



Legislation Details (With Text)

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On agenda: 8/12/2021 **Final action:** 8/19/2021
Title: Request to Negotiate and Execute an Agreement with Utegration, LLC to Provide Professional Services in Support of the CIS Project (B)

Sponsors:

Indexes:

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Attachments: 1. 210283_CIS_Utegration_UAB_CC_Pres_20210812

| Date | Ver. | Action By | Action | Result |
|-----------|------|------------------------|-------------------------|--------|
| 8/19/2021 | 1 | City Commission | Approved as Recommended | Pass |
| 8/12/2021 | 1 | Utility Advisory Board | No Action Taken | |

Request to Negotiate and Execute an Agreement with Utegration, LLC to Provide Professional Services in Support of the CIS Project (B)

GRU staff presented this item at the November 18, 2020 Utility Advisory Board meeting and recommendations were unanimously approved.

Staff then presented the item at the November 19, 2020 City Commission meeting and requested that the Commission approve the Customer Information System (CIS) project. The following recommendations were unanimously approved:

- Authorize the General Manager or his designee to execute a Software as a Service (SaaS) Agreement with VertexOne for a term of 10 years and other agreements as required, in general agreement with the draft SaaS dated November 5th, 2020, subject to approval by the City Attorney as to form and legality.
- Authorize the General Manager or his designee to execute a new Order Form with SAP for new licenses to support the VertexOne Agreement.

GRU started the CIS project with AAC Utility Partners (AAC) as the project lead for the CIS implementation, as they had fulfilled this role successfully in the past. However, once the AMI project was approved on February 4, 2021 and negotiations for that effort were being finalized, it became necessary to develop a more unified approach towards maximizing the benefits of both CIS and AMI. After careful deliberation, it was determined that AAC did not fit the acceptable profile for that expanded role. The firm did not have sufficient experience with joint CIS/AMI implementations to meet this new key requirement. GRU terminated AAC's contract for convenience effective June 1, 2021.

Due to the unique set of circumstances and the CIS project having already begun, firms having dual experience with CIS implementations which included integrating into an AMI solution were researched and prequalified. Subsequently, proposals were received from two firms on June 30, 2021. These were evaluated by a cross-

functional Evaluation Team that also conducted interviews with the firms' teams, proposed project managers and references given for relevant projects. As documented in the attachment, the consensus was that Utegration, LLC is the firm best suited to provide the greatest value to GRU given the intrinsic complexity of undertaking both a CIS and an AMI implementation in tandem.

No additional financial impact, as the costs were included in the presentation worksheet provided on November 19, 2020.

Authorize the General Manager or his designee to negotiate and execute an agreement with Utegration, LLC to provide the Professional Services in support of the CIS Project, subject to approval by the City Attorney as to form and legality.