## Top 10 Accomplishments for FY 2020 – GRU General Manager

- 1. Finalized and executed a 50-megawatt solar power purchase agreement with Origis Energy, at a rate lower than the utility's average cost of generation.
  - a. The commercial-grade solar farm is anticipated to begin service in late 2022.
  - b. The project will almost triple GRU's solar generation from approximately 24 megawatts to 74 megawatts.
  - c. We look to avoid up to 73,000 tons of carbon emissions annually, the equivalent of taking 60,000 automobiles off Gainesville's roads each year.
  - d. The project will employ state-of-the-art technology with a battery solution to daily cloud cover and storm intermittency.
- 2. Finalized and shepherded the plan to convert GRU's Deerhaven Generating Station into a dual-fuel facility (natural gas and coal).
  - a. The conversion is expected to begin service in 2021.
  - b. The conversion will potentially avoid up to 500,000 tons of carbon emissions annually.
  - c. Further emissions, such as particulate matter, SO2, mercury and NO2 will be reduced by up to 42%, 99.6%, 63% and 39% respectively.
  - d. The conversion is anticipated to reduce GRU's fuel costs by \$4 million annually.
- 3. Finalized the complete replacement of the 50-year-old central electric system at our Murphree Water Treatment Plant, without any interruption in water service.
- 4. Ensured zero interruptions in our responses to gas emergencies, sewer backups, internet disruptions and new service requests during an historic pandemic.
  - a. GRU prepared for the worst case conditions of the pandemic with plans for quarantining skilled workers in place, shifting schedules and keeping folks safe.
  - b. GRU was able to shift over 250 administrative employees to remote work locations in order to facilitate social distancing and continued high level of services.
- 5. Developed and executed on timed multiple debt re-financings and restructurings, resulting in savings of approximately \$134 million.
  - Transactions reduced interest rate risk by locking in 94% of GRU's debt to a fixed versus a variable rate during a period of historically low bond rates. Prior to the transactions, GRU held 88% of its debt in fixed rates.
  - b. As part of the program, GRU increased its line of credit to \$50 million to provide additional funding capacity during the pandemic.
- 6. Covered tens of thousands of dollars in customer late payments by providing long-term payment plans to any customers impacted by the pandemic. Also suspended shutoffs and late fees for approximately five months.
- 7. GRU reduced its fuel adjustment on three separate occasions in fiscal year 2020 totaling a reduction of 22%. A 1,000 kWh residential electric bill in October 2020 is \$7.50 per month less than October 2019.
- GRU held the line in budgeting fiscal year 2021 expenses at just over \$411 million, up less than 1% from fiscal year 2020, but down from \$433 million in fiscal year 2018.
- 9. Maintained AA- bond rating from two of our bond agencies, in spite of strong headwinds, thinner margins and the uncertainties of the pandemic.
- 10. Placed GRU in the position of being able to forego any utility rate increase for the next year.