



Date: 9-24-2020

Re: Alachua County / WCA of Florida
Residential Curbside Collection Contract (Renewal)

To: Mr. Jim Harriott – Deputy County Manager

Dear Mr. Harriott,

WCA of Florida is pleased to present to you and the Alachua Board of County Commissioners options for our residential solid waste contract extension. Currently, our contract is set to expire on 10-1-2021 with the option to renew for the remaining five (5) year term. However, during the September 22nd, 2020 County Commission meeting, the Board voted unanimously to reject WCA's five (5) year renewal offer. We understand that the Commission has the desire to negotiate a shorter-term contract so in good faith, WCA will provide the following two (2) contract renewal options for the County to consider.

Two (2) year renewal option. Effective date 10-1-2021 through 9-30-2023

- Residential rate adjustment effective 10-1-2021.
 - Increase of \$4.72 per home per month effective 10-1-2021 through 9-30-2023.
- WCA retains ownership of all carts / recycling bins.

Three (3) year renewal option. Effective date 10-1-2021 through 9-30-2024

- Residential rate adjustment effective 10-1-2021.
 - Increase of \$3.26 per home per month effective 10-1-2021 through 9-30-2024.
- WCA retains ownership of all carts / recycling bins.

The above adjusted rates are exclusively for the Alachua County contract. Should the County and the City of Gainesville agree to partner their solicitation efforts, and agree on one of WCA's proposed renewal options, WCA will revisit the rate adjustment for both government entities. WCA appreciates our Public / Private Partnership and will continue to respectively support the agenda set by the Alachua County Commission. We hope that you, along with the residents of Alachua County, have a safe and prosperous remaining 2020 and please do not hesitate to contact me directly should you have any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "Matt Cartier", is written over the word "Sincerely,".

Matt Cartier
District Manager – Gainesville Hauling
5002 SW 41st Blvd.
Gainesville, FL 32608