



## Legislation Details (With Text)

**File #:** 170915. **Version:** 1 **Name:**  
**Type:** Discussion Item **Status:** Passed  
**File created:** 3/13/2018 **In control:** City Manager  
**On agenda:** 4/5/2018 **Final action:** 4/5/2018  
**Title:** Request to Negotiate Contracts for Multiple Management Consulting Services (B)

This item is a request to negotiate contracts with the agencies which fell within the top 80% of the highest scored company in each category for the City of Gainesville Multiple Management Consulting Services (Non-Construction) RFQ.

### Sponsors:

### Indexes:

### Code sections:

**Attachments:** 1. 170915B\_Addendum-1 RFQ CMGR-180051-GD\_20180405.pdf, 2. 170915C\_EY Hourly Rates\_20180405.pdf, 3. 170915D\_EY Response to RFQ\_20180405.pdf, 4. 170915E\_EY Gainesville Forms Signed\_20150405.pdf, 5. 170915F\_EY Required Forms\_20150405.pdf, 6. 170915A\_RFQ-Management Consulting (Non-Construction) Final\_20180405.pdf, 7. 170915G\_KPMG LLP Florida Registration\_20150405.pdf, 8. 170915H\_KPMG City of Gainesville Proposal\_20150405.pdf, 9. 170915i\_CRI RFQ Response\_20180405.pdf, 10. 170915J\_BerryDunnProposal\_20180405.pdf, 11. 170915K\_Management Partners\_20180405.pdf, 12. 170915L\_MGT 1 Proposal\_20180405.pdf, 13. 170915M\_Novak Consulting Group\_20180405.pdf, 14. 170915N\_Pyramid Response\_20180405.pdf, 15. 170915o\_Plant Moran\_20180405.pdf, 16. 170915P\_Evaluation Form\_20180405.pdf, 17. 170915Q\_Recommendation for Award\_20180405.pdf

Date	Ver.	Action By	Action	Result
4/5/2018	1	City Commission	Approved, as shown above	Pass

### Request to Negotiate Contracts for Multiple Management Consulting Services (B)

**This item is a request to negotiate contracts with the agencies which fell within the top 80% of the highest scored company in each category for the City of Gainesville Multiple Management Consulting Services (Non-Construction) RFQ.**

On January 11, 2018 the City's Purchasing Division solicited a Request for Qualifications (RFQ) for Multiple Management Consulting Services (Non-Construction) for the City of Gainesville. Multiple consulting firms submitted proposals by the February 8, 2018 due date. Staff reviewed and scored the proposals and the firms which fell within the top 80% in each category were selected. Below are the recommendations for award in each Management Area:

**Organizational Design:** Plante Moran, PLLC; Management Partners, Inc.; Ernst & Young LLP; The Novak Consulting Group; MGT of America Consulting, LLC; KPMG, LLP

**HR Policy:** Plante Moran, PLLC; Management Partners, Inc.; MGT of America Consulting, LLC; KPMG, LLP; CRI Solutions Group, LLC

**Technology:** Plante Moran, PLLC; Berry Dunn McNeil & Parker, LLC d/b/a BerryDunn; KPMG LLP

**Project Management:** Plante Moran, PLLC; Berry Dunn McNeil & Parker, LLC d/b/a BerryDunn, KPMG LLP, Ernst & Young, LLP; MGT of America Consulting, LLC

**Leadership:** Management Partners, Inc.; MGT of America Consulting, LLC; KPMG, LLP

**Executive Coaching:** Management Partners, Inc.; KPMG LLP

All documents relating to the RFQ are included in the back-up section.

Each department will fund their own use of the contract, as the need arises. The contract does not guarantee business will be given to each vendor, only that the vendor is qualified to do business with the City of Gainesville.

The City Commission: 1) authorize the City Manager or his designee to initiate contract negotiations with the recommended awards in each category.