Gainesville Police and Fire Pension Fund

Executive Summary

Cole Jacobs Zach Paris, CFA

October 28, 2020

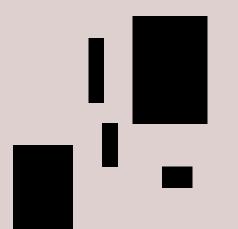


WillisTowers Watson IIIIIII

Discussion Agenda

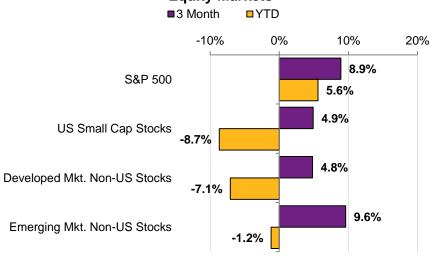
- Market Review
- Performance Review
- Bond Proceed Trade Plan
- Appendix

Market Review and Plan Update

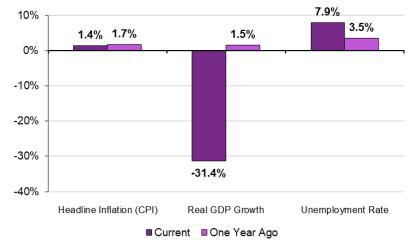


Capital Markets Review

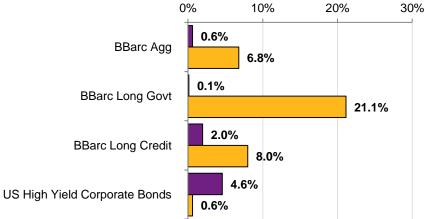
As of September 30, 2020 Equity Markets

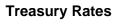


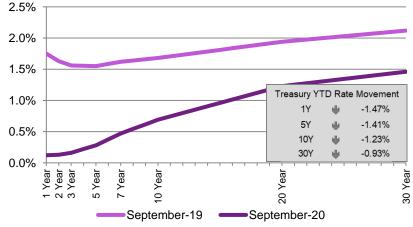
US Economic Data*



Fixed Income Markets ■3 Month ■YTD







Note: *GDP growth is updated quarterly and represents the percentage change from previous quarter based on the seasonally adjusted annual growth rate. Sources: U.S. Bureau of Economic Analysis, FactSet.

willistowerswatson.com

© 2020 Willis Towers Watson. All rights reserved. Proprietary and Confidential. For Willis Towers Watson and Willis Towers Watson client use only.

Plan Structure and Net Performance

As of September 30, 2020

	Market Value (\$)	% of Portfolio	Policy %	1 Mo (%)	3 Mo (%)	YTD (%)	Fiscal YTD (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	10 Yrs (%)	Inception (%)	Inception Date
Total Plan	243,155,356	100.0	100.0	-2.0	5.6	0.9	7.1	7.1	6.2	8.9	9.2	8.8	Apr-88
Policy Benchmark				-2.4	6.0	2.3	9.2	9.2	7.5	9.6	9.3	9.1	Apr-88
Risk Equivalent Benchmark				-2.4	6.3	3.2	10.1	10.1	6.9	9.0	7.5		Apr-88
Total Plan ex Overlay	238,645,447	98.1		-1.7	5.4	0.2	6.1	6.1	5.7	8.4	9.0		
Policy Benchmark				-2.4	6.0	2.3	9.2	9.2	7.5	9.6	9.3		
Domestic Equity Segment	120,559,145	49.6	50.0	-3.4	6.4	-0.3	7.9	7.9	6.7	10.3	11.8	10.0	Apr-88
Russell 3000				-3.6	9.2	5.4	15.0	15.0	11.6	13.7	13.5	10.6	Apr-88
Large Cap Equity Segment	83,725,850	34.4	35.0	-3.3	7.7	2.0	11.0	11.0	9.6	11.3	12.0	7.1	Apr-07
Russell 1000				-3.7	9.5	6.4	16.0	16.0	12.4	14.1	13.8	8.9	Apr-07
LSV Large Cap Equity	26,305,729	10.8		-2.4	4.3	-16.7	-9.0	-9.0	0.0	6.0	10.1	8.2	Sep-03
Russell 1000 Value				-2.5	5.6	-11.6	-5.0	-5.0	2.6	7.7	9.9	7.6	Sep-03
Vanguard S&P 500 Index Fund	30,236,805	12.4		-3.8	8.9	5.6	15.1	15.1	12.3	14.1		13.5	Oct-12
S&P 500				-3.8	8.9	5.6	15.1	15.1	12.3	14.1	13.7	13.5	Oct-12
Sustainable Growth Advisors	27,183,316	11.2		-3.4	10.0	24.3	34.4	34.4				29.9	Sep-19
Russell 1000 Growth				-4.7	13.2	24.3	37.5	37.5	21.7	20.1	17.3	34.2	Sep-19
Small Cap Equity Segment	36,833,296	15.1	15.0	-3.9	3.5	-5.1	1.2	1.2	0.6	8.0	11.3	7.5	Apr-07
Russell 2000				-3.3	4.9	-8.7	0.4	0.4	1.8	8.0	9.9	6.3	Apr-07
LSV Small Cap Equity	13,430,979	5.5		-4.6	0.9	-28.7	-23.1	-23.1	-9.6	0.8	7.2	7.6	Jul-01
Russell 2000 Value				-4.7	2.6	-21.5	-14.9	-14.9	-5.1	4.1	7.1	6.6	Jul-01
Disciplined Growth Investors	23,402,317	9.6		-3.5	5.1	17.1	23.8	23.8	9.1	14.0	14.6	11.2	Jun-97
Russell 2000 Growth				-2.1	7.2	3.9	15.7	15.7	8.2	11.4	12.3	7.1	Jun-97
International Equity Segment	47,018,203	19.3	20.0	-0.1	9.6	4.1	12.5	12.5	6.3	9.5	5.7	4.8	May-07
MSCI ACWI ex USA				-2.5	6.3	-5.4	3.0	3.0	1.2	6.2	4.0	1.8	May-07
Mawer International Equity Fund	47,018,203	19.3		-0.1	9.6	4.1	12.5	12.5	6.3			8.5	Dec-15
MSCI ACWI ex USA				-2.5	6.3	-5.4	3.0	3.0	1.2	6.2	4.0	5.3	Dec-15
Fixed Income Segment	5,872,255	2.4	5.0	0.0	0.1	4.2	4.2	4.2	3.7	2.7	3.0	5.6	Apr-88
Fixed Income Benchmark				0.1	0.2	6.0	6.0	6.0	4.3	3.8	3.4		Apr-88
SSgA Interm US Gov Bond Index NL Fund	4,803,385	2.0		0.1	0.2	6.0	6.0	6.0				5.1	Feb-18
BBgBarc US Govt Int TR				0.1	0.2	6.0	6.0	6.0	4.0	2.8	2.3	5.1	Feb-18
Commingled Cash	1,068,870	0.4											

- Numbers in red indicate below benchmark performance.

- The Policy Index is currently a composite of 50% Russell 3000 / 20% MSCI ACWI ex USA / 15% Alternative Credit Benchmark / 2.5% BBgBarc US Govt Int TR / 2.5% BBgBarc US TIPS TR / 10% NCREIF ODCE (Equal-weighted)

- The Risk Equivalent Benchmark is currently a composite of 75% MSCI ACWI Index and 25% Bloomberg Barclays Aggregate Index.

willistowerswatson.com

Plan Structure and Net Performance

As of September 30, 2020

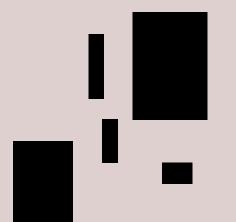
	Market Value (\$)	% of Portfolio	Policy %	1 Mo (%)	3 Mo (%)	YTD (%)	Fiscal YTD (%)	1 Yr (%)	3 Yrs (%)	5 Yrs (%)	10 Yrs (%)	Inception (%)	Inception Date
Alternative Credit	48,642,639	20.0	15.0	0.2	2.8	-3.5	-1.6	-1.6				1.4	Feb-18
Alternative Credit Benchmark				-0.2	1.5	1.5	2.9	2.9				3.3	Feb-18
Wellington Securitized Opportunities Fund	13,275,067	5.5		1.1	2.8	-2.4	-1.4	-1.4				2.2	Feb-18
BBgBarc US Treasury Bills 1 Month				0.0	0.0	0.3	0.6	0.6	1.0	0.7	0.4	1.1	Feb-18
Ares US High Yield Fund	8,074,872	3.3		-1.0	4.3	0.0	2.4	2.4				4.6	Mar-18
ICE BofAML US HY Master II Constrained				-1.0	4.7	-0.4	2.2	2.2	3.8	6.6	6.3	4.4	Mar-18
Brandywine Global Sovereign Credit Fund	7,154,398	2.9		-1.9	0.6	-5.6	-1.1	-1.1				-0.3	Mar-18
BBgBarc Global Sovereign Credit Index				-0.5	1.2	2.0	3.7	3.7	4.5	5.1		4.5	Mar-18
1Sharpe Opportunity Fund	12,686,141	5.2		0.0	0.5	2.7	4.4	4.4				5.7	Jul-18
3-Mo T-Bills + 1%				0.1	0.3	1.3	2.0	2.0	2.7	2.2	1.6	2.7	Jul-18
Libremax Value Fund	7,452,161	3.1		2.0	7.7	-20.7	-19.7	-19.7				-9.0	Dec-18
3 Month LIBOR + 4%				0.3	1.0	3.6	5.1	5.1	5.9	5.5	4.9	5.8	Dec-18
Real Estate Segment	16,553,204	6.8	10.0	0.1	0.4	0.2	1.7	1.7	5.5	6.9	10.3	6.6	Feb-05
Principal US Property	11,269,824	4.6		-0.4	0.0	-1.1	0.2	0.2	4.9	6.5	10.1	6.5	Feb-05
NCREIF ODCE (Equal-weighted) Gross				-0.4	-1.3	-1.6	-0.1	-0.1	4.9	6.6	10.2	6.7	Feb-05
Harrison Street Core Property Fund LP	5,283,380	2.2		1.1	1.1	2.7	5.1	5.1				6.2	Aug-19
NCREIF ODCE (Equal-weighted) Net				0.1	0.4	-0.4	0.9	0.9	4.6	6.1	9.4	1.5	Aug-19
Parametric	4,509,909	1.9											

Note:

- Numbers in red indicate below benchmark performance.

- Cash account is included in the Fixed Income segment. The Real Estate Segment Index was the NCREIF Property Index up until July 1, 2013 and the NCREIF ODCE Index (Equal-Weighted) thereafter. Returns for NCREIF have been estimated. The Parametric Overlay program was implemented on March 27, 2015. Market value is sourced from State Street. Brandywine Global Sovereign Credit Composite returns are for the partially hedged USD share class launched in 2016. Alternative Credit Benchmark 20% BBgBarc US Treasury Bills 1 Month / 20% ICE BofAML US HY Master II Constrained / 20% BBgBarc Global Sovereign Credit Index / 20% 3-Mo T-Bills + 1% / 20% 3 Month LIBOR + 4%. Manager values were used for Principal, 1Sharpe, Mawer, Wellington, SSGA, Harrison St., and LibreMax. Due to availability 1Sharpe and Libremax are lagged.





Bond Proceed Trade Plan: November 2020

- In recognition of the committee's concerns over trading amidst potential election volatility, bond proceeds will remain in the cash account for the duration of November
- We will proceed with funding Fallen Angels, which was approved by the committee at the May IC meeting, primarily via the approved redemption of the SSgA Int. Government bond fund
- We are comfortable proceeding with this funding given existing Fed policy support for the asset class and its overall reduced sensitivity to equity market volatility

MV as of 9/30/2020	Current Po	rtfolio	Target	Mid-Nov Trades	Post Tra	Ide	+/- Target
Vanguard S&P 500 Index	\$ 30,236,805	10.3%	17.0%		\$ 30,236,805	10.3%	-6.7%
SGA Large Cap Growth Equity	\$ 27,183,316	9.3%	9.0%		\$ 27,183,316	9.3%	0.3%
LSV Large Cap Equity	\$ 26,305,729	9.0%	9.0%		\$ 26,305,729	9.0%	0.0%
LSV Small Cap Equity	\$ 13,430,979	4.6%	7.5%		\$ 13,430,979	4.6%	-2.9%
Disciplined Growth Investors	\$ 23,402,317	8.0%	7.5%		\$ 23,402,317	8.0%	0.5%
US Equity Segment Total	\$ 120,559,146	41.3%	50.0%		\$ 120,559,146	41.3%	-8.7%
Mawer International Equity	\$ 47,018,203	16.1%	20.0%		\$ 47,018,203	16.1%	-3.9%
Ex-US Equity Segment Total	\$ 47,018,203	16.1%	20.0%		\$ 47,018,203	16.1%	-3.9%
Brandywine Sovereign Credit	\$ 7,154,398	2.4%	2.5%		\$ 7,154,398	2.4%	-0.1%
ARES U.S. High Yield	\$ 8,074,872	2.8%	2.5%		\$ 8,074,872	2.8%	0.3%
Mellon Fallen Angels	\$-	0.0%	2.5%	\$ 7,300,000	\$ 7,300,000	2.5%	0.0%
Wellington Securitized Opportunities	\$ 13,275,067	4.5%	5.0%		\$ 13,275,067	4.5%	-0.5%
Libremax Value Fund	\$ 7,452,161	2.6%	2.5%		\$ 7,452,161	2.6%	0.1%
1Sharpe Opportunity Fund	\$ 12,686,141	4.3%	5.0%		\$ 12,686,141	4.3%	-0.7%
Alternative Credit Segment Total	\$ 48,642,639	16.6%	20.0%		\$ 55,942,639	19.1%	-0.9%
Principal U.S. Property	\$ 11,269,824	3.9%	8.0%		\$ 11,269,824	3.9%	-4.1%
Harrison Street Core Property	\$ 5,283,380	1.8%	2.0%		\$ 5,283,380	1.8%	-0.2%
New Idea 1	\$-	0.0%	0.0%		\$ -	0.0%	0.0%
New Idea 2	\$-	0.0%	0.0%		\$ -	0.0%	0.0%
Real Assets Segment Total	\$ 16,553,204	5.7%	10.0%		\$ 16,553,204	5.7%	-4.3%
SSgA U.S. Intermediate Gov Index	\$ 4,803,385	1.6%	0.0%	\$ (4,803,385)	\$ -	0.0%	0.0%
Parametic Policy Overlay	\$ 4,509,909	1.5%	0.0%		\$ 4,509,909	1.5%	1.5%
Cash (inclusive of bond proceeds)	\$ 50,068,870	17.1%	0.0%	\$ (2,496,615)	\$ 47,572,255	16.3%	16.3%
	\$ 292,155,356	100%	100%		\$ 292,155,356	100%	
	Redemption						
	Subscription						

Bond Proceed Trade Plan: December 2020

- By the start of December, we expect to have clarity on the outcome of the election and would likewise expect to see a decline in overall market volatility
- As markets stabilize, we will look to align the portfolio with existing targets. Top-ups will be made to Vanguard, LSV Small Cap and Mawer
- The Mawer International Equity top-up has been scaled back to avoid exceeding the 20% cap on international stock exposure

MV as of 9/30/2020	Post Nov.	Trade	+/- Target	1 Dec Trades	Post Dec.	Trade	+/- Target
Vanguard S&P 500 Index	\$ 30,236,805	10.3%	-6.7%	\$ 20,000,00	0 \$ 50,236,805	17.2%	0.2%
SGA Large Cap Growth Equity	\$ 27,183,316	9.3%	0.3%		\$ 27,183,316	9.3%	0.3%
LSV Large Cap Equity	\$ 26,305,729	9.0%	0.0%		\$ 26,305,729	9.0%	0.0%
LSV Small Cap Equity	\$ 13,430,979	4.6%	-2.9%	\$ 8,500,00	0 \$ 21,930,979	7.5%	0.0%
Disciplined Growth Investors	\$ 23,402,317	8.0%	0.5%		\$ 23,402,317	8.0%	0.5%
US Equity Segment Total	\$ 120,559,146	41.3%	-8.7%		\$ 149,059,146	51.0%	1.0%
Mawer International Equity	\$ 47,018,203	16.1%	-3.9%	\$ 8,500,00	0 \$ 55,518,203	19.0%	-1.0%
Ex-US Equity Segment Total	\$ 47,018,203	16.1%	-3.9%		\$ 55,518,203	19.0%	-1.0%
Brandywine Sovereign Credit	\$ 7,154,398	2.4%	-0.1%		\$ 7,154,398	2.4%	-0.1%
ARES U.S. High Yield	\$ 8,074,872	2.8%	0.3%		\$ 8,074,872	2.8%	0.3%
Mellon Fallen Angels	\$ 7,300,000	2.5%	0.0%		\$ 7,300,000	2.5%	0.0%
Wellington Securitized Opportunities	\$ 13,275,067	4.5%	-0.5%		\$ 13,275,067	4.5%	-0.5%
Libremax Value Fund	\$ 7,452,161	2.6%	0.1%		\$ 7,452,161	2.6%	0.1%
1Sharpe Opportunity Fund	\$ 12,686,141	4.3%	-0.7%		\$ 12,686,141	4.3%	-0.7%
Alternative Credit Segment Total	\$ 55,942,639	19.1%	-0.9%		\$ 55,942,639	19.1%	-0.9%
Principal U.S. Property	\$ 11,269,824	3.9%	-4.1%		\$ 11,269,824	3.9%	-4.1%
Harrison Street Core Property	\$ 5,283,380	1.8%	-0.2%		\$ 5,283,380	1.8%	-0.2%
New Idea 1	\$-	0.0%	0.0%		\$ -	0.0%	0.0%
New Idea 2	\$-	0.0%	0.0%		\$ -	0.0%	0.0%
Real Assets Segment Total	\$ 16,553,204	5.7%	-4.3%		\$ 16,553,204	5.7%	-4.3%
SSgA U.S. Intermediate Gov Index	\$ -	0.0%	0.0%		\$ -	0.0%	0.0%
Parametic Policy Overlay	\$ 4,509,909	1.5%	1.5%		\$ 4,509,909	1.5%	1.5%
Cash (inclusive of bond proceeds)	\$ 47,572,255	16.3%	16.3%	\$ (37,000,000) \$ 10,572,255	3.6%	3.6%
· · · · ·	\$ 292,155,356	100%			\$ 292,155,356	100%	
	Redemption						
	Subscription						

willistowerswatson.com © 2020 Willis Towers Watson. All rights reserved. Proprietary and Confidential. For Willis Towers Watson and Willis Towers Watson client use only.

Bond Proceed Trade Plan: Q1 2021

- In Q1 of next year, we will explore new ideas for the real assets sleeve commensurate with the portfolio's overall return targets
- Ideas will be focused on segments of the real estate market less exposed to retail traffic and office occupancy and more likely to benefit from existing trends that have been accelerated as a result of the pandemic
- Such segments include data centres, which continue to benefit from increased demand for data storage and security, and light
 industrial properties which are close to urban centers and meet demand for last-mile use
- Given this timeline and current positioning, we will not look to top-up the existing real asset holdings

MV as of 9/30/2020	Post Dec. 1	Trade	+/- Target	Q1 2021
Vanguard S&P 500 Index	\$ 50,236,805	17.2%	0.2%	
SGA Large Cap Growth Equity	\$ 27,183,316	9.3%	0.3%	
LSV Large Cap Equity	\$ 26,305,729	9.0%	0.0%	
LSV Small Cap Equity	\$ 21,930,979	7.5%	0.0%	
Disciplined Growth Investors	\$ 23,402,317	8.0%	0.5%	
US Equity Segment Total	\$ 149,059,146	51.0%	1.0%	
Mawer International Equity	\$ 55,518,203	19.0%	-1.0%	
Ex-US Equity Segment Total	\$ 55,518,203	19.0%	-1.0%	
Brandywine Sovereign Credit	\$ 7,154,398	2.4%	-0.1%	
ARES U.S. High Yield	\$ 8,074,872	2.8%	0.3%	
Mellon Fallen Angels	\$ 7,300,000	2.5%	0.0%	
Wellington Securitized Opportunities	\$ 13,275,067	4.5%	-0.5%	
Libremax Value Fund	\$ 7,452,161	2.6%	0.1%	
1Sharpe Opportunity Fund	\$ 12,686,141	4.3%	-0.7%	
Alternative Credit Segment Total	\$ 55,942,639	19.1%	-0.9%	
Principal U.S. Property	\$ 11,269,824	3.9%	-4.1%	
Harrison Street Core Property	\$ 5,283,380	1.8%	-0.2%	
New Idea 1	\$-	0.0%	0.0%	New Real Asset Idea 1 (~\$5m)
New Idea 2	\$-	0.0%	0.0%	New Real Asset Idea 2 (~\$5m)
Real Assets Segment Total	\$ 16,553,204	5.7%	-4.3%	
Parametic Policy Overlay	\$ 4,509,909	1.5%	1.5%	
Cash (inclusive of bond proceeds)	\$ 10,572,255	3.6%	3.6%	
	\$ 292,155,356	100%		
	edemption			
Si	ubscription			



Manager Scorecard

As of September 30, 2020

Investment Manager Scorecard Review

Performance Target ¹					1	Achieved target	
		3-Year M	Netrics		WTW Ratings		
	Absolute Performance (%)	Relative Performance (%)	vs Peer Group Median ²	Key investment professional changes	SAM/Preferred	Watch List Issue Date	Notes
Large Cap Equity Segment	9.6	-2.8	×				
LSV Large Cap Equity	0.0	-2.6	×	No	High		
Vanguard S&P 500 Index Fund	12.3	0.0	✓	No	Preferred		Monitor to ensure tracking error remains within expectations.
Sustainable Growth Advisors				No	Preferred		
Small Cap Equity Segment	0.6	-1.2	×				
LSV Small Cap Equity	-9.6	-4.5	×	No	High		
Disciplined Growth Investors	9.1	0.9	×	No	High		
International Equity Segment	6.3	5.1	✓				
Mawer International Equity	6.3	5.1	✓	No	Preferred		
Fixed Income Segment	3.7	-0.6	×				
SSgA Intermediate Govt Index				No	Preferred		
Alternative Credit							
Wellington Securitized Opportunities				No	Preferred		
Ares US High Yield Fund				No	Preferred		
Brandywine Sovereign Credit				No	Medium		While markets have evolved considerably, the team's investment and risk management processes have lagged behind peers. Additionally, the group is undergoing both team specific and organizational shifts which introduces a considerable amount of uncertainty.
1Sharpe Opportunity Fund, Ltd.				No	Preferred		
Libremax Value Fund				No	Preferred		
Real Estate Segment	5.5	0.6	³				
Principal US Property	4.9	0.0	<u></u> 3	No	NR		
Harrison Street Core Property					Preferred		

x Did not achieve target
 ✓ Achieved target

Note: All numbers are preliminary and subject to change.

Note: Changes in SAM/Preferred ratings, since last quarter, are shown in blue.

Note: The Real Estate Segment Index was of the NCREIF Property Index up until July 1, 2013 and the NCREIF ODCE Index (Equal -Weighted) thereafter. Returns for NCREIF have been estimated. ¹ Excess Performance is the manager's gross return relative to their respective benchmark index.

² vs Peer Group median reflects 6/30/2020 information due to unavailability of most recent universe information.

³ Information is not shown due to unavailability of a comparable universe.

willistowerswatson.com

© 2020 Willis Towers Watson. All rights reserved. Proprietary and Confidential. For Willis Towers Watson client use only.

Did not achieve target

✓ Achieved target

Summary of Investment Strategies

Approved by CBOT – Traditional Fixed Income Strategies

Asset / Manager	Asset Class	Description	Role in Portfolio	Estimated Fees
Intermediate Govt Index SSgA	Treasury- Fixed Income	Treasury securities with an intermediate duration (typically debt due to mature in 2-10 years)	Treasuries are more diversifying than credit relative to risk assets Nominal position provides downside protection for the strategy in a flight to quality scenario; provides a positive yield	0.030%

Summary of Investment Strategies

Approved by CBOT – Alternative Credit Strategies

Asset / Manager	Asset Class	Description	Role in Portfolio	Estimated Fees
High yield bonds Ares	Credit Strategies- Alternative Credit	US market high yield corporate credit; unsecured creditor in companies, fixed coupons	Diversification with high income profile; expanded opportunity set which allows skilled manager to potentially add value	0.35%
Securitized credit Wellington	Credit Strategies- Alternative Credit	Diversifying exposure with return potential in excess of investment grade bonds	Diversification with lower expected volatility than equity; emphasis on generating total returns in inefficient market space	0.24%
Sovereign credit Brandywine	Credit Strategies- Alternative Credit	Stream of sovereign credit cash flows exposed to a diverse set of political economic and currency risks; attractive risk premium	Diversification which reduces the portfolio's reliance on domestic credit cycles to drive returns; strategy is dependent on manager skill (alpha) for success	0.45%
U.S. Residential Bridge Loans 1Sharpe	Credit Strategies- Alternative Credit- Opportunistic Structured Credit	Strategy is focused on US single family residential bridge loans. These are business purpose loans made to borrowers seeking to acquire, renovate and sell the property for a profit.	Highly fragmented market with operational complexity and small balance lending provides barriers to entry; creating opportunities for specialized lenders to generate strong risk adjusted returns.	0.60%
Opportunistic Structured Credit LibreMax	Private Markets- Less Liquid Credit	High conviction, fundamental long-bias structured credit fund. The Fund seeks to achieve a high performance target through a concentrated portfolio of investments and active trading in sub-investment grade structured credit opportunities.	Opportunistic investment approach on more inefficient and complex segments of securitized credit and as early movers, capturing added illiquidity and complexity premia. Strategy seeks to earn returns in excess of public equity markets; providing an overall increase to the Plan's expected return profile.	0.55%
High Yield Bonds Mellon Investments	Credit Strategies- Alternative Credit	Smart beta strategy that uses a multi-factor model to invest in the US fallen angels universe, which are high yield bonds which were previously rated investment grade and have been downgraded to non-investment grade.	Higher quality than the broader HY universe with similar beta. Can offer better risk-adjusted returns vs. broad HY by capturing positive price momentum around credit rating downgrades and upgrades ('the fallen angels effect').	0.13%

The allocation is intended to provide diversity relative to public equity markets targeting and equity beta of less than 0.6, while producing strong risk adjusted returns.

Summary of Investment Strategies

Approved by CBOT - Real Assets and Private Markets

Asset / Manager	Asset Class	Description	Role in Portfolio	Estimated Fees
Direct Real Estate Harrison Street	Real Assets	Direct investment in property types typically left out of core real estate portfolios: Education, Healthcare and Storage real estate	Diversifies traditional core real estate exposure given greater income profile (as component of total return) & distribution yield	1.15%
TBD Manager 1	Private Markets	TBD	TBD	
TBD Manager 2	Private Markets	TBD	TBD	

Manager Update – September 2020

Brandywine Global Sovereign Credit

Strategy	Previous Rating	Current Rating
Brandywine Global Sovereign Credit	Preferred	Medium

- Brandywine Global Sovereign Credit was downgraded in early July due to:
 - Concerns over investment and risk management processes lagging peers.
 - Uncertainty from shifts in team and organization following the retirement of Managing Director and Portfolio Manager Stephen Smith.
- At this time, we are holding the position in the fund while we evaluate potential alternatives

Parametric Asset Allocation

As of September 30, 2020

Margin Summary

	Value	% of Overlay
Parametric Minneapolis Account Value	4,510,718	13.38 %
Required Initial Margin	330,372	0.98 %
Variation Margin Available	4,180,346	12.40 %

Gain/Loss Summary

Investment Instrument Name	Daily Gain/Loss	Month to Date Gain/Loss	Year to Date Gain/Loss	Inception to Date Gain/Loss
Equity Index Futures	9,675	-697,206	2,111,986	7,081,316
Currency	774	-2,932	-3,044	-510
Cash	0	94	17,750	293,418
Cash Equivalents	0	0	5,009	42,397
Currency Futures	0	-13,936	-2,957	-31,075
Fixed Income Futures	-3,094	3,425	56,520	-234,876
International Equity Index Futures	1,621	-131,659	-164,654	611,813
Total	8,976	-842,214	2,020,610	7,762,483

Note: Overlay Program Inception to Date Gain/Loss includes exposure during International Equity transition (~ \$846.1k)

Fund Exposure Summary

	Actual Target	Adjusted Target	Physical Exposure	Physical Deviation From Adjusted Target	Overlay Exposure	Total Exposure	Total Exposure Deviation From Adjusted Target	Rebalance Trigger
Domestic Equity	120,767,809	120,767,809	117,172,419	-3,595,390	4,658,387	121,830,806	1,062,996	9,661,425
International Equity	48,307,124	48,307,124	45,921,815	-2,385,309	2,187,069	48,108,884	-198,239	-3,864,570
Fixed Income: Diversified Credit	36,230,343	36,230,343	48,559,714	12,329,371	-12,578,566	35,981,148	-249,195	-2,898,427
Fixed Income: Investment Grade	12,076,781	12,076,781	4,799,985	-7,276,796	7,008,420	11,808,405	-268,376	-966,142
Real Estate	24,153,562	24,153,562	16,536,222	-7,617,340	7,372,182	23,908,404	-245,157	-1,932,285
Cash	0	0	8,545,464	8,545,464	-8,647,492	-102,029	-102,029	
	241,535,619	241,535,619	241,535,619	0	0	241,535,619	0	

Note: Parametric Overlay program inception date was 3/27/2015.

Note: Parametric physical exposure may not match current balances in this report as Parametric may be using preliminary asset values.

willistowerswatson.com

© 2020 Willis Towers Watson. All rights reserved. Proprietary and Confidential. For Willis Towers Watson client use only.

Current market outlook – a way of understanding possible outcomes

Outline and indicative likelihood

	1. Global recovery in Q3	2. Extended global recession	3. Credit squeeze and defaults
Epidemiology	 Public health policy measures are highly effective – virus spread controlled by mid-Q2 Social distancing measures eased in c. 2 months 	 Problem transmissions occur up to Q3. Public health policy is less effective; control of the virus and social distancing easing takes 4 months; with new cluster cases in localised areas 	 Problem transmissions occur up to Q3. Public health policy is less effective New cluster cases continue in localised waves through the northern hemisphere winter
China	 Recovery in factory output is largely complete by early-to-mid Q2; Consumer confidence recovers in Q3 	 Recovery in factory output is delayed until Q3; consumer confidence recovers only in Q4 	 Recovery in factory output is delayed until Q3; consumer confidence recovers only in Q4 Slower recovery in export sectors
US and Europe	 US and Europe have an acute contraction until mid-to-late Q2 Highly effective government credit support for households / businesses SMEs are most affected; service sectors (aviation, travel, tourism) will be significantly affected Energy sector affected by lower oil price to Q3 	 Global recession over Q1 to Q3; US and Europe contract significantly throughout Q2 and Q3 Acute, sustained and broad-based decline in corporate earnings in 2020 Large-scale government credit support for households / businesses Consumer confidence does not recover until Q4 	 US and Europe contract through to Q1 2021 A shock to employment, incomes, and global trade drives deleveraging given high debt levels Company funding and credit conditions are acutely affected leading to defaults Policy is insufficient or ineffective; economic recovery is weak from Q2 2021

 We believe economic policy is more likely than not to avert the self-reinforcing negative spiral of defaults, unemployment, lost income and declining consumption of scenario 3. However, it is still a plausible if relatively low likelihood outcome from here – perhaps 10% likelihood.

- The difference between scenarios 1 and 2 comes down to the effectiveness of public health policy, the length of suppression measures and economic shut down, and the effectiveness of economic policy (support for small and mid-sized enterprises especially). We have a roughly equal likelihood for these two scenarios.
- Having said this, for the purposes of decision making, we think it is more useful to track the pathway of the disease and policy effectiveness (both public health and economic) by country as it is likely important differences will emerge (i.e. different countries will experience different scenarios concurrently).

Benchmark Definitions

Plan					
9/1/2019	Present	50% Russell 3000 / 20% MSCI ACWI ex USA / 17.5% Alternative Credit Benchmark / 2.5% BBgBarc US Govt Int TR / 10% NCREIF ODCE (Equal-weighted) Gross			
4/1/2019	8/31/2019	50% Russell 3000 / 20% MSCI ACWI ex USA / 15% Alternative Credit Benchmark / 2.5% BBgBarc US Govt Int TR / 2.5% BBgBarc US TIPS TR / 10% NCREIF ODCE (Equ weighted) Gross			
<mark>2/1/201</mark> 8	3/31/2019	50% Russell 3000 / 20% MSCI ACWI ex USA / 7.5% ICE BofAML US HY Master II Constrained / 7.5% S&P Leveraged Loan / 2.5% BBgBarc US Govt Int TR / 2.5% BBgBarc US TIPS TR / 10% NCREIF ODCE (Equal-weighted) Gross			
7/1/2013	1/31/2018	50% Russell 3000 / 20% MSCI ACWI ex USA / 7.5% BBgBarc US Govt/Credit TR / 15% 3-Mo T-Bills + 4% / 7.5% NCREIF ODCE (Equal-weighted) Gross			
1/1/2010	6/30/2013	50% Russell 3000 / 20% MSCI ACWI ex USA / 7.5% BBgBarc US Govt/Credit TR / 15% 3-Mo T-Bills + 4% / 7.5% NCREIF Property Index			
4/1/1988	12/31/2009	100% Policy Benchmark (history)			
otal Plan ex Ove	rlay				
9/1/2019	Present	50% Russell 3000 / 20% MSCI ACWI ex USA / 17.5% Alternative Credit Benchmark / 2.5% BBgBarc US Govt Int TR / 10% NCREIF ODCE (Equal-weighted) Gross			
4/1/2019	8/31/2019	50% Russell 3000 / 20% MSCI ACWI ex USA / 15% Alternative Credit Benchmark / 2.5% BBgBarc US Govt Int TR / 2.5% BBgBarc US TIPS TR / 10% NCREIF ODCE (Equal- weighted) Gross			
2/1/2018	3/31/2019	50% Russell 3000 / 20% MSCI ACWI ex USA / 7.5% ICE BofAML US HY Master II Constrained / 7.5% S&P Leveraged Loan / 2.5% BBgBarc US Govt Int TR / 2.5% BBgBarc US TIPS TR / 10% NCREIF ODCE (Equal-weighted) Gross			
7/1/2013	1/31/2018	50% Russell 3000 / 20% MSCI ACWI ex USA / 7.5% BBgBarc US Govt/Credit TR / 15% 3-Mo T-Bills + 4% / 7.5% NCREIF ODCE (Equal-weighted) Gross			
1/1/2010	6/30/2013	50% Russell 3000 / 20% MSCI ACWI ex USA / 7.5% BBgBarc US Govt/Credit TR / 15% 3-Mo T-Bills + 4% / 7.5% NCREIF Property Index			
4/1/1988	12/31/2009	100% Policy Benchmark (history)			
Domestic Ec	uity Segment				
4/1/1988	Present	Russell 3000			
Large Ca	p Equity Segment				
4/1/2007	Present	Russell 1000			
LSV La	rge Cap Equity				
9/1/2003	Present	Russell 1000 Value			
Vangua	ard S&P 500 Index	Fund			
10/1/2012	Present	S&P 500			
Sustair	able Growth Advis	sors			
9/1/2019	Present	Russell 1000 Growth			
Small Cap	Equity Segment				
4/1/2007	Present	Russell 2000			
LSV Sr	mall Cap Equity				
7/1/2001	Present	Russell 2000 Value			
Discipli	ned Growth Invest	ors			
6/1/1997	Present	Russell 2000 Growth			

Benchmark Definitions

International	Equity Segment	
5/1/2007	Present	MSCI ACWI ex USA
Mawer In	ernational Equity	
12/1/2015	Present	MSCI ACWI ex USA
Fixed Income S	Segment	
9/1/2019	Present	BBgBarc US Govt Int TR
2/1/2018	8/31/2019	50% BBgBarc US Govt Int TR / 50% BBgBarc US TIPS TR
4/1/1998	1/31/2018	BBgBarc US Govt/Credit TR
SSgA US In	termediate Govt Ir	ndex
2/1/2018	Present	BBgBarc US Govt Int TR
Commingled	l Cash	
4/1/2009	Present	FTSE T-Bill 3 Months TR
Alternative Cre	dit	
4/1/2019	Present	20% BBgBarc US Treasury Bills 1 Month / 20% ICE BofAML US HY Master II Constrained / 20% BBgBarc Global Sovereign Credit Index / 20% 3-Mo T-Bills + 1% / 20% 3 Month LIBOR + 4%
2/1/2018	3/31/2019	50% ICE BofAML US HY Master II Constrained / 50% BBgBarc Global Sovereign Credit Index
Wellington S	ecuritized Opport	unities
2/1/2018	Present	BBgBarc US Treasury Bills 1 Month
Ares US Hig	h Yield Fund	
3/1/2018	Present	ICE BofAML US HY Master II Constrained
Brandywine	Global Sovereign	Credit
3/1/2018	Present	BBgBarc Global Sovereign Credit Index
1Sharpe Op	portunity Fund, Lte	d
7/1/2018	Present	FTSE T-Bill 3 Months TR + 0.08
Libremax Va	lue Fund	
12/1/2018	Present	ICE 3 Month LIBOR + 0.33
Real Estate Se	gment	
7/1/2013	Present	NCREIF ODCE (Equal-weighted) Gross
2/1/2005	6/30/2013	NCREIF Property Index
Principal US	Property	
2/1/2005	Present	NCREIF ODCE (Equal-weighted) Gross
Harrison Str	eet Core Property	Fund LP
8/1/2019	Present	NCREIF ODCE (Equal-weighted) Net

Index and Data Providers

Market index and fund data may be provided by Bloomberg Barclays, Bank of America Merrill Lynch, Cambridge Associates, Center for Research in Security Prices (CRSP), Citi, eVestment, FTSE, InvestorForce Inc., JP Morgan, Morgan Stanley Capital International, Morningstar, Inc., National Council of Real Estate Investment Fiduciaries (NCREIF), Russell Indexes, Standard & Poor's and Wilshire Associates Incorporated, or other entities.

All MSCI indices are registered trademarks of Morgan Stanley Capital International Inc.

All Bloomberg Barclays indices are registered trademarks of Barclays Bank PLC.

All Russell indices are registered trademarks of FTSE Russell.

All S&P indices are registered trademarks of Standard & Poor's Financial Services LLC, a division of S&P Global.

All ICE BofAML indices are standard trademarks of ICE Data Indices, LLC

In addition to the limitation of reliance above, for greater clarity:

- FTSE Russell is the source and owner of the data contained or reflected in this material and all trademarks and copyrights related thereto. This material may contain confidential information and unauthorized use, disclosure, copying, dissemination or redistribution is strictly prohibited. This is a USER presentation of the data. FTSE Russell is not responsible for the formatting or configuration of this material or for any inaccuracy in presentation thereof.
- 2. Bloomberg Barclays accepts no liability whatsoever for the accuracy, timeliness, reliability, performance, continued availability, completeness or currency of the Content, or for delays or omissions therein, or for interruptions in the delivery of any Content, or for any special, punitive, indirect, incidental or consequential losses arising from the use of or reliance on any Content, even if advised of the possibility of such losses.
- 3. All legacy Lehman Brothers benchmark indices were rebranded as Barclays Indices in November 2008.
- 4. Copyright Morgan Stanley & Co. Incorporated (2017). All Rights Reserved. Unpublished. PROPRIETARY TO MORGAN STANLEY & CO. INCORPORATED
- 5. The MSCI sourced information is the exclusive property of Morgan Stanley Capital International Inc. (MSCI). Without prior written permission of MSCI, this information and any other MSCI intellectual property may not be reproduced, redisseminated or used to create any financial products or indices. This information is provided on an "as is" basis.
- 6. The user assumes the entire risk of any use made of this information. MSCI, its affiliates and any third party involved in, or related to, computing or compiling the information hereby expressly disclaim all warranties (including, without limitation, all warranties of originality, accuracy, completeness, merchantability and fitness for a particular purpose) with respect to any of this information. Without limiting any of the foregoing, in no event shall MSCI, any of its affiliates or any third party involved in, or related to, computing or compiling the information have any liability for any damages of any kind. MSCI, Morgan Stanley Capital International and the MSCI indexes are service marks of MSCI and its affiliates.

Disclaimer

Towers Watson Investment Services, Inc. ("TWIS") has prepared this report for the The City of Gainesville Police & Fire Pension Plan to assist in the ongoing monitoring of its Plan's investment managers and to review actual against planned asset allocation.

In preparing this report we have placed reasonable reliance on data supplied to us by third parties including the Plan's investment managers and other individuals and organizations involved with or associated to the plan. In particular we have relied upon information, both quantitative and qualitative, supplied by the investment managers, and on market data and benchmark information provided as listed on the following page. While reasonable care has been taken to gauge the reliability of this data, this report carries no guarantee of accuracy or completeness and TWIS cannot be held accountable for the misrepresentation of data by third parties involved.

The written comments included in the report should be considered in conjunction with the supporting and amplifying verbal comments and other background information provided by TWIS.

Opinions and ratings on the investment managers contained in this report are not intended to imply, nor should be interpreted as conveying, any form of guarantee or assurance by TWIS, either to The City of Gainesville Police & Fire Pension Plan or any third party, of the future performance of the investment manager(s) or fund in question. It should be noted in particular that we have not researched the investment managers' compliance procedures, and accordingly make no warranty and accept no responsibility for any consequences that might arise in this regard. Past investment performance results are not necessarily indicative of future performance results.

This report is provided to The City of Gainesville Police & Fire Pension Plan solely for its use, for the specific purpose indicated. This report is based on information available to TWIS as at the date of the report and takes no account of subsequent developments after that date. It may not be modified or provided by The City of Gainesville Police & Fire Pension Plan to any other party without TWIS's prior written permission. It may also not be disclosed by The City of Gainesville Police & Fire Pension Plan to any other party without TWIS's prior written permission except as may be required by law. In the absence of our express written permission to the contrary, TWIS accepts no responsibility for any consequences arising from any third party relying on this report or the opinions we have expressed. This report is not intended by TWIS to form a basis of any decision by a third party to do or omit to do anything.

- Returns stated in this report are net of investment management fees, unless otherwise stated.
- All returns are calculated based on the information provided from the custodian statements and are reported as time weighted returns.
- All returns and statistics in this report for periods greater than one year are annualized unless otherwise indicated. Annual periods are calendar years.
- Attribution analysis and portfolio characteristics are based on securities listings provided by the investment managers and/or custodians, with calculation software provided by InvestorForce.

Disclaimer – Conflict of Interest Disclosure

Willis Towers Watson group companies may provide advisory and other services to the asset managers which Towers Watson Investment Services recommends or appoints on behalf of clients for whom it provides delegated or advisory investment services. These engagements and relationships are distinct from the services Towers Watson Investment Services provides to you and will not impair our ability to provide objective, unbiased advice. If you have any questions about these engagements and relationships, please contact your lead Willis Towers Watson consultant. Willis Towers Watson Public Limited Company is a publicly traded company whose stock may from time to time be included in funds managed by institutional holders or in mutual funds, or may otherwise be held by clients of managers. Stock ownership status does not constitute a factor in our analysis. The identity of the top institutional and mutual fund ownership of publicly traded stock is publicly available information.

Contact Details

Christy Loop, CFA

- Director, Investments
- 5 Concourse Parkway 18th Floor
- Atlanta, Georgia 30328
- 678-684-0626
- Christy.loop@willistowerswatson.com

John Delaney

- Portfolio Manager
- 1735 Market Street
- Philadelphia, PA 19103
- 215-246-6467
- john.delaney@willistowerswatson.com

Cole Jacobs

- Senior Associate, Investments
- 5 Concourse Parkway 18th Floor
- Atlanta, Georgia 30328
- **404-219-8054**
- <u>cole.jacobs@willistowerswatson.com</u>

Zachary Paris, CFA

- Assistant Portfolio Manger
- 1735 Market Street
- Philadelphia, PA 19103
- 215-246-7061
- zachary.paris@willistowerswatson.com

http://natct.internal.towerswatson.com/clients/606197/CityofGainsvillePFINV2020/Documents/02_Meetings/Presentations/CBOT%20Executive%20Summary%2008.26.20.pptx