Item #180315

Broadband Next Steps

August 15, 2019



Where We Are

- On June 20 the City Commission received a report from an independent consultant commissioned by the Broadband Subcommittee regarding the potential for the City to provide broadband service to Gainesville and the surrounding area.
- Study was to determine feasibility of providing a one gigabit product at the lowest price in the nation
 - Study indicated that under certain circumstances it might be feasible.



Broadband Next Steps

- Determination of the public purpose for the provision of one gigabit of broadband
 - Municipality may not expend funds unless the expenditure is supported by a public purpose
- City Attorney's office will recommend that any funds borrowed or bonds issued be validated through a bond validation proceeding in circuit court
- City Attorney will also work with County Attorney's office to understand County's intent for the use of additional sales tax for the project

3

Requires estimated 80 hours of in-house attorney time



Broadband Next Steps

- The work product in the consultant's report has not been reviewed or vetted by GRU Budget, Finance and Accounting staff
 - Financial models were received July 23rd
 - Review will be concurrent with City Attorney legal review
 - Estimate 150 hours of internal staff time for financial analysis and review
- On a parallel track, GRUCom staff will initiate discussions with the City Commission to determine:
 - Who may be eligible for digital divide pricing?
 - What product will be offered to serve digital divide households?



Broadband Next Steps

- After these analyses are completed, if the City Commission determines to move forward with the project, the following steps remain:
 - Bond Counsel & Financial Advisor review
 - Digital divide study
 - Surveying to estimate eligible customers and pricing needed to achieve the greatest reach
 - Estimates of additional costs and production of new financial models
 - Detailed engineering studies, analysis of fiber policies and practices, and public education campaign



Broadband Next Steps Total Projected Review Cost

| COST ESTIMATES: BROADBAND REVIEW | | |
|---|-----------------|---------|
| | PROJECTED RANGE | |
| | MINIMUM | MAXIMUM |
| | | |
| Bond Counsel & Financial Advisor | 100,000 | 150,000 |
| Digital divide study: | 30,000 | 30,000 |
| Engineering, fiber policy analysis, public education campaign | 200,000 | 350,000 |
| Total | 330,000 | 530,000 |
| | , | |

Does not include cost associated with estimated time City professional staff will spend evaluating the project



Broadband Next Steps Recommendation

City Commission receive a presentation from staff on broadband next steps.

