## **Lot #10 - Status of Contract**

Prepared by Erik A.Bredfeldt

LEGISTAR # AUGUST 2, 2018

#### **Background**

- Staff releases Request for Proposal (RFP) for mixed use development of Lot #10 in September 2017
- Staff ranks two proposals with EDA Engineers-Surveyors-Planners Inc. ranked #1 for hotel and restaurant proposal...Commission accepts ranking in January, 2018
- Staff negotiates with EDA/1+1=3 of Gainesville,
   LLC in ensuing months and reviews several contract iterations
- EDA/1+1=3 of Gainesville, LLC seeks City
   participation regarding several business terms

### **Current Contract Features**

- Purchase price of \$2,340,000
- Due diligence is 120 days following effective date with \$50,000 deposit refundable if not moving forward
- Parking to be procured by Developer relative to City's SW Parking Garage
- Development of 120-140 Hyatt Place or other full service hotel with 2 restaurants and meeting space
- City provided environmental indemnity and escrow in case of required remediation

# Outstanding Business Term issues

- Additional Contribution to environmental escrow
- Participation in Storm water treatment improvements
- Participation in utility connection fees
- Relocation of 2<sup>nd</sup> Avenue SW bus stop

#### Recommendation

Review agenda item matrix and provide appropriate direction.