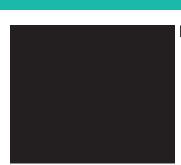






RFP NO. CAUD-190002-DH
PROPOSAL TO PROVIDE **AUDIT SERVICES FOR**THE CITY OF GAINESVILLE, FLORIDA





Legistar #1801451



### RFP No. CAUD-190002-DHS Proposal To Provide Audit Services To

## The City of Gainesville, Florida

For the fiscal years ending September 30, 2018 and September 30, 2019, with the option to extend the contract for up to two additional two-year terms



#### James Moore & Co., P.L.

5931 NW 1st Place Gainesville, Florida 32608 Phone: 352-378-1331

Fax: 352-372-3741 www.jmco.com

### James Halleran, CPA Lead Partner

Phone: 386-257-4100 x4434 James.Halleran@jmco.com

June 28, 2018

## **Table of Contents**

Transmittal Letter	2
Firm Profile	4
Independence	5
License to Practice in the State of Florida	6
Firm Qualifications	7
Government Services Team	
Comprehensive Government Experience	8
Single Audit Experience	9
Certificate of Achievement for Excellence in Financial Reporting (CAFR)	
Experience with Retirement/Pension Plans and School Districts	
Comprehensive Utility Experience	
Affiliations	
Significant Engagements	
Partner, Supervisor, and Staff Qualifications and Experience	15
Proposed Staffing Plan	
Résumés	
Continuing Professional Education	
Hiring Philosophy & Staff Continuity	36
Conflict of Interest (Attachment A)	37
Specific Audit Approach	38
Understanding of the Scope of Services to be Performed	38
Audit Approach & Process	38
Staffing Assignments and Levels	42
Statistical Sampling	42
Extent of Computer Software	
Type & Extent of Analytical Procedures	
Internal Control Structure	
Determining Laws & Regulations Subject to Testing	
Drawing Audit Samples	
Use of Technology  Communication	
Proof of Professional Liability Insurance	
Coverage Summary	
Certificates	
Peer Review	
Peer Review Summary  Peer Review Report	
·	
Required Forms	
Drug-Free Workplace FormLiving Wage Compliance (Exhibit D)	
Proposal Response Form - Signature Page (Exhibit E)	
Addendum 1 Signature Page	
Addendum 2 Signature Page	
Addendum 3 Signature Page	
City of Gainesville Business Tax Statement	57
Zoning Compliance Permit	58
Appendix	61
Image Sources	61



### **Transmittal Letter**

June 28, 2018

City of Gainesville General Government Purchasing 200 East University Avenue, Room 339 Gainesville, FL 32601 James Moore
Certified Public Accountants and Consultants

Re: Audit Services

Dear Members of the Auditor Selection Committee:

The opportunity to submit our proposal to provide audit services for the City of Gainesville (the City) for the fiscal years ending September 30, 2018 and 2019, with the option to extend the contract for up to two additional two-year terms, is a privilege and appreciated.

As a locally grown regional firm founded in Gainesville in 1964, we appreciate all that our city has to offer—a solid economy, beautiful natural spaces, a nationally known technology sector, thriving cultural scene, and premier higher education opportunities. We live, work, and play here, and we have a vested interest in the success of our community. We're also in tune with the issues and financial challenges you face. As such, in this proposal we would like highlight what makes us the best firm to perform the City's audit.

#### **Extensive Governmental Experience**

Over the years we have served more than 100 local governments throughout the state of Florida, and **our firm's Government Services Team includes individuals who work almost exclusively on engagements like yours.** These team members are entrenched in the government industry, both in the services we provide to governmental entities throughout Florida and because of our industry associations. The team also regularly undergoes formal training and skill development focused on the needs of local governments. Our understanding of the requirements and operations of government entities means the highest quality of service for you.

The City operates a regional transit system, golf course, community redevelopment agency, state housing investment partnership (SHIP), fire assessments, defined benefit pension plans, and OPEB trust funds. So it's also important to have an auditor with knowledge of these funding sources, restrictions, and unique accounting issues pertaining to these activities. James Moore has performed audits for several governments and organizations with these operations.

James Halleran, CPA, your Lead Engagement Partner, has more than 20 years of experience providing audit and consulting services to government organizations. He serves as a CAFR reviewer for the Government Finance Officers Association (GFOA), sits on the Technical Resource Committee for the Florida Government Finance Officers Association (FGFOA), and is an active committee member with the Florida Institute of CPAs (FICPA) and serves on the Steering Committee of its State & Local Government Section. He leads the firm's Accounting & Auditing Team and serves as an integral member of the firm's Government Services Team.

**Bob Powell, CPA,** your Quality Control Review Partner, has over 40 years of experience providing audit and consulting services to government entities and nonprofit organizations. He has extensive knowledge of OMB Uniform Grant Guidance and has been instrumental in developing procedures specific to auditing grants. A CPA in three states, he is a key member of the firm's Government and Accounting & Auditing Services Teams.

**Donna Brown, CPA,** your Single Audit Partner, has over 25 years of auditing and accounting experience. An integral member of the firm's Accounting & Controllership Services Team, she has in-depth knowledge of governmental accounting and financial procedures and has performed audit engagements for several area cities and governmental districts/organizations. She has also taught courses for the Florida Institute of Certified Public Accountants, the Florida Government Finance Officers Association on fraud and internal controls, auditing standards, and single audit requirements.



## Transmittal Letter

Because the City also participates in several single employer pension and OPEB plans, we're including Mike Sibley on your engagement team as your Employee Benefit Plan Audit Partner. A founding member of our EBP Services Team, Mike has extensive experience providing these audits.

#### The Importance of Information Technology and Your Audit

Technology's rapidly changing landscape directly impacts the audit environment and the manner in which your financial and proprietary information is stored. James Moore maintains a Technology Solutions Consulting department with professionals proficient in technologyrelated audit standards, risk assessment, and data extraction.

Because of the importance of IT and your audit, we have included a Certified Information Systems Auditor (CISA), Brendan McKitrick, on your engagement team to conduct a thorough IT assessment. Brendan is highly skilled in IT-related audit services, risk assessments, application controls, and data extraction, among other areas. We're sure that you'll find him to be a valued member of your audit team.

#### **Commitment to the City of Gainesville**

As seasoned auditors of governmental entities, we know management and elected officials expect the truth but hate surprises. That's why, in

mus Halleran

addition to the exit conference with management, we offer and encourage your governing board members to meet with our engagement team to answer your questions and address your concerns.

Outside of the engagement, we will maintain communication throughout the year, keeping appropriate personnel informed about reporting changes affecting them. We also encourage you to call us with questions regarding the engagement or your day-to-day activities; James Moore is committed to serving you in a timely and responsive manner. Additionally, we provide our government clients with free CPE credit throughout the year via webinars or in-person

What our proposal cannot convey is our sincere desire to work with the City of Gainesville. Our philosophy is simply stated—we believe our efforts should make a contribution to your success each year. We are confident that our services and support will exceed your expectations and prove to be the best value for you.

Sincerely,

James Halleran, CPA

#### See What They're Saying...

"The City is extremely pleased with its relationship with James Moore; their professionalism and integrity are second to none. The audit team that engages with the City is knowledgeable and organized. Communication is definitely one of their strongest qualities, which has allowed audits to flow smoothly/efficiently. Their approach/process allows Staff to deliver all required audit items seamlessly. James Moore has been absolutely superb! I would highly recommend James Moore."

**Bob Hoog** Mayor City of Cape Canaveral



### Firm Profile

James Moore & Company, P.L. (James Moore) was founded in Gainesville 1964 by James F. Moore. What began as a sole proprietorship has grown over the years to *a full-service regional firm* with a corporate office in Gainesville and additional locations in Daytona Beach, DeLand, and Tallahassee, Florida. We provide the traditional services of auditing, accounting, and business consulting, as well as non-traditional offerings such as agreed-upon procedures, decision validation services, Lean Six Sigma consulting, human resources solutions, technology solutions consulting, and more.

Your engagement will be performed out of our Gainesville office:

5931 NW 1st Street Gainesville, FL 32607 Phone: 352-378-1331 Fax: 352-372-3741

Email: James.Halleran@jmco.com (James Halleran), Donna.Brown@jmco.com (Donna Brown)

Regular Business Hours: Monday through Friday, 8:00 am - 5:00 pm

A breakdown of the number of employees by position in our offices is included below.

JAMES MOORE & CO., P.L.					
	FIRMWIDE	GAINESVILLE (CORP. OFFICE)	DAYTONA BEACH	DELAND	TALLAHASSEE
Members (Partners)	18	11	4	1	2
Managers	32	20	6	3	3
Accounting Staff	63	26	19	7	11
Accounting & Controllership Staff	15	10	3	1	1
<b>Technology Solutions Consulting Staff</b>	9	5	3	0	1
Administrative Staff	23	16	3	2	2
TOTAL	160	88	38	14	20
Governmental Audit Staff	90	50	24	1	15

We operate as one firm and not as separate and distinct offices with segregated duties; therefore, your engagement team includes our top personnel from our Gainesville, Daytona Beach, and Tallahassee offices. We accomplish this by employing cloud solutions to manage communication, effectively transferring documents electronically, and maintaining a secure Client Portal. We operate 100% electronically, which allows our staff to collaborate on everything they do, regardless of their location. We understand that utilizing the right technology improves business processes and increases efficiency and collaboration.







- Florida Trend ranked James Moore as one of the Top 25 Accounting Firms in Florida in 2014, 2015 and 2016.
- Accounting Today named James Moore a
   Best Accounting Firm to Work for in 2015 and 2016.
- INSIDE Public Accounting recognized James Moore as a Top 200 Firm since 2010 (eight years running!).



### Independence

James Moore adheres to all independence rules and interpretations of the AICPA, the State of Florida and the U.S. General Accounting Office's (GAO) *Government Auditing Standards*. Professional and personal relationships with clients that could raise any doubt as to the appearance of independence are constantly re-examined.

The firm and the employees to be assigned to your engagement are independent with respect to the City, as defined by generally accepted auditing standards in the United States of America and *Government Auditing Standards* as promulgated by the GAO. We have not had any professional relationships with the City for the past five years, and we agree to notify you of any professional relationships entered into during the period of this engagement that could affect our independence.





### License to Practice in the State of Florida

James Moore operates as a Florida Limited Liability Company. Following is a copy of our State of Florida Board of Accountancy Business License, which applies to each of the firm's offices. In addition, each individual assigned to your engagement is properly licensed to practice in the state of Florida.

James Moore has provided continuous auditing services for government organizations for more than 50 years.



STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

BOARD OF ACCOUNTANCY 240 NW 76TH DRIVE, SUITE A GAINESVILLE FL 32607 (850) 487-1395

JAMES MOORE & CO., P.L. 5931 NW 1ST PLACE GAINESVILLE FL 32607-2063

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto www.myfloridalicense.com. There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



DETACH HERE

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
BOARD OF ACCOUNTANCY

LIGENSE NUMBER
AD0015868
The ACCOUNTANCY CORPORATION
Named below IS LICENSED
Under the provisions of Chapter 473 FS.
Expiration date: DEC 31, 2019

JAMES MOORE & CO., P.L.
5931 NW 1ST PLACE
GAINESVILLE FL 32607-2063

ISSUED: 11/21/2017

DISPLAY AS REQUIRED BY LAW

SEQ# L1711210001157



#### **GOVERNMENT SERVICES TEAM**

Government entities are a cornerstone of our firm's practice. So our Government Services Team is entrenched in your industry, because understanding the issues you face is the key to helping you overcome them. These team members work primarily with government clients and maintain memberships in and contacts with prominent industry organizations.

James Moore has provided auditing services for over 100 local governments and related organizations. As a result of this experience, we thoroughly understand the workings of entities like yours and can perform your audit efficiently and thoroughly - resulting in a cost effective yet thorough engagement.

However, we're more than just a government auditor; we assist with all of the complexities associated with financial reporting and daily challenges. In addition to independent auditing services, solutions we provide include:

Federal & State Compliance Solutions Revenue Enhancement Audits

Financial Condition Assessments Needs Assessments - Financial & IT

Budget Development/Evaluation Rate Studies
Internal Control Analyses Audit Readiness

Elected Official Orientation Actuarial Report Interpretations

Comprehensive Annual Financial Reports Risk Management Assistance

New Standard Implementation Assistance Lean Six Sigma

Forensic Auditing Fund Balance Planning & Management

Decision Validation Agreed-Upon Procedures

Finance Director Solutions Comfort letters in connection with debt securities

James Halleran, your Lead Partner, currently serves on the GFOA's CAFR Review Committee, which reviews CAFRs of governmental entities to determine if they meet the reporting requirements necessary to obtain the Certificate of Achievement for Excellence in Financial Reporting.

He has also served on the FICPA Local Government Committee and the FGFOA Technical Resource Committee. In addition, he has taught at several FGFOA Conferences and local chapter meetings and is a frequent speaker throughout the state of Florida.





#### COMPREHENSIVE GOVERNMENT EXPERIENCE

Our firm has audited over 100 governmental entities (local and state), giving us in-depth knowledge of your needs and requirements. The following is a list of our relevant county/municipal government and authority audit experience. A complete list of our government experience is available upon request.

**COUNTIES** Chiefland Malabar Baker Crystal River Marco Island

Flagler Daytona Beach Melbourne (special project)

Hamilton **Daytona Beach Shores** Melbourne Beach

Union DeLand Midway Volusia Monticello Edgewater Wakulla Fernandina Beach Newberry

Flagler Beach New Smyrna Beach

**MUNICIPALITIES** Golden Beach Orange Park Altha **Grand Ridge Ormond Beach** Astatula **Green Cove Springs** Palm Coast Atlantic Beach Greensboro Port Orange Avon Park Greenville Quincy Bristol Hampton St. Marks

Bunnell St. Pete Beach Havana Callahan

**High Springs** Starke (special project) Cape Canaveral Hilliard Titusville Carrabelle Welaka **Inglis** Casselberry (special project)

Interlachen Williston Chattahoochee Lake Helen Winter Park

#### **AUTHORITIES AND OTHER SPECIAL DISTRICTS**

River to Sea Transportation Planning Organization Alligator Point Water Resources District

Seacoast Utility Authority **Bridge Harbor Community Development District** Southeast Volusia Area Advertising Authority Clay County Development Authority

Southwest Florida Water Management District Clay County Utility Authority Space Coast Transportation Planning Organization Cypress Head Golf Club (City of Port Orange, Florida)

St. Johns River Water Management District Daytona Beach Racing & Recreational Facilities District

St. Lucie West Services District Emergency Medical Foundation, Inc.

Suwannee River Economic Council, Inc. Federal Equitable Sharing & Law Enforcement Trust

Suwannee River Water Management District Florida Department of Community Affairs

Suwannee Valley Transit Authority Florida Governmental Utility Authority

Villages of Avignon Community Development District Gainesville Community Redevelopment Agency

Volusia Council of Governments Halifax Area Advertising Authority

Volusia County Industrial Development Authority Halifax Management System, Inc.

Volusia Soil & Water Conservation District

Volusia Water Alliance

Water Authority of Volusia

West Volusia Advertising Authority



Indian River Lagoon (IRL) Council

Putnam-Clay-Flagler EOC, Inc.

North Florida Broadband Authority

Northwest Florida Water Management District

#### SINGLE AUDIT EXPERIENCE

James Moore has extensive experience preparing single audits for government organizations in accordance with Government Auditing Standards, issued by the Comptroller General of the United States (Yellow Book), OMB Uniform Grant Guidance, the Florida Single Audit Act, and Rules of the Auditor General, Chapter 10.550.

We have performed single audits for the following governmental clients (current and former).

- Baker County
- City of Avon Park
- City of Bristol
- · City of Bunnell
- City of Carrabelle
- City of Cape Canaveral
- City of Crystal River
- City of Daytona Beach
- City of Daytona Beach Shores
- · City of DeLand
- City of Edgewater
- City of Flagler Beach
- City of Green Cove Springs
- City of High Springs
- · City of Monticello
- City of New Smyrna Beach
- · City of Ormond Beach
- City of Palm Coast
- City of Port Orange
- · City of St. Marks
- City of St. Pete Beach
- City of Titusville
- · City of Williston

- City of Winter Park
- Clay County Utility Authority
- Flagler County
- Hamilton County
- North Florida Broadband Authority
- Northwest Florida Water Management District
- Putnam-Clay-Flagler EOC, Inc.
- Space Coast Transportation Planning Organization
- St. Johns River Water Management District
- Southwest Florida Water Management District
- Suwannee River Water Management District
- Suwannee Valley Transit Authority
- Town of Altha
- · Town of Grand Ridge
- Town of Greensboro
- Town of Greenville
- Town of Havana
- Town of Orange Park
- Union County
- Volusia County
- Volusia Transportation Planning Organization
- Wakulla County
- Wakulla County School Board



#### CERTIFICATE OF ACHIEVEMENT FOR EXCELLENCE IN FINANCIAL REPORTING (CAFR)

James Moore has extensive experience in assistance with preparation of comprehensive annual financial reports and auditing governmental and nonprofit entities in accordance with Government Auditing Standards, issued by the Comptroller General of the United States (Yellow Book), OMB Uniform Grant Guidance, the Florida Single Audit Act, and Rules of the Auditor General, Chapter 10.550.

James Halleran, your Lead Partner, currently serves on the GFOA's CAFR Review Committee. This committee reviews CAFRs of governmental entities in order to determine whether a CAFR meets the reporting requirements necessary to obtain the Certificate of Achievement for Excellence in Financial Reporting.

Our government clients (current and former) that have participated in the Certificate of Achievement for Excellence in Financial Reporting Program are as follows:

- City of Avon Park
- City of Cape Canaveral
- · City of Daytona Beach
- City of Daytona Beach Shores
- City of DeLand
- City of Edgewater
- City of New Smyrna Beach
- · City of Ormond Beach
- City of Palm Coast
- City of Port Orange
- City of St. Pete Beach
- City of Titusville
- City of Winter Park
- County of Volusia
- Florida Governmental Utility Authority
- Seacoast Utility Authority
- St. Johns River Water Management District
- Southwest Florida Water Management District



#### **EXPERIENCE WITH RETIREMENT/PENSION PLANS AND SCHOOL DISTRICTS**



#### **RETIREMENT/PENSION**

Avon Park Firefighters' Pension Plan Avon Park Police Officers' Pension Plan Bunnell Firefighters' Pension Plan DeLand Firefighters' Pension Plan DeLand General Employees' Pension Plan DeLand OPEB Trust

DeLand Police Officers' Pension Plan Edgewater Firefighters' Pension Plan

Edgewater General Employees' Pension Plan

Edgewater Police Officers' Pension Plan

Flagler Beach Firefighters' Pension Plan

Flagler Beach Police Officers' Pension Plan

Green Cove Springs Police Officers' Pension Plan

Halifax Pension Plan

Holly Hill Police Pension Plan

Melbourne Beach Police Officers' Pension Plan

New Smyrna Beach Police Officers' and Firefighters'

Pension Plan

Orange Park Firefighters' Pension Plan

Orange Park General Pension Plan

Orange Park Police Officers' Pension Plan

Ormond Beach Firefighters' Pension Plan

Ormond Beach General Employees' Pension Plan

Ormond Beach Police Officers' Pension Plan

Palm Coast Firefighters' Pension Plan

Port Orange Firefighters' Pension Plan

Port Orange General Employees' Pension Plan

Port Orange Police Officers' Pension Plan

Titusville General Pension Plan

Titusville OPEB Trust

Titusville Police Officers' and Firefighters' Pension Plan

Winter Park Firefighters' Pension Plan

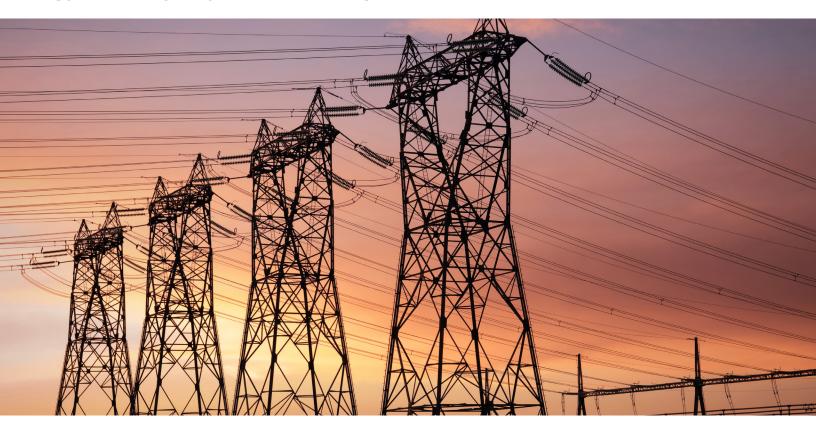
Winter Park Police Officers' Pension Plan

#### **SCHOOL DISTRICTS**

Alachua County Public Schools
Baker County Public Schools
Bradford County Schools
Gadsden County School Board
Leon County School District
St. Johns County School District
Wakulla County School Board



#### **COMPREHENSIVE UTILITY EXPERIENCE**



City of Atlantic Beach, Florida

City of Avon Park, Florida

City of Bristol, Florida

City of Cape Canaveral, Florida

City of Carrabelle, Florida

City of Chattahoochee, Florida

City of Chiefland, Florida

City of Crystal River, Florida

City of Daytona Beach, Florida

City of Daytona Beach Shores, Florida

City of DeLand, Florida

City of Edgewater, Florida

City of Flagler Beach, Florida

City of Green Cove Springs, Florida

City of Hampton, Florida

City of High Springs, Florida

City of Monticello, Florida

City of Newberry, Florida

City of New Smyrna Beach, Florida

City of Ormond Beach, Florida

City of Palm Coast, Florida

City of Port Orange, Florida

City of St. Marks, Florida

City of St. Pete Beach, Florida

City of Titusville, Florida

City of Williston, Florida

City of Winter Park, Florida

Alligator Point Water Resources District

Clay County Utility Authority

Flagler County, Florida

Florida Governmental Utility Authority

Seacoast Utility Authority

St. Lucie West Services District

Town of Altha, Florida

Town of Grand Ridge, Florida

Town of Greensboro, Florida

Town of Greenville, Florida

Town of Havana, Florida

Town of Hilliard, Florida

Town of Inglis, Florida

Town of Interlachen, Florida

Town of Orange Park, Florida

Volusia County, Florida



#### **AFFILIATIONS**

Our firm maintains national, statewide, and local memberships in professional organizations dedicated to both the accounting field and the business of government. That's why choosing James Moore as your accountant provides you with the close, personalized attention of a regional firm, backed by the additional resources, affiliations, and memberships of a larger international team.

#### **National & International Resources**

Our firm is a member of the American Institute of Certified Public Accountants (AICPA) and the AICPA Government Auditing Quality Center, Private Companies Practice Section, and Employee Benefit Plan Audit Quality Center. James Moore is also a member of AGN International, an association of independent accounting firms represented in more than 90 nations around the world, complementing our ability to serve our clients. This affiliation provides access to a wide array of resources, management tools, educational opportunities, and professional experience. Our connection with AGN International enhances our ability to support and better serve our clients through a continuous exchange of information and resources.





#### Statewide Affiliation

James Moore is also a member of the **Florida Institute of Certified Public Accountants (FICPA)**, the Florida Government Finance Officers Association (FGFOA), and various other trade associations related to the industries we serve.



#### **Governmental Organizations**

James Moore is a member in good standing of the following governmental accounting organizations.

- FICPA State and Local Government Section
- Government Finance Officers Association (GFOA)
- Florida Government Finance Officers Association (FGFOA)
- Big Bend Chapter of the FGFOA
- Volusia/Flagler Chapter of the FGFOA
- Nature Coast Chapter of the FGFOA
- North Central Florida Chapter of the FGFOA

- Space Coast Chapter of the FGFOA
- Florida League of Cities
- Volusia League of Cities
- Space Coast League of Cities
- Alachua League of Cities
- Northeast Florida League of Cities
- Suwannee River League of Cities
- Suncoast League of Cities





#### SIGNIFICANT ENGAGEMENTS

The following list details the five most significant current or recent government audits performed by our firm in the last five years.

NAME OF ENTITY	CONTACT	PARTNERS	SCOPE OF WORK	DATES	TOTAL HOURS
Volusia County	Donna de Peyster, Deputy County Manager/CFO 386-943-7054	James Halleran, Donna Brown, Zach Chalifour	Audit, single audit, CAFR, regional transit system, pension	2001 - present	1800
City of Titusville	Bridgette Clements, Finance Director 321- 567-3712	Zach Chalifour, James Halleran	Audit, single audit, CAFR, pension, OPEB	2017 - present	700
City of DeLand	Dan Stauffer, Finance Director 386-626-7077	Zach Chalifour, James Halleran	Audit, single audit, CAFR, pension, OPEB	2014 - present	600
City of Port Orange	Tracey Riehm, Finance Director 386-506-5700	Zach Chalifour, James Halleran	Audit, single audit, CAFR, pension, golf course	2013 - present	600
City of Ormond Beach	Kelly McGuire, Finance Director 386-676-3212	James Halleran, Mike Sibley	Audit, single audit, CAFR, pension	2002 - present	600

"Having been on the Volusia County Council for 18 years, James Moore & Co. presented us with the most thorough audit of my tenure. They are accessible and a pleasure to work with."

Frank Bruno, Jr. Former Chairman Volusia County Council





#### **PROPOSED STAFFING PLAN**

Successful engagement performance requires a strong, functional team. Our approach to selecting an engagement team is based on the need for close coordination, carefully-defined responsibilities, open lines of communication, and constant quality control throughout the engagement. We hire the best from around the state, bringing value to our partnership with clients.

All accountants assigned to your engagement are licensed to practice as certified public accountants in the state of Florida. Every team member has extensive experience serving governmental entities and at least 24 hours of governmental accounting and audit-related CPE. Their résumés are included on the following pages.

*James Halleran, CPA,* Lead Partner, will have complete and final responsibility for the audit, from planning to presentation of the financial statements. He is also responsible for ensuring the highest quality of client service and technical competence.

**Bob Powell, CPA,** Engagement Quality Control Review Partner, will perform the second partner review of the audit. He will also be available to the entire audit team for all aspects of the engagement.

**Donna Brown, CPA,** Single Audit Partner, will oversee the City's single audit. She will also be available to the entire audit team for all aspects of the engagement.

*Mike Sibley, CPA, LSS Certified,* Employee Benefits Plan Audit Partner, will perform the audit for the City's employee benefit plans.

*Jennifer Forrester, CPA,* Director, will be primarily responsible for supervising the engagement team from planning and fieldwork through financial statement delivery.

**Brendan McKitrick, CPA, CISA,** Manager/IT Audit Manager, will participate in and help manage all aspects of the audit, from planning, performance, and supervision of fieldwork to the preparation of financial statements and reports. He will also perform IT assessments, risk assessments, IT general controls, and other technology-related services.

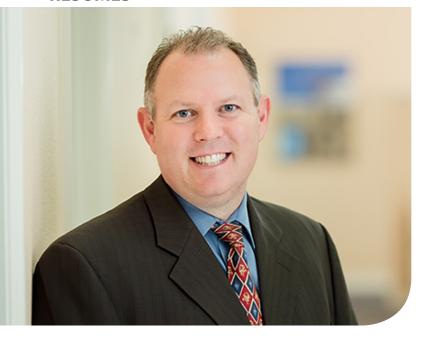
*Caitlan Walker, CPA,* Manager (Single Audit), will be responsible for the federal and state single audit testing over the City's compliance with grant rules and regulations in accordance with the Uniform Grant Guidance and the Florida Single Audit Act.

Anthony Walsh, CPA, and Dakota Spencer, CPA, Senior Accountants, will play a role in planning, performance and supervision of fieldwork, and preparation of the financial statements and reports.





#### **RÉSUMÉS**



#### **MEMBERSHIPS**

American Institute of Certified Public Accountants (Member of Not-For-Profit Section and Government Audit Quality Center)

Florida Institute of Certified Public Accountants (Steering Committee of the State & Local Government Section)

> Government Finance Officers Association (CAFR Reviewer)

Florida Government
Finance Officers Association
(Technical Resource
Committee and Instructor)

Volusia/Flagler Chapter of the Florida Government Finance Officers Association (Instructor)

> Northeast Florida League of Cities

Volusia League of Cities

Space Coast League of Cities

United Way of Volusia and Flagler Counties, Inc. (Past Chair and Past Treasurer)

Strategic Nonprofit Alliance Partnership, Inc., (Partner-in-Charge -Volusia/Flagler Group)

Rotary Club of Daytona Beach (Past Treasurer)

Port Orange/South Daytona Chamber of Commerce (Past Board Member)

Leadership Port Orange/ South Daytona Chamber Alumni

Volusia County Citizens Academy Alumni

#### JAMES HALLERAN, CPA LEAD PARTNER

James has more than 20 years of experience providing accounting and consulting services, with an emphasis on governmental and nonprofit auditing. He has indepth knowledge of Government Auditing Standards, the Florida Single Audit Act, and OMB Uniform Grant Guidance. He leads the firm's Accounting & Auditing Client Services Team and is a key member of our Government and Nonprofit Services Teams.

James is recognized statewide as an expert for governmental auditing and reporting. He currently serves on committees for the FICPA and the FGFOA. He is often called upon to teach training courses within the firm and for the FICPA and FGFOA. Additionally, he serves as a CAFR reviewer for the GFOA.

#### RELEVANT GOVERNMENT EXPERIENCE

Municipalities

Astatula
Avon Park
Bunnell
Cape Canaveral
Chattahoochee
Chiefland
Daytona Beach
Daytona Beach Shores
DeLand
Edgewater
Flagler Beach
Green Cove Springs
Havana

Havana
High Springs
Hilliard
Interlachen
Melbourne Beach

Midway

Newberry

New Smyrna Beach Orange Park Ormond Beach Palm Coast Port Orange South Daytona St. Pete Beach Titusville Welaka Winter Park

Counties
Baker
Flagler
Union

WIlliston

Volusia

(James's full experience list is available upon request.)

#### **EDUCATION & CONTINUING PROFESSIONAL EDUCATION**

James received a Master of Science in Taxation and a Bachelor of Science degree in Business Administration with a Major in Accounting from the University of Central Florida. He has exceeded the CPE requirements of the State Board, with classes specific to governmental and nonprofit auditing and as required by the U.S. Government Accountability Office.



### RÉSUMÉS

#### JAMES HALLERAN, CPA LEAD PARTNER

CDE COLIDCE TITLE
CPE COURSE TITLE
2018 AICPA GAQC Annual Update Webcast
Uniform Guidance Year 3: A Deeper Dive Into Challenging Audit Areas
The New NFP Financial Reporting Standard: Get Ready For It!
Procurement Under the Uniform Guidance: The Time is Now!
A&A Retreat (8 hrs)
New NFP Financial Reporting Standard: Top 5 Things Your Board Should Know!
Uniform Grant Guidance: Challenges, Best Practice and More
Understanding the New GASB OPEB
Local Government Accountability Update
Importance of the Government Wide Financials
Accounting Complexities Facing Local Governments
GASB Update
GASB Hot Topics
2017 OMB Compliance Supplement and Single Audit Update
Annual A&A Update (8 hrs)
2017 GAQC Annual Update Webcast
GASB 75 OPEB Implementation: Accounting & Auditing Considerations
NFP Functional Expense Allocation - Accounting & Auditing
Revenue Recognition - Pt 2
FASB Update for Private Companies and Not-for-Profit Organizations
Revenue Recognition - Part 1
Accounting & Auditing Retreat (8 hrs)
Annual Governmental GAAP Update
Applying FASB's New Not-for-Profit Financial Statement Standard
IN FOCUS: FASB Accounting Standards Update on Not-for-Profit Financial Statements
FGFOA Quarterly Seminar (Sept 2016)



#### **RÉSUMÉS**



#### **MEMBERSHIPS**

American Institute of
Certified Public Accountants
(Member of the
Government Audit
Quality Center)

Florida Institute of Certified Public Accountants (State & Local Government Section)

Alabama Institute of Certified Public Accountants

Georgia Institute of Certified Public Accountants

Government Finance
Officers Association

Florida Government Finance Officers Association

National Association of Accountants

Strategic Nonprofit Alliance Partnership (SNAP), Inc., (Founding Member)

> United Partners for Human Services, Inc. (Board Member)

## BOB POWELL, CPA QUALITY CONTROL REVIEW PARTNER

Bob has over 40 years of experience providing audit and consulting services to government entities, nonprofit organizations, and associations. A CPA in the sates of Florida, Georgia, and Alabama, he is a key member of the firm's Government and Accounting & Auditing Teams.

Bob has extensive knowledge of OMB Uniform Grant Guidance and has been intricately involved with audits of organizations that receive state and federal financial assistance subject to Government Auditing Standards. He has also been instrumental in developing procedures specific to auditing grants.

#### RELEVANT FLORIDA MUNICIPAL/COUNTY EXPERIENCE

**Municipalities** Midway Altha Monticello Bristol New Smyrna Beach Bunnell **Ormond Beach** Cape Canaveral Palm Coast Cedar Grove Port Orange Carrabelle Sopchoppy DeLand St. Marks Edgewater St. Pete Beach Fernandina Beach Titusville **Grand Ridge** Counties Greensboro Baker Greenville Flagler Havana Union Hilliard Volusia Melbourne Beach Wakulla

(Bob's full experience list is available upon request.)

#### **EDUCATION & CONTINUING PROFESSIONAL EDUCATION**

Bob received a Bachelor of Science in Accounting from the University of Alabama. He has exceeded the CPE requirements of the State Board, with classes specific to governmental and nonprofit auditing and as required by the U.S. Government Accountability Office.



### RÉSUMÉS

BOB POWELL, CPA
QUALITY CONTROL REVIEW PARTNER

CPE COURSE TITLE
Uniform Guidance Year 3: A Deeper Dive Into Challenging Audit Areas
A&A Retreat (8 hrs)
2017 Governmental Accounting and Auditing Update
The YellowBook from Beginning to End
A Practical Approach to Audit Documentation
2017 OMB Compliance Supplement and Single Audit Update 6/8/17
Annual A&A Update (8 hrs)
Accounting & Auditing Retreat (8 hrs)
The Single Audit from Beginning to End
2016 Governmental Accounting Auditing Update
Annual A&A Update



#### **RÉSUMÉS**



#### **MEMBERSHIPS**

American Institute of Certified Public Accountants (Member of the Government Audit Quality Center)

Florida Institute of Certified Public Accountants (State & Local Government Section) Florida Government Finance Officers Association

> Oak Hammock at the University of Florida, Board Member

## DONNA BROWN, CPA, MBA SINGLE AUDIT PARTNER

Donna serves clients involved with organizations that receive state and federal financial assistance subject to Government Auditing Standards, Florida Single Audit Act and OMB Uniform Grant Guidance. Her experience includes developing and implementing financial policies and procedures; monthly board presentations and financial reports; and, providing consulting services and assistance to management for special projects. She has also performed consulting services in the areas of internal controls and system design.

Donna has taught courses for the Florida Institute of Certified Public Accountants, the Florida Government Finance Officers Association, and various associations and community organizations on topics such as fraud and internal controls, board development, auditing standards and single audit requirements.

#### RELEVANT GOVERNMENT EXPERIENCE

Municipalities
Crystal River
High Springs
Williston

Interlachen

Schools

Welaka

Governmental Districts & School Boards

Alachua County Public

Baker County Public Schools (Internal Accounts)

Bradford County School

Board

St. Johns County School Board (Internal Accounts)

St. Johns River Water Management District

(Donna's full experience list is available upon request.)

#### **EDUCATION & CONTINUING PROFESSIONAL EDUCATION**

Donna received a Master of Business Administration from the University of North Florida and a Bachelor of Science degree in Accounting from the University of Florida. She has exceeded the CPE requirements of the State Board, with classes specific to nonprofit and governmental auditing and as required by the U.S. Government Accountability Office.



### RÉSUMÉS

**DONNA BROWN, CPA**SINGLE AUDIT PARTNER

CPE COURSE TITLE
Roundtable Discussion (Joint with A&A)
Accounting & Auditing Updates
Accounting & Auditing UpdatesContinues
Lease Accounting Changes-Are you Ready?
Annual Tax Update (8 hrs)
A&A Retreat (8 hrs)
Hiring to Win the Best
Managing & Reducing Past Due Receivables
Accepting the Right Clients
New NFP Financial Reporting Standard: Top 5 Things Your Board Should Know!
Building Client Partnerships
Implementing the Financial Statement Presentation Standard: Mastering the Most Difficult Challenges
Annual A&A Update (8 hrs)
Professional Skepticism
Implementing the New Not-for-Profit Standard-Practical Considerations
Florida CPA Ethics
NFP Functional Expense Allocation - Accounting and Auditing
Revenue Recognition Pt 2
2016 Federal Tax Update
Commonly Asked Questions About the Uniform Guidance and Yellow Book
AGN Study Group 23 Meeting in Cleveland
Applying FASB's New Not-for-Profit Financial Statement Standard
Lead NCF Making Meetings Matter & Value Proposition Day 1
Avoiding the Arrow: Risk Management for CPAs
Velocity's Leadership in Action
Annual A&A Update



#### **RÉSUMÉS**



#### **MEMBERSHIPS**

American Institute
of Certified Public
Accountants
(AICPA)
(Member of Government
Audit Quality Center and
Employee Benefit Plan
Audit Quality Center)

Florida Institute of Certified Public Accountants (FICPA) Volusia Manufacturing
Association
Board Member

State of Florida
Peer Review Committee

The Arc of Volusia (Former Chairman of the Board)

Strategic Nonprofit Alliance Partnership, Inc., (Member)

# MIKE SIBLEY, CPA, LSS BLACK BELT EMPLOYEE BENEFIT PLAN AUDIT PARTNER

Mike's experience includes a range of assignments in auditing, forensic investigations, litigation support, tax and consulting services. As a founding member of our Employee Benefit Plan Services Team, he has extensive experience providing audits of employee benefit plans. He also leads the firm's Lean Six Sigma practice, where he works closely with clients representing several industries.

Mike has spoken about topics addressing fraud, data extraction and internal controls at the Strategic Nonprofit Alliance Partnership (SNAP), the Florida Government Finance Officers Association (FGFOA), local FICPA chapters, and for the national Public Media Business Association.

#### RELEVANT EBP AUDIT EXPERIENCE

City of Cape Canaveral
City of DeLand
City of Flagler Beach
City of Lake Helen
City of Ormond Beach
City of Port Orange
Flagler County
Halifax Pension Plan
Halifax Management
Systems
Haven Recovery Center
403(b) Plan
Head Start of Pinellas
County, Inc. 401(k)

LifeSouth Community
Blood Centers, Inc. 403(b)
LifeSouth Retirement Plan
Madison County Hospital
401(k)
Okaloosa County
Shands Healthcare, Inc.
Employee Benefit Plans
SMA Behavioral Healthcare,
Inc., 403(b)
Stewart Marchman Center,
Inc. Tax Deferred Plan
403(b)
Volusia County

(Mike's full experience list is available upon request.)

#### **EDUCATION & CONTINUING PROFESSIONAL EDUCATION**

Mike received his Bachelor of Science in Business Administration from Saint Joseph's College in Maine, where he majored in accounting and minored in computer science. He received a Black Belt certification in Lean Six Sigma through the Quality Group and a Green Belt Certification through Ohio State University. He has exceeded the CPE requirements of the State Board, with classes specific to nonprofit and governmental auditing and as required by the U.S. Government Accountability Office.



### RÉSUMÉS

MIKE SIBLEY, CPA EMPLOYEE BENEFIT PLAN AUDIT PARTNER

CPE COURSE TITLE
A&A Retreat (8 hrs)
Annual A&A Update (8 hrs) 2017
Annual Governmental GAAP Update
Accounting & Auditing Retreat (8 hrs)
Annual A&A Update (8 hrs) 2016
Revenue Recognition Pt. 2
Revenue Recognition Pt. 1



#### **RÉSUMÉS**



#### **MEMBERSHIPS**

American Institute of
Certified Public Accountants
(Member of the
Government Audit
Quality Center)

Florida Institute of Certified
Public Accountants
(State & Local Government
Section)
Florida Government
Finance Officers Association

North Central Chapter of the Florida Government Finance Officers Association StartupGNV
(Formerly the
Gainesville Area
Innovation Network/GAIN)
The Florida Institute for the
Commercialization of Public

Empowering Women in Technology Start-Ups (Mentor)

Research

Danscompany of Gainesville, Inc. (Board Member)

## JENNIFER FORRESTER, CPA DIRECTOR

Jennifer's 15 years of experience with the firm includes work with clients in the government, nonprofit, technology, and higher education industries. She has worked with an extensive number of organizations that receive substantial federal and state assistance subject to OMB Uniform Grant Guidance and the Florida Single Audit Act.

Jennifer has been an invaluable resource to these organizations because of her ability to develop solutions to strengthen controls and improve financial reporting. She also has experience assisting her clients from other perspectives such as internal controls, segregation of duties, board development, and more.

#### RELEVANT GOVERNMENT EXPERIENCE

<u>Municipalities</u> <u>Governmental Districts&</u>

Chattahoochee <u>School Boards</u>

Chiefland Baker County School Board
Crystal River Bradford County School

High Springs Board

Inglis

Interlachen Newberry

Welaka

(Jennifer's full experience list is available upon request.)

#### **EDUCATION & CONTINUING PROFESSIONAL EDUCATION**

Jennifer received a Master of Accountancy and a Bachelor of Arts in Business Administration from the University of Florida. She has exceeded the CPE requirements of the State Board, with classes specific to governmental and nonprofit auditing and as required by the U.S. Government Accountability Office.



### RÉSUMÉS

## JENNIFER FORRESTER, CPA DIRECTOR

CPE COURSE TITLE
A&A Retreat (8 hrs)
Annual Governmental GAAP Update
Annual A&A Update (8 hrs)
Accounting & Auditing Retreat (8 hrs)
Annual Governmental GAAP Update
Annual A&A Update
Annual A&A Update



#### **RÉSUMÉS**



#### **MEMBERSHIPS**

American Institute of
Certified Public Accountants
(Member of the
Government Audit
Quality Center)

Florida Institute of Certified Public Accountants (State & Local Government Section)

Florida Government Finance Officers Association Information Systems Audit and Control Association (ISACA)

College Athletic Business Management Association (CABMA)

National Association of College and University Business Officers (NACUBO)

#### BRENDAN MCKITRICK, CPA, CISA MANAGER/IT AUDIT MANAGER

Brendan has over nine years of experience in the accounting industry. He works closely with organizations in a broad range of industries but focuses on governmental entities, where he provides not only financial statement audits but also a variety of IT-related audit services.

As a Certified Information Systems Auditor, Brendan stays current on technology related audit standards and focuses his career on providing IT assessments, risk assessments, IT general controls, application controls, data extraction, and related IT consulting services for his clients. He is also skilled in managing and monitoring the audit process, including planning meetings, testing, risk assessment, evaluation, and developing the engagement approach.

#### RELEVANT GOVERNMENT EXPERIENCEE

MunicipalitiesPalm CoastCape CanaveralPort OrangeChieflandSt . Pete BeachDeLandTampaFt. LauderdaleTitusville

High Springs Counties
Inglis Baker
Lakeland Union
Ormond Beach Volusia

(Brendan's full experience list is available upon request.)

#### **EDUCATION & CONTINUING PROFESSIONAL EDUCATION**

Brendan received a Master of Science in Information Systems and Operations Management and a Bachelor of Science in Accounting from the University of Florida. He has exceeded the CPE requirements of the State Board, with classes specific to governmental and nonprofit auditing and as required by the U.S. Government Accountability Office.



### **BRENDAN MCKITRICK, CPA**

**MANAGER/IT AUDIT MANAGER** 

CPE COURSE TITLE
Government Audits: Efficiencies, Best Practices and Common Deficiencies Part 2
Government Audits: Efficiencies, Best Practices and Common Deficiencies Part 1
Accounting & Auditing Research (4 hrs)
Annual A&A Update (8 hrs per year, three years)
Annual Governmental GAAP Update
Accounting & Auditing Research (4 hrs)
Accounting & Auditing Retreat (8 hrs)
Single Audit and Audit Software Efficiencies
What the GDPR Will Mean to Global Businesses
Threat Intelligence: How to Identify the Attacks that Matter Most
The State of Cybersecurity: An ISACA Perspective (three classes)
Social Engineering: Placing Obstacles on the Path of Least Resistance
Preparations Required in 2016 for Effective Breach Investigations
Prediction: Security Moves from Barrier to Main Benefit of Cloud Adoption
Flipping the Economics of Cyber Attacks
Cybersecurity: e-Commerce, Governance and Applied Certifications
A Critical Input and Output for Fast-Tracking Your Career
Understanding How Machine Learning Defends Against Zero-Day Threats
Top 10 Zero-Day Exploits of 2015
PCI DSS: Developing Robust Trojan Defenses
EU Regulation's Impact on Cyber Security - What is "state of the art"?
The Inverted Cloud of Operability
Protecting the Software Defined Data Center
Mitigate Attacks on Test and Development by Masking Sensitive Data
How to Get Away With Data (Exfiltration)
Ransomware: Breaking the Criminal Business Model
Protecting and Recovering Encrypted Data in Today's World
Key Lessons from the IT Audit Director Forums
Advancing your IT Audit Skills



#### **RÉSUMÉS**



#### **MEMBERSHIPS**

American Institute of
Certified Public Accountants
(Member of the
Government Audit
Quality Center)

Florida Institute of Certified Public Accountants (State & Local Government Section)

Volusia/Flagler Chapter of the Florida Government Finance Officers Association

Volusia League of Cities

Space Coast League of Cities

Volusia Young Professionals Group (Former Board Member)

Strategic Nonprofit Alliance Partnership, Inc., (Member)

Susan G. Komen Race for the Cure (Volunteer)

Beta Alpha Psi (Member)

Zeta Tau Alpha, Stetson University Chapter (Financial Advisor)

#### CAITLAN WALKER, CPA MANAGER (SINGLE AUDIT)

As a certified public accountant in the state of Florida, Caitlan serves as an auditor and trusted advisor to government entities, nonprofit organizations, and privately-held entities. As a result of her experience, she serves as a key member of the firm's Government and Nonprofit Services Teams.

Although Caitlan serves clients in a broad range of industries, her specialty is performing single audits and compliance testing for government entities. She also works extensively with transportation authorities and governments that operate mass transit systems. Additionally, she serves in a consulting capacity to help these entities better prepare for their external audits and preparation of financial statements.

#### **RELEVANT GOVERNMENT EXPERIENCE**

MunicipalitiesPalm CoastAvon ParkPort OrangeBunnellTitusvilleCape CanaveralCountiesDeLandUnionEdgewaterVolusia

Green Cove Springs <u>Transportation</u>

Lake Helen Space Coast Area Transit

Melbourne Beach Space Coast Transportation

New Smyrna Beach Planning Organization

**Ormond Beach** 

(Caitlan's full experience list is available upon request.)

#### **EDUCATION & CONTINUING PROFESSIONAL EDUCATION**

Caitlan received a Master of Accountancy and graduated Cum Laude with her Bachelor of Science degree in Business Administration from Stetson University. She has exceeded the CPE requirements of the State Board, with classes specific to governmental and nonprofit auditing and as requiredby the U.S. Government Accountability Office.



### RÉSUMÉS

CAITLAN WALKER, CPA MANAGER (SINGLE AUDIT)

A&A Retreat (8 hrs)  Annual Governmental GAAP Update  Cybersecurity Panel  Morning Announcements & Auditing Standards Update  AICPA Independence Exposure Draft: Entities Included in State and Local Government Financial Statements  Sampling Techniques  Top 10 Issues Auditors Should Focus On- GASB  OPEB Part II: Auditing OPEB Plans Under GASB 74  Uniform Guidance: Auditor Lessons Learned  OPEB Part 1: Accounting  Common Financial Reporting Deficiencies  Recent GASB Implementation Guidance-Beyond the Original Pronouncement  Horizon Topics from GASB  2017 OMB Compliance Supplement and Single Audit Update  Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Annual Governmental GAAP Update Cybersecurity Panel Morning Announcements & Auditing Standards Update AICPA Independence Exposure Draft: Entities Included in State and Local Government Financial Statements Sampling Techniques Top 10 Issues Auditors Should Focus On- GASB OPEB Part II: Auditing OPEB Plans Under GASB 74 Uniform Guidance: Auditor Lessons Learned OPEB Part 1: Accounting Common Financial Reporting Deficiencies Recent GASB Implementation Guidance-Beyond the Original Pronouncement Horizon Topics from GASB 2017 OMB Compliance Supplement and Single Audit Update Annual A&A Update (8 hrs) Compliance Auditing (8 hrs) Developing and Reporting Audit Findings Uniform Guidance Considerations: Challenging Compliance Areas Revenue Recognition - Pt 2 Revenue Recognition - Pt 1
Cybersecurity Panel  Morning Announcements & Auditing Standards Update  AICPA Independence Exposure Draft: Entities Included in State and Local Government Financial Statements  Sampling Techniques  Top 10 Issues Auditors Should Focus On- GASB  OPEB Part II: Auditing OPEB Plans Under GASB 74  Uniform Guidance: Auditor Lessons Learned  OPEB Part 1: Accounting  Common Financial Reporting Deficiencies  Recent GASB Implementation Guidance-Beyond the Original Pronouncement  Horizon Topics from GASB  2017 OMB Compliance Supplement and Single Audit Update  Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Morning Announcements & Auditing Standards Update  AICPA Independence Exposure Draft: Entities Included in State and Local Government Financial Statements  Sampling Techniques  Top 10 Issues Auditors Should Focus On- GASB  OPEB Part II: Auditing OPEB Plans Under GASB 74  Uniform Guidance: Auditor Lessons Learned  OPEB Part 1: Accounting  Common Financial Reporting Deficiencies  Recent GASB Implementation Guidance-Beyond the Original Pronouncement  Horizon Topics from GASB  2017 OMB Compliance Supplement and Single Audit Update  Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
AICPA Independence Exposure Draft: Entities Included in State and Local Government Financial Statements  Sampling Techniques  Top 10 Issues Auditors Should Focus On- GASB  OPEB Part II: Auditing OPEB Plans Under GASB 74  Uniform Guidance: Auditor Lessons Learned  OPEB Part 1: Accounting  Common Financial Reporting Deficiencies  Recent GASB Implementation Guidance-Beyond the Original Pronouncement  Horizon Topics from GASB  2017 OMB Compliance Supplement and Single Audit Update  Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Sampling Techniques Top 10 Issues Auditors Should Focus On- GASB OPEB Part II: Auditing OPEB Plans Under GASB 74 Uniform Guidance: Auditor Lessons Learned OPEB Part 1: Accounting Common Financial Reporting Deficiencies Recent GASB Implementation Guidance-Beyond the Original Pronouncement Horizon Topics from GASB 2017 OMB Compliance Supplement and Single Audit Update Annual A&A Update (8 hrs) Compliance Auditing (8 hrs) Developing and Reporting Audit Findings Uniform Guidance Considerations: Challenging Compliance Areas Revenue Recognition - Pt 2 Revenue Recognition - Pt 1
Top 10 Issues Auditors Should Focus On- GASB  OPEB Part II: Auditing OPEB Plans Under GASB 74  Uniform Guidance: Auditor Lessons Learned  OPEB Part 1: Accounting  Common Financial Reporting Deficiencies  Recent GASB Implementation Guidance-Beyond the Original Pronouncement  Horizon Topics from GASB  2017 OMB Compliance Supplement and Single Audit Update  Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
OPEB Part II: Auditing OPEB Plans Under GASB 74  Uniform Guidance: Auditor Lessons Learned  OPEB Part 1: Accounting  Common Financial Reporting Deficiencies  Recent GASB Implementation Guidance-Beyond the Original Pronouncement  Horizon Topics from GASB  2017 OMB Compliance Supplement and Single Audit Update  Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Uniform Guidance: Auditor Lessons Learned  OPEB Part 1: Accounting  Common Financial Reporting Deficiencies  Recent GASB Implementation Guidance-Beyond the Original Pronouncement  Horizon Topics from GASB  2017 OMB Compliance Supplement and Single Audit Update  Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
OPEB Part 1: Accounting  Common Financial Reporting Deficiencies  Recent GASB Implementation Guidance-Beyond the Original Pronouncement  Horizon Topics from GASB  2017 OMB Compliance Supplement and Single Audit Update  Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Common Financial Reporting Deficiencies  Recent GASB Implementation Guidance-Beyond the Original Pronouncement  Horizon Topics from GASB  2017 OMB Compliance Supplement and Single Audit Update  Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Recent GASB Implementation Guidance-Beyond the Original Pronouncement  Horizon Topics from GASB  2017 OMB Compliance Supplement and Single Audit Update  Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Horizon Topics from GASB  2017 OMB Compliance Supplement and Single Audit Update  Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
2017 OMB Compliance Supplement and Single Audit Update  Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Annual A&A Update (8 hrs)  Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Compliance Auditing (8 hrs)  Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Developing and Reporting Audit Findings  Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Uniform Guidance Considerations: Challenging Compliance Areas  Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Revenue Recognition - Pt 2  Revenue Recognition - Pt 1
Revenue Recognition - Pt 1
<u> </u>
Accounting Q Auditing Datroat (Q hrs)
Accounting & Auditing Retreat (8 hrs)
Annual Governmental GAAP Update
IN FOCUS: FASB Accounting Standards Update on Not-for-Profit Financial Statements
GFOA Quarterly Seminar: Sept 9 2016
Sampling in a Government Environment (Single Audits, Financial Statement Audits)
Tips for Conducting an Efficient Single Audit



CAITLAN WALKER, CPA MANAGER (SINGLE AUDIT)

#### **CONTINUING PROFESSIONAL EDUCATION (CONTINUED)**

CPE COURSE TITLE
How to Prepare for QCRs, Internal Inspections and Peer Reviews
Common Complex Accounting Issues
What's New With the Auditing Standards Setters
Morning Announcements & Introduction & The Audit Risks of Cybersecurity
Fraud Risks in the SLG Environment
Uniform Guidance Experiences in Implementation
Jumping Into the Uniform Guidance Audit Requirements
What's New in the Federal Clearing House
GASB: The Current State of Affairs and Looking Forward
Annual A&A Update



#### **RÉSUMÉS**



## ANTHONY WALSH, CPA SENIOR ACCOUNTANT

In his tenure with the firm, Anthony has worked on audits for a diverse group of government entities, nonprofits, direct service organizations, foundations, and athletic associations. His emphasis has been in investments and single audit work.

Prior to joining James Moore, Anthony spent several years on higher education accounting work at Stetson University while earning his undergraduate and graduate degrees. His focus was on enrollment management and financial aid processes.

#### **MEMBERSHIPS**

American Institute
of Certified Public
Accountants
(Member of the
Government Audit Quality
Center)

Florida Institute of Certified Public Accountants (State & Local Government Section) Florida Government
Finance Officers Association
(FGFOA)

Big Bend Chapter of the Florida Government Finance Officers Association

Strategic Nonprofit Alliance Partnership (SNAP), Inc.

#### RELEVANT GOVERNMENT EXPERIENCE

**Ormond Beach** Municipalities Port Orange Astatula St. Pete Beach Cape Canaveral Titusville DeLand Welaka Edgewater **Green Cove Springs** Counties **High Springs** Baker Lake Helen Union Malabar Volusia Melbourne Beach

(Anthony's full experience list is available upon request.)

#### **EDUCATION & CONTINUING PROFESSIONAL EDUCATION**

Anthony graduated with a Master of Accountancy and a Bachelor of Music from Stetson University. He has exceeded the CPE requirements of the State Board, with classes specific to nonprofit and governmental auditing and as required by the U.S. Government Accountability Office.



### KESUMES

ANTHONY WALSH, CPA SENIOR ACCOUNTANT

CPE COURSE TITLE
Government Audits: Efficiencies, Best Practices and Common Deficiencies Part 1
Annual A&A Update (8 hrs)
Risk Based Auditing (8 hrs)
Compliance Auditing (8 hrs)
Accounting & Auditing Research (4 hrs)
Preparing Financial Statements (4 hrs)
Basic Auditing II (8 hrs)
Single Audit Fundamentals, Part 3: Understanding and Testing Compliance Requirements
Single Audit Fundamentals, Part 4: Overview of Single Audit Reporting Requirements and Resources
Single Audit Fundamentals, Part 2: The Mysteries of Major Program Determination
Single Audit Fundamentals, Part 1: What is a Single Audit? A Basic Background and Overview



#### **RÉSUMÉS**



## DAKOTA SPENCER, CPA SENIOR ACCOUNTANT

Dakota has over three years of audit and single audit experience. He has worked with a wide range of clients including government entities, nonprofits, higher education organizations, healthcare companies, and commercial businesses. He is a key member of the firm's Government Services Team and Accounting & Auditing Team.

#### **MEMBERSHIPS**

American Institute
of Certified Public
Accountants
(Member of the
Government Audit Quality
Center)

Florida Institute of Certified Public Accountants (State & Local Government Section)

Strategic Nonprofit Alliance Partnership (SNAP), Inc.

#### **RELEVANT GOVERNMENT EXPERIENCE**

**Municipalities** 

**High Springs** 

St. Marks

**Governmental Districts** 

Southwest Florida Water Management District

(Dakota's full experience list is available upon request.)

#### **EDUCATION & CONTINUING PROFESSIONAL EDUCATION**

Dakota received his Master of Accountancy and his Bachelor of Business Administration from Kansas State University. He has exceeded the CPE requirements of the State Board, with classes specific to nonprofit and governmental auditing and as required by the U.S. Government Accountability Office.



### DAKOTA SPENCER, CPA

### SENIOR ACCOUNTANT

CPE COURSE TITLE
Government Audits: Efficiencies, Best Practices and Common Deficiencies Part 2
Government Audits: Efficiencies, Best Practices and Common Deficiencies Part 1
Basic Auditing II (8 hrs)
Preparing Financial Statements (4 hrs)
Accounting & Auditing Research (4 hrs)
PPC's Guide to Preparing Governmental Financial Statements-Course 3
GASB 75, OPEB Implementation - Accounting and Auditing Considerations (IW-704)
Fraud Auditing and Investigation
Multiple-Element Revenue Arrangements (Self-Study)
Analytical Fraud Detection
2016 A&A Annual Update
Audit Level 2 - July '15 Group A
Accounting Standards Update: 2015-02 Consolidation (IW-517)
Professional Ethics: The AICPA's Comprehensive Course
2016 Annual AICPA Employee Benefit Plan Conference Update (Self Study)
New In-Charge Training (Local Office)



## Partner, Supervisor, and Staff Qualifications and Experience

#### **CONTINUING PROFESSIONAL EDUCATION**

James Moore provides extensive training programs to ensure that our staff obtains the best Continuing Professional Education (CPE) possible. James Moore University was created in 1999 to develop structure and standardization of CPE based on an individual's public accounting experience, level, area of concentration, and office location. If individuals are involved in governmental accounting, a significant percentage of their CPE is attained in relevant governmental accounting courses. The members of James Moore elected a Board of Trustees for James Moore University consisting of the Managing Partner and Partner-in-Charge of Accounting and Auditing (James Halleran, your Lead Partner), Tax, Technology Solutions Consulting, and Accounting and Controllership with the provision that each of the firm's offices must have representation. Annually, a Chairman of the Board is elected by the firm's members. The Board has set certain goals for James Moore University, as follows:

#### **Continuing Goals:**

- Emphasis on technical training
- Identification of specific skills expected of personnel at the 0-5 year experience level
- Identification of specific training to provide personnel with the required skills
- Identification of specific training required to maintain existing skills
- Implementation of a training program with existing resources
- Encourage input from all personnel
- Prepare or acquire lesson plans for critical courses
- Develop system for retention and re-use of lesson plans
- Identify firm-wide vs. local office courses
- Identify qualified instructors
- Set time-tables to begin expanded program
- Adopt policies for external training

#### **Long-Term Goals:**

- Begin emphasizing training beyond technical (leadership, advanced marketing and sales, industry-specific, etc.)
- Develop annual curriculum (level-specific)
- Increased involvement by Mentors with external training
- Identify skills expected of personnel with more than five years' experience
- Identify specific training to provide persons with more than five years' experience with the skills needed

Our firm has adopted training policies that encourage development of skills useful to the office to which our experienced personnel are assigned (as well as the firm as a whole). We encourage all our personnel, and more particularly our experienced personnel, to develop an Individual Training Program (ITP) in conjunction with developing targets and goals with his or her Career Advisor. ITPs are for planning individual needs for November 1 to October 31 of each year, and are approved by the Partner-in-Charge of the office (emphasizing local office needs) as well as the Partner-in-Charge of the practice area in which the individual practices (emphasizing required technical skills and the need for firm-wide skills in certain areas).



### Partner, Supervisor, and Staff Qualifications and Experience

### **HIRING PHILOSOPHY & STAFF CONTINUITY**

#### **Hiring Philosophy**

The primary asset of any business is the quality and skill of its employees. Our firm employs top professionals with diverse accounting, financial, and personal backgrounds. All professional staff members are college graduates and most are CPAs. We recruit from universities and hire individuals in the upper 25% of their graduating class. Additionally, a substantial portion of our accountants have worked with national firms, providing additional training and experience to our firm.

As we hire top professionals throughout the state, we sometimes draw from multiple offices to ensure we assemble the best team for each engagement. This ultimately adds value to our partnership with clients. We have provided a breadth of engagement team members in this proposal to support your specific needs.

#### **Continuity**

We understand the benefit of continuity of all engagement personnel year after year. So we make every attempt to utilize the same personnel, which provides an intangible benefit to our clients and reduces the disruption to our client's operations.

Your engagement team will remain as consistent as possible and will always include experienced individuals who are knowledgeable about government entities. *We do not believe it is your responsibility to train our staff.* If changes to the engagement team become necessary, we will submit our request in writing for your approval.

#### Retention

Our staff turnover is very low compared to most CPA firms, averaging approximately 10% for all employees over the past three years. While we cannot guarantee the same individuals will be assigned to an engagement year after year, we do recognize the importance of assigning experienced staff to engagements. Each individual assigned has experience serving comparable organizations, has fund accounting and auditing experience, and has experience with nonprofit corporation tax returns.

#### **Communication**

To ensure that you receive continuous, client-centric service, our partners, managers, and staff will maintain open communication with the City of Gainesville not only for personnel changes, but for concerns throughout the year whenever necessary. These meetings will be held at a time convenient for you, causing minimal disruption to your organization. All management personnel with James Moore will be available for telephone calls, in-person meetings, and specific inquiries. One or more management personnel will be available for meetings with 24-hour notice.







ATTACHMENT A



#### CITY OF GAINESVILLE, FLORIDA

#### CONSULTANTS/FIRMS CERTIFICATION

RFP # CAUD-190002-DH for Professional Auditing Services

The City of Gainesville requires, as a matter of policy, that any Consultant or firm receiving a contract or award resulting from the Request for Proposals issued by the City of Gainesville, Florida, shall make certification as below. Receipt of such certification, under oath, shall be a prerequisite to the award of contract and payment thereof.

I (we) hereby certify that if the contract is awarded to me, our firm, partnership, or corporation, that no members of the elected governing body of City of Gainesville, nor any professional management, administrative official or employee of the City, nor members of his or her immediate family, including spouse, parents, or children, nor any person representing or purporting to represent any member or members of the elected governing body or other official, has solicited, has received or has been promised, directly or indirectly, any financial benefit, including but not limited to a fee, commission, finder's fee, political contribution, goods or services in return for favorable review of any Proposal submitted in response to the Request for Proposals or in return for execution of a contract for performance or provision of services for which Proposals are herein sought.

James Moore & Co., P.L.	
NAME OF BUSINESS	Sworn to and subscribed before me
BY: James Halleran	this Aday of
SIGNATURE	The same of the CC
James Halleran, CPA, Partner	2008
NAME & TITLE, TYPED OR PRINTED	Carol Ung Line
5004 NIM 4 + Pl	Signature of Notary Notary Public State of FLORIPA
5931 NW 1st Place	Notary Public, State of FLORIDA
MAILING ADDRESS	
Gainesville, Florida 32607 CITY, STATE, ZIP CODE	Personally Known OR Produced Identification
(352) 378-1331 TELEPHONE NUMBER	Type: NA
(352) 372-3741 FAX NUMBER	DUNS Number: 09 - 627 - 2292
James.Halleran@jmco.com EMAIL ADDRESS	Company Tax ID # <u>59 - 3204548</u>





#### **AUDIT APPROACH & PROCESS**

#### UNDERSTANDING OF THE SCOPE OF SERVICES TO BE PERFORMED

We understand the work to be performed, including an examination of financial statements, a financial audit and a compliance audit required by the Federal Uniform Grant Guidance and Rules of the Auditor General.

#### **LEAN CULTURE**

James Moore has adopted a Lean culture, developing Gold Standards that require we provide the best client-centric service possible. We have implemented Gold Standards for each phase of the audit process. As we go through each phase of the audit, we ask ourselves:

- 1. Does this provide value to our client?
- 2. Does this provide value to James Moore?
- 3. Does this meet a regulatory standard?

If a procedure or task does not meet one of these requirements, we do not spend our time on it and instead refocus our efforts to something that is of value to the client. Much of that focus ensures *frequent communication throughout the year*, which helps us to develop a robust risk assessment tailored to your organization, as well as serve as trusted advisors while business decisions are being made. We have found there are less surprises and work loops later in the process as a result of effective planning. For the purposes of this proposal, we summarized our audit process into three distinct phases: (1) Planning; (2) Fieldwork; (3) Reporting. A brief description of each phase is included on the following pages.



#### **AUDIT APPROACH & PROCESS**

Our methodology has been developed to comply with generally accepted auditing standards promulgated by the AICPA's Auditing Standards Board (U.S. GAAS) and, when applicable, Generally Accepted Government Auditing Standards (GAGAS). These auditing standards establish the overall objectives of the independent auditor and explain the nature and scope of an audit, and are also designed to enable the independent auditor to meet those objectives. The auditing standards stipulate the general responsibilities of the auditor, as well as the auditor's further considerations relevant to the application of those responsibilities to specific topics.

Additionally, as significant Federal and State grant expenditures are anticipated to continue, your audit is also subject to OMB Uniform Grant Guidance, *Audits of States, Local Governments, and Non-Profit Organizations*, as well as the Florida Single Audit Act.



#### **AUDIT APPROACH & PROCESS**

#### **PLANNING**

Continuance Considerations: Occurs 4-6 months before year-end. We consider items such as:

- Feedback received from previous audit exit conferences with management
- Meeting with management to discuss any significant or unusual activities that have occurred during the year
  or that are expected to occur within the year.

Pre-planning Conversations: Occurs 1-3 months before year-end. We inquire about items such as:

- Changes to intended services desired from our firm or the intended use of the financial statements
- Changes in management or other key staffing areas
- Impact of any recent accounting standards

These items are important for us in proactively planning for the nature, extent, and timing of the audit, but they also help us in serving as advisors, as well. All relevant conversations are shared with key engagement team members in a timely manner so that the entire team remains updated.

Formal Planning and Interim Procedures: Occurs near year-end. Procedures include:

- Establish preliminary planning materiality
- Develop detailed audit plan, to include:
  - Assessment of risk at the financial statement account balance level
  - Plan tests of controls, tests of compliance and substantive procedures
  - Communicate audit plan with all members of engagement team
- Perform initial data extraction analysis of key accounts and transaction classes
- Perform tests of controls and compliance
- Evaluate results of testing and, if necessary, modify the audit plan.

Internal controls are the steps put in place to provide reasonable assurance that the organization will achieve its objectives. These objectives fall into three categories:

- 1. Financial reporting
- 2. Operations
- 3. Compliance with laws and regulations.

Obtaining an understanding of the entity's internal controls is a fundamental part of understanding the entity and its environment. Although the process for obtaining an understanding of the entity's internal control is addressed here as a separate process, it is part of our risk assessment and may be performed concurrently with other risk assessment procedures.

The primary reason for understanding the entity's internal controls is the same as performing other risk assessment procedures: (1) to assess the risk of material misstatement, and (2) to design and perform further audit procedures.

Our understanding of the internal controls will include the following:

- The five interrelated components of internal control: (1) control environment, (2) risk assessment, (3) information and communication systems, (4) control activities, and (5) monitoring;
- The entity's selection and application of accounting policies; and
- The entity's use of information technology (IT).

In addition, we will develop an understanding of how the entity selects and applies its accounting policies and consider their appropriateness. This understanding will include (1) methods of accounting for significant and unusual transactions,



#### **AUDIT APPROACH & PROCESS**

(2) the effects of significant accounting policies in emerging or controversial areas for which consensus or authoritative guidance is lacking, (3) identification of new financial reporting standards and regulations pertinent to the entity, including how the entity will implement them, and (4) changes in the entity's accounting policies, including consideration of the reasons for, and the appropriateness of the changes.

The understanding of internal controls will include, at a minimum, the following:

- For significant classes of transactions: An understanding of the entity's processes and controls over the initiating, authorizing, recording, processing, and reporting of transactions.
- For material accounts: An understanding of reconciliation controls related to material accounts. We will develop our understanding of reconciliation controls related to material accounts even if the account is not part of a significant class of transactions. For example, we may not consider the property account to be a part of a significant class of transactions for a particular entity, but if the property account is material, we will still gain an understanding of applicable reconciliation controls.
- For significant or fraud risks: An understanding of the controls related to that specific risk.

We cannot evaluate the design of the controls by assessing individual controls in isolation. Rather, we will assess the controls in a transaction cycle as a group, as follows:

- 1. Obtain an understanding of the processes and flow of information through the transaction cycle.
- 2. Determine what can go wrong within the transaction cycle.
- 3. Determine whether the controls are sufficient to address the instances of what can go wrong within the transaction cycle.

In determining whether the controls in a process are designed effectively, we will use a top-down approach: one in which we first consider the design of entity-level controls relevant to the process and then consider the activity-level controls. The entity-level controls that generally have the most direct impact on the function of the activity-level controls are the controls related to monitoring and general controls for IT. The effectiveness of activity-level controls is significantly affected by the effectiveness of entity-level controls. For example, an entity may have poor segregation of duties in the accounts payable/cash disbursements area and may compensate for this deficiency through a thorough review and approval of each disbursement. If the entity has an effective control environment, general controls for IT that limit access to accounts payable applications to one or a few people, and monitoring controls to ensure that the review and approval process is functioning correctly, we may determine that controls over the accounts payable/cash disbursements function are adequately designed. On the other hand, if the entity does not have a strong control environment and does not monitor the review and approval process, we would conclude that controls over the accounts payable/cash disbursements process are not designed effectively.

Evaluating the design of internal controls requires experience and familiarity with accounting and financial reporting systems. The auditors obtaining an understanding of your internal controls will have sufficient knowledge and experience to effectively accomplish the objectives of this process.

During the Planning Phase the audit request list is updated based on our customized risk assessment. The request list is discussed with management at least 30 days before final fieldwork begins. We only ask for what we need, nothing more. A timeline of deliverables is agreed upon with management to ensure that fieldwork objectives and deadlines are met.

The request list also serves as an inventory of items. As you upload documents to our secure client portal, they are marked as "received" on the request list so all engagement team members are aware of what has been received and what is outstanding. Two weeks before final fieldwork, the Engagement Director or Audit Senior Accountant will follow up with management to make sure there are no questions or delays anticipated.

Please note: All planning work, including our risk assessment and tailored audit procedures, is completed and reviewed by the Partner using our collaborative review process before final fieldwork begins.



### **AUDIT APPROACH & PROCESS**

#### **FIELDWORK**

Specific procedures are tailored according to the risk assessment, using information gathered during the Planning Phase. We follow a collaborative review process. As audit work is performed, the Engagement Director and Partner are performing their review regularly, so that any comments can be discussed with the engagement team during fieldwork. Each member on the engagement team takes ownership and responsibility for the entire engagement. We have found this provides for a better quality output from the start; no additional clean-up following completion of fieldwork is needed to make our audit documentation meet required standards. When we leave the field, our goal is to have no or a minimal number of open items and a draft of the financial statements. Items completed during fieldwork include:

- Perform substantive testing of account balances
- Perform analytical procedures
- Draft the audit report and management letters

#### **REPORTING**

- Final review of the audit report and financial statements by Lead Partner
- Final review by Quality Control Review Partner
- Summarize results of work and findings
- Obtain management representations
- Engagement reporting to management and those charged with governance
- Exit conference with management to obtain feedback on the audit

Since we communicate regularly throughout the audit process, there will be no surprises when we issue our reports. The reports we issue will include:

- Our report on the financial statements
- Our report on internal control over financial reporting and on compliance and other matters
- If applicable, our report on compliance for each major federal program and state project and on internal control over compliance
- Our communication with those charged with governance
- Our management letter required by Chapter 10.550, Rules of the State of Florida, Office of the Auditor General

In addition to an exit conference with management, we encourage your governing/board members to meet with us prior to our formal presentation so we can go over all aspects of the audit report (including our findings and recommendations). We have found these meetings to be extremely beneficial in ensuring all of your questions and concerns are addressed, as well as foster meaningful communication between you and us.



#### **AUDIT APPROACH & PROCESS**

#### **Staffing Assignments and Levels**

The following staff levels are to be designated to each proposed segment of the engagement:

	PRELIMINARY PHASE	INTERIM PHASE	SUBSTANTIVE PHASE	COMPLETION & REPORTING PHASE
Partners	<b>✓</b>	$\checkmark$	<b>√</b>	$\checkmark$
Manager	✓	✓	✓	✓
Senior Accountant	<b>√</b>	$\checkmark$	<b>√</b>	$\checkmark$
Associate/Staff Accountant	-	$\checkmark$	<b>✓</b>	-
Technology Solutions Consulting	-	✓	-	-
Administrative	-	-	-	✓

#### **Statistical Sampling**

Individual sample sizes and tests will be selected based on the unique controls of significant transaction processes tested during the Preliminary Phase. Typically, such sample sizes will amount to no fewer than 40 transactions per process. While individual transactions are selected through sampling as a means of testing controls, our interim and year-end procedures will include significant data extraction procedures, which allow for an assessment to be performed of all transactions. Some audit areas in which sampling and/or data extraction procedures will be performed include non-payroll cash disbursements, payroll, and growth and resource management, among others.

#### **Extent of Computer Software**

We anticipate using our and your technology to the maximum extent possible in conducting our audits. To the extent possible, we will request schedules and other information in electronic form, either in spreadsheet format or as a direct download of information from your software. Such information expedites reviewing, sorting, and sampling and saves time for your staff because reports do not have to be derived manually or printed in bulk.

Our firm uses ProFx Engagement Software, which means we are nearly paperless. Use of this software enables us to perform a more meaningful audit, because our time can be spent on more important audit procedures as opposed to balancing out manual workpapers, posting manual adjusting entries, etc.

#### **Type & Extent of Analytical Procedures**

Analytical procedures are an additional integral part of our typical audit plan for you. In addition to our sampling and data extraction (sometimes in advance of such procedures as a means of identifying areas to focus on in data extraction efforts), analytical procedures serve as a key procedure that can indicate areas in which unusual activity may have occurred. While extensive analytical procedures are performed over the financial information, we also incorporate non-financial information to aid in our assessment of financial activity.



#### **AUDIT APPROACH & PROCESS**

#### **Internal Control Structure**

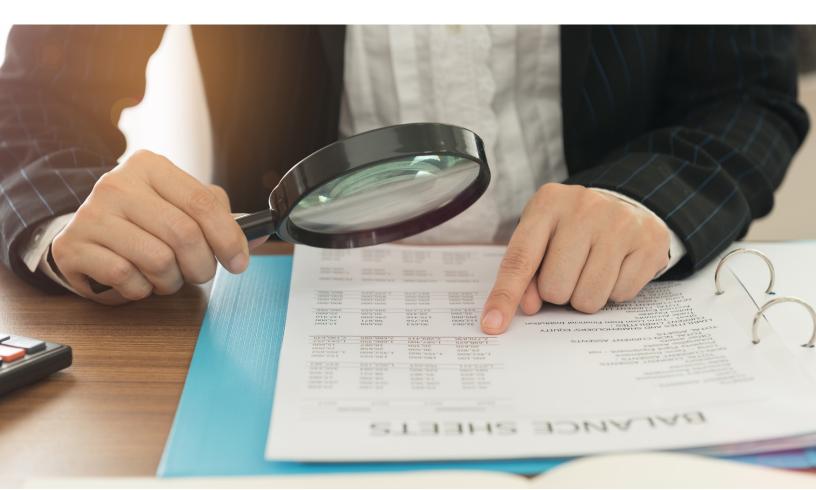
Walkthroughs of key internal control processes will be performed on an annual basis to document a thorough understanding of your internal control structure and assess any changes to internal controls. These walkthroughs will be performed in person with appropriate personnel. Additionally, as discussed earlier, the documentation of every internal control process is prepared and/or reviewed by at least one individual who is certified in Lean Six Sigma. While the primary goal of all internal control systems auditing is centered around the sufficiency of the controls, every process will be considered at a high level from an efficiency perspective in an effort to provide recommendations for any potential efficiencies that may be achievable.

#### **Determining Laws & Regulations Subject to Testing**

As part of obtaining reasonable assurance about whether your financial statements are free from material misstatement, we will perform tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. The identification of items deemed material for testing may arise from the reading of your debt agreements, grant agreements, minutes, inquiries of your management or legal counsel, or any other audit procedures.

#### **Drawing Audit Samples**

While some compliance tests are performed on an annual basis, the sizes of samples in any additional tests over compliance for larger populations could vary significantly depending on the nature, extent, and frequency of items in the total population. Any required sampling will be conducted in accordance with the applicable professional standards, as well as auditor judgment.





#### **USE OF TECHNOLOGY**

James Moore employs the use of CCH ProSystem Fx Engagement, a fully integrated, paperless audit and accounting software that enables audit firms to increase efficiency by automating workpaper preparation, management and workflow. We also employ paperless document storage for our tax return preparation processes.

The greatest efficiency in the use of ProSystem Fx Engagement is its capability to import and export client balances, data, and files from accounting software, Microsoft Word and Excel, as well as Adobe PDF software. Our experience is that the use of paperless technology contributes to the overall productivity and efficiency from the audit client's point of view.

We also use IDEA Data Analysis Software for various audit tests. This software enables us to download data directly from your accounting system, test 100% of selected transactions in certain instances, and apply Benford's Law (a statistical approach that highlights unusual transactions) and numerous other audit tests. We use this software to test cash disbursements, receivables, payroll, and journal entry transactions.

We anticipate using technology to the maximum extent possible in conducting our audits. We will request all schedules and other information in electronic form, either in spreadsheet format or as a direct download of information from your accounting system. This information expedites reviewing, sorting, and sampling and has proven to save time for your staff when reports do not have to be derived manually or printed in bulk.

During our audit engagement, our hardware and software information systems consultant professionals will be involved, helping our team to fully understand your hardware, software, and network environment. The importance of understanding your technological environment cannot be stressed enough. In addition to being required under Generally Accepted Auditing Standards, this knowledge allows us to fully consider the security and key controls of your technological environment, and the integrity of data to design the best and most efficient manner in which to audit individual transactions and account balances overall.

#### Communication

The engagement team has the capability to communicate via Skype for Business instant messaging software that allows users to chat either through typing or face-to-face video conferencing. It also allows users to share applications or screens, thereby allowing those who are reviewing materials to see a "live" screen. Having these communication tools in place helps to supervise the engagement team and address the engagement team's needs in a timely manner.

In addition, our firm created a Client Portal to provide our clients with a centralized, secure, location to upload and download documents. Several clients also requested this location be used to store electronic copies of documents they need the most (e.g., tax returns, financial statements, etc.). The firm's Client Portal is an extension of a secure method we have used throughout the past few years to send emails and sensitive documents (Sharefile).





## **Proof of Professional Liability Insurance**

#### **COVERAGE SUMMARY**

James Moore maintains insurance coverage for workers' compensation, general commercial liability, and professional liability. Listed below are the descriptions of these coverages. Copies of the declaration pages from current policies can be found on the following pages.

#### James Moore Workers' Compensation Insurance:

Producer - McGriff-Williams
Policy Date is from 10/31/2017 through 10/31/2018

Coverage amounts:

Bodily Injury by Accident: \$500,000 each accident

Bodily Injury by Disease: \$500,000 each employee

Bodily Injury by Disease: \$500,000 policy limit

#### James Moore General Commercial Liability Insurance:

Producer - McGriff Williams Insurance

Policy Date is from 10/31/2017 through 10/31/2018

Coverage amounts:

Each Occurrence: \$1,000,000 Aggregate: \$2,000,000

NOTE: This policy also includes Automobile Liability

Combined Single Limit: \$1,000,000

NOTE: This policy also includes Excess/Umbrella Liability:

Each Occurrence: \$4,000,000 Aggregate \$4,000,000

#### **James Moore Professional Liability Insurance:**

Producer - M.P. Caplice Insurance Group, LLC Policy Date is from 7/5/2017 through 7/5/2018

Coverage amounts:

Each Occurrence: \$5,000,000 Annual Aggregate: \$5,000,000

#### James Moore Automobile Liability Insurance:

Producer - McGriff Williams Insurance Policy Date is from 10/31/2017 through 10/31/2018

Coverage amounts:

Each Occurrence: \$1,000,000



# **Proof of Professional Liability Insurance**

### **CERTIFICATES**

ACORD® CERTIFICATE OF LIABILITY INSURANCE						E	DATE (MM/DD/YYYY)	
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.								
IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).								
PRODUCER	o the cer	inidate floraer in floa or 5	CONTACT NAME:	Semenajo	<i>)</i> ·			
McGriff-Williams Insurance 3501-A W. University Ave Gainesville FL 32607			PHONE (A/C, No, Ext)		1-7977 griffwilliams.c		: 352-50	5-2083
Gainesville FL 32007			ADDRESS: 1			RDING COVERAGE		NAIC#
			INSURER A:		rs Insurance			42587
James Moore & Co. P.L., Inc.	MOORE-1		INSURER B:		operty and Ca	asualty		42579
5931 NW 1st Place Gainesville FL 32607			INSURER D :					
			INSURER E :					
			INSURER F:					
THIS IS TO CERTIFY THAT THE POLICIES		E NUMBER: 1594709349	VE DEEM IO	CUED TO		REVISION NUMBER:	THE POI	IOV DEDIOD
INDICATED. NOTWITHSTANDING ANY RE CERTIFICATE MAY BE ISSUED OR MAY EXCLUSIONS AND CONDITIONS OF SUCH	EQUIREME PERTAIN,	NT, TERM OR CONDITION THE INSURANCE AFFORD	OF ANY CO	ONTRACT POLICIE	OR OTHER I S DESCRIBEI	DOCUMENT WITH RESPE	ECT TO	WHICH THIS
INSR LTR TYPE OF INSURANCE	ADDL SUBF	POLICY NUMBER	POI (MM/	LICY EFF //DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMI	TS	
A X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR	YY	ACPBPOD3036898989		)/31/2017	10/31/2018	EACH OCCURRENCE DAMAGE TO RENTED	\$ 1,000,0	
OCANIO-NACE COOK						PREMISES (Ea occurrence) MED EXP (Any one person)	\$ 5,000	10
						PERSONAL & ADV INJURY	\$ 1,000,0	000
GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$ 2,000,0	000
POLICY PRO- JECT LOC		-				PRODUCTS - COMP/OP AGG	\$ 2,000,6	000
A AUTOMOBILE LIABILITY  ANY AUTO		ACPBPOD3036898989	10/	)/31/2017	10/31/2018	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person)	\$ 1,000,0	000
OWNED SCHEDULED						BODILY INJURY (Per accident	ļ	
AUTOS ONLY HIRED AUTOS ONLY X AUTOS ONLY AUTOS ONLY						PROPERTY DAMAGE (Per accident)	\$	
B X UMBRELLA LIAB OCCUR		ACPCAP3036898989	10/	0/31/2017	10/31/2018	5.01.000.000.000	\$	
EXCESS LIAB OCCUR CLAIMS-MADE		1107 0711 00000000	1		1010112010	EACH OCCURRENCE AGGREGATE	\$ 4,000,0	
DED RETENTION \$						THOUSE OF THE STATE OF THE STAT	\$	500
A WORKERS COMPENSATION AND EMPLOYERS' LIABILITY		ACPWCD3036898989	10/	/31/2017	10/31/2018	PER OTH- STATUTE ER		
AND EMPLOTERS LIABILITY  ANYPROPRIETOR/PARTNER/EXECUTIVE  OFFICER/MEMBER EXCLUDED?	N/A					E.L. EACH ACCIDENT	\$ 500,00	0
(Mandatory in NH)  If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYE		
DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	\$ 500,00	0
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC	LES (ACORI	0 101, Additional Remarks Schedu	ile, may be attac	ched if more	space is require	ed)	1	
·	•	•				•		
		b						
CERTIFICATE HOLDER			CANCELL	LATION				
For Information Purposes  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN								
	ACCORDANCE WITH THE POLICY PROVISIONS.							
AUTHORIZED REPRESENTATIVE								
			Av	gene !	BLAL	20 ans		
			•	© 19	88-2015 AC	ORD CORPORATION.	All righ	its reserved.

ACORD 25 (2016/03)

The ACORD name and logo are registered marks of ACORD



# **Proof of Professional Liability Insurance**

### **CERTIFICATES**

ACORD® CERTIFICATE OF LIABILITY INSURANCE						E [		(MM/DD/YYYY) 05/2017		
CI BI	THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.									
lf	IPORTANT: If the certificate holder SUBROGATION IS WAIVED, subject is certificate does not confer rights t	to th	e ter	ms and conditions of th	e polic	y, certain p	olicies may i			
	DUCER				CONTA NAME:					
159	Affinity Insurance Services  PHONE (A/C, No, Ext):  FAX (A/C, No, Ext):  F-MAIL  FAX (A/C, No):									
на	tboro, PA 19040						URER(S) AFFOR	DING COVERAGE		NAIC#
					INSURE	RA: Contine	ntal Casualty	Company		20443
insu Ja	ames Moore & Co., P.L.				INSURE					
59	931 NW 1 <sup>st</sup> Place				INSURE					
G	ainesville, FL 32607				INSURE					
					INSURE	RF:				
				NUMBER:				REVISION NUMBER:		
IN CE	HIS IS TO CERTIFY THAT THE POLICIES DICATED. NOTWITHSTANDING ANY RE ERTIFICATE MAY BE ISSUED OR MAY KCLUSIONS AND CONDITIONS OF SUCH	QUIR PERTA	EMEI	NT, TERM OR CONDITION THE INSURANCE AFFORDI	OF AN' ED BY	Y CONTRACT	OR OTHER I	DOCUMENT WITH RESP	ECT TO	WHICH THIS
INSR LTR	TYPE OF INSURANCE	ADDL:	SUBR	POLICY NUMBER	DELIVI	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIM	ITS	
Σ	COMMERCIAL GENERAL LIABILITY	INOD	WVD	,		(MINISO) 1 1 1 1 7	(11117)	EACH OCCURRENCE DAMAGE TO RENTED	\$	
	CLAIMS-MADE OCCUR							PREMISES (Ea occurrence)	\$	
	<u> </u>							MED EXP (Any one person)	\$	
	GEN'L AGGREGATE LIMIT APPLIES PER:							PERSONAL & ADV INJURY  GENERAL AGGREGATE	\$ \$	
	POLICY PRO- JECT LOC							PRODUCTS - COMP/OP AGG		
	OTHER:								s	
	AUTOMOBILE LIABILITY							COMBINED SINGLE LIMIT (Ea accident)	\$	
	ANY AUTO OWNED SCHEDULED							BODILY INJURY (Per person)  BODILY INJURY (Per acciden	s t) s	
	AUTOS ONLY AUTOS NON-OWNED							PROPERTY DAMAGE	s s	
	AUTOS ONLY AUTOS ONLY							(Per accident)	S	
	UMBRELLA LIAB OCCUR							EACH OCCURRENCE	\$	
	EXCESS LIAB CLAIMS-MADE							AGGREGATE	\$	
	DED RETENTION \$ WORKERS COMPENSATION							PER OTH- STATUTE ER	\$	
	AND EMPLOYERS' LIABILITY  ANYPROPRIETOR/PARTNER/EXECUTIVE							PER OTH- STATUTE ER	s	
	OFFICER/MEMBER EXCLUDED?	N/A						E.L. DISEASE - EA EMPLOYE		
	If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE - POLICY LIMIT		
Α	Professional Liability			APL 625772965		07/05/2017	07/05/2018	\$5,000,000 per claim \$5,000,000 annual ag	gregate	
DESC	CRIPTION OF OPERATIONS / LOCATIONS / VEHIC	LES (A	CORD	101, Additional Remarks Schedu	le, may b	e attached if mor	e space is require	ed)	1	
CERTIFICATE HOLDER CANCELLATION										
	ames Moore & Co., P.L.							ESCRIBED POLICIES BE EREOF, NOTICE WILL		
	931 NW 1st Place ainesville, FL 32607							Y PROVISIONS.		
G	airicoville, FL J2001				AUTHO	MZZD REPXESE	NTATAL /	7		
					10	MINIC	acupi	ODD CORDODATION		

ACORD 25 (2016/03)

The ACORD name and logo are registered marks of ACORD



## **External Quality Control Review**

#### PEER REVIEW OVERVIEW

#### **Quality Control**

The firm has written procedures that address quality control with regard to independence, integrity, and objectivity; personnel management practices of hiring; assignment of personnel; professional development and advancement; acceptance and continuance of clients and engagements; engagement performance; and monitoring.

These procedures define the process to provide the firm with assurance that its personnel comply with applicable professional standards and the firm's standards of quality. It is our policy to follow the guidelines of the AICPA, FICPA, Financial Accounting Standards Board (FASB), Governmental Accounting Standards Board (GASB), and the Government Finance Officers' Association (GFOA).

#### **Peer Review**

James Moore is a member of the Center for Audit Quality of the AICPA, Private Companies Practice Section, Government Audit Quality Center, and Employee Benefit Plan Audit Quality Center. Our firm participates in the AICPA Peer Review Program triennially. We have participated in the peer review process since its initial year—long before it was required. The reviews are conducted by other certified public accounting firms and examine our systems of quality control for the accounting and auditing practice. Requirements under the Peer Review Program are stringent and provide for minimum standards in the following areas:

- Method of assigning personnel to engagements
- Hiring of qualified employees
- Supervision of staff personnel
- Independence policies & consultation policies (internal and external) on technical matters
- · Continuing professional development and training
- Advancement and promotion of personnel
- Acceptance and continuance of clientele
- Inspection reviews of quality control policies & procedures

James Moore has successfully completed 13 triennial peer reviews with no letters of comment or deficiencies ever reported. We underwent our fourteenth peer review early this year, and the report is still pending final acceptance and approval by the AICPA. Our thirteenth peer review report, dated January 22, 2015, can be found on the following page.

You will note that our peer review notes a "pass" rating, which is the best rating awarded. This peer review included a review of governmental engagements. In the peer review process, the peer review team evaluates and tests compliance with the firm's system of quality control. Significant instances of noncompliance normally result in a qualified report. We are strong advocates of the peer review process and self-regulation within the profession. In addition, James Moore conducts peer reviews of other firms throughout the country.

Although receiving a "pass" rating on our peer reviews are a source of great pride to us, what does it mean to you? It simply means that James Moore has a system of internal control that maximizes the quality of its people, procedures, and its ultimate product. Our firm requires its professional personnel to approach all engagements with objectivity and fairness. Personnel are particularly sensitive to the requirement for confidential treatment of any information obtained during the course of the audit prior to release of audit reports.

#### Federal or State Desk Reviews, Field Reviews & Disciplinary Actions/Litigation

The firm has had no reports or records of substandard work. There have been no federal or state desk reviews or field reviews of its audits. There have been no disciplinary actions or litigation taken or pending against the firm or any partners or employees of the firm by state regulatory bodies or professional organizations within the last three years or in the history of the firm.



### **Peer Review**

#### PEER REVIEW REPORT



#### SYSTEM REVIEW REPORT

January 22, 2015

To the Members
James Moore & Co., P.L.
and the AICPA National Peer Review Committee

We have reviewed the system of quality control for the accounting and auditing practice of James Moore & Co., P.L. (the firm) in effect for the year ended October 31, 2014. Our peer review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants. As a part of our peer review, we considered reviews by regulatory entities, if applicable, in determining the nature and extent of our procedures. The firm is responsible for designing a system of quality control and complying with it to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Our responsibility is to express an opinion on the design of the system of quality control and the firm's compliance therewith based on our review. The nature, objectives, scope, limitations of, and the procedures performed in a System Review are described in the standards at <a href="https://www.aicpa.org/prsummary">www.aicpa.org/prsummary</a>.

As required by the standards, engagements selected for review included engagements performed under *Government Auditing Standards*, audits of employee benefit plans, and examinations of service organizations (Service Organizations Control (SOC) 2 engagements).

In our opinion, the system of quality control for the accounting and auditing practice of James Moore & Co., P.L. in effect for the year ended October 31, 2014, has been suitably designed and complied with to provide the firm with reasonable assurance of performing and reporting in conformity with applicable professional standards in all material respects. Firms can receive a rating of pass, pass with deficiency(ies) or fail. James Moore & Co., P.L. has received a peer review rating of pass.



Jackson, Mississippi

One Jackson Place, Suite 500 P.O. Drawer 22507 Jackson, MS 39225-2507 Ph: 601-948-2924 Fx: 601-960-9154 www.HaddoxReid.com





#### **DRUG-FREE WORKPLACE FORM**

#### DRUG-FREE WORKPLACE FORM

The undersigned vendor in accordance with Florida Statute 287.087 hereb	by certifies that
James Moore & Co., P.L. (Name of Business)	does:

- Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, 1. possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- 2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for the drug abuse violations.
- 3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- 4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
- Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation 5. program if such is available in the employee's community, by any employee who is so convicted.
- 6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

B/dder's Signature (James Halleran)

June 28, 2018

Date



### **LIVING WAGE COMPLIANCE (EXHIBIT D)**

Exhibit D

### LIVING WAGE COMPLIANCE

See Living Wage Decision Tree (Exhibit C hereto)

Cł	ieck	one:

X	_	Wage Ordinance does not apply all that apply) Not a covered service Contract does not exceed \$100,000 Not a for-profit individual, business entity, corporation, partnership, limited liability company, joint venture, or similar business, who or which employees 50 or more persons, but not including employees of any subsidiaries, affiliates or parent businesses. Located within the City of Gainesville enterprise zone.
	_	Wage Ordinance applies and the completed Certification of Compliance with mg Wage is included with this bid.
NOTE:	If C	ontractor has stated Living Wage Ordinance does not apply and it is later

NOTE: If Contractor has stated Living Wage Ordinance does not apply and it is later determined Living Wage Ordinance does apply, Contractor will be required to comply with the provision of the City of Gainesville's living wage requirements, as applicable, without any adjustment to the bid price.



### PROPOSAL RESPONSE FORM - SIGNATURE PAGE (EXHIBIT E) - PAGE 1

Exhibit E

#### PROPOSAL RESPONSE FORM – SIGNATURE PAGE

(submit this form with your proposal)

TO:	200 E	f Gainesville, Florida ast University Avenue sville, Florida 32601			
PROJECT:	Professional Auditing Services for General Government				
RFP#:	#: CAUD-190002-DH				
RFP DUE DA	TE: Jun	ne 28, 2018			
Proposer's Legal	Name:	James Moore & Co., P.L.			
Proposer's Alias/	/DBA:	_N/A			
Proposer's Address		5931 NW 1st Place			
		Gainesville, FL 32607			
PROPOSER'S R Name:		NTATIVE (to be contacted for additional information on this proposal)  Halleran Telephone Number 386-257-4100 x.4434			
Date:	June 2	8, 2018 Fax Number <u>386-252-0209</u>			
<u>ADDENDA</u>		Email address <u>James.Halleran@jmco.com</u>			
The Proposer he to these Specifica		nowledges receipt of Addenda No.'s,,			
<b>TAXES</b>					
by City of Gaine from taxes for e	esville, are equipment are are ap	any applicable Federal, State and Local sales and use taxes, which are to be paid e included in the stated bid prices. Since often the City of Gainesville is exempt and materials and services, it is the responsibility of the Contractor to determine plicable. The Contractor is liable for any applicable taxes which are not included			
LOCAL PRE	FEREN	NCE (check one)			
Local Preference	requested	: X YES □ NO			
A copy of your I local preference		ax receipt and Zoning Compliance Permit should be submitted with your bid if a ed.			
QUALIFIED	LOCA	L SMALL AND/OR DISABLED VETERAN BUSINESS			
STATUS (cho	eck one	1			
		as a Local Small Business in accordance with the City of Gainesville Small gram? (Refer to Definitions)			





LIVING WAGE COMPLIANCE See Living Wage Decision Tree (Exhibit C hereto)

### PROPOSAL RESPONSE FORM - SIGNATURE PAGE (EXHIBIT E) - PAGE 2

### Check One: Χ Living Wage Ordinance does not apply (check all that apply) Not a covered service Contract does not exceed \$100,000 Not a for-profit individual, business entity, corporation, partnership, limited liability company, joint venture, or similar business, who or which employees 50 or more persons, but not including employees of any subsidiaries, affiliates or parent businesses. Located within the City of Gainesville enterprise zone. Living Wage Ordinance applies and the completed Certification of Compliance with Living Wage is included with this bid. If Contractor has stated Living Wage Ordinance does not apply and it is later determined Living Wage Ordinance does apply, Contractor will be required to comply with the provision of the City of Gainesville's living wage requirements, as applicable, without any adjustment to the bid price. SIGNATURE ACKNOWLEDGES THAT: (check one) X Proposal is in full compliance with the Specifications. Proposal is in full compliance with specifications except as specifically stated and attached hereto. Signature also acknowledges that Proposer has read the current City of Gainesville Debarment/Suspension/Termination Procedures and agrees that the provisions thereof shall apply to this RFP. (CORPORATE SEAL) ATTEST: PROPOSER: allerar Signature Signature By: By: James Halleran Title: CPA and Partner CAROL ANN CINI MY COMMISSION # FF232171



**EXPIRES May 18, 2019** FloridaNotaryService.com



#### **ADDENDUM 1 SIGNATURE PAGE**

CAUD-190002-DH Professional Auditing Services

Answer:

See attachments for reports.

The total bid was a lump sum \$105,000 for the first year (FY17), so there was no breakdown in

the RFP.

However, internally when we prepared the PO, Finance broke it down as follows to charge the appropriate Funds:

001-General Government:	\$82,000
604-Gen Pen:	4,000
607/608-Consolidated:	4,000
358-WSPP	4,000
111-CRA:	5,000
601-Retiree Health	<u>6,000</u>
Total Contract	\$105,000

ACKNOWLEDGMENT: Each Proposer shall acknowledge receipt of this Addendum No. 1 by his or her signature below, and a copy of this Addendum to be returned with proposal.

#### CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 1 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER:

James Moore & Co., P.L.

BY:

(James Halleran, CPA and Partner)

DATE:

June 28, 2018





CAUD-190002-DH Professional Auditing Services

ACKNOWLEDGMENT: Each Proposer shall acknowledge receipt of this Addendum No. 2 by his or her signature below, and a copy of this Addendum to be returned with proposal.

#### CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 2 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER:

James Moore & Co., P.L.

BY:

DATE:

June 28, 2018





#### **ADDENDUM 3 SIGNATURE PAGE**

CAUD-190002-DH Professional Auditing Services

#### ADDENDUM NO. 3

CITY OF FLORIDA

Date:

June 25, 2018

Bid Date: June 28, 2018

at 3:00 P.M. (Local Time)

RFP Name: Professional Auditing Services for General Government

Bid No.: CAUD-190002-DH

NOTE:

This Addendum has been issued only to the holders of record of the specifications.

The original Specifications remain in full force and effect except as revised by the following changes which shall take precedence over anything to the contrary:

#### Please find attached: 1.

- a) Copy of the black-out period information (Financial Procedures Manual Section 41-423 Prohibition of lobbying in procurement matters)) distributed during non-mandatory pre-bid meeting.
- b) Copy of the non-mandatory pre-proposal sign in sheet (not included in Addendum No. 2)

The following are answers/clarifications to questions received after the non-mandatory pre-bid conference:

2. Question: What were the audit fees for the year ending 9/30/2014, 9/30/2015 and 9/30/2016 audits? Answer: Audit Fees for General Government audit segment were:

> FY14 \$104,660 \$106,295 FY15

**FY16** \$107,099

ACKNOWLEDGMENT: Each Proposer shall acknowledge receipt of this Addendum No. 3 by his or her signature below, and a copy of this Addendum to be returned with proposal.

#### CERTIFICATION BY PROPOSER

The undersigned acknowledges receipt of this Addendum No. 3 and the Proposal submitted is in accordance with information, instructions, and stipulations set forth herein.

PROPOSER:

James Moore & Co., P.L

BY:

(James Halleran, CPA and Partner)

DATE:

June 28, 2018

Addendum #3-1



#### CITY OF GAINESVILLE BUSINESS TAX STATEMENT



#### CITY OF GAINESVILLE

Customer Copy

## BUSINESS TAX STATEMENT TAX YEAR BEGINS OCTOBER 1, 2017

TREASURY DIVISION OF THE DEPARTMENT OF FINANCE

btmail@cityofgainesville.org

**BUSINESS TAX NO.** 15730

BUSINESS NAME AND MAILING ADDRESS

8/31/2017

JAMES MOORE & CO., P.L. ATTN: JOSHUA KIMMELL 5931 NW 1ST PL GAINESVILLE, FL 32607

**BUSINESS LOCATION** 

5931 NW 1ST PL

**BUSINESS PHONE** 352-378-1331

BUSINESS F-MAIL

joshua.kimmell@jmco.com

Based on your most recent information update, the following is an estimate of your taxes due. These amounts may change if your information has changed.

CATIBEORY	DESCRIPTION	PAXIEE
1000	STATE LICENSE/CERTIFICATION REQUIRED	\$0.00
1001	FICTITIOUS NAME REQUIREMENT	\$0.00
1870	ACCOUNTANT/AUDITOR	\$525.00
9905	PARTIAL PAYMENT	\$0.00
	TOTALTAXADUE ON ORBEFORE 10/2/2017	\$525.00

#### **BUSINESS TAX ACCOUNT INFORMATION VERIFICATION**

Before making payment, verify that the Business Location, Mailing Address, Business Phone, and Business Email above are correct. If changes need to be made, please call (352) 334-5024.

#### METHODS OF PAYMENT

IO SF "ONLINE SERVICES"), OR 1. PAY ONLINE AT http://www.cityofgainesville.c 2. IN PERSON OR COURIER DELIVERY AT CL / L JNIVERSITY AVE., 3RD FLOOR, GAINESVILLE, FL 32601. MONDAY THROUGH FRIDAY FROM 8AM TO 5PM (DO! OT IAI ... ALL ... ALL ... Y ENTS TO THIS ADDRESS)

3. MAILING ADDRESS: PO BOX 490, STA. 47, GAINESVILLE, FL 32627. MAKE CHECKS PAYABLE TO: CITY OF GAINESVILLE

#### PENALTIES FOR LATE PAYMENTS (Receipt based on online payment time stamp)

Fee schedules based on receipt date:	Penalty	Total due
Received on or after October 3, 2017, but before November 1, 2017	\$52.50	\$577.50
Received on or after November 1, 2017, but before December 1, 2017	\$78.75	\$603.75
Received on or after December 1, 2017, but before January 1, 2018	\$105.00	\$630.00
Received on or after January 1, 2018	\$131.25	\$656.25

Payments not received on or before Friday, March 31, 2018 will be assessed an additional STATUTORY PENALTY OF \$250.

#### APPROVED BY FINANCE DIRECTOR

Florida Statutes require the City to obtain certain documentation PRIOR to the issuance of a business tax receipt. Please e-mail (btdocs@cityofgainesville.org) or fax (352-393-8316) the following documentation:

- A copy of the current fictitious name registration or completed affidavit
- A copy of the current state certificate, registration or license for each licensed professional

If your business does not have current copies of the required documentation on file with the City, you will NOT receive a business tax receipt. You may pay your business tax online prior to submitting the required documents, and a business tax receipt will be e-mailed to you after the required documents are received and verified.

ALL CITY, STATE AND FEDERAL REQUIREMENTS MUST BE MET IN ORDER TO LEGALLY OPERATE A BUSINESS, PROFESSION OR OCCUPATION WITHIN THE CORPORATE LIMITS OF GAINESVILLE, FLORIDA. PAYMENT OF BUSINESS TAXES AND A RECEIPT FOR PAYMENT DO NOT IMPLY THAT A BUSINESS HAS COMPLIED WITH ANY OR ALL OTHER RELEVANT STATUTORY AND REGULATORY PROVISIONS. THE CITY OF GAINESVILLE DOES NOT REFUND BUSINESS TAXES PAID IN ERROR UNLESS THE ERROR IS A CLERICAL MISTAKE MADE BY THE CITY.

If you have any questions about the Business Tax requirements or process, email btmail@cityofgainesville.org or call 352-334-5024

Thank you for doing business in the City of Gainesville!



#### **ZONING COMPLIANCE PERMIT**

James Moore has a zoning compliance permit already on file; we did not have a copy at our office, however, so we completed the online form provided to us by Francine N. Sutton on June 25. The following pages document the approval confirmation for this form.

Hoge, Michael J.

ZC-18-00179

JUN 26 2018

From: Mimms, Dean L.

**Sent:** Tuesday, June 26, 2018 10:41 AM

To: Hoge, Michael J.

Cc: Sutton, Francine N; Paulson, Kara P

**Subject:** RE: Zoning Verification Form - Charles Westfall

That was easy – thanks for making it so!

Dean

Dean L. Mimms, AICP, Planning Consultant Department of Doing City of Gainesville, FL PO Box 490, Station 11 Gainesville, FL 32627

(352) 393-8688 direct. Main no. (352) 334-5022

mimmsdl@cityofgainesville.org

From: Hoge, Michael J.

**Sent:** Monday, June 25, 2018 4:53 PM

To: Mimms, Dean L.

Cc: Sutton, Francine N; Paulson, Kara P

Subject: FW: Zoning Verification Form - Charles Westfall

From: Charles Westfall [mailto:cogplanning@cityofgainesville.org]

Sent: Monday, June 25, 2018 4:44 PM

To: COGPlanning

Subject: Re: Zoning Verification Form - Charles Westfall



#### **ZONING COMPLIANCE PERMIT**



#### **Zoning Verification Form**

Name of Business James Moore & Co., P.L.

Business Address Street Address: 5931 NW 1st Place

Zip Code: 32607

Business Phone # (352) 378-1331

Business Website www.jmco.com

Proposed Use of Premises or Business Type James Moore is a full-service, regional accounting and business consulting firm. Services offered include accounting

& controllership, audit & assurance, tax

consulting/preparation, business advisory, process improvement, human resources consulting, technology

services consulting, and more.

Files May Be Uploaded to Assist Description

Business Mailing

Street Address: 5931 NW 1 Place

Address State: Florida Zip Code: 32607

Business Owner/Agent

Charles Westfall

Owner/Agent

Phone

(352) 378-1331

Owner/Agent E-

mail

Chuck. Westfall@jmco.com

I understand that I must comply with the current Florida Building Code through the Building Inspections Department (352) 334-5050, the current Florida Fire Prevention Code through the Gainesville Fire Rescue Risk Reduction Bureau (352) 334-5065, and obtain any necessary permit for

construction and remodeling.

I understand that I must obtain a Local Business Tax Receipt (Business License) through the Finance Department (352)

334-5024.



#### **ZONING COMPLIANCE PERMIT**

Signature (depending on your device, use your mouse, stylus, or finger to sign)



Parcel Number(s) 06655-027-004

Zoning District OF

Use Classification Office

Murphy Wellfield

Protection

No

N/A

Wellfield Permit Required

Parking Standard for Vehicles

1 space per 300 SF

Parking Standard for Bicycles

10% of vehicle standard

Parking Standard

for N/A

Motorcycle/Scooter

Comments or Conditions

Reviewed By/Date Dean Mimms, AICP, Planning Consultant. June 26, 2018



## **Appendix**

### **IMAGE SOURCES**

#### **Cover Top Left Image:**

Creative Commons [Online image]. Retrieved June 25, 2018 from https://en.wikipedia.org/wiki/Lake\_Alice\_(Gainesville,\_Florida)

#### **Cover Top Right Image:**

Taken by Janice Kaplan on June 22, 2018

#### **Cover Middle Image:**

Taken by Janice Kaplan on June 22, 2018

#### **Cover Bottom Image:**

Taken by Janice Kaplan on June 22, 2018

