

## Where we thought we would be

### As Presented in FY19 Budget

- Declining cash & reserve balances
- Continued withdrawals from Rate Stabilization Fund (RSF)
- Increasing leverage

Rate Projections FY19 Budget Process (GFT @ \$38.285M)					
	FY20	FY21	FY22		
Electric	4.00%	2.65%	2.25%		
Water	1.00%	1.00%	1.00%		
Wastewater	4.75%	4.00%	3.00%		
Gas	0.00%	0.00%	0.00%		

Bill Amount (based on average usage)							
	FY19 FY20 FY21 FY2						
Electric 800 kWh	\$101.21	\$104.66	\$107.21	\$109.55			
Water 5 kgal	\$23.00	\$23.21	\$23.43	\$23.65			
Wastewater 4 kgal	\$34.30	\$35.93	\$37.35	\$38.49			
Gas 20 therms	\$30.26	\$30.40	\$30.54	\$30.68			
Total	\$188.77	\$194.20	\$198.53	\$202.37			
Change		\$5.43	\$4.33	\$3.84			



# Steps to Improve GRU's Financial Position

### FY20 Approach

- Reduced debt service FY20–FY21 by \$23.5 million
- Reduced O&M FY20—FY21 by \$21 million
- Instituted Cash Balance Policy
  - Changed reserve requirements between systems
- Proposed \$6 million reduction in GFT



## A Few Changes to the Plan

### FY20 Approach – update

- GFT reduction limited to either \$3 million, \$1.5 million or flat
  - Results in the need for a minimum of a 5% increase in electric rates
- Rates will need to increase based on approved level of GFT reduction



# **Bill Impact of GFT (\$3M Reduction)**

Rate Projections FY20 Budget Process (\$3 million GFT Reduction)						
FY20 FY21 FY22						
Electric	5.00%	3.00%	2.00%			
Water	0.00%	0.00%	0.00%			
Wastewater	0.00%	0.00%	0.00%			
Gas	0.00%	0.00%	0.00%			

Bill Amount (based on average usage)							
	FY19 FY20 FY21 FY						
Electric 800 kWh	\$101.21	\$105.36	\$108.21	\$110.36			
Water 5 kgal	\$23.00	\$23.00	\$23.00	\$23.00			
Wastewater 4 kgal	\$34.30	\$34.30	\$34.30	\$34.30			
Gas 20 therms	\$30.26	\$30.40	\$30.54	\$30.68			
Total	\$188.77	\$193.06	\$196.05	\$198.34			
Change		\$4.29	\$2.99	\$2.29			



# **Bill Impact of GFT (\$1.5M Reduction)**

Rate Projections FY20 Budget Process (\$1.5 million GFT Reduction)						
FY20 FY21 FY22						
Electric	5.50%	3.50%	2.00%			
Water	0.00%	0.00%	0.00%			
Wastewater	0.00%	0.00%	0.00%			
Gas	0.00%	0.00%	0.00%			

Bill Amount (based on average usage)						
	FY19 FY20 FY21					
Electric 800 kWh	\$101.21	\$105.75	\$109.00	\$111.15		
Water 5 kgal	\$23.00	\$23.00	\$23.00	\$23.00		
Wastewater 4 kgal	\$34.30	\$34.30	\$34.30	\$34.30		
Gas 20 therms	\$30.26	\$30.40	\$30.54	\$30.68		
Total	\$188.77	\$193.45	\$196.84	\$199.13		
Change		\$4.68	\$3.39	\$2.29		



# Bill Impact of GFT (Remains at \$38.285M)

Rate Projections FY20 Budget Process (No change to GFT)						
FY20 FY21 FY22						
Electric	6.00%	4.00%	2.00%			
Water	0.00%	0.00%	0.00%			
Wastewater	0.00%	0.00%	1.00%			
Gas	0.00%	0.00%	0.00%			

Bill Amount (based on average usage)							
	FY19 FY20 FY21						
Electric 800 kWh	\$101.21	\$106.07	\$109.71	\$111.86			
Water 5 kgal	\$23.00	\$23.00	\$23.00	\$23.00			
Wastewater 4 kgal	\$34.30	\$34.30	\$34.30	\$34.63			
Gas 20 therms	\$30.26	\$30.40	\$30.54	\$30.68			
Total	\$188.77	\$193.77	\$197.55	\$200.17			
Change		\$5.00	\$3.78	\$2.62			



### Where are we now?

#### Awaiting a Decision on GFT & Rates

- Approved GFT reduction comes with a corresponding rate change, because:
  - Cash & reserve balances are tied to policy
  - GRU's operating budget has grown 2.85% over four years (appx. the rate of inflation)
  - No increase in FTEs, year over year
  - Capital Expenditure budget required for safe and reliable services



### **Back to the Scorecard**

#### At a Crossroads

- GRU must have cash from proposed package in scorecard to:
  - Reduce leverage
  - Accelerate debt payments
  - Increase technology investment

Scorecard Checklist					
Debt Service Reduction	✓				
O&M Reductions	✓				
GFT Reductions	?				
Proposed Rates	?				



## **Total Rewards Impact on GRU Payroll**

Bu	Budgeted Labor, Plus Benefits (3-year Implementation in millions)					
FY20	Increase	FY21	Increase	FY22	Increase	Total
\$87.0		\$88.5		\$90.1		
1.5		1.6		1.6		
\$88.5	1.7%	\$90.1	1.8%	\$91.7	1.8%	5.3%

Projected Rate Impact							
	FY20 FY21 FY22						
Electric	0.41%	0.42%	0.43%				
Water	0.44%	0.45%	0.46%				
Wastewater	0.42%	0.43%	0.44%				
Gas	0.57%	0.59%	0.60%				
Total	1.84%	1.89%	1.93%				



# **Baseline Budget Rate Review - Part 2**

#### What's Next?

- ERP
- AMI
- Broadband



