

LEGISTAR # 200509
Attachment J

REQUEST FOR PROPOSAL PRESENTATION/ORAL EVALUATION

PROJECT: Probate Legal Services for Heirs Property Program

RFP#: CRAX-210034-GD

PRESENTATION DATE: 6/10/2021

PRESENTATION TIME: 12 pm

EVALUATOR#: #1 Weidner, PA

FIRM NAME: Weidner PA

PRESENTATION/ INTERVIEW (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
Understanding of Project	40	28	Firm did not develop workable approach to project. Some presentation did indicate understanding of project some but not on project goals. presentation specific to GNR, But no evidence that abandoned homes are problem in GNR.
Responsiveness to Questions	15	8	Some questions answered directly + some evasively. Some answers clear + some verbose.
Project Team	25	13	One member of team participated. Project team plan of action presented. Jason Kral + Weidner addressed scope.
Project Manager	20	15	Project manager had experience w/ projects of similar size. Weidner did not have understanding of goals of project - family wealth.
TOTAL	100	56	Project manager presented and effectively communicated ideas & responded to questions.

REQUEST FOR PROPOSAL PRESENTATION/ORAL EVALUATION

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RFP#: CRAX-210034-GD

PRESENTATION DATE: 6/10/2021

PRESENTATION TIME: 11 AM

EVALUATOR#: 1

FIRM NAME: Three Rivers Legal Services

PRESENTATION/ INTERVIEW (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
Understanding of Project	40	33	presentation shows understanding of sow. presentation specific to garnesville firm developed workable approach. Slightly generic
Responsiveness to Questions	15	15	questions answered directly answers clear and concise
Project Team	25	25	the whole project team participated project team plan of action presented and addressed scope of work
Project Manager	20	20	project manager had experience w/ projects of similar size project manager presented - Family wealth
TOTAL	100	93	

REQUEST FOR PROPOSAL PRESENTATION/ORAL EVALUATION

PROJECT: Probate Legal Services for Heirs Propert Program

RFP#: CRAX-210034-GD

PRESENTATION DATE: 6/10/2021

PRESENTATION TIME: 10AM

EVALUATOR#: 1

FIRM NAME: Lippes Mathias Wexler Friedman LLP

PRESENTATION/ INTERVIEW (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
Understanding of Project	40	27	presentation shows understanding of Sow. firm had workable approach to project. presentation generic, Not GNU specific
Responsiveness to Questions	15	15	questions were answered directly Answers to questions were clear + concise
Project Team	25	13	only one member of project team participated project team plan of action presented and specifically addressed project Sow
Project Manager	20	20	Appolito has experience w/ Responsibility for projects of comparable size + scope. he had a good understanding of this project. He effectively communicated ideas + responded to questions.
TOTAL	100	75	

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PRESENTATION DATE: 6/10/2021

PRESENTATION TIME:

EVALUATOR#: 2

FIRM NAME: Three Rivers Legal Service

PRESENTATION/ INTERVIEW (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
Understanding of Project	40	40	
Responsiveness to Questions	15	10	
Project Team	25	25	
Project Manager	20	20	
TOTAL	100		

95 / 95

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PRESENTATION TIME:

EVALUATOR#:

2

FIRM NAME:

Weedner Law

PRESENTATION/ INTERVIEW (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
Understanding of Project	40	20	
Responsiveness to Questions	15	15	
Project Team	25	10	
Project Manager	20	20	
TOTAL	100		

65 Weedner
65

85 WPOS
85

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PRESENTATION TIME:

EVALUATOR#:

2

FIRM NAME:

Lippes Mathias

PRESENTATION/ INTERVIEW (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
Understanding of Project	40	30	
Responsiveness to Questions	15	15	
Project Team	25	20	
Project Manager	20	20	
TOTAL	100	85	

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PRESENTATION DATE: 6/10/2021

PRESENTATION TIME: 10

EVALUATOR#: 3

FIRM NAME: Lippes Mathias

PRESENTATION/ INTERVIEW (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
Understanding of Project	40	30	Lippes Mathias's understanding of the project is to clear title and do probate administration for heirs properties and their understanding and goal is aligned with that of the city.
Responsiveness to Questions	15	15	
Project Team	25	25	The backup attorney is originally from Gainesville has probate experience and has lowest hourly rate compared to other associates. There are additional attorneys at the firm with experience.
Project Manager	20	20	Mr. Apolito has been practicing probate, estates, trusts, exclusively for 8 years.
TOTAL	100	90	

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PRESENTATION DATE: 6/10/2021

PRESENTATION TIME: 11

EVALUATOR#: 3

FIRM NAME: Three Rivers

PRESENTATION/ INTERVIEW (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
Understanding of Project	40	40	Three Rivers did a very similar project, Home Sweet Home, recently, for 67 clients, which included clearing title for heirs property using probate, quiet title, adverse posession, education for estate planning, legal assistance for wills/deeds. Explained practical and legal problems faced by heirs with unclear title.
Responsiveness to Questions	15	15	
Project Team	25	25	Supervising atty (based in Jacksonville) and staff attorney (Gainesville office). Staff of 24 attorneys can serve as backup.
Project Manager	20	20	Ms. Rall is Jacksonville based, but most of her cases are based in Alachua. Operated Home Sweet Home project, oversees List project. Ms. Rall has 10 years of probate experience.
TOTAL	100	100	

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PRESENTATION TIME:

EVALUATOR#: 3

FIRM NAME: Weidner

PRESENTATION/ INTERVIEW (100 PTS)	POINT VALUE	POINTS AWARDED	COMMENTS
Understanding of Project	40	10	The attorney's understanding of the project is not aligned with that of the city's needs or goals. His understanding of the project is that the city has identified 10 properties that are blighted and vacant, and that the city needs to clear title to the properties in order to sell them or allow them to be rehabilitated.
Responsiveness to Questions	15	15	
Project Team	25	25	The backup attorney has 10 years experience. Legal staff is knowledgeable in probate.
Project Manager	20	20	Mr. Weidner has done probate and title work for 20 years.
TOTAL	100	70	