



Legislation Details (With Text)

File #: 170695. **Version:** 1 **Name:**
Type: Staff Recommendation **Status:** Passed
File created: 12/28/2017 **In control:** City Manager
On agenda: 1/18/2018 **Final action:** 1/18/2018
Title: RFP Award - Korn Ferry Hay Group for the Total Rewards Study (B)

This item is a request for the City Commission to authorize the RFP award to Korn Ferry Hay Group to provide consulting services for the Total Rewards Study.

Sponsors:

Indexes:

Code sections:

Attachments: 1. 170695_RFP for Total Rewards Study FINAL_(1-4-18).pdf, 2. 170695_Addendum 1_(1-4-18).pdf, 3. 170695_Attachment 2 to Addendum 1_(1-4-18).pdf, 4. 170695_Signed Bid Record 180040 Total Rewards Study_(1-4-18).pdf, 5. 170695_Evergreen_City of Gainesville Proposal_(1-4-18).pdf, 6. 170695_Korn Ferry_City of Gainesville Price Proposal v3_(1-4-18).pdf, 7. 170695_Gallagher_The City of Gainesville Total Rewards RFP_(1-4-18).pdf, 8. 170695_Korn Ferry_City of Gainesville Proposal v5_(1-4-18).pdf, 9. 170695_Management Advisory Group_Proposal to Gainesville_(1-4-18).pdf, 10. 170695_Mercer_City of Gainesville Proposal_(1-4-18).pdf, 11. 170695_Mercer_City of Gainesville Price Proposal_(1-4-18).pdf, 12. 170695_Bid Tabulation for CC_(1-4-18).pdf, 13. 170695_Department Recommendation of Bid.pdf

| Date | Ver. | Action By | Action | Result |
|-----------|------|-----------------|-------------------------|--------|
| 1/18/2018 | 1 | City Commission | Approved as Recommended | |

RFP Award - Korn Ferry Hay Group for the Total Rewards Study (B)

This item is a request for the City Commission to authorize the RFP award to Korn Ferry Hay Group to provide consulting services for the Total Rewards Study.

On November 2, 2017 the City's Procurement Division solicited Request for Proposals for consulting services for the Total Rewards Study beginning January 2018. Five consulting firms submitted proposals by November 30, 2017. Staff reviewed and scored the proposals and the three highest ranked firms were selected following oral presentations. The final ranking of the firms are as follows:

- 1st - Korn Ferry Hay Group
- 2nd - Gallagher Benefit Services, Inc.
- 3rd - Management Advisory Group International, Inc.

The documentation related to the RFP is included in the back-up.

Funds in the amount of \$200,000 are available in the Total Rewards Study budget.

The City Commission: 1) accept the selection in order of ranking; 2) authorize the Total Rewards Manager to initiate contract negotiations with Korn Ferry Hay Group as the Consulting Services provider for the Total Rewards Study; and 3) authorize the Total Rewards Manager to execute all related documents, including

contract amendments and extensions, subject to approval by the City Attorney as to form and legality.