TECHNICAL & WRITTEN RECAP PROPOSAL QUALIFICATIONS EVALUATION

Use this form to consolidate your evaluations for each vendor

| PROJECT: | Executive Search Services |
|-------------|---------------------------|
| EVALUATOR#: | 3 |

anda

RFQ#: HRDX-190032-GD

DATE:

| FIRM NAMES | TECHNICAL QUALIFICATIONS (0-100) | WRITTEN PROPOSAL (0-100) | TOTAL POINTS | RANKING |
|--|--|-----------------------------|--------------|---------|
| GovHR USA, LLC | 100 | 100 | 200 0 | |
| 2 Baker Tilly Virchow Krause, LLP | 90 | 80 | 170 0 | |
| 3 Vinali LLC | дo | 14 | 34 0 | |
| Sunshine Enterprise USA LLC dba Sunshine 4 Enterprise USA | 85 | 75 | 160 0 | |
| 5 MGT of America Consulting, LLC | 85 | 90 | 175 0 | |
| Cooperative Personnel Services dba CPS HR 6 Consulting | 95 | 90 | 185 0 | |
| 7 Strategic Government Resources | 95 | 87 | 1820 | |
| 8 Colin Baenziger & Associates | 1010 | 100 | 200 O | |
| NP&S Management, Inc dba S. Renee Narlock 9 & Associates | 190 | 95 | 195 0 | |

| TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION Please complete one form for each submittal | | | | | | | |
|--|-------------------------------------|----------------|-------------------|---------------------------------------|--|--|--|
| PROJECT: EVALUATOR NUMBER: FIRM NAME: | Executive Search Ser 3 Got HR | vices | | RFQ#: HRDX-190032-GD | | | |
| TECHNICAL QUALIFICA | tions (100 PTS) | POINT VALUE | points Awarded | COMMENTS | | | |
| o Ability | | 55 | 55 | extensive exp. in similar searches | | | |
| o Capability of Meeting Time | ond=Badg ≊t | 45 | 45 | fairly aggressive timeline (Pg. 5) | | | |
| | TOTAL | 100 | 1000 | | | | |

| ROJECT: Executive Se VALUATOR#: IRM NAME: | 3 | Ces | | RFQ#: <u>HRDX-190032-GD</u> |
|---|-------|-----|-------------------|---|
| WRITTEN PROPOSAL (100 PI | (S) | | POINTS AWARDED | COMMENTS |
| o Project Understanding/Experience | | 30 | 30 | and white and in |
| o Project Approach | | 30 | 30 | extensive exp in Dimilar secondoes - public sector only - 2 gr. gty. |
| o Project Manager | | 15 | 圬 | - public sector only |
| o Project Team | | 15 | 15 | - 2 gr. gry. |
| o Project Schedule | | 5 | 5 | |
| Project Organization | | 5 | 6 | |
| | TOTAL | 100 | 50 0 | |

| TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION Please complete one form for each submittal | | | | | | | |
|---|----------------|-------------------|---|--|--|--|--|
| PROJECT: Executive Search Ser EVALUATOR NUMBER: 3 FIRM NAME: Duffer Trill | vices | | RFQ#: HRDX-190032-GD | | | | |
| TECHNICAL QUALIFICATIONS (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS | | | | |
| o Ability | 55 | 45 | City May for small towns; need to work up ccomm others are director positions | | | | |
| o Capability of Meeting Time and Budget | 45 | 45 90 o | | | | | |
| | 100 | | Evaluator Signature: Date: | | | | |

| | WRITTEN PROPOSAL EVALUATION Please complete one form for each submittal | | | | | | |
|-------------------------|--|---------------------------|-------------------|---|--|--|--|
| PROJECT: EVALUATOR#: | Executive Search Servi | Executive Search Services | | RFQ#: HRDX-190032-GD | | | |
| FIRM NAME: | Bafen Til | 1.1 | | | | | |
| WRITTEN PR | OPOSAL (100 PTS) | | POINTS AWARDED | COMMENTS | | | |
| o Project Understand | ling/Experience | 30 | 20 20 | Exceptions to RFP - Disqua most Director Devel; ? C. Comm | | | |
| o Project Approach | | 30 | 30 | strong diversity approach | | | |
| o Project Manager | | 15 | 12 | spec. in Exec Rec & Org Mgt | | | |
| o Project Team | | 15 | 8 | Chuck Robbe is Exec Rec. but others have diff. specialties | | | |
| o Project Schedule | | 5 | 5 | | | | |
| o Project Organizatio | n | 5 | 5 | | | | |
| | TOTAL | 100 | 090 | | | | |

| TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION Please complete one form for each submittal | | | | | | | | |
|---|----------------|-------------------|--|--|--|--|--|--|
| PROJECT: Executive Search Services RFQ#: HRDX-190032-GD EVALUATOR NUMBER: 3 FIRM NAME: Vincelle | | | | | | | | |
| TECHNICAL QUALIFICATIONS (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS | | | | | |
| o Ability | 55 | 10 | does not show exp. w/ Exce level recruitment | | | | | |
| o Capability of Meeting Time a nd-Budg ≊t | 45 | טן | candidates win 10 day of job order-runralistic at Exec Lever | | | | | |
| тот | AL 100 | 0 20 | | | | | | |
| | | | Evaluator Signature: Date: | | | | | |

| PROJECT: Executive Search Server EVALUATOR#: IRM NAME: | Please complet | te one form for | each submittal RFQ#: HRDX-190032-GD |
|--|----------------|-------------------|---|
| WRITTEN PROPOSAL (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
| o Project Understanding/Experience | 30 | 5 | start w close gographic perimeter |
| o Project Approach | 30 | 5 | start of close geographic perimeter & present candidates in 10 days is indicative of lack of understanding our needs for Exec Sevel pearched(i.e. |
| o Project Manager | 15 | 2 💆 | for Exec Sevel planchus(i.e. City Mgr.) Did not show |
| o Project Team | 15 | 2 | Project Jeam, Schedule & |
| o Project Schedule | 5 | 0 | Project Jean, Echedule & Organization would be more appropriate for much lower level positions. |
| o Project Organization | 5 | 0 | lower level positions. |
| ΤΟΤΑ | L 100 | 014 | |

| TECHNICAL PROPOSAL QUALIFICATIONS EVALUATION Please complete one form for each submittal | | | | | | | |
|--|----------------|-------------------|--|--|--|--|--|
| PROJECT: Executive Search S EVALUATOR NUMBER: 3 FIRM NAME: Sunshine 7 | 5° | | RFQ#: HRDX-190032-GD | | | | |
| TECHNICAL QUALIFICATIONS (100 PTS) | POINT VALUE | Points Awarded | COMMENTS | | | | |
| o Ability | 55 | 45 | disint provide name of cetys/orga devit know size/scope of positions (which utilicties?) | | | | |
| o Capability of Meeting Time and Badget | 45 AL 100 | 40 | can they get enough candidates for stze/sope of our city? | | | | |
| ТОТ | AL 100 | 0 \$5 | Evaluator Signature: Date: | | | | |

| Executive Search Servi | Ces | 10-13 | RFQ#: HRDX-190032-GD |
|------------------------|-----------------|--|---|
| POSAL (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
| g/Experience | 30 | 25 20 | size scope of city orgs hard to judge experience at this level |
| | 30 | 30 | at this level |
| | 15 | 7月10 | exp is H.R. generalist not recruis expert only as oven though he is listed as an expert in only 3 staff. Staffing a formit |
| | 15 | 6 5 | only 3 staff Staffing & Recruit |
| | 5 | 15 | |
| | 5 | 5 | |
| | POSAL (100 PTS) | g/Experience 30 30 15 15 5 | POSAL (100 PTS) POINT VALUE POINTS AWARDED 30 30 30 30 30 30 30 30 30 30 |

| | F | QUALIFIC | INICAL PROF CATIONS EV/ ete one form for | |
|---|--------------------------------------|----------------|--|---|
| PROJECT: EVALUATOR NUMBER: FIRM NAME: | Executive Search Ser 3 MGT Can | vices | | RFQ#: <u>HRDX-190032-GD</u> |
| | ATIONS (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
| o Ability | | 55 | 4 0 | list of work does not specify which are Exec search, appears to be more experiences of closs & comp Work |
| o Capability of Meeting Time | e and Budget | 45 | 45 0 45 | |
| | TOTAL | 100 | 1 0.22 | Evaluator Signature: Date: |

| WRITTEN PROPOSAL EVALUATION Please complete one form for each submittal | | | | | | | | |
|--|-------------------------|-------------|-------------------|--------|----------------|--------------|--|--|
| PROJECT: EVALUATOR#: FIRM NAME: | Executive Search Servie | Ces | | RFQ#: | HRDX-190032-GD | | | |
| WRITTEN PR | OPOSAL (100 PTS) | POINT VALUE | POINTS AWARDED | | COMMENTS | | | |
| o Project Understand | ing/Experience | 30 | 20 | exp in | Exec Search | not highlige | | |
| o Project Approach | | 30 | 30 | | | | | |
| o Project Manager | | 15 | 15 | | | | | |
| o Project Team | | 15 | 15 | | | | | |
| o Project Schedule | | 5 | 5 | | | | | |
| o Project Organizatio | n | 5 | 5 | | | | | |
| | TOTAL | 100 | 0 90 | | | | | |

| | QUALIFIC | NICAL PROP CATIONS EVA te one form for (| LUATION |
|---|---------------------------------|--|----------------------------|
| PROJECT: Executive Search Se EVALUATOR NUMBER: 3 FIRM NAME: C-P5 HR (| rvices ^P ensultui | g | RFQ#: HRDX-190032-GD |
| TECHNICAL QUALIFICATIONS (100 PTS) | Point Value | POINTS AWARDED | COMMENTS |
| o Ability o Capability of Meeting Time and Badget | 55 | 50 | |
| TOTAL | | 45 | |
| l | | | Evaluator Signature: Date: |

| WRITTEN PROPOSAL EVALUATION Please complete one form for each submittal | | | | |
|--|-------------|----------------------|--|--|
| PROJECT: Executive Search Serv EVALUATOR#: FIRM NAME: | ices | RFQ#: HRDX-190032-GD | | |
| WRITTEN PROPOSAL (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS | |
| o Project Understanding/Experience | 30 | 25 | no FL exp. Heavy exp in Cal & TX. | |
| o Project Approach | 30 | 30 | Cal & TX. | |
| o Project Manager | 15 | 15 | | |
| o Project Team | 15 | 10 | difficalt to ascertain size of citys & whether and city/cante manager exp. | |
| o Project Schedule | 5 | 5 | manager exp. | |
| o Project Organization | 5 | 6 | | |
| ΤΟΤΑΙ | 100 | 0 90 | | |

| | QUALIFIC | INICAL PROP CATIONS EVA ete one form for | LUATION |
|---|----------------|--|----------------------------|
| PROJECT: Executive Search Se EVALUATOR NUMBER: 3 FIRM NAME: 5 G R | | Govt R | RFQ#: HRDX-190032-GD |
| TECHNICAL QUALIFICATIONS (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
| o Ability | 55 | 50 | |
| o Capability of Meeting Time and Butge t | 45 | 45 | |
| | 1 100 | <u> </u> | Evaluator Signature: Date: |

| WRITTEN | PROPOSAL | EVALUATIO | N |
|---------|----------|------------------|---|
|---------|----------|------------------|---|

Please complete one form for each submittal

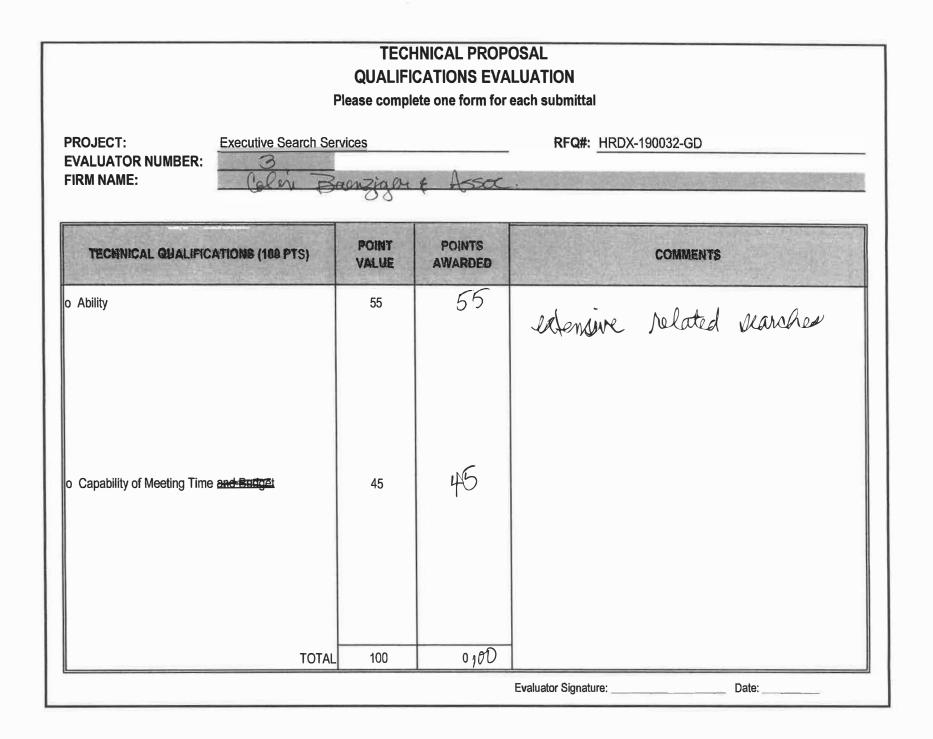
PROJECT:

Executive Search Services

RFQ#: HRDX-190032-GD

EVALUATOR#: FIRM NAME:

| WRITTEN PROPOSAL (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS |
|------------------------------------|-------------|-------------------|---|
| o Project Understanding/Experience | 30 | 25 | 95t which positions for which citizes - have they worked w/ C. Comm. Z. |
| _ o Project Approach | 30 | 30 | |
| o Project Manager | 15 | 西12 | exp is in public sector of then in revuitment exp more in public sector then recruitment |
| o Project Team | 15 | 10 | exp more in public sector than |
| o Project Schedule | 5 | F | |
| o Project Organization | 5 | ý | |
| TOTAL | 100 | 087 | |
| N | | | Evaluator Signature: Date: |



| WRITTEN PROPOSAL EVALUATION Please complete one form for each submittal | | | | |
|---|------------------------|-----|-------------------|----------------------------|
| PROJECT: EVALUATOR#: | Executive Search Servi | Ces | | RFQ#: HRDX-190032-GD |
| FIRM NAME: | | | | |
| WRITTEN PR | OPOSAL (100 PTS) | | POINTS AWARDED | COMMENTS |
| o Project Understand | ing/Experience | 30 | 30 | |
| o Project Approach | | 30 | 30 | |
| o Project Manager | | 15 | 16 | |
| o Project Team | | 15 | 15 | |
| o Project Schedule | | 5 | 5 | |
| o Project Organization | n | 5 | 5 | |
| | TOTAL | 100 | 0100 | |
| | | | | Evaluator Signature: Date: |

| | QUALIFIC | INICAL PROP CATIONS EVA | LUATION |
|---|----------------|----------------------------|---------------------------------------|
| PROJECT: Executive Search Se EVALUATOR NUMBER: FIRM NAME: | | tires 3. | RFQ#: HRDX-190032-GD Jenne Marloch |
| TECHNICAL QUALIFICATIONS (100 PTS) | POINT VALUE | Points Awarded | COMMENTS |
| o Ability | 55 | 55 | |
| o Capability of Meeting Time and Batiget | 45 | 45 0 100 | |
| | -1 100 | | Evaluator Signature: Date: |

| ROJECT: Executive Search Serred VALUATOR#: IRM NAME: | /ices | (Berlinster | RFQ#: HRDX-190032-GD | |
|--|-------------|-------------------|----------------------|--|
| WRITTEN PROPOSAL (100 PTS) | POINT VALUE | POINTS AWARDED | COMMENTS | |
| o Project Understanding/Experience | 30 | 30 | | |
| o Project Approach | 30 | 30 | | |
| o Project Manager | 15 | 15 | | |
| o Project Team | 15 | 10 | Ohly 3 listed | |
| o Project Schedule | 5 | 5 | | |
| o Project Organization | 5 | 5 | | |
| τοτρ | L 100 | 95 0 | | |

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