased \$80.2 million due to the
 reclassification in the prior year of \$90 million of 2008 Series B revenue bonds whose
 liquidity facility was set to expire that year, in addition to normally scheduled principal
 payments. Management replaced the liquidity facility in the prior year.
- Current portion of commercial paper notes decreased \$13.9 million, while the long-term portion of commercial paper notes increased \$8 million due to the reclassification in the prior year of \$8 million of Series D notes whose liquidity facility was set to expire that year, in addition to scheduled principal payments of \$5.9 million. Management replaced the liquidity facility in the prior year.
- Accrued interest payable increased \$8.2 million or 45.7% due primarily to the issuance of the 2017 Series A Bonds, 2017 Series B Bonds and 2017 Series C Bonds.
- Utilities system revenue bonds increased \$743 million due primarily to the issuance of the 2017 Series A Bonds, 2017 Series B Bonds and 2017 Series C Bonds to fund the purchase of DHR, in addition to normally scheduled principal payments.
- Unamortized bond premium/discount increased \$71 million due primarily to \$73.2 million premium received with the issuance of the 2017 Series A Bonds to partially fund the purchase of DHR, in addition to normally scheduled amortization.
- The pension liability increased \$11.4 million and related deferred inflow of resources for pension costs increased \$12.6 million due to updated actuarial calculations at September 30, 2017.
- Certain 2017 amounts have been reclassified to conform to the 2018 presentation.

Financial Highlights – Schedules of Net Revenues in Accordance with Bond Resolution

Combined Systems

- Total revenues decreased \$11.6 million or 5.7% due primarily to a decrease in electric and water revenues. These decreases were offset by increases in wastewater, gas and telecommunication revenues.
- Total expenses decreased \$22.7 million or 23.8% due primarily to a decrease in electric fuel expense of \$24.8 million, offset by an increase in water and wastewater expenses.
- The combined systems withdrew \$5.6 million from rate stabilization for the period ended March 31, 2018, including budgeted transfers to and from rate stabilization.

Electric System

- Total revenues decreased by \$14.6 million or 10.2% over the same period last year due primarily to a decrease in fuel adjustment revenue, offset by an increase in residential and non-residential revenue.
- Fuel adjustment revenue and the related fuel expense decreased \$24.8 million or 33.2% over the prior period due primarily to the cancellation of the PPA with GREC and the concurrent purchase of DHR. The Utility has been able to manage supply costs more efficiently than what was required under the PPA.

Fuel adjustment revenue is matched to fuel expenses with amounts over collected deferred in the fuel adjustment levelization balance and amounts under collected drawn down from the fuel adjustment levelization balance.

- Power production increased \$7.3 million or 56.6% while administrative and general decreased \$7.8 million or 52.1% due primarily to a change in business processes resulting from the reimplementation of the SAP software program.
- Transmission and distribution increased \$2.3 million or 32.7% due primarily to the addition of the DHR generating plant.
- The electric system withdrew \$8.9 million from rate stabilization for the period ended March 31, 2018, in addition to budgeted transfers from rate stabilization.

Water System

- Total revenues decreased \$305,185 or 1.7% due primarily to a decrease in other income (expense).
- The water system contributed \$299,577 to rate stabilization for the period ended March 31, 2018, in addition to budgeted transfers to rate stabilization.

Wastewater System

- Total revenues increased \$2.2 million or 10.2% due to an increase in non-residential and other revenue.
- The wastewater system contributed \$1.9 million to rate stabilization for the period ended March 31, 2018, in addition to budgeted transfers from rate stabilization.

Gas System

- Total revenues increased \$580,578 or 4.3% due to an increase in residential revenue, offset by a decrease in other revenue.
- The gas system contributed \$1.2 million to rate stabilization for the period ended March 31, 2018, in addition to budgeted transfers to rate stabilization.

Telecommunications System

- Total revenues increased \$528,061 or 10% due primarily to an increase in non-residential revenue.
- The telecommunications system withdrew \$185,371 from rate stabilization for the period ended March 31, 2018.

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Financial Statements

Gainesville Regional Utilities Statements of Net Position - Unaudited March 31, 2018 and 2017

| | March 31, 2018 | March 31, 2017 | arch 31, 2017 Change (\$) | |
|---|------------------|------------------|---------------------------|----------|
| Assets | | | | |
| Current assets: | | | | |
| Cash and investments | \$ 30,954,961 | \$ 49,242,718 | \$ (18,287,757) | (37.1%) |
| Accounts receivable, net of allowance for uncollectible | | | | |
| accounts of \$444,754 and \$1,093,628, respectively | 45,165,321 | 39,160,049 | 6,005,272 | 15.3% |
| Inventories: | | | | |
| Fuel | 11,439,399 | 8,124,335 | 3,315,064 | 40.8% |
| Materials and supplies | 10,635,218 | 7,140,590 | 3,494,628 | 48.9% |
| Other assets and regulatory assets | 2,985,719 | 2,569,458 | 416,261 | 16.2% |
| Total current assets | 101,180,618 | 106,237,150 | (5,056,532) | (4.8%) |
| Restricted assets: | | | | |
| Utility deposits - cash and investments | 10,034,541 | 10,204,118 | (169,577) | (1.7%) |
| Debt service - cash and investments | 40,602,053 | 30,232,834 | 10,369,219 | 34.3% |
| Rate stabilization - cash and investments | 58,916,296 | 70,003,062 | (11,086,766) | (15.8%) |
| Construction fund - cash and investments | 1,224,301 | 14,675,567 | (13,451,266) | (91.7%) |
| Utility plant improvement fund - cash and investments | 30,753,094 | 50,729,575 | (19,976,481) | (39.4%) |
| Total restricted and internally designated assets | 141,530,285 | 175,845,156 | (34,314,871) | (19.5%) |
| Noncurrent assets: | | | | |
| Net costs recoverable in future years - regulatory assets | - | 54,102,530 | (54,102,530) | (100.0%) |
| Unamortized debt issuance costs - regulatory assets | 9,309,247 | 5,648,701 | 3,660,546 | 64.8% |
| Investment in The Energy Authority | 2,032,949 | 2,055,946 | (22,997) | (1.1%) |
| Pollution remediation - regulatory asset | 11,364,461 | 12,220,928 | (856,467) | (7.0%) |
| Other noncurrent assets and regulatory assets | 5,007,795 | 4,821,053 | 186,742 | 3.9% |
| Pension costs - regulatory asset | 73,141,512 | 56,115,877 | 17,025,635 | 30.3% |
| Total noncurrent assets | 100,855,964 | 134,965,035 | (34,109,071) | (25.3%) |
| Capital assets: | | | | |
| Utility plant in service | 2,761,804,555 | 1,950,677,142 | 811,127,413 | 41.6% |
| Capital lease | - | 1,006,808,754 | (1,006,808,754) | (100.0%) |
| Less: accumulated depreciation and amortization | (923,767,540) | (955,342,431) | 31,574,891 | (3.3%) |
| | 1,838,037,015 | 2,002,143,465 | (164,106,450) | (8.2%) |
| Construction in progress | 85,351,328 | 93,727,919 | (8,376,591) | (8.9%) |
| Net capital assets | 1,923,388,343 | 2,095,871,384 | (172,483,041) | (8.2%) |
| Total assets | 2,266,955,210 | 2,512,918,725 | (245,963,515) | (9.8%) |
| Deferred outflows of resources: | | | | |
| Unamortized loss on refunding of bonds | 19,675,258 | 23,069,302 | (3,394,044) | (14.7%) |
| Accumulated decrease in fair value of hedging derivatives | 57,721,474 | 56,794,879 | 926,595 | 1.6% |
| Pension costs | 27,899,197 | 20,954,810 | 6,944,387 | 33.1% |
| Total deferred outflows of resources | 105,295,929 | 100,818,991 | 4,476,938 | 4.4% |
| Total assets and deferred outflows of resources | \$ 2,372,251,139 | \$ 2,613,737,716 | \$ (241,486,577) | (9.2%) |

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Gainesville Regional Utilities Statements of Net Position - Unaudited (concluded) March 31, 2018 and 2017

| | March 31, 2018 | March 31, 2017 | Change (\$) | Change (%) |
|--|------------------|------------------|------------------|------------|
| Liabilities | | | | |
| Current liabilities: | | | | |
| Accounts payable and accrued liabilities | \$ 10,168,243 | \$ 12,072,198 | \$ (1,903,955) | (15.77%) |
| Fuels payable | 3,052,609 | 12,914,837 | (9,862,228) | (76.36%) |
| Due to other funds of the City | 2,449,327 | 4,008,595 | (1,559,268) | (38.90%) |
| Capital lease - current | - | 9,308,242 | (9,308,242) | (100.00%) |
| Fuel adjustment | 3,728,004 | 2,321,558 | 1,406,446 | 60.6% |
| Other liabilities and regulatory liabilities | (78,510) | 1,334,377 | (1,412,887) | (105.88%) |
| Total current liabilities | 19,319,673 | 41,959,807 | (22,640,134) | (54.0%) |
| Payable from restricted assets: | | | | |
| Utility deposits | 9,488,947 | 10,206,593 | (717,646) | (7.0%) |
| Accounts payable and accrued liabilities | 1,438,610 | 4,356,007 | (2,917,397) | (67.0%) |
| Utilities system revenue bonds - current | 27,885,000 | 108,120,000 | (80,235,000) | (74.2%) |
| Commercial paper notes - current | - | 13,900,000 | (13,900,000) | (100.0%) |
| Accrued interest payable | 26,196,538 | 17,981,254 | 8,215,284 | 45.7% |
| Other liabilities and regulatory liabilities | (1,192,520) | - | (1,192,520) | - |
| Total payable from restricted assets | 63,816,575 | 154,563,854 | (90,747,279) | (58.7%) |
| Long-term debt: | | | | |
| Utility system revenue bonds | 1,506,455,000 | 763,420,000 | 743,035,000 | 97.3% |
| Commercial paper notes | 53,000,000 | 45,000,000 | 8,000,000 | 17.8% |
| Capital lease | <u>-</u> | 941,269,071 | (941,269,071) | (100.0%) |
| Unamortized bond premium/discount | 88,446,294 | 17,446,297 | 70,999,997 | 407.0% |
| Fair value of derivative instruments | 61,184,080 | 60,756,967 | 427,113 | 0.7% |
| Total long-term debt | 1,709,085,374 | 1,827,892,335 | (118,806,961) | (6.5%) |
| Noncurrent liabilities: | | | | |
| Reserve for insurance claims | 3,337,000 | 3,337,000 | - | 0.0% |
| Reserve for environmental liability | 665,000 | 266,000 | 399,000 | 150.0% |
| Pension liability | 82,704,362 | 71,325,377 | 11,378,985 | 16.0% |
| Total noncurrent liabilities | 86,706,362 | 74,928,377 | 11,777,985 | 15.7% |
| Total liabilities | 1,878,927,984 | 2,099,344,373 | (220,416,389) | (10.5%) |
| Deferred inflows of resources: | | | | |
| Rate stabilization | 59,022,102 | 70,061,776 | (11,039,674) | (15.8%) |
| Pension costs | 18,336,347 | 5,745,310 | 12,591,037 | 219.2% |
| Total deferred inflows of resources | 77,358,449 | 75,807,086 | 1,551,363 | 2.0% |
| Net position | | | | |
| Net investment in capital assets | 278,412,780 | 243,017,564 | 35,395,216 | 14.6% |
| Restricted | 46,805,596 | 62,919,966 | (16,114,370) | (25.6%) |
| Unrestricted | 90,746,330 | 132,648,727 | (41,902,397) | (31.6%) |
| Total net position | 415,964,706 | 438,586,257 | (22,621,551) | (5.4%) |
| Total liabilities, deferred inflows of resources | \$ 2,372,251,139 | \$ 2,613,737,716 | \$ (241,486,577) | (9.2%) |
| and net position | | | | |

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Statements of Revenues, Expenses, and Changes in Net Position - Unaudited For the Periods Ended March 31, 2018 and 2017

| | March 31, 2018 | March 31, 2017 |
|--|----------------|----------------|
| Operating revenues: | | |
| Sales and service charges | \$ 180,328,483 | \$ 189,699,621 |
| Transfers (to) from rate stabilization | 3,346,938 | 4,015,612 |
| Amounts to be recovered from future revenue | 3,449,252 | 16,780,146 |
| Other operating revenue | 6,456,559 | 5,699,608 |
| Total operating revenues | 193,581,232 | 216,194,987 |
| Operating expenses: | | |
| Operation and maintenance | 102,146,813 | 111,586,751 |
| Administrative and general | 12,861,821 | 26,006,404 |
| Depreciation and amortization | 47,172,042 | 48,540,830 |
| Total operating expenses | 162,180,676 | 186,133,985 |
| Operating income | 31,400,556 | 30,061,002 |
| Non-operating income (expense): | | |
| Interest expense, net of AFUDC | (28,887,684) | (19,647,685) |
| Other interest related income, BABs | 2,625,425 | 2,654,101 |
| Other income (expense) | (7,568,604) | 635,088 |
| Total non-operating income (expense) | (33,830,863) | (16,358,496) |
| Income before capital contributions and transfers | (2,430,307) | 13,702,506 |
| Capital contributions: | | |
| Contributions from third parties | 88,180 | 7,465,464 |
| Reduction of plant costs recovered through contributions | - | (58,390) |
| Net capital contributions | 88,180 | 7,407,074 |
| Transfer to City of Gainesville General Fund | (18,189,540) | (17,907,005) |
| Change in net position | (20,531,667) | 3,202,575 |
| Net position - beginning of year | 436,496,373 | 435,383,682 |
| Net position - end of period | \$ 415,964,706 | \$ 438,586,257 |
| | | |

Statements of Cash Flows - Unaudited

For the Periods Ended March 31, 2018 and 2017

| | March 31,2018 | March 31, 2017 |
|--|--|--|
| Operating activities: Cash received from customers Cash payments to suppliers for goods and services Cash payments to employees for services Cash payments for operating transactions with other funds Other operating receipts | \$ 187,578,566 (111,231,406) (27,451,388) (3,593,826) 9,803,497 | \$ 195,245,271 (116,804,619) (26,836,522) (4,326,979) 15,000,489 |
| Net cash provided by operating activities | 55,105,443 | 62,277,640 |
| Noncapital financing activities: Transfer to City of Gainesville General Fund Net cash used by noncapital financing activities | (18,189,540) (18,189,540) | (17,907,005) (17,907,005) |
| Capital and related financing activities: Principal repayments and refunding on long-term debt, net Interest paid on long-term debt Proceeds from interest rebates, BABs Acquisition and construction of fixed assets (including | (24,020,000) (20,730,350) 2,625,425 | (23,135,000) (18,857,354) 2,654,101 |
| allowance for funds used during construction) Proceeds from new debt and commercial paper Other income Net cash used by capital and related | (712,147,544) 680,920,000 474,165 | (54,827,253) 5,000,000 607,942 |
| financing activities | (72,878,304) | (88,557,564) |
| Investing activities: Interest paid (received) Purchase of investments Investments in The Energy Authority Distributions from The Energy Authority Proceeds from investments Net cash provided (used) by investing activities | 498,530 (99,002,086) (3,818,603) 3,879,637 127,319,720 28,877,198 | 27,146 (141,164,000) (7,957,076) 8,003,811 178,246,464 37,156,345 |
| Net change in cash and cash equivalents Cash and cash equivalents, beginning of year Cash and cash equivalents, end of period | (7,085,203) 36,491,757 \$ 29,406,554 | (7,030,584) 49,535,773 \$ 42,505,189 |

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Statements of Cash Flows - Unaudited (concluded)

For the Periods Ended March 31, 2018 and 2017

| | Ma | arch 31, 2018 | Ma | arch 31, 2017 |
|---|-----------|----------------------|----|----------------------|
| Reconciliation of operating income to net cash provided by operating activities: | | | | |
| Operating income Adjustments to reconcile operating income to net cash provided by operating activities: | \$ | 31,400,556 | \$ | 30,061,002 |
| Depreciation and amortization | | 47,172,042 | | 48,540,830 |
| Net costs recoverable in future years Change in: | | (3,449,252) | | (7,678,607) |
| Accounts receivable | | 7,257,998 | | 10,191,322 |
| Inventories | | (6,623,489) | | (156,153) |
| Other assets and regulatory assets Noncurrent assets | | (192,080) 656,392 | | 391,395 2,835,513 |
| Payables and accrued liabilities | | (29,542,102) | | (8,338,755) |
| Due to other funds of the City | | 3,322,910 | | 2,518,651 |
| Fuel adjustment | | 8,457,321 | | (12,510,006) |
| Other liabilities and regulatory liabilities Utility deposits | | - (7,915) | | (201,537) 639,597 |
| Rate stabilization | | (3,346,938) | | (4,015,612) |
| Net cash provided by operating activities | \$ | 55,105,443 | \$ | 62,277,640 |
| Non-cash capital and related financing activities and investing activities: | | | | |
| Contribution of capital assets | \$ | 88,180 | \$ | 7,407,074 |
| Net costs recoverable in future years | \$ | 61,574,434 | \$ | _ |
| Change in capital lease liability | \$ | (941,269,071) | \$ | (9,101,539) |
| Acquisition of utility plant in service with construction fund payable | \$ | (8,533,177) | \$ | (4,857,418) |
| Change in utility plant in service | \$ | 767,516,976 | \$ | 84,022,930 |
| Change in accumulated decrease in fair value of hedging derivatives - interest rate swaps | \$ | - | \$ | 24,194,251 |
| Change in accumulated decrease in fair value of hedging derivatives - fuel options and futures | \$ | (69,113) | \$ | 373,369 |
| Change in fair value of investments | \$ | (1,444,489) | \$ | (350,653) |
| Change in fair value of derivatives | \$ | - | \$ | (26,423,327) |
| Other | <u>\$</u> | (6,400) | \$ | (13,280) |

Combined Utility Systems

| | March 31, 2018 | March 31, 2017 | Change (\$) | Change (%) |
|--|----------------|----------------|---------------|------------|
| Revenues: | | | <u> </u> | <u> </u> |
| Electric system: | | | | |
| Sales of electricity | \$ 69,869,212 | \$ 57,627,271 | \$ 12,241,941 | 21.2 |
| Fuel adjustment | 50,000,875 | 74,833,664 | (24,832,789) | (33.2) |
| Sales for resale | 2,209,315 | 1,791,563 | 417,752 | 23.3 |
| Transfer from/(to) rate stabilization | 3,702,429 | 4,906,729 | (1,204,300) | (24.5) |
| Other revenue | 2,631,375 | 2,726,145 | (94,770) | (3.5) |
| Other income (expense) | (600,171) | 539,988 | (1,140,159) | (211.1) |
| Build America Bonds | 1,449,968 | 1,467,782 | (17,814) | (1.2) |
| Total electric system revenues | 129,263,003 | 143,893,142 | (14,630,139) | (10.2) |
| Water system: | | | | |
| Sales of water | 17,080,961 | 17,073,989 | 6,972 | 0.0 |
| Transfer from/(to) rate stabilization | (533,992) | (490,679) | (43,313) | (8.8) |
| Other revenue | 797,443 | 916,030 | (118,587) | (12.9) |
| Other income (expense) | (87,945) | 58,271 | (146,216) | (250.9) |
| Build America Bonds | 408,269 | 412,310 | (4,041) | (1.0) |
| Total water system revenues | 17,664,736 | 17,969,921 | (305,185) | (1.7) |
| Wastewater system: | | | | |
| Sales of wastewater | 20,773,906 | 20,246,247 | 527,659 | 2.6 |
| Transfer from/(to) rate stabilization | 1,110,675 | 149,520 | 961,155 | 642.8 |
| Other revenue | 1,737,725 | 831,408 | 906,317 | 109.0 |
| Other income (expense) | (105,313) | 73,267 | (178,580) | (243.7) |
| Build America Bonds | 463,507 | 466,668 | (3,161) | (0.7) |
| Total wastewater system revenues | 23,980,500 | 21,767,110 | 2,213,390 | 10.2 |
| Gas system: | | | | |
| Sales of gas | 9,543,383 | 8,061,068 | 1,482,315 | 18.4 |
| Purchased gas adjustment | 5,009,181 | 5,013,901 | (4,720) | (0.1) |
| Transfer from/(to) rate stabilization | (932,174) | (549,959) | (382,215) | (69.5) |
| Other revenue | 128,593 | 546,785 | (418,192) | (76.5) |
| Other income (expense) | (30,293) | 62,655 | (92,948) | (148.3) |
| Build America Bonds | 303,679 | 307,341 | (3,662) | (1.2) |
| Total gas system revenues | 14,022,369 | 13,441,791 | 580,578 | 4.3 |
| Telecommunications system: | | | | |
| Sales of services | 5,835,240 | 5,285,411 | 549,829 | 10.4 |
| Other revenue | 120,402 | 332 | 120,070 | 36,165.7 |
| Other income (expense) | (125,447) | 16,391 | (141,838) | (865.3) |
| Total telecommunications system revenues | 5,830,195 | 5,302,134 | 528,061 | 10.0 |
| Total revenues | 190,760,803 | 202,374,098 | (11,613,295) | (5.7) |

Combined Utility Systems

Schedules of Combined Net Revenues in Accordance with Bond Resolution - Unaudited

For the Periods Ended March 31, 2018 and 2017

Page 2

| | | | Change (\$) | Change (%) |
|---|----------------|----------------|----------------|------------|
| OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES: | <u> </u> | • | | |
| Electric system: | | | | |
| Fuel expenses | 50,000,875 | 74,833,664 | (24,832,789) | (33.2) |
| Operation and maintenance | 29,439,793 | 19,862,273 | 9,577,520 | 48.2 |
| Administrative and general | 7,116,183 | 14,868,076 | (7,751,893) | (52.1) |
| Total Electric System Expenses | 86,556,851 | 109,564,013 | (23,007,162) | (21.0) |
| Water system: | | | | |
| Operation and maintenance | 5,397,095 | 3,741,245 | 1,655,850 | 44.3 |
| Administrative and general | 2,027,378 | 3,354,134 | (1,326,756) | (39.6) |
| Total Water System Expenses | 7,424,473 | 7,095,379 | 329,094 | 4.6 |
| Wastewater system: | | | | |
| Operation and maintenance | 7,297,613 | 4,871,164 | 2,426,449 | 49.8 |
| Administrative and general | 2,213,088 | 3,583,200 | (1,370,112) | (38.2) |
| Total Wastewater System Expenses | 9,510,701 | 8,454,364 | 1,056,337 | 12.5 |
| Gas system: | | | | |
| Fuel expense and purchased gas | 5,009,181 | 5,013,901 | (4,720) | (0.1) |
| Operation and maintenance | 1,450,355 | 975.505 | 474.850 | 48.7 |
| Administrative and general | 1,087,696 | 2,148,393 | (1,060,697) | (49.4) |
| Total Gas System Expenses | 7,547,232 | 8,137,799 | (590,567) | (7.3) |
| Telecommunications system: | | | | |
| Operation and maintenance | 2.827.892 | 2.289.002 | 538.890 | 23.5 |
| Administrative and general | 416,310 | 1,425,926 | (1,009,616) | (70.8) |
| Total Telecommunications System Expenses | 3,244,202 | 3,714,928 | (470,726) | (12.7) |
| | 444,000,450 | | (22.222.22) | (22.2) |
| TOTAL EXPENSES | 114,283,459 | 136,966,483 | (22,683,024) | (23.8) |
| NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION: | | | | |
| Total electric system | 42,706,152 | 34.329.129 | 8,377,023 | 24.4 |
| Total water system | 10,240,263 | 10,874,542 | (634,279) | (5.8) |
| Total wastewater system | 14,469,799 | 13,312,746 | 1,157,053 | 8.7 |
| Total gas system | 6,475,137 | 5,303,992 | 1,171,145 | 22.1 |
| Total telecommunications system | 2,585,993 | 1,587,206 | 998,787 | 62.9 |
| TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION | 76,477,344 | 65,407,615 | 11,069,729 | 16.9 |
| LESS: | | | | |
| Debt service | 43,342,546 | 31,153,971 | 12,188,575 | 39.1 |
| Debt service - UPIF | (2,500,000) | (2,500,000) | | - |
| UPIF contributions | 23,060,277 | 23,429,048 | (368,771) | (1.6) |
| Transfer to City of Gainesville General Fund | 18,189,540 | 17,907,005 | 282,535 | 1.6 |
| NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION) | \$ (5,615,019) | \$ (4,582,409) | \$ (1,032,610) | (22.5) |

Electric Utility System

| | March 31, 2018 | | March 31, 2017 | | Change (\$) | | Change (%) |
|--|----------------|-------------|----------------|-------------|-------------|--------------|------------|
| REVENUES: | | | | | | | |
| Residential | \$ | 25,615,376 | \$ | 20,428,684 | \$ | 5,186,692 | 25.4 |
| Non-residential | | 33,392,550 | | 27,822,912 | | 5,569,638 | 20.0 |
| Fuel adjustment | | 50,000,875 | | 74,833,664 | | (24,832,789) | (33.2) |
| Sales for resale | | 2,209,315 | | 1,791,563 | | 417,752 | 23.3 |
| Utility surcharge | | 1,556,420 | | 1,302,797 | | 253,623 | 19.5 |
| Other electric sales | | 9,304,866 | | 8,072,878 | | 1,231,988 | 15.3 |
| Total Sales of Electricity | | 122,079,402 | | 134,252,498 | | (12,173,096) | (9.1) |
| Transfer from/(to) rate stabilization | | 3,702,429 | | 4,906,729 | | (1,204,300) | (24.5) |
| Other revenue | | 2,631,375 | | 2,726,145 | | (94,770) | (3.5) |
| Other income (expense) | | (600,171) | | 539,988 | | (1,140,159) | (211.1) |
| Build America Bonds | | 1,449,968 | | 1,467,782 | | (17,814) | (1.2) |
| Total Revenues | | 129,263,003 | | 143,893,142 | | (14,630,139) | (10.2) |
| OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES: | | | | | | | |
| Fuel expenses | | 50,000,875 | | 74,833,664 | | (24,832,789) | (33.2) |
| Power production | | 20,221,997 | | 12,915,178 | | 7,306,819 | 56.6 |
| Transmission and distribution | | 9,217,796 | | 6,947,095 | | 2,270,701 | 32.7 |
| Administrative and general | | 7,116,183 | | 14,868,076 | | (7,751,893) | (52.1) |
| Total Operation, Maintenance and Administrative Expenses | | 86,556,851 | | 109,564,013 | | (23,007,162) | (21.0) |
| TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION | | 42,706,152 | | 34,329,129 | | 8,377,023 | 24.4 |
| LESS: | | | | | | | |
| Debt service | | 30,648,631 | | 19,409,499 | | 11,239,132 | 57.9 |
| Debt service - UPIF | | (2,500,000) | | (2,500,000) | | - | - |
| UPIF contributions | | 12,749,289 | | 13,523,088 | | (773,799) | (5.7) |
| Transfer to City of Gainesville General Fund | | 10,713,639 | | 10,547,226 | | 166,413 | 1.6 |
| NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION) | \$ | (8,905,407) | \$ | (6,650,684) | \$ | (2,254,723) | (33.9) |

Water Utility System

| | March 31, 2018 | | March 31, 2017 | | Change (\$) | | Change (%) |
|--|----------------|------------|----------------|------------|-------------|-------------|------------|
| REVENUES: | | | | | | | |
| Residential | \$ | 10,588,113 | \$ | 10,580,997 | \$ | 7,116 | 0.1 |
| Non-residential | | 5,249,867 | | 5,235,099 | | 14,768 | 0.3 |
| Utility surcharge | | 1,242,981 | | 1,257,893 | | (14,912) | (1.2) |
| Total Sales of Water | | 17,080,961 | | 17,073,989 | | 6,972 | 0.0 |
| Transfer from/(to) rate stabilization | | (533,992) | | (490,679) | | (43,313) | (8.8) |
| Other revenue | | 797,443 | | 916,030 | | (118,587) | (12.9) |
| Other income (expense) | | (87,945) | | 58,271 | | (146,216) | (250.9) |
| Build America Bonds | | 408,269 | | 412,310 | | (4,041) | (1.0) |
| Total Revenues | | 17,664,736 | | 17,969,921 | | (305,185) | (1.7) |
| OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES: | | | | | | | |
| Transmission and distribution | | 1,940,087 | | 1,178,324 | | 761,763 | 64.6 |
| Treatment | | 3,457,008 | | 2,562,921 | | 894,087 | 34.9 |
| Administrative and general | | 2,027,378 | | 3,354,134 | | (1,326,756) | (39.6) |
| Total Operation, Maintenance and Administrative Expenses | | 7,424,473 | | 7,095,379 | | 329,094 | 4.6 |
| TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION | | 10,240,263 | | 10,874,542 | | (634,279) | (5.8) |
| LESS: | | | | | | | |
| Debt service | | 3,287,157 | | 3,407,472 | | (120,315) | (3.5) |
| UPIF contributions | | 3,734,108 | | 3,521,356 | | 212,752 | 6.0 |
| Transfer to City of Gainesville General Fund | | 2,919,421 | | 2,874,074 | | 45,347 | 1.6 |
| NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION) | \$ | 299,577 | \$ | 1,071,640 | \$ | (772,063) | (72.0) |

Wastewater Utility System

| | March 31, 2018 | | March 31, 2017 | | Change (\$) | | Change (%) |
|--|----------------|------------|----------------|------------|-------------|-------------|------------|
| REVENUES: | | | | <u> </u> | | | |
| Residential | \$ | 13,922,060 | \$ | 13,987,070 | \$ | (65,010) | (0.5) |
| Non-residential | | 5,379,038 | | 4,794,266 | | 584,772 | 12.2 |
| Utility surcharge | | 1,472,808 | | 1,464,911 | | 7,897 | 0.5 |
| Total Sales of Services | | 20,773,906 | | 20,246,247 | | 527,659 | 2.6 |
| Transfer from/(to) rate stabilization | | 1,110,675 | | 149,520 | | 961,155 | 642.8 |
| Other revenue | | 1,737,725 | | 831,408 | | 906,317 | 109.0 |
| Other income (expense) | | (105,313) | | 73,267 | | (178,580) | (243.7) |
| Build America Bonds | | 463,507 | | 466,668 | | (3,161) | (0.7) |
| Total Revenues | | 23,980,500 | | 21,767,110 | | 2,213,390 | 10.2 |
| OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES: | | | | | | | |
| Collection | | 4,053,599 | | 1,872,460 | | 2,181,139 | 116.5 |
| Treatment | | 3,244,014 | | 2,998,704 | | 245,310 | 8.2 |
| Administrative and general | | 2,213,088 | | 3,583,200 | | (1,370,112) | (38.2) |
| Total Operation, Maintenance and Administrative Expenses | | 9,510,701 | | 8,454,364 | | 1,056,337 | 12.5 |
| TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION | | 14,469,799 | | 13,312,746 | | 1,157,053 | 8.7 |
| LESS: | | | | | | | |
| Debt service | | 3,935,851 | | 4,215,479 | | (279,628) | (6.6) |
| UPIF contributions | | 4,918,239 | | 4,716,124 | | 202,115 | 4.3 |
| Transfer to City of Gainesville General Fund | | 3,674,287 | | 3,617,215 | | 57,072 | 1.6 |
| NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION) | \$ | 1,941,422 | \$ | 763,928 | \$ | 1,177,494 | 154.1 |

Gas Utility System

| | March 31, 2018 | | March 31, 2017 | | Change (\$) | | Change (%) |
|--|----------------|------------|----------------|------------|-------------|-------------|------------|
| REVENUES: | | | | | | | |
| Residential | \$ | 5,253,164 | \$ | 4,225,667 | \$ | 1,027,497 | 24.3 |
| Non-residential | | 3,117,682 | | 2,886,439 | | 231,243 | 8.0 |
| Fuel adjustment | | 5,009,181 | | 5,013,901 | | (4,720) | (0.1) |
| Utility surcharge | | 333,919 | | 268,231 | | 65,688 | 24.5 |
| Other gas sales | | 838,618 | | 680,731 | | 157,887 | 23.2 |
| Total Sales of Gas | | 14,552,564 | | 13,074,969 | | 1,477,595 | 11.3 |
| Transfer from/(to) rate stabilization | | (932,174) | | (549,959) | | (382,215) | (69.5) |
| Other revenue | | 128,593 | | 546,785 | | (418,192) | (76.5) |
| Other income (expense) | | (30,293) | | 62,655 | | (92,948) | (148.3) |
| Build America Bonds | | 303,679 | | 307,341 | | (3,662) | (1.2) |
| Total Revenues | | 14,022,369 | | 13,441,791 | | 580,578 | 4.3 |
| OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES: | | | | | | | |
| Fuel Expense - Purchased Gas | | 5,009,181 | | 5,013,901 | | (4,720) | (0.1) |
| Operation and maintenance | | 1,450,355 | | 975,505 | | 474,850 | 48.7 |
| Administrative and general | | 1,087,696 | | 2,148,393 | | (1,060,697) | (49.4) |
| Total Operation, Maintenance and Administrative Expenses | | 7,547,232 | | 8,137,799 | | (590,567) | (7.3) |
| TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION | | 6,475,137 | | 5,303,992 | | 1,171,145 | 22.1 |
| LESS: | | | | | | | |
| Debt service | | 3,109,823 | | 2,278,309 | | 831,514 | 36.5 |
| UPIF contributions | | 1,439,351 | | 1,546,863 | | (107,512) | (7.0) |
| Transfer to City of Gainesville General Fund | | 691,203 | | 680,466 | | 10,737 | 1.6 |
| NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION) | \$ | 1,234,760 | \$ | 798,354 | \$ | 436,406 | 54.7 |

Telecommunications System

| | | March 31, 2018 | | March 31, 2017 | | hange (\$) | Change (%) |
|--|----|----------------|----|----------------|----|-------------|------------|
| REVENUES: | | | | | | | |
| Residential | \$ | 25,085 | \$ | 24,521 | \$ | 564 | 2.3 |
| Non-residential | | 5,810,155 | | 5,260,890 | | 549,265 | 10.4 |
| Total Sales of Services | | 5,835,240 | | 5,285,411 | | 549,829 | 10.4 |
| Other revenue | | 120,402 | | 332 | | 120,070 | 36,165.7 |
| Other income (expense) | | (125,447) | | 16,391 | | (141,838) | (865.3) |
| Total Revenues | | 5,830,195 | | 5,302,134 | | 528,061 | 10.0 |
| OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES: | | | | | | | |
| Operation and maintenance | | 2,827,892 | | 2,289,002 | | 538,890 | 23.5 |
| Administrative and general | | 416,310 | | 1,425,926 | | (1,009,616) | (70.8) |
| Total Operation, Maintenance and Administrative Expenses | | 3,244,202 | | 3,714,928 | | (470,726) | (12.7) |
| TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION | | 2,585,993 | | 1,587,206 | | 998,787 | 62.9 |
| LESS: | | | | | | | |
| Debt service | | 2,361,084 | | 1,843,212 | | 517,872 | 28.1 |
| UPIF contributions | | 219,290 | | 121,617 | | 97,673 | 80.3 |
| Transfer to City of Gainesville General Fund | | 190,990 | | 188,024 | | 2,966 | 1.6 |
| NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION) | \$ | (185,371) | \$ | (565,647) | \$ | 380,276 | 67.2 |

Supplementary Data

Gainesville Regional Utilities Fuel Adjustment Levelization For the Period Ended March 31, 2018

| | Actual | | |
|--|--------|-------------|--|
| | _ | | |
| Fuel Revenues | \$ | 59,647,056 | |
| Fuel Expenses | | 50,432,870 | |
| To (From) Fuel Adjustment Levelization | \$ | 9,214,186 | |
| | | | |
| Fuel Adjustment Beginning Balance | \$ | (5,588,054) | |
| To (From) Fuel Adjustment Levelization | | 9,214,186 | |
| Fuel Adjustment Ending Balance | \$ | 3,626,131 | |

Gainesville Regional Utilities Purchased Gas Adjustment (PGA) Levelization For the Period Ended March 31, 2018

| | Actual | | |
|----------------------------|-----------------|--|--|
| Purchased Gas Revenues | \$ 4,252,317 | | |
| Purchased Gas Expenses | 5,009,181 | | |
| To (From) PGA Levelization | \$ (756,865) | | |
| | | | |
| PGA Beginning Balance | \$ 858,737 | | |
| To (From) PGA Levelization | (756,865) | | |
| PGA Ending Balance | \$ 101,872 | | |