

City of Gainesville

City Hall 200 East University Avenue Gainesville, Florida 32601

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Title: Gainesville Regional Utilities Seeking Security Force Contract with Excelsior Defense Inc. (NB)

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Date	Ver.	Action By	Action	Result
11/18/2021	1	City Commission	Approved as Recommended	

Gainesville Regional Utilities Seeking Security Force Contract with Excelsior Defense Inc. (NB)

On December 30th, 2019 GRU entered into a four year contract with Miller Private LLC. for security force services. In the interest of both parties, on October 19th, 2021 GRU and Miller Private LLC. executed an "Agreement to Terminate". Miller Private LLC. initiated the request to terminate in August of 2021 due to management, staffing, and financial hardships being experienced in their business model. GRU seeks a contractor with the ability to produce higher performance related to regulatory compliance and overall tenets of a security force service. Whereas the original contract was slated to end December 31st, 2024, the contract will now end December 30th, 2021.

The City of Gainesville (General Government) currently has a contract with Excelsior Defense Inc. ("Excelsior"), to provide security force services. The Excelsior contract permits the city to add services to the contract by the use of a "Task Assignment". GRU would like to submit a task assignment to the existing Excelsior contract to add security services to GRU. Because the increase in the Excelsior contract exceeds 10% of the original contract price, the city commission must approve the task assignment. This task assignment will not increase the budgeted amount for security services for GRU. This item was presented to the UAB on 11/15/21.

GRU has funds budgeted in its FY22 for security force services. There will be no increase in budgeted security force services by approving GRU to utilize the contract between City of Gainesville and Excelsior Defense Inc.

Authorize the General Manager or his designee to negotiate and execute an amendment to the contract to include GRU security services with Excelsior Defense Inc., subject to the City Attorney's approval as to form and legality. This will allow GRU time to formally and appropriately procure security force services.

On 11/15/21, the UAB voted 5-0 (with members Porter and Lewis absent) to advise the City Commission to approve the staff recommendation.