Interim Financial Statements - Unaudited

For the Period Ended December 31, 2019



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Overview and Basis of Accounting

Overview

Gainesville Regional Utilities (GRU or the Utility) is a combined municipal utility system operating electric, water, wastewater, natural gas, and telecommunications (GRUCom) systems. GRU is a utility enterprise of the City of Gainesville, Florida (City) and is reported as an enterprise fund in the comprehensive annual financial report of the City.

We offer readers these unaudited utility system financial statements for the period ended December 31, 2019.

Basis of Accounting

GRU is required to follow the provisions in the Second Amended and Restated Utilities System Revenue Bond Resolution (Resolution) adopted by the City on September 21, 2017. GRU's electric and gas accounts are maintained substantially in accordance with the Uniform System of Accounts of the Federal Energy Regulatory Commission (FERC), as required by the Resolution, and in conformity with accounting principles generally accepted in the United States of America using the accrual basis of accounting, including the application of regulatory accounting as described in Governmental Accounting Standards Board (GASB) Statement No. 62 - Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements.

GRU prepares its financial statements in accordance with GASB Statement No. 62, *paragraphs* 476-500, *Regulated Operations*, and records various regulatory assets and liabilities. For a government to report under GASB Statement No. 62, its rates must be designed to recover its costs of providing services, and the utility must be able to collect those rates from customers. If it were determined, whether due to regulatory action or competition, that these standards no longer applied, GRU could be required to expense its regulatory assets and liabilities. Management believes that GRU currently meets the criteria for continued application of GASB Statement No. 62, but will continue to evaluate significant changes in the regulatory and competitive environment to assess continuing applicability of the criteria.

The Resolution specifies the flow of funds from revenues and the requirements for the use of certain restricted and unrestricted assets. Under the Resolution, rates are designed to cover operation and maintenance expenses, rate stabilization, debt service requirements, utility plant improvement fund contributions and for any other lawful purpose. The flow of funds excludes depreciation expense and other noncash revenue and expense items. This method of rate setting results in costs being included in the determination of rates in different periods than when these costs are recognized for financial statement purposes. The effects of these differences are recognized in the determination of operating income in the period that they occur, in accordance with GRU's accounting policies.

Management's Discussion and Analysis

Management's Discussion and Analysis

We offer readers of GRU's financial statements this management's discussion and analysis of the financial activities of GRU for the period ended December 31, 2019. It should be read in conjunction with the unaudited financial statements that follow this section.

Financial Highlights – Overall

- Fuel inventories increased \$3.2 million or 17% due to contracted coal purchases. The contracted purchases were entered into in preparation for a coal transportation contract that will expire during fiscal year 2020.
- Construction fund cash and investments increased \$83 million due primarily to the issuance of the 2019 Series A, Series B, and Series C bonds for \$114 million in April 2019 along with normal construction expenditures.
- Net costs recoverable in future years, a regulatory asset, increased \$22.6 million due to Deerhaven Renewable Generating Station (DHR) depreciation expense exceeding principal repayment on the related bonds.
- Unamortized debt issuance costs increased \$1.1 million or 12.4% due to the issuance of the 2019 Series bonds offset by normal amortization.
- Pension costs regulatory asset increased \$7.9 million or 10.7% and related deferred outflows of resources for pension costs increased \$2.2 million or 13.1% due primarily to investment returns which came in below the actuarial benchmark for the year ended September 30, 2019.
- Unamortized loss on refunding of bonds decreased \$2.9 million or 16.7% from normally scheduled amortization.
- Accumulated decrease in fair value of hedging derivatives rose \$41.7 million or 113% due to an increase in the unrealized loss on interest rate swaps resulting from declining interest rates.
- In April 2019, GRU closed on its 2019 Series A, B, and C bond issues. This transaction:
 - Provided \$114 million in new money for acquisition and/or construction of GRU capital assets.
 - Converted all \$93 million of currently outstanding commercial paper to long-term fixed rate debt.
 - Restructured approximately \$67 million of variable rate debt, producing in excess of \$56 million in near term debt service reduction over the period FY19 through FY25.

As expected, the issue resulted in material changes to GRU's balance sheet, such as:

• Increase in construction fund cash.

- Increase in outstanding long-term revenue bonds.
- Elimination of outstanding commercial paper.
- Increase in unamortized bond premium.
- Fair value of derivative instruments increased \$42.3 million or 109.2% from an increase in the unrealized loss on interest rate swaps resulting from declining interest rates.
- The pension liability increased \$28.4 million or 39.9% and related deferred inflows of resources for pension costs decreased \$18.3 million or 91.3% due primarily to investment returns which came in below the actuarial benchmark for the year ended September 30, 2019.
- Other noncurrent liabilities and regulatory liabilities increased \$7.1 million from a regulatory liability set aside for future portions of the total rewards implementation and customer information system upgrade.
- Certain 2019 amounts have been reclassified to conform to the 2020 presentation.

Financial Highlights – Schedules of Net Revenues in Accordance with Bond Resolution

Combined Systems

- Total revenues net of Rate Stabilization Fund transfers decreased \$566 thousand or .6% from an increase in water, wastewater and telecommunications revenues. These increases were offset by decreases in electric and gas revenues.
- Total expenses decreased \$2.2 million or 12.2%. Factors include: a decrease in electric fuel expenses of \$4.4 million; an increase in electric administrative and general expenses; and decreases in total water, wastewater and gas expenses.
- The combined systems expect to withdraw \$3.9 million from rate stabilization for the period ended December 31, 2019.

Electric System

- Total revenues decreased \$3 million or 4.3% over the same period last year due to decreases in fuel revenues and transfers from rate stabilization, offset by increases in residential and non-residential revenues.
- Fuel adjustment revenue and the related fuel expense decreased \$4.4 million or 20.3% due to lower natural gas prices compared to the prior year.

Fuel adjustment revenue is matched to fuel expenses with amounts over collected deferred in the fuel adjustment levelization balance and amounts under collected drawn down from the fuel adjustment levelization balance.

Administrative and general expenses increased \$1.6 million or 26.9% due to increased labor costs resulting in part from the first year implementation of the Total Rewards program.

• The electric system expects to withdraw \$4.6 million from rate stabilization for the period ended December 31, 2019.

Water System

- Total revenues increased \$231 thousand or 2.6% due to an increase in sales revenue.
- The water system expects to contribute \$570 thousand to rate stabilization for the period ended December 31, 2019.

Wastewater System

- Total revenues increased \$16 thousand or 0.1%, while total operation, maintenance and administrative expenses decreased \$202 thousand or 4%.
- The wastewater system expects to contribute \$384 thousand to rate stabilization for the period ended December 31, 2019.

Gas System

- Total revenues decreased 1.8 million or 21.5% due to a decrease in transfers from rate stabilization.
- Purchased gas adjustment revenue and the related gas expense decreased \$1.1 million or 38.1% due to lower natural gas prices in the winter months compared to the same period last year.

Purchased gas adjustment revenue is matched to gas expenses with amounts over collected deferred in the purchased gas adjustment levelization balance and amounts under collected drawn down from the purchased gas adjustment levelization balance.

• The gas system expects to withdraw \$206 thousand from rate stabilization for the period ended December 31, 2019.

Telecommunications System

- Total revenues increased \$68 thousand or 2.3%, and total operation, maintenance and administrative expenses increased \$255 thousand or 15.3%
- The telecommunications system expects to contribute \$8 thousand to rate stabilization for the period ended December 31, 2019.

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Financial Statements

Gainesville Regional Utilities Statements of Net Position - Unaudited December 31, 2019 and 2018

	Dee	cember 31, 2019	nber 31, 2019 December 31, 2018			Change (\$)	Change (%)
Assets							
Current assets:							
Cash and investments	\$	29,529,769	\$	33,843,933	\$	(4,314,164)	(12.7%)
Accounts receivable, net of allowance for uncollectible							
accounts of \$895,850 and \$1,046,779, respectively		45,571,103		45,527,805		43,298	0.1%
Inventories:							
Fuel		21,690,209		18,534,020		3,156,189	17.0%
Materials and supplies		12,341,518		12,031,514		310,004	2.6%
Other assets and regulatory assets		2,752,813		2,417,044		335,769	13.9%
Total current assets		111,885,412		112,354,316		(468,904)	(0.4%)
Restricted assets:							
Utility deposits - cash and investments		7,671,171		8,718,367		(1,047,196)	(12.0%)
Debt service - cash and investments		20,487,466		19,971,692		515,774	2.6%
Rate stabilization - cash and investments		56,653,872		55,725,557		928,315	1.7%
Construction fund - cash and investments		114,753,087		31,788,491		82,964,596	261.0%
Utility plant improvement fund - cash and investments		35,198,737		15,520,262		19,678,475	126.8%
Total restricted and internally designated assets		234,764,333		131,724,369		103,039,964	78.2%
Noncurrent assets:							
Net costs recoverable in future years - regulatory assets		35,677,134		13,091,147		22,585,987	172.5%
Unamortized debt issuance costs - regulatory assets		10,034,957		8,926,685		1,108,272	12.4%
Investment in The Energy Authority		2,512,657		2,294,025		218,632	9.5%
Pollution remediation - regulatory asset		9,694,546		10,439,918		(745,372)	(7.1%)
Other noncurrent assets and regulatory assets		6,898,547		7,223,364		(324,817)	(4.5%)
Pension regulatory asset		82,016,547		74,122,351		7,894,196	10.7%
Total noncurrent assets		146,834,388	116,097,490		30,736,898		26.5%
Capital assets:							
Utility plant in service		2,859,354,937		2,800,367,752		58,987,185	2.1%
Less: accumulated depreciation and amortization		(1,064,262,556)		(992,989,884)		(71,272,672)	7.2%
		1,795,092,381		1,807,377,868		(12,285,487)	(0.7%)
Construction in progress		78,072,256		103,173,852		(25,101,596)	(24.3%)
Net capital assets		1,873,164,637		1,910,551,720		(37,387,083)	(2.0%)
Total assets		2,366,648,770		2,270,727,895		95,920,875	4.2%
Deferred outflows of resources:							
Unamortized loss on refunding of bonds		14,265,397		17,121,053		(2,855,656)	(16.7%)
Accumulated decrease in fair value of hedging derivatives		78,573,638		36,888,086		41,685,552	113.0%
General Employees' Pension plan costs		19,288,232		17,061,446		2,226,786	13.1%
Other post-employment benefits plan		3,051,089		-		3,051,089	-
Total deferred outflows of resources		115,178,356		71,070,585		44,107,771	62.1%
Total assets and deferred outflows of resources	\$	2,481,827,126	\$	2,341,798,480	\$	140,028,646	6.0%

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Gainesville Regional Utilities Statements of Net Position - Unaudited (concluded) December 31, 2019 and 2018

	December 31, 2019	December 31, 2018	Change (\$)	Change (%)
Liabilities				
Current liabilities:				
Accounts payable and accrued liabilities	\$ 13,540,180	\$ 13,686,873	\$ (146,693)	(1.07%)
Fuels payable	3,034,826	5,823,337	(2,788,511)	(47.89%)
Due to other funds of the City	2,748,915	2,771,473	(22,558)	(0.8%)
Fuel adjustment	648,148	(5,177,157)	5,825,305	(112.5%)
Other liabilities and regulatory liabilities	1,715,834	625,505	1,090,329	174.3%
Total current liabilities	21,687,903	17,730,031	3,957,872	22.3%
Payable from restricted assets:				
Utility deposits	7,667,505	8,718,367	(1,050,862)	(12.1%)
Accounts payable and accrued liabilities	856,174	485,417	370,757	76.4%
Utility system revenue bonds - current	27,080,000	30,935,000	(3,855,000)	(12.5%)
Accrued interest payable	16,541,772	15,346,119	1,195,653	7.8%
Other liabilities and regulatory liabilities	84,740	17,665	67,075	379.7%
Total payable from restricted assets	52,230,191	55,502,568	(3,272,377)	(5.9%)
Long-term debt:				
Utility system revenue bonds	1,638,085,000	1,475,520,000	162,565,000	11.0%
Commercial paper notes		93,000,000	(93,000,000)	(100.0%)
Unamortized bond premium/discount	99,971,054	81,485,338	18,485,716	22.7%
Fair value of derivative instruments	81,099,412	38,765,287	42,334,125	109.2%
Total long-term debt	1,819,155,466	1,688,770,625	130,384,841	7.7%
Noncurrent liabilities:				
Reserve for insurance claims	3,337,000	3,337,000	-	0.0%
Reserve for environmental liability	841,000	519,000	322,000	62.0%
Net pension liability	99,566,813	71,178,444	28,388,369	39.9%
Other noncurrent liabilities and regulatory liabilities	10,060,419	2,922,744	7,137,675	244.2%
Total noncurrent liabilities	113,805,232	77,957,188	35,848,044	46.0%
Total liabilities	2,006,878,792	1,839,960,412	166,918,380	9.1%
Deferred inflows of resources:				
Rate stabilization	54,956,947	56,032,202	(1,075,255)	(1.9%)
General Employees' Pension plan costs	1,737,966	20,005,353	(18,267,387)	(91.3%)
Other post-employment benefits plan		187,818	(187,818)	(100.0%)
Total deferred inflows of resources	56,694,913	76,225,373	(19,530,460)	(25.6%)
Net position				
Net investment in capital assets	245,795,710	288,456,424	(42,660,714)	(14.8%)
Restricted	40,850,011	200,430,424	20,671,019	102.4%
Unrestricted	131,607,700	116,977,279	14,630,421	12.5%
Total net position	418,253,421	425,612,695	(7,359,274)	(1.7%)
Total liabilities, deferred inflows of resources	\$ 2,481,827,126	\$ 2,341,798,480	\$ 140,028,646	6.0%

and net position

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Gainesville Regional Utilities Statements of Revenues, Expenses, and Changes in Net Position - Unaudited

For the Periods Ended December 31, 2019 and 2018

	December 31, 2019	December 31, 2018		
Operating revenues: Sales and service charges	\$ 91,620,143	\$ 94,502,668		
Transfers from (to) rate stabilization	(1,382,558)	³ 94,302,008 2,497,050		
Amounts to be recovered from future revenue	4,514,610	2,497,000		
Other operating revenue	2,475,917	- 1,530,677		
Total operating revenues	97,228,112	98,530,395		
Operating expenses:				
Operation and maintenance	42,749,550	47,111,711		
Administrative and general	10,142,847	8,533,424		
Depreciation and amortization	24,567,641	25,518,670		
Total operating expenses	77,460,038	81,163,805		
Operating income	19,768,074	17,366,590		
Non-operating income (expense):				
Interest income	678,018	724,203		
Interest expense, net of AFUDC	(16,043,517)	(14,904,555)		
Other interest related income, BABs	1,288,727	1,302,987		
Other expense	(1,446,221)	(1,543,981)		
Total non-operating income (expense)	(15,522,993)	(14,421,346)		
Income before capital contributions and transfer	4,245,081	2,945,244		
Capital contributions:				
Contributions from third parties	182,633	28,612		
Reduction of plant costs recovered through contributions	(2,323)			
Net capital contributions	180,310	28,612		
Transfer to City of Gainesville General Fund	(9,571,250)	(9,571,250)		
Change in net position	(5,145,859)	(6,597,394)		
Net position - beginning of year	423,399,280	432,210,089		
Net position - end of period	\$ 418,253,421	\$ 425,612,695		

Statements of Cash Flows - Unaudited

For the Periods Ended December 31, 2019 and September 30, 2019

	December 31, 2019	September 30, 2019
Operating activities: Cash received from customers Cash payments to suppliers for goods and services Cash payments to employees for services Cash payments for operating transactions with other funds	\$ 104,662,051 (50,055,838) (7,520,110) (8,389,541)	\$ 382,899,091 (176,232,490) (60,041,856) (2,539,019)
Other operating receipts	1,093,359	13,843,808
Net cash provided by operating activities	39,789,922	157,929,533
Noncapital financing activities: Transfer to City of Gainesville General Fund Net cash used by noncapital financing activities	<u>(9,571,250)</u> (9,571,250)	<u>(38,285,001)</u> (38,285,001)
Capital and related financing activities: Principal repayments and refunding on long-term debt, net Interest paid on long-term debt Proceeds from interest rebates, BABs Acquisition and construction of fixed assets (including	4,975,000 (34,169,758) 1,288,727	(193,151,538) (64,300,221) 5,211,950
allowance for funds used during construction) Proceeds from new debt and commercial paper Other income (expense) Net cash used by capital and related financing activities	(14,644,027) 	(60,648,631) 275,697,032 (14,262,097) (51,453,506)
Investing activities: Interest received Purchase of investments Investments in The Energy Authority Distributions from The Energy Authority Proceeds from investments Net cash provided (used) by investing activities	2,614,561 (142,719,783) (1,371,386) 1,200,108 <u>186,034,451</u> 45,757,951	4,774,240 (427,274,871) (6,469,655) 6,385,572 <u>380,726,776</u> (41,857,937)
Net change in cash and cash equivalents Cash and cash equivalents, beginning of year Cash and cash equivalents, end of period	33,367,280 53,565,036 \$ 86,932,316	26,333,089 27,231,947 \$53,565,036

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Statements of Cash Flows - Unaudited (concluded)

For the Periods Ended December 31, 2019 and September 30, 2019

	December 31, 2019	September 30, 2019
Reconciliation of operating income to net cash provided by operating activities:		
Operating income Adjustments to reconcile operating income to net cash	\$ 19,768,074	\$ 86,793,557
provided by operating activities: Depreciation and amortization Net costs recoverable in future years Change in:	24,567,641 (4,514,609)	97,336,684 (18,071,378)
Accounts receivable Inventories Utility meter deposits Other assets and regulatory assets	8,045,160 (1,868,508) 39,223 (64,898)	6,361,085 (3,714,864) (1,387,095) -
Noncurrent assets Payables and accrued liabilities Due to other funds of the City Fuel adjustment	325,103 (3,747,242) (3,032,385) 3,535,743	762,683 (5,827,777) 5,330,468 (510,654)
Payable from restricted assets Rate stabilization Net cash provided by operating activities	(4,645,940) 1,382,559 \$ 39,789,922	(4,188,312) (4,954,864) \$ 157,929,534
Non-cash capital and related financing activities		
and investing activities:	A 400.040	^
Contribution of capital assets	<u>\$ 180,310</u>	<u>\$ 3,970,981</u>
Net costs recoverable in future years	<u>\$ (4,514,609)</u>	\$ (18,071,378)
Change in utility plant in service	<u>\$ (11,659,541)</u>	\$ (60,937,308)
Change in ineffective portion of hedging derivatives	<u>\$</u>	\$ (650,991)
Change in accumulated (increase) decrease in fair value of hedging derivatives - interest rate swaps	<u> </u>	<u>\$ (41,683,134)</u>
Change in fair value of investments	<u>\$ (1,147,528)</u>	\$ 5,665,482
Change in fair value of derivatives	<u> </u>	\$ 42,334,125
Change in bond premium/discount	\$ (2,439,954)	\$ (9,572,013)
Unamortized debt issuance costs	<u>\$ 144,285</u>	\$ (1,123,007)
Unamortized loss on refundings of bonds	<u>\$ 890,278</u>	\$ (351,193)
Other	<u>\$ 1,752,356</u>	\$ (5,546,271)

Combined Utility Systems

Schedules of Combined Net Revenues in Accordance with Bond Resolution - Unaudited

For the Years Ended December 31, 2019 and 2018

	December 31, 2019	December 31, 2018	Change (\$)	Change (%)
Revenues:				
Electric system:				
Sales of electricity	\$ 44,941,953	\$ 42,660,635	\$ 2,281,318	5.3
Fuel adjustment	17,354,940	21,766,510	(4,411,570)	(20.3)
Sales for resale	1,067,738	1,705,334	(637,596)	(37.4)
Transfer from/(to) rate stabilization	(627,027)	783,959	(1,410,986)	(180.0)
Other revenue	915,557	134,185	781,372	582.3
Other income	1,206,826	750,710	456,116	60.8
Build America Bonds	709,113	718,263	(9,150)	(1.3)
Total electric system revenues	65,569,100	68,519,596	(2,950,496)	(4.3)
Water system:				
Sales of water	8,983,104	8,495,058	488,046	5.7
Transfer from/(to) rate stabilization	(598,195)	38,031	(636,226)	(1,672.9)
Other revenue	472,985	232,464	240,521	103.5
Other income	197,869	56,919	140,950	247.6
Build America Bonds	200,961	202,909	(1,948)	(1.0)
Total water system revenues	9,256,724	9,025,381	231,343	2.6
Wastewater system:				
Sales of wastewater	10,181,768	9,932,487	249,281	2.5
Transfer from/(to) rate stabilization	(319,439)	397,021	(716,460)	(180.5)
Other revenue	885,435	528,056	357,379	67.7 [´]
Other income	190,230	62,830	127,400	202.8
Build America Bonds	230,046	231,337	(1,291)	(0.6)
Total wastewater system revenues	11,168,040	11,151,731	16,309	0.1
Gas system:				
Sales of gas	4,321,717	4,090,108	231,609	5.7
Purchased gas adjustment	1,730,471	2,797,793	(1,067,322)	(38.1)
Transfer from/(to) rate stabilization	162,102	1,278,039	(1,115,937)	(87.3)
Other revenue	84,422	26,405	58,017	219.7
Other income	157,368	72,997	84,371	115.6
Build America Bonds	148,607	150,479	(1,872)	(1.2)
Total gas system revenues	6,604,687	8,415,821	(1,811,134)	(21.5)
Telecommunications system:				
Sales of services	3,038,452	3,054,743	(16,291)	(0.5)
Transfer from/(to) rate stabilization	-	-	-	-
Other revenue	9,652	(49,837)	59,489	119.4
Other income	36,644	11,835	24,809	209.6
Total telecommunications system revenues	3,084,748	3,016,741	68,007	2.3
Total revenues	95,683,299	100,129,270	(4,445,971)	(4.4)

Combined Utility Systems

Schedules of Combined Net Revenues in Accordance with Bond Resolution - Unaudited

For the Years Ended December 31, 2019 and 2018

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	December 31, 2019	December 31, 2018	Change (\$)	Change (%)
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:				
Electric system:				(
Fuel expenses	17,354,940	21,766,510	(4,411,570)	(20.3)
Operation and maintenance	15,599,761	14,231,159	1,368,602	9.6
Administrative and general	7,546,009	5,946,124	1,599,885	26.9
Total Electric System Expenses	40,500,710	41,943,793	(1,443,083)	(3.4)
Water system:				
Operation and maintenance	2,364,110	2,586,112	(222,002)	(8.6)
Administrative and general	1,515,430	1,478,093	37,337	2.5
Total Water System Expenses	3,879,540	4,064,205	(184,665)	(4.5)
Wastewater system:				
Operation and maintenance	3,095,042	3,362,248	(267,206)	(7.9)
Administrative and general	1,729,406	1,664,251	65,155	3.9
Total Wastewater System Expenses	4,824,448	5,026,499	(202,051)	(4.0)
Gas system:				
Fuel expense and purchased gas	1,730,471	2,797,793	(1,067,322)	(38.1)
Operation and maintenance	1,003,436	622,312	381,124	61.2
Administrative and general	764,451	719,598	44,853	6.2
Total Gas System Expenses	3,498,358	4,139,703	(641,345)	(15.5)
Telecommunications system:				
Operation and maintenance	1,601,789	1,293,299	308,490	23.9
Administrative and general	316,681	369,952	(53,271)	(14.4)
Total Telecommunications System Expenses	1,918,470	1,663,251	255,219	15.3
TOTAL EXPENSES	54,621,526	56,837,451	(2,215,925)	(12.2)
NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION:				
Total electric system	25,068,390	26,575,803	(1,507,413)	(5.7)
Total water system	5,377,184	4.961.176	416.008	(3.7)
Total wastewater system	6,343,592	6,125,232	218,360	3.6
Total gas system	3,106,329	4,276,118	(1,169,789)	(27.4)
Total telecommunications system	1,166,278	1,353,490	(187,212)	(13.8)
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION	41,061,773	43,291,819	(2,230,046)	(5.2)
LESS:				
Debt service	24,382,867	24,147,621	235,246	1.0
Debt service - UPIF	,,	, ,		-
UPIF contributions	10,964,318	10,321,102	643,216	6.2
Transfer to City of Gainesville General Fund	9,571,250	9,571,250		
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$ (3,856,662)	\$ (748,154)	\$ (3,108,508)	(415.5)

Gainesville Regional Utilities Electric Utility System Schedules of Net Revenues in Accordance with Bond Resolution - Unaudited For the Years Ended December 31, 2019 and 2018

	December 31, 2019		Dece	mber 31, 2018	Ċ	Change (\$)	Change (%)
REVENUES:							
Residential	\$	17,364,949	\$	16,414,717	\$	950,232	5.8
Non-residential		21,772,069		20,080,509		1,691,560	8.4
Fuel adjustment		17,354,940		21,766,510		(4,411,570)	(20.3)
Sales for resale		1,067,738		1,705,334		(637,596)	(37.4)
Utility surcharge		1,017,539		1,020,550		(3,011)	(0.3)
Other electric sales		4,787,396		5,144,859		(357,463)	(6.9)
Total Sales of Electricity		63,364,631		66,132,479		(2,767,848)	(4.2)
Transfer from/(to) rate stabilization		(627,027)		783,959		(1,410,986)	(180.0)
Other revenue		915,557		134,185		781,372	582.3
Other income		1,206,826		750,710		456,116	60.8
Build America Bonds		709,113		718,263		(9,150)	(1.3)
Total Revenues		65,569,100		68,519,596		(2,950,496)	(4.3)
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:							
Fuel expenses		17,354,940		21,766,510		(4,411,570)	(20.3)
Power production		10,789,553		9,916,259		873,294	8.8
Transmission and distribution		4,810,208		4,314,900		495,308	11.5
Administrative and general		7,546,009		5,946,124		1,599,885	26.9
Total Operation, Maintenance and Administrative Expenses		40,500,710		41,943,793		(1,443,083)	(3.4)
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION		25,068,390		26,575,803		(1,507,413)	(5.7)
LESS:							
Debt service		18,781,924		18,147,959		633,965	3.5
Debt service - UPIF		-		-		-	-
UPIF contributions		5,294,844		5,717,666		(422,822)	(7.4)
Transfer to City of Gainesville General Fund		5,603,967		3,978,967		1,625,000	40.8
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$	(4,612,345)	\$	(1,268,789)	\$	(3,343,556)	(263.5)

Gainesville Regional Utilities Water Utility System Schedules of Net Revenues in Accordance with Bond Resolution - Unaudited For the Years Ended December 31, 2019 and 2018

		December 31, 2019		December 31, 2018		hange (\$)	Change (%)	
REVENUES:						0 (1)	<u> </u>	
Residential	\$	5,411,113	\$	5,234,463	\$	176,650	3.4	
Non-residential		2,916,927		2,635,967		280,960	10.7	
Utility surcharge		655,064		624,628		30,436	4.9	
Total Sales of Water		8,983,104		8,495,058		488,046	5.7	
Transfer from/(to) rate stabilization		(598,195)		38,031		(636,226)	(1,672.9)	
Other revenue		472,985		232,464		240,521	103.5	
Other income		197,869		56,919		140,950	247.6	
Build America Bonds		200,961		202,909		(1,948)	(1.0)	
Total Revenues		9,256,724		9,025,381		231,343	2.6	
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:								
Transmission and distribution		708,452		904,862		(196,410)	(21.7)	
Treatment		1,655,658		1,681,250		(25,592)	(1.5)	
Administrative and general		1,515,430		1,478,093		37,337	2.5	
Total Operation, Maintenance and Administrative Expenses		3,879,540		4,064,205		(184,665)	(4.5)	
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION		5,377,184		4,961,176		416,008	8.4	
LESS:								
Debt service		1,769,808		1,798,163		(28,355)	(1.6)	
UPIF contributions		1,698,561		1,698,723		(162)	(0.0)	
Transfer to City of Gainesville General Fund		1,339,018		1,339,018		-	-	
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$	569,797	\$	125,272	\$	444,525	354.8	

Gainesville Regional Utilities Wastewater Utility System Schedules of Net Revenues in Accordance with Bond Resolution - Unaudited For the Years Ended December 31, 2019 and 2018

	December 31, 2019		December 31, 2018		Change (\$)		Change (%)
REVENUES:						- · · /	
Residential	\$	6,752,407	\$	6,537,888	\$	214,519	3.3
Non-residential		2,696,074		2,678,839		17,235	0.6
Utility surcharge		733,287		715,760		17,527	2.4
Total Sales of Services		10,181,768		9,932,487		249,281	2.5
Transfer from/(to) rate stabilization		(319,439)		397,021		(716,460)	(180.5)
Other revenue		885,435		528,056		357,379	67.7
Other income		190,230		62,830		127,400	202.8
Build America Bonds		230,046		231,337		(1,291)	(0.6)
Total Revenues		11,168,040		11,151,731		16,309	0.1
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:							
Collection		1,456,106		1,649,261		(193,155)	(11.7)
Treatment		1,638,936		1,712,987		(74,051)	(4.3)
Administrative and general		1,729,406		1,664,251		65,155	3.9
Total Operation, Maintenance and Administrative Expenses		4,824,448	. <u> </u>	5,026,499		(202,051)	(4.0)
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION		6,343,592		6,125,232		218,360	3.6
LESS:							
Debt service		2,158,924		2,165,642		(6,718)	(0.3)
UPIF contributions		2,085,854		2,199,754		(113,900)	(5.2)
Transfer to City of Gainesville General Fund		1,715,168		1,465,168		250,000	17.1
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$	383,646	\$	294,668	\$	88,978	30.2

Gainesville Regional Utilities Gas Utility System Schedules of Net Revenues in Accordance with Bond Resolution - Unaudited For the Years Ended December 31, 2019 and 2018

	December 31, 2019		December 31, 2018		Change (\$)		Change (%)
REVENUES:							
Residential	\$	2,299,430	\$	2,177,234	\$	122,196	5.6
Non-residential		1,500,166		1,415,440		84,726	6.0
Fuel adjustment		1,730,471		2,797,793		(1,067,322)	(38.1)
Utility surcharge		154,834		148,299		6,535	4.4
Other gas sales		367,287		349,135		18,152	5.2
Total Sales of Gas		6,052,188		6,887,901		(835,713)	(12.1)
Transfer from/(to) rate stabilization		162,102		1,278,039		(1,115,937)	(87.3)
Other revenue		84,422		26,405		58,017	219.7
Other income		157,368		72,997		84,371	115.6
Build America Bonds		148,607		150,479		(1,872)	(1.2)
Total Revenues		6,604,687		8,415,821		(1,811,134)	(21.5)
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:							
Fuel Expense - Purchased Gas		1,730,471		2,797,793		(1,067,322)	(38.1)
Operation and maintenance		1,003,436		622,312		381,124	61.2
Administrative and general		764,451		719,598		44,853	6.2
Total Operation, Maintenance and Administrative Expenses		3,498,358		4,139,703		(641,345)	(15.5)
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION		3,106,329		4,276,118		(1,169,789)	(27.4)
LESS:							
Debt service		1,033,106		1,003,390		29,716	3.0
UPIF contributions		1,662,365		590,198		1,072,167	181.7
Transfer to City of Gainesville General Fund		616,388		2,491,388		(1,875,000)	(75.3)
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$	(205,530)	\$	191,142	\$	(396,672)	(207.5)

Telecommunications System

Schedules of Net Revenues in Accordance with Bond Resolution - Unaudited

For the Years Ended December 31, 2019 and 2018

	December 31, 2019		December 31, 2018		Change (\$)		Change (%)
REVENUES:						- , <i>i</i>	— • • •
Telecommunications	\$	1,965,587	\$	1,896,955	\$	68,632	3.6
Trunking radio		389,444		439,280		(49,836)	(11.3)
Tower leasing		683,421		718,508		(35,087)	(4.9)
Total Sales of Services		3,038,452		3,054,743		(16,291)	(0.5)
Transfer from/(to) rate stabilization		-		-		-	-
Other revenue		9,652		(49,837)		59,489	119.4
Other income		36,644		11,835		24,809	209.6
Total Revenues		3,084,748		3,016,741		68,007	2.3
OPERATION, MAINTENANCE AND ADMINISTRATIVE EXPENSES:							
Operation and maintenance		1,601,789		1,293,299		308,490	23.9
Administrative and general		316,681		369,952		(53,271)	(14.4)
Total Operation, Maintenance and Administrative Expenses		1,918,470		1,663,251		255,219	15.3
TOTAL NET REVENUES IN ACCORDANCE WITH BOND RESOLUTION		1,166,278		1,353,490		(187,212)	(13.8)
LESS:							
Debt service		639,105		1,032,467		(393,362)	(38.1)
UPIF contributions		222,694		114,761		107,933	94.0
Transfer to City of Gainesville General Fund		296,709		296,709		-	
NET IMPACT TO RATE STABILIZATION - ADDITION (REDUCTION)	\$	7,770	\$	(90,447)	\$	98,217	108.6

Supplementary Data

Fuel Adjustment Levelization

For the Period Ended December 31, 2019

	Actual		
Fuel Revenues	\$	20,143,926	
Fuel Expenses		17,354,940	
To (From) Fuel Adjustment Levelization	\$	2,788,986	
Fuel Adjustment Beginning Balance	\$	(2,843,816)	
To (From) Fuel Adjustment Levelization		2,788,986	
Fuel Adjustment Ending Balance	\$	(54,829)	

Gainesville Regional Utilities Purchased Gas Adjustment (PGA) Levelization For the Period Ended December 31, 2019

	 Actual		
Purchased Gas Revenues	\$ 2,477,227		
Purchased Gas Expenses	1,730,471		
To (From) PGA Levelization	\$ 746,756		
PGA Beginning Balance	\$ (43,779)		
To (From) PGA Levelization	746,756		
PGA Ending Balance	\$ \$ 702,977		